In [53]: import numpy as np
 import pandas as pd
 import matplotlib.pyplot as plt
 import seaborn as sns

In [54]: df=pd.read\_csv('Amazon Sale Report.csv',encoding= 'unicode\_escape')

In [55]: df.shape

Out[55]: (128976, 21)

In [56]: df.head()

## Out[56]:

	index	Order ID	Date	Status	Fulfilment	Sales Channel	ship- service- level	Category	Size	Courier Status	
0	0	405- 8078784- 5731545	04- 30- 22	Cancelled	Merchant	Amazon.in	Standard	T-shirt	S	On the Way	
1	1	171- 9198151- 1101146	04 <b>-</b> 30 <b>-</b> 22	Shipped - Delivered to Buyer	Merchant	Amazon.in	Standard	Shirt	3XL	Shipped	
2	2	404- 0687676- 7273146	04- 30- 22	Shipped	Amazon	Amazon.in	Expedited	Shirt	XL	Shipped	
3	3	403- 9615377- 8133951	04 <b>-</b> 30- 22	Cancelled	Merchant	Amazon.in	Standard	Blazzer	L	On the Way	
4	4	407- 1069790- 7240320	04- 30- 22	Shipped	Amazon	Amazon.in	Expedited	Trousers	3XL	Shipped	

5 rows × 21 columns

In [57]: df.tail()

#### Out[57]:

	index	Order ID	Date	Status	Fulfilment	Sales Channel	ship- service- level	Category	Size	Courie Statu
128971	128970	406- 6001380- 7673107	05- 31- 22	Shipped	Amazon	Amazon.in	Expedited	Shirt	XL	Shippe
128972	128971	402- 9551604- 7544318	05- 31- 22	Shipped	Amazon	Amazon.in	Expedited	T-shirt	M	Shippe
128973	128972	407- 9547469- 3152358	05- 31- 22	Shipped	Amazon	Amazon.in	Expedited	Blazzer	XXL	Shippe
128974	128973	402- 6184140- 0545956	05- 31- 22	Shipped	Amazon	Amazon.in	Expedited	T-shirt	XS	Shippe
128975	128974	408- 7436540- 8728312	05- 31- 22	Shipped	Amazon	Amazon.in	Expedited	T-shirt	S	Shippe

5 rows × 21 columns

# In [58]: df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 128976 entries, 0 to 128975
Data columns (total 21 columns):

#	Column	Non-Null Count	Dtype
0	index	128976 non-null	int64
1	Order ID	128976 non-null	object
2	Date	128976 non-null	object
3	Status	128976 non-null	object
4	Fulfilment	128976 non-null	object
5	Sales Channel	128976 non-null	object
6	ship-service-level	128976 non-null	object
7	Category	128976 non-null	object
8	Size	128976 non-null	object
9	Courier Status	128976 non-null	object
10	Qty	128976 non-null	int64
11	currency	121176 non-null	object
12	Amount	121176 non-null	float64
13	ship-city	128941 non-null	object
14	ship-state	128941 non-null	object
15	ship-postal-code	128941 non-null	float64
16	ship-country	128941 non-null	object
17	B2B	128976 non-null	bool
18	fulfilled-by	39263 non-null	object
19	New	0 non-null	float64
20	PendingS	0 non-null	float64
dtype	es: bool(1), float64	(4), int64(2), obj	ject(14)

memory usage: 19.8+ MB

```
In [59]: df.drop(['New', 'PendingS'], axis=1, inplace=True)
In [60]: df.info()
```

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 128976 entries, 0 to 128975
Data columns (total 19 columns):

#	Column	Non-Null Count	Dtype					
0	index	128976 non-null	int64					
1	Order ID	128976 non-null	object					
2	Date	128976 non-null	object					
3	Status	128976 non-null	object					
4	Fulfilment	128976 non-null	object					
5	Sales Channel	128976 non-null	object					
6	ship-service-level	128976 non-null	object					
7	Category	128976 non-null	object					
8	Size	128976 non-null	object					
9	Courier Status	128976 non-null	object					
10	Qty	128976 non-null	int64					
11	currency	121176 non-null	object					
12	Amount	121176 non-null	float64					
13	ship-city	128941 non-null	object					
14	ship-state	128941 non-null	object					
15	ship-postal-code	128941 non-null	float64					
16	ship-country	128941 non-null	object					
17	B2B	128976 non-null	bool					
18	fulfilled-by	39263 non-null	object					
dtyp	<pre>dtypes: bool(1), float64(2), int64(2), object(14)</pre>							
memory usage: 17.8+ MB								

 $local host: 8888/notebooks/Pandas\ database/Sales\_Analysis-main/index.ipynb$ 

In [61]: pd.isnull(df)
# checking null value

Out[61]:

	index	Order ID	Date	Status	Fulfilment	Sales Channel	ship- service- level	Category	Size	Courier Status	Qt
0	False	False	False	False	False	False	False	False	False	False	Fals
1	False	False	False	False	False	False	False	False	False	False	Fals
2	False	False	False	False	False	False	False	False	False	False	Fals
3	False	False	False	False	False	False	False	False	False	False	Fals
4	False	False	False	False	False	False	False	False	False	False	Fals
128971	False	False	False	False	False	False	False	False	False	False	Fals
128972	False	False	False	False	False	False	False	False	False	False	Fals
128973	False	False	False	False	False	False	False	False	False	False	Fals
128974	False	False	False	False	False	False	False	False	False	False	Fals
128975	False	False	False	False	False	False	False	False	False	False	Fals

128976 rows × 19 columns

In [62]: |pd.isnull(df).sum()

# sum will give total values of null values

35

89713

0

Out[62]: index 0 Order ID 0 Date 0 Status 0 Fulfilment 0 Sales Channel 0 ship-service-level 0 Category 0 0 Size

Courier Status 0
Qty 0
currency 7800
Amount 7800
ship-city 35
ship-state 35
ship-postal-code 35

fulfilled-by
dtype: int64

ship-country

In [93]: df.shape

Out[93]: (37514, 19)

B2B

```
In [94]: | df.dropna(inplace=True)
In [95]: df.shape
Out[95]: (37514, 19)
In [96]: | df.columns
Out[96]: Index(['index', 'Order ID', 'Date', 'Status', 'Fulfilment', 'Sales Channel',
                  'ship-service-level', 'Category', 'Size', 'Courier Status', 'Qty', 'currency', 'Amount', 'ship-city', 'ship-state', 'ship-postal-code',
                  'ship-country', 'B2B', 'fulfilled-by'],
                dtype='object')
In [97]: #checking whether the data type change or not
          df['ship-postal-code'].dtype
Out[97]: dtype('float64')
In [68]: |df['Date']=pd.to datetime (df['Date'])
          C:\Users\nsti\AppData\Local\Temp\ipykernel_9752\2748755245.py:1: UserWarning:
          Could not infer format, so each element will be parsed individually, falling
          back to `dateutil`. To ensure parsing is consistent and as-expected, please s
          pecify a format.
            df['Date']=pd.to_datetime (df['Date'])
In [69]: df.columns
Out[69]: Index(['index', 'Order ID', 'Date', 'Status', 'Fulfilment', 'Sales Channel',
                  'ship-service-level', 'Category', 'Size', 'Courier Status', 'Qty',
                  'currency', 'Amount', 'ship-city', 'ship-state', 'ship-postal-code',
                  'ship-country', 'B2B', 'fulfilled-by'],
                dtype='object')
```

In [70]: #rename Columns
df.rename(columns={'Qty':'Quantity'})

Out[70]:

		index	Order ID	Date	Status	Fulfilment	Sales Channel	ship- service- level	Category	Size	Cou Sta
	0	0	405- 8078784- 5731545	2022- 04-30	Cancelled	Merchant	Amazon.in	Standard	T-shirt	S	On V
	1	1	171- 9198151- 1101146	2022- 04-30	Shipped - Delivered to Buyer	Merchant	Amazon.in	Standard	Shirt	3XL	Ship <sub>l</sub>
	3	3	403- 9615377- 8133951	2022- 04-30	Cancelled	Merchant	Amazon.in	Standard	Blazzer	L	On V
	7	7	406- 7807733- 3785945	2022- 04-30	Shipped - Delivered to Buyer	Merchant	Amazon.in	Standard	Shirt	S	Ship <sub>l</sub>
	12	12	405- 5513694- 8146768	2022- 04-30	Shipped - Delivered to Buyer	Merchant	Amazon.in	Standard	Shirt	XS	Ship <sub>l</sub>
						•••	•••	•••	•••		
12	28875	128874	405- 4724097- 1016369	2022 <b>-</b> 06-01	Shipped - Delivered to Buyer	Merchant	Amazon.in	Standard	T-shirt	S	Ship <sub>l</sub>
12	28876	128875	403- 9524128- 9243508	2022 <b>-</b> 06-01	Cancelled	Merchant	Amazon.in	Standard	Blazzer	XL	On V
12	28888	128887	405- 6493630- 8542756	2022- 05-31	Shipped - Delivered to Buyer	Merchant	Amazon.in	Standard	Trousers	M	Ship <sub>l</sub>
12	28891	128890	407- 0116398- 1810752	2022- 05-31	Cancelled	Merchant	Amazon.in	Standard	Wallet	Free	On V
12	28892	128891	403- 0317423- 9322704	2022- 05-31	Shipped - Delivered to Buyer	Merchant	Amazon.in	Standard	Blazzer	M	Ship <sub>l</sub>

37514 rows × 19 columns

In [71]: #describe() method return description of the data in the DataFrame(i.e count,me
df.describe()

#### Out[71]:

	index	Date	Qty	Amount	ship-postal- code
count	37514.000000	37514	37514.000000	37514.000000	37514.000000
mean	60953.809858	2022-05-11 07:56:47.303939840	0.867383	646.553960	463291.552754
min	0.000000	2022-03-31 00:00:00	0.000000	0.000000	110001.000000
25%	27235.250000	2022-04-20 00:00:00	1.000000	458.000000	370465.000000
50%	63470.500000	2022-05-09 00:00:00	1.000000	629.000000	500019.000000
75%	91790.750000	2022-06-01 00:00:00	1.000000	771.000000	600042.000000
max	128891.000000	2022-06-29 00:00:00	5.000000	5495.000000	989898.000000
std	36844.853039	NaN	0.354160	279.952414	194550.425637

In [72]: df.describe(include='object')

#### Out[72]:

	Order ID	Status	Fulfilment	Sales Channel	ship- service- level	Category	Size	Courier Status	currency
count	37514	37514	37514	37514	37514	37514	37514	37514	37514
unique	34664	11	1	1	1	8	11	3	1
top	171- 5057375- 2831560	Shipped  Delivered to Buyer	Merchant	Amazon.in	Standard	T-shirt	M	Shipped	INR
freq	12	28741	37514	37514	37514	14062	6806	31859	37514
4									

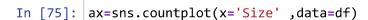
In [73]: #use describe() for specific columns
df[['Qty','Amount']].describe()

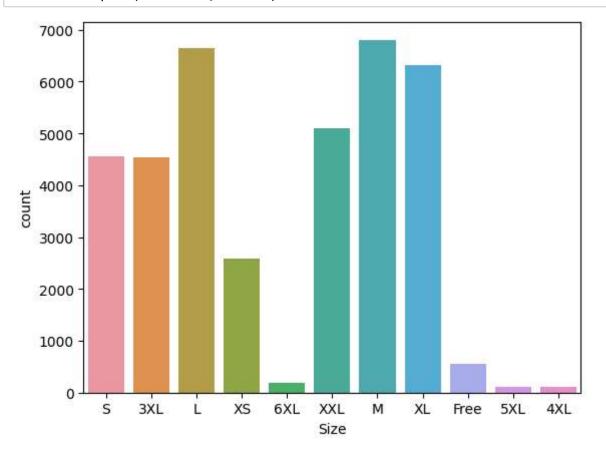
#### Out[73]:

	Qty	Amount
count	37514.000000	37514.000000
mean	0.867383	646.553960
std	0.354160	279.952414
min	0.000000	0.000000
25%	1.000000	458.000000
50%	1.000000	629.000000
75%	1.000000	771.000000
max	5.000000	5495.000000

# **Exploratory Data Analysis**

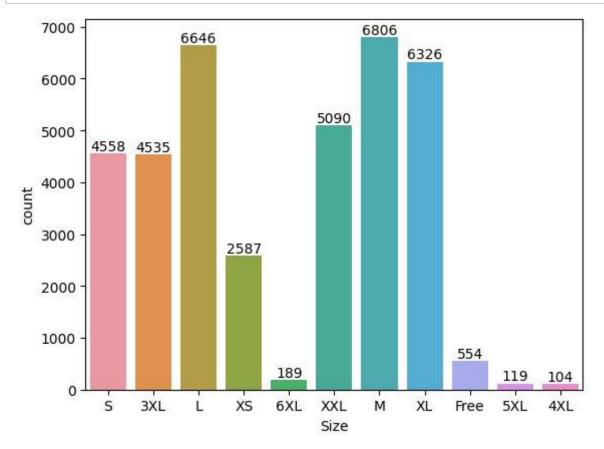
### size





```
In [76]: ax=sns.countplot(x='Size' ,data=df)

for bars in ax.containers:
    ax.bar_label(bars)
```



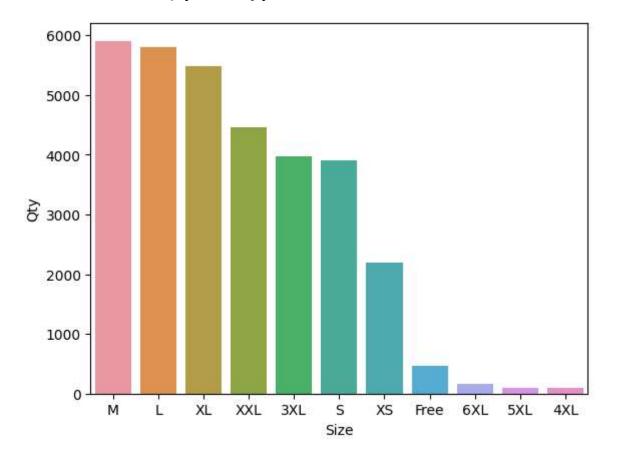
In [77]: df.groupby(['Size'], as\_index=False)['Qty'].sum().sort\_values(by='Qty',ascendir

1117			

	Size	Qty
6	М	5905
5	L	5795
8	XL	5481
10	XXL	4465
0	3XL	3972
7	S	3896
9	XS	2191
4	Free	467
3	6XL	170
2	5XL	104
1	4XL	93

```
In [78]: S_Qty=df.groupby(['Size'], as_index=False)['Qty'].sum().sort_values(by='Qty',as
sns.barplot(x='Size',y='Qty', data=S_Qty)
```

Out[78]: <Axes: xlabel='Size', ylabel='Qty'>

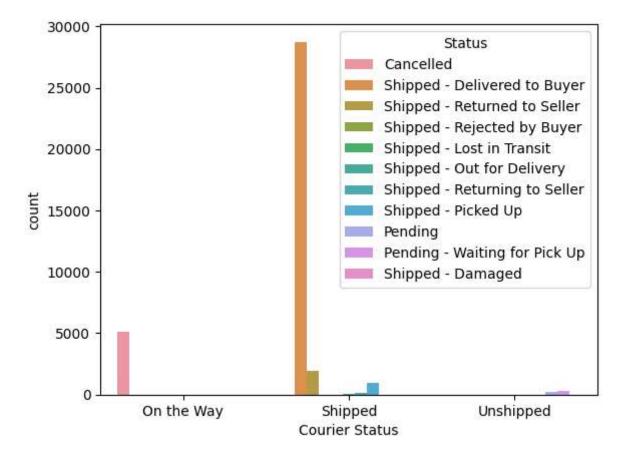


Note: From above Graph you can see that most of the Qty buys M-Size in the sales

#### **Courier Status**

```
In [79]: sns.countplot(data=df, x='Courier Status',hue= 'Status')
```

Out[79]: <Axes: xlabel='Courier Status', ylabel='count'>



```
In [80]:
            plt.figure(figsize=(10,5))
            ax=sns.countplot(data=df, x='Courier Status',hue= 'Status')
            plt.show()
                30000
                                                                                                 Status
                                                                                          Cancelled
                                                                                          Shipped - Delivered to Buyer
                25000
                                                                                          Shipped - Returned to Seller
                                                                                          Shipped - Rejected by Buyer
                                                                                          Shipped - Lost in Transit
                20000
                                                                                          Shipped - Out for Delivery
                                                                                          Shipped - Returning to Seller
             15000
                                                                                          Shipped - Picked Up
                                                                                          Pending
                                                                                          Pending - Waiting for Pick Up
                                                                                          Shipped - Damaged
                10000
                 5000
                    0
```

Note: From above Graph the majority of the orders are shipped through the courier.

On the Way

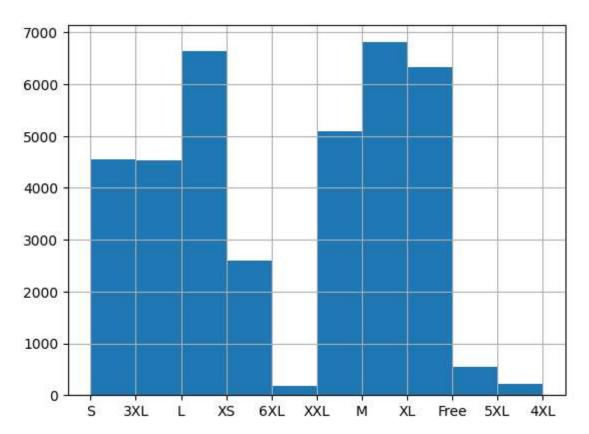
Shipped

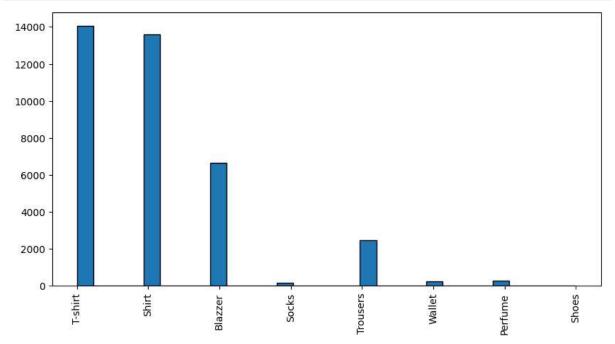
Courier Status

Unshipped

```
In [81]: #histogram
df['Size'].hist()
```

Out[81]: <Axes: >

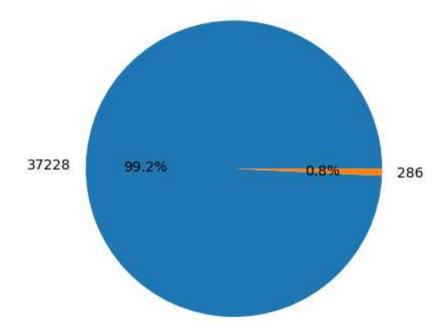




Note: From above Graph you can see that most of the buyers are T-shirt

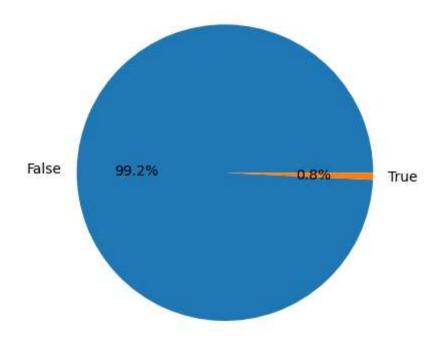
```
In [83]: # Checking B2B Data by using pie chart
B2B_Check = df['B2B'].value_counts()

# Plot the pie chart
plt.pie(B2B_Check, labels=B2B_Check, autopct='%1.1f%%')
#plt.axis('equal')
plt.show()
```



```
In [84]: # Checking B2B Data by using pie chart
B2B_Check = df['B2B'].value_counts()

# Plot the pie chart
plt.pie(B2B_Check, labels=B2B_Check.index, autopct='%1.1f%%')
#plt.axis('equal')
plt.show()
```

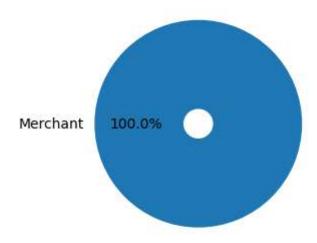


```
In [85]: # Prepare data for pie chart
a1 = df['Fulfilment'].value_counts()

# Step 4: Plot the pie chart
fig, ax = plt.subplots()

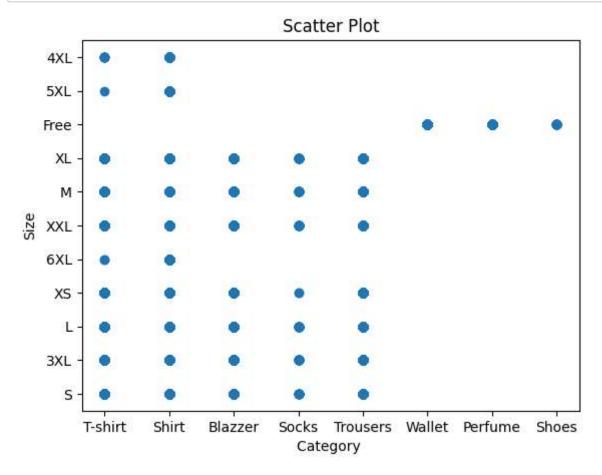
ax.pie(a1, labels=a1.index, autopct='%1.1f%%', radius=0.7, wedgeprops=dict(widt ax.set(aspect="equal"))

plt.show()
```



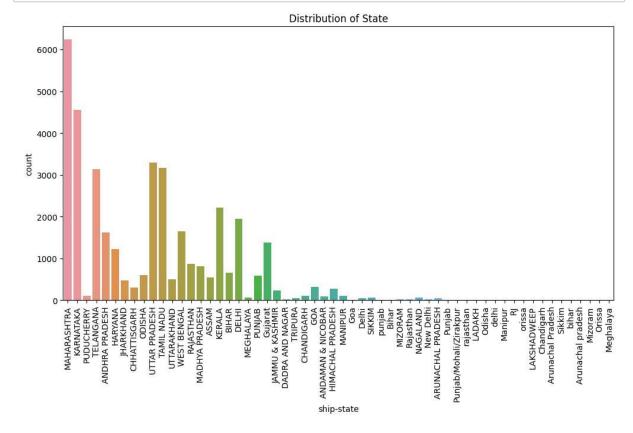
```
In [86]: # Prepare data for scatter plot
    x_data = df['Category']
    y_data = df['Size']

# Plot the scatter plot
    plt.scatter(x_data, y_data)
    plt.xlabel('Category ')
    plt.ylabel('Size')
    plt.title('Scatter Plot')
    plt.show()
```



# In [87]:

```
# Plot count of cities by state
plt.figure(figsize=(12, 6))
sns.countplot(data=df, x='ship-state')
plt.xlabel('ship-state')
plt.ylabel('count')
plt.title('Distribution of State')
plt.xticks(rotation=90)
plt.savefig("Bar.png",facecolor="y",dpi=200)
plt.show()
```



```
In [88]: # top_10_States
    top_10_state = df['ship-state'].value_counts().head(10)
    # Plot count of cities by state
    plt.figure(figsize=(12, 6))
    sns.countplot(data=df[df['ship-state'].isin(top_10_state.index)], x='ship-state
    plt.xlabel('ship-state')
    plt.ylabel('count')
    plt.title('Distribution of State')
    plt.xticks(rotation=20)
    plt.show()
```

