



ANZ AI & Copilots Partner Forum: Public drop-in office hours

10th January 2024

ANZ AI & Copilots Partner Forum

Happy New Year!



Acknowledgement of countries



Australia and Aotearoa New Zealand

Agenda

- 1 Intro to the Partner Forum

- 2 News, updates and resources

- 3 Events

- 4 Partner community

Introduction

What is it? A [public forum](#) for partners across Australia and New Zealand to get technical guidance on all things Copilot and AI.

Who are we? Solution architects and tech strategists specializing AI & Copilots.

Why does the partner forum exist? AI & Copilots are evolving quickly. To help our partners build successful businesses around this technology requires timely access to the latest news and information and direct access to Microsoft technical experts. We want this forum to provide value to our partners, so if there is something you need answered or resources/topics you'd like us to cover, **please let us know!**

What does the forum partner cover?

Preparing for and transforming customers with M365 Copilots.

Extending M365 Copilot.

Other Microsoft Copilots (GitHub Copilot, Dynamics Copilot, Security Copilot etc).

Building Copilots and AI enabled applications.

We have changed to monthly!

- The partner forum cadence is changing to monthly.
- Get the updated calendar invite here: <https://aka.ms/anzaicopilotspartnerforum/dropinics>





- ANZ AI & Copilots Partner Forum **resources, links** and **slides**: <https://aka.ms/anzaicopilotspartnerforum>



- **Submit a question or topic** request for the Partner Forum to cover: <https://aka.ms/anzaicopilotspartnerforum/questionform>



Questions & Discussion

- What do you want to hear about in the AI & Copilots partner forum?
- Do you have an AI & Copilots question you have you'd like answers to?
- If you have a question, ask in the  chat or raise  your hand or
- you can complete the question form:
<https://aka.ms/anzaicopilotspartnerforum/questionform>
- **We want to hear from you on what you need to build successful businesses around Copilots and AI.**



Discussion Forum – Tae & Vic

What is it?

A discussion board for partners across Australia and New Zealand to ask questions, follow up, discuss, collaborate via Teams.

What information can I share?

This is an external discussion forum accessible by invited partners – please be mindful on what you share.

How do I join?

Sign up for the Partner Forum:

<https://aka.ms/anzaicopilotspartnerforum/register>






News, updates and resources

New announcements and resources to help our partners build businesses around AI & Copilots

Copilot Resources for Partners

- Copilot adoption hub: <https://adoption.microsoft.com/copilot/> 



Microsoft Copilot

Microsoft Copilot combines the power of large language models (LLMs) with your organization's data – all in the flow of work – to turn your words into one of the most powerful productivity tools on the planet.

It works alongside popular Microsoft 365 Apps such as Word, Excel, PowerPoint, Outlook, Teams, and more. Copilot provides real-time intelligent assistance, enabling users to enhance their creativity, productivity, and skills.

Microsoft 365 Copilot is generally available >

Prepare for Copilot

This blog provides an overview of Copilot, shares technical details, and how you can prepare for it.

Prepare for Copilot >

Learn how Copilot works

Get an inside look at how large language models (LLMs) work when you use them with your data in Microsoft 365.

Learn how Copilot works >

Microsoft 365 Copilot

Customer Baseline

Organizational Profile Readiness

0/16 - 0%

Productivity Tools Readiness

0/24 - 0%

Data Security Readiness

0/36 - 0%


Microsoft 365 Copilot-ready users in your organization

More information needed

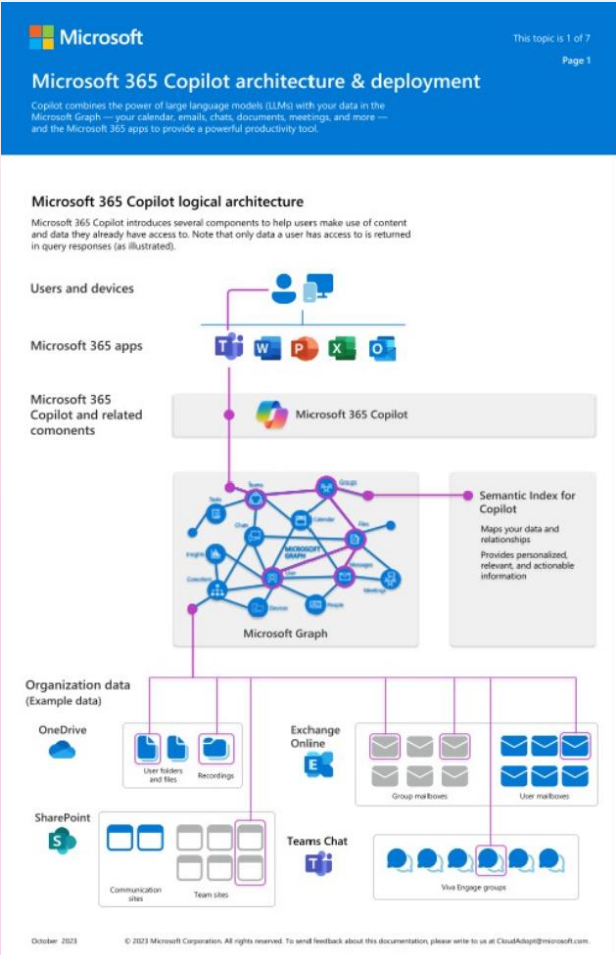
Blockers Identified

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Category	ID	Question	Choices	Response
User Readiness	1	What is the total number of users in your organization that are actively using, or are planning to use Microsoft 365?		
	2	What is the total number of users in your organization utilizing one of the following licenses: Microsoft 365 E3, Microsoft 365 E5, Microsoft 365 Business Premium, or Microsoft 365 Business Standard?		
	3	What is the total number of users in your organization actively using Microsoft 365 Apps for Enterprise?		
	4	What is the number of unique users in your organization who are using Microsoft Teams for Meetings?		
	5	How many users are or will be using either the current channel or the monthly channel for Microsoft 365 Apps?		
Communication	6	Has your organization requested AI capabilities (either generically or Microsoft 365 Copilot specifically) to support them in being more productive?	a) My organization is not asking for AI capabilities. b) Leadership has asked for AI capabilities. c) Specific areas of my business have requested AI capabilities (< 25% of departments). d) Multiple areas of my business have requested AI capabilities (> 25% of	

- Use the [Copilot Assessment Spreadsheet](#) to determine customer readiness 

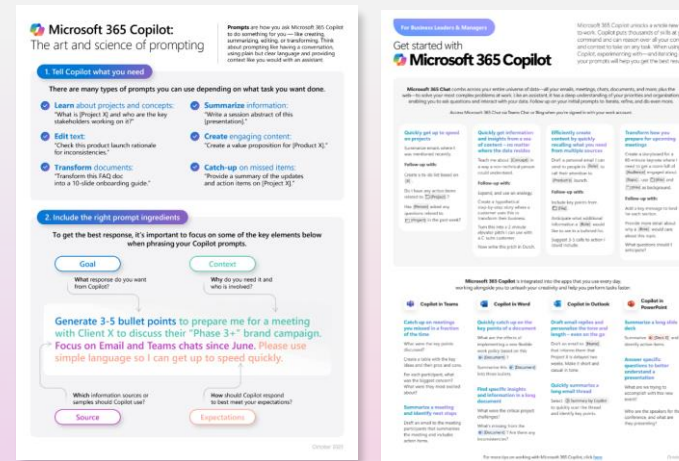
- M365 Copilot architecture poster, [PDF](#) and [Visio](#).



M365 Copilot – External Facing Resources

Approach

- [Top task one-sheeter](#)
- [Prompt Do's and Don'ts](#)
- [Prompt ingredients one-sheeter](#)
- [The art and science of prompting](#)
- [Partner GTM resources](#)



Support

- Microsoft communities
- Subject matter experts (MW SSPs, TSPs, GBBs, CSAs, FTs)
- Unified DE offers

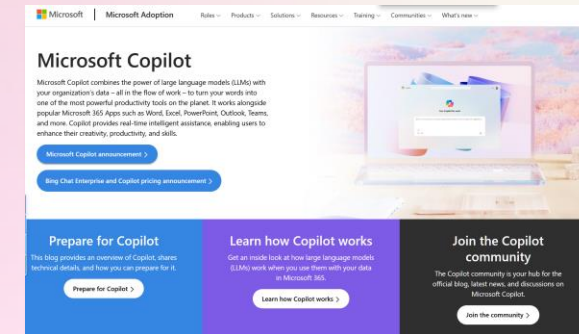
Technology

- [What is Copilot \(video, blog, ppt\)](#)
- [Get started with M365 Copilot](#)
- [Copilot Extensibility](#)
- Early Value & ROI research (Fall 2023)



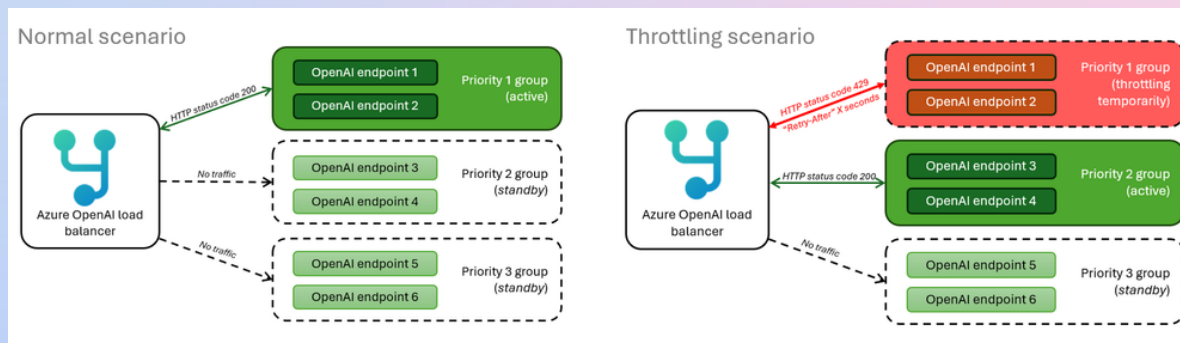
Tools

- [Copilot adoption hub](#)
- Copilot Center of Excellence (Fall 2023)
- Copilot Labs (Fall 2023)



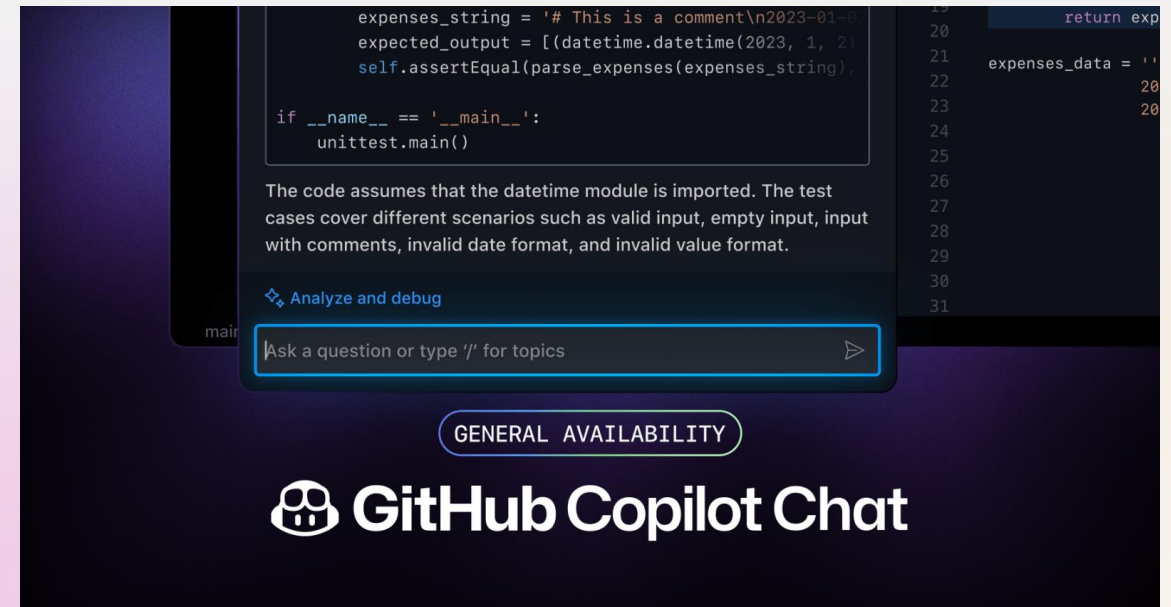
Azure OpenAI & Building Copilots News

- **Azure OpenAI Service: Update to use new APIs before April 2, 2024**
 - **If you're using older APIs, update to version 2023-12-01-preview (or newer) before April 2, 2024:**
2023-03-15-preview, 2023-06-01-preview, 2023-07-01-preview, 2023-08-01-preview or 2023-09-15-preview
 - **2023-12-01-preview includes support for DALL·E 3 and enhanced content filtering.**
- **New reference architectures & posts:**
 - [Authentication and Authorization in Generative AI applications with Entra ID and Azure AI Search](#)
 - [How Azure AI Vision enhances GPT-4 Turbo with Vision prompts](#)
 - [🚀 Smart load balancing for OpenAI endpoints using containers](#)



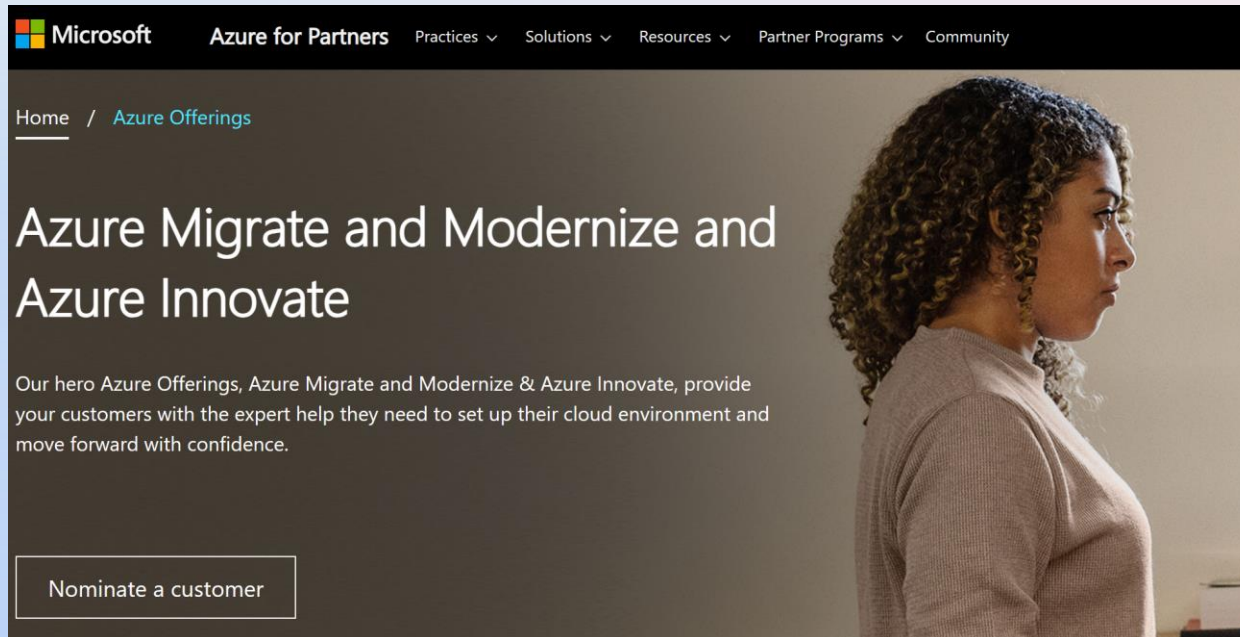
GitHub Copilot News

- **GitHub Copilot Chat is now generally available for Visual Studio and Visual Studio code, and is included in all GitHub Copilot plans.**
- <https://github.blog/2023-12-29-github-copilot-chat-now-generally-available-for-organizations-and-individuals/>
- **Demo from Tae**



Era of AI Resources for Partners

- [AI Transformation Partner Playbook](#)
- [Azure Hero Offerings: Azure Migrate & Modernize and Azure Innovate](#)



- [Era of AI partner marketing campaign assets](#)

ANZ AI & Copilots Monthly Newsletter

Do you want to receive the ANZ AI & Copilots **monthly** newsletter? Reach out to your **partner team** contact and ask them to share it with you!





Azure OpenAI Landing Zone

Recording

Sign up for the Partner Forum:

<https://aka.ms/anzaicopilotspartnerforum/register>



Lourens van Dyk



Events

Upcoming AI & Copilot events relevant to partners

Microsoft AI Tour

Sydney, Australia

This will be one of ANZ biggest moments in 2024 where our ambition is to bring together over 2000 decision makers and developers in person to discover how AI can help solve the biggest challenges and create new opportunities for business. Speakers include Microsoft leaders Scott Guthrie, Executive Vice President, Cloud + AI Group, Alysa Taylor, Corporate Vice President, Azure + Industry, and Steven Worrall, Managing Director, ANZ.

Date: 7 February 2024

[Register here](#)



Turning vision into impact with AI

For one day only, we're bringing together decision makers, developers, and industry experts to unlock the potential of AI. Don't miss this opportunity to connect with thought leaders and explore new paths forward with AI.



Learn what's new in AI at the keynote session

Join us for a Keynote session where thought leaders will explore the latest AI innovations and how they'll impact your organization. Plus, you'll be able to take a deep dive into relevant topics within breakout sessions with industry experts.



Gain new knowledge in workshops and breakout sessions

Choose from interactive sessions, hands-on workshops, and breakout sessions all designed to spark a greater understanding of the newest AI innovations.



Connect with experts

The Connection Hub will host expert-led demos featuring Microsoft Cloud AI-powered solutions and opportunities to meet product engineers and thought leaders in AI. Get up and close with the latest innovations.



Meet with Featured Partners

Gain valuable insights into the most pressing questions they're solving for customers on their AI transformation journeys today.

Copilot Partner Enablement

Copilot for Microsoft 365 Pre-Sales & Technical Bootcamp

January 16-18, 2024

February 27-29, 2024

March 26-28, 2024

UTC-8, UTC+0, UTC+5:30

[Register here](#)

Microsoft 365 CSP Masters Copilot for Microsoft 365 Sales Bootcamp

January 24, 2024

UTC-8

January 31, 2024

UTC+5:30

[Register here](#)

Microsoft 365 CSP Masters Copilot for Microsoft 365 Technical Bootcamp

February 7-8, 2024

UTC-8

February 20-21, 2024

UTC+5:30

[Register here](#)

Microsoft Copilot Partner Bootcamp

January 30-February 2, 2024

UTC-8, UTC+0, UTC+5:30

[Register here](#)

Trainings visible once registered.

Prepare for New Threats with Microsoft Security Copilot

[Register here](#) (On-demand)

Trainings visible once registered.

Microsoft Dynamics 365 Customer Service Copilot Workshop

[Register here](#) (On-demand)

Cloud Solution Provider H2 Acceleration Moment

When: **January 19, 2024 4:00 AM AET/6:00 AM NZT**

Duration: **45 minutes**

[Register here](https://learning.eventbuilder.com/event/80263) - <https://learning.eventbuilder.com/event/80263>

Join us on January 18th for the Cloud Solution Provider H2 Acceleration webcast hosted by Microsoft executives Jared Spataro, CVP of Modern Work and Business Applications; Kevin Peesker, CVP SMC & Digital; and David Smith, VP of Global Channel Sales. We will provide the latest product updates, marketing program updates and new go-to-market investments to help you manage upcoming renewals and get customers AI ready!



Azure OpenAI Partner Enablement Resources

Accelerating Partner Practices

Period	January	February	March
Events	<ul style="list-style-type: none">• Jan 22-26: Azure Cloud Week• Jan 15-18, CET: Build and Modernize AI Apps Workshop• Jan 23-25, PST: Azure OpenAI Workshop	<ul style="list-style-type: none">• On-demand: Responsible AI• Feb 13-15, IST: Azure OpenAI Workshop• Feb 19-22, IST: Build and Modernize AI Apps Workshop• TBC: Innovate with AI Apps Bootcamp	<ul style="list-style-type: none">• March 13, CET/PDT/IST: AI Sales Bootcamp• March 11-14, PDT: Build and Modernize AI Apps Workshop
On-Demand	<ul style="list-style-type: none">• AOAI Learning guide for partners• Partner Skilling Playbook• On-demand modular training videos to refresh your knowledge of a topic or following a new learning path to expand your skills.• Azure Data & AI Partner Sales Acceleration Program (PSAP)• Level Up Course: Innovate with AI using AOAI Service models		

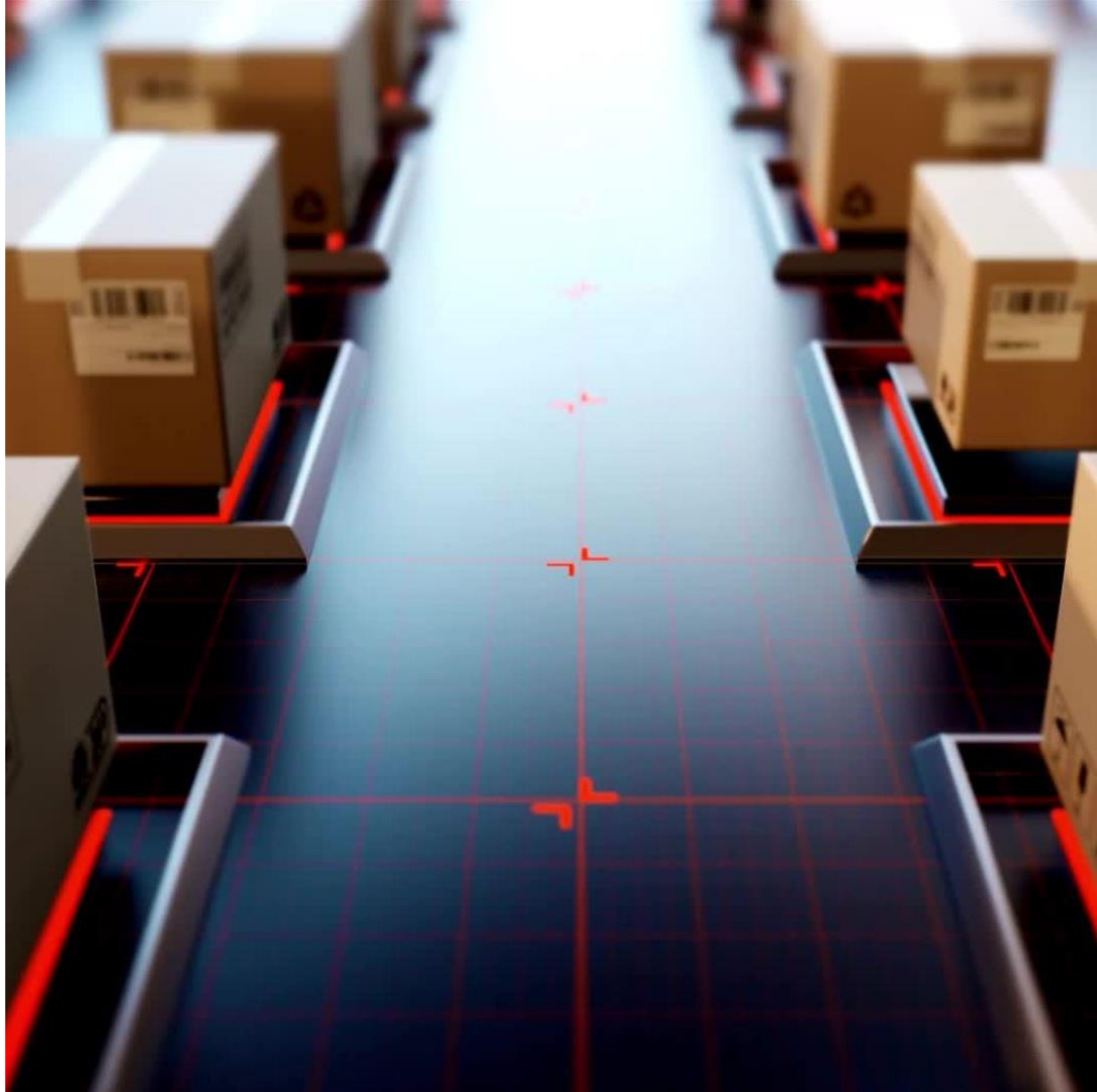


Build your own Copilot bootcamp

8-hour virtual bootcamp provides hands-on training for creating AI-driven chat systems, covering topics such as Azure OpenAI's base models, effective prompting techniques for chat Copilots, and integrating **Semantic Kernel**.

Participants will learn to build their own chat Copilots using Azure Services, design prompt flows with **Azure AI Studio**, explore multi-agent scenarios with **Autogen**, and create practical applications like Chat Summary Apps.

Date: 05-06 March 2024
Time: 11 AM – 5 PM AEDT
[Register here](#)





Microsoft

Semantic Kernel

The Easy Way To Add AI To Your App

Semantic Kernel ANZ/APAC public office hours

Every **Thursday**, 13:00 AET/15:00 NZT

Next session: 18 January 2024

<https://aka.ms/sk/officehours>



aka.ms/semantic-kernel

Partner Community

Questions and topics from the partner community

Questions & Topics

Governance in the age of Copilot, integrating with existing knowledgebase, datasets and challenges.

What areas of Microsoft AI & Copilots are you most interested in knowing more about? *

- ☒ Getting ready for M365 Copilot
- ☒ Extending M365 Copilot
- ☐ Building new commercial products or services with Microsoft AI & Copilots
- ☒ Other Microsoft Copilots (e.g., Power Platform Copilot, Security Copilot, GitHub Copilot)
- ☐ Building AI enabled applications using Azure AI services
- ☐ Other

Feedback & Future Sessions

What do you want to discuss or hear about in the AI & Copilots partner forum?

AI & Copilots related questions you have you'd like answers to?

<https://aka.ms/anzaicopilotspartnerforum/questionform>

