

Seat No.: \_\_\_\_\_

Enrolment No. \_\_\_\_\_

## GUJARAT TECHNOLOGICAL UNIVERSITY

BE- SEMESTER-V (NEW) EXAMINATION – WINTER 2020

Subject Code: 3150004

Date: 20/01/2021

Subject Name: Contributor Personality Development Program

Time: 10:30 AM TO 12:30 PM

Total Marks: 56

**Instructions:**

1. Attempt all Section.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.
4. Student has to darken the circle in OMR answer sheet in Sr. No 1 to 29 only.

### Section A

*Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. Attempt any 02 questions out of 04. Each question has 2 or 3 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.*

**Marks: 05**

14-year-old Vinisha, from a town in South India, was concerned about the charcoal burnt while ironing clothes in the ironing shops.

It is estimated that there may be around 10 million ironing carts in India and each burn about 5 kg of charcoal every day. That is about 5 crore kg of charcoal burnt every day causing pollution in the environment. After doing in-depth research, Vinisha who is studying in class 9, came up with a solution to this problem – a design for a mobile ironing cart affixed with solar panels that connected to a 100Ah battery. All it takes is 5 hours of bright sunshine to fully charge the battery, which will power the steam iron box for six hours!

Vinisha's novel idea has won her this year's prestigious Children's Climate Prize, awarded by the Swedish organisation Children's Climate Foundation, which carries a prize money of Rs.8.64 lakhs.

*Source: New India Express, 18<sup>th</sup> Nov 2020*

1. Vinisha's novel idea can be termed as a success event because?
  - a] An eco-friendly solution was found to reduce pollution.
  - b] Vinisha won an award.
  - c] Vinisha can use this experience to confidently tackle other societal problems.
2. Why does the government honor deserving students with awards?
  - a] Students learn to find solutions for problems, instead of just complaining about them.

- b] Only when hard work is rewarded, students will be encouraged to do more.
  - c] Government has budgets that are allocated for awards every year.
3. Why is it necessary to find ways to reduce pollution in cities?
- a] More people will be able to live in cities with less pollution.
  - b] More people will be able to live healthy lives.
4. Why would you consider Vinisha as a Contributor Innovator?
- a] Since she finds joy in finding solutions.
  - b] Since she can come up with creative solutions.

## Section B

*Instructions: There are 10 questions in this section. Attempt any 09 questions out of 10. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.*

**Marks: 18**

5. Why would you learn to make eco-friendly bags with newspapers by watching YouTube tutorial videos?
- a] This is an interesting way to keep myself occupied in my free time.
  - b] This is an opportunity to reduce my consumption of plastic.
6. a] It is most important to complete my assignments and submit on time.  
b] It is most important to focus on the quality of assignments that I submit.
7. During the pandemic, how can students contribute to their fellow students?
- a] To help them understand the impact of not washing their hands.
  - b] To create attractive posters for public reminding them to wash their hands regularly.
8. What will help you make an impact when you join a job?
- a] "The educational background and degree that I have worked hard for."
  - b] "The capabilities I have developed over the years."
9. When choosing an elective course, a student can look for –
- a] a subject that s/he is familiar with.
  - b] a subject where s/he can try out something new.
10. Through group discussions, one can showcase themselves in terms of –
- a] How well they work as a team member.
  - b] How well they can convince others.
11. When offered a chance to learn a new language by the organization, a contributor would consider taking it up if –
- a] it can help to connect well with clients.
  - b] it is likely to be appreciated by the seniors.
12. As a project manager who is in charge of developing a vaccine, Vishal needs to create a team of people –

- a] who have the ability to study a subject deeply to find new solutions.
- b] who have the right degrees/ qualifications.

13. Tanya has been working for a year in the sales team of an insurance company. She is successful if -
- a] She has been able to steadily increase her network of potential customers for the company, while working on her targets.
  - b] She has been able to achieve the monthly sales targets given to her, despite many difficulties.
14. Naiti's aunt requests her to teach a cousin, that too a subject she is not comfortable teaching. What can she do?
- a] She can choose to find someone who is good in the subject to teach her cousin.
  - b] She can choose to spend time to prepare herself to teach her cousin.

### Section C

*Instructions: This section has 5 questions. Attempt any 03 questions out of 05. Each question has 4 statements. Rank the statements in the order of your preference from most contributive to least contributive. Choose ONLY ONE option (out of the 4 given) that is closest to your ranking and mark it on the answer sheet given to you.*

**Marks: 06**

15. Saloni scores the maximum number of goals in the intercollege football competition despite not practicing much before the competition. As her friend, what will you think? *(Rank in the order of most preferred to least preferred option)*
1. "She has scored maximum goals! That is what matters!"
  2. "Now she will be more serious about practicing."
  3. "She was lucky this time. We should celebrate this victory."
  4. "She might have learnt some new strategy for scoring goals."
- a] 2-3-1-4      b] 2-4-1-3      c] 2-4-3-1      d] 2-3-4-1
16. The management of a school is planning to announce a new system of conducting classes using digital technology. How could the teachers respond? *(Rank in the order of most contributive to least contributive option)*
1. Nalini: "I hope the management takes a decision soon, so that we can align our teaching to the new system."
  2. Katie: "I hope it helps me manage my classes better."
  3. Pooja: "I hope the new system is easier to use & less work than the current system."
  4. Mithun: "I hope it will not be compulsory. Getting used to the new system will take time and it might affect our other work."
- a] 3-2-1-4      b] 2-1-4-3      c] 2-1-3-4      d] 3-1-2-4
17. A locality is facing water stagnation during rains due to garbage blocking the storm water drainage pipes. The residents approach the government official to help solve the problem.

How could the government official respond? (*Rank in the order of most contributive to least contributive option*)

1. "Please approach the local municipality who has the responsibility of garbage clearance in your locality."
  2. "My staff will come and inspect your locality."
  3. "I understand your difficulty. But this problem will last only during rains and it will get solved once the rains stop."
  4. "I will get my staff to coordinate and get the storm water pipe cleaned."
- a] 4-2-1-3      b] 3-1-2-4      c] 3-4-2-1      d] 2-4-1-3

18. Students are unhappy with the quality of the canteen food in your college. What can they do about it? (*Rank in the order of most contributive to least contributive option*)

1. Find an alternate hotel from where they can order food.
  2. Work with the college canteen staff to find out ways to improve food quality.
  3. Speak with the student council and college administration on the decreasing quality of canteen food, asking them to take some action.
  4. Manage to eat the food somehow as college will be over in a few years.
- a] 2-3-1-4      b] 1-2-3-4      c] 3-1-2-4      d] 3-2-1-4

19. What is the key contribution that a businessman can make during his career? (*Rank in the order of most contributive to least contributive option*)

1. Hire smart people to work on social initiatives.
  2. Start a business or initiative around social change.
  3. Work towards bringing in transformation in the society.
  4. Make significant donations to a cause.
- a] 1-2-3-4      b] 1-3-2-4      c] 2-1-3-4      d] 3-2-1-4

## Section D

*Instructions: There are 10 questions in this section. Attempt any 09 questions out of 10. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.*

**Marks: 27**

20. Manvi, a Junior Researcher, only assists and observes what her senior does. Her senior does not give her any important opportunities. How can she respond in a contributive way?

- a] Volunteer to take up some responsibility, either inside the lab or in the team.
- b] Continue to do her work to the best of her ability. Once her senior recognizes her sincerity, she will get new opportunities.
- c] Wait for her senior to give some responsibility. The senior knows the right time to increase her responsibility.

21. Ranish is considering a career as a Marine Engineer which will require him to be on ship for 6 months, away from family. Which question should he ask himself to decide whether to pursue this career or not?

- a] Am I keen to learn and advance the technology in the field of Marine Engineering?

- b] Will I enjoy traveling and sailing for half the year?
  - c] Is the pay package good enough that I can compromise living without my family?
22. Varsha, the Head of the Marketing team for a charity event, is worried that none of the usual donors have contributed any money for the event. She has a lot of ideas on what to do next. Which one indicates a Contributor's way of thinking?
- a] She could approach the same donors again to see if she could convince them and change their mind.
  - b] She could look at new donors & organizations she hadn't considered before due to different reasons.
  - c] She could think of different ways to raise money apart from asking donors.
23. Zerlina has been training to play the Sarod (musical instrument) for nearly 5 years. Recognizing her talent, a local club invites her to play the instrument along with a well-known Sarod player, Mukesh, in the upcoming music festival. How should Zerlina approach this opportunity as a Contributor?
- a] "I will also become popular after playing with him"
  - b] "It will be a challenging experience for me, but playing with such a talented person will help me become better."
  - c] "I should put in a lot of practice to play alongside Mr Mukesh. I shouldn't make any mistakes during the performance."
24. Who is a good boss according to you?
- a] One who makes the team realize their mistakes.
  - b] One who gives clear instructions and therefore, does not expect any team member to make any mistakes.
  - c] One who can accept a mistake and make changes.
25. Shisti is working on a new board game for the last few months. She goes to several trade shows and gets feedback from many game developers. What could be her motive?
- a] She aims to make the best-in-class board game.
  - b] Such shows are good ways to study the competition and see how her game is different from others'.
  - c] She may want to make new connects and build a network for the future.
26. Due to the pandemic, the local *kirana* stores faced problems as many people could not come out of their houses to the store. Which of these store owners are thinking like a Contributor?
- a] "The best thing to do is to keep the store open for a short while daily – it is the safest option for me and the customers."
  - b] "If people like me don't serve their grocery needs, then who will? Despite the risk involved, I should cater to the families in the neighborhood."
  - c] "If people can't come, let me take the store to them. I shall start taking orders on the phone and get it delivered to their houses."

27. In which kind of job do you think you can contribute the most?
- a] In a job that utilizes my qualifications & capabilities.
  - b] In any job through which I choose to make a difference.
  - c] In a job that I am passionate about.
28. A forest official, on his rounds, discovers some chocolate wrappers on the ground which he collects and drops in the dustbin. Why does he do this?
- a] As a forest official, it is part of his job.
  - b] Only then more people will be encouraged to visit the forest reserve and help in maintaining it.
  - c] His goal is to preserve the forests, and every task, no matter how big or small, is equally important.
29. Nihila, a Civil Engineering student, wants to do well during her graduation. What can she do?
- a] Be thorough with notes given by seniors to guarantee above average marks.
  - b] Participate in all kinds of activities – academic or otherwise - to develop herself.
  - c] Concentrate on studying the syllabus provided by college thoroughly to do well in all subjects.

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## GUJARAT TECHNOLOGICAL UNIVERSITY

BE - SEMESTER-V (NEW) EXAMINATION – WINTER 2021

Subject Code:3150004

Date:14/12/2021

Subject Name:Contributor Personality Development Program

Time:02:30 PM TO 05:00 PM

Total Marks: 70

Instructions:

1. Attempt all questions.
2. Figures to the right indicate full marks.
3. Simple and non-programmable scientific calculators are allowed.
4. There are 29 questions (in 4 sections) in this question paper.

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### Section A

*Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.*

**Marks: 10**

In 2019, Maria decided to sell coconut-shell based products as she noticed that coconut shells were being thrown away even though they could be used for other purposes. Earlier they were used as utensils but now they don't find much value in our houses.

Initially, she did not want to put in a large investment in purchasing machinery. This is when her father stepped in to help. Being a retired mechanical engineer, he made a low-cost version of the machine while Maria spent this time reaching out to businesses who were willing to buy bowls made of coconut shells from her. After identifying a few businesses, Maria made a few bowls and printed business logos on them. When the orders were delivered, she received positive feedback. Once Maria started receiving more orders, she struggled to make them by herself. So, she reached out to artisans and explained about the products. With their help, Maria was able to take on more orders and expand the range of available products.

Source: [www.betterindia.com](http://www.betterindia.com); 15<sup>th</sup> June, 2021

1. If Maria sees this as a success event, when would she feel successful?
  - a] When customers are willing to pay a higher price for her sustainable products.
  - b] When consumers choose to buy sustainable products like what she is making for their daily use.
2. Maria's father made the machinery with local products for her business venture. Does that make Maria a 'creator of her destiny'?
  - a] No. It was her father who invented the machine from local products and found an answer when no one else could.
  - b] Yes. She was able to take her father's help to do what she wanted to do.

- c] Yes. Once she had an idea, she didn't let any constraints or obstacles stop her from converting that into reality.
3. By making the utensils at home, Maria learnt many things. What was her "success root"?
    - a] Maria learnt how to save money on production.
    - b] Maria learnt how to make and sell the products & set up a business.
  4. As a Contributor, which way will help Maria expand her business the most?
    - a] Apart from selling online, she can also look for corporate companies, hospitality businesses and organizations that could use her products.
    - b] She could reach out to collaborate with other environment-friendly businesses to encourage people to stop using plastic and move to environment-friendly products.
    - c] She could attend exhibitions, fairs, and festivals, sell her products, and reach out to more clients.

### **Section B**

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.*

**Marks: 20**

5.
  - a] We grow in our identity when we get promoted, for example: from Lecturer to Professor.
  - b] We grow in our identity when we learn new skills, for example: learning to teach online, learning to teach a new subject.
6.
  - a] A contributor project team member is focused on completing her part of the project perfectly.
  - b] A contributor project team member is focused on completing the team goal together with other members.
7.
  - a] We contribute most when we create value for others in anything we do/any role we play.
  - b] We contribute most when we donate money and provide charity for people in need.
8. Who is using an entrepreneurial approach to work?
  - a] A photographer wants to create her portfolio and send it across to different brands to get project assignments.
  - b] A dancer wants to start a studio where several dance forms can be taught.
9.
  - a] "I won a Silver medal in the National Painting competition last year. For this year, I should practice improving my technique and speed."
  - b] "I won a Silver medal in the National Painting competition last year. I should aim to get a medal again, this year."
10. Which of these auto-rickshaw drivers has a wider understanding of his role?
  - a] I take passengers from Point A to Point B.
  - b] I ensure that passengers who ride with me reach their destination on time, and safely.



11. a] When I go for an internship, I make sure that I find out what are the project goals to be met.  
b] When I go for an internship, I make sure that I know what I will be evaluated on at the end of the internship.
12. a] To have a start-up, one should be clear about what she wants, what she may have to learn and then work step-by-step to achieve it.  
b] To have a start-up, one should learn how to pitch to funders and wait till she gets initial funding.
13. Priyanka wants to write an article for her college magazine on the equal role of women in the armed forces. The article should focus on:  
a] The importance of accepting women professionals in the armed forces.  
b] The history of the struggle of women in the armed forces.
14. Which of the following students is growing in a focused direction?  
a] Dhruvi: "I am happy that this semester is finally over - I had a good time and I got good marks."  
b] Murti: "During this semester, I found out my own way to study my subjects efficiently, as I wanted to score high marks."

### Section C

*Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements. Rank the statements in order of your preference **from most preferred to least preferred**. Choose **ONLY ONE** option (out of the 4 given) that is closest to your ranking and mark it on the answer sheet given to you.*

**Marks: 10**

15. Your friend Sunita (a college student) wants to enter the field of medical research and wants to know how she can contribute to this field. What are you likely to suggest to her? *(Rank in order of most contributive to least contributive option.)*
  1. "You could aim to file a patent in your career."
  2. "You could do whatever work you are given with dedication."
  3. "You could focus on adding value through any research work/ project that you do."
  4. "You could try to take up high impact projects which can impact more people."

a] 3-4-1-2      b] 3-2-1-4      c] 4-3-2-1      d] 1-4-3-2
16. The most senior employee, Rathod, has been told by the boss to attend the 'Attitudinal Change' program. Which of these thoughts will enable him to grow in his career? *(Rank in order of most contributive to least contributive option.)*
  1. "Let me be open to new ways of thinking and doing my work."
  2. "Let me participate in the program to get some new ideas."
  3. "I don't need practical training. Experience is more valuable than these new ideas."
  4. "I could add my realistic and practical tips based on my experiences to such a program."

a] 1-4-2-3      b] 1-2-4-3      c] 2-4-3-1      d] 4-2-3-1

17. Saksham wants to pursue his higher studies in a world class university. The first University on his list sends him a rejection letter. He can respond in different ways. *(Rank in order of most contributive to least contributive option.)*
1. Understand what needs to improve for the next application.
  2. Write a review about the University warning other students like him to be careful and if possible, avoid applying there.
  3. Write about his experience in a blog so that others like him can learn from it.
  4. Accept the rejection and believe that others are more capable than him.
- a] 1- 3-2-4              b] 1-2-3-4              c] 3-4-2-1              d] 2-1-3-4
18. Mickey and his friends are hosting a ‘healthy eating’ awareness campaign in their neighborhood. What goal can they focus on? *(Rank in order of most contributive to least contributive option.)*
1. Ensure people understand the idea of being healthy.
  2. Spread the idea of their campaign to as many people as possible.
  3. Gain publicity and get more opportunities to organize such events.
  4. Motivate more people/volunteers to join their campaign team.
- a] 4-1-3-2              b] 4-1-2-3              c] 1-4-2-3              d] 1-2-4-3
19. Varem is working in a construction materials company producing eco-friendly bricks. He volunteers to design a new model of bricks that has the option to regulate the temperature of the walls. However, his final product did not reach the market due to budget constraints. Despite this failure, if Varem was focused on building an engine of success, what fruits would he have focused on? *(Rank in order of most contributive option to least contributive option.)*
1. An opportunity for Varem to get recognized and appreciated by the management.
  2. This gives Varem a higher chance to lead the production of this new model of bricks whenever the company has the budget for it.
  3. Varem can build on his new skills learnt during the project to contribute to the growth of the organization.
  4. An opportunity for Varem to command a better salary from a competitor company.
- a] 2-3-1-4              b] 4-1-2-3              c] 3-2-1-4              d] 1-3-2-4

## Section D

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.*

**Marks: 30**

20. Sakshi is a yoga instructor. She wants to pursue her passion for making YouTube videos as her career. Which of these contributions can Sakshi make as a 'professional achiever'?
- a] She can give talks and seminars across the country & get those videotaped for upload.
  - b] She can spend many hours practicing to perfect her teaching style.
  - c] She can share how her students can use the platform to learn from her videos.
21. Aditya has re-joined his old organization. He is asked to work on something that was part of his earlier job profile. He feels dissatisfied with working on what he has already done in the past. If he had a growth identity, how would he go about this?
- a] Even though the work profile is same, he could find ways to challenge himself, deepen his understanding of the subject and make it more interesting for himself.
  - b] Speak to his manager and ask for new things to work on so that he can get diverse experience.
  - c] Since he is familiar with the work, he can complete his work early and then enjoy his free time.
22. Akash has a sales job in a company that manufactures air conditioners. He plans to develop some skills to improve his sales. Which of the following skills should he develop for long-term success?
- a] Akash can develop his ability to understand the needs of his customers and provide accurate solutions for them.
  - b] Akash can develop his skills to convince people, to close the deals, and thus meet quarterly targets.
  - c] Akash can develop knowledge of the product he sells so that he can be confident while selling the product.
23. The State Election dates have been announced in the summer holidays. Hiren, a teacher knows he will be called in for election duty. How can he approach this differently and make this work meaningful for himself?
- a] The election work must be done every five years by all teachers, so I should do it as part of my job.
  - b] The election work is a good way to get to know new localities/people, so I will be able to build connections.
  - c] The election work is an opportunity for me to help people participate to elect a government democratically.

24. Tengoni is a skilled and experienced farmer. She approaches her work in several ways. If she approached her work as a Researcher & Knowledge Builder, then what is she most likely to focus on?
- a] She could set up rural camps for tourists and student groups.
  - b] She could find out and experiment with new varieties of crop that can grow on their land.
  - c] She could understand what issues other farmers in the community are facing and empower them.
25. Bike riders often drive very carelessly on Indian roads. Which message to drivers could be most effective to make our roads safer?
- a] Let us take responsibility to follow traffic rules and regulations.
  - b] Let us have concern for everyone who uses the road.
  - c] Let us avoid getting caught by traffic police and paying fines.
26. Sanjay joins a consultancy where it is the norm to have long working hours, demanding clients, and tight deadlines. Sanjay is new to such a work environment and is not sure how to deal with it. What would you advise Sanjay to help him deal with the situation?
- a] It's okay for you to feel overwhelmed with the situation. Make sure you inform your manager how difficult you are finding the situation.
  - b] Make an action plan on how to manage your work. Share it with your manager and add his suggestions.
  - c] Wait for your manager to guide you on how to deal with this kind of situation.
27. Saira is preparing for the role of President of the hostel committee. Which of these questions to the previous President indicate that she is widening her zone of contribution?
- a] During your time, what were the difficult student issues and in what ways did you solve them?
  - b] During your time, how did you manage your studies and the demands of this role?
  - c] During your time, what were the activities you had to do every day as a President?
28. Warren Buffet, a leading financial investment Guru, says “an obstacle on the way to your success may be focusing too much on the results and not enough on the habits that will get you there.” As a student who wants to succeed, what should you do?
- a] Be thorough with notes given by seniors to guarantee above average marks.
  - b] Participate in all kinds of activities – academic or otherwise to develop your personality.
  - c] Concentrate on studying the syllabus provided by college thoroughly to do well in all subjects.
29. Rama lives on a street which gets flooded very often. He is frustrated about the situation. What should he do to solve the situation?
- a] Bring it to the notice of his local neighborhood / housing society that a complaint needs to be filed in the local municipality office for them to fix the flooding problem.
  - b] Call the local municipal office to find out the process to solve the problem and take subsequent action.
  - c] Take photos of the flooded area and put it up on social media, hoping that authorities will look into the problem.

Seat No.: \_\_\_\_\_

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## GUJARAT TECHNOLOGICAL UNIVERSITY

BE- SEMESTER-V (NEW) EXAMINATION – SUMMER 2021

Subject Code: 3150004

Date: 04/09/2021

Subject Name: Contributor Personality Development Program

Time: 10:30 AM TO 01:00 PM

Total Marks: 70

Instructions:

1. Attempt all Section.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.
4. Student has to darken the circle in OMR answer sheet in Sr. No 1 to 29 only.
5. There are 29 questions (in 4 sections) in this question paper. All questions are compulsory.

### Section A

*Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.*

**Marks: 10**

Dr. A.P.J Abdul Kalam, the 11th President of India from 2002 to 2007, faced many challenges in his path to reach his stature. In his childhood, in order to contribute to his father's income, he distributed newspapers every day after school. As President, often Dr. Kalam's office would receive requests from youngsters for a meeting. Not only would Dr. Kalam meet them but would also give them his precious time. He would listen to their ideas and provide them feedback. On some occasions, the President would follow up with such kids asking about the status of the ideas they had discussed.

Source: <https://www.dnaindia.com>

1. What helped Dr. Kalam overcome so many challenges in his life?
  - a] He was intelligent enough to figure out a way.
  - b] He had parents and teachers who encouraged him
  - c] He saw every challenging circumstance as an opportunity and took steps to overcome it.
2. What makes people like Dr. Kalam successful in their careers?
  - a] They give their 100% to every task that comes their way.
  - b] They voluntarily take up new projects and complete them successfully.
  - c] They work hard in areas that they are passionate about.
3. What opportunity did Dr. Kalam see when he met students and discussed their ideas?
  - a] He could help students to improve their ideas.
  - b] He could share his knowledge with the students.

4. When you are asked to give meaningful feedback on any particular task/idea, what is more important to have?
- a] In-depth knowledge of the subject.
  - b] Willingness to engage with the idea sincerely to know more about it.

### **Section B**

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.*

**Marks: 20**

5. Kashni is worried about a problem at work. What would you tell her as a Contributor?
- a] With time the problem will solve itself.
  - b] Instead of worrying, see what steps can be taken to solve the problem.
6. Mrudung worked sincerely as a political party worker in the community, but has not been issued a party ticket. What matters is...
- a] ...that he continues to do his work sincerely and do a good job.
  - b] ...that his party seniors know about the work that he has done.
7. When hiring, an employer must give preference to someone who –
- a] ...has a brilliant academic record.
  - b] ...is willing to create value in the work they will do.
8. Rohtank is going to an art exhibition with his friend. He decides to read up a little about the paintings on display before going because...
- a] This will help him appreciate the paintings.
  - b] This will help him give more interesting facts to his friend.
9. What is a key quality of a Contributor Achiever?
- a] They are focused on winning and coming first at any cost.
  - b] They are highly goal focused and can do whatever it takes to accomplish any goal.
10. Which of these is true about Contributors?
- a] Contributors value anything they do/ any role they play.
  - b] Contributors donate money and provide charity for people in need.
11. Preeksha was known to be the ‘Star Employee’ in her previous company. Which of these thoughts would help her in her new job?
- a] “I must maintain my ‘Star Employee’ status in this job too. I have to prove to others that I am an asset to the company”.
  - b] “It doesn’t really matter what I will be called – I just need to focus on my new job.”
12. Which of these software programmers are creating more value for the country?
- a] Dipshi spends any extra time she has, to develop a platform that can teach programming according to each student’s current level.
  - b] Ramsi volunteers over weekends to teach coding skills for underprivileged students.

13. Vidur, a student living in a hostel notices that some of his hostel mates are planning to take action against the continuously degrading quality of mess food. Which of these responses show that he is thinking like a Contributor?
- I can add 'my voice' to bring in change.
  - I can continue to focus on what is more important i.e. my studies. These student protests don't have much effect to bring in change.
14. Who is likely to get a better work opportunity?
- Malan- "I am trained in Java programming so I prefer projects that are based only on Java."
  - Dhavan- "I am trained in Java programming but I am open to working in any kind of project."

### Section C

*Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements. Rank the statements in order of your preference **from most preferred to least preferred**. Choose **ONLY ONE** option (out of the 4 given) that is closest to your ranking and mark it on the answer sheet given to you.*

**Marks: 10**

15. The security guard of a society diligently checks all the visitor's cars coming in and gets their details without fail. What could be the reasons for him to be sincere in his work? (*Rank in order of most contributive to least contributive way of thinking*)
- He probably feels responsible for the safety of the residents in the building.
  - He is probably a person who likes to do everything properly.
  - He has to show the details collected to the management of the building every week.
  - He probably enjoys the interaction with people while asking for their details, in an otherwise inactive job.
- a] 3-2-1-4      b] 1-2-4-3      c] 4-2-3-1      d] 2-1-4-3
16. Dr. APJ Abdul Kalam was a true knowledge builder in the field of science. According to you, which of the following are contributions he was seeking to make through this pathway? (*Rank in order of most contributive to least contributive way of thinking*)
- To help India in progressing in space research.
  - To head large space missions.
  - To develop the field of space research itself.
  - To become a leading space scientist.
- a] 3-1-2-4      b] 1-3-2-4      c] 2-3-1-4      d] 4-2-1-3
17. Patang works in a telecom company which is establishing business in an African country. The company wants Patang to move to Africa. Which one of these should he consider to take a decision? (*Rank in order of most contributive to least contributive way of thinking*)
- Would the work of establishing a new market be exciting?
  - Should I consider my job security rather than excitement?
  - Should I see this as an opportunity to go abroad?
  - Am I willing to take a risk?

- a] 4-1-2-3      b] 1-4-3-2      c] 1-3-4-2      d] 1-4-2-3

18. How could a contributor traffic policeman see his role as being “different”? (*Rank in order of most contributive to least contributive way of thinking*)

1. He can see his role as improving road safety and reducing accidents in the city.
2. He can view his role as being of help to people when they are lost or when they need to cross the road (especially disabled or elderly people).
3. He can view his role as contributing to the smooth flow of traffic.
4. He can view his role as a government servant employed to discipline errant/ rash drivers.

- a] 3-4-2-1      b] 2-4-1-3      c] 3-1-4-2      d] 1-3-2-4

19. Simiksh’s roommate keeps asking him to help with the cooking even on the days when it’s his turn. After some time Simiksh refuses to help. When is this acceptable? (*Rank in order of most contributive to least contributive way of thinking*)

1. If Simiksh’s friend does not value the help that he gives.
2. If it starts making Simiksh’s friend dependent on him.
3. If he keeps dumping work on Simiksh because of his helpful nature.
4. If the extra work starts interfering with the time for Simiksh’s own work.

- a] 4-1-2-3      b] 1-3-4-2      c] 4-3-2-1      d] 2-4-3-1

## Section D

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.*

**Marks: 30**

20. Nina works in a stock broking company that buys and sells shares. Due to Covid-19, the stock market has been down, so there is less work to do. What could she do?

- a] She can find out what are some alternate roles in the company where her skills can be used effectively and suggest the alternatives to the HR.
- b] She can use the time effectively to learn new stock market software that might help her later in work.
- c] She can use this time to take a break until her senior assigns her other work to do.

21. What is the key contribution Changemaker-Contributors make in their career?

- a] They work towards bringing in transformation in the society.
- b] They start a business or initiative around social change.
- c] They make significant donations to a cause they believe in.

22. Dipank has been working on an innovative business of making low-cost building material as an alternative to mud bricks. Which of these indicate that he is focused on long-term success?

- a] He focuses on overcoming every difficult situation during the production process with patience.



- b] He is continuously expanding his knowledge and methods on successfully producing this building material.
  - c] He is continuously reaching out to like-minded and diverse investors who will be willing to fund his idea.
23. In a college fest, why is it recommended that students not only participate, but also volunteer and take up responsibilities like fund raising, registering, event holding and other managerial work?
- a] To get exposure to some real-life activities.
  - b] To be able to write about it in the CV/ resume.
  - c] To practice taking up similar responsibilities in the future.
24. Nanan wants to pursue his passion for Indian Classical Dance as his career. What is the highest contribution that Nanan can make as a 'professional achiever'?
- a] He can practice every day working diligently to perfect his dance style.
  - b] He can participate in different competitions/ gatherings and use this opportunity to share ideas, techniques etc. with fellow participants.
  - c] He can do in-depth research of different dance forms and develop a new dance style.
25. A research organization wants to send maximum research papers and delegates from their organization for an international conference. What is the best way in which this can be converted into a 'success event'?
- a] If their researchers are able to gain from the experience and grow from the feedback and review by peers in the field.
  - b] If the ideas developed in their organization will earn more visibility and credibility across the world.
  - c] If the research organization will grow in repute and hold an important place on the world platform.
26. What can give a Nurse who works in a leading hospital, a sense of pride, in her work?
- a] She ensures that her patients recover fast.
  - b] She follows the doctor's instructions properly.
  - c] She considers Nursing to be a noble profession.
27. After completing his M.Sc in Energy Management, Joseph has joined an organization which is leading the urban development project in the country. How should he view himself?
- a] As a person becoming capable of designing new technical solutions to real-world challenges.
  - b] As a qualified scientist who has the necessary technical knowledge to handle his job well.
  - c] As a person who, finally has a Master's degree in a subject that he loves.
28. Your friend Rimansh is soon going to enter his family business. What will you advise him?
- a] Make sure the family business is alert to market trends.
  - b] Be willing to reinvent the family business to respond to changes in the market.
  - c] Don't give up the traditional ways of how the family has been doing business.

29. A participant of a singing competition on T.V. will feel successful when –
- a] He gets a chance to discover how versatile he can be as a singer when needed.
  - b] He gets the chance to win the competition.
  - c] He gets a chance to interact with celebrities during the show.

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Seat No.: \_\_\_\_\_

Enrolment No. \_\_\_\_\_

## GUJARAT TECHNOLOGICAL UNIVERSITY

BE - SEMESTER-V(NEW) EXAMINATION – SUMMER 2022

Subject Code:3150004

Date:20/06/2022

Subject Name:Contributor Personality Development Program

Time:02:30 PM TO 05:00 PM

Total Marks: 70

Instructions:

1. Attempt all questions.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.
4. Simple and non-programmable scientific calculators are allowed.
5. There are 29 questions (in 4 sections) in this question paper.

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### Section A

*Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.*

**Marks: 10**

Anand Kumar, a highly capable Mathematician, started his own coaching institute, Ramanujan School of Mathematics. In 2003, he started “Super 30” to provide free coaching to 30 talented students from underprivileged background to get admission to the Indian Institutes of Technology (IITs), India’s premier educational institutions. Out of 510 students, 422 students made it to the IITs by 2018.

Source: <https://madfamouspeople.com/> (date unknown)

1. Which career pathway did Anand Kumar choose?
  - a] Changemaker
  - b] Entrepreneur
  - c] Researcher & Knowledge Builder
2. If you are one of the students selected in “Super 30”, what thinking will be the most beneficial in helping you get admission into a premier educational institution?
  - a] If I try to understand the subjects under the guidance of our mentor, I have a high chance of getting admission.
  - b] I have to work systematically and consistently throughout the year to get admission.
  - c] If I sincerely follow the strict schedule prepared for us here, my place will be guaranteed.
3. Which of these two would you agree with the most?
  - a] It is most satisfying as a teacher when your students are able to master the subject you teach.
  - b] It is most satisfying as a teacher when your students get admission in premier colleges.

4. If you did not get admission to the IITs even after being a part of such kind of training, what would you think?
- a] I need to be strong enough to accept what is not in my control. I will try harder next year.
  - b] With the competition increasing each year, there is never any guarantee of admission, whether you are a topper or a Super 30 batch member.

### Section B

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.*

**Marks: 20**

5. Which of the following students is focused on the roots of success?
- a] Patty: "I am satisfied that this semester I scored higher marks in the examinations as compared to the previous semester."
  - b] Sweety: "During this semester, I found out a way to study my subjects efficiently and in a disciplined way, which was not the case in my previous semester."
6. Which of them is demonstrating a growth identity?
- a] Della: "As a freelance journalist, I am willing to write articles on any area even though I may not have any knowledge of it."
  - b] Ana: "I am a sweeper. I work in a building complex. I was asked to also water the plants in the complex. They should hire a gardener for it rather than ask me."
7. A contributor friend is one who —
- a] Makes himself/ herself available for friends when they need support.
  - b] Remembers their friend's birthday and wishes him on time.
8. Identify the 'creator' response -
- a] A student: I have been irresponsible and failed some exams. I must now clear these backlogs and complete my course.
  - b] An IT professional: I lost my job due to recession. The best thing for me now would be to wait, because there are no jobs available in my field.
9. Sarko wants to become a climate change expert. Which pathway is open to her to realize her aspirations?
- a] She can develop as a Professional Achiever only.
  - b] She can develop on any of the career pathways.
10. Which of these taxi drivers has the widest understanding of their role?
- a] "I take passengers who pay me to take them to their destination."
  - b] "I ensure that passengers who ride with me reach their destination on time, and safely."
11. You are interested in a job for which you don't have the relevant qualifications. You think —
- a] I should apply for it. What if they recognize how capable I can be?

- b] I should apply for it. What if I get lucky?
12. Identify the Contributors —
- a] Ram, a ward boy, who spreads the word about good sanitation habits to people in his community.
  - b] Gonsalves, an honest government official who works sincerely during his 8-hour shift.
13. Identify the fruit that the leader has gained —
- a] The leader is recognized for her efforts in pulling out the company from economic crisis.
  - b] The leader builds a dedicated team of employees who support her in the time of the crisis.
14. Opportunities to contribute are open even to those who don't have clear career plans —
- a] True, we can contribute in any role, not only in our career/ work roles.
  - b] False, unless we get a job, it is not possible to contribute.

### Section C

*Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements. Rank the statements in order of **most Contributive to least Contributive**. Choose **ONLY ONE** option (out of the 4 given) that is closest to your ranking and mark it on the answer sheet given to you.*

**Marks: 10**

15. A cleanliness drive is started by your local authorities. These are the responses of some of your neighbors. (*Rank the different responses in the order of most contributive option to least contributive option.*)
- 1. Anuj: “I will use this opportunity to get my neighbors involved in the cleanliness of our locality.”
  - 2. Manoj: “I too want to participate whole-heartedly in the drive and contribute as a dutiful citizen.”
  - 3. Raju: “I will support the drive - talk about it, spread awareness through the internet, etc. so that everyone knows about it.”
  - 4. Roy: “I am sure that the local authorities will live up to its promise and will clean our neighborhood soon.”
- a] 3-2-1-4      b] 3-1-2-4      c] 1-3-2-4      d] 3-4-1-2

16. Your close friend John does well in his exams despite not having studied. How would a Contributor interpret this situation? (*Rank the different responses in the order of most contributive option to least contributive option.*)
1. "I'm glad he got good marks. But if he had studied, he would have learnt the subject well and ensured long-term success."
  2. "If he gets good marks over the whole year, he can show that it is not just a one-off success."
  3. "Finally, what really matters is that he got good marks in the exams, so he has been successful."
  4. "He is intelligent so he could do well and succeed, despite not having studied."
- a] 1-4-2-3      b] 1-2-4-3      c] 2-4-3-1      d] 4-2-3-1
17. Sakshi works in a telecom company which is establishing business in an African country. The company wants Sakshi to move to Africa. Which one of these should she consider to take a decision? (*Rank in order of most contributive to least contributive option.*)
1. Is this an opportunity to challenge myself?
  2. Is it important to consider my job security in the long run?
  3. Do I take this opportunity to go to a new place?
  4. How can I take such a risk?
- a] 1-3-2-4      b] 1-2-3-4      c] 1-4-2-3      d] 2-1-3-4
18. Senior citizens are actively involved in Swachh Bharat Abhiyan. Which one of the senior citizens has the most power to contribute to their communities? (*Rank in order of most contributive to least contributive option.*)
1. Mrs. Tarapore takes responsibility to educate people in the locality about segregating garbage.
  2. Mr. Munim has pledged never to use plastic bags.
  3. Mrs. Swamy takes responsibility to get the Municipality to unclog gutters as and when required.
  4. Mr. Sundar takes responsibility to inform the building authorities about clearing debris near the building.
- a] 4-1-3-2      b] 4-1-2-3      c] 1-3-4-2      d] 1-2-4-3
19. Sanjib is working in a construction materials company producing eco-friendly bricks. He volunteers to design a new model of bricks that has the option to regulate the temperature of the walls. However, his final product did not reach the market due to budget constraints. Despite this failure, if he was focused on building an engine of success, what fruits would he have focused on? (*Rank in order of most contributive option to least contributive option.*)
1. An opportunity for Sanjib to get recognized and appreciated by the management.
  2. This gives Sanjib a higher chance to lead the production of this new model of bricks whenever the company has the budget for it.
  3. Sanjib can build on his new skills learnt during the project to contribute to the growth of the organization.
  4. An opportunity for Sanjib to command a better salary from a competitor company.
- a] 2-3-1-4      b] 3-2-1-4      c] 3-2-4-1      d] 1-3-2-4

## Section D

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.*

**Marks: 30**

20. In the given statements, pick which of these companies has expanded their power to contribute the most.
- a] Company M, where women stitch readymade clothes, has opened a day care center for not only its employees but for nearby companies also.
  - b] Company Y, which manufactures latest gadgets, has created a forum where customers can ask their doubts about use/ precautions/ maintenance of the gadgets.
  - c] Company S gave away free holidays to ten lucky customers during Diwali sale. The chosen customers were delighted.
21. A road which is used to travel to the top of a mountain is being repaired. There are many men who are working on this road. Which work man thinks like a contributor?
- a] "I repair the road so that I am able to earn money to take care of my family."
  - b] "I repair the road so that travelers can reach the top of the mountain safely."
  - c] "I repair the road because I was asked to do so by the supervisor."
22. A researcher is part of the team for a new vaccine. This vaccine is proving to be very tricky to develop. However, he believes that if they persist through this challenging phase and find a way out, the benefits will be worth the effort and can impact so many lives. This kind of creator thinking is valuable because —
- a] It will make the team avoid giving up.
  - b] It will make the team members learn to develop persistence and patience.
  - c] It will make the team believe that they can take more challenges in the future.
23. Which of the below statements indicate an intent to grow one's I-can zone?
- a] My Hindi is weak so I can at least listen to the news in Hindi daily and keep adding to my vocabulary.
  - b] My Hindi is weak so I can participate regularly in the Hindi debate competition and see how to better myself.
  - c] My Hindi is weak so I will try to converse with my mother in Hindi. Over time my abilities will improve.
24. Identify the sportsperson in the runner-up team who is likely to have sustainable success —
- a] Abrar: "Performance in one match does not define me. Our team still managed to reach the finals. We have to understand the strength of the opposing team and raise ourselves to that level."
  - b] Jonesh: "I am part of a team which lost a game that we should have won. This will affect my personal ratings. This means I have to work harder to maintain my ratings."
  - c] Fareen: "It is unfortunate that we lost a game when we were so close to winning. We can reflect and decide how to improve as a team in the future."

25. Which is the 'secret' of a contributor? Choose only one option.
- a] A contributor has the right skills and talent necessary to contribute properly.
  - b] A contributor wants to make a difference in every situation to the people around.
  - c] A contributor is always polite while interacting with people.
26. Sarathi is a mountaineer who climbs high mountains. She is invited to participate in an Antarctic expedition. She starts thinking of how difficult this expedition will be, and how it is best not to take it up. If Sarathi has a growth identity, how would she think?
- a] She may think of the first step to take which is likely to challenge her & push her own limits.
  - b] She may want to remind herself to remain positive and not keep thinking of the difficulties.
  - c] She may think about the extremely cold environment she will have to face if she decides to go.
27. Sarek is a freelance scriptwriter. He is constantly looking for new ways to present his narratives and storyline and pushing the standards set up by other scriptwriters in his field. He is developing as a –
- a] Professional Achiever
  - b] An Innovator & Creator
  - c] An Entrepreneur
28. Which of these candidates has truly expanded their power to contribute as a Class Representative?
- a] "I want to make sure that I fairly and transparently represent students' concerns to the Management of the college."
  - b] "I hope to find solutions to challenges faced - not just by students, but also the teachers, non-teaching staff, and the college overall."
  - c] "My aim is to ensure that students and teachers don't face any problem while doing their duties in the college."
29. Shaze is now in Class 12 and he has to make some decisions regarding his career. He thinks that whatever decisions he takes, he will never be able to meet his family's expectations. It is better to relax and let them make decisions. After all, their decision will be the best for him. What can help him move out of such caged thinking?
- a] If his parents are supportive then he can tell them what decision he wants them to make.
  - b] He can think through to decide on what to do on his own.
  - c] He can negotiate with his family and arrive at a decision together.