Microsoft

ANZ AI & Copilots Partner Forum: Public drop-in office hours

7 February 2024
ANZ AI & Copilots Partner Forum

ANZ AI Tour

Acknowledgement of countries

Australia and Aotearoa New Zealand

Agenda

1. Intro to the Partner Forum
2. News, updates and resources
3. Events
4. Partner community

Introduction

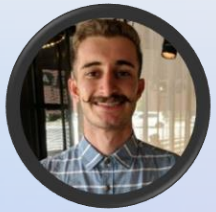
What is it? A public forum for partners across Australia and New Zealand to get technical guidance on all things Copilot and AI.

Who are we? Solution architects and tech strategists specializing AI & Copilots.

Why does the partner forum exist? AI & Copilots are evolving quickly. To help our partners build successful businesses around this technology requires timely access to the latest news and information and direct access to Microsoft technical experts. We want this forum to provide value to our partners, so if there is something you need answered or resources/topics you'd like us to cover, **please let us know**!

What does the forum partner cover?
Preparing for and transforming customers with M365 Copilots.
Extending M365 Copilot.
Other Microsoft Copilots (GitHub Copilot, Dynamics Copilot, Security Copilot etc).
Building Copilots and AI enabled applications.

The AI & Copilots Partner Team



Alexander Georges
Cloud Solution Architect

Cathy Xu
Cloud Solution Architect

Dean Corcoran
Sr. Tech Strategist

Simon Lamb
Cloud Solution Architect

Tae Hwang
Cloud Solution Architect

Benny Austin
Cloud Solution Architect

Daniel Scott-Raynsford
Sr. Tech Strategist

Sharlie Raymond
Partner Strategy Lead – Data & AI

Sneha Rao
Partner Solution Architect

Vic Perdana
Cloud Solution Architect

We have changed to monthly!

- **The partner forum cadence has changed to monthly.**
- **Please get the updated calendar invite here:**
- https://aka.ms/anzaicopilotspartnerforum/dropinics

- ANZ AI & Copilots Partner Forum **resources**, **links** and **slides**: https://aka.ms/anzaicopilotspartnerforum

- **Submit** a **question** or **topic** request for the Partner Forum to cover: https://aka.ms/anzaicopilotspartnerforum/questionform

Questions & Discussion

- What do you want to hear about in the AI & Copilots partner forum?
- Do you have an AI & Copilots question you have you'd like answers to?
- If you have a question, ask in the 💬 chat or raise 🙋🏾 your hand or
- you can complete the question form: https://aka.ms/anzaicopilotspartnerforum/questionform
- **We want to hear from you on what you need to build successful businesses around Copilots and AI.**

Join the Discussion Forum

What is it?

A discussion board for partners across Australia and New Zealand to ask questions, follow up, discuss, collaborate via Teams.

What information can I share?

This is an external discussion forum accessible by invited partners – please be mindful on what you share.

How do I join?

Sign up for the Partner Forum:

https://aka.ms/anzaicopilotspartnerforum/register

Microsoft

News, updates and resources

New announcements and resources to help our partners build businesses around AI & Copilots

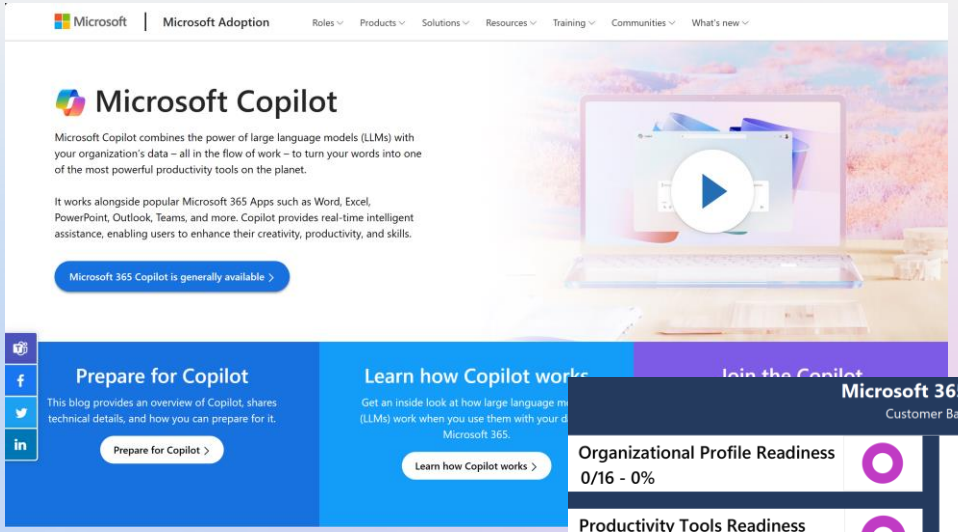
The New Future of Work

https://aka.ms/nfw

- LLMs for Information Work
- LLMs for Critical Thinking
- Human-AI Collaboration
- LLMs for Complex and Creative Tasks
- Domain-Specific Applications of LLMs
- LLMs for Team Collaboration and Communication
- Knowledge Management and Organizational Changes
- Implications for Future Work and Society

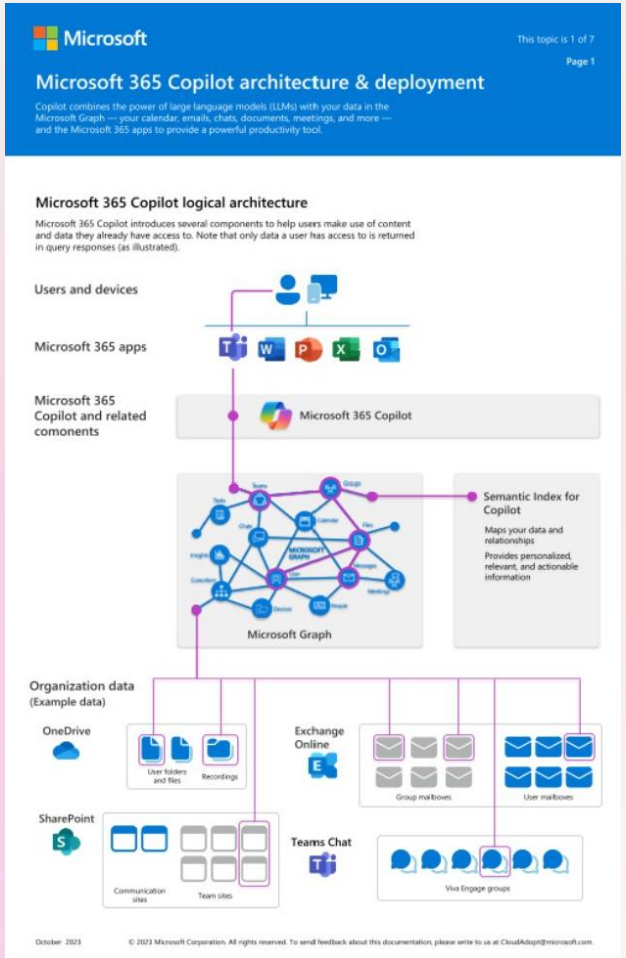
Copilot Resources for Partners

- Copilot adoption hub: https://adoption.microsoft.com/copilot/ ⬇️



- Use the Copilot Assessment Spreadsheet to determine customer readiness ➡️

- M365 Copilot architecture poster, PDF and Visio.

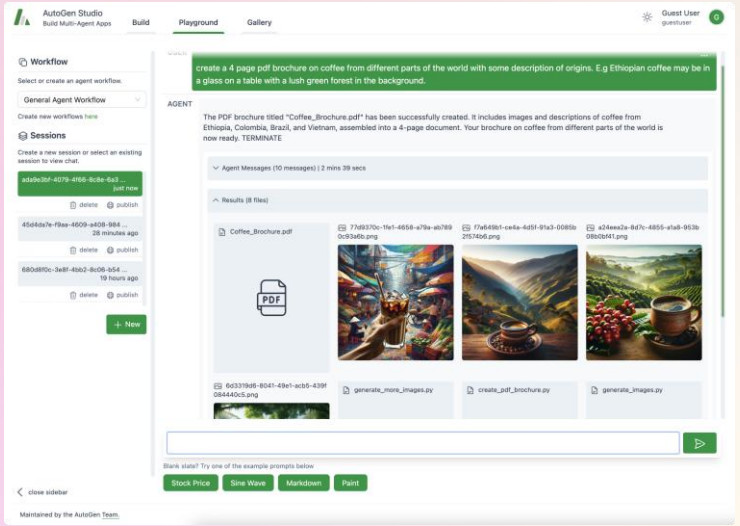


Microsoft 365 Copilot News (the big news from Jan)

	Before January 16th		Starting January 16th
Channel	EA lead status	»	All channels (EA, CSP, Direct)
Pre-reqs	ME3, ME5	»	BS, BP, OE3, OE5, ME3, ME5
Order size	Min 300 seat	»	No min order size

Azure OpenAI & Building Copilots News

- **Azure OpenAI Service:**
  - **Updates to Azure OpenAI on your data:** There is now Full VPN and private endpoint support for Azure OpenAI on your data, including security support for: storage accounts, Azure OpenAI resources, and Azure AI Search service resources. Learn more in this new article for using Azure OpenAI on your data securely.
  - **Preview: GPT-4 Turbo with Vision now available:** GPT-4 Turbo with Vision on Azure OpenAI service is now in public preview. GPT-4 Turbo with Vision is a large multimodal model (LMM) developed by OpenAI that can analyze images and provide textual responses to questions about them.
  - **GA: Say hello to Semantic Kernel v1.0.1:** The Semantic Kernel team have now published V1.0.1 of Semantic Kernel for C#. With V1, C# developers now have a solid foundation to build AI agents for their AI powered applications. *Note: it's moving fast V1.3.0 is already out!*
  - **Autogen Studio: Interactively Explore Multi-Agent Workflows:** Autogen is a powerful open-source framework from Microsoft that enables the development of LLM applications using multiple agents that can converse with each other to solve tasks. Now it's even easier to build multi-agent workflows with Autogen. Introducing Autogen Studio.



The Good Stuff!

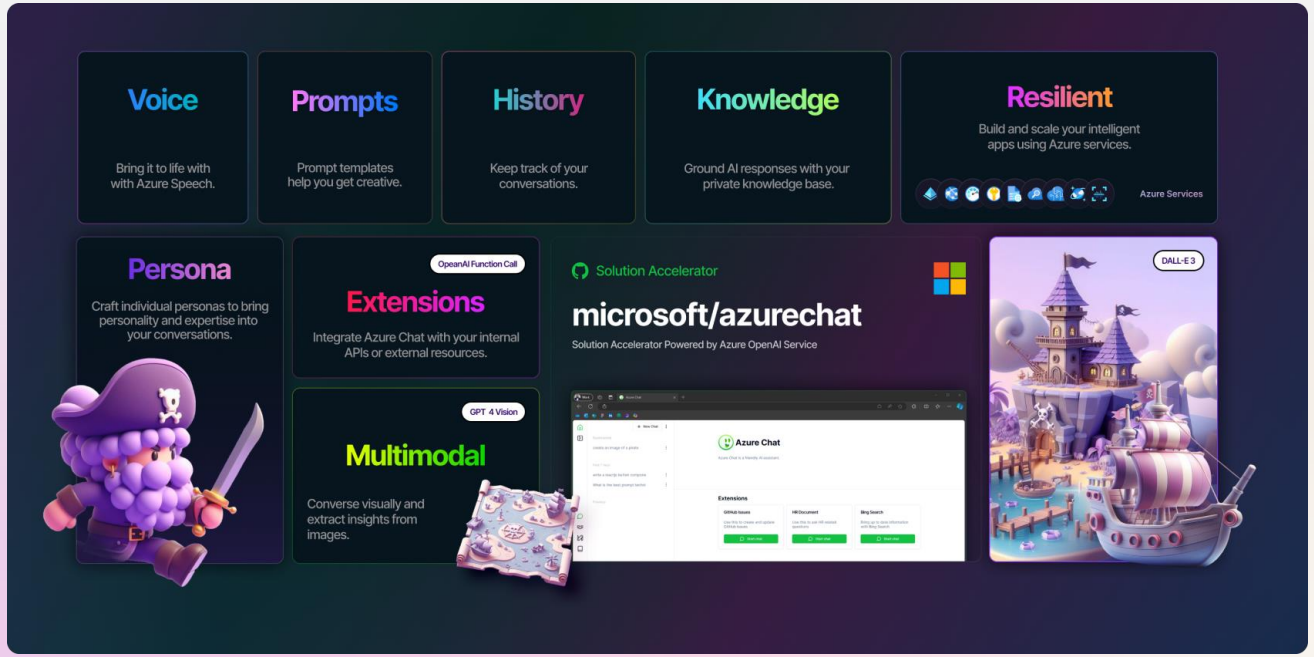
- **Azure OpenAI Service:**
  - **Getting started with Azure OpenAI Assistants (Preview):** We are excited to announce, **Assistants**, a new feature in Azure OpenAI Service, is now available in public preview. Assistants API makes it simple for developers to create high quality copilot-like experiences within their own applications.
  - **Azure OpenAI Assistants Code Interpreter (Preview):** This Azure OpenAI Service-hosted tool lets you write and run Python code in a sandboxed environment. Use cases include solving challenging code and math problems iteratively, performing advanced data analysis over user-added files in multiple formats and generating data visualization like charts and graphs.
  - **Azure OpenAI Assistants function calling:** You can describe functions of your app or external APIs to your Assistant and have the model intelligently decide when to invoke those functions and incorporate the function response in its messages.
  - **New Fine-tuning support: F**ine-tuning support for OpenAI's GPT-35-Turbo 1106, fine-tuning with function calling and support for retraining existing models with continuous fine-tuning.
  - **Updated GPT-4 Turbo preview and GPT-3.5 Turbo models:** We are rolling out **gpt-4-0125-preview**, with improvements in tasks such as code generation and reduced cases of "laziness" where the model doesn't complete a task. We will also be launching **GPT-3.5-turbo-0125**, a new GPT-3.5 Turbo model with improved pricing and higher accuracy at responding in various formats
  - **New Text-to-Speech (TTS) models:** Our new **text-to-speech model** generates human-quality speech from text in **six preset voices**, each with its own personality and style. The two model variants include **tts-1**, the standard voices model variant, which is optimized for real-time use cases, and **tts-1-hd**, the high-definition (HD) equivalent, which is optimized for quality.
  - **New Embeddings Models:** We are excited to announce a new generation of embeddings models that are significantly more capable and meet a variety of customer needs. **text-embedding-3-small** and **text-embedding-3-large** will be available later this month.

Azure Chat

Private: Deployed in your Azure tenancy, allowing you to isolate it to your Azure tenant.

Controlled: Network traffic can be fully isolated to your network and other enterprise grade authentication security features are built in.

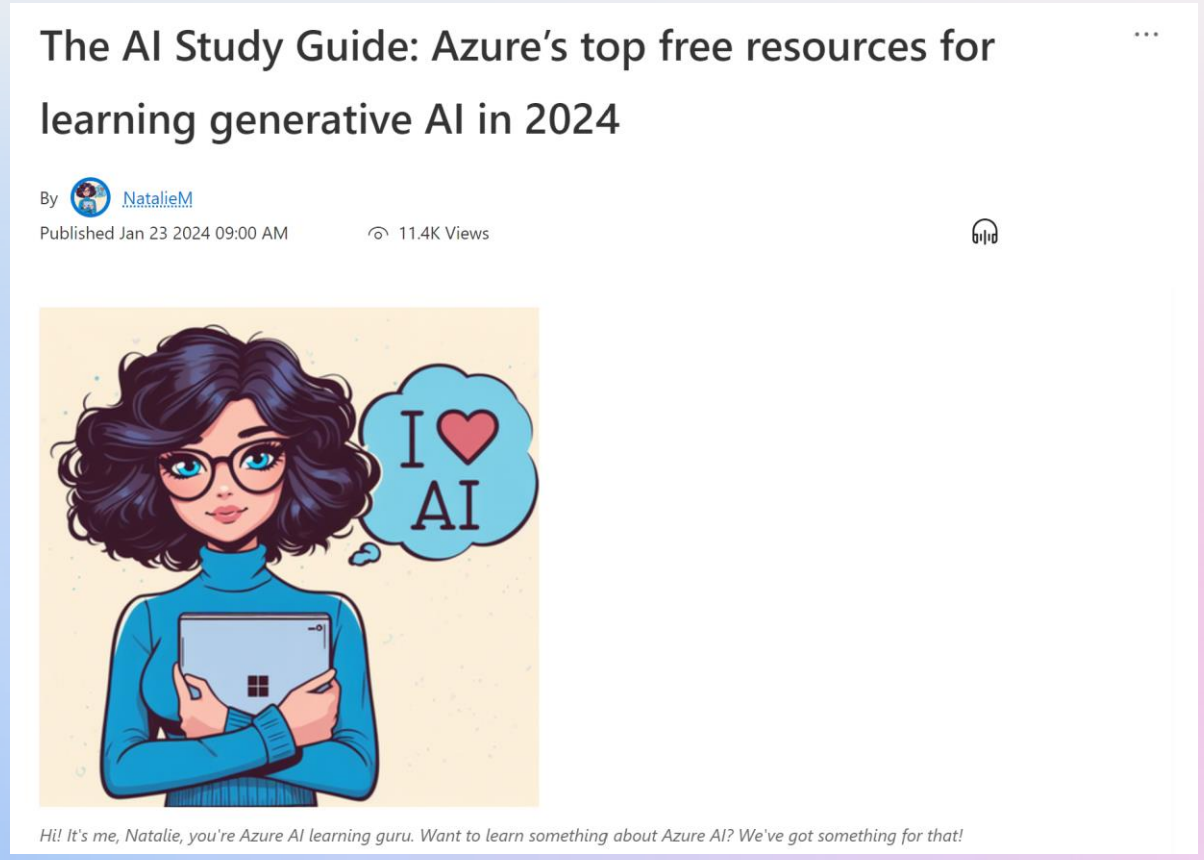
Value: Deliver added business value with your own internal data sources (plug and play) or integrate with your internal services (e.g., ServiceNow, etc).



https://github.com/microsoft/azurechat

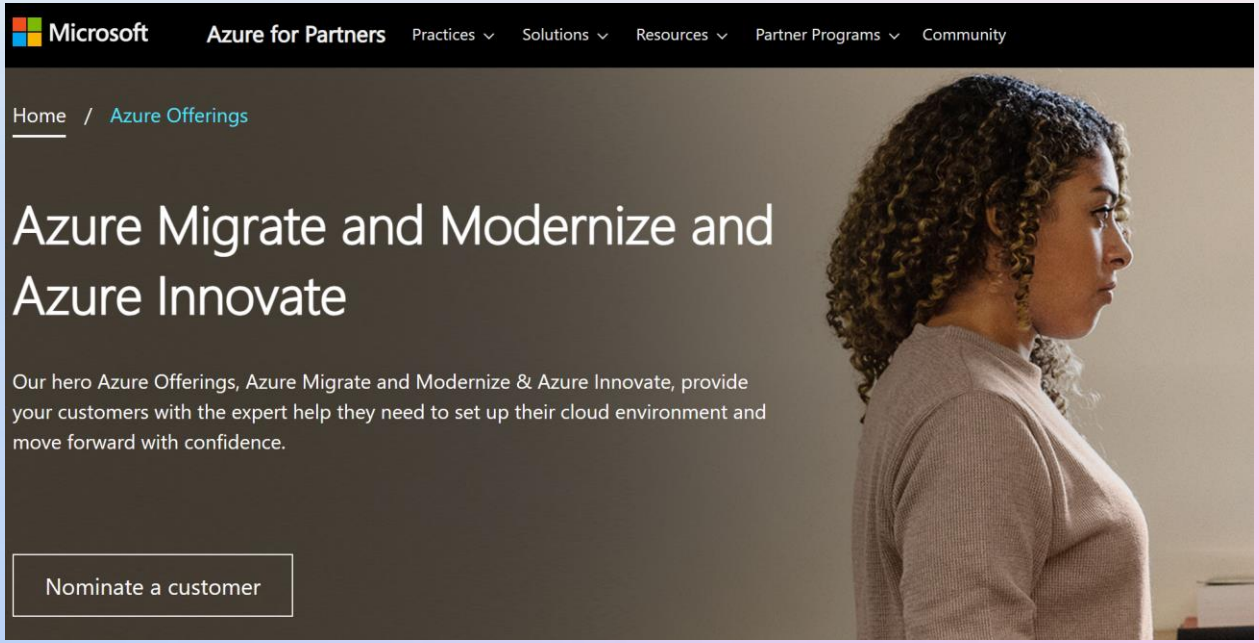
The Azure AI Study Guide

aka.ms/azureaistudyguide



Era of AI Resources for Partners

- AI Transformation Partner Playbook
- Azure Hero Offerings: Azure Migrate & Modernize and Azure Innovate

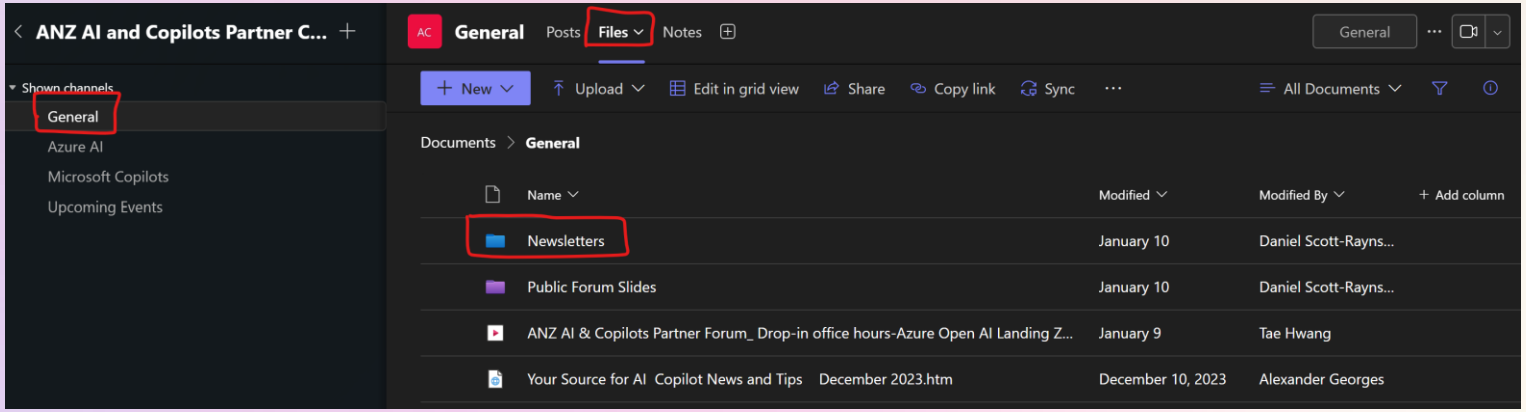


- Era of AI partner marketing campaign assets

ANZ AI & Copilots Monthly Newsletter

Do you want to receive the ANZ AI & Copilots **monthly** newsletter?

Get it by **joining the Partner Discussion Forum:**
https://aka.ms/anzaicopilotspartnerforum/register



Microsoft

Events

Upcoming AI & Copilot events relevant to partners

Microsoft AI Tour

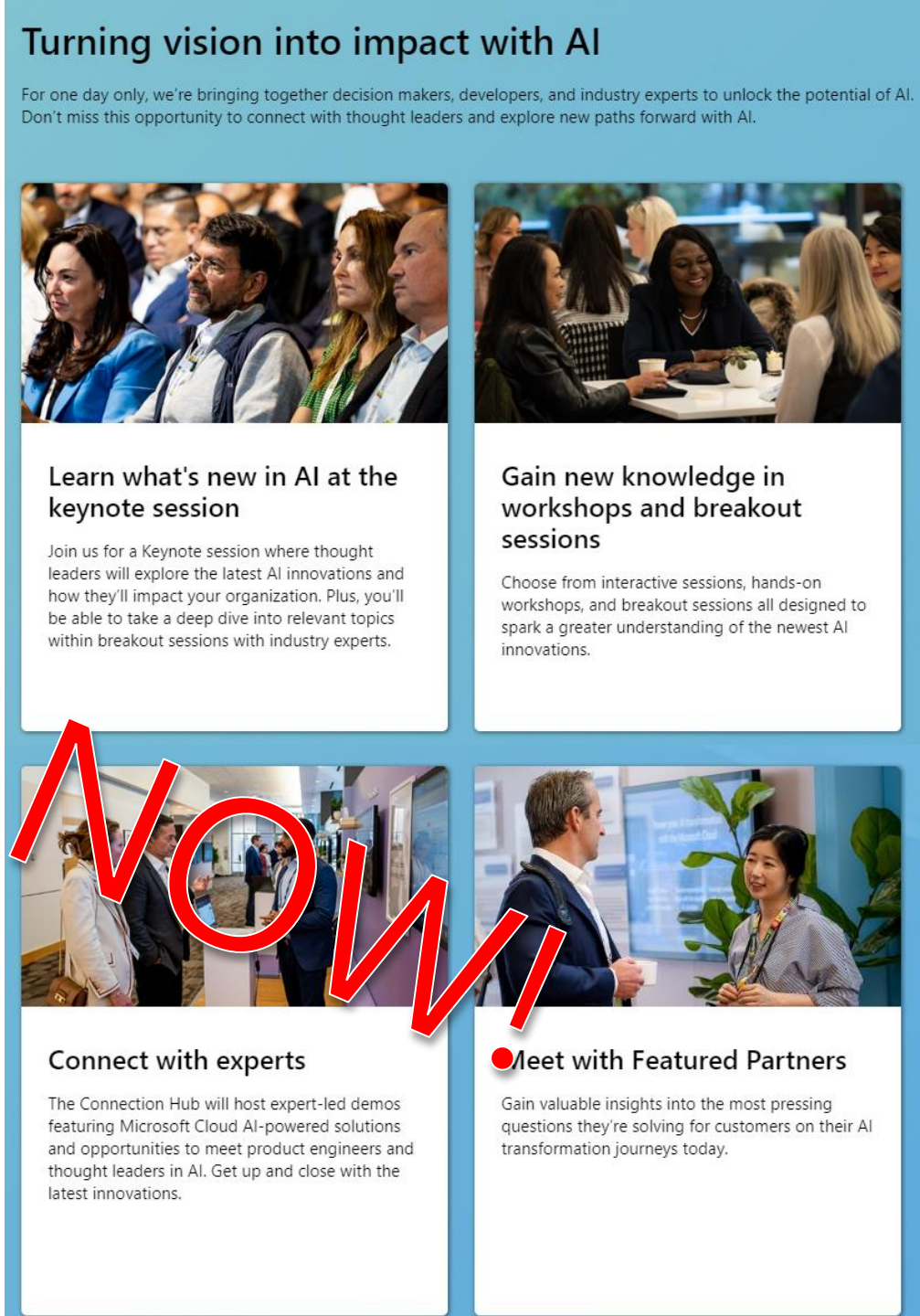
Sydney, Australia

This will be one of ANZ biggest moments in 2024 where our ambition is to bring together over 1000 decision makers and developers in person to discover how AI can help solve the biggest challenges and create new opportunities for business. Speakers include Microsoft leaders Scott Guthrie, Executive Vice President, Cloud + AI Group, Alysa Taylor, Corporate Vice President, Azure + Industry, and Steven Worral, Managing Director, ANZ.

Date: 7 February 2024

Register here

ON RIGHT NOW!



Copilot Partner Enablement

Copilot for Microsoft 365 Pre-Sales & Technical Bootcamp
~~**January 16-18, 2024**~~
February 27-29, 2024
March 26-28, 2024
UTC-8, UTC+0, UTC+5:30

Register here

Microsoft 365 CSP Masters Copilot for Microsoft 365 Sales Bootcamp
~~**January 24, 2024**~~
UTC-8
~~**January 31, 2024**~~
UTC+5:30

Register here

Microsoft 365 CSP Masters Copilot for Microsoft 365 Technical Bootcamp
February 7-8, 2024
UTC-8
February 20-21, 2024
UTC+5:30

Register here

Microsoft Copilot Partner Bootcamp
~~**January 30-February 2, 2024**~~
UTC-8, UTC+0, UTC+5:30

Register here
Trainings visible once registered.

Prepare for New Threats with Microsoft Security Copilot

Register here (On-demand)
Trainings visible once registered.

Microsoft Dynamics 365 Customer Service Copilot Workshop

Register here (On-demand)

Copilot Studio for Partners: Build Your Own Copilot On Your Data

When: **February 28, 2024 12:00 PM AET/2:00 PM NZT**
Duration: **60 minutes**

Register here

Join us for an exclusive partner webinar on the newest addition to the Copilot family, Microsoft Copilot Studio. Microsoft Copilot Studio combines the proven capability of Power Virtual Agents with advances in generative AI to enable you to build your own Copilot pointed at your own data set. This session will explore:

- What is Copilot Studio
- Copilot Studio Generative AI Capabilities
- Take Action From Copilot Studio using Generative Actions
- Copilot Publishing Channels (both internal and external)
- Demo

Power Platform for Partners: AI in Low Code in Action

When: **March 13, 2024 12:00 PM AET/6:00 AM NZT**
Duration: **60 minutes**

Register here

Join us for an exclusive partner webinar that will showcase how you can leverage AI in Microsoft's Power Platform. You'll learn how to integrate AI into your low-code development to create innovative features and solutions for end users. Whether creating an app or automating a flow, AI can free up time for end-users by uplifting their experience.

Agenda:

- Overview of Copilot in the Power Platform
- Overview of AI models in the Power Platform
- Demonstration of AI (including Generative AI) features in Power Apps, Power Automate, Copilot Studio

Azure OpenAI Partner Enablement Resources

Accelerating Partner Practices

Period	February	March	April
Events	• **On-demand**: Responsible AI • **Feb 13-15, IST:** Azure OpenAI Workshop • **Feb 19-22, IST:** Build and Modernize AI Apps Workshop • **TBC**: Innovate with AI Apps Bootcamp	• **March 13, CET/PDT/IST):** AI Sales Bootcamp • **March 11-14, PDT:** Build and Modernize AI Apps Workshop	• **TBC**

On-Demand

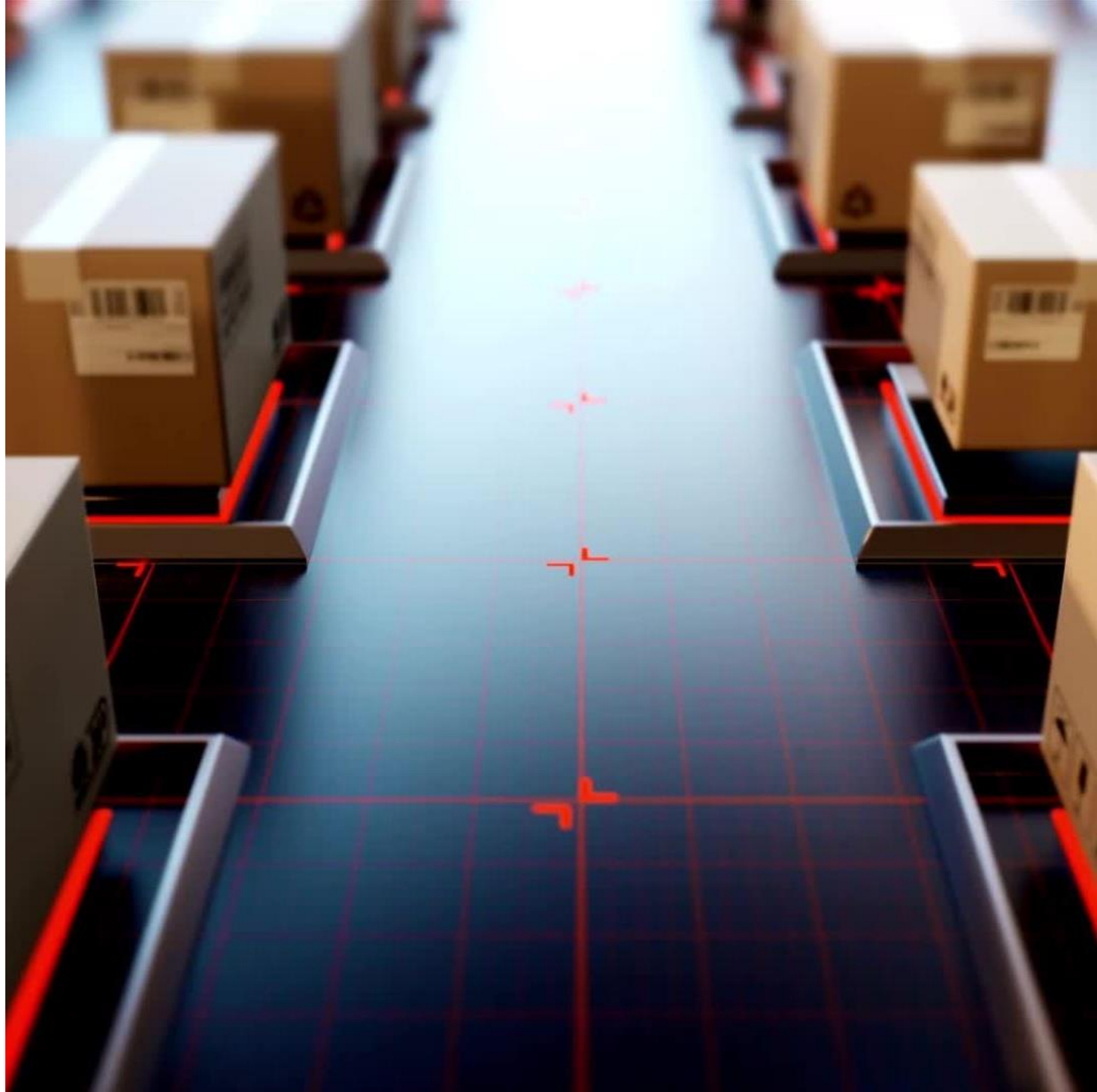
- AOAI Learning guide for partners
- Partner Skilling Playbook
- On-demand modular training videos to refresh your knowledge of a topic or following a new learning path to expand your skills.
- Azure Data & AI Partner Sales Acceleration Program (PSAP)
- Level Up Course: Innovate with AI using AOAI Service models

Build your own Copilot bootcamp

8-hour virtual bootcamp provides hands-on training for creating AI-driven chat systems, covering topics such as Azure OpenAI's base models, effective prompting techniques for chat Copilots, and integrating **Semantic Kernel**.

Participants will learn to build their own chat Copilots using Azure Services, design prompt flows with **Azure AI Studio**, explore multi-agent scenarios with **Autogen**, and create practical applications like Chat Summary Apps.

Date: 05-06 March 2024
Time: 11 AM – 5 PM AEDT
Register here



Microsoft Semantic Kernel

The Easy Way To Add AI To Your App

Semantic Kernel ANZ/APAC public office hours – now weekly

UPDATE YOUR CALENDAR

Every **Thursday**, 13:00 AET/15:00 NZT
Next session: 8 Feb 2024

https://aka.ms/sk/officehours

aka.ms/semantic-kernel

Microsoft

Partner Community

Questions and topics from the partner community

Questions & Topics

Governance in the age of Copilot, integrating with existing knowledgebase, datasets and challenges.

What areas of Microsoft AI & Copilots are you most interested in knowing more about? *

- [x] Getting ready for M365 Copilot
- [x] Extending M365 Copilot
- [ ] Building new commercial products or services with Microsoft AI & Copilots
- [x] Other Microsoft Copilots (e.g., Power Platform Copilot, Security Copilot, GitHub Copilot)
- [ ] Building AI enabled applications using Azure AI services
- [ ] Other

Feedback & Future Sessions

What do you want to discus or hear about in the AI & Copilots partner forum?

AI & Copilots related questions you have you'd like answers to?

https://aka.ms/anzaicopilotspartnerforum/questionform