



ANZ AI & Copilots Partner Forum: Public drop-in office hours

3 April 2024
ANZ AI & Copilots Partner Forum



Acknowledgement of countries



Artwork created by Jenna Lee, a Larrakia, Wardaman and Karajarri woman, and award winning artist for Microsoft Australia's Reconciliation Action Plan.

Australia and Aotearoa New Zealand

Agenda

- 1 Intro to the Partner Forum
- 2 News, updates and resources
- 3 Events
- 4 Partner community

Introduction

What is it? A [public forum](#) for partners across Australia and New Zealand to get technical guidance on all things Copilot and AI.

Who are we? Solution architects and tech strategists specializing AI & Copilots.

Why does the partner forum exist? AI & Copilots are evolving quickly. To help our partners build successful businesses around this technology requires timely access to the latest news and information and direct access to Microsoft technical experts. We want this forum to provide value to our partners, so if there is something you need answered or resources/topics you'd like us to cover, **please let us know!**

What does the forum partner cover?

Preparing for and transforming customers with M365 Copilots.

Extending M365 Copilot.

Other Microsoft Copilots (GitHub Copilot, Dynamics Copilot, Security Copilot etc).

Building Copilots and AI enabled applications.

The AI & Copilots Partner Team



Alexander Georges
Cloud Solution Architect



Cathy Xu
Cloud Solution Architect



Dean Corcoran
Sr. Tech Strategist



Simon Lamb
Cloud Solution Architect



Tae Hwang
Cloud Solution Architect



Benny Austin
Cloud Solution Architect



Daniel Scott-Raynsford
Sr. Tech Strategist



Sharlie Raymond
Partner Strategy Lead –
Data & AI



Sneha Rao
Partner Solution Architect



Vic Perdana
Cloud Solution Architect

We have changed to monthly!

- **The partner forum cadence has changed to monthly.**
- **Please get the updated calendar invite here:**
- <https://aka.ms/anzaicopilotspartnerforum/dropinics>
- ANZ AI & Copilots Partner Forum **resources, links and slides:** <https://aka.ms/anzaicopilotspartnerforum>



- **Submit a question or topic request for the Partner Forum to cover:**
<https://aka.ms/anzaicopilotspartnerforum/questionform>



Questions & Discussion

- What do you want to hear about in the AI & Copilots partner forum?
- Do you have an AI & Copilots question you have you'd like answers to?
- If you have a question, ask in the  chat or raise  your hand or
- you can complete the question form:
<https://aka.ms/anzaicopilotspartnerforum/questionform>
- **We want to hear from you on what you need to build successful businesses around Copilots and AI.**



Join the Discussion Forum

What is it?

A discussion board for partners across Australia and New Zealand to ask questions, follow up, discuss, collaborate via Teams.

What information can I share?

This is an external discussion forum accessible by invited partners – please be mindful on what you share.

How do I join?

Sign up for the Partner Forum:

<https://aka.ms/anzaicopilotspartnerforum/register>

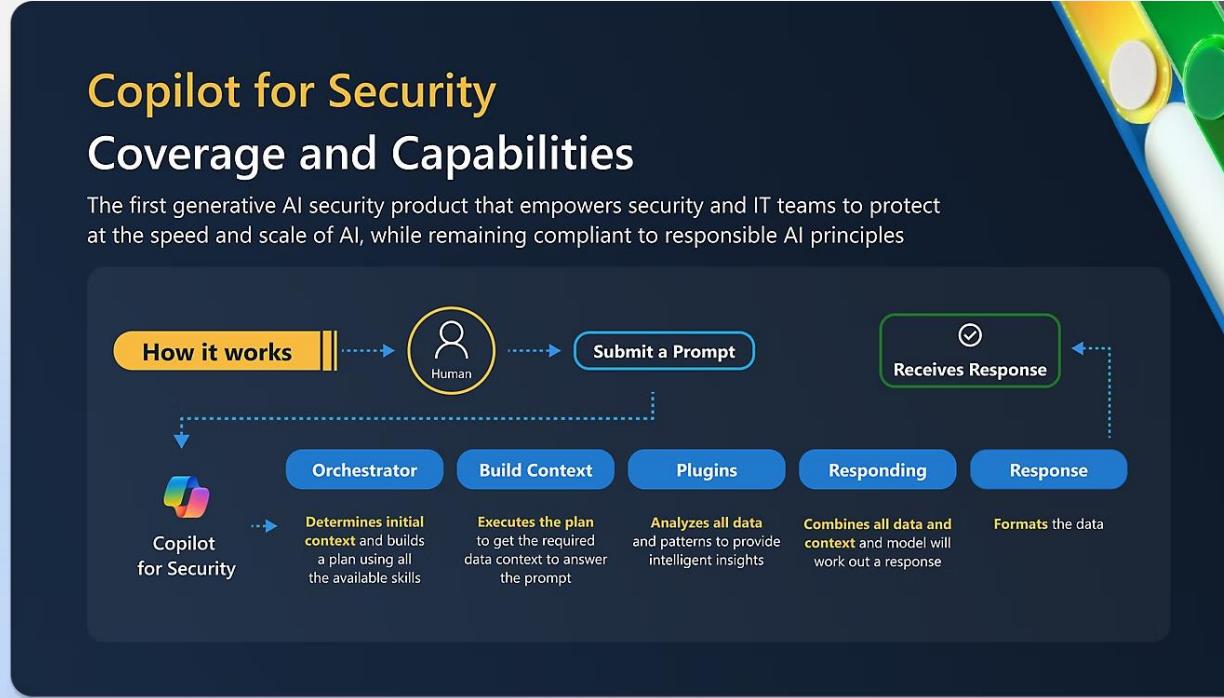




News, updates and resources

New announcements and resources to help our partners build businesses around AI & Copilots

Microsoft Copilot for Security GA



Protect at the speed and scale of AI



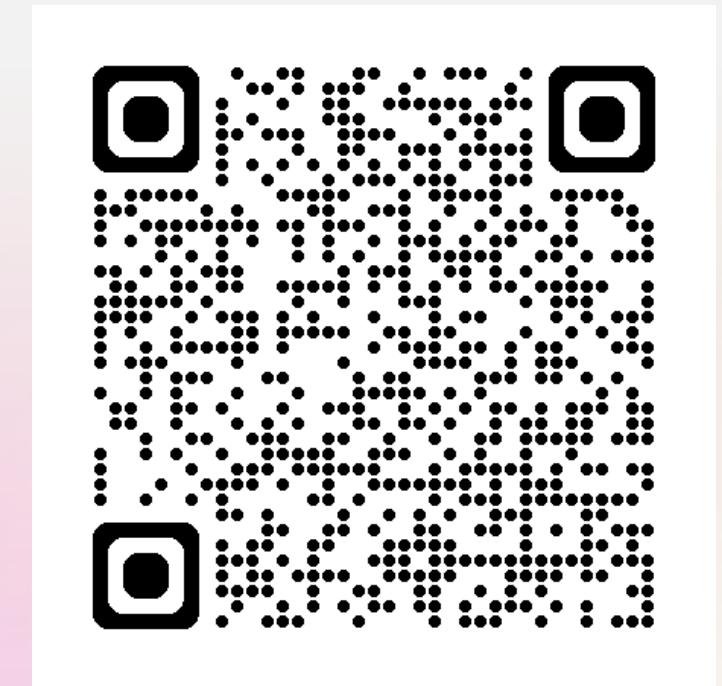
<https://techcommunity.microsoft.com/t5/microsoft-security-copilot-blog/microsoft-copilot-for-security-is-now-generally-available/ba-p/4101223>

<https://www.microsoft.com/security/business/ai-machine-learning/microsoft-copilot-security>

Webinars: [Australia](#), [New Zealand](#)

Copilot for Power BI Preview Demo – Benny (20 min)

The screenshot shows the Microsoft Fabric Copilot interface integrated into a Power BI report. The report itself displays various charts and metrics related to Internet Sales Analysis, such as Sales by Product Category, Geography, and Date. On the right side of the screen, a Copilot window is open, titled "Copilot Preview". It contains a "Suggest content for this report" section with a button to "refresh". Below this, a message says: "OK, here's a suggested outline for your report. Select any page topic to view details and start creating pages." A list of suggested topics includes: "Sales Performance by Product", "Customer Segmentation and Loyalty", "Promotion Effectiveness and ROI", and "Inventory and Supply Chain Management". At the bottom of the Copilot window, there is a section to "Describe the report you want or select the prompt guide for ideas" with a "Read terms" link.



All Copilots in Fabric: <https://learn.microsoft.com/fabric/get-started/copilot-fabric-overview>

Copilot for Power BI: <https://learn.microsoft.com/power-bi/create-reports/copilot-introduction>

GitHub Copilot Enterprise Demo – Tae (15 min)



<https://github.blog/2024-02-27-github-copilot-enterprise-is-now-generally-available/>

A screenshot of the GitHub Copilot Enterprise product page. At the top right, the price "\$39 USD per user / month" is displayed. To the left of the price, the product name "Copilot Enterprise" is shown in a purple font. Below the name, a brief description reads: "Customize Copilot to your organization and infuse AI throughout the software development lifecycle." A horizontal line separates this from the feature list. The page is organized into several sections, each with a purple header and a list of features: "Chat" (including Conversations tailored to your organization's repositories, Answers based on your organization's knowledge base, Pull request diff analysis, and Web search powered by Bing (beta)); "Code completion" (including Real time coding suggestions and comments to code and Fine-tuned models (coming soon as add-on)); "Smart actions" (including Slash commands and context variables and Pull request summary generation); and "Supported environments and policies" (including Integrated with GitHub.com, IDE, CLI, and mobile and Enterprise-grade security, safety, and privacy).



 GitHub Copilot

New use cases enable greater outcomes

Copilot Enterprise



Faster Time to Value

- Development velocity
- Requirement gathering and project planning
- Innersource

Improved Operational Efficiency

- Code quality and compliance to best practices
- Application modernization
- Technical debt assessment and performance optimization

Higher Talent Retention

- Peer support and collaboration
- Upskilling and learning
- Mentoring and coaching



Chat assistance integrated into GitHub.com.

- Personalized responses based on your organization's codebase
- Accelerate onboarding into new repositories, projects, files, issues, and more
- Chat with knowledge of the open source community



GitHub Copilot / Chat

BETA

COPILOT ENTERPRISE

Access the web's coding expertise with Bing.

- Answers based on the context of the conversation
- Ranked by relevance and reliability
- First of many skills integrations & 3P plugins



Search through knowledge bases effortlessly.

- Customized to your organization
- Summaries on best practices and policies with references to sources
- Access to knowledge bases in top open source repositories



octodemo / geektrainer-demo-conference

Type to search



<> Code

Issues 2

Pull requests 1

Discussions

Actions

Projects

Wiki

Security

Insights

...

How does a user know if they've successfully submitted a talk?

#11

Edit

New issue

Open

GeekTrainer opened this issue 2 weeks ago · 0 comments



GeekTrainer commented 2 weeks ago

...



Right now when a user submits or edits a talk they're just taken back to the list of talks. How do they know one was actually submitted? Can we update the app to display a message?

+ Add tasklist



Add a comment



Write

Preview



Assignees

No one—[assign yourself](#)



Labels

None yet



Projects

None yet



Milestone





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Type / to search

Code

Issues 1

Pull requests 1

Discussions

Actions

geektrainer-demo-conference Internal template

Edit Pins

Watch 5

main

2 Branches

0 Tags

Go to file



GeekTrainer Update models.py

156e025 · 2 days ago

agenda

Update models.py

conference_auth

Initial commit

demo

Clarified description

project

Renamed demo folder

.gitignore

Add .venv to .gitignore

README.md

Restructure demo and folders

Submitting Talks in Application Pr...

Copilot now

Talks can be submitted in this application through a form available to authenticated users. Here is a brief summary of the process:

- A user must first be authenticated. This is indicated in the `base.html` template, where a button to "Submit talk" is only available if `user.is_authenticated` is True. This button leads to the URL for 'agenda:talks-submit' ([source](#)).
- The submission process itself is handled by the `TalkSubmitView` class in `views.py`. This is a `CreateView` which requires the user to be logged in (`LoginRequiredMixin`). The form asks for 'title', 'abstract', and 'track' fields for a talk. Once the form is filled out and submitted, the talk is associated with the logged-in user and saved to the database ([source](#)).

Is there anything else you'd like to know about this process?

3 references

Ask Copilot



Simplify collaboration by adding clarity to pull requests.

Pull request summaries

Explanations on changes and comments



octodemo / geektrainer-demo-conference

Type / to search

[Code](#) [Issues 1](#) [Pull requests 1](#) [Discussions](#) [Actions](#) [Projects](#) [Wiki](#) [Security](#) [Insights](#) [...](#)

Add Django messages to submit and edit flows #12

[Edit](#)[Code](#)[Open](#)GeekTrainer wants to merge 1 commit into [main](#) from [add-success-messages](#)[Conversation 0](#)[Commits 1](#)[Checks 0](#)[Files changed 2](#)[+11 -2](#)

GeekTrainer commented 7 hours ago · edited

...

Resolves issue

[Add Django messages to submit and edit flows](#)

0fb4de0

Reviewers



No reviews

Still in progress? [Convert to draft](#)

Assignees

No one—[assign yourself](#)

Labels



None yet

Add more commits by pushing to the [add-success-messages](#) branch on [octodemo/geektrainer-demo-conference](#).

A 6-month study of 450 Accenture developers on the impact of GitHub Copilot



Activity

94%

Reported staying
in the flow

90%

Spent less time looking
for information



Productivity

90%

Reported writing better code

88%

Of the code suggested
by Copilot retained



Efficiency

50%

More builds

84%

Increased in
successful builds



Satisfaction

96%

Successful on day one

90%

More fulfilled

Copilot for Microsoft 365 User Onboarding Toolkit

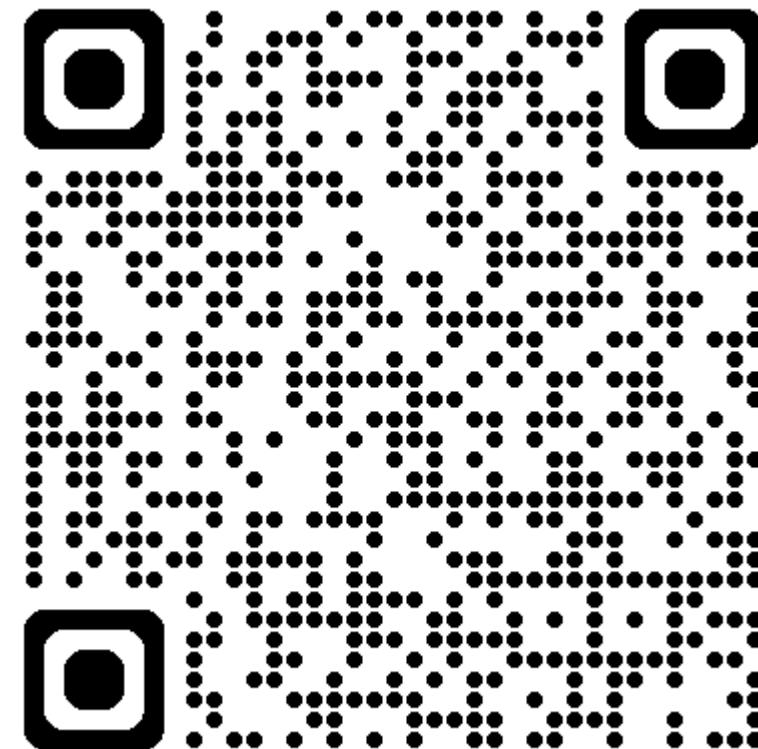


Everything you need to know about Copilot—fully customizable to address the unique needs of your business

Please consider leveraging the emails and community posts provided to support your end users as they onboard with Copilot for Microsoft 365.

The content is designed to be customized to suit your organization's needs. The packages include emails and ready-made community posts to share via your internal social channels.

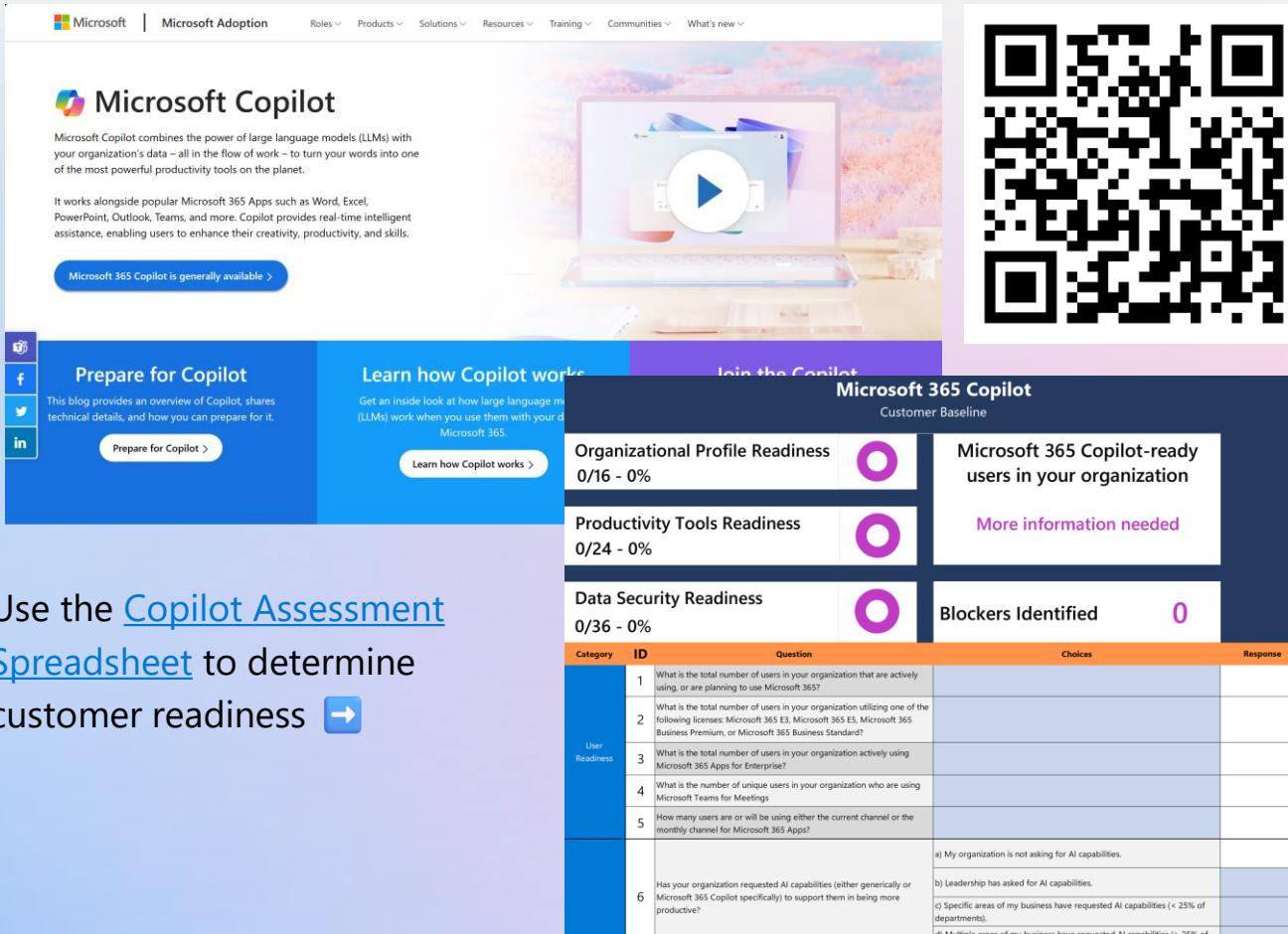
Based on observations and feedback from our Early Access Program, we've created a recommended schedule for sharing as new users onboard with Copilot for Microsoft 365 in your organization. We suggest sending emails on Tuesday morning between 9 AM and 12 PM when people are fresh and already into their work week. To supplement your email communication, we recommend posting about Copilot to your internal social channels like Teams and Viva on Wednesday and Thursday mornings as a follow-up to your Tuesday emails.



<https://adoption.microsoft.com/copilot/user-onboarding-toolkit/> 

Copilot Resources for Partners

- Copilot adoption hub: <https://adoption.microsoft.com/copilot/> 



Microsoft Copilot

Microsoft Copilot combines the power of large language models (LLMs) with your organization's data – all in the flow of work – to turn your words into one of the most powerful productivity tools on the planet.

It works alongside popular Microsoft 365 Apps such as Word, Excel, PowerPoint, Outlook, Teams, and more. Copilot provides real-time intelligent assistance, enabling users to enhance their creativity, productivity, and skills.

[Microsoft 365 Copilot is generally available >](#)

Prepare for Copilot

This blog provides an overview of Copilot, shares technical details, and how you can prepare for it.

[Prepare for Copilot >](#)

Learn how Copilot works

Get an inside look at how large language models (LLMs) work when you use them with your data in Microsoft 365.

[Learn how Copilot works >](#)

Join the Copilot community

Microsoft 365 Copilot

Customer Baseline

Organizational Profile Readiness
0/16 - 0%

Productivity Tools Readiness
0/24 - 0%

Data Security Readiness
0/36 - 0%

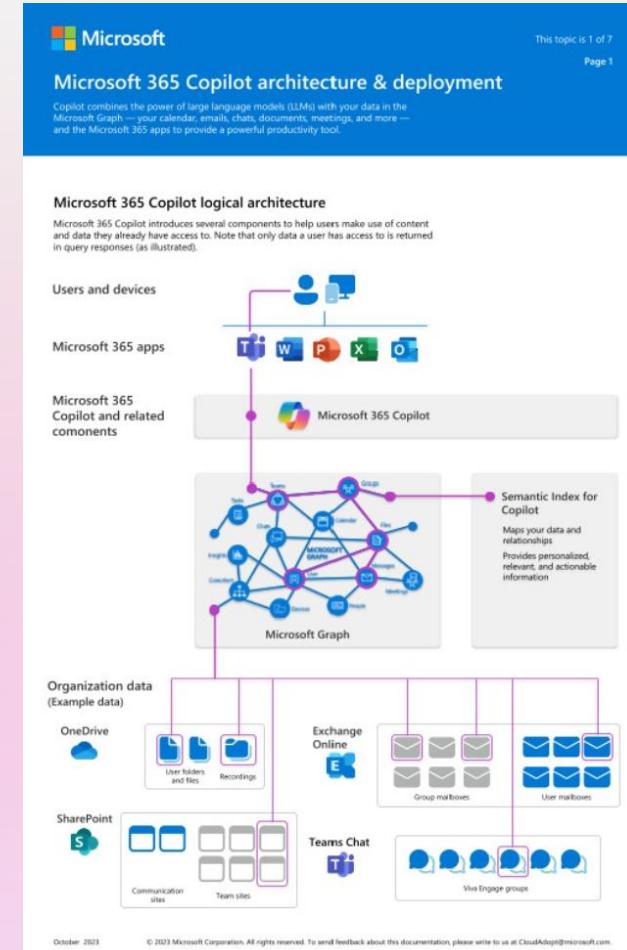
Microsoft 365 Copilot-ready users in your organization
More information needed

Blockers Identified 0

Category	ID	Question	Choices	Response
User Readiness	1	What is the total number of users in your organization that are actively using, or are planning to use Microsoft 365?		
	2	What is the total number of users in your organization utilizing one of the following licenses: Microsoft 365 E3, Microsoft 365 E5, Microsoft 365 Business Premium, or Microsoft 365 Business Standard?		
	3	What is the total number of users in your organization actively using Microsoft 365 Apps for Enterprise?		
	4	What is the number of unique users in your organization who are using Microsoft Teams for Meetings		
	5	How many users are we will be using either the current channel or the monthly channel for Microsoft 365 Apps?		
	6	Has your organization requested AI capabilities (either generically or Microsoft 365 Copilot specifically) to support them in being more productive?	a) My organization is not asking for AI capabilities. b) Leadership has asked for AI capabilities. c) Specific areas of my business have requested AI capabilities (< 25% of departments). d) Multiple areas of my business have requested AI capabilities (> 25% of	

- Use the [Copilot Assessment Spreadsheet](#) to determine customer readiness 

- M365 Copilot architecture poster, [PDF](#) and [Visio](#).



Azure AI & Building Copilots News

- **Announcing new tools in Azure AI to help you build more secure and trustworthy generative AI applications:**
 - **Prompt Shields** to detect and block prompt injection attacks, including a new model for identifying indirect prompt attacks before they impact your model, coming soon and now available in preview in Azure AI Content Safety.
 - **Groundedness detection** to detect “hallucinations” in model outputs, coming soon.
 - **Safety system messages** to steer your model’s behavior toward safe, responsible outputs, coming soon.
 - **Safety evaluations** to assess an application’s vulnerability to jailbreak attacks and to generating content risks, now available in preview.
 - **Risk and safety monitoring** to understand what model inputs, outputs, and end users are triggering content filters to inform mitigations, coming soon, and now available in preview in Azure OpenAI Service.

Era of AI Resources for Partners

- [AI Transformation Partner Playbook](#)
- [Azure Hero Offerings: Azure Migrate & Modernize and Azure Innovate](#)

The screenshot shows a dark-themed web page from the Microsoft Azure for Partners site. At the top, there's a navigation bar with links for Microsoft, Azure for Partners, Practices, Solutions, Resources, Partner Programs, and Community. Below the navigation, the URL 'Home / Azure Offerings' is visible. The main content features a large image of a woman with curly hair looking down. To her left, the text 'Azure Migrate and Modernize and Azure Innovate' is displayed. Below this, a paragraph explains that these offerings provide expert help for setting up cloud environments. A button at the bottom left says 'Nominate a customer'.



- [Era of AI partner marketing campaign assets](#)

ANZ AI & Copilots Monthly Newsletter

Do you want to receive the ANZ AI & Copilots **monthly** newsletter?

Get it by **joining the Partner Discussion Forum:**

<https://aka.ms/anzaicopilotspartnerforum/register>

Your Source for AI & Copilot News and Tips

Monthly updates on the latest AI innovations and tools for Microsoft Partners

Welcome to the Microsoft Azure OpenAI and Copilot Newsletter

In this newsletter you will find information on:

- New Azure OpenAI and Copilot features
- Upcoming events and enablement sessions
- Sales and marketing assets to accelerate your customers' journey
- Get answers: Register for the ANZ AI & Copilots Partner Discussion Forum

ANZ AI and Copilots Partner C... +

General Posts Files Notes

General

Azure AI

Microsoft Copilots

Upcoming Events

Documents > General

Name	Modified	Modified By	Add column
Newsletters	January 10	Daniel Scott-Rayns...	
Public Forum Slides	January 10	Daniel Scott-Rayns...	
ANZ AI & Copilots Partner Forum,_Drop-in office hours-Azure Open AI Landing Z...	January 9	Tae Hwang	
Your Source for AI Copilot News and Tips December 2023.htm	December 10, 2023	Alexander Georges	





Events

Upcoming AI & Copilot events relevant to partners

Copilot (Sales, Pre-Sales and Technical Enablement)

Copilot for Microsoft 365, Copilot for Security, Copilot Studio, Microsoft Copilot for Service Workshop

CSP Masters Sales Bootcamp: Copilot for Microsoft 365

Open to all partners

Learn about Copilot for Microsoft 365, Microsoft Copilot, and AI-powered collaboration and security value in Microsoft 365. This training will be focused on building a practice and landing your first sale with Copilot for Microsoft 365.

[Register here](#)

March 5, 2024

April 10, 2024

PST/PDT

March 12, 2024

April 17, 2024

IST

Copilot (Sales, Pre-Sales and Technical Enablement)

Copilot for Microsoft 365, Copilot for Security, Copilot Studio, Microsoft Copilot for Service Workshop

CSP Masters Pre and Post-Sales Technical Bootcamp: Copilot for Microsoft 365

*Updated Dates

Open to all partners

Learn about Copilot for Microsoft 365, Microsoft Copilot, and AI-powered collaboration and security value in Microsoft 365. This technical training will be focused on learning how to deploy and manage your first Copilot for Microsoft 365 customer.

[Register here](#)

March 20, 2024

March 27, 2024

April 24, 2024

May 1, 2024

PDT

IST

Copilot (Sales, Pre-Sales and Technical Enablement)

Copilot for Microsoft 365, Copilot for Security, Copilot Studio, Microsoft Copilot for Service Workshop

Copilot for Microsoft 365 Pre-Sales & Technical Bootcamp

*Updated Dates

Open to all partners

Join Microsoft experts on a journey to explore how Copilot for Microsoft 365 provides real-time intelligent assistance, enabling users to enhance their creativity, productivity, and skills.

[Register here](#)

March 26-28, 2024

April 23-25, 2024

PST/PDT, GMT, IST

May 21-23, 2024

June 18-20, 2024

Copilot (Sales, Pre-Sales and Technical Enablement)

Copilot for Microsoft 365, Copilot for Security, Copilot Studio, Microsoft Copilot for Service Workshop

On-demand Training

Microsoft Copilot for Security Partner Boot Camp

[Register here](#)

Microsoft Copilot for Service Workshop

[Register here](#)

Microsoft Copilot Partner Bootcamp

[Register here](#)

Microsoft Dynamics 365 Customer Service Copilot Workshop

[Register here](#)

Sales Enablement

FY24 High Volume Acceleration Program: Advanced

Open to all Business Applications partners

Learn to drive customer ads and more license revenue. Don't miss the upcoming High Volume Acceleration program. 8 weeks of live sessions, coaching and hands on implementation of best practices. Starting **March 4, 2024** and running for 8 weeks.

[Register here](#)

Sales Enablement

CSP Masters Sales Bootcamp: Copilot for Microsoft 365

Open to all partners

Learn about Copilot for Microsoft 365, Microsoft Copilot, and AI-powered collaboration and security value in Microsoft 365. This training will be focused on building a practice and landing your first sale with Copilot for Microsoft 365.

[Register here](#)

~~March 5, 2024~~

March 12, 2024

April 10, 2024

April 17, 2024

PST/PDT

IST

Depth Training - Business Applications

On-demand Business Applications Depth Trainings

View on-demand content to deepen your skills through instructor-led training with technical experts. Uncover new insights, learn about architecture and implementation considerations, and find innovative ways to support your customer business challenges.

[Register here](#) Trainings visible once registered.

- Innovate with AI & Power Platform
- Dynamics 365 Customer Service | Copilot

Microsoft Copilot for Service Workshop

[Register here](#)

Microsoft Dynamics 365 Customer Service Copilot Workshop

[Register here](#)

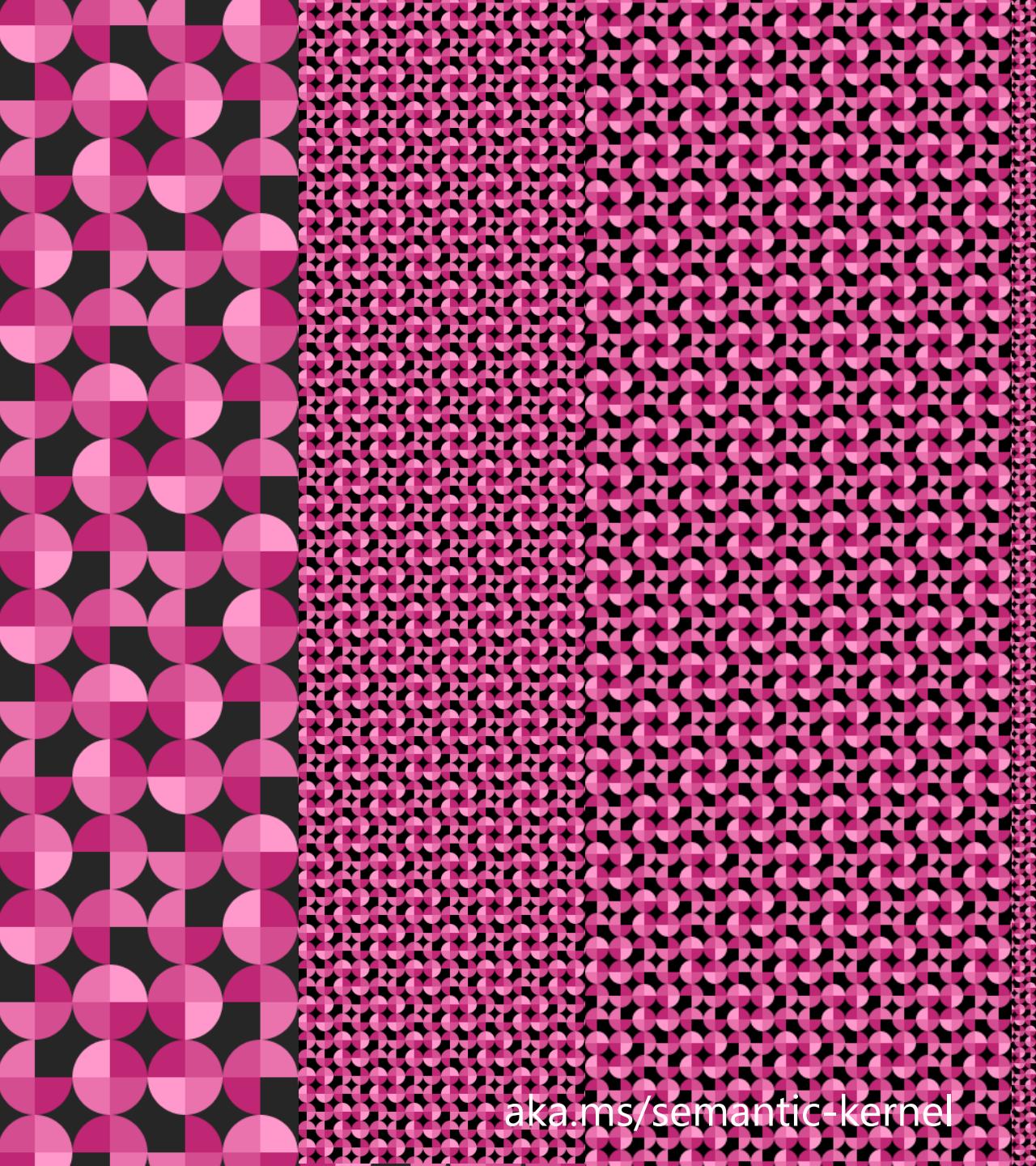
Semantic Kernel ANZ/APAC public office hours – now **monthly** UPDATE YOUR CALENDAR

Every 2nd **Thursday of the month**

09:00 AET/11:00 NZT

Next session: 11 Apr 2024

<https://aka.ms/sk/officehours>



aka.ms/semantic-kernel



Partner Community

Questions and topics from the partner community

Questions & Topics

Governance in the age of Copilot, integrating with existing knowledgebase, datasets and challenges.

What areas of Microsoft AI & Copilots are you most interested in knowing more about? *

- Getting ready for M365 Copilot
- Extending M365 Copilot
- Building new commercial products or services with Microsoft AI & Copilots
- Other Microsoft Copilots (e.g., Power Platform Copilot, Security Copilot, GitHub Copilot)
- Building AI enabled applications using Azure AI services
- Other

Feedback & Future Sessions

What do you want to discuss or hear about in the AI & Copilots partner forum?

AI & Copilots related questions you have you'd like answers to?

<https://aka.ms/anzaicopilotspartnerforum/questionform>

