



109.80M
Total Sales



119.11K
Total Shipping



\$97.8M
Total Cost



11.97M
Margin

Fiscal Year

06-07

07-08

08-09

Currency

AUD

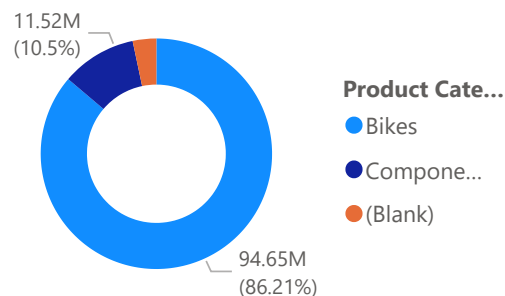
CAD

EUR

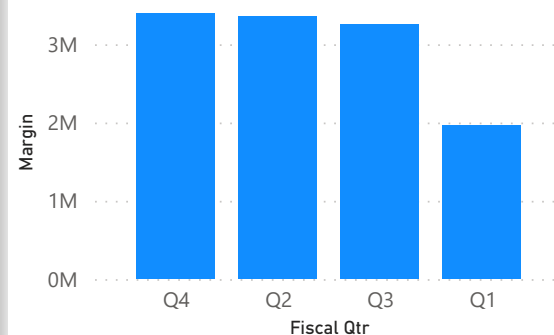
GBP

USD

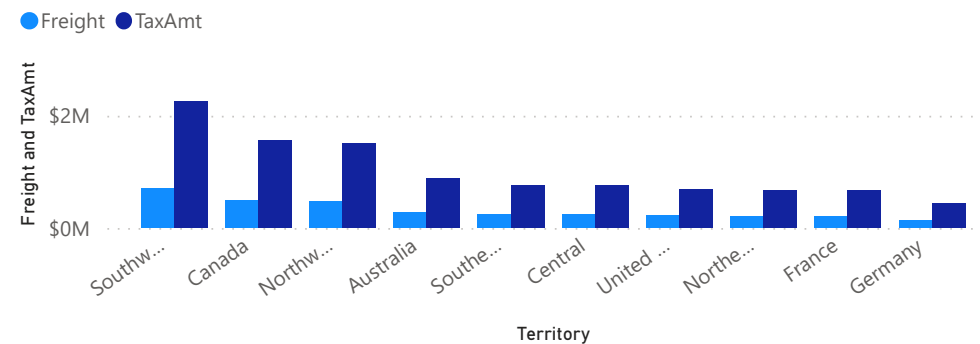
Sales by Product Category



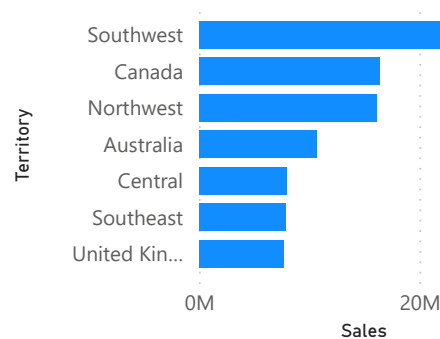
Margin by Fiscal Qtr



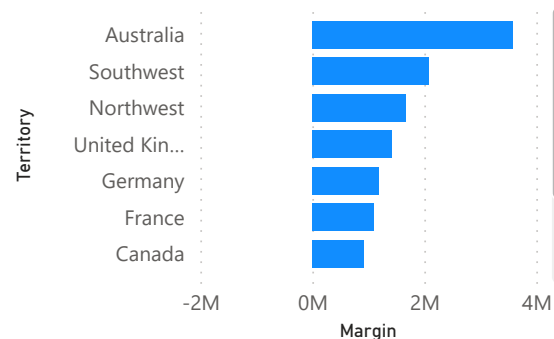
Freight and TaxAmt by Territory



Sales by Territory



Margin by Territory



Sales by Sales Person Name



29.31M
Online Sales

26.68K
Online Orders

80.49M
Offline Sales

3806
Offline Orders

Fiscal Year

06-07

07-08

08-09

Product Category

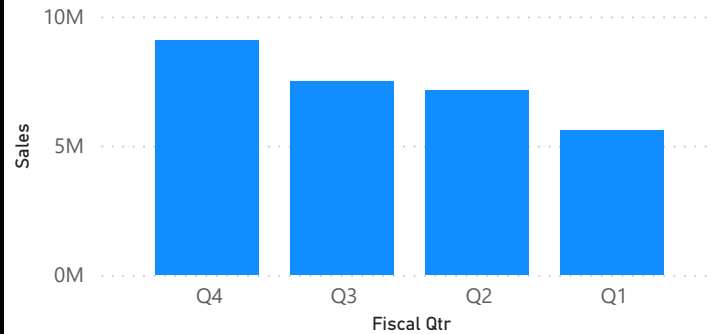
Accessories

Bikes

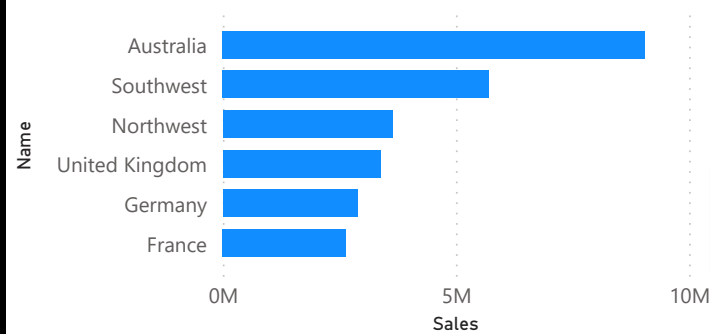
Clothing

Components

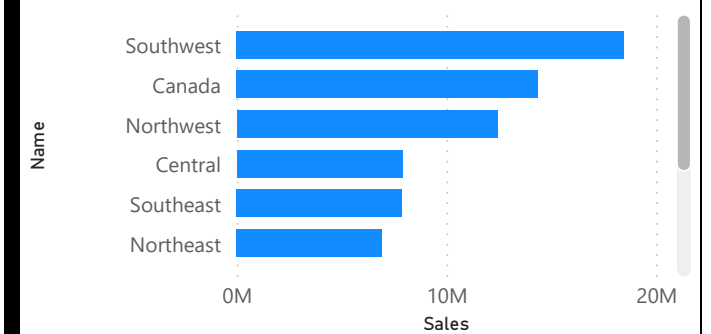
Online Sales



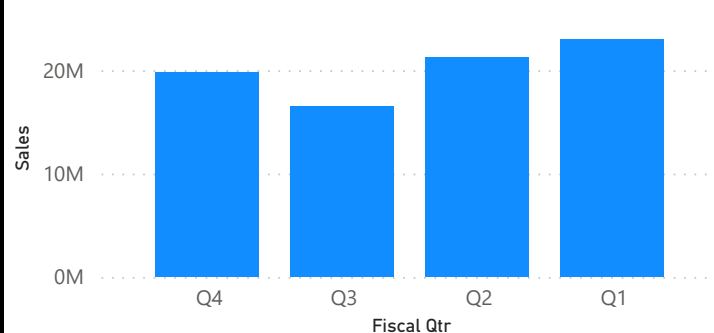
Online Sales by Territory



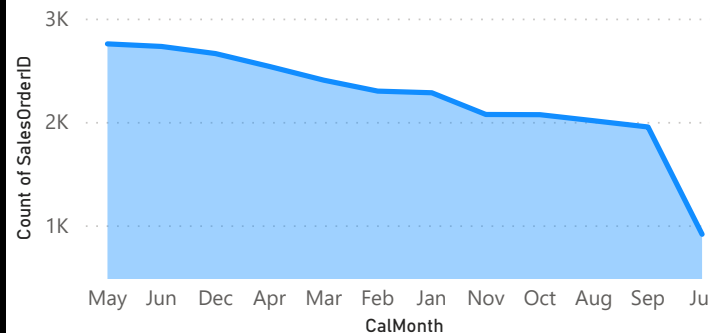
Offline Sales by Territory



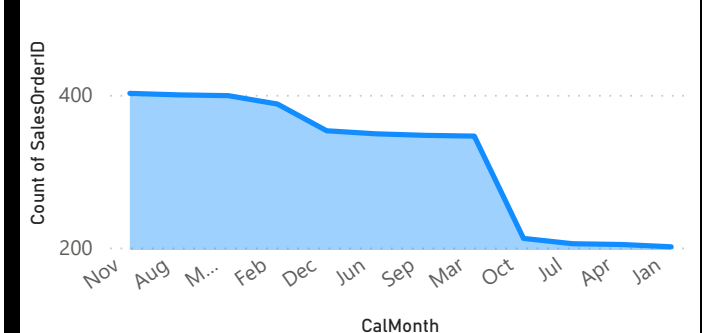
Offline Sales



Online Orders by Months



Offline Orders by Months



Quarter

Online Sales

Q1

Q2

Q3

Q4

False

True

YTD Sales and LYTD Sales
by Fiscal Year

52.75M✓

Goal: 33.68M (+56.61%)

MTD Sales and LMTD
Sales by Month

5.36M✓

Goal: 5.19M (+3.29%)

QTD Sales and LQTD
Sales by Quarter

14.38M✓

Goal: 11.40M (+26.15%)

Actual and Quota by Fiscal
Year

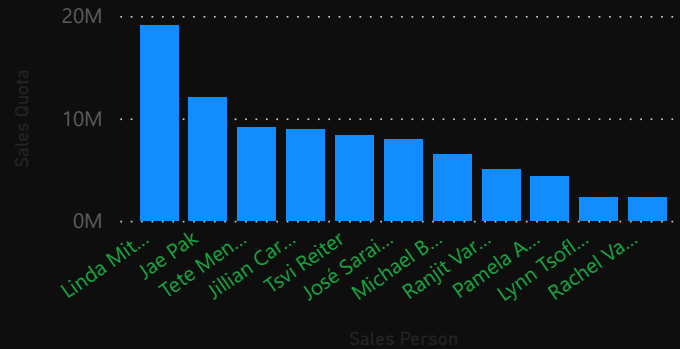
52.75M✓

Goal: 52517000 (+0.45%)

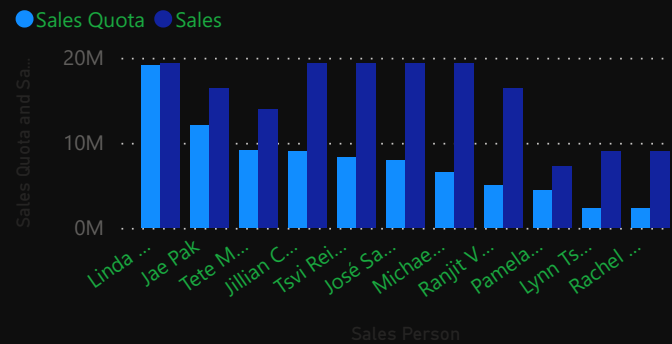
Average Sales by Sales
Person

5.50M

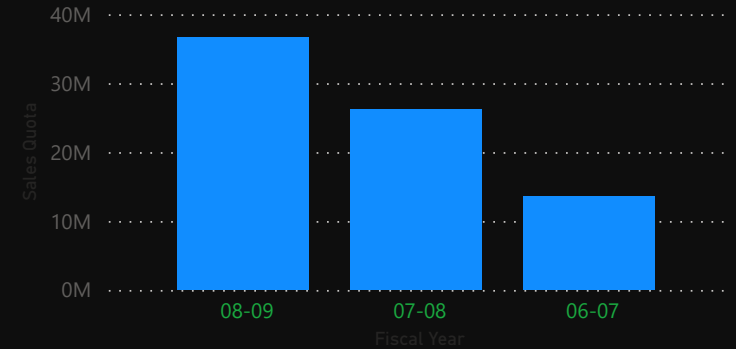
Quota Sales by Employee



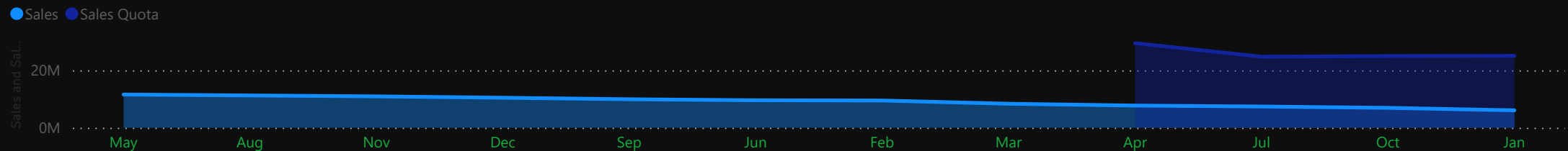
Actual Vs Quota



Quota Sales by Fiscal Year



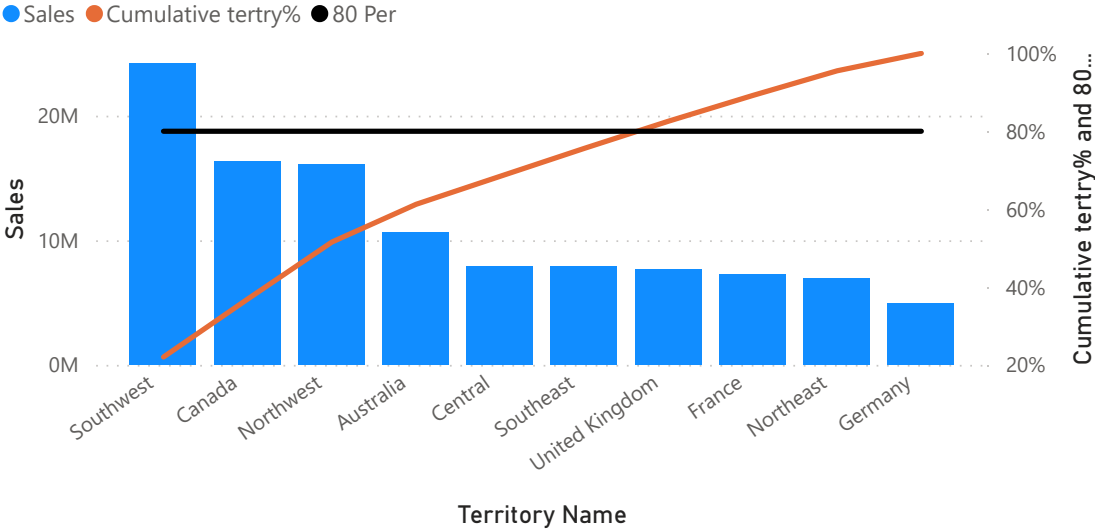
Actual Sales and Sales Quota by Month



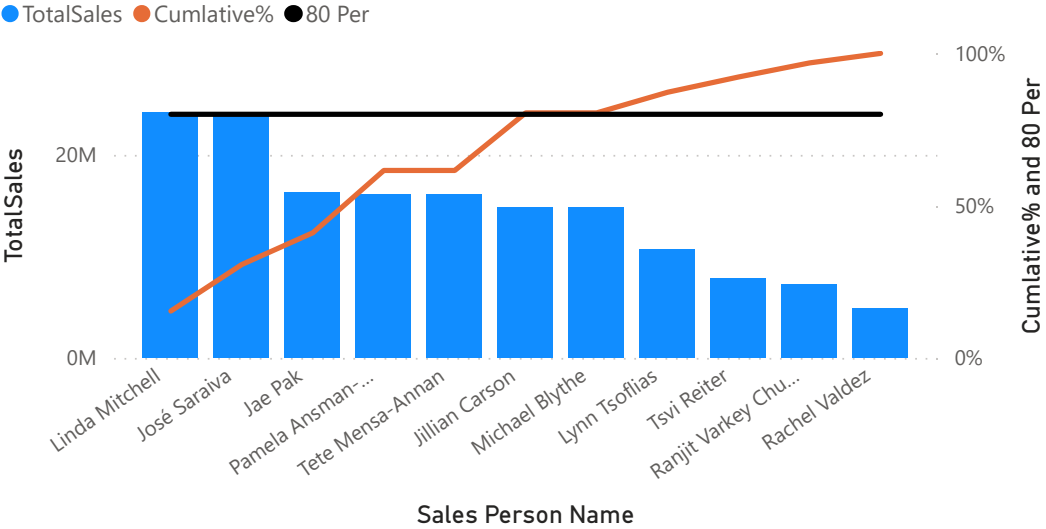
119.11K	116.45K	2657	97.77%
Total Shipping	On-time Shipping	Late Shipping	On-Time Ship%



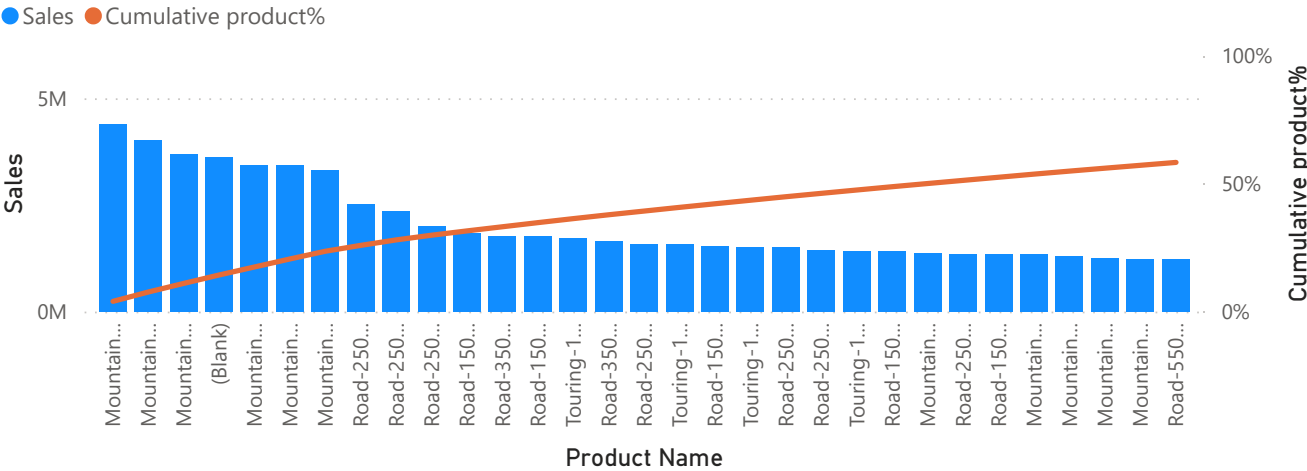
Sales, Cumulative tertry% and 80 Per by Territory Name



TotalSales, Cumulative% and 80 Per by Sales Person Name



Sales and Cumulative product% by Product Name





19.82K

Customers



212

Products



30.49K

Orders



97.8M

Total Cost



\$109.80M

Total Sales

Territory Name

All

Year

All

Month

All

Quarter

All

Sales Mode

All

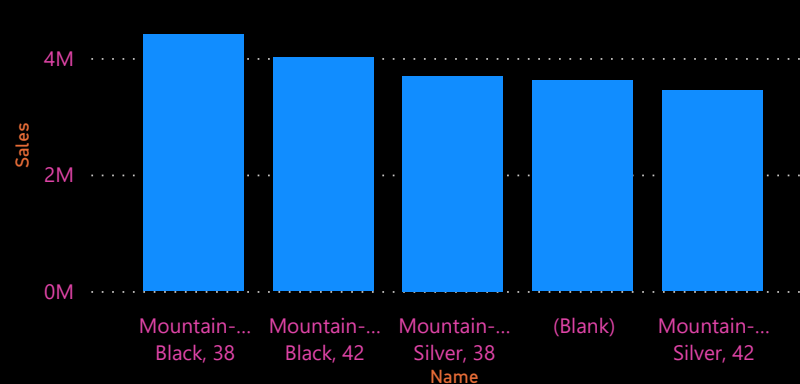
Top n

5

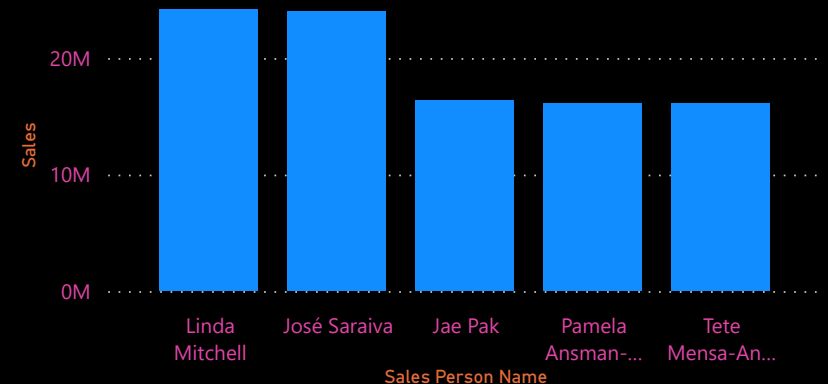
Product Name	TotalSales	Topn Products
Mountain-200 Black, 38	44,00,592.80	44,00,592.80
Mountain-200 Black, 42	40,09,494.76	40,09,494.76
Mountain-200 Silver, 38	36,93,678.03	36,93,678.03
Mountain-200 Silver, 42	34,38,478.86	34,38,478.86
	36,20,484.50	
Total	1,91,62,728.95	1,55,42,244.45

Sales Person Name	TotalSales	Topn Sales
Linda Mitchell	2,41,75,454.30	2,41,75,454.30
José Saraiva	2,40,11,416.38	2,40,11,416.38
Jae Pak	1,63,44,916.75	1,63,44,916.75
Pamela Ansman-Wolfe	1,60,74,777.30	1,60,74,777.30
Tete Mensa-Annan	1,60,74,777.30	1,60,74,777.30
Total	6,42,61,647.98	5,65,95,148.35

Sales by Product



Sales by Sales Person



109.80M
Actual Sales

120M
Quota Sales

19.82K
Customers

100
Vendors

-8.33%
Actual Vs Quota Variance

Territory Name

All

Year

All

Month

All

Quarter

All

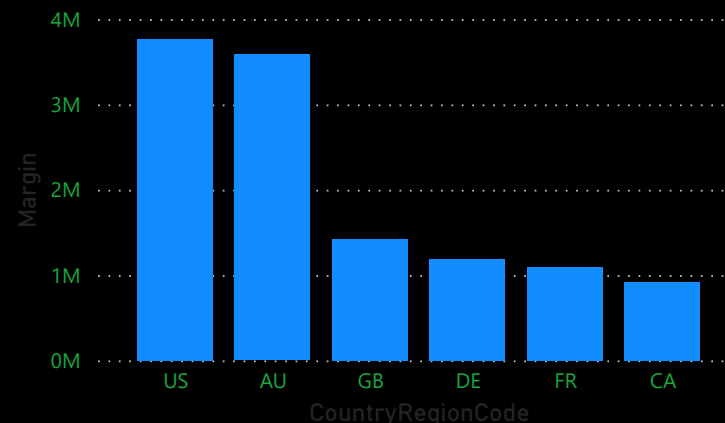
Currency

USD

Sales Mode

All

Margin by Region



Number of Customers by Region

CountryRegionCode

Vendors	OrderQty
Advanced Bicycles	141278
Allenson Cycles	141278
American Bicycles and Wheels	141278
American Bikes	141278
Anderson's Custom Bikes	141278
Aurora Bike Center	141278
Australia Bike Retailer	141278
Beaumont Bikes	141278
Bergeron Off-Roads	141278
Bicycle Specialists	141278
Bike Satellite Inc.	141278
Bloomington Multisport	141278
Burnett Road Warriors	141278
Business Equipment Center	141278
Capital Road Cycles	141278
Carlson Specialties	141278
Total	141278

Territory Name

All

Year

All

Month

All

Quarter

All



109.80M

Actual Sales



57.04M

Sales Till Last Year



52.75M

Current Year Sales

104.43M

Sales Till Last month

5.36M

Current Month Sales

95.42M

Sales Till Last Quarter

14.38M

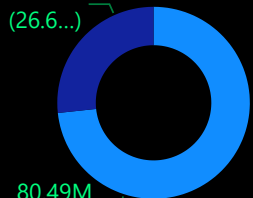
Current Quarter Sales

Currency

USD

Sales Mode

29.31M
(26.6...)



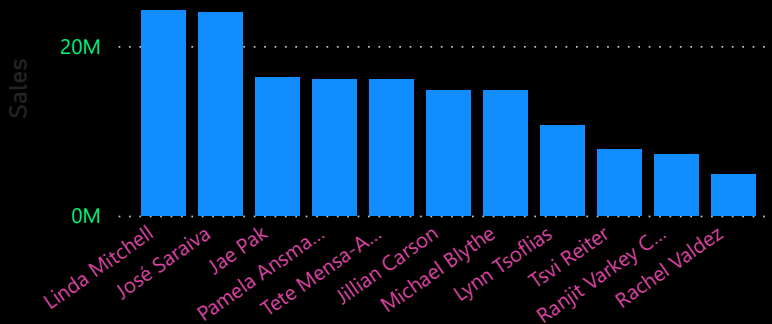
80.49M
(73.31%)

Sales Mode

Offline

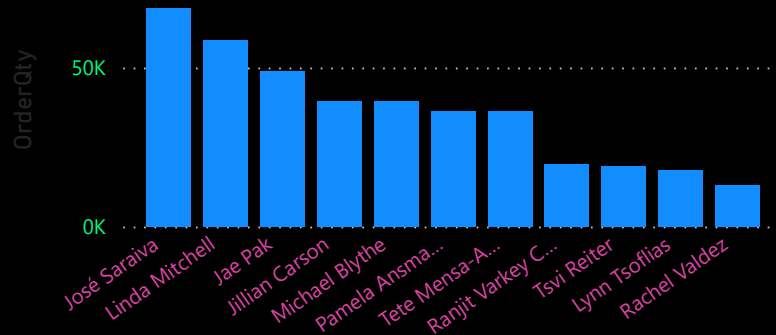
Online

Sales by Sales Person Name



Sales Person Name

Order Quantity by Sales Person



Sales Person Name