

Average Daily Test Rides

232.28

Average Margin Above
100K

10.05%

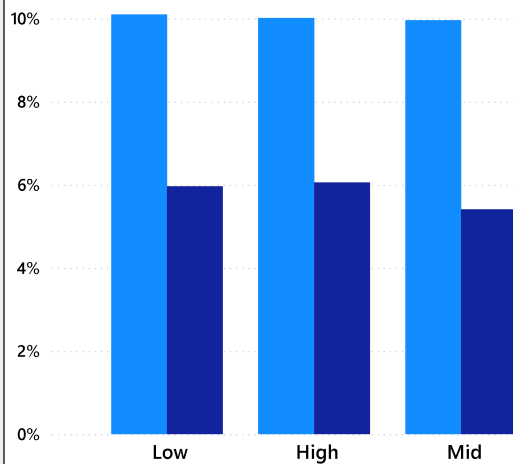
Average Daily Deliveries

197.34

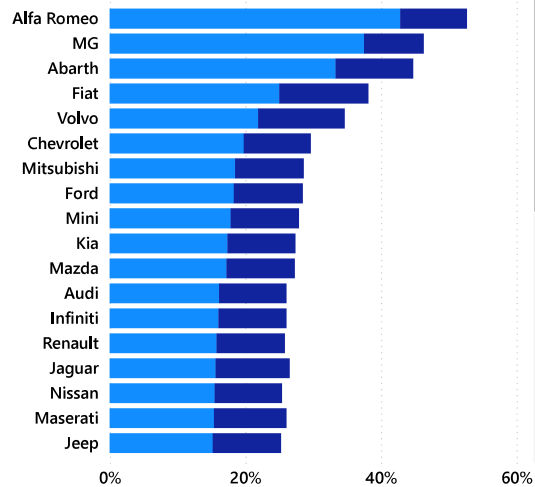
Average Daily Bookings

247.77

Average Margin and Conversion Ratio By
PriceSegment



Test Drive To Delivery Conversion and Average
Margin by Company



Average Buying Price

78.57K

Average Selling Price

87.31K



