



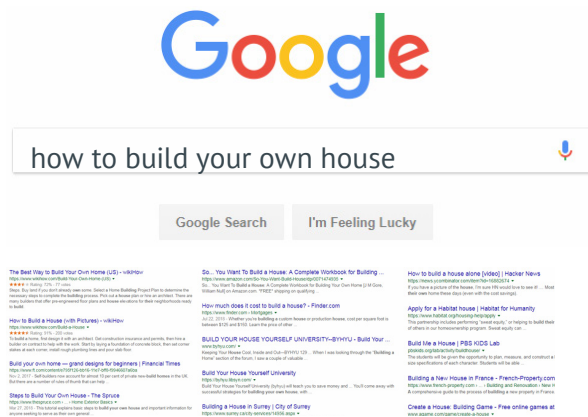
A Google That Points Just To You



Search for a Topic

A Google That Points Just To You

You own a blog that writes about how people can build their own house. So how does someone find you?



Today

On *Google* someone types *how to build your own house . . .*

... they get tons of links. They might find you. They might not.

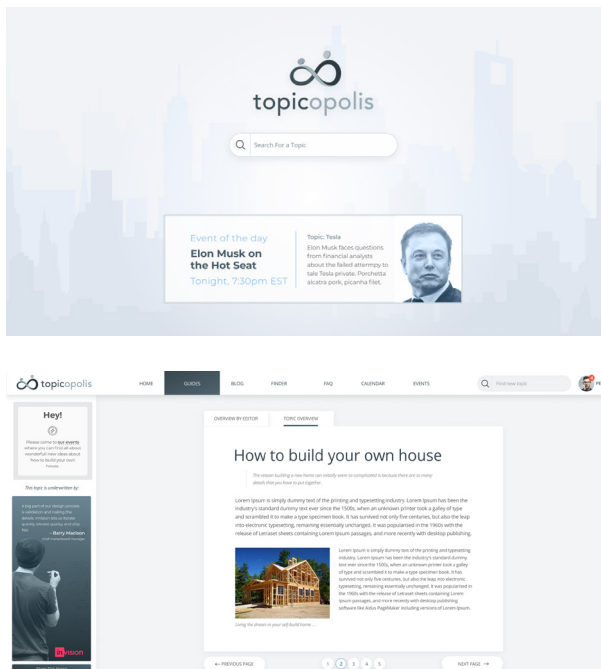
But Topicopolis is different! You can solve your problem this way . . .

Tomorrow

Rather than create a freestanding website, you instead claim the topic “how to build your own house” on Topicoplis.

That way, when someone goes to *Topicopolis* and types their search term . . .

They are sent immediately to the topic!
And the most important information they
are looking for is all there, managed and
kept up-to-date by you.



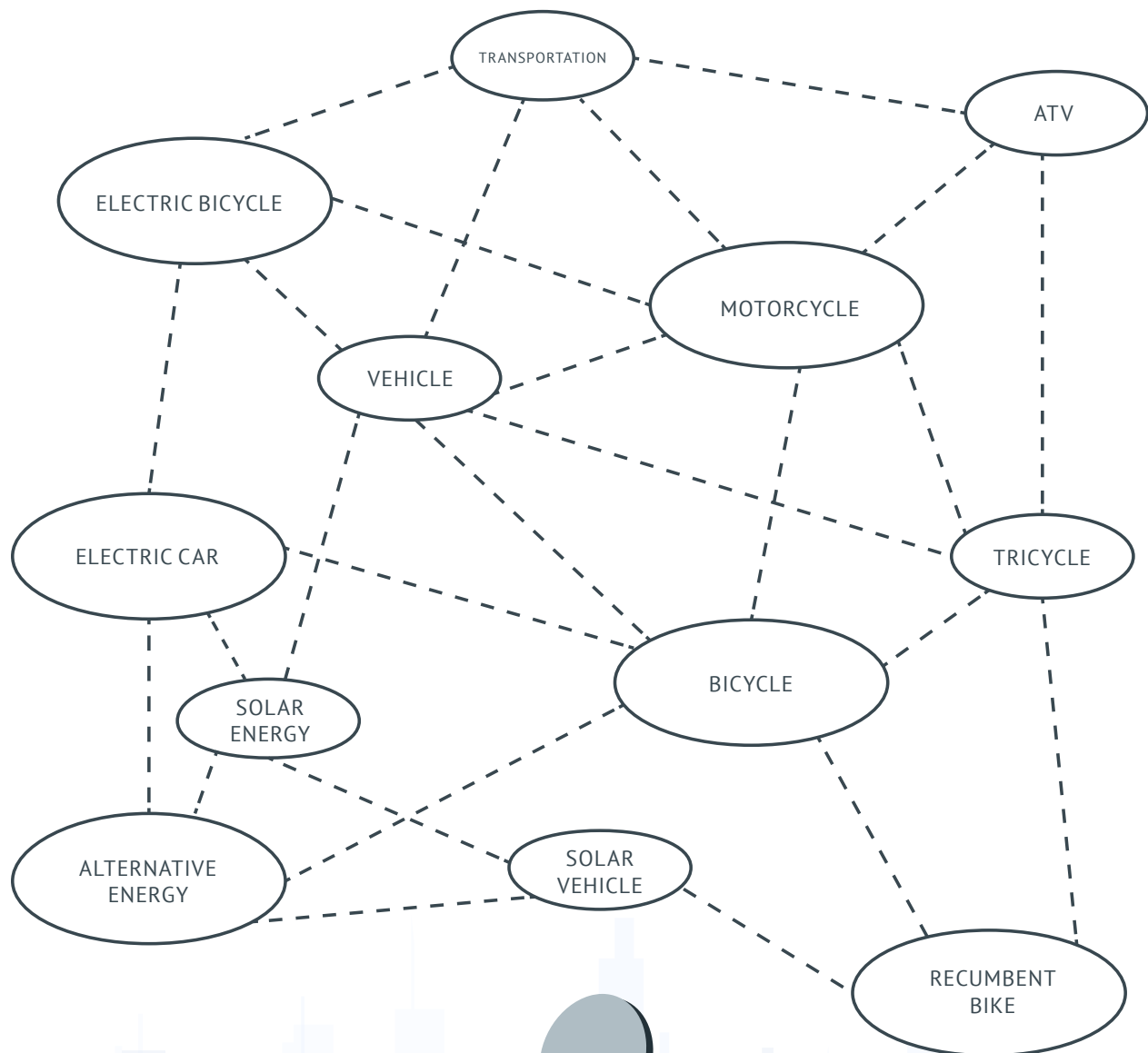
And We Make Sure That Many Searches Point To You . . .

But we are better than *Google*, because we not only send the *exact* search to you, we even send *similar searches* to you!



You Are Not Alone: The Network Effect

But that's not the only way to find you, another way is through topic relationships. *Google* doesn't relate topic to topic to topic, but we do! This is going to create powerful network effects, and you are going to benefit when some other topic brings a ton of people to their pages, and many of those people find their way to yours! Here is one such network, related to *Transportation*:



Why Do People Come To Topicopolis 1: The Content

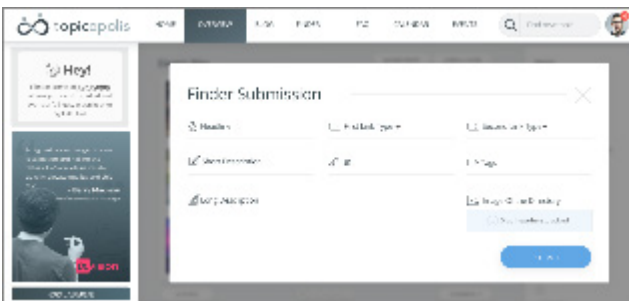
People will come to your Topic for two reasons: to find the best content, and live Events in which to participate! Below are the four primary content areas:

Content



FINDER

Save your visitors the trouble of having to do searches in Google, because what they care about is here!



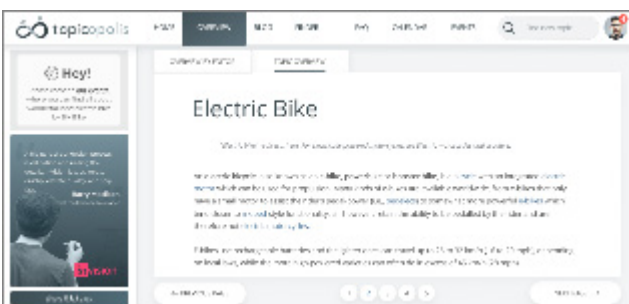
FAQ

If your visitors have questions regarding your topic, they can find answers to those questions here.



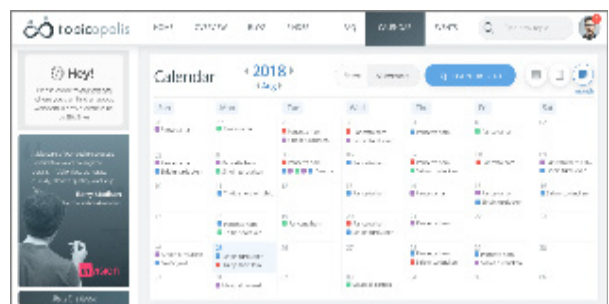
OVERVIEW

Our overviews will provide “birds-eye views” of the topic, locating information in one place.



CALENDAR

Something going on about that topic somewhere this month? If there is, they will find it on the Calendar.



Why Do People Come To Topicopolis 2: The Events

Events

Besides the content, the second reason people come to Topicopolis are the Events: Events are “happenings” where people gather to talk about a Topic. In Topicopolis, we will have over 30 types of Events. Here are just some of them:



Focus Group

Host presents ideas and asks participants for feedback.



Podcast

Audio-only presentation, typically between one host and guest. Can be recorded.



Online Course

Presentation with a didactic focus. Host has ability to quiz participants on the fly, and vice versa.



Product Demo

Host demos a product (typically software or video) then answers questions.



Interview

Just what it says, with the ability to switch who is interviewing whom.



Meet Up

A bunch of people get together to discuss the topic. May or may not have an agenda.



Help Me

Host answers questions from participants.



Debate

Host is moderator, Guest 1 is Pro and Guest 2 is Con.



Hot Seat

Cross-examination. Host is moderator. Guest is in the “hotseat”. Four judges present.



Brainstorming Session

People get together to come up with ideas for new slogans, strategies, domain names, etc. Makes extensive use of text fill and drag and drop.



Question and Answer

Lots of possibilities: host can pose questions to audience, or vice versa, or audience can submit questions to host, possibly for audience to answer.

... and many more!



What Are The Possibilities?

Different Topics create different possibilities, and with over 30 Event formats, thousands of ideas per topic, tens of thousands of topics, and hundreds of thousands of possible participants, the possibilities are virtually endless. Here are just six Event ideas for six different Topics:



Beer

Event format:

Master Class

Event:

A brewer from a craft brew company works with home brewers to troubleshoot their recipes.



Startup

Event format:

Focus Group

Event:

An Entrepreneur shows the wireframes for his new website prototype to receive feedback from participants.



Dallas Cowboys

Event format:

Discussion

Event:

Fans of the Cowboys discuss possible Fantasy Football picks with an analyst.



Homeschooling

Event format:

Brainstorming Session

Event:

A group of homeschool parents meet in the summer to brainstorm math lesson plans for the upcoming year.



Tesla

Event format:

Interactive Work Session

Event:

Owners of stock in Tesla share analysis and research tips to gauge market direction.



Knitting

Event format:

Meet Up

Event:

A group of people new to knitting decide to share their stories.

And on and on and on . . .

Meet The Players

Editors

The Editor has a key role: he or she has monopoly power over that Topic. And any non-Producer who wants to schedule Events must book a slot on the calendar through them.

Editors also control the content on the pages, and everything below:

What They Do



Editors update content.



They also approve submissions by users.



They post original articles and videos.



They find and assist Producers.



They can themselves create and host Events at no charge.

Editors are at the very center of the Topicopolis system; they receive revenue from Producers, and they also are responsible for the content that appears on their Topic.

What They Receive in Return



When Topic Producers pay Topicopolis to host Events, Editors receive 50%.



Editors can sell their Topic to others for 100% of the agreed price.



Editors receive a percentage of affiliate revenue.



Editors have exclusive access to internal data and analytics.



Editors receive credits in the *Topicopolis* credit system, which can be used for a wide variety of purposes.



Editors have Topic exclusivity, and domain authority from the entire website boosts the ranking of their articles on *Google*.



By virtue of their central role, Editors receive multiple networking opportunities.



Topicopolis handles the billing, communications, and tech support.

Meet The Players

Producers

The revenue that makes *Topicopolis* run comes from Producers, who sponsor and host one Event per week per slot. Some events have audio only, some have video, but all are interactive.

What They Do



Producers subscribe to slots on the Topic Calendar; one slot on the Calendar is allowed per week per subscription. Event notifications rotate Topic-wide, providing publicity for the Events.



The subscription rate is guaranteed for a year, and includes all ad analytics and all reports from Events.



Events created are posted on the Calendar, and selected Events will appear on the front page as the *Event of the Day*.

Producers provide the revenue fueling Topicopolis, and what they get in return is exposure to hundreds, thousands, and even tens of thousands of people who may be interested in working with those Producers and what they offer.

What They Receive in Return



Producers can host one Event per week per slot.



Producers receive access to valuable Analytics.



Producers are entitled to daily event notifications on that topic for a day, rotating with other slot owners.



Producers receive free clicks and free pageviews, and also . . .



. . . credits and passalong credits that encourage people to attend their Events, as well as . . .



placement on the Calendar, and . . .



. . . eligibility for the *Event of the Day*, to be possibly featured on the front page of the website at no extra charge, and with no charge for extra viewers.

The Topicopolis Hierarchy

So, where do Editors and Producers fit in the big picture? Let's use a building metaphor to show who is who and where they fit. We'll start with this fact: buildings exist in cities.

Our city is called *Topicopolis*; in our city, **buildings** are like *categories*, and **floors** are like *Topics*.

In the example to the right, the category for this building is *Food and Drink*, so this building has Topics (floors) related just to that category.

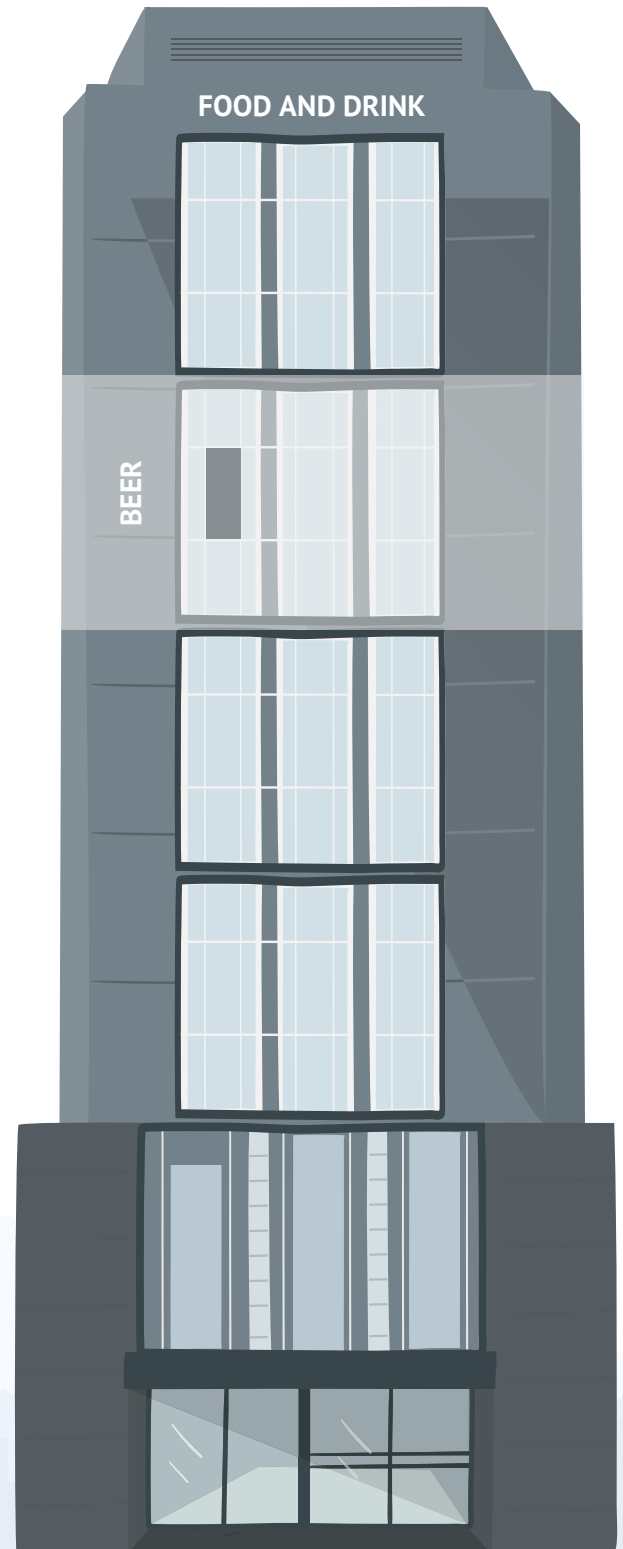
Look at the highlighted floor to the right, solely devoted to the topic *Beer*. Who gets to rent this floor? The **Editor**!

One and only one Editor is allowed to rent the floor *Beer* in the building for a specified period of time. That could be you . . . unless someone else has it, which by now they probably do. But don't worry, there are other "floors" (Topics), like *Pizza*, *Hot Dog*, *Wine*, *Chinese Food*, and hundreds more!

On the next page we talk in detail about how the floors are divided up: a **Slot** (designated space, like an office) on the floor is rented by a **Producer** from the **Editor**. The Producer holds **Events** in his slot/office; for example, a class on how to make beer. People attend those Events and that's good not just for them but also the Producer, and ultimately, the Editor.

If you can't be an Editor for the *Beer* Topic because someone else has claimed it, you can be a Producer instead, since there are 48 slots available.

| WHAT IT'S CALLED IN A CITY ... | ... AND IN TOPICOPOLIS ... |
|--------------------------------|----------------------------|
| BUILDING | CATEGORY |
| FLOOR | TOPIC |
| FLOOR TENANT | EDITOR |
| OFFICE | SLOT |
| OFFICE TENANT | PRODUCER |



The Hierarchy

Putting It All Together

Let's use a simple case to put it all together: *Sierra Nevada*, a **Producer**, rents a slot from the building owner leaseholder (**Topicopolis**) for their **Events** (e.g., they hold a masterclass for home brewers in their **Slot**). Topicopolis then gives the Editor 50% of that revenue in return for managing the floor. In addition to receiving 50% of the revenue, the Editor can, after a certain period of time, sell their right to manage the floor to a third party.

The above can be best explained by understanding some important key terms, as defined below . . .

Key Terms

The **Reservation Period** is like a lease; it's how long the Editor has control of the floor.

The **Maximum Valuation** is the amount for which the Editor can sell the rights to the floor *Beer* to some future interested party, which most likely would be a blog or website or podcast devoted to *Beer*, or a company in the beer industry such as a brewer or distributor. The Editor gets 100% of this sale price!

All buildings have costs to keep them up and running, and this building is no different. What is called a Maintenance Fee in real estate is called in Topicopolis the **Base Fee**. That's initially paid by the Editor, but the percentage of rent he gets from the Producers more than covers it. And for many of the Editors, we will guarantee that . . .

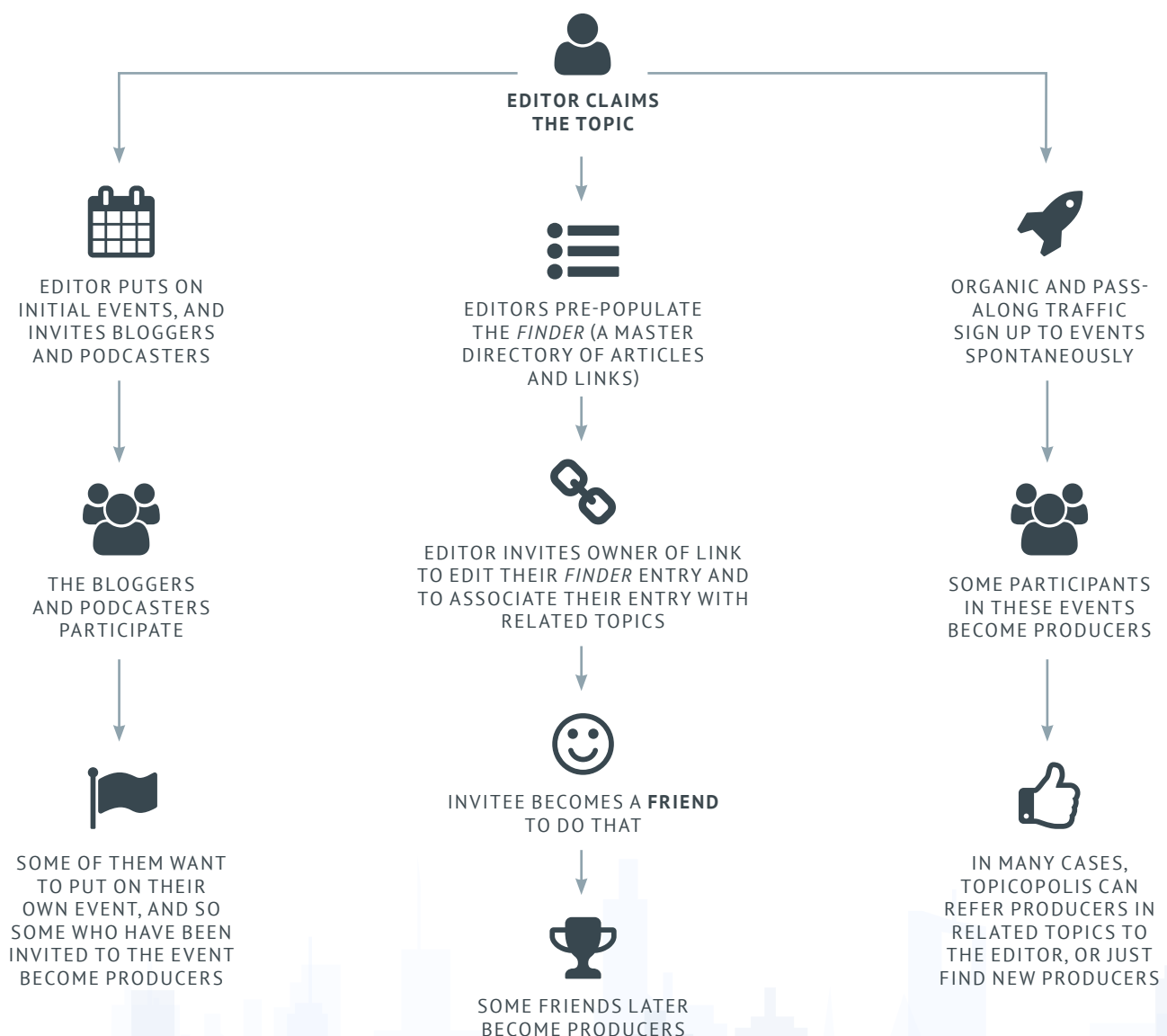
Bird's Eye View of Part of the Beer Floor
(each rectangle represents a slot)

| | | |
|--------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|--|
| Sierra Nevada How to Brew Beer <i>Monday 7:00 PM</i> | Joe's Bar What are the hottest beers? <i>Monday 8:00 PM</i> | |
| AB Tech College Become a Brewmaster: The Steps <i>Tuesday 7:00 PM</i> | Sullivan and Cromwell Legalities of Homebrewing <i>Tuesday 8:00 PM</i> | |
| Beverage Magazine The Art of Beer Pairing <i>Wednesday 7:00 PM</i> | Entrepreneur Magazine Setting Up A Beer Business: The Pitfalls <i>Wednesday 8:00 PM</i> | |
| OPEN | OPEN | |

| WHAT IT'S CALLED IN A CITY . . . | . . . AND IN TOPICOPOLIS . . . |
|----------------------------------|--------------------------------|
| LEASE PERIOD | RESERVATION PERIOD |
| SALE PRICE | MAXIMUM VALUATION |
| MAINTENANCE FEE | BASE FEE |

How Do Editors Find Producers?

Since Producers create the Events that drive people to the Topic, it's important for Editors to find Producers. How do they do that? Well, they find Producers in three ways; sometimes Producers come to them, sometimes the Editors go to Producers, and sometimes Topicopolis brings them together.



Topic Levels



So what kind of revenue can an Editor expect to receive from their Producers? That depends on how many people visit the Topic; Topics are valued differently depending on how often they are searched for and their worth on *Google* (cost-per-click). We use this data to rank the Topics in order of how valuable they are; low-level topics (1) are worth less than high-level topics (100). Below are some real examples of Topic levels. Notice that the higher the number, the more valuable the Topic:

| Level | Topic | Level | Topic | Level | Topic | Level | Topic | Level | Topic |
|-------|--------------------|-------|------------------|-------|--------------|-------|-------------|-------|-------|
| 1 | japanese cuisine | 21 | | 41 | | 61 | | 81 | |
| 2 | italian recipes | 22 | woodworking | 42 | | 62 | real estate | 82 | |
| 3 | vintage camera | 23 | | 43 | | 63 | | 83 | |
| 4 | oceanography | 24 | | 44 | hamburger | 64 | | 84 | |
| 5 | muffins | 25 | | 45 | tax software | 65 | | 85 | |
| 6 | german restaurants | 26 | flower bouquet | 46 | | 66 | whiskey | 86 | |
| 7 | geography | 27 | | 47 | | 67 | | 87 | |
| 8 | camera lenses | 28 | | 48 | | 68 | | 88 | |
| 9 | hiking gear | 29 | | 49 | | 69 | | 89 | |
| 10 | origami | 30 | | 50 | | 70 | | 90 | |
| 11 | buy stocks online | 31 | | 51 | | 71 | | 91 | |
| 12 | Lord of the Flies | 32 | | 52 | | 72 | | 92 | |
| 13 | woodworking tools | 33 | | 53 | | 73 | | 93 | |
| 14 | tactical gear | 34 | electric bike | 54 | | 74 | | 94 | |
| 15 | biology | 35 | quinoa | 55 | | 75 | | 95 | BBQ |
| 16 | dodgeball | 36 | | 56 | | 76 | | 96 | |
| 17 | candy bar | 37 | Romeo and Juliet | 57 | | 77 | | 97 | |
| 18 | Casablanca | 38 | | 58 | | 78 | | 98 | |
| 19 | cruise ship | 39 | | 59 | | 79 | | 99 | |
| 20 | | 40 | | 60 | | 80 | motorcycle | 100 | cat |



Levels of Control and Reimbursement

There are three Entity levels who control the content of Topics: **Contributors**, **Contributing Editors**, and **Editors**. Some of the differences between them are described below (the *Terms and Conditions* document describes these differences more specifically):

| |  CONTRIBUTOR |  CONTRIBUTING EDITOR |  EDITOR |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| Base Fee The amount this Entity contributes monthly to Topicopolis expenses. | NO FEE | NO FEE | DEPENDS ON TOPIC LEVEL (\$1 per point; Topic Level 10 = \$10) |
| Event Scheduling Power The number of Events this Entity can themselves schedule at no charge, with audience limitations. | 1 PER MONTH, 10 AUDIENCE MEMBERS MAX | 1 PER WEEK, 10 AUDIENCE MEMBERS MAX | 5 PER WEEK, 100 AUDIENCE MEMBERS MAX |
| Reservation Period The guaranteed amount of time this Entity has control over their topic. | 2 WEEKS | 3 MONTHS | 12 MONTHS (minimum) |
| % of Revenue The percentage of revenue received by the Entity from Producer subscriptions and other sources. | NONE | 50% | 100% UP TO BASE FEE, THEREAFTER 50% |
| Maximum Valuation There are exceptions, but this is generally the maximum amount for which this Entity can sell their Topic to another party. <i>This amount varies; what is shown here are the Maximum Valuations for a Topic with gross revenue of \$200 per month, assuming that both the Contributing Editor and Editor have held a Topic of Level 50 for one year.</i> | CANNOT SELL, ONLY TRANSFER, AND THE TRANSFER IS INVOLUNTARY | \$700 | \$4,300 |
| % of Max. Valuation The percentage of the sale price received by the entity. | NOT APPLICABLE | 100% | 100% |

So If I Can Sell My Topic . . . What Can I Sell It For?

If the Topic receives the monthly gross revenue at the left, the entities designated to the right will for a Topic of Level 50 receive the **Maximum Valuation** listed below upon sale:

| SALE: 12 MONTH | CONTRIBUTING EDITOR | EDITOR |
|-----------------------|---------------------|-------------------|
| Monthly Gross Revenue | Maximum Valuation | Maximum Valuation |
| \$5 | \$115 | \$1,960 |
| \$10 | \$130 | \$2,020 |
| \$25 | \$175 | \$2,200 |
| \$50 | \$250 | \$2,500 |
| \$100 | \$400 | \$3,100 |
| \$200 | \$700 | \$4,300 |
| \$300 | \$1,000 | \$5,500 |
| \$400 | \$1,300 | \$6,700 |
| \$500 | \$1,600 | \$7,900 |
| \$600 | \$1,900 | \$9,100 |
| \$700 | \$2,200 | \$10,300 |
| \$800 | \$2,500 | \$11,500 |
| \$900 | \$2,800 | \$12,700 |
| \$1,000 | \$3,100 | \$13,900 |



What Next?

So, here we are. If you think you might be interested in moving forward to claim your Topic, here are the steps:



Find out How Much Your Topic Is Worth

Coming up, we're going to tell you the value of your Topic on Google, which we call the **Ultimate Base Value** (UBV), and then the most we think it will be worth on Topicopolis, which we call the **Maximum Expected Value**, which is 1% of the UBV, and then the **Minimum Expected Value**, which is 20% of that.



Get the Topic Level

Once we know the **Minimum Expected Value** for your Topic, we can then determine the Topic level, which is typically 10% of the **Minimum Expected Value**, and therefore the **Base Fee** if you claimed it as an Editor, which is exactly equivalent in dollars to the Topic level, so when we put it all together,

**a Topic with a Level of 20 would have a Base Fee of \$20 per month,
a Minimum Expected Value of \$200 per month, and
a Maximum Expected Value of \$1000 per month.**



Fill out a Preliminary Application

Next, we give you a preliminary application and you tell us something about why you would want to claim the Topic, and any qualifications you have. You submit that application.



Get Preliminary Approval as a Contributor

We will respond to your application within 16 business hours, and if you are given preliminary approval, you will be given control of the Topic for two weeks, which will allow you to become familiar with our interface and take it on a "test drive" by making your first contributions to the Topic. If both of us like what we see, we will give you final approval, and you can claim your Topic in the role you chose.