

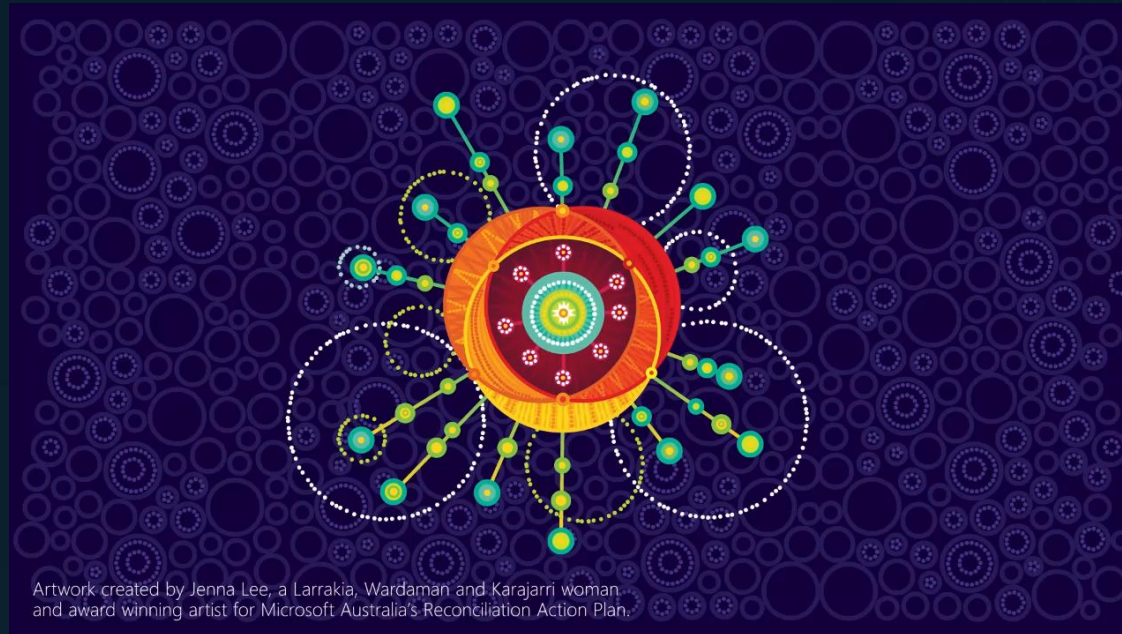


# ANZ AI & Copilots Partner Forum: Public drop-in office hours

15th November 2023  
ANZ AI & Copilots Partner Forum  
Launch and countdown to Ignite



# Acknowledgement of countries



## Australia and Aotearoa New Zealand

# Agenda

- 1 Intro to the Partner Forum

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- 2 News, updates and resources

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- 3 Events

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- 4 Partner community



# Introduction

**What is it?** A [public forum](#) for partners across Australia and New Zealand to get technical guidance on all things Copilot and AI.

**Who are we?** Solution architects and tech strategists specializing AI & Copilots.

**Why does the partner forum exist?** AI & Copilots are evolving quickly. To help our partners build successful businesses around this technology requires timely access to the latest news and information and direct access to Microsoft technical experts. We want this forum to provide value to our partners, so if there is something you need answered or resources/topics you'd like us to cover, **please let us know!**

## **What does the forum partner cover?**

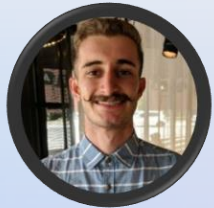
Preparing for and transforming customers with M365 Copilots.

Extending M365 Copilot.

Other Microsoft Copilots (GitHub Copilot, Dynamics Copilot, Security Copilot etc).

Building Copilots and AI enabled applications.

# The AI & Copilots Partner Team



[Alexander Georges](#)  
Cloud Solution Architect



[Cathy Xu](#)  
Cloud Solution Architect



[Dean Corcoran](#)  
Sr. Tech Strategist



[Simon Lamb](#)  
Cloud Solution Architect



[Tae Hwang](#)  
Cloud Solution Architect



[Benny Austin](#)  
Cloud Solution Architect



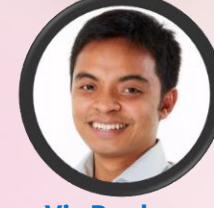
[Daniel Scott-Raynsford](#)  
Sr. Tech Strategist



[Sharlie Raymond](#)  
Partner Strategy Lead –  
Data & AI





[Sneha Rao](#)  
Partner Solution Architect



[Vic Perdana](#)  
Cloud Solution Architect

# Questions & Discussion

- What do you want to hear about in the AI & Copilots partner forum?
- Do you have an AI & Copilots question you have you'd like answers to?
- If you have a question, ask in the  chat or raise  your hand or
- you can complete the question form:  
<https://aka.ms/anzaicopilotspartnerforum/questionform>
- **We want to hear from you on what you need to build successful businesses around Copilots and AI.**



# Discussion Forum – Tae & Vic

## What is it?

A discussion board for partners across Australia and New Zealand to ask questions, follow up, discuss, collaborate via Teams.

## What information can I share?

This is an external discussion forum accessible by invited partners – please be mindful on what you share.

## How do I join?

Stay tuned for instructions how to join in the upcoming newsletter.

# Partner Forum Resources

- ANZ AI & Copilots Partner Forum **resources**, **links** and **slides**: <https://aka.ms/anzaicopilotspartnerforum>

**ANZ AI & Copilots Partner Forum** [↗](#)

Public resources for the Australia/New Zealand AI & Copilots Partner Forum.

**Public drop-in office hours** [↗](#)

These are the resources relating to the public drop-in office hours for the ANZ AI & Copilots Partner Forum.

- [Join the Drop-in office hours meeting](#)
- [Calendar invite for the ANZ AI & Copilots Partner Forum: Drop-in office hours](#)
- [Shared event calendar for the ANZ AI & Copilots Partner Forum](#)
- [Ask a question or request a topic at the next ANZ AI & Copilots Partner Forum](#)



- **Submit a question or topic** request for the Partner Forum to cover: <https://aka.ms/anzaicopilotspartnerforum/questionform>







# News, updates and resources

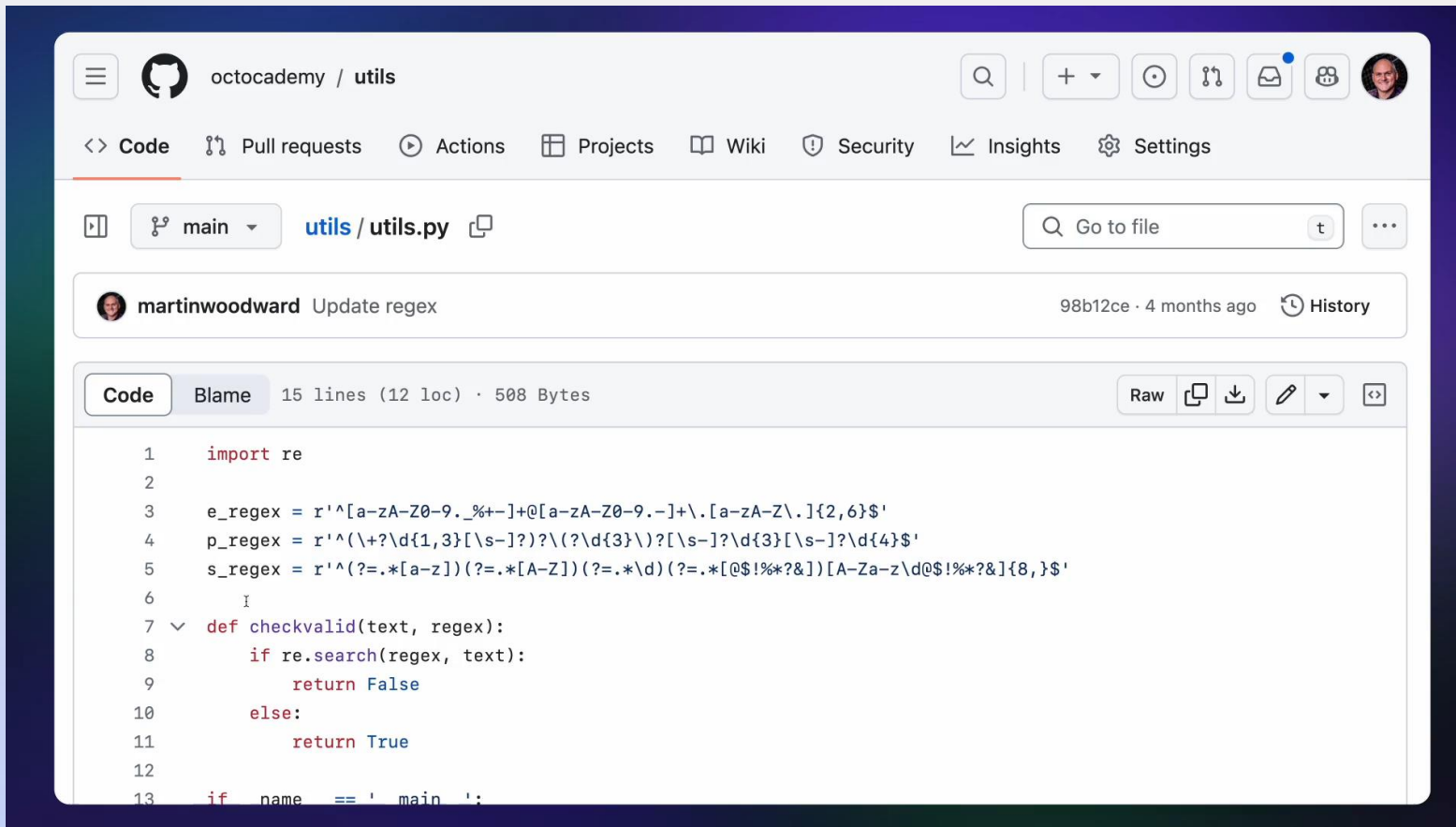
New announcements and resources to help our partners build businesses around AI & Copilots

# News on Microsoft & GitHub Copilots

- **M365 Copilot:** As of November 1, [Microsoft 365 Copilot is now generally available](#) for enterprise customers for US\$30 per user per month.
- **Copilot in Power Apps:** Copilot in [Power Apps is now generally available](#) for app makers with environments in the United States region.
- **GitHub Copilot:** Many exciting announcements from [GitHub Universe 2023](#) including Copilot Chat feature being GA in 2023.

# GitHub Copilot Chat

Generally Available in December 2023 and is coming built into GitHub.com and the mobile app.



The screenshot shows the GitHub web interface for the repository 'octocademy / utils'. The 'Code' tab is selected, and the file 'utils.py' is open. The commit is by 'martinwoodward' with the message 'Update regex', dated '4 months ago'. The code is as follows:

```
1 import re
2
3 e_regex = r'^[a-zA-Z0-9._%+-]+@[a-zA-Z0-9.-]+\.[a-zA-Z]{2,6}$'
4 p_regex = r'^(\+?\d{1,3}[\s-]?)?(?!\d{3})?[\s-]?\d{3}[\s-]?\d{4}$'
5 s_regex = r'^(?=.*[a-z])(?=.*[A-Z])(?=.*\d)(?=.*[@$!%*?&])[A-Za-z\d@$!%*?&]{8,}$'
6
7 def checkvalid(text, regex):
8     if re.search(regex, text):
9         return False
10    else:
11        return True
12
13 if __name__ == '__main__':
```

# GitHub Copilot Enterprise

With Copilot Chat connected to your repositories on github.com, Copilot Enterprise allows your teams of developers to quickly get up to speed on your codebase, search through and build documentation, get suggestions based on internal and private code, and quickly review pull requests.

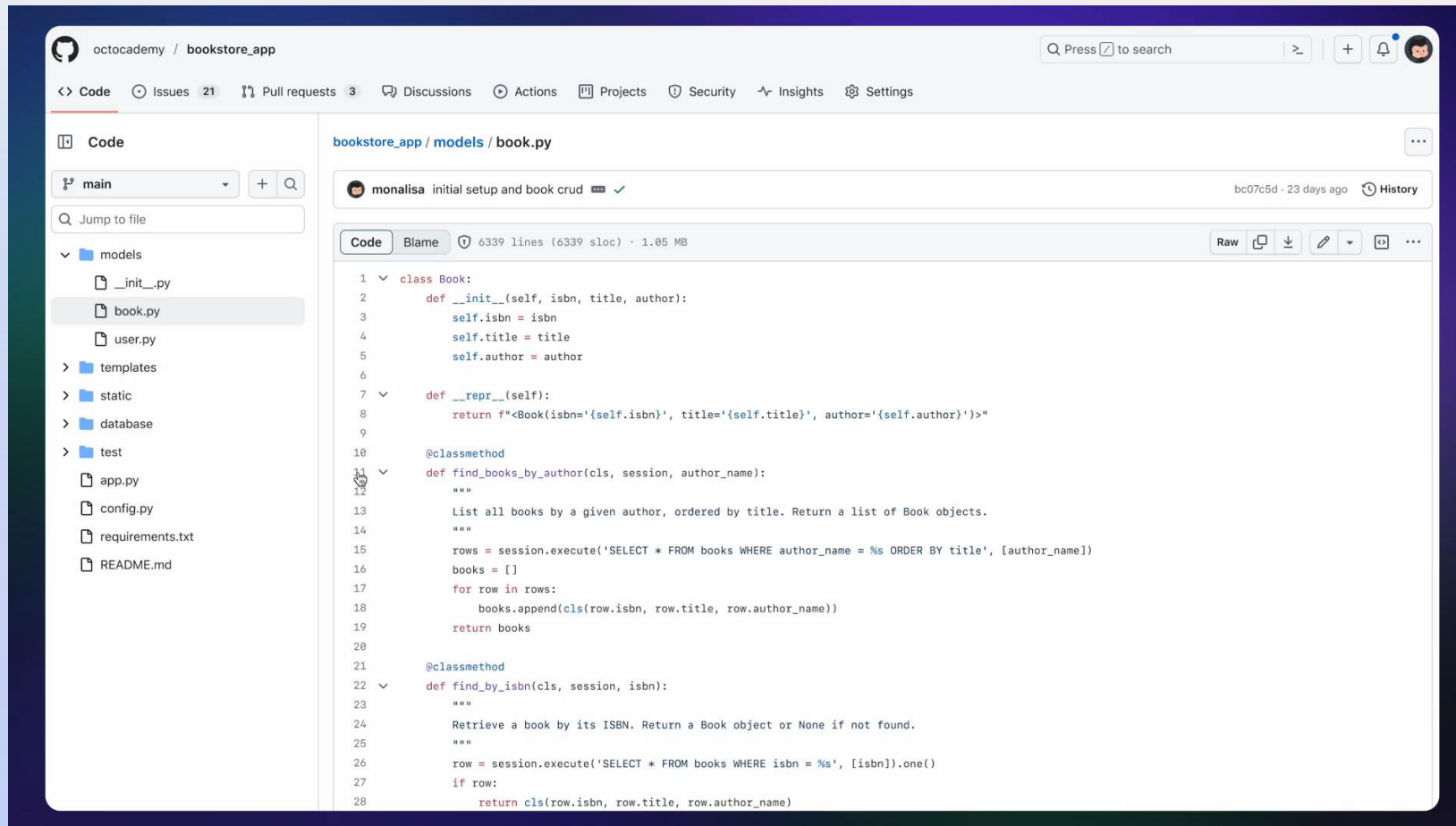
The image shows a comparison of two GitHub Copilot pricing plans: Copilot Business and Copilot Enterprise. Copilot Business is priced at \$19 per user per month and includes features like code completions, chat in IDE and mobile, CLI assistance, security vulnerability filter, code referencing, public code filter, IP indemnity, and enterprise-grade security. Copilot Enterprise is priced at \$39 per user per month and includes everything in Copilot Business plus personalized chat, documentation search, pull request summaries, code review skills, and fine-tuned models. A note indicates that Copilot Enterprise is available in February 2024 and requires GitHub Enterprise Cloud.

Copilot Business	Copilot Enterprise
Copilot in the coding environment for organizations	Copilot personalized for your organization throughout the software development lifecycle
\$19 per user / month	\$39 per user / month
<ul style="list-style-type: none"><li>✓ Code completions</li><li>✓ Chat in IDE and Mobile</li><li>✓ CLI assistance</li><li>✓ Security vulnerability filter</li><li>✓ Code referencing</li><li>✓ Public code filter</li><li>✓ IP indemnity</li><li>✓ Enterprise-grade security, safety, and privacy</li></ul>	<ul style="list-style-type: none"><li>← Everything in Copilot Business, plus...</li><li>✓ Chat personalized to your codebase</li><li>✓ Documentation search and summaries</li><li>✓ Pull request summaries</li><li>✓ Code review skills</li><li>✓ Fine-tuned models</li></ul>
	*Requires GitHub Enterprise Cloud



# GitHub Copilot Partner Program

Integration of third-party developer tools, online services and knowledge that exists outside of GitHub.



# Coming soon: GitHub Copilot Workspaces

AI-powered bridge to help developers scale the barrier of taking an idea to code

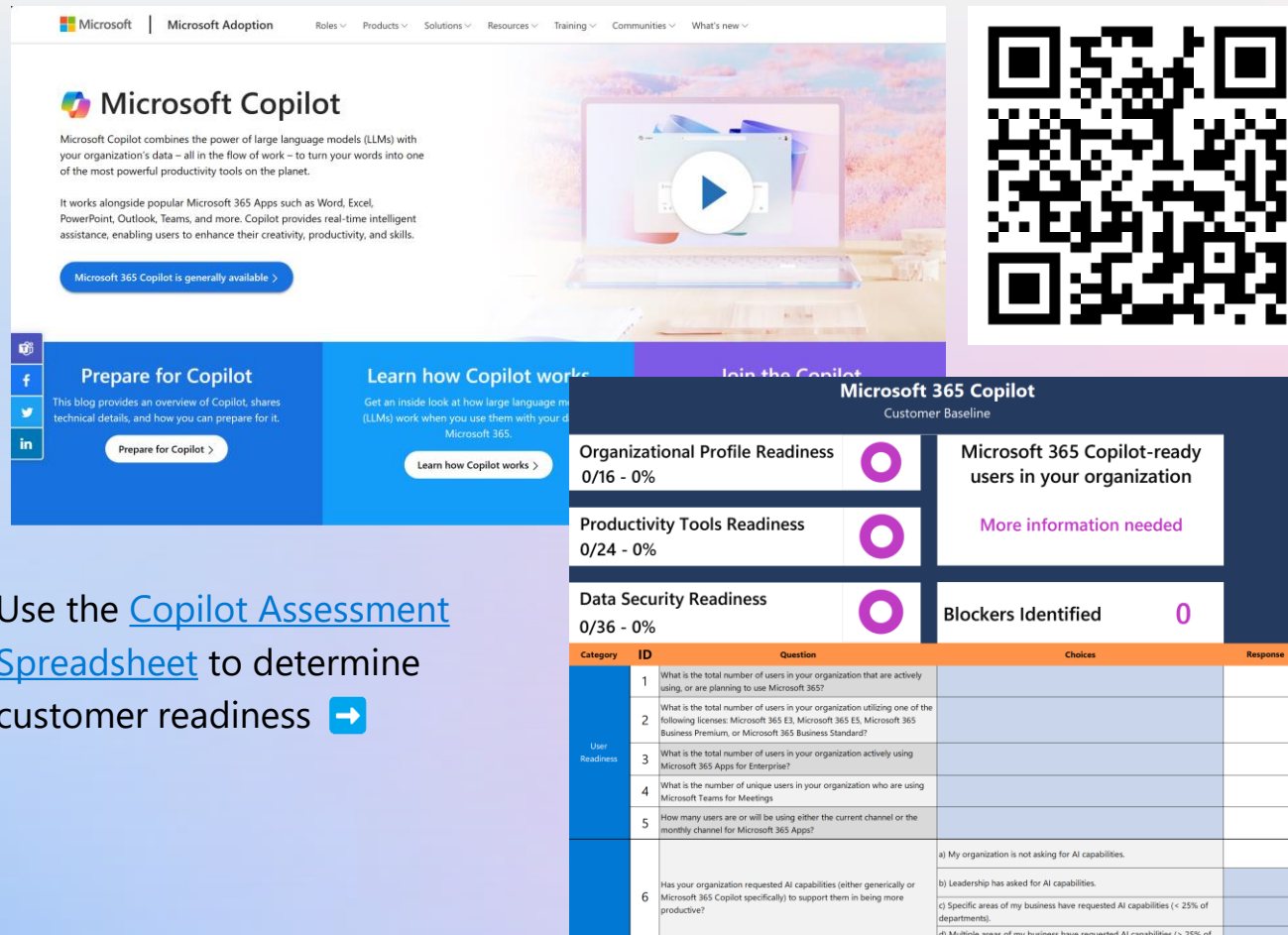


# Azure OpenAI & Building Copilots News

- **Azure OpenAI Service:** [Public Preview: Fine-tuning for gpt-35-turbo, babbage-002 and davinci-002](#)
- **Generative AI for Beginners:** Learn the fundamentals of building Generative AI applications with a 12-lesson comprehensive course by Microsoft Cloud Advocates. <https://github.com/microsoft/generative-ai-for-beginners>
- **Information Assistant Solution Accelerator:** [Information Assistant](#) leverages a combination of AI components that will enable users to have a “conversation” with their own data, as if they were speaking to an expert. The Information Assistant accelerator provides a means to provide industry, technical and deployment truth for the application of AI, as well as education on which components to use and when/where they may be applicable.
- **Azure AI Content Safety:** Microsoft announced the general availability of Azure AI Content Safety, a new service that helps customers and partners detect and filter harmful user-generated and AI-generated content in their applications and services. [Introducing Azure AI Content Safety](#)
- **Semantic Kernel:** [OpenAI Assistants: a first look into using OpenAI Assistants with Semantic Kernel, Introducing v1.0.0 Beta6 for the .NET Semantic Kernel SDK.](#)

# Copilot Resources for Partners

- Copilot adoption hub: <https://adoption.microsoft.com/copilot/> 



**Microsoft Copilot**

Microsoft Copilot combines the power of large language models (LLMs) with your organization's data – all in the flow of work – to turn your words into one of the most powerful productivity tools on the planet.

It works alongside popular Microsoft 365 Apps such as Word, Excel, PowerPoint, Outlook, Teams, and more. Copilot provides real-time intelligent assistance, enabling users to enhance their creativity, productivity, and skills.

Microsoft 365 Copilot is generally available >

**Prepare for Copilot**

This blog provides an overview of Copilot, shares technical details, and how you can prepare for it.

Prepare for Copilot >

**Learn how Copilot works**

Get an inside look at how large language models (LLMs) work when you use them with your Microsoft 365.

Learn how Copilot works >

**Microsoft 365 Copilot Customer Baseline**

**Organizational Profile Readiness**  
0/16 - 0%


**Productivity Tools Readiness**  
0/24 - 0%

**Data Security Readiness**  
0/36 - 0%

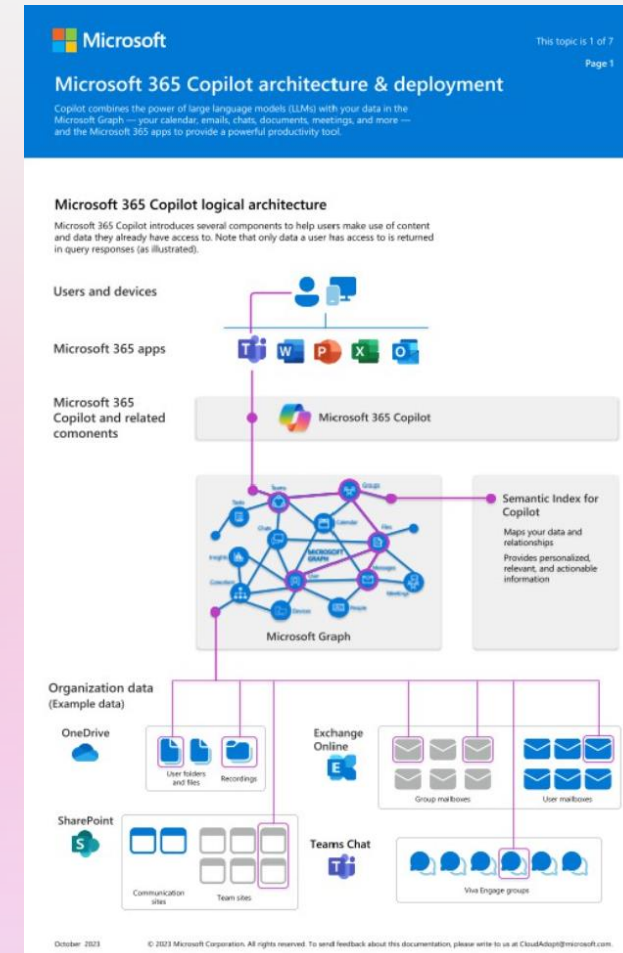
**Microsoft 365 Copilot-ready users in your organization**  
More information needed

**Blockers Identified** 0

Category	ID	Question	Choices	Response
User Readiness	1	What is the total number of users in your organization that are actively using, or are planning to use Microsoft 365?		
	2	What is the total number of users in your organization utilizing one of the following licenses: Microsoft 365 E3, Microsoft 365 E5, Microsoft 365 Business Premium, or Microsoft 365 Business Standard?		
	3	What is the total number of users in your organization actively using Microsoft 365 Apps for Enterprise?		
	4	What is the number of unique users in your organization who are using Microsoft Teams for Meetings?		
	5	How many users are or will be using either the current channel or the monthly channel for Microsoft 365 Apps?		
Communication	6	Has your organization requested AI capabilities (either generically or Microsoft 365 Copilot specifically) to support them in being more productive?	a) My organization is not asking for AI capabilities. b) Leadership has asked for AI capabilities. c) Specific areas of my business have requested AI capabilities (< 25% of departments). d) Multiple areas of my business have requested AI capabilities (> 25% of	

- Use the [Copilot Assessment Spreadsheet](#) to determine customer readiness 

- M365 Copilot architecture poster, [PDF](#) and [Visio](#).

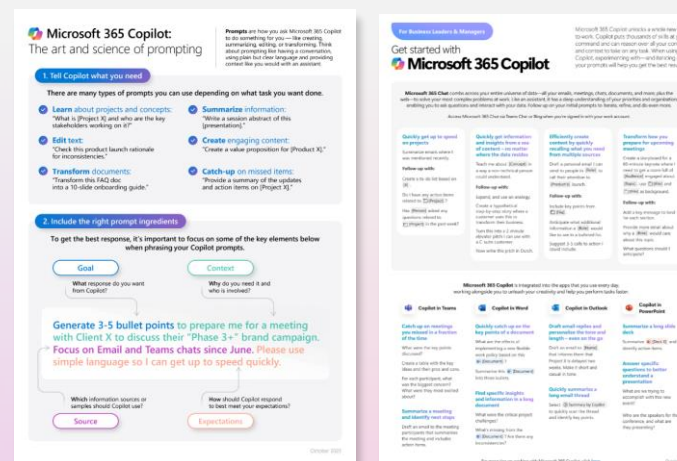




# M365 Copilot – External Facing Resources

## Approach

- [Top task one-sheeter](#)
- [Prompt Do's and Don'ts](#)
- [Prompt ingredients one-sheeter](#)
- [Partner GTM resources](#)

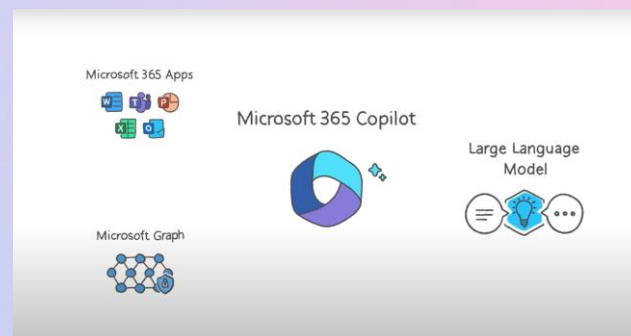


## Support

- Microsoft communities
- Subject matter experts (MW SSPs, TSPs, GBBs, CSAs, FTs)
- Unified DE offers

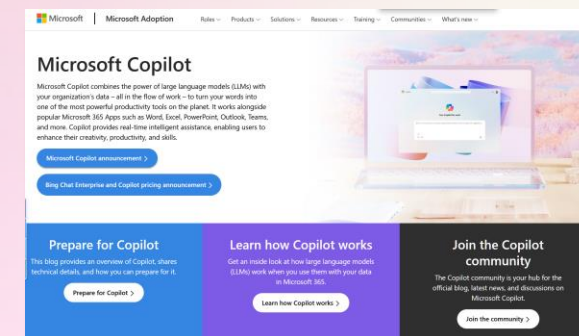
## Technology

- [What is Copilot \(video, blog, ppt\)](#)
- [Get started with M365 Copilot](#)
- [Copilot Extensibility](#)
- Early Value & ROI research (Fall 2023)



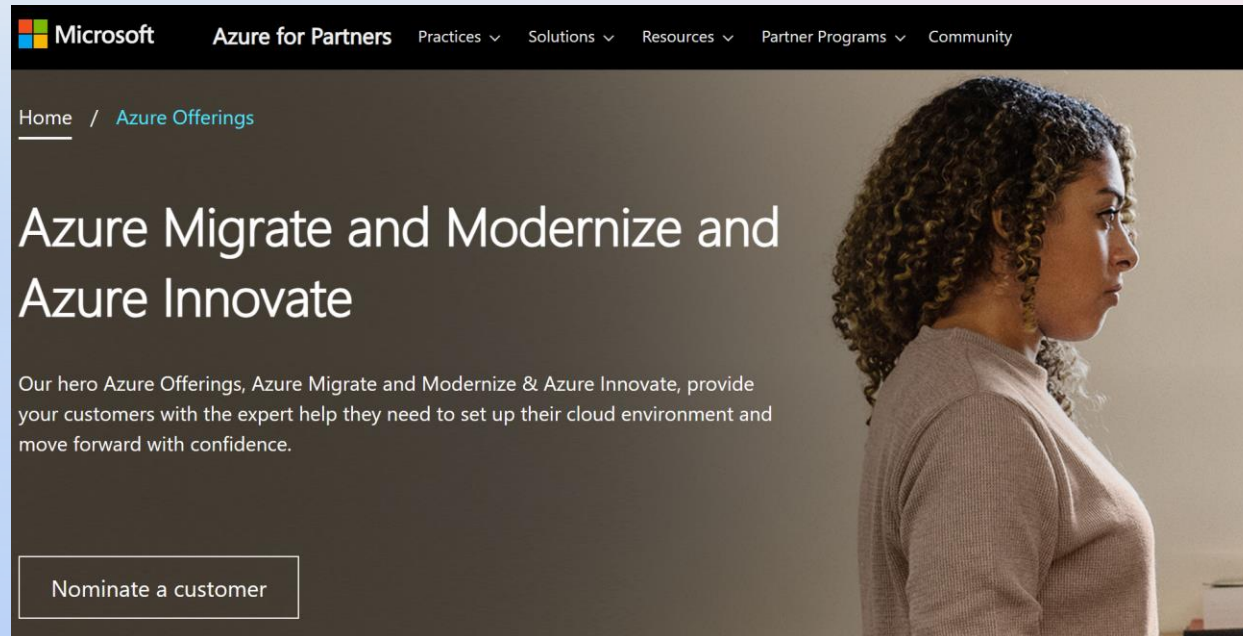
## Tools

- [Copilot adoption hub](#)
- Copilot Center of Excellence (Fall 2023)
- Copilot Labs (Fall 2023)



# Era of AI Resources for Partners

- [AI Transformation Partner Playbook](#)
- [Azure Hero Offerings: Azure Migrate & Modernize and Azure Innovate](#)



- [Era of AI partner marketing campaign assets](#)

# ANZ AI & Copilots Fortnightly Newsletter

Do you want to receive the ANZ AI & Copilots fortnightly newsletter? Reach out to your **partner team** contact and ask them to share it with you!

Fortnightly updates on the latest AI innovations  
and tools for Microsoft Partners

## Welcome to the Microsoft Azure OpenAI and Copilot Newsletter

Hello Our Partner,

As your PDM, I am excited to share with you the latest news and updates on Microsoft Azure OpenAI and Copilot, the AI-powered tools that help you build faster and smarter applications. In this fortnightly newsletter, you will find information on:

- > [New Azure OpenAI and Copilot features](#)
- > [Upcoming events and enablement sessions](#)
- > [Sales and marketing assets to accelerate your customers' journey](#)

We hope you enjoy this newsletter and find it useful. If you have any feedback or questions, please feel free to contact us at [anzaicopilots@microsoft.com](mailto:anzaicopilots@microsoft.com).

The GPS Azure OpenAI and Copilot team



# Events

Upcoming AI & Copilot events relevant to partners



# M365 Copilot Webinar Series

Microsoft Partner Asia Webinars

## M365 Copilot for Partners: Maximising Productivity

**Date:** Friday 17th November

**Time:** 11:00 – 11:45am SGT | 2:00 – 2:45pm AEDT |  
4pm-4:45pm NZDT

[Register Here](#)



## M365 Copilot for Partners: Build your sales and technical skills to help customers adopt M365 Copilot

**Date:** Thursday 23rd November

**Time:** 11:00 – 11:45am SGT | 2:00 – 2:45pm AEDT |  
4pm-4:45pm NZDT

[Register Here](#)



## M365 Copilot for Partners: Unlocking the Power of Adoption

**Date:** Thursday 30th November

**Time:** 11:00 – 11:45am SGT | 2:00 – 2:45pm AEDT |  
4pm-4:45pm NZDT

[Register Here](#)



## M365 Copilot for Partners: Extensibility and plug-ins

**Date:** Thursday 7th December

**Time:** 11:00 – 11:45am SGT | 2:00 – 2:45pm AEDT |  
4pm-4:45pm NZDT

[Register Here](#)



# Microsoft Ignite

November 16–18, 2023 AEST/NZT

AI & Copilot events

<https://ignite.microsoft.com/>

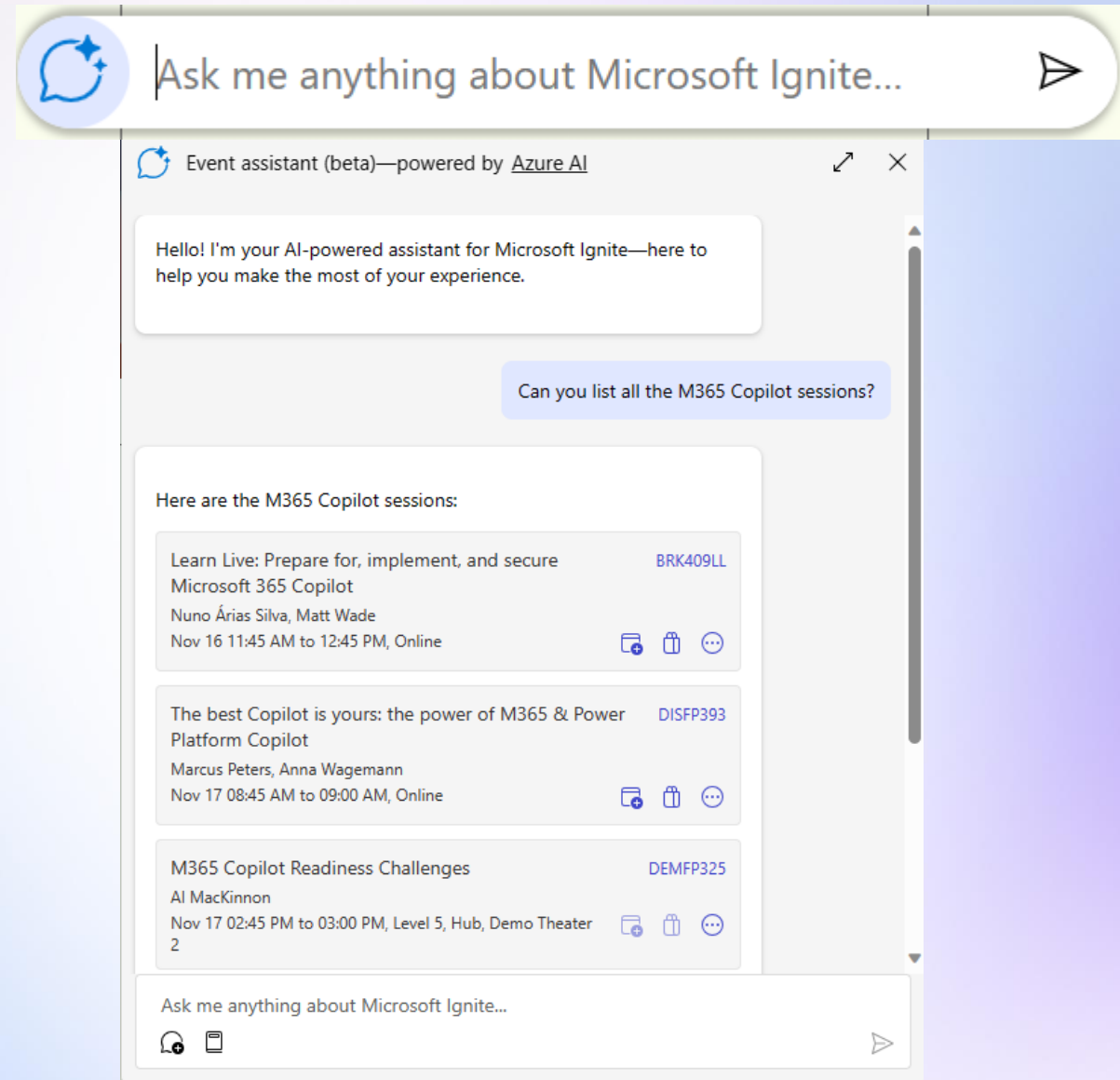











# AI & Copilots sessions @ Ignite

Use the Azure OpenAI Service powered  
event assistant to find the perfect  
sessions for you!





# M365 Copilot Events @ Ignite







Code	Session	Date & Time	Link
BRK257HG	Getting your enterprise ready for Microsoft 365 Copilot	Nov 16, 08:30 AET/10:30 NZT	<a href="#"></a>
BRK409LL	Learn Live: Prepare for, implement, and secure Microsoft 365 Copilot	Nov 16, 09:45 AET/11:45 NZT	<a href="#"></a>
BRK253H	Extend Microsoft 365 Copilot with your line of business apps and data	Nov 16, 12:15 AET/14:15 NZT	<a href="#"></a>
DIS656H	Ask early adopters: Building LOB plug-ins for Microsoft 365 Copilot	Nov 17, 15:00 AET/13:00 NZT	<a href="#"></a>
BRK251H	Get ready for the future of work with Microsoft Teams	Nov 16, 06:45 AET/08:45 NZT	<a href="#"></a>





# Power Platform + AI @ Ignite

Code	Session	Date & Time	Link
BRK212H	Revolutionize the way you develop conversational AI	Nov 16, 06:45 AET/08:45 NZT	<a href="#"></a>
BRK216H	Accelerate impact with AI-powered low code tools	Nov 17, 11:00 AET/13:00 NZT	<a href="#"></a>

# Building Copilots & AI @ Ignite

Code	Session	Date & Time	Link
KEY01H	Microsoft Ignite Opening   Satya Nadella (Keynote)	Nov 16, 04:00 AET/06:00 NZT	<a href="#"></a>
KEY04H	Microsoft Cloud in the Era of AI   Scott Guthrie (Keynote)	Nov 17, 04:00 AET/06:00 NZT	<a href="#"></a>
WKEY05	Inside Microsoft AI Innovations   Mark Russinovich (Keynote)	Nov 18, 07:30 AET/09:30 NZT	<a href="#"></a>
KEY02H	Becoming an AI-Powered Organization with Microsoft Copilot   Rajesh Jha (Keynote)	Nov 16, 04:45 AET/06:45 NZT	<a href="#"></a>
KEY03H	The Future of Security with AI   Charlie Bell (Keynote)	Nov 17, 05:15 AET/07:15 NZT	<a href="#"></a>
BRK204H	Evaluating and Designing Responsible AI systems for the Real World	Nov 16, 12:15 AET/14:15 NZT	<a href="#"></a>

# Building Copilots & AI @ cont.

Code	Session	Date & Time	Link
BRK202H	What's new in Generative AI	Nov 17, 11:00 AET/13:15 NZT	<a href="#"></a>
BRK201HG	Build your own copilot with AI Studio	Nov 17, 06:45 AET/08:45 NZT	<a href="#"></a>
BRK233H	Productive and Secure end-to-end developer experiences powered by AI	Nov 16, 08:30 AET/10:30 NZT	<a href="#"></a>
BRK231H	GitHub Copilot and AI for Developers: Potential and Pitfalls with Scott Hanselman	Nov 16, 12:15 AET/14:15 NZT	<a href="#"></a>



Microsoft

Semantic Kernel

The Easy Way To Add AI To Your App

# Semantic Kernel ANZ/APAC public office hours

Every fortnight, 12:00 AET/14:00 NZT  
22 November 2023 onwards

<https://aka.ms/sk/officehours>



[aka.ms/semantic-kernel](https://aka.ms/semantic-kernel)



# Partner Community

Questions and topics from the partner community

# Questions & Topics

Governance in the age of Copilot, integrating with existing knowledgebase, datasets and challenges.

What areas of Microsoft AI & Copilots are you most interested in knowing more about? \*

- ☒ Getting ready for M365 Copilot
- ☒ Extending M365 Copilot
- ☐ Building new commercial products or services with Microsoft AI & Copilots
- ☒ Other Microsoft Copilots (e.g., Power Platform Copilot, Security Copilot, GitHub Copilot)
- ☐ Building AI enabled applications using Azure AI services
- ☐ Other



# Feedback & Future Sessions

What do you want to discuss or hear about in the AI & Copilots partner forum?

AI & Copilots related questions you have you'd like answers to?

<https://aka.ms/anzaicopilotspartnerforum/questionform>

