Projet Final

```
chooseCRANmirror(graphics=FALSE, ind=1)
knitr::opts chunk$set(echo = TRUE)
library(summarytools)
## Registered S3 method overwritten by 'pryr':
##
     method
                 from
     print.bytes Rcpp
##
## For best results, restart R session and update pander using devto
ols:: or remotes::install github('rapporter/pander')
install.packages("actuar")
##
## The downloaded binary packages are in
## /var/folders/c6/qc0vj5mj08b03yl61kddtpsh0000gn/T//RtmpRucQnw/dow
nloaded packages
library(actuar)
##
## Attaching package: 'actuar'
## The following object is masked from 'package:grDevices':
##
##
       cm
install.packages("contrib.url")
## Warning: package 'contrib.url' is not available (for R version 3.
6.2)
install.packages("Hmisc")
##
## The downloaded binary packages are in
## /var/folders/c6/qc0vj5mj08b03yl61kddtpsh0000gn/T//RtmpRucQnw/dow
nloaded packages
library(Hmisc)
## Loading required package: lattice
## Loading required package: survival
## Loading required package: Formula
## Loading required package: ggplot2
```

```
##
## Attaching package: 'Hmisc'
## The following objects are masked from 'package:summarytools':
##
       label, label<-
##
## The following objects are masked from 'package:base':
##
##
       format.pval, units
install.packages("corrplot")
##
## The downloaded binary packages are in
## /var/folders/c6/qc0vj5mj08b03yl61kddtpsh0000gn/T//RtmpRucQnw/dow
nloaded_packages
library(corrplot)
## corrplot 0.84 loaded
install.packages("sandwich")
##
## The downloaded binary packages are in
## /var/folders/c6/qc0vj5mj08b03yl61kddtpsh0000gn/T//RtmpRucQnw/dow
nloaded packages
library(sandwich)
install.packages("lmtest")
##
## The downloaded binary packages are in
## /var/folders/c6/qc0vj5mj08b03yl61kddtpsh0000gn/T//RtmpRucQnw/dow
nloaded packages
library(lmtest)
## Loading required package: zoo
##
## Attaching package: 'zoo'
## The following objects are masked from 'package:base':
##
       as.Date, as.Date.numeric
##
install.packages("summarytools")
##
## The downloaded binary packages are in
   /var/folders/c6/qc0vj5mj08b03yl61kddtpsh0000gn/T//RtmpRucQnw/dow
nloaded packages
```

```
library(summarytools)
install.packages("tree")
##
## The downloaded binary packages are in
## /var/folders/c6/qc0vj5mj08b03yl61kddtpsh0000gn/T//RtmpRucQnw/dow
nloaded packages
library("tree")
install.packages("AER")
##
## The downloaded binary packages are in
## /var/folders/c6/qc0vj5mj08b03yl61kddtpsh0000gn/T//RtmpRucQnw/dow
nloaded_packages
library(AER)
## Loading required package: car
## Loading required package: carData
install.packages("MASS")
##
## The downloaded binary packages are in
## /var/folders/c6/qc0vj5mj08b03yl61kddtpsh0000gn/T//RtmpRucQnw/dow
nloaded packages
library(MASS)
install.packages("pscl")
##
## The downloaded binary packages are in
## /var/folders/c6/qc0vj5mj08b03yl61kddtpsh0000gn/T//RtmpRucQnw/dow
nloaded packages
library(pscl)
## Classes and Methods for R developed in the
## Political Science Computational Laboratory
## Department of Political Science
## Stanford University
## Simon Jackman
## hurdle and zeroinfl functions by Achim Zeileis
install.packages("vcd")
##
## The downloaded binary packages are in
## /var/folders/c6/qc0vj5mj08b03yl61kddtpsh0000gn/T//RtmpRucQnw/dow
nloaded packages
```

```
library(vcd)
## Loading required package: grid
install.packages("car")
##
## The downloaded binary packages are in
## /var/folders/c6/qc0vj5mj08b03yl61kddtpsh0000gn/T//RtmpRucQnw/dow
nloaded_packages
library(car)
setwd("/Users/Deneux/Desktop/Jeremy&Pierre")
base_sinistre<- read.csv(file="Jeremy&Pierre-PG_2017_CLAIMS_YEAR0.cs
v", sep = ";")
base_client <- read.csv(file="Jeremy&Pierre-PG_2017_YEAR0.csv", sep = ";")
base_sinistrePositive <- subset(base_sinistre, claim_amount >=0)
```

On remarque que certaines données de claims_year0 sont des characters et nous aimerions des entiers en particulier claim_amount. Or, les décimaux sont en virgules et pour le programme il faut des points, nous devons donc avant interchanger ces deux caractères

```
base_sinistrePositive$claim_amount <- gsub(",",".", base_sinistrePos
itive$claim_amount)
base_sinistrePositive$claim_amount <- as.numeric(as.character(base_s
inistrePositive$claim_amount))</pre>
```

On crée deux variables dans lesquelles d'une part on somme le coût total des sinistres connus dans l'année par véhicule et d'autre part le nombre de sinistre connus dans l'année par ce même véhicule (en ne prenant que les montants positifs).

```
library(dplyr)
##
## Attaching package: 'dplyr'
## The following object is masked from 'package:MASS':
##
##
       select
## The following object is masked from 'package:car':
##
       recode
##
## The following objects are masked from 'package:Hmisc':
##
       src, summarize
##
## The following objects are masked from 'package:stats':
##
##
       filter, lag
```

```
## The following objects are masked from 'package:base':
##
## intersect, setdiff, setequal, union

montant_sinistre_annuel <- base_sinistrePositive %>% group_by(id_policy) %>% filter(claim_amount >= 0) %>%
summarise(claim_amount = sum(claim_amount))
## `summarise()` ungrouping output (override with `.groups` argument)

nb_sinistres <- base_sinistrePositive %>% group_by(id_policy) %>% filter(claim_amount >= 0) %>%
summarise(claim_amount = n())

## `summarise()` ungrouping output (override with `.groups` argument)
```

On rajoute nos deux variables sous forme de colonne à base_client sur une base que l'on appelle Base_etude. Je rajoute à la table la colonne Si NA écrire 0, donc attribu 0 à tout ceux qui ont pas eu de sinistre.

On effectue un changement du nom de la colonne par montant_sinistre_annuel

```
base_etude <- base_client %>% full_join(montant_sinistre_annuel, by=
"id_policy")
base_etude$claim_amount[is.na(base_etude$claim_amount)] <- 0
names(base_etude)[names(base_etude)=="claim_amount"] <- "montant_sin
istre_annuel"</pre>
```

Je rajoute à la table la colonne nb_sinistres Attribue un 0 lorsqu'il ni pas de valeur en nombre de sinistre Changement du nom de la colonne

```
base_etude<- base_etude%>% full_join(nb_sinistres, by="id_policy")
base_etude$claim_amount[is.na(base_etude$claim_amount)] <- 0
names(base_etude)[names(base_etude)=="claim_amount"] <- "nb_sinistre"
s"</pre>
```

Statistique descriptives et proportion

```
summary(base etude$montant sinistre annuel)
##
       Min.
             1st Qu.
                       Median
                                   Mean
                                         3rd Ou.
                                                      Max.
##
        0.0
                 0.0
                           0.0
                                  194.4
                                             0.0 234104.0
table(base etude$claim amount)/nrow(base etude)*100
## numeric(0)
table(base etude$drv sex1)/nrow(base etude)*100
##
##
        F
               Μ
## 39.766 60.234
```

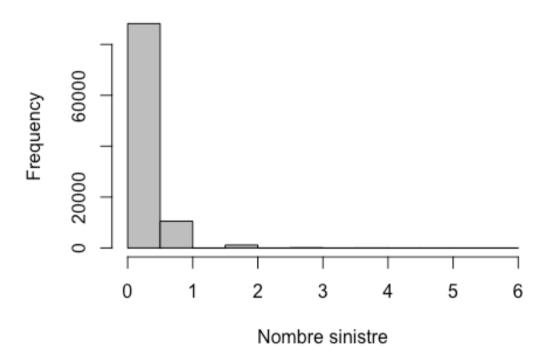
```
table(base etude$drv sex2)/nrow(base etude)*100
##
##
              F
## 66.810 20.325 12.865
str(base etude)
## 'data.frame': 100000 obs. of 33 variables:
                          : Factor w/ 1 level "Year 0": 1 1 1 1 1
## $ id year
1 1 1 1 1 ...
## $ id_policy
                         : Factor w/ 100000 levels "A00000004-V0
1",...: 1 2 3 4 5 6 7 8 9 10 ...
## $ drv age1
                          : int 50 26 18 45 18 18 18 50 18 20 ...
## $ drv age lic1 : int 30 22 0 37 0 0 0 30 0 42 ...
## $ drv sex1
                         : Factor w/ 2 levels "F", "M": 2 1 2 2 1
1 1 1 2 1 ...
                       : int 26 0 0 0 0 63 0 0 32 24 ...
: int 7 0 0 0 0 44 0 0 14 5 ...
## $ drv age2
## $ drv age lic2
## $ drv sex2
                         : Factor w/ 3 levels "", "F", "M": 2 3 2
2 3 3 2 2 3 3 ...
## $ drv drv2
                     : Factor w/ 2 levels "No", "Yes": 2 1 1
1 1 2 1 1 2 2 ...
## $ id client
                     : Factor w/ 59833 levels "A00000004","A
00000007",...: 1 1 2 3 4 4 5 6 6 7 ....
## $ vh_age
                          : int 16 16 7 11 6 6 5 13 13 1 ...
## $ vh cyl
                          : int 1781 1781 1870 1595 1997 1997 17
98 1905 1905 1560 ...
                       : int 90 90 108 101 90 90 127 68 68 10
## $ vh din
9 ...
## $ vh fuel
                   : Factor w/ 3 levels "Diesel", "Gasoline
",...: 2 2 1 2 1 1 2 1 1 1 ...
## $ vh make
                          : Factor w/ 93 levels "ACL", "ALFA ROMEO
",..: 90 90 69 7 64 64 52 20 20 20 ...
## $ vh model
                          : Factor w/ 934 levels "04-avr", "09-mai
",..: 472 472 547 200 660 660 634 918 918 303 ...
## $ vh sale begin : int 18 18 10 16 9 9 6 14 14 3 ...
                          : int 15 15 6 13 7 7 3 13 13 1 ...
## $ vh sale end
## $ vh_speed
                         : int 180 180 193 191 163 163 196 162
162 180 ...
                    : Factor w/ 2 levels "Commercial", "Tour
## $ vh type
ism": 2 2 2 2 2 2 2 2 2 2 ...
## $ vh value
                          : int 14407 14407 22450 20535 18550 18
550 22450 14773 14773 27100 ...
                         : int 1020 1020 1350 1195 1110 1110 10
## $ vh weight
80 1106 1106 1530 ...
## $ id_vehicle
                      : Factor w/ 10 levels "V01","V02","V03"
,..: 1 2 1 1 1 2 1 1 2 1 ...
## $ pol_bonus : num 0.5 0.57 0.5 0.68 0.95 0.5 0
```

```
.5 0.6 0.5 ...
                             : Factor w/ 4 levels "Maxi", "Median1",.
## $ pol coverage
.: 1 1 1 1 1 1 1 1 2 1 ...
   $ pol duration
                             : int 4 5 13 25 5 1 25 17 9 2 ...
## $ pol sit duration
                                    1 2 2 2 1 1 5 1 2 1 ...
                            : int
## $ pol pay freq
                             : Factor w/ 4 levels "Biannual", "Monthl
y",..: 4 1 2 4 2 2 4 4 3 2 ...
## $ pol payd
                             : Factor w/ 2 levels "No", "Yes": 1 1 1
1 1 1 1 2 1 1 ...
## $ pol usage
                            : Factor w/ 4 levels "AllTrips", "Profes
sional",..: 4 4 4 2 4 4 4 3 4 4 ...
## $ pol insee code
                            : Factor w/ 14759 levels "10003", "1001"
,..: 8331 5680 3945 10380 9871 10244 8433 2928 9260 963 ...
## $ montant sinistre annuel: num 00000000000...
                             : num 0000000000...
    $ nb sinistres
table(base etude$pol coverage)/nrow(base etude)*100
##
##
      Maxi Median1 Median2
                              Mini
##
    64.854
             9.320 17.316
                             8.510
table(base etude$pol usage)/nrow(base etude)*100
##
       AllTrips Professional
##
                                  Retired WorkPrivate
##
          0.099
                       7.202
                                   26.673
                                                66.026
table(base etude$vh make)/nrow(base etude)*100
##
##
             ACL
                    ALFA ROMEO
                                      ALPINE
                                                      APAL
ARO
           0.010
                         0.400
                                       0.002
                                                     0.001
##
                                                                   0
.005
                          AUDI
                                      AUSTIN AUSTIN HEALEY
                                                             AUTOBIA
##
            ASIA
NCHI
##
           0.002
                         1.504
                                       0.014
                                                     0.001
                                                                   0
.008
                                                                 BRE
##
       AUVERLAND
                      BABOULIN
                                     BERTONE
                                                       BMW
MACH
##
           0.005
                         0.005
                                       0.001
                                                     1.522
                                                                   0
.002
##
                      CADILLAC
                                   CHEVROLET
                                                  CHRYSLER
           BUICK
                                                                 CIT
ROEN
##
                         0.001
                                       0.273
                                                     0.195
                                                                  16
           0.002
.068
##
         COURNIL
                         DACIA
                                      DAEWOO
                                                       DAF
                                                                DAIH
ATSU
##
                         1.214
                                                     0.007
                                                                   0
           0.003
                                       0.141
.073
```

##	DAIMLER	DATSUN	DODGE	EBRO	FER
RARI ##	0.010	0.004	0.025	0.039	0
.003 ## ONDA	FIAT	FORD	FS0	GME	Н
## .640	2.930	4.379	0.002	0.010	0
## GUAR	HOTCHKISS	HYUNDAI	ISUZU	IVECO	JA
## .090	0.019	0.625	0.025	0.115	0
## OVER	JEEP	KIA	LADA VAZ	LANCIA	LAND R
## .345	0.172	0.429	0.077	0.148	0
## RATI	LDV	LEXUS	LOTUS	MAHINDRA	MASE
##	0.003	0.019	0.008	0.007	0
## MG	MATRA	MAZDA	MEGA	MERCEDES BENZ	
##	0.002	0.436	0.001	3.047	0
## SSAN	MINI	MITSUBISHI	MORGAN	MORRIS	NI
## .761	0.396	0.348	0.013	0.004	1
## GGIO	OM	OPEL	PANHARD	PEUGEOT	PIA
##	0.001	3.590	0.001	19.780	0
## ILEY		PONTIAC	PORSCHE	RENAULT	R
##	0.001	0.012	0.073	26.441	0
## SEAT	ROVER	SAAB	SANTANA	SAVIEM	
## .040	0.234	0.127	0.140	0.038	1
## PUCH	SIMCA	SKODA	SMART	SSANGYONG	STEYR
##	0.014	0.402	0.185	0.038	0
## YOTA	SUBARU	SUZUKI	TALBOT	TEILHOL	ТО
## .295	0.042	0.819	0.011	0.007	3
##	TRIUMPH	UMM	UNIC	VD 4 ROUES	VOLKSW

```
AGEN
##
                                                       0.070
                                                                      5
           0.022
                          0.002
                                         0.103
.367
                    VW PORSCHE
##
           VOLVO
                                       WILLYS
##
           0.494
                          0.003
                                         0.013
table(base etude$vh fuel)/nrow(base etude)*100
##
##
     Diesel Gasoline
                        Hybrid
##
     55.256
              44.666
                         0.078
hist(base etude$nb sinistres,freq=TRUE,plot=TRUE,xlab="Nombre sinist
re", main="Repartition du nombre des sinistres", col="grey")
```

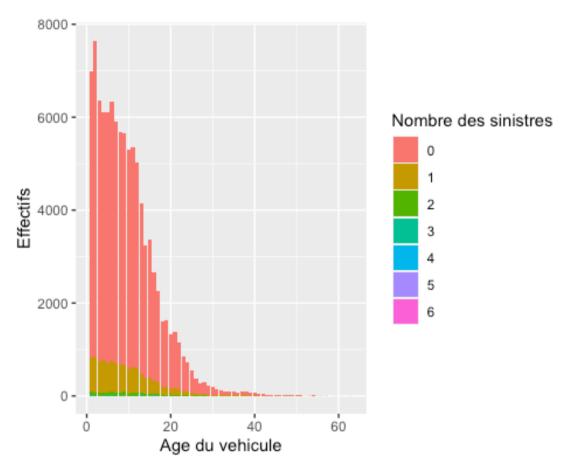
Repartition du nombre des sinistres



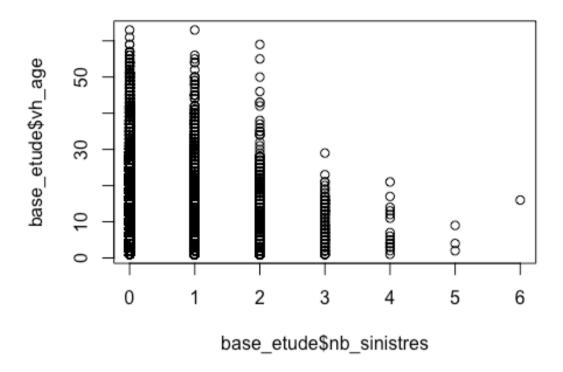
important nombre du sinisre par age de la voiture #important diminution du nombre de sinistre en fonction de l'age du véhicule

```
base_etude$nombre_sinistre <- as.character(base_etude$nb_sinistres)
base_etude$nombre_sinistre[base_etude$claim_nb == 0] <- "0"
base_etude$nombre_sinistre[base_etude$claim_nb == 1 ] <- "1"
base_etude$nombre_sinistre[base_etude$claim_nb == 2 ] <- "2"
base_etude$nombre_sinistre[base_etude$claim_nb == 3 ] <- "3"
base_etude$nombre_sinistre[base_etude$claim_nb == 4 ] <- "4"
base_etude$nombre_sinistre[base_etude$claim_nb == 5 ] <- "5"
base_etude$nombre_sinistre[base_etude$claim_nb == 6 ] <- "6"</pre>
```

```
ggplot(base_etude) +
  aes(x = vh_age, fill = nombre_sinistre) +
  geom_bar() +
  xlab("Age du vehicule") +
  ylab("Effectifs") +
  labs(fill = "Nombre des sinistres")
## Warning: position_stack requires non-overlapping x intervals
```

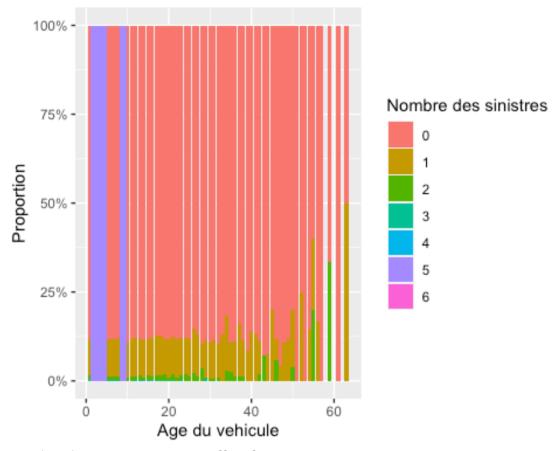


plot(base_etude\$vh_age ~ base_etude\$nb_sinistres)



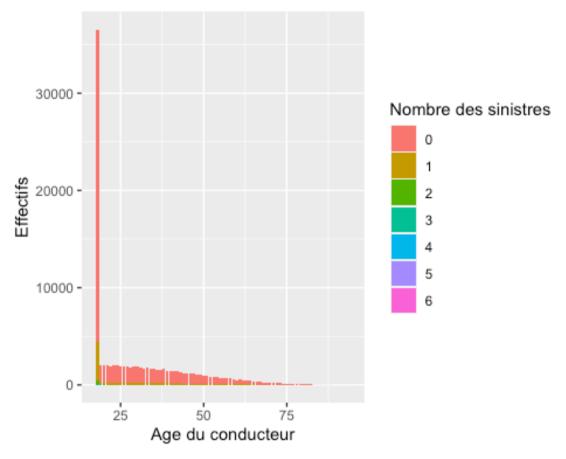
proportion du nombre de sinistre comme au dessus mais en fonction de l'age

```
library(scales)
ggplot(base_etude) +
   aes(x = vh_age, fill = nombre_sinistre) +
   geom_bar(position = "fill") +
   xlab("Age du vehicule") +
   ylab("Proportion") +
   labs(fill = "Nombre des sinistres") +
   scale_y_continuous(labels = percent)
## Warning: position_stack requires non-overlapping x intervals
```



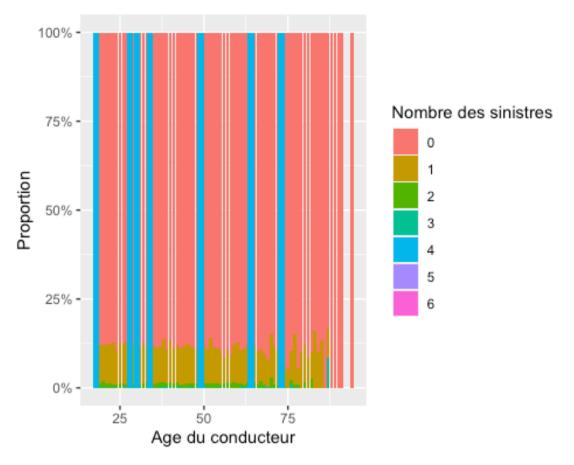
#nombre de sinistre par age en affectif puis en proportion.

```
ggplot(base_etude) +
  aes(x = drv_age1, fill = nombre_sinistre) +
  geom_bar() +
  xlab("Age du conducteur") +
  ylab("Effectifs") +
  labs(fill = "Nombre des sinistres")
## Warning: position_stack requires non-overlapping x intervals
```



```
ggplot(base_etude) +
  aes(x = drv_age1, fill = nombre_sinistre) +
  geom_bar(position = "fill") +
  xlab("Age du conducteur") +
  ylab("Proportion") +
  labs(fill = "Nombre des sinistres") +
  scale_y_continuous(labels = percent)

## Warning: position_stack requires non-overlapping x intervals
```



```
library(emmeans)
##
## Attaching package: 'emmeans'
## The following object is masked from 'package:actuar':
##
##
       emm
moyenne <- emm(base etude$nb sinistres, 1)</pre>
variance <- emm(base etude$nb sinistres, 2)</pre>
summary(variance)
        Length Class Mode
##
## [1,] 100000 -none- numeric
## [2,]
             1 -none- numeric
summary(moyenne)
##
        Length Class
                       Mode
## [1,] 100000 -none- numeric
## [2,]
             1 -none- numeric
base_etude$Dummy_sin[base_etude$nb_sinistres >=1] <- 1</pre>
base_etude$Dummy_sin[is.na(base_etude$Dummy_sin)] <- 0</pre>
sum(base_etude$Dummy_sin)/nrow(base_etude)
```

```
## [1] 0.11811
by(base_etude[,c("pol_bonus","pol_duration","pol_sit_duration","drv_
age1","drv_age2",
                 "drv_age_lic1","drv_age_lic2","vh_age","vh_cyl","vh
_din","vh_sale_begin",
                 "vh sale end", "vh speed", "vh value", "vh weight")],1
ist(nbr sin=base etude$nb sinistres),summary) #important
## nbr sin: 0
      pol_bonus
##
                     pol duration
                                     pol sit duration
                                                         drv_age1
##
    Min.
           :0.500
                    Min.
                          : 1.00
                                    Min.
                                           : 1.000
                                                      Min.
                                                             :18.00
##
    1st Qu.:0.500
                    1st Qu.: 4.00
                                     1st Qu.: 1.000
                                                      1st Qu.:18.00
    Median :0.500
                                                      Median :25.00
##
                    Median: 9.00
                                    Median : 2.000
##
    Mean
           :0.537
                    Mean
                           :11.09
                                    Mean : 2.732
                                                      Mean
                                                           :30.72
##
    3rd Qu.:0.500
                    3rd Qu.:16.00
                                     3rd Qu.: 3.000
                                                      3rd Qu.:40.00
##
    Max.
           :1.570
                    Max.
                           :40.00
                                    Max.
                                            :24.000
                                                      Max.
                                                             :94.00
##
       drv age2
                     drv age lic1
                                     drv age lic2
                                                          vh age
##
    Min.
          : 0.00
                    Min. : 0.00
                                    Min. : 0.000
                                                      Min.
                                                            : 1.000
##
    1st Qu.: 0.00
                    1st Qu.: 0.00
                                     1st Qu.: 0.000
                                                      1st Qu.: 4.000
##
    Median : 0.00
                    Median :24.00
                                    Median : 0.000
                                                      Median : 8.000
##
    Mean
           :15.54
                    Mean
                           :22.04
                                    Mean
                                            : 8.938
                                                      Mean
                                                             : 9.523
##
                    3rd Qu.:38.00
    3rd Qu.:34.00
                                     3rd Qu.:14.000
                                                      3rd Qu.:13.000
##
    Max.
           :99.00
                    Max.
                          :71.00
                                    Max.
                                            :80.000
                                                      Max.
                                                            :63.000
##
        vh cyl
                       vh din
                                     vh sale begin
                                                      vh sale end
##
    Min.
                         : 15.00
                                    Min. : 1.00
                                                     Min. : 1.000
               0
                   Min.
##
    1st Qu.:1360
                   1st Qu.: 68.00
                                     1st Qu.: 6.00
                                                     1st Qu.: 4.000
##
    Median :1587
                   Median : 87.00
                                    Median :10.00
                                                     Median : 7.000
##
    Mean
           :1647
                   Mean : 91.42
                                    Mean
                                            :11.63
                                                     Mean
                                                           : 8.654
##
    3rd Qu.:1910
                   3rd Qu.:109.00
                                     3rd Qu.:15.00
                                                     3rd Qu.:12.000
##
    Max.
           :6217
                          :555.00
                                    Max.
                                            :74.00
                                                     Max.
                                                            :55.000
                   Max.
##
       vh speed
                       vh value
                                        vh weight
##
    Min.
           : 25.0
                                            :
                    Min.
                                 0
                                     Min.
##
    1st Qu.:157.0
                    1st Qu.: 11950
                                      1st Qu.: 950
##
    Median :170.0
                    Median : 16280
                                      Median:1130
##
    Mean
           :170.7
                    Mean
                           : 18077
                                      Mean
                                            :1128
##
    3rd Qu.:185.0
                    3rd Qu.: 22100
                                      3rd Qu.:1320
##
    Max.
           :310.0
                    Max.
                           :145000
                                             :7901
                                      Max.
##
   -----
## nbr sin: 1
##
      pol bonus
                      pol duration
                                      pol sit duration
                                                          drv age1
##
    Min. :0.5000
                     Min. : 1.00
                                      Min. : 1.00
                                                              :18.00
                                                       Min.
                     1st Qu.: 4.00
##
    1st Qu.:0.5000
                                      1st Qu.: 1.00
                                                       1st Qu.:18.00
##
    Median :0.5000
                     Median: 9.00
                                      Median : 2.00
                                                       Median:25.00
##
                                      Mean : 2.73
    Mean
           :0.5391
                     Mean
                            :11.23
                                                       Mean
                                                              :30.21
##
    3rd Qu.:0.5000
                     3rd Qu.:17.00
                                      3rd Qu.: 3.00
                                                       3rd Qu.:39.00
##
    Max.
           :1.6500
                     Max.
                                     Max.
                                            :23.00
                                                       Max.
                                                              :87.00
                            :38.00
##
       drv age2
                     drv age lic1
                                      drv age lic2
                                                          vh age
##
                    Min. : 0.00
                                     Min. : 0.000
    Min.
          : 0.00
                                                      Min. : 1.000
##
    1st Qu.: 0.00
                    1st Qu.: 0.00
                                     1st Qu.: 0.000
                                                      1st Qu.: 4.000
```

```
##
   Median : 0.00
                  Median :23.00
                                 Median : 0.000
                                                 Median : 8.000
##
   Mean
        :15.72
                  Mean
                       :21.25
                                 Mean : 9.065
                                                 Mean : 9.546
   3rd Qu.:35.00
                  3rd Ou.:37.00
                                 3rd Ou.:15.000
                                                 3rd Qu.:13.000
##
                  Max. :73.00
                                 Max. :78.000
##
   Max. :97.00
                                                 Max. :63.000
##
      vh cyl
                    vh din
                                 vh sale begin
                                                 vh sale end
vh speed
## Min. : 0
                                 Min. : 1.00
                 Min. : 15.00
                                                Min. : 1.000
Min. : 25
## 1st Qu.:1360
                 1st Qu.: 68.00
                                 1st Qu.: 6.00
                                                 1st Qu.: 4.000
1st Ou.:157
## Median :1587
                 Median : 87.00
                                 Median :10.00
                                                Median : 7.000
Median :170
## Mean :1649
                 Mean : 91.77
                                 Mean
                                        :11.65
                                                Mean : 8.663
Mean :171
## 3rd Qu.:1910
                 3rd Qu.:109.00
                                 3rd Qu.:15.00
                                                 3rd Qu.:12.000
3rd Qu.:185
## Max. :5700
                 Max. :486.00
                                 Max. :69.00
                                                Max.
                                                       :55.000
Max.
      :310
##
      vh_value
                     vh_weight
## Min. : 648
                   Min. : 0
   1st Qu.: 11952
                   1st Qu.: 950
##
   Median : 16300
                   Median :1138
##
   Mean
        : 18192
                   Mean :1136
##
   3rd Qu.: 22300
                   3rd Qu.:1320
##
   Max. :107900
                   Max. :7901
## -----
## nbr sin: 2
##
   pol bonus
                   pol duration
                                  pol sit duration drv age1
##
   Min. :0.5000
                   Min. : 1.00
                                  Min. : 1.000
                                                  Min. :18.00
##
   1st Qu.:0.5000
                   1st Qu.: 4.00
                                  1st Qu.: 1.000
                                                  1st Qu.:18.00
##
   Median :0.5000
                   Median : 9.00
                                  Median : 2.000
                                                  Median :25.00
##
                   Mean :11.13
                                  Mean : 2.722
                                                  Mean :30.34
   Mean :0.5351
##
   3rd Qu.:0.5000
                   3rd Qu.:17.00
                                  3rd Qu.: 3.000
                                                  3rd Qu.:39.00
##
   Max. :1.4700
                   Max. :38.00
                                  Max. :19.000
                                                         :82.00
                                                  Max.
##
      drv age2
                   drv age lic1
                                  drv age lic2
                                                     vh age
##
   Min. : 0.00
                  Min. : 0.00
                                 Min. : 0.000
                                                 Min. : 1.00
##
   1st Qu.: 0.00
                  1st Qu.: 0.00
                                 1st Qu.: 0.000
                                                 1st Qu.: 5.00
##
   Median: 0.00
                                                 Median: 9.00
                  Median :24.00
                                 Median : 0.000
##
                  Mean :21.42
   Mean
        :15.45
                                 Mean : 8.821
                                                 Mean :10.12
##
                  3rd Qu.:37.00
   3rd Qu.:35.00
                                 3rd Qu.:15.000
                                                 3rd Qu.:14.00
##
   Max. :87.00
                  Max. :66.00
                                 Max. :68.000
                                                 Max. :59.00
##
                                 vh sale begin
                                                 vh_sale_end
       vh cyl
                     vh din
##
                 Min. : 15.00
                                 Min. : 1.00
   Min.
         : 479
                                                 Min. : 1.000
##
   1st Qu.:1360
                 1st Qu.: 68.00
                                 1st Qu.: 6.00
                                                 1st Qu.: 4.000
##
   Median :1587
                 Median : 86.00
                                 Median :11.00
                                                Median : 8.000
##
   Mean
        :1643
                 Mean : 89.86
                                 Mean :12.24
                                                Mean : 9.228
##
   3rd Qu.:1929
                 3rd Qu.:109.00
                                 3rd Qu.:16.00
                                                 3rd Qu.:13.000
##
   Max.
          :4266
                 Max. :279.00
                                 Max. :74.00
                                                 Max. :54.000
##
   vh_speed vh_value vh_weight
```

```
Min. : 0
   Min. : 90.0
                   Min. : 648
##
##
   1st Qu.:156.0
                   1st Qu.:11831
                                  1st Qu.: 932
                                  Median :1110
##
   Median :170.0
                   Median :16000
##
   Mean
        :169.8
                   Mean :17737
                                  Mean :1112
   3rd Qu.:183.0
                   3rd Qu.:21400
##
                                  3rd Qu.:1320
##
   Max. :250.0
                   Max. :58700
                                  Max. :2800
##
## nbr sin: 3
   pol bonus
##
                     pol duration
                                   pol sit duration
                                                     drv age1
##
   Min.
          :0.5000
                    Min. : 1.00
                                   Min. : 1.00
                                                    Min. :18.00
##
   1st Qu.:0.5000
                    1st Qu.: 4.00
                                   1st Qu.: 1.00
                                                    1st Qu.:18.00
##
   Median :0.5000
                    Median :10.50
                                   Median : 2.00
                                                    Median :25.50
##
   Mean
          :0.5366
                    Mean
                         :11.77
                                   Mean : 2.67
                                                    Mean :31.25
##
    3rd Qu.:0.5000
                    3rd Qu.:18.75
                                   3rd Qu.: 3.00
                                                    3rd Qu.:41.50
##
         :0.9500
                    Max. :29.00
                                   Max. :17.00
                                                          :87.00
   Max.
                                                   Max.
##
   drv age2
                    drv age lic1
                                   drv age lic2
                                                     vh age
##
   Min. : 0.00
                   Min. : 0.00
                                  Min. : 0.000
                                                   Min. : 1.000
##
   1st Qu.: 0.00
                   1st Qu.: 0.00
                                  1st Qu.: 0.000
                                                   1st Qu.: 5.000
##
   Median : 0.00
                   Median :27.00
                                  Median : 0.000
                                                   Median : 9.000
##
   Mean
        :15.73
                   Mean :22.07
                                  Mean : 8.792
                                                   Mean : 9.698
##
    3rd Qu.:35.75
                   3rd Qu.:39.00
                                  3rd Qu.:16.000
                                                   3rd Qu.:14.750
##
   Max. :79.00
                   Max. :60.00
                                  Max. :59.000
                                                   Max. :29.000
##
   vh_cyl
                      vh_din
                                  vh_sale_begin
                                                   vh sale end
##
   Min. : 602
                  Min. : 29.00
                                  Min. : 1.00
                                                  Min. : 1.000
                  1st Qu.: 66.50
##
   1st Qu.:1232
                                  1st Qu.: 7.00
                                                  1st Qu.: 4.250
                  Median : 82.00
##
   Median :1560
                                  Median :11.00
                                                  Median : 8.000
##
                  Mean : 93.33
                                                  Mean : 8.849
   Mean
        :1608
                                  Mean :11.55
##
   3rd Qu.:1909
                                  3rd Qu.:15.75
                                                  3rd Qu.:14.000
                  3rd Qu.:109.00
##
   Max. :2996
                  Max. :265.00
                                  Max. :41.00
                                                  Max. :30.000
##
                      vh_value
   vh_speed
                                    vh_weight
##
   Min. :115.0
                   Min. : 3299
                                  Min. :
                                             0.0
##
    1st Qu.:160.2
                   1st Qu.:11288
                                  1st Qu.: 892.5
##
   Median :170.0
                   Median :15816
                                  Median :1105.0
##
   Mean
        :173.6
                   Mean :17956
                                  Mean :1115.4
##
    3rd Qu.:186.8
                   3rd Qu.:23488
                                  3rd Qu.:1318.2
                   Max. :55190
##
   Max. :250.0
                                  Max. :1954.0
##
## nbr sin: 4
##
     pol bonus
                     pol duration
                                  pol sit duration
                                                     drv age1
   Min. :0.5000
                    Min. : 1.0
                                  Min. : 1.000
##
                                                   Min. :18.00
                                  1st Qu.: 1.000
##
   1st Qu.:0.5000
                    1st Qu.: 5.5
                                                   1st Qu.:18.00
##
   Median :0.5000
                    Median :10.0
                                  Median : 2.000
                                                   Median :18.00
##
   Mean
        :0.5227
                    Mean :11.4
                                  Mean : 3.267
                                                   Mean :29.33
##
   3rd Qu.:0.5200
                    3rd Qu.:13.5
                                  3rd Qu.: 4.000
                                                   3rd Qu.:32.00
##
   Max.
          :0.6000
                    Max. :30.0
                                  Max. :15.000
                                                   Max. :73.00
##
    drv age2
                    drv age lic1
                                  drv age lic2
                                                   vh age
vh cyl
## Min.
          : 0.00
                   Min. : 0.0
                                 Min. : 0.0
                                               Min. : 1.0
                                                              Min
. : 954
```

```
## 1st Qu.: 0.00 1st Qu.: 0.0 1st Qu.: 0.0 1st Qu.: 3.5
Qu.:1298
                Median : 0.0
                             Median : 1.0
                                          Median : 6.0
## Median :21.00
                                                       Med
ian :1461
         :25.67 Mean :13.4
## Mean
                             Mean :15.2
                                          Mean : 8.2
                                                       Mea
n
   :1554
## 3rd Qu.:51.50 3rd Qu.:25.5
                             3rd Qu.:32.0 3rd Qu.:12.5
                                                       3rd
Ou.:1903
## Max. :81.00
                Max. :51.0
                             Max. :61.0 Max. :21.0
                                                       Max
   :2184
##
      vh din
                 vh sale begin
                               vh sale end
                                                vh_speed
##
   Min. : 51.00
                 Min. : 3.00
                               Min. : 1.000
                                              Min. :137.0
   1st Qu.: 71.50
                               1st Qu.: 2.500
                                              1st Qu.:159.5
##
                 1st Qu.: 5.00
   Median : 86.00
                 Median : 9.00
                               Median : 5.000
                                              Median :165.0
                 Mean :10.07
##
   Mean : 89.47
                               Mean : 7.067
                                              Mean :168.8
##
   3rd Qu.: 97.50
                 3rd Qu.:14.00
                               3rd Qu.:10.500
                                              3rd Qu.:176.0
##
   Max. :150.00
                 Max. :25.00
                               Max. :21.000
                                              Max. :210.0
##
   vh value
                  vh weight
##
   Min. : 8700
                 Min. : 815
##
   1st Qu.:14136
                1st Qu.: 994
   Median :15250 Median :1080
##
##
   Mean :18494
                Mean :1167
##
   3rd Qu.:24202
                 3rd Qu.:1322
## Max. :31700
                 Max. :1590
## ------
## nbr_sin: 5
     pol bonus
                  pol duration pol sit duration drv age1
##
drv age2
## Min. :0.5000
                 Min. :1
                             Min. :1.000
                                            Min. :18.00
Min. : 0.0
## 1st Qu.:0.5700
                 1st Qu.:3
                             1st Qu.:1.000
                                            1st Qu.:22.00
1st Qu.: 0.0
## Median :0.6400
                 Median :5
                             Median :1.000
                                            Median :26.00
Median : 0.0
## Mean :0.5933
                             Mean :1.333
                 Mean :5
                                            Mean :23.67
Mean :17.0
## 3rd Qu.:0.6400
                 3rd Qu.:7
                             3rd Qu.:1.500
                                            3rd Qu.:26.50
3rd Qu.:25.5
## Max. :0.6400
                             Max. :2.000
                 Max. :9
                                            Max. :27.00
Max. :51.0
##
   drv age lic1
                drv age lic2
                                vh age
                                             vh cyl
vh din
## Min. : 0.00
                              Min. :2.0
                 Min. : 0.00
                                          Min. :1149
                                                       Min
   : 55.00
                 1st Qu.: 0.00
                              1st Qu.:3.0
## 1st Qu.: 5.00
                                          1st Qu.:1274
                                                       1st
Qu.: 57.00
                Median : 0.00
                              Median :4.0
## Median :10.00
                                          Median :1398
                                                       Med
ian : 59.00
## Mean :15.33 Mean :10.67 Mean :5.0 Mean :1472 Mea
```

```
n: 81.67
   3rd Qu.:23.00
                  3rd Qu.:16.00
                                 3rd Qu.:6.5
                                              3rd Qu.:1634
Ou.: 95.00
##
  Max.
        :36.00
                  Max. :32.00
                                 Max.
                                        :9.0
                                              Max.
                                                    :1870
                                                             Max
   :131.00
   vh sale begin
##
                   vh sale end
                                     vh speed
                                                   vh value
##
   Min. : 2.000
                   Min.
                         :1.000
                                  Min. :151.0
                                                 Min. :10138
##
   1st Qu.: 4.000
                   1st Qu.:1.000
                                  1st Qu.:152.5
                                                 1st Qu.:10994
##
   Median : 6.000
                   Median :1.000
                                  Median :154.0
                                                 Median :11850
##
   Mean
        : 6.333
                   Mean
                         :2.333
                                  Mean
                                         :166.7
                                                 Mean :16863
   3rd Qu.: 8.500
                                  3rd Qu.:174.5
                                                 3rd Qu.:20225
                   3rd Qu.:3.000
##
##
   Max.
        :11.000
                   Max. :5.000
                                  Max. :195.0
                                                 Max. :28600
##
    vh weight
##
   Min. : 823.0
##
   1st Qu.: 851.5
##
   Median : 880.0
##
   Mean
          :1044.3
##
   3rd Qu.:1155.0
        :1430.0
##
   Max.
## -----
## nbr sin: 6
     pol bonus pol duration pol sit duration drv age1
                                                             drv
##
_age2
##
   Min. :0.6
                Min. :9
                              Min. :3
                                              Min.
                                                    :24
                                                          Min.
:0
##
   1st Qu.:0.6
                1st Qu.:9
                              1st Qu.:3
                                              1st Qu.:24
                                                          1st Qu
.:0
##
   Median :0.6
                Median :9
                              Median :3
                                              Median :24
                                                          Median
:0
##
   Mean :0.6
                Mean :9
                              Mean :3
                                              Mean
                                                    :24
                                                          Mean
:0
##
   3rd Qu.:0.6
                3rd Qu.:9
                              3rd Qu.:3
                                              3rd Qu.:24
                                                          3rd Qu
.:0
##
   Max. :0.6
                Max.
                       :9
                              Max. :3
                                              Max. :24
                                                          Max.
:0
    drv_age_lic1 drv_age_lic2 vh_age
##
                                              vh cyl
                                                           vh d
in
##
   Min. :10
                Min. :0
                              Min. :16
                                          Min. :1870
                                                        Min. :
66
                                          1st Qu.:1870
##
   1st Qu.:10
                1st Qu.:0
                              1st Qu.:16
                                                        1st Qu.:
66
                Median :0
                              Median :16
                                          Median :1870
##
   Median :10
                                                        Median :
66
##
   Mean :10
                Mean
                       :0
                              Mean :16
                                          Mean :1870
                                                        Mean :
66
   3rd Qu.:10
                3rd Qu.:0
                              3rd Qu.:16
##
                                          3rd Qu.:1870
                                                        3rd Qu.:
66
##
   Max.
          :10
                Max.
                       :0
                              Max.
                                    :16
                                          Max.
                                                 :1870
                                                        Max. :
66
```

```
## vh_sale_begin vh_sale_end vh_speed vh_value vh_we
ight
## Min. :21
                 Min. :15
                              Min. :161
                                            Min.
                                                    :12120
                                                            Min.
:905
## 1st Qu.:21
                 1st Qu.:15
                              1st Qu.:161
                                            1st Qu.:12120
                                                            1st Qu.
:905
                 Median :15
                              Median :161
                                            Median :12120
## Median :21
                                                            Median
:905
## Mean
           :21
                 Mean
                         :15
                              Mean :161
                                            Mean
                                                   :12120
                                                            Mean
:905
                                            3rd Qu.:12120
## 3rd Ou.:21
                  3rd Qu.:15
                              3rd Qu.:161
                                                            3rd Qu.
:905
## Max.
           :21
                 Max.
                         :15
                              Max.
                                     :161
                                            Max.
                                                   :12120
                                                            Max.
:905
by(base_etude[,c("pol_coverage","pol_pay_freq","pol_payd","pol_insee
_code", "drv_drv2",
                 "drv sex1", "drv sex2", "vh fuel", "vh make", "vh model
","vh type")],list(nbr sin=base etude$nb sinistres),summary)
## nbr sin: 0
##
     pol_coverage
                      pol_pay_freq
                                     pol_payd
                                                 pol insee code
                                                                 dr
v drv2
## Maxi
           :57230
                    Biannual :25949
                                     No :84480
                                                 31555 : 457
                                                                 No
:59015
                   Monthly :26673
                                     Yes: 3709
##
   Median1: 8262
                                                 67482
                                                           446
                                                                 Ye
s:29174
##
   Median2:15176
                   Quarterly: 2216
                                                 6088
                                                           406
##
   Mini : 7521
                   Yearly :33351
                                                 59350
                                                           314
##
                                                 75115
                                                           310
##
                                                 75116
                                                           295
##
                                                 (Other):85961
##
   drv sex1 drv sex2
                           vh fuel
                                              vh make
                                                              vh mo
del
               :58948
                       Diesel :48706
## F:34988
                                        RENAULT
                                                  :23312
                                                           CLIO
6390
                       Gasoline: 39421
## M:53201
              F:17894
                                        PEUGEOT
                                                  :17482
                                                           206
3503
##
              M:11347
                       Hybrid :
                                   62
                                        CITROEN
                                                  :14166
                                                           TWINGO:
3150
##
                                        VOLKSWAGEN: 4752
                                                           SCENIC:
2934
##
                                        FORD
                                                   : 3847
                                                           MEGANE:
2381
##
                                        OPEL
                                                   : 3193
                                                           307 :
2272
##
                                         (Other)
                                                  :21437
                                                           (Other):
67559
##
          vh_type
## Commercial: 8851
```

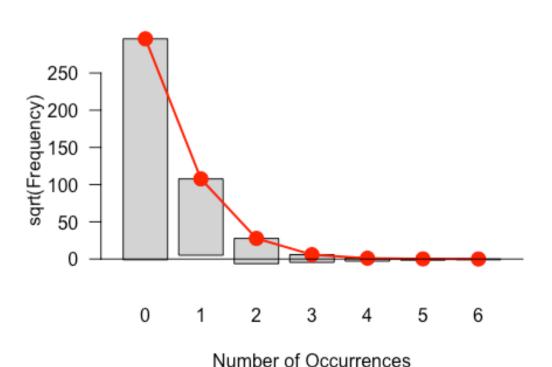
```
##
   Tourism :79338
##
##
##
##
##
## nbr sin: 1
    pol_coverage    pol_pay_freq pol_payd    pol_insee_code drv_
##
drv2
                Biannual :3220
## Maxi :6785
                              No :10100 31555 :
                                                    53
                                                        No:
7021
                Monthly :3201 Yes: 433
## Median1: 963
                                          67482 :
                                                    51
                                                        Yes:
3512
##
   Median2:1908
                Quarterly: 257
                                          44109 :
                                                    50
##
   Mini : 877 Yearly :3855
                                          59350 :
                                                    48
##
                                          6088
                                                    44
##
                                          75115 :
                                                    44
##
                                          (Other):10243
   ##
                                      vh make
                                                   vh model
                   Diesel :5843
##
   F:4270
           :7014
                                 RENAULT :2779
                                                 CLIO : 736
##
   M:6263
           F:2158
                   Gasoline:4674
                                 PEUGEOT :2048
                                                 206
                                                       : 436
                                 CITROEN :1698
##
           M:1361
                   Hybrid : 16
                                                 TWINGO: 381
##
                                 VOLKSWAGEN: 545
                                                 SCENIC: 353
                                        : 478
##
                                 FORD
                                                 MEGANE: 287
##
                                 TOYOTA
                                         : 403
                                                 307 : 260
##
                                 (Other) :2582
                                                 (Other):8080
##
        vh type
##
   Commercial:1015
##
   Tourism :9518
##
##
##
##
##
## nbr_sin: 2
    pol_coverage    pol_pay_freq pol_payd    pol_insee_code drv_drv2
##
drv sex1
## Maxi :764 Biannual :338 No :1110
                                       31555 : 9
                                                   No :770
F:451
## Median1: 85
               Monthly :344 Yes: 43
                                       67482 : 8
                                                   Yes:383
M:702
##
   Median2:201
               Quarterly: 45
                                       49007
                                                 6
               Yearly :426
                                                 5
##
   Mini :103
                                       33063
                                             :
##
                                                 5
                                       37261 :
##
                                       75113 :
                                                 5
##
                                        (Other):1115
## drv_sex2 vh_fuel
                                vh_make vh_model
```

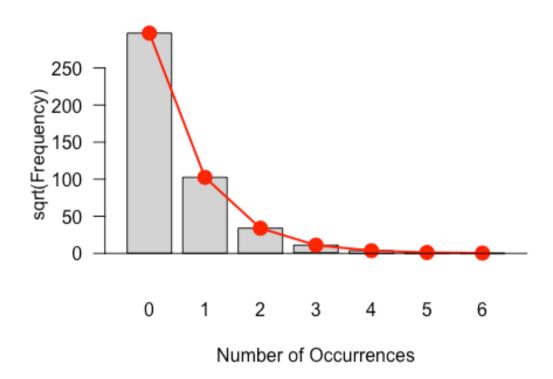
```
vh_type
           Diesel :649
##
   :770
                        RENAULT
                                   :311 CLIO : 92
                                                     Commer
cial: 123
## F:242
           Gasoline:504
                        PEUGEOT
                                  :230
                                         206 : 51
                                                     Touris
   :1030
m
   M:141
           Hybrid :
                        CITROEN
                                  :188
                                         TWINGO: 44
##
                        VOLKSWAGEN
                                   : 62
                                                : 36
##
                                         C3
                                   : 49
##
                        FORD
                                         307
                                                : 31
                                         SCENIC: 31
##
                        MERCEDES BENZ: 44
##
                        (Other)
                                   :269
                                         (Other):868
## -----
## nbr sin: 3
    pol coverage pol pay freq pol payd pol insee code drv drv2
drv sex1
               Biannual :22
                             No :104
## Maxi :67
                                      26281 : 2
                                                   No:69
F:48
## Median1: 5
               Monthly :34 Yes: 2
                                      29019 : 2
                                                   Yes:37
M:58
             Quarterly: 2
                                            : 2
##
   Median2:27
                                      64445
##
   Mini : 7
               Yearly :48
                                      10344
##
                                      11286
##
                                      13056 : 1
##
                                      (Other):97
##
   drv sex2 vh fuel
                            vh make
                                      vh model
                                                     vh typ
e
           Diesel :48 RENAULT :33
##
   :68
                                     CLIO :10 Commercial:
4
## F:25
           Gasoline:58
                       PEUGEOT :17
                                     TWINGO: 7 Tourism:1
02
##
   M:13
           Hybrid : 0
                       CITROEN
                                :14
                                     106 : 6
                                : 7
##
                       OPEL
                                     MEGANE : 5
##
                       AUDI
                               : 5
                                     306 : 4
                                     CORSA: 4
##
                       VOLKSWAGEN: 5
##
                       (Other)
                                :25
                                     (Other):70
##
## nbr sin: 4
    pol_coverage     pol_pay_freq pol_payd pol_insee_code drv_drv2 d
##
rv sex1
##
   Maxi
               Biannual :5
                             No :15
                                     13211 :1
                                                  No :7 F
        :5
:6
               Monthly :2 Yes: 0
##
   Median1:5
                                     16393 :1
                                              Yes:8
                                                          Μ
:9
##
   Median2:3
               Quarterly:1
                                     27198 :1
##
   Mini :2
               Yearly :7
                                     38185 :1
##
                                     39552 :1
##
                                     44128 :1
                                     (Other):9
##
##
   drv sex2
              vh fuel
                           vh make
                                    vh model
                                                    vh type
   :7 Diesel :7 RENAULT :3 106 :1 Commercial: 0
```

```
##
   F:6
           Gasoline:8
                      VOLKSWAGEN:3 307 :1 Tourism :15
           Hybrid :0
##
   M:2
                      CITROEN
                              :2
                                  ALFA 159:1
                      PEUGEOT
##
                              :2
                                    C1
##
                      ALFA ROMEO:1
                                    C3
                                           :1
##
                      DACIA
                             :1
                                   CLIO
##
                      (Other)
                              :3
                                    (Other):9
## nbr sin: 5
    pol coverage pol pay freq pol payd pol insee code drv drv2 d
rv sex1
               Biannual :0
## Maxi :3
                             No :3 33448 :1
                                                  No :2
:3
               Monthly :2 Yes:0
##
   Median1:0
                                     35289 :1
                                                 Yes:1
                                                          Μ
:0
##
   Median2:0
               Quarterly:0
                                     44162 :1
##
   Mini :0
               Yearly :1
                                     10003 :0
##
                                     1001
                                           :0
##
                                     10018 :0
##
                                     (Other):0
   drv_sex2 vh_fuel vh make
##
                                     vh model
                                                  vh type
           Diesel :2
##
   :2
                      RENAULT :2
                                    107 :1
                                              Commercial:0
##
   F:0
           Gasoline:1
                      PEUGEOT
                              :1
                                    SCENIC :1
                                              Tourism :3
##
   M:1
           Hybrid :0
                      ACL
                                   TWINGO :1
                               :0
##
                      ALFA ROMEO:0 04-avr :0
##
                      ALPINE :0
                                   09-mai :0
##
                      APAL
                               :0
                                    09-mars:0
                              :0
##
                      (Other)
                                    (Other):0
## nbr sin: 6
    pol_coverage     pol_pay_freq pol_payd pol_insee_code drv_drv2 d
##
rv sex1
## Maxi :0 Biannual :1
                             No :1 93049 :1
                                                  No :1
:0
##
   Median1:0
               Monthly :0 Yes:0
                                     10003 :0
                                               Yes:0
                                                          Μ
:1
##
               Quarterly:0
                                     1001 :0
   Median2:1
##
   Mini :0
               Yearly :0
                                     10018 :0
##
                                     10019 :0
##
                                     10020 :0
##
                                     (Other):0
   drv sex2 vh fuel
##
                       vh make
                                     vh model
                                                  vh type
##
           Diesel :1
                                  CLIO :1
   :1
                      RENAULT :1
                                              Commercial:0
##
           Gasoline:0
   F:0
                      ACL
                               :0
                                    04-avr :0
                                              Tourism :1
##
   M:0
           Hybrid :0
                      ALFA ROMEO:0
                                    09-mai :0
##
                      ALPINE :0
                                   09-mars:0
##
                      APAL
                              :0
                                  10
                                         :0
                                    100
##
                      ARO
                              :0
                                          :0
##
                      (Other) :0
                                    (Other):0
```

```
library(Hmisc)
                               library(forcats)
                                 #pol usage
                               base etude$pol usagee <- fct recode(bas</pre>
e etude$pol usage,
                                                                     "Pr
ofessional" = "AllTrips")
                               #vh make
                               base etude$vh make2 <- as.character(bas</pre>
e etude$vh make)
                               base_etude$vh_make2[!(base etude$vh mak
e %in% c("RENAULT", "PEUGEOT", "CITROEN", "VOLKSWAGEN", "FORD", "OPEL", "T
OYOTA", "MERCEDES BENZ", "FIAT"))] <- "AUTRE"
                               base_etude$vh_make2 <- as.factor(base e</pre>
tude$vh make2)
                               base etude$pol duration2 <- cut(base et</pre>
ude$pol duration, c(-Inf,21,Inf))
                               base etude$pol usage1.2 <- fct recode(b
ase_etude$pol_usage,"Professional" = "AllTrips")
                               base etude$drv age1.2 <- cut(base etude</pre>
$drv age1, c(-Inf, 35, 41,46,50,54,58,63,68,75,Inf))
                               base etude$vh fuel2 <- fct recode(base</pre>
etude$vh fuel,"Diesel" = "Gasoline")
                               base etude$vh age2 <- cut(base etude$vh</pre>
_age, c(-Inf,17,Inf))
                               names(base etude)
    [1] "id year"
                                    "id policy"
##
                                    "drv_age_lic1"
##
   [3] "drv_age1"
   [5] "drv sex1"
                                    "drv age2"
##
                                    "drv sex2"
    [7] "drv_age_lic2"
##
    [9] "drv drv2"
                                    "id client"
##
## [11] "vh_age"
                                    "vh_cyl"
## [13] "vh din"
                                    "vh fuel"
## [15] "vh make"
                                    "vh model"
## [17] "vh sale begin"
                                    "vh sale end"
## [19] "vh speed"
                                    "vh type"
## [21] "vh value"
                                    "vh weight"
## [23] "id vehicle"
                                    "pol bonus"
## [25] "pol_coverage"
                                    "pol_duration"
## [27] "pol_sit_duration"
                                    "pol_pay_freq"
## [29] "pol_payd"
                                    "pol usage"
```

```
## [31] "pol_insee_code"
                                    "montant_sinistre_annuel"
## [33] "nb_sinistres"
                                    "nombre sinistre"
## [35] "Dummy_sin"
                                    "pol usagee"
## [37] "vh make2"
                                    "pol duration2"
## [39] "pol_usage1.2"
                                    "drv age1.2"
## [41] "vh fuel2"
                                    "vh age2"
                               nom variable <- c("vh age2","drv drv2",</pre>
"vh_dinn", "vh_valuee", "pol_coverage",
                                                  "pol payd", "vh_fuel2"
,"vh weightt","pol usage1.2",
                                                  "pol usage1.2", "drv a
ge1.2","vh_agee","vh_make2","vh_speedd"
                                                  ,"drv sex2","vh cyll"
,"vh_model","vh_type"
                                                  ,"pol pay freq")
                               v<-base etude$nb sinistres</pre>
                               movenne <-emm(v, order=1)</pre>
                               variance <- emm(v, order=2)</pre>
goodfit_pois<- goodfit(base_etude$nb_sinistres, type = c( "poisson")</pre>
                                                       method = c("ML",
"MinChisq"), par = NULL)
                               plot(goodfit_pois) #loi de poisson
```





cherche le modèle avec critère AIC le plus faible en faisant une régression de poisson

```
fpois <- glm(nb sinistres ~ drv sex1 + drv drv2 + vh din + vh sale b
egin + vh_value +
                                            pol_coverage + pol_payd
+ drv_age2 + vh_fuel + vh_sale_end +
                                            vh weight + pol duration
+ pol_usage + drv_age1 + drv_age_lic2 +
                                            vh_age + vh_speed + pol
_sit_duration + drv_age_lic1 +
                                            drv sex2 + vh cyl + vh
type + pol_bonus + pol_pay_freq, family=poisson("log"), data=base_et
ude)
                             summary(fpois)
##
## Call:
## glm(formula = nb_sinistres ~ drv_sex1 + drv_drv2 + vh_din + vh_sa
le begin +
## vh value + pol coverage + pol payd + drv age2 + vh fuel +
```

```
##
       vh_sale_end + vh_weight + pol_duration + pol_usage + drv_age1
+
       drv age lic2 + vh age + vh speed + pol sit duration + drv age
##
lic1 +
##
       drv sex2 + vh cyl + vh type + pol bonus + pol pay freq, famil
y = poisson("log"),
##
       data = base etude)
##
## Deviance Residuals:
##
                      Median
       Min
                 1Q
                                    3Q
                                            Max
## -0.6943
            -0.5235
                     -0.5110
                               -0.4970
                                         5.7432
##
## Coefficients:
##
                            Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                         -2.332e+00
                                      3.291e-01
                                                 -7.087 1.37e-12 ***
## drv sex1M
                         -2.586e-02
                                      1.773e-02
                                                 -1.459
                                                          0.1447
## drv drv2Yes
                          1.255e-01
                                      3.848e-01
                                                  0.326
                                                          0.7442
## vh din
                         -5.462e-04
                                      9.314e-04
                                                 -0.586
                                                          0.5576
## vh sale begin
                         -2.239e-03
                                      4.583e-03
                                                 -0.489
                                                          0.6252
## vh value
                          2.080e-06
                                      2.658e-06
                                                  0.783
                                                          0.4337
                                                 -1.578
## pol coverageMedian1
                         -4.962e-02
                                      3.143e-02
                                                          0.1145
## pol coverageMedian2
                          5.330e-02
                                      2.326e-02
                                                  2.291
                                                          0.0219 *
## pol coverageMini
                          -3.556e-03
                                      3.231e-02
                                                 -0.110
                                                          0.9124
## pol paydYes
                         -5.674e-02
                                      4.587e-02
                                                 -1.237
                                                          0.2161
## drv age2
                         -5.962e-03
                                      1.082e-02
                                                 -0.551
                                                          0.5816
## vh fuelGasoline
                                                          0.3521
                         -2.370e-02
                                      2.547e-02
                                                 -0.930
## vh fuelHybrid
                                                          0.0988 .
                          4.150e-01
                                      2.514e-01
                                                  1.651
## vh sale end
                         -3.409e-05
                                      4.697e-03
                                                 -0.007
                                                          0.9942
## vh weight
                          1.452e-05
                                      3.150e-05
                                                  0.461
                                                          0.6448
## pol duration
                          2.321e-03
                                      1.114e-03
                                                  2.082
                                                          0.0373 *
## pol_usageProfessional
                          2.028e-01
                                      3.033e-01
                                                  0.669
                                                          0.5038
## pol_usageRetired
                          1.728e-01
                                      3.021e-01
                                                  0.572
                                                          0.5674
## pol_usageWorkPrivate
                          1.781e-01
                                      3.018e-01
                                                  0.590
                                                          0.5551
## drv age1
                          -1.515e-04
                                      9.295e-04
                                                 -0.163
                                                          0.8705
## drv age lic2
                          5.974e-03
                                      1.081e-02
                                                  0.552
                                                          0.5807
## vh age
                          6.543e-03
                                      4.978e-03
                                                  1.314
                                                          0.1887
## vh_speed
                          8.377e-04
                                      8.530e-04
                                                  0.982
                                                          0.3261
## pol sit duration
                         -3.234e-03
                                      3.993e-03
                                                 -0.810
                                                          0.4181
## drv age lic1
                         -1.733e-03
                                      7.115e-04
                                                 -2.436
                                                          0.0149 *
## drv sex2F
                          1.566e-02
                                      3.169e-01
                                                  0.049
                                                          0.9606
## drv sex2M
                         -6.974e-03
                                      3.168e-01
                                                 -0.022
                                                          0.9824
## vh cyl
                         -3.447e-05
                                      4.013e-05
                                                 -0.859
                                                          0.3903
## vh_typeTourism
                          3.097e-02
                                      3.869e-02
                                                  0.800
                                                          0.4235
## pol bonus
                          7.124e-02
                                      9.388e-02
                                                  0.759
                                                          0.4480
## pol pay freqMonthly
                         -1.968e-02
                                      2.297e-02
                                                 -0.857
                                                          0.3915
## pol pay freqQuarterly
                          5.097e-02
                                      5.555e-02
                                                  0.918
                                                          0.3588
                                                 -1.595
## pol_pay_freqYearly
                         -3.434e-02
                                      2.153e-02
                                                          0.1107
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

```
##
## (Dispersion parameter for poisson family taken to be 1)
##
##
       Null deviance: 57668 on 99999
                                      degrees of freedom
## Residual deviance: 57612 on 99967
                                      degrees of freedom
## AIC: 82138
##
## Number of Fisher Scoring iterations: 6
                            stepwise <- step(fpois)</pre>
## Start:
          AIC=82137.74
## nb sinistres ~ drv sex1 + drv drv2 + vh din + vh sale begin +
       vh value + pol coverage + pol payd + drv age2 + vh fuel +
##
##
       vh sale end + vh weight + pol duration + pol usage + drv age1
+
##
       drv_age_lic2 + vh_age + vh_speed + pol_sit_duration + drv_age
lic1 +
##
       drv sex2 + vh cyl + vh type + pol bonus + pol pay freq
##
##
                     Df Deviance
                                   AIC
## - pol_usage
                      3
                           57613 82133
## - drv sex2
                      2
                           57612 82134
## - vh sale end
                      1
                           57612 82136
## - drv_age1
                      1
                           57612 82136
                      1
## - drv drv2
                           57612 82136
## - vh weight
                      1
                           57612 82136
                      3
## - pol pay freq
                           57616 82136
                      1
## - vh sale begin
                           57612 82136
                      1
## - drv age2
                           57612 82136
                      1
1
## - drv age lic2
                           57612 82136
## - vh din
                           57612 82136
                     1
## - pol bonus
                           57612 82136
                      1
## - vh value
                           57613 82136
## - vh type
                      1
                           57613 82136
## - pol_sit_duration 1
                           57613 82136
                      1
## - vh cyl
                           57613 82136
                      1
## - vh speed
                           57613 82137
## - vh fuel
                      2
                           57615 82137
                    1
## - pol payd
                           57613 82137
## - vh age
                      1
                           57614 82137
## <none>
                           57612 82138
                      1
## - drv sex1
                           57614 82138
                      1
## - pol duration
                           57616 82140
                      3
## - pol coverage
                           57621 82141
## - drv_age_lic1
                      1
                           57618 82142
##
## Step: AIC=82132.78
## nb_sinistres ~ drv_sex1 + drv_drv2 + vh_din + vh_sale_begin +
## vh_value + pol_coverage + pol_payd + drv_age2 + vh_fuel +
```

```
##
       vh_sale_end + vh_weight + pol_duration + drv_age1 + drv_age_1
ic2 +
##
       vh age + vh speed + pol sit duration + drv age lic1 + drv sex
2 +
##
       vh cyl + vh type + pol bonus + pol pay freq
##
##
                      Df Deviance
                                    AIC
## - drv sex2
                       2
                            57613 82129
## - vh sale end
                       1
                            57613 82131
## - drv age1
                       1
                            57613 82131
## - drv drv2
                       1
                            57613 82131
## - vh weight
                       1
                            57613 82131
                       1
## - vh sale begin
                            57613 82131
                       1
## - drv age2
                            57613 82131
                       1
## - drv_age_lic2
                            57613 82131
## - vh din
                       1
                            57613 82131
                      3
1
## - pol pay freq
                            57617 82131
## - pol bonus
                            57614 82131
                       1
1
## - vh value
                            57614 82131
## - vh type
                            57614 82131
## - pol_sit_duration 1
## - vh_cyl 1
                            57614 82131
                            57614 82132
                       1
## - vh_speed
                            57614 82132
## - vh fuel
                       2
                            57616 82132
                       1
## - vh age
                            57615 82133
## - pol_payd
                       1
                            57615 82133
## <none>
                            57613 82133
                       1
## - drv sex1
                            57615 82133
                       1
## - pol duration
                            57617 82135
## - pol coverage
                            57622 82136
                       3
## - drv age lic1
                       1
                            57619 82137
## Step: AIC=82129.31
## nb sinistres ~ drv sex1 + drv drv2 + vh din + vh sale begin +
##
       vh value + pol coverage + pol payd + drv age2 + vh fuel +
##
       vh sale end + vh weight + pol duration + drv age1 + drv age 1
ic2 +
##
       vh age + vh speed + pol sit duration + drv age lic1 + vh cyl
+
##
       vh type + pol bonus + pol pay freq
##
##
                      Df Deviance
                                    AIC
## - vh sale end
                       1
                            57613 82127
## - drv age1
                       1
                            57614 82127
## - vh weight
                       1
                            57614 82128
                            57614 82128
## - vh sale begin
                       1
                       1
                            57614 82128
## - drv age2
## - drv age lic2
                       1
                            57614 82128
## - vh din
                       1
                            57614 82128
```

```
## - drv drv2
                       1
                             57614 82128
                       3
## - pol pay freq
                             57618 82128
## - pol bonus
                       1
                             57614 82128
## - vh value
                       1
                             57614 82128
## - pol_sit_duration 1
## - vh cvl
                             57614 82128
                             57614 82128
                             57614 82128
                       1
## - vh speed
                             57614 82128
## - vh fuel
                       2
                             57617 82129
                       1
## - vh age
                             57615 82129
                       1
## - pol payd
                             57615 82129
## <none>
                             57613 82129
                       1
1
3
## - drv sex1
                             57616 82129
## - pol duration
                             57618 82131
## - pol coverage
                             57623 82133
## - drv age lic1
                       1
                             57620 82133
##
## Step: AIC=82127.31
## nb_sinistres ~ drv_sex1 + drv_drv2 + vh_din + vh_sale_begin +
       vh value + pol coverage + pol payd + drv age2 + vh fuel +
##
       vh weight + pol duration + drv age1 + drv age lic2 + vh age +
##
       vh_speed + pol_sit_duration + drv_age_lic1 + vh_cyl + vh_type
+
##
       pol bonus + pol pay freq
##
##
                      Df Deviance
                                     AIC
## - drv_age1
                             57614 82125
                       1
## - vh weight
                             57614 82126
                       1
## - vh sale begin
                       1
                             57614 82126
                       1
## - drv_age2
                             57614 82126
                       1
1
1
3
1
## - drv age lic2
                             57614 82126
## - vh din
                             57614 82126
## - drv_drv2
                             57614 82126
## - pol pay_freq
                             57618 82126
## - pol bonus
                             57614 82126
                       1
## - vh value
                             57614 82126
                       1
## - vh_type
                             57614 82126
## - pol_sit_duration 1
## - vh_cyl 1
                             57614 82126
                             57614 82126
## - vh speed
                       1
                             57614 82126
## - vh fuel
                       2
                             57617 82127
## - pol_payd
                       1
                             57615 82127
## <none>
                             57613 82127
## - vh age
                       1
                             57616 82127
## - drv_sex1
                       1
                             57616 82127
## - pol duration
                       1
                             57618 82129
                       3
## - pol coverage
                             57623 82131
## - drv age lic1
                       1
                             57620 82131
##
```

```
## Step: AIC=82125.34
## nb sinistres ~ drv sex1 + drv drv2 + vh din + vh sale begin +
       vh value + pol coverage + pol payd + drv age2 + vh fuel +
       vh weight + pol duration + drv age lic2 + vh age + vh speed +
##
##
       pol sit duration + drv age lic1 + vh cyl + vh type + pol bonu
s +
##
       pol pay freq
##
                      Df Deviance
##
                                    AIC
## - vh weight
                       1
                            57614 82124
## - vh sale begin
                       1
                            57614 82124
## - drv age2
                       1
                            57614 82124
## - drv age lic2
                       1
                            57614 82124
                       1
## - vh din
                            57614 82124
                      1 3
## - drv drv2
                            57614 82124
## - pol pay freq
                            57618 82124
## - pol bonus
                       1
                            57614 82124
## - vh value
                       1
                            57614 82124
                       1
## - vh_type
                            57614 82124
## - pol sit duration 1
                            57614 82124
## - vh cyl
                       1
                            57614 82124
## - vh speed
                       1
                            57614 82124
## - vh_fuel
                       2
                            57617 82125
## - pol payd
                       1
                            57615 82125
## <none>
                            57614 82125
## - vh age
                       1
                            57616 82125
                      1
## - drv_sex1
                            57616 82125
                      1
3
## - pol duration
                            57618 82127
## - pol coverage
                            57623 82129
## - drv_age_lic1
                       1
                            57629 82139
##
## Step: AIC=82123.55
## nb_sinistres ~ drv_sex1 + drv_drv2 + vh_din + vh_sale_begin +
##
       vh value + pol coverage + pol payd + drv age2 + vh fuel +
##
       pol duration + drv age lic2 + vh age + vh speed + pol sit dur
ation +
       drv_age_lic1 + vh_cyl + vh_type + pol_bonus + pol_pay_freq
##
##
##
                      Df Deviance
                                    AIC
## - vh din
                       1
                            57614 82122
## - vh sale begin
                       1
                            57614 82122
## - drv age2
                       1
                            57614 82122
## - drv age lic2
                       1
                            57614 82122
## - drv drv2
                       1
                            57614 82122
                       3
## - pol pay freq
                            57618 82122
                      1
                            57614 82122
## - pol bonus
                       1
## - vh_value
                            57614 82122
## - pol sit duration
                      1
                            57614 82122
## - vh cyl
                       1
                            57615 82122
```

```
## - vh type
                       1
                            57615 82122
                       1
## - vh speed
                            57615 82123
## - vh fuel
                       2
                            57617 82123
## - pol payd
                       1
                            57615 82123
## <none>
                            57614 82124
## - vh age
                       1
                            57616 82124
## - drv_sex1
                            57616 82124
                       1
## - pol duration
                       1
                            57618 82126
## - pol coverage
                       3
                            57623 82127
## - drv age lic1
                       1
                            57629 82137
##
## Step: AIC=82121.83
## nb sinistres ~ drv sex1 + drv drv2 + vh sale begin + vh value +
       pol coverage + pol payd + drv age2 + vh fuel + pol duration +
##
       drv_age_lic2 + vh_age + vh_speed + pol_sit_duration + drv_age
lic1 +
##
       vh cyl + vh type + pol bonus + pol pay freq
##
##
                      Df Deviance
                                    AIC
## - vh sale begin
                       1
                            57614 82120
## - drv age2
                       1
                            57614 82120
## - drv age lic2
                       1
                            57614 82120
## - drv_drv2
                       1
                            57614 82120
## - pol pay freq
                       3
                            57618 82120
                       1
## - vh value
                            57614 82120
                       1
## - pol bonus
                            57615 82120
## - pol_sit_duration 1
                            57615 82121
## - vh speed
                       1
                            57615 82121
## - vh type
                       1
                            57615 82121
## - vh cyl
                       1
                            57616 82121
## - pol_payd
                       1
                            57616 82122
## <none>
                            57614 82122
## - drv sex1
                       1
                            57616 82122
## - vh_age
                       1
                            57616 82122
                       2
## - vh fuel
                            57619 82123
                       1
                            57618 82124
## - pol duration
## - pol coverage
                       3
                            57623 82125
                            57629 82135
## - drv age lic1
                       1
##
## Step: AIC=82120.12
## nb sinistres ~ drv sex1 + drv drv2 + vh value + pol coverage +
       pol payd + drv age2 + vh fuel + pol duration + drv age lic2 +
##
       vh age + vh speed + pol sit duration + drv age lic1 + vh cyl
##
+
       vh type + pol bonus + pol pay freq
##
##
                      Df Deviance
##
                                    AIC
## - drv age2
                       1
                            57615 82118
                       1
## - drv age lic2
                            57615 82118
```

```
## - drv drv2
                       1
                            57615 82118
                       3
## - pol pay freq
                            57619 82118
## - vh value
                            57615 82119
                       1
## - pol bonus
                       1
                            57615 82119
                       1
1
## - pol sit duration 1
                            57615 82119
                            57615 82119
## - vh speed
                       1
## - vh type
                            57615 82119
## - vh cvl
                       1
                            57616 82120
## - pol payd
                       1
                            57616 82120
## <none>
                            57614 82120
                       1
2
## - drv sex1
                            57616 82120
## - vh fuel
                            57619 82121
                       1
3
1
## - pol duration
                            57618 82122
## - pol coverage
                            57624 82123
## - vh age
                            57622 82126
## - drv age lic1
                       1
                            57630 82134
##
## Step: AIC=82118.43
## nb_sinistres ~ drv_sex1 + drv_drv2 + vh_value + pol_coverage +
       pol payd + vh fuel + pol duration + drv age lic2 + vh age +
##
       vh speed + pol sit duration + drv age lic1 + vh cyl + vh type
+
##
       pol_bonus + pol_pay_freq
##
##
                      Df Deviance
                                    AIC
## - drv_age_lic2
                            57615 82116
                       1
## - drv drv2
                       1
                            57615 82117
## - pol_pay_freq
                       3
                            57619 82117
## - vh value
                       1
                            57615 82117
## - pol bonus
                       1
                            57615 82117
## - pol_sit_duration 1
## - vh_speed 1
                            57615 82117
                            57615 82117
                       1
## - vh_type
                            57616 82118
## - vh cvl
                       1
                            57616 82118
                       1
## - pol payd
                            57616 82118
## <none>
                            57615 82118
                       1
2
1
3
## - drv sex1
                            57617 82119
## - vh fuel
                            57619 82119
## - pol_duration
                            57619 82121
## - pol coverage
                            57624 82122
                       1
## - vh age
                            57622 82124
## - drv age lic1
                       1
                            57630 82132
##
## Step: AIC=82116.43
## nb sinistres ~ drv sex1 + drv drv2 + vh value + pol coverage +
       pol payd + vh fuel + pol duration + vh age + vh speed + pol s
##
it duration +
##
       drv_age_lic1 + vh_cyl + vh_type + pol_bonus + pol_pay_freq
##
```

```
##
                       Df Deviance AIC
## - pol pay freq
                        3
                             57619 82115
## - vh value
                             57615 82115
                        1
## - drv drv2
                        1
                             57615 82115
## - pol_bonus 1
## - pol_sit_duration 1
## - vh_speed 1
## - vh_type 1
                             57615 82115
                             57615 82115
                             57615 82115
                             57616 82116
## - vh cyl
                        1
                             57616 82116
## - pol payd
                        1
                             57616 82116
## <none>
                             57615 82116
                        1
## - drv sex1
                             57617 82117
                        2
1
3
1
## - vh fuel
                             57619 82117
## - pol duration
                             57619 82119
## - pol coverage
                             57624 82120
## - vh age
                             57622 82122
                        1
## - drv age lic1
                             57630 82130
##
## Step: AIC=82114.78
## nb sinistres ~ drv sex1 + drv drv2 + vh value + pol coverage +
       pol payd + vh fuel + pol duration + vh age + vh speed + pol s
it duration +
##
       drv_age_lic1 + vh_cyl + vh_type + pol_bonus
##
##
                       Df Deviance
                                     AIC
## - vh_value
                             57619 82113
                        1
## - drv drv2
                             57620 82113
                        1
## - pol bonus
                             57620 82113
                        1
## - pol sit duration 1
                             57620 82114
                        1
## - vh_speed
                             57620 82114
                        1
## - vh type
                             57620 82114
## - vh_cyl
                             57620 82114
                        1
## <none>
                             57619 82115
## - pol_payd
                             57621 82115
                        1
                        1
## - drv_sex1
                             57621 82115
                       2
1
3
## - vh fuel
                             57624 82116
## - pol_duration
                            57624 82117
## - pol_coverage
                             57628 82118
                        1
## - vh age
                             57627 82121
## - drv age lic1
                        1
                             57635 82128
##
## Step: AIC=82113.17
## nb sinistres ~ drv sex1 + drv drv2 + pol coverage + pol payd +
##
       vh_fuel + pol_duration + vh_age + vh_speed + pol_sit_duration
+
##
       drv age lic1 + vh cyl + vh type + pol bonus
##
##
                       Df Deviance
                                     AIC
## - drv drv2
                             57620 82112
```

```
## - pol bonus
                        1
                              57620 82112
## - pol sit duration 1
                              57620 82112
## - vh type
                        1
                              57620 82112
## - vh cyl
                        1
                              57621 82112
## - vh speed
                        1
                              57621 82113
## <none>
                              57619 82113
                              57621 82113
## - pol payd
                        1
                        1
## - drv sex1
                              57622 82113
                        2 57624 82114
1 57624 82116
3 57629 82117
1 57627 82119
## - vh_fuel
## - pol duration
## - pol_coverage
## - vh age
                        1
## - drv age lic1
                              57635 82127
##
## Step: AIC=82111.74
## nb sinistres ~ drv sex1 + pol coverage + pol payd + vh fuel +
       pol duration + vh age + vh speed + pol sit duration + drv age
lic1 +
##
       vh_cyl + vh_type + pol_bonus
##
##
                       Df Deviance
                                       AIC
## - pol bonus
                        1
                              57621 82110
## - pol_sit_duration 1
                              57621 82111
## - vh_type
                        1
                              57621 82111
## - vh cyl
                        1
                              57621 82111
## - vh_speed
                        1
                              57622 82111
## <none>
                              57620 82112
                        1 57622 82112
## - pol_payd
                        1 57622 82112
2 57625 82113
1 57624 82114
3 57629 82115
1 57627 82117
## - drv sex1
## - vh fuel
## - pol duration
## - pol coverage
## - vh_age
## - drv age lic1
                        1
                              57635 82125
##
## Step: AIC=82110.44
## nb_sinistres ~ drv_sex1 + pol_coverage + pol_payd + vh_fuel +
       pol duration + vh age + vh speed + pol sit duration + drv age
##
lic1 +
##
       vh cyl + vh type
##
                       Df Deviance
##
                                       AIC
## - pol sit duration 1
                              57622 82109
## - vh type
                              57622 82110
                        1
## - vh cyl
                        1
                              57622 82110
## - vh speed
                        1
                              57622 82110
## <none>
                              57621 82110
## - pol payd
                        1
                              57623 82111
## - drv sex1
                        1
                              57623 82111
```

```
## - vh_fuel
                      2
                           57626 82111
## - pol duration
                      1
                           57625 82112
                      3
## - pol coverage
                           57630 82114
## - vh age
                      1
                           57628 82116
## - drv age lic1
                      1
                           57638 82126
##
## Step: AIC=82109.38
## nb sinistres ~ drv sex1 + pol coverage + pol_payd + vh_fuel +
       pol duration + vh age + vh speed + drv age lic1 + vh cyl +
##
       vh type
##
##
                 Df Deviance
                               AIC
## - vh type
                  1
                       57623 82108
## - vh cyl
                  1
                       57623 82109
## - vh_speed
                  1
                       57623 82109
                  1
## - pol payd
                       57623 82109
## <none>
                       57622 82109
## - drv_age_lic1 1
                       57639 82125
##
## Step: AIC=82108.46
## nb_sinistres ~ drv_sex1 + pol_coverage + pol_payd + vh_fuel +
       pol duration + vh age + vh speed + drv age lic1 + vh cyl
##
##
##
                 Df Deviance
                              AIC
## - pol_payd
                       57624 82108
                  1
## <none>
                       57623 82108
## - drv sex1
                  1
                       57625 82109
## - vh_cyl
                  1
                       57625 82109
## - vh fuel
                  2
                      57628 82109
## - pol duration 1
                       57626 82110
## - vh speed 1
                       57627 82111
## - pol_coverage 3
                       57632 82112
                  1
## - vh age
                      57631 82114
## - drv age lic1 1
                       57640 82124
##
## Step: AIC=82108.19
## nb sinistres ~ drv sex1 + pol coverage + vh fuel + pol duration +
##
      vh_age + vh_speed + drv_age_lic1 + vh_cyl
##
                 Df Deviance
##
                               ATC
## <none>
                       57624 82108
## - drv sex1
                  1
                       57627 82108
## - vh_cyl
                  1
                       57627 82109
                  2
## - vh fuel
                       57629 82109
```

```
## - pol duration 1
                       57627 82109
## - vh speed 1
                       57629 82111
## - pol_coverage 3
                       57634 82111
## - vh age
             1
                       57632 82114
## - drv age lic1 1
                       57642 82124
## Call: glm(formula = nb sinistres ~ drv sex1 + pol coverage + vh
fuel +
##
       pol duration + vh age + vh speed + drv age lic1 + vh cyl,
       family = poisson("log"), data = base etude)
##
##
## Coefficients:
##
           (Intercept)
                                  drv sex1M
                                            pol coverageMedian1
##
            -2.130e+00
                                 -2.653e-02
                                                      -4.823e-02
## pol coverageMedian2
                                                 vh fuelGasoline
                           pol coverageMini
##
             5.329e-02
                                 -5.626e-03
                                                      -3.275e-02
##
         vh fuelHybrid
                               pol duration
                                                          vh age
##
             4.322e-01
                                  1.798e-03
                                                      4.209e-03
##
             vh speed
                              drv age lic1
                                                          vh cyl
##
             1.061e-03
                                 -1.916e-03
                                                      -4.062e-05
##
## Degrees of Freedom: 99999 Total (i.e. Null); 99988 Residual
## Null Deviance:
                        57670
## Residual Deviance: 57620 AIC: 82110
l'AIC P <- AIC F(POIDS2)
library(AER)
                             dispersiontest(fpois)
##
##
   Overdispersion test
##
## data: fpois
## z = 14.819, p-value < 2.2e-16
## alternative hypothesis: true dispersion is greater than 1
## sample estimates:
## dispersion
```

summary(fpois2)

fpois2 <- glm(formula = nb sinistres ~</pre>

drv age1.2 + vh age2 ,

data = base_etude)

1.109391

pol coverage + pol duration2 +

family = poisson("log"),

##

```
##
## glm(formula = nb sinistres ~ pol coverage + pol duration2 + drv a
ge1.2 +
##
       vh_age2, family = poisson("log"), data = base_etude)
##
## Deviance Residuals:
       Min
                      Median
                 10
                                   30
                                            Max
## -0.5532
            -0.5244
                     -0.5131
                              -0.5067
                                         5.7842
##
## Coefficients:
##
                            Estimate Std. Error
                                                  z value Pr(>|z|)
## (Intercept)
                          -2.0275543 0.0134747 -150.471 < 2e-16 **
                                       0.0312749
                                                   -1.541 0.123414
## pol_coverageMedian1
                          -0.0481821
## pol coverageMedian2
                                                    2.358 0.018370 *
                           0.0544300 0.0230824
## pol_coverageMini
                          -0.0049535
                                      0.0319516
                                                   -0.155 0.876798
## pol_duration2(21, Inf] 0.0479024 0.0229550
                                                    2.087 0.036907 *
## drv_age1.2(35,41]
                                                    0.014 0.989120
                           0.0004184 0.0306791
                                                   -0.397 0.691619
## drv age1.2(41,46]
                          -0.0144762 0.0364954
## drv age1.2(46,50]
                          -0.0601519 0.0445638
                                                   -1.350 0.177083
                                                   -0.522 0.601442
## drv_age1.2(50,54]
                          -0.0252518 0.0483448
                                                   -3.556 0.000377 **
## drv_age1.2(54,58]
                          -0.2079741
                                      0.0584928
## drv age1.2(58,63]
                          -0.0223580
                                      0.0556278
                                                   -0.402 0.687742
                                                   -0.349 0.727427
## drv_age1.2(63,68]
                          -0.0243879 0.0699695
## drv age1.2(68,75]
                          -0.2027856 0.0848667
                                                   -2.389 0.016873 *
## drv age1.2(75, Inf]
                          -0.1085736 0.1151827
                                                   -0.943 0.345875
## vh age2(17, Inf]
                           0.0475630 0.0263894
                                                    1.802 0.071490 .
## ---
## Signif. codes:
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for poisson family taken to be 1)
##
##
       Null deviance: 57668
                             on 99999
                                        degrees of freedom
## Residual deviance: 57630 on 99985
                                        degrees of freedom
## AIC: 82120
##
## Number of Fisher Scoring iterations: 6
                             cov.fpois2 <- vcovHC(fpois2, type="HC0"</pre>
)
                             std.err <- sqrt(diag(cov.fpois2))</pre>
                             r.est <- cbind(Estimate= coef(fpois2),</pre>
"Robust SE" = std.err,
                                             "Pr(>|z|)" = 2 * pnorm(a)
bs(coef(fpois2)/std.err), lower.tail=FALSE),
                                             LL = coef(fpois2) - 1.96
* std.err,
```

```
# std.err)
UL = coef(fpois2) + 1.96
```

#AIC_NB<-(regnb) #test d'hypothèse sur quel modèle choisir # test sur la significativité des coefficients sur la prédiction du modèle, le modèlé 2 est expliqué seulement par béta 0. AIC NB BIS <-aic(regbn.2)

```
phi <- 0.9749978
regbn<- glm(formula=nb sinistres ~ pol coverage + pol duration2 + dr
v age1.2 + vh age2,family=negative.binomial(phi), data=base etude)
summary(regbn)
##
## Call:
## glm(formula = nb sinistres ~ pol coverage + pol duration2 + drv a
ge1.2 +
##
       vh age2, family = negative.binomial(phi), data = base etude)
##
## Deviance Residuals:
##
       Min
                      Median
                 1Q
                                    3Q
                                            Max
## -0.5332
            -0.5072
                     -0.4970
                              -0.4911
                                         4,4260
##
## Coefficients:
##
                           Estimate Std. Error
                                                 t value Pr(>|t|)
## (Intercept)
                          -2.027626
                                       0.014198 -142.814 < 2e-16 ***
## pol_coverageMedian1
                                                  -1.463 0.143542
                          -0.048070
                                       0.032863
## pol coverageMedian2
                                                   2.234 0.025476 *
                           0.054471
                                      0.024381
## pol coverageMini
                          -0.004911
                                      0.033647
                                                  -0.146 0.883948
## pol duration2(21, Inf] 0.048102
                                      0.024235
                                                   1.985 0.047169 *
## drv_age1.2(35,41]
                           0.000341
                                      0.032357
                                                   0.011 0.991593
## drv age1.2(41,46]
                          -0.014313
                                      0.038457
                                                  -0.372 0.709755
## drv age1.2(46,50]
                          -0.060333
                                      0.046845
                                                  -1.288 0.197781
## drv_age1.2(50,54]
                          -0.025166
                                      0.050917
                                                  -0.494 0.621129
                                                  -3.409 0.000652 ***
## drv age1.2(54,58]
                          -0.207955
                                      0.061003
## drv_age1.2(58,63]
                                                  -0.380 0.703634
                          -0.022290
                                      0.058592
                                                  -0.333 0.738785
## drv_age1.2(63,68]
                          -0.024577
                                      0.073701
## drv_age1.2(68,75]
                          -0.202749
                                      0.088512
                                                  -2.291 0.021987 *
## drv age1.2(75, Inf]
                          -0.108551
                                       0.120723
                                                  -0.899 0.368562
## vh age2(17, Inf]
                           0.047708
                                       0.027871
                                                   1.712 0.086945 .
## ---
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
## (Dispersion parameter for Negative Binomial(0.975) family taken t
o be 0.9776556)
##
       Null deviance: 47324
##
                             on 99999
                                       degrees of freedom
## Residual deviance: 47290
                             on 99985
                                       degrees of freedom
## AIC: 81692
##
## Number of Fisher Scoring iterations: 4
```

```
base etude$drv age1.2 bis <- cut(base etude$drv age1, c(-Inf, 35, 41
,46,54,58,63,68,75,Inf))
#Nouvelle regression NB apres le regroupement d'age
phi2 <- 0.975012
regbn.2 <- glm(formula=nb sinistres ~ pol coverage + pol duration2 +
drv age1.2 bis +
                             vh age2,family=negative.binomial(phi2),
data=base etude)
summary(regbn.2)
##
## Call:
## glm(formula = nb sinistres ~ pol coverage + pol duration2 + drv a
ge1.2 bis +
       vh age2, family = negative.binomial(phi2), data = base etude)
##
##
## Deviance Residuals:
##
       Min
                      Median
                                   30
                 10
                                           Max
## -0.5333 -0.5082
                    -0.4970 -0.4867
                                        4.4260
##
## Coefficients:
##
                             Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                           -2.0276517   0.0141976   -142.817   < 2e-16 *
**
                                                   -1.462 0.143720
## pol coverageMedian1
                           -0.0480475
                                       0.0328622
## pol coverageMedian2
                                      0.0243807
                                                    2.236 0.025371 *
                            0.0545089
## pol coverageMini
                           -0.0049136 0.0336462
                                                   -0.146 0.883891
                            0.0481349
## pol duration2(21, Inf]
                                                    1.986 0.047015 *
                                      0.0242348
## drv age1.2 bis(35,41]
                            0.0003408
                                      0.0323570
                                                   0.011 0.991597
## drv age1.2 bis(41,46]
                          -0.0143137
                                       0.0384567
                                                  -0.372 0.709743
## drv age1.2 bis(46,54]
                           -0.0444085
                                      0.0353414
                                                   -1.257 0.208917
## drv_age1.2_bis(54,58]
                           -0.2079551
                                       0.0610020
                                                   -3.409 0.000652 *
**
## drv_age1.2_bis(58,63]
                           -0.0222896 0.0585915
                                                  -0.380 0.703631
## drv_age1.2_bis(63,68]
                           -0.0245779 0.0737004
                                                   -0.333 0.738769
                                                   -2.291 0.021986 *
## drv age1.2 bis(68,75]
                           -0.2027491
                                       0.0885116
## drv_age1.2_bis(75, Inf] -0.1085518
                                                   -0.899 0.368555
                                       0.1207220
## vh age2(17, Inf]
                            0.0478030 0.0278699
                                                    1.715 0.086308 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for Negative Binomial(0.975) family taken t
o be 0.9776367)
##
##
       Null deviance: 47324 on 99999
                                       degrees of freedom
## Residual deviance: 47290 on 99986
                                       degrees of freedom
## AIC: 81690
##
## Number of Fisher Scoring iterations: 4
```

```
NB1 <- glm.nb(formula=nb sinistres ~ pol coverage + pol duration2 +
drv age1.2 + vh age2, data=base etude)
summary(NB1)
##
## Call:
## glm.nb(formula = nb sinistres ~ pol coverage + pol duration2 +
       drv age1.2 + vh age2, data = base etude, init.theta = 1.22495
##
2652,
##
       link = log)
##
## Deviance Residuals:
##
       Min
                 1Q
                      Median
                                   3Q
                                          Max
## -0.5370
           -0.5105
                     -0.5001
                              -0.4941
                                       4.5923
##
## Coefficients:
##
                            Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                          -2.0276128  0.0141836  -142.955  < 2e-16 **
## pol_coverageMedian1
                         -0.0480905 0.0328471
                                                 -1.464 0.14317
## pol coverageMedian2
                          0.0544637 0.0243456
                                                  2.237 0.02528 *
## pol coverageMini
                          -0.0049190 0.0336170
                                                 -0.146 0.88367
## pol_duration2(21, Inf] 0.0480660 0.0242020
                                                  1.986 0.04703 *
## drv age1.2(35,41]
                                                  0.011 0.99123
                          0.0003551 0.0323192
## drv age1.2(41,46]
                                                 -0.373 0.70889
                          -0.0143432 0.0384181
## drv_age1.2(46,50]
                         -0.0602996 0.0468198
                                                 -1.288 0.19778
## drv_age1.2(50,54]
                          -0.0251819 0.0508707
                                                 -0.495 0.62059
## drv age1.2(54,58]
                          -0.2079589 0.0610630
                                                 -3.406
                                                         0.00066 **
## drv_age1.2(58,63]
                          -0.0223020 0.0585376
                                                 -0.381 0.70321
## drv age1.2(63,68]
                          -0.0245422 0.0736320
                                                 -0.333
                                                         0.73890
## drv age1.2(68,75]
                          -0.2027567
                                     0.0885987
                                                 -2.288
                                                         0.02211 *
## drv age1.2(75, Inf]
                         -0.1085550 0.1207237
                                                 -0.899 0.36855
## vh_age2(17, Inf]
                          0.0476816 0.0278309
                                                  1.713 0.08666 .
## ---
## Signif. codes:
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for Negative Binomial(1.225) family taken t
o be 1)
##
       Null deviance: 48930 on 99999
                                      degrees of freedom
##
## Residual deviance: 48895 on 99985
                                      degrees of freedom
## AIC: 81678
##
## Number of Fisher Scoring iterations: 1
##
##
##
                Theta: 1.2250
```

```
##
            Std. Err.: 0.0740
##
##
    2 x log-likelihood: -81645.5630
NB2 <- glm.nb(formula=nb sinistres ~ pol coverage + pol duration2 +
drv age1.2 bis + vh age2, data=base etude)
summary(NB2)
##
## Call:
## glm.nb(formula = nb sinistres ~ pol coverage + pol duration2 +
      drv age1.2 bis + vh age2, data = base etude, init.theta = 1.2
24901738,
##
      link = log)
##
## Deviance Residuals:
                1Q
##
      Min
                     Median
                                  30
                                          Max
## -0.5371 -0.5116 -0.5001 -0.4896
                                       4.5922
##
## Coefficients:
##
                            Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                          -2.0276389
                                      0.0141837 -142.956 < 2e-16 *
**
## pol coverageMedian1
                          -0.0480697
                                      0.0328471
                                                 -1.463
                                                         0.14335
## pol coverageMedian2
                           0.0545006 0.0243456
                                                  2.239
                                                         0.02518 *
## pol coverageMini
                          -0.0049245 0.0336168
                                                 -0.146
                                                         0.88354
## pol_duration2(21, Inf]
                           0.0481023 0.0242019
                                                  1.988 0.04686 *
## drv age1.2 bis(35,41]
                           0.0003548 0.0323193
                                                  0.011
                                                         0.99124
## drv age1.2 bis(41,46]
                        -0.0143438 0.0384182 -0.373
                                                         0.70888
## drv age1.2 bis(46,54] -0.0443973 0.0353159
                                                 -1.257
                                                         0.20870
## drv age1.2 bis(54,58]
                        -0.2079590 0.0610631
                                                 -3.406
                                                         0.00066 *
**
## drv age1.2 bis(58,63]
                        -0.0223021 0.0585377
                                                 -0.381
                                                         0.70321
## drv age1.2 bis(63,68]
                        -0.0245437 0.0736322
                                                 -0.333
                                                         0.73889
## drv age1.2 bis(68,75]
                         -0.2027569 0.0885988
                                                 -2.288
                                                         0.02211 *
## drv age1.2 bis(75, Inf] -0.1085555
                                      0.1207239
                                                 -0.899
                                                         0.36854
## vh age2(17, Inf]
                           0.0477777 0.0278303
                                                         0.08602 .
                                                  1.717
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for Negative Binomial(1.2249) family taken
to be 1)
##
      Null deviance: 48930 on 99999
                                      degrees of freedom
## Residual deviance: 48895 on 99986 degrees of freedom
## AIC: 81676
##
## Number of Fisher Scoring iterations: 1
##
##
```

```
##
                 Theta: 1.2249
##
             Std. Err.: 0.0740
##
##
    2 x log-likelihood: -81645.8340
#Comparaison des coefficients
cbind(regbn$coefficients,fpois2$coefficients) # coefficient de poiss
on et coefficient binomiaux
##
                                                 [,2]
                                    \lceil , 1 \rceil
## (Intercept)
                          -2.0276257719 -2.027554336
## pol coverageMedian1
                          -0.0480695430 -0.048182094
## pol coverageMedian2
                           0.0544709066 0.054429957
## pol coverageMini
                          -0.0049113173 -0.004953452
## pol duration2(21, Inf] 0.0481022072 0.047902424
## drv age1.2(35,41]
                           0.0003409501 0.000418354
## drv age1.2(41,46]
                          -0.0143132233 -0.014476203
## drv age1.2(46,50]
                          -0.0603327945 -0.060151851
## drv age1.2(50,54]
                          -0.0251659849 -0.025251828
## drv age1.2(54,58]
                          -0.2079551705 -0.207974118
## drv age1.2(58,63]
                          -0.0222896270 -0.022358023
## drv age1.2(63,68]
                          -0.0245766491 -0.024387873
## drv age1.2(68,75]
                          -0.2027490348 -0.202785618
## drv age1.2(75, Inf]
                          -0.1085514006 -0.108573642
## vh age2(17, Inf]
                           0.0477080606 0.047563020
#Graphiques des residus pour Poisson et Negative Binomiale par(mfrow
= c(1, 2)) plot(regbnresiduals, ylab="ResidusNB")plot(fpois2residuals
,ylab= "Residus Poisson") #les résidus des modèles poissons et binom
iaux
Quasi-Poisson
quasipois <- glm(formula=nb sinistres ~ pol coverage + pol duration
2 + drv age1.2 +
                 vh age2,
               family=quasipoisson("log"), data=base etude)
summary(quasipois)
##
## Call:
## glm(formula = nb sinistres ~ pol coverage + pol duration2 + drv a
```

vh_age2, family = quasipoisson("log"), data = base_etude)

3Q

-0.5067

Max

5.7842

Median

-0.5131

1Q

-0.5244

ge1.2 +

-0.5532

Coefficients:

Deviance Residuals:

##

##

```
##
                           Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                         -2.0275543 0.0141980 -142.806 < 2e-16 **
## pol coverageMedian1
                         -0.0481821 0.0329535
                                                -1.462 0.14371
## pol coverageMedian2
                          0.0544300 0.0243213
                                                 2.238 0.02523 *
## pol coverageMini
                         -0.0049535 0.0336665
                                                -0.147 0.88303
## pol_duration2(21, Inf] 0.0479024 0.0241871
                                                 1.980 0.04765 *
## drv age1.2(35,41]
                         0.0004184 0.0323257
                                                0.013 0.98967
## drv age1.2(41,46]
                         -0.0144762 0.0384541
                                               -0.376 0.70658
## drv age1.2(46,50]
                         -0.0601519 0.0469557 -1.281 0.20018
                         -0.0252518 0.0509396
## drv age1.2(50,54]
                                                -0.496 0.62009
## drv_age1.2(54,58]
                                                -3.374 0.00074 **
                         -0.2079741 0.0616322
## drv age1.2(58,63]
                         -0.0223580 0.0586135
                                                -0.381 0.70287
## drv_age1.2(63,68]
                         -0.0243879 0.0737249
                                                -0.331 0.74080
## drv age1.2(68,75]
                                                -2.268 0.02335 *
                         -0.2027856 0.0894217
## drv age1.2(75, Inf]
                         -0.1085736 0.1213648
                                                -0.895 0.37100
## vh_age2(17, Inf]
                          0.0475630 0.0278058
                                                 1.711 0.08717 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for quasipoisson family taken to be 1.11022
5)
##
      Null deviance: 57668 on 99999
##
                                     degrees of freedom
## Residual deviance: 57630 on 99985
                                     degrees of freedom
## AIC: NA
##
## Number of Fisher Scoring iterations: 6
```

Modele QuasiPoisson avec la variable age modifiée

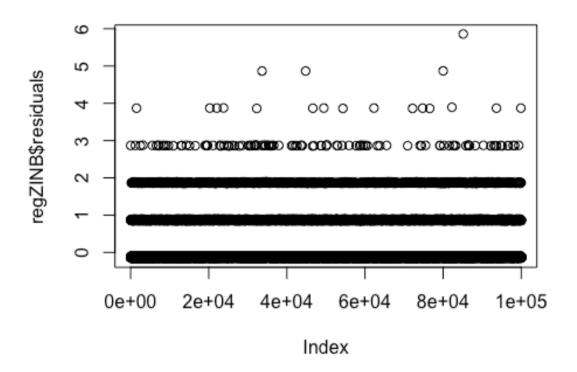
```
quasipois2 <- glm(nb sinistres ~ pol coverage + pol duration2 + drv
age1.2 +
               family=quasipoisson("log"), data=base_etude)
summary(quasipois2)
##
## Call:
## glm(formula = nb sinistres ~ pol coverage + pol duration2 + drv a
ge1.2 +
       vh_age2, family = quasipoisson("log"), data = base_etude)
##
##
## Deviance Residuals:
##
       Min
                 1Q
                      Median
                                   3Q
                                           Max
## -0.5532 -0.5244 -0.5131 -0.5067
                                        5.7842
## Coefficients:
```

```
##
                            Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                          -2.0275543 0.0141980 -142.806 < 2e-16 **
## pol coverageMedian1
                          -0.0481821 0.0329535
                                                  -1.462 0.14371
## pol coverageMedian2
                           0.0544300
                                     0.0243213
                                                   2.238
                                                          0.02523 *
## pol coverageMini
                          -0.0049535 0.0336665
                                                  -0.147 0.88303
## pol duration2(21, Inf] 0.0479024 0.0241871
                                                   1.980 0.04765 *
## drv age1.2(35,41]
                                                   0.013 0.98967
                           0.0004184 0.0323257
                                                          0.70658
## drv age1.2(41,46]
                          -0.0144762 0.0384541
                                                  -0.376
## drv_age1.2(46,50]
                                                  -1.281 0.20018
                          -0.0601519 0.0469557
                                                  -0.496
## drv age1.2(50,54]
                          -0.0252518 0.0509396
                                                          0.62009
                                                          0.00074 **
## drv_age1.2(54,58]
                                                  -3.374
                          -0.2079741 0.0616322
## drv_age1.2(58,63]
                          -0.0223580 0.0586135
                                                  -0.381 0.70287
## drv_age1.2(63,68]
                                                  -0.331 0.74080
                          -0.0243879 0.0737249
                                                  -2.268 0.02335 *
## drv age1.2(68,75]
                          -0.2027856 0.0894217
## drv_age1.2(75, Inf]
                          -0.1085736 0.1213648
                                                  -0.895
                                                          0.37100
                           0.0475630 0.0278058
## vh_age2(17, Inf]
                                                   1.711 0.08717 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for quasipoisson family taken to be 1.11022
5)
##
       Null deviance: 57668 on 99999
##
                                       degrees of freedom
## Residual deviance: 57630 on 99985
                                       degrees of freedom
## AIC: NA
##
## Number of Fisher Scoring iterations: 6
4 Zero- Inflated Poisson AIC ZIP <- AIC(regZI)
regZI<- zeroinfl(nb sinistres ~pol coverage + drv age1.2 + vh age2</pre>
+ pol duration2 | pol bonus ,data = base etude,dist = "poisson",link=
"logit")
summary(regZI)
##
## Call:
## zeroinfl(formula = nb sinistres ~ pol coverage + drv age1.2 + vh
age2 +
##
       pol duration2 | pol bonus, data = base etude, dist = "poisson
", link = "logit")
##
## Pearson residuals:
##
       Min
                10 Median
                                3Q
                                       Max
## -0.3846 -0.3527 -0.3447 -0.3417 14.9208
##
## Count model coefficients (poisson with log link):
```

```
##
                          Estimate Std. Error z value Pr(>|z|)
                                     0.028160 -52.147 < 2e-16 ***
## (Intercept)
                         -1.468463
## pol coverageMedian1
                         -0.052196
                                     0.032747 -1.594 0.110957
## pol coverageMedian2
                          0.052211
                                     0.024259 2.152 0.031376 *
## pol coverageMini
                         -0.006449
                                     0.033482 -0.193 0.847268
## drv age1.2(35,41]
                          0.004949 0.032271 0.153 0.878122
                                     0.038358 -0.239 0.811043
## drv age1.2(41,46]
                         -0.009171
## drv age1.2(46,50]
                         -0.054781 0.046725 -1.172 0.241031
## drv age1.2(50,54]
                         -0.020234
                                     0.050757 -0.399 0.690147
## drv age1.2(54,58]
                         -0.016544
                                     0.058395 -0.283 0.776935
## drv age1.2(58,63]
## drv_age1.2(63,68]
                                     0.073429 -0.217 0.828017
                         -0.015952
## drv age1.2(68,75]
                         -0.195560
                                     0.088385 -2.213 0.026926 *
## drv age1.2(75, Inf]
                                     0.120396 -0.825 0.409122
                         -0.099379
                                     0.027708 1.757 0.078927
## vh_age2(17, Inf]
                          0.048681
## pol duration2(21, Inf] 0.052049
                                     0.024295 2.142 0.032162 *
##
## Zero-inflation model coefficients (binomial with logit link):
              Estimate Std. Error z value Pr(>|z|)
## (Intercept) -0.08363
                          0.12941
                                  -0.646
                                            0.5181
## pol bonus -0.37491
                          0.22255 -1.685
                                            0.0921 .
## ---
                  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
## Number of iterations in BFGS optimization: 28
## Log-likelihood: -4.083e+04 on 17 Df
#Test de Vuong
vuong(regZI,fpois2)
## Vuong Non-Nested Hypothesis Test-Statistic:
## (test-statistic is asymptotically distributed N(0,1) under the
## null that the models are indistinguishible)
##
                Vuong z-statistic
                                              ΗА
                                                     p-value
                         9.171765 model1 > model2 < 2.22e-16
## Raw
                         9.084496 model1 > model2 < 2.22e-16
## AIC-corrected
                         8.669406 model1 > model2 < 2.22e-16
## BIC-corrected
#Modele ZIP avec la variable age modifiée AIC ZIP2 <- AIC(regZI2)
regZI2<- zeroinfl(nb sinistres ~pol coverage + drv age1.2 bis + vh
age2 + pol duration2 | pol bonus ,data = base etude,dist = "poisson",
link="logit")
summary(regZI2)
##
## Call:
## zeroinfl(formula = nb sinistres ~ pol coverage + drv age1.2 bis +
```

```
vh age2 +
       pol duration2 | pol bonus, data = base etude, dist = "poisson
", link = "logit")
##
## Pearson residuals:
                10 Median
                                30
                                       Max
## -0.3846 -0.3527 -0.3447 -0.3416 14.9207
## Count model coefficients (poisson with log link):
##
                            Estimate Std. Error z value Pr(>|z|)
                                       0.028160 -52.146 < 2e-16 ***
## (Intercept)
                           -1.468461
## pol coverageMedian1
                           -0.052172
                                       0.032747 -1.593 0.111124
## pol coverageMedian2
                            0.052243
                                       0.024258
                                                  2.154 0.031273 *
## pol coverageMini
                                       0.033482 -0.192 0.847460
                           -0.006441
                            0.004947
## drv_age1.2_bis(35,41]
                                       0.032271
                                                  0.153 0.878163
## drv age1.2 bis(41,46]
                                       0.038358 -0.239 0.811031
                           -0.009171
## drv age1.2 bis(46,54]
                           -0.039134
                                       0.035298 -1.109 0.267580
## drv_age1.2_bis(54,58]
                                       0.060958 -3.291 0.000999 ***
                           -0.200605
## drv_age1.2_bis(58,63]
                           -0.016549
                                       0.058395
                                                  -0.283 0.776873
## drv age1.2 bis(63,68]
                                       0.073429
                                                  -0.217 0.827940
                           -0.015959
## drv age1.2 bis(68,75]
                           -0.195570
                                       0.088386
                                                  -2.213 0.026919 *
## drv_age1.2_bis(75, Inf] -0.099398
                                                  -0.826 0.409039
                                       0.120397
## vh_age2(17, Inf]
                            0.048773
                                       0.027707
                                                  1.760 0.078351 .
## pol duration2(21, Inf]
                                       0.024295
                                                  2.144 0.032056 *
                            0.052081
##
## Zero-inflation model coefficients (binomial with logit link):
               Estimate Std. Error z value Pr(>|z|)
##
## (Intercept) -0.08374
                           0.12940
                                   -0.647
                                             0.5175
## pol bonus
               -0.37459
                           0.22253
                                   -1.683
                                             0.0923 .
## ---
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
## Number of iterations in BFGS optimization: 28
## Log-likelihood: -4.083e+04 on 16 Df
3.5 Zero-Inflated Negative Binomiale AIC ZINB <- AIC(regZINB)
regZINB<- zeroinfl(nb sinistres ~ pol coverage +drv age1.2 + vh age2</pre>
+ pol duration2 | pol bonus,data = base etude,dist = "negbin")
summary(regZINB)
##
## Call:
## zeroinfl(formula = nb sinistres ~ pol coverage + drv age1.2 + vh
age2 +
       pol duration2 | pol bonus, data = base etude, dist = "negbin"
##
)
##
```

```
## Pearson residuals:
       Min
                10 Median
                                3Q
                                       Max
## -0.3762 -0.3514 -0.3431 -0.3402 14.7827
## Count model coefficients (negbin with log link):
                           Estimate Std. Error z value Pr(>|z|)
##
## (Intercept)
                          -1.983107
                                      0.042419 -46.751 < 2e-16 ***
## pol coverageMedian1
                          -0.050689
                                      0.032880 -1.542 0.123165
## pol coverageMedian2
                           0.052763
                                      0.024366 2.165 0.030351 *
## pol coverageMini
                          -0.006201
                                      0.033621 -0.184 0.853673
## drv age1.2(35,41]
                          0.004782
                                      0.032429 0.147 0.882780
## drv_age1.2(41,46]
                          -0.009268
                                      0.038548 -0.240 0.810009
## drv age1.2(46,50]
                          -0.054846
                                      0.046942 -1.168 0.242661
## drv age1.2(50,54]
                                      0.051005 -0.381 0.703269
                          -0.019429
## drv_age1.2(54,58]
                                      0.061183 -3.303 0.000956 ***
                          -0.202096
## drv age1.2(58,63]
                                      0.058672 -0.277 0.781794
                          -0.016251
## drv age1.2(63,68]
                          -0.018809
                                      0.073735 -0.255 0.798654
## drv_age1.2(68,75]
                                      0.088694 -2.221 0.026373 *
                          -0.196961
## drv_age1.2(75, Inf]
                                      0.120820 -0.848 0.396595
                          -0.102422
## vh age2(17, Inf]
                                      0.027830 1.720 0.085499 .
                          0.047858
## pol duration2(21, Inf]
                          0.054022
                                      0.024478
                                                 2.207 0.027313 *
## Log(theta)
                           0.312009
                                      0.116903
                                                2.669 0.007609 **
##
## Zero-inflation model coefficients (binomial with logit link):
               Estimate Std. Error z value Pr(>|z|)
                                     0.174
## (Intercept)
                            5.7184
                 0.9929
                                              0.862
## pol bonus
                -7.7845
                           12.4808 -0.624
                                              0.533
## ---
## Signif. codes:
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Theta = 1.3662
## Number of iterations in BFGS optimization: 79
## Log-likelihood: -4.082e+04 on 18 Df
plot(regZINB$residuals)
```



#Test

de Vuong

```
vuong(regZINB,NB1)
## Vuong Non-Nested Hypothesis Test-Statistic:
## (test-statistic is asymptotically distributed N(0,1) under the
    null that the models are indistinguishible)
## ---
##
                 Vuong z-statistic
                                                ΗА
                                                       p-value
## Raw
                         0.8762767 model1 > model2
                                                       0.19044
## AIC-corrected
                        -0.2792729 model2 > model1
                                                       0.39002
## BIC-corrected
                        -5.7756015 model2 > model1 3.8339e-09
```

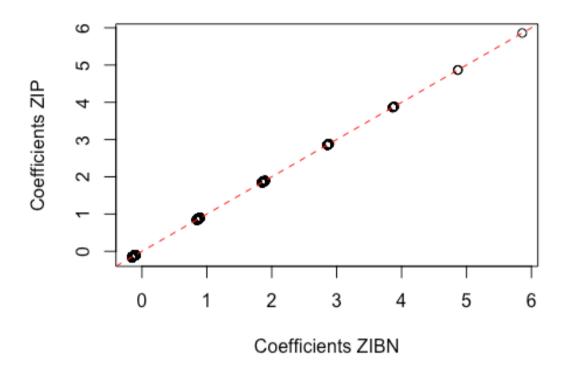
ZINB avec la variable age modifiée AIC ZINB2 <- AIC(regZINB2)

```
regZINB2<- zeroinfl(nb_sinistres ~pol_coverage + pol_duration2 + drv
_age1.2_bis + vh_age2 | pol_bonus,data = base_etude,dist = "negbin")
summary(regZINB2)
##
## Call:
## zeroinfl(formula = nb_sinistres ~ pol_coverage + pol_duration2 +
drv_age1.2_bis +
## vh_age2 | pol_bonus, data = base_etude, dist = "negbin")
##
## Pearson residuals:</pre>
```

```
Min
           10 Median
                               30
                                      Max
## -0.3763 -0.3514 -0.3431 -0.3402 14.7839
## Count model coefficients (negbin with log link):
##
                           Estimate Std. Error z value Pr(>|z|)
                                      0.043719 -45.328 < 2e-16 ***
## (Intercept)
                           -1.981658
## pol coverageMedian1
                           -0.050720
                                      0.032879 -1.543 0.122921
## pol coverageMedian2
                           0.052772
                                      0.024365 2.166 0.030320 *
## pol coverageMini
                           -0.006242
                                      0.033621 -0.186 0.852722
## pol_duration2(21, Inf]
                                      0.024475 2.210 0.027113 *
                           0.054088
## drv_age1.2_bis(35,41]
                           0.004824
                                                0.149 0.881736
                                      0.032428
## drv_age1.2_bis(41,46]
                                      0.038547 -0.239 0.811022
                          -0.009217
                          -0.038767
## drv age1.2 bis(46,54]
                                      0.035481 -1.093 0.274562
                                      0.061182 -3.302 0.000959 ***
## drv age1.2 bis(54,58]
                         -0.202038
                          -0.016209
                                      0.058671 -0.276 0.782347
## drv_age1.2_bis(58,63]
## drv age1.2 bis(63,68]
                         -0.018762
                                      0.073734 -0.254 0.799140
## drv age1.2 bis(68,75]
                          -0.196875
                                      0.088692
                                                -2.220 0.026435 *
## drv_age1.2_bis(75, Inf] -0.102384
                                      0.120820 -0.847 0.396770
                                                 1.724 0.084659 .
## vh_age2(17, Inf]
                           0.047985
                                      0.027829
                                      0.119859
                                                 2.633 0.008457 **
## Log(theta)
                           0.315621
##
## Zero-inflation model coefficients (binomial with logit link):
               Estimate Std. Error z value Pr(>|z|)
##
                           5.4229
## (Intercept)
                0.8487
                                    0.157
                                             0.876
## pol bonus
                -7.4384
                          11.9098
                                  -0.625
                                             0.532
## ---
                  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
## Theta = 1.3711
## Number of iterations in BFGS optimization: 94
## Log-likelihood: -4.082e+04 on 17 Df
logLik(NB2)
## 'log Lik.' -40822.92 (df=15)
logLik(regbn.2)
## 'log Lik.' -40831.15 (df=14)
logLik(fpois2)
## 'log Lik.' -41044.81 (df=15)
logLik(regZINB2)
## 'log Lik.' -40821.4 (df=17)
logLik(regZI2)
## 'log Lik.' -40834.75 (df=16)
AIC(NB2)
```

```
## [1] 81675.83
AIC(regbn.2)
## [1] 81690.3
AIC(fpois2)
## [1] 82119.63
AIC(regZINB2)
## [1] 81676.8
AIC(regZI2)
## [1] 81701.5
deviance(NB2)
## [1] 48895.48
deviance(regbn.2)
## [1] 47290.03
deviance(fpois2)
## [1] 57629.8
deviance(regZINB2)
## NULL
deviance(regZI2)
## NULL
#Comparaison des residus du modele ZIP et ZINB
plot(regZINB2$residuals,regZI2$residuals,xlab = "Coefficients ZIBN",
ylab = "Coefficients ZIP")
```

abline(a=0,b=1,lty=2,col="red")

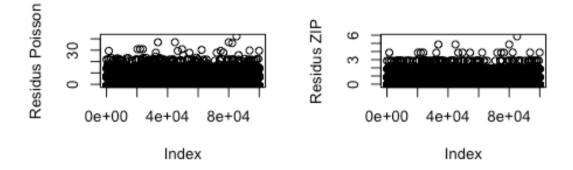


cbind(regZINB2\$residuals,regZI2\$residuals)

```
##
                 [,1]
                            [,2]
## 1
          -0.1254877 -0.1256347
## 2
          -0.1333508 -0.1321282
## 3
          -0.1304480 -0.1306487
## 4
          -0.1364346 -0.1363768
## 5
          -0.1358229 -0.1344414
          -0.1375662 -0.1400480
## 6
## 7
          -0.1376980 -0.1376333
          -0.1254877 -0.1256347
## 8
## 9
          -0.1275870 -0.1260118
## 10
          -0.1304480 -0.1306487
## 11
          -0.1376980 -0.1376333
## 12
          -0.1292512 -0.1294560
## 13
          -0.1360086 -0.1362982
## 14
          -0.1424992 -0.1411611
## 15
          -0.1292512 -0.1294560
## 16
           2.8689211
                       2.8687034
## 17
          -0.1304480 -0.1306487
## 18
          -0.1375169 -0.1376556
## 19
          -0.1192817 -0.1192482
## 20
           0.8623020 0.8623667
```

Repartition des residus pour les modeles Poisson, ZIP, ZINB, NB

```
par(mfrow = c(2, 2))
plot(fpois2$residuals,ylab= "Residus Poisson")
plot(regZI2$residuals,ylab = "Residus ZIP")
plot(regZINB2$residuals,ylab = "Residus ZINB")
plot(regbn$residuals,ylab = "Residus NB")
```





PREDICTION DE LA FREQUENCE SUR LA BASE YEAR1 3.6.1 Preparation de la base

```
setwd("/Users/Deneux/Desktop/Jeremy&Pierre")
base_client1 <- read.csv(file="Jeremy&Pierre-PG_2017_YEAR1.csv")</pre>
```

3.6

#Categorisation des variables (on utilise la meme categorisation utilisé dans la base d'etude)

```
base_client1$vh_age2 <- cut(base_client1$vh_age, c(-Inf,17,Inf))
base_client1$pol_duration2 <- cut(base_client1$pol_duration, c(-Inf,
21,Inf))
base_client1$drv_age1.2 <- cut(base_client1$drv_age1, c(-Inf, 35, 41,46,50,54,58,63,68,75,Inf))
base_client1$drv_age1.2_bis <- cut(base_client1$drv_age1, c(-Inf, 35,41,46,54,58,63,68,75,Inf))</pre>
```

3.6.2 Prédiction utilisant la Binomiale Negative

```
Prediction_frequence_nb2 <- predict.glm(NB2, base_client1, type="res
ponse")
summary(Prediction_frequence_nb2)

## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 0.1019 0.1200 0.1285 0.1260 0.1317 0.1531</pre>
```

PREDICTION utilisant le ZINB

```
Prediction_frequence_ZINB <- predict(regZINB2, base_client1)
summary(Prediction_frequence_ZINB)

## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 0.1013 0.1207 0.1284 0.1263 0.1330 0.1563</pre>
```

4. MODELISATION DE LA SEVERITE Pour modeliser la severite on utilisera que les individus qui ont eu un montant de sinistre positif

```
base_severite <- subset(base_etude , montant_sinistre_annuel>0 )
base_severite$vh_age <- cut(base_severite$vh_age, c(-Inf,17,Inf))
base_severite$pol_duration<- cut(base_severite$pol_duration, c(-Inf,21,Inf))
base_severite$drv_age1.2 <- cut(base_severite$drv_age1, c(-Inf, 35,41,46,50,54,58,63,68,75,Inf))</pre>
```

Statistiques descriptives de la base

```
mean(base severite$montant sinistre annuel)
## [1] 1647.255
quantile(base severite$claim amount,prob=c(.5,.9,.95,.99))
## 50% 90% 95% 99%
## NA NA NA NA
aggregate(base severite$vh din ,list(base severite$drv age1.2), mean
)
##
        Group.1
                       Х
## 1
      (-Inf,35] 91.41280
## 2
        (35,41) 91.49486
## 3
        (41,46] 89.81293
## 4
        (46,50] 93.69118
## 5
        (50,54] 92.17370
        (54,58] 90.95539
## 6
## 7
        (58,63] 96.59866
## 8
        (63,681 93.43094
## 9
        (68,75] 92.05556
## 10 (75, Inf] 91.43939
aggregate(base severite$vh speed ,list(base severite$drv age1.2), me
an)
##
        Group.1
                       Х
## 1
      (-Inf,35] 170.7506
## 2
        (35,41] 170.3536
## 3
        (41,46] 169.7717
## 4
        (46,50] 172.7206
## 5
        (50,54] 172.4764
## 6
        (54,58] 170.8104
## 7 (58,63] 174.1338
```

```
## 8
        (63,68] 171.3702
## 9
        (68,75] 171.9921
## 10 (75, Inf] 171.1364
aggregate(base severite$vh cyl ,list(base severite$drv age1.2), mean
)
##
        Group.1
                        Х
## 1
      (-Inf,35] 1648.285
## 2
        (35,41] 1644.713
## 3
        (41,46] 1632.860
## 4
        (46,50] 1653.483
## 5
        (50,54] 1607.027
        (54,58] 1668.186
## 6
## 7
        (58,63] 1726.234
## 8
        (63,68] 1671.613
## 9
        (68,75] 1617.294
## 10 (75, Inf] 1667.788
aggregate(base severite$vh value ,list(base severite$drv age1.2), me
an)
##
        Group.1
                        Х
## 1
      (-Inf,35] 18102.23
## 2
        (35,41] 17947.92
## 3
        (41,46] 17865.32
## 4
        (46,50] 18669.68
## 5
        (50,54] 18059.16
## 6
        (54,58] 17966.11
## 7
        (58,63] 19606.13
## 8
        (63,68] 18675.97
## 9
        (68,75] 18381.87
## 10 (75, Inf] 18847.12
table(base severite$drv age1.2,base severite$vh fuel)
##
##
                Diesel Gasoline Hybrid
     (-Inf,35]
##
                  4519
                           3659
                                     10
##
                             487
                                      1
     (35,41]
                   581
                                      2
##
     (41,46]
                   423
                             302
##
     (46,50]
                   267
                            209
                                      0
##
     (50,54]
                   214
                             189
                                      0
##
                                      1
     (54,58]
                   153
                             115
##
                             120
                                      1
     (58,63]
                   178
##
     (63,68]
                   103
                              78
                                      0
##
     (68,75]
                    72
                              54
                                      0
##
     (75, Inf]
                    35
                              31
```

4.1 Modelisation de la severité par le modele log-normale

```
log normale <- lm(log(montant sinistre annuel) ~ drv sex1 + drv drv2
+ vh din + vh sale begin + vh value +
               pol coverage + pol payd + drv age2 + vh fuel + vh sal
e end +
               vh weight + pol duration + pol usage + drv age1 + drv
age lic2 +
               vh age + vh speed + pol sit duration + drv age lic1
               drv sex2 + vh cyl + vh type + pol bonus + pol pay fr
eq, data=base severite)
stepwise LN <-step(log normale)</pre>
## Start: AIC=4223.97
## log(montant sinistre annuel) ~ drv sex1 + drv drv2 + vh din +
##
       vh sale begin + vh value + pol coverage + pol payd + drv age2
+
##
       vh fuel + vh sale end + vh weight + pol duration + pol usage
##
       drv age1 + drv age lic2 + vh age + vh speed + pol sit duratio
n +
       drv age lic1 + drv sex2 + vh cyl + vh type + pol bonus +
##
       pol pay_freq
##
##
##
                      Df Sum of Sq
                                     RSS
                                            AIC
                       3
                            0.5057 16789 4218.3
## - pol coverage
                            2.9317 16791 4220.0
## - pol usage
                       3
## - pol pay freq
                            3.3567 16792 4220.3
                       3
## - drv sex2
                       2
                           1.0746 16790 4220.7
## - drv age1
                       1
                            0.0037 16788 4222.0
                            0.0091 16788 4222.0
## - vh sale begin
                       1
## - pol sit duration 1
                            0.0273 16788 4222.0
## - vh type
                       1
                            0.0544 16788 4222.0
                       1
## - drv age2
                            0.0994 16788 4222.0
## - drv age lic2
                            0.1031 16788 4222.0
                       1
## - drv drv2
                       1
                            0.1160 16788 4222.1
## - vh sale end
                       1
                            0.1279 16788 4222.1
## - vh speed
                       1
                            0.1496 16789 4222.1
## - drv sex1
                       1
                            0.2641 16789 4222.2
## - vh din
                       1
                            0.3763 16789 4222.2
## - pol_payd
                       1
                            0.3847 16789 4222.2
## - vh_weight
                       1
                            0.5136 16789 4222.3
## - vh age
                            0.6335 16789 4222.4
                       1
## - vh value
                      1
                            0.6592 16789 4222.4
## - vh cyl
                       1
                            0.9290 16789 4222.6
## - pol duration
                       1
                            2.0556 16790 4223.4
## - drv age lic1
                      1
                            2.3589 16791 4223.6
## <none>
                                   16788 4224.0
## - vh fuel
                       2
                            8.2300 16797 4225.8
## - pol bonus
                       1
                            5.4806 16794 4225.8
##
```

```
## Step: AIC=4218.32
## log(montant sinistre annuel) ~ drv sex1 + drv drv2 + vh din +
       vh sale begin + vh value + pol payd + drv age2 + vh fuel +
       vh sale end + vh weight + pol duration + pol usage + drv age1
##
+
##
       drv age lic2 + vh age + vh speed + pol sit duration + drv age
lic1 +
##
       drv_sex2 + vh_cyl + vh_type + pol_bonus + pol_pay_freq
##
##
                      Df Sum of Sa
                                    RSS
                                           AIC
## - pol usage
                      3
                            3.0118 16792 4214.4
## - pol_pay_freq
                      3
                            3.3127 16792 4214.7
## - drv sex2
                      2
                           1.0942 16790 4215.1
## - drv age1
                      1
                           0.0048 16789 4216.3
## - pol_sit_duration 1
                           0.0074 16789 4216.3
## - vh sale begin
                      1
                           0.0098 16789 4216.3
## - vh type
                      1
                           0.0559 16789 4216.4
## - drv age2
                      1
                           0.0965 16789 4216.4
## - drv_age_lic2
                      1
                           0.1005 16789 4216.4
## - drv drv2
                      1
                           0.1234 16789 4216.4
## - vh sale end
                      1
                           0.1258 16789 4216.4
## - vh speed
                      1
                           0.1433 16789 4216.4
## - drv_sex1
                      1
                           0.2696 16789 4216.5
## - pol payd
                      1
                           0.3429 16789 4216.6
                           0.3850 16789 4216.6
## - vh din
                      1
## - vh weight
                      1
                           0.5228 16789 4216.7
                      1
## - vh age
                           0.6255 16790 4216.8
## - vh value
                      1
                           0.6634 16790 4216.8
## - vh cyl
                      1
                           0.9405 16790 4217.0
                      1
1
## - pol duration
                           1.9097 16791 4217.7
## - drv age lic1
                           2.3513 16791 4218.0
                                  16789 4218.3
## <none>
                      1
## - pol bonus
                            5.2950 16794 4220.0
## - vh fuel
                      2
                           8.2875 16797 4220.1
##
## Step: AIC=4214.44
## log(montant_sinistre_annuel) ~ drv_sex1 + drv_drv2 + vh_din +
       vh sale begin + vh value + pol payd + drv age2 + vh fuel +
##
##
       vh sale end + vh weight + pol duration + drv age1 + drv age 1
ic2 +
       vh age + vh speed + pol sit duration + drv age lic1 + drv sex
##
2 +
##
       vh cyl + vh type + pol bonus + pol pay freq
##
                      Df Sum of Sq
##
                                    RSS
                                           AIC
                            2.8283 16795 4210.4
## - pol pay freq
                      3
                      2
                           1.0849 16793 4211.2
## - drv sex2
## - drv age1
                      1
                            0.0013 16792 4212.4
## - vh sale begin
                      1
                           0.0099 16792 4212.4
```

```
## - vh_type
                       1
                            0.0485 16792 4212.5
## - pol sit duration
                       1
                            0.0579 16792 4212.5
## - drv_age2
                       1
                            0.0964 16792 4212.5
## - drv age lic2
                       1
                            0.1007 16792 4212.5
## - drv drv2
                       1
                            0.1197 16792 4212.5
## - vh sale end
                       1
                            0.1327 16792 4212.5
## - vh speed
                       1
                            0.1404 16792 4212.5
## - drv sex1
                       1
                            0.2721 16792 4212.6
## - vh din
                       1
                            0.4025 16792 4212.7
## - vh weight
                       1
                            0.5250 16792 4212.8
## - pol payd
                       1
                            0.6361 16793 4212.9
## - vh age
                       1
                            0.6690 16793 4212.9
## - vh value
                       1
                            0.6780 16793 4212.9
## - vh cyl
                       1
                            0.9515 16793 4213.1
## - pol duration
                       1
                            1.4178 16793 4213.4
## - drv age lic1
                       1
                            2.3984 16794 4214.1
## <none>
                                   16792 4214.4
                       1
## - pol bonus
                            4.7644 16797 4215.8
## - vh fuel
                       2
                            8.3374 16800 4216.3
##
## Step: AIC=4210.43
## log(montant_sinistre_annuel) ~ drv_sex1 + drv_drv2 + vh_din +
##
       vh_sale_begin + vh_value + pol_payd + drv_age2 + vh_fuel +
##
       vh sale end + vh weight + pol duration + drv age1 + drv age 1
ic2 +
##
       vh_age + vh_speed + pol_sit_duration + drv_age_lic1 + drv_sex
2 +
##
       vh cyl + vh type + pol bonus
##
##
                      Df Sum of Sq
                                            AIC
                                     RSS
## - drv sex2
                       2
                            1.0329 16796 4207.2
## - drv age1
                       1
                            0.0044 16795 4208.4
## - vh_sale_begin
                       1
                            0.0086 16795 4208.4
## - pol sit duration
                       1
                            0.0457 16795 4208.5
## - vh_type
                       1
                            0.0493 16795 4208.5
## - drv age2
                       1
                            0.0908 16795 4208.5
                       1
## - drv_age_lic2
                            0.0953 16795 4208.5
## - drv drv2
                       1
                            0.1052 16795 4208.5
                       1
## - vh sale end
                            0.1253 16795 4208.5
## - vh speed
                       1
                            0.1333 16795 4208.5
## - drv sex1
                       1
                            0.2863 16795 4208.6
## - vh din
                       1
                            0.4154 16795 4208.7
## - vh weight
                       1
                            0.4685 16795 4208.8
## - pol payd
                       1
                            0.5167 16795 4208.8
## - vh value
                       1
                            0.6514 16795 4208.9
## - vh_age
                       1
                            0.6945 16796 4208.9
## - vh cyl
                       1
                            0.9735 16796 4209.1
## - pol duration
                       1
                            1.2616 16796 4209.3
## - drv age lic1
                       1 2.3092 16797 4210.1
```

```
## <none>
                                   16795 4210.4
## - pol bonus
                       1
                            4.9811 16800 4211.9
                       2
## - vh fuel
                            8.3235 16803 4212.3
##
## Step: AIC=4207.16
## log(montant sinistre annuel) ~ drv sex1 + drv drv2 + vh din +
       vh sale begin + vh value + pol payd + drv_age2 + vh_fuel +
##
##
       vh sale end + vh weight + pol duration + drv age1 + drv age 1
ic2 +
##
       vh age + vh speed + pol sit duration + drv age lic1 + vh cyl
+
##
       vh_type + pol_bonus
##
##
                      Df Sum of Sa
                                     RSS
                                            AIC
## - drv_age1
                       1
                            0.0062 16796 4205.2
## - vh sale_begin
                       1
                            0.0074 16796 4205.2
## - pol sit duration 1
                            0.0408 16796 4205.2
## - vh type
                       1
                            0.0473 16796 4205.2
## - drv_age2
                       1
                            0.0780 16796 4205.2
## - drv age lic2
                       1
                            0.0810 16796 4205.2
## - drv drv2
                       1
                            0.1139 16796 4205.2
## - vh sale end
                       1
                            0.1216 16796 4205.2
## - vh speed
                       1
                            0.1351 16796 4205.3
## - drv sex1
                       1
                            0.2842 16796 4205.4
## - vh din
                       1
                            0.4174 16796 4205.4
## - vh weight
                       1
                            0.4537 16796 4205.5
## - pol payd
                       1
                            0.5154 16796 4205.5
## - vh value
                            0.6611 16796 4205.6
                       1
## - vh age
                       1
                            0.6922 16796 4205.6
## - vh cyl
                       1
                            0.9527 16797 4205.8
                       1
## - pol duration
                            1.2660 16797 4206.0
## - drv_age_lic1
                            2.2808 16798 4206.8
                       1
## <none>
                                   16796 4207.2
## - pol bonus
                       1
                            5.0298 16801 4208.7
## - vh fuel
                       2
                            8.2951 16804 4209.0
##
## Step: AIC=4205.16
## log(montant sinistre annuel) ~ drv sex1 + drv drv2 + vh din +
       vh sale begin + vh value + pol payd + drv age2 + vh fuel +
##
##
       vh sale end + vh weight + pol duration + drv age lic2 + vh ag
e +
       vh speed + pol sit duration + drv age lic1 + vh cyl + vh type
##
+
##
       pol bonus
##
##
                      Df Sum of Sq
                                     RSS
                                            AIC
## - vh sale begin
                       1
                            0.0073 16796 4203.2
## - pol sit duration
                       1
                            0.0407 16796 4203.2
## - vh type
                       1
                            0.0469 16796 4203.2
```

```
## - drv age2
                      1
                           0.0777 16796 4203.2
                      1
## - drv age lic2
                           0.0807 16796 4203.2
## - drv drv2
                      1
                           0.1134 16796 4203.2
## - vh sale end
                      1
                           0.1209 16796 4203.2
## - vh speed
                      1
                           0.1345 16796 4203.3
## - drv sex1
                      1
                           0.2848 16796 4203.4
                      1
## - vh din
                           0.4183 16796 4203.5
## - vh weight
                      1
                           0.4551 16796 4203.5
                      1
## - pol payd
                           0.5161 16796 4203.5
                      1
1
## - vh value
                           0.6622 16796 4203.6
## - vh age
                           0.6924 16796 4203.6
## - vh cyl
                      1
                           0.9533 16797 4203.8
                      1
## - pol duration
                           1.2699 16797 4204.1
## <none>
                                  16796 4205.2
## - pol bonus
                      1
                           5.0272 16801 4206.7
## - vh fuel
                      2
                           8.2960 16804 4207.0
## - drv_age_lic1
                      1
                           5.7105 16802 4207.2
##
## Step: AIC=4203.16
## log(montant sinistre annuel) ~ drv sex1 + drv drv2 + vh din +
##
       vh value + pol payd + drv age2 + vh fuel + vh sale end +
##
       vh_weight + pol_duration + drv_age_lic2 + vh_age + vh_speed +
##
       pol_sit_duration + drv_age_lic1 + vh_cyl + vh_type + pol_bonu
S
##
                     Df Sum of Sq
                                    RSS
                                           AIC
                           0.0408 16796 4201.2
## - pol sit duration 1
                           0.0516 16796 4201.2
## - vh type
                      1
## - drv age2
                      1
                           0.0777 16796 4201.2
## - drv_age_lic2
                           0.0806 16796 4201.2
                      1
                      1
## - drv_drv2
                           0.1134 16796 4201.2
## - vh_speed
                      1
                           0.1297 16796 4201.3
                      1
## - drv_sex1
                           0.2845 16796 4201.4
## - vh sale_end
                           0.3250 16796 4201.4
                      1
## - vh_din
                      1
                           0.4147 16796 4201.5
## - vh_weight
                           0.4589 16796 4201.5
                      1
                      1
                           0.5178 16796 4201.5
## - pol_payd
                      1
1
## - vh value
                           0.6573 16796 4201.6
                           0.8175 16797 4201.7
## - vh age
                      1
## - vh cyl
                           0.9479 16797 4201.8
                      1
## - pol duration
                           1.2682 16797 4202.1
## <none>
                                  16796 4203.2
                      1
## - pol bonus
                           5.0338 16801 4204.7
## - vh fuel
                      2
                           8.2887 16804 4205.0
                      1
## - drv age lic1
                           5.7118 16802 4205.2
##
## Step: AIC=4201.19
## log(montant sinistre annuel) ~ drv sex1 + drv drv2 + vh din +
## vh value + pol payd + drv age2 + vh fuel + vh sale end +
```

```
##
       vh weight + pol duration + drv age lic2 + vh age + vh speed +
##
       drv age lic1 + vh cyl + vh type + pol bonus
##
##
                  Df Sum of Sq
                                 RSS
                                         AIC
## - vh type
                        0.0514 16796 4199.2
                   1
## - drv age2
                        0.0792 16796 4199.2
                        0.0821 16796 4199.3
## - drv age lic2
                   1
## - drv drv2
                   1
                        0.1155 16796 4199.3
## - vh speed
                   1
                        0.1274 16796 4199.3
## - drv sex1
                   1
                        0.2840 16796 4199.4
## - vh sale end
                   1
                        0.3254 16796 4199.4
## - vh din
                   1
                        0.4145 16796 4199.5
## - vh weight
                   1
                        0.4587 16796 4199.5
## - pol payd
                   1
                        0.4843 16796 4199.5
## - vh value
                   1
                        0.6550 16796 4199.7
## - vh age
                   1
                        0.8134 16797 4199.8
## - vh_cyl
                   1
                        0.9470 16797 4199.9
## - pol duration 1
                        1.2280 16797 4200.1
## <none>
                               16796 4201.2
## - pol bonus
                   1
                        4.9932 16801 4202.7
                        8.2851 16804 4203.0
## - vh fuel
                   2
## - drv_age_lic1
                  1
                        5.6929 16802 4203.2
##
## Step: AIC=4199.23
## log(montant sinistre annuel) ~ drv sex1 + drv drv2 + vh din +
##
       vh_value + pol_payd + drv_age2 + vh_fuel + vh_sale_end +
##
       vh weight + pol duration + drv age lic2 + vh age + vh speed +
##
       drv age lic1 + vh cyl + pol bonus
##
##
                  Df Sum of Sq
                                 RSS
                                         AIC
## - drv age2
                   1
                        0.0799 16796 4197.3
                        0.0814 16796 4197.3
## - vh speed
                   1
## - drv_age_lic2
                   1
                        0.0828 16796 4197.3
## - drv drv2
                   1
                        0.1161 16796 4197.3
## - drv sex1
                   1
                        0.2819 16796 4197.4
                        0.3469 16796 4197.5
## - vh sale end
                   1
## - vh weight
                   1
                        0.4145 16796 4197.5
                        0.4812 16796 4197.6
## - pol payd
                   1
## - vh din
                        0.4842 16796 4197.6
                   1
## - vh value
                   1
                        0.6812 16797 4197.7
## - vh age
                   1
                        0.8297 16797 4197.8
## - vh cyl
                   1
                        0.9027 16797 4197.9
## - pol duration
                        1.2280 16797 4198.1
## <none>
                               16796 4199.2
                   1
## - pol bonus
                        4.9873 16801 4200.7
                        8.4142 16804 4201.1
## - vh fuel
                   2
## - drv_age_lic1 1
                        5.6812 16802 4201.2
##
## Step: AIC=4197.29
```

```
## log(montant sinistre annuel) ~ drv sex1 + drv_drv2 + vh_din +
       vh value + pol payd + vh fuel + vh sale end + vh weight +
       pol duration + drv age lic2 + vh age + vh_speed + drv_age_lic
##
1 +
##
       vh cyl + pol bonus
##
##
                  Df Sum of Sq
                                 RSS
                                         AIC
## - drv_age_lic2
                        0.0051 16796 4195.3
                   1
## - vh speed
                   1
                        0.0836 16796 4195.3
## - drv drv2
                   1
                        0.1827 16796 4195.4
## - drv sex1
                   1
                        0.2852 16796 4195.5
## - vh sale end
                        0.3486 16796 4195.5
                   1
## - vh weight
                   1
                        0.4126 16796 4195.6
## - pol payd
                   1
                        0.4797 16796 4195.6
## - vh din
                   1
                        0.4804 16796 4195.6
## - vh value
                   1
                        0.6783 16797 4195.8
                        0.8359 16797 4195.9
## - vh age
                   1
## - vh cyl
                   1
                        0.9034 16797 4195.9
## - pol duration
                        1.2253 16797 4196.1
## <none>
                               16796 4197.3
## - pol bonus
                   1
                        4.9872 16801 4198.8
## - vh fuel
                   2
                        8.4041 16804 4199.2
## - drv_age_lic1
                        5.6774 16802 4199.3
##
## Step: AIC=4195.29
## log(montant_sinistre_annuel) ~ drv_sex1 + drv_drv2 + vh_din +
       vh value + pol payd + vh fuel + vh sale end + vh weight +
##
##
       pol duration + vh age + vh speed + drv age lic1 + vh cyl +
##
       pol bonus
##
##
                  Df Sum of Sq
                                 RSS
                                         AIC
                        0.0831 16796 4193.3
## - vh speed
                   1
## - drv_sex1
                        0.2835 16796 4193.5
                   1
## - vh sale_end
                   1
                        0.3498 16796 4193.5
## - vh weight
                   1
                        0.4134 16796 4193.6
                   1
## - pol payd
                        0.4797 16796 4193.6
## - vh_din
                   1
                        0.4802 16796 4193.6
## - drv drv2
                   1
                        0.6738 16797 4193.8
## - vh_value
                   1
                        0.6783 16797 4193.8
## - vh age
                   1
                        0.8367 16797 4193.9
## - vh cyl
                   1
                        0.9017 16797 4193.9
## - pol duration
                   1
                        1.2237 16797 4194.1
## <none>
                                16796 4195.3
## - pol bonus
                   1
                        4.9905 16801 4196.8
## - vh fuel
                   2
                        8.4008 16804 4197.2
## - drv age lic1
                   1
                        5.6773 16802 4197.3
##
## Step: AIC=4193.35
## log(montant_sinistre_annuel) ~ drv_sex1 + drv_drv2 + vh_din +
```

```
vh_value + pol_payd + vh_fuel + vh_sale_end + vh_weight +
##
##
       pol duration + vh age + drv age lic1 + vh cyl + pol bonus
##
                  Df Sum of Sq
##
                                  RSS
                                         AIC
## - drv sex1
                        0.2795 16796 4191.5
## - vh sale end
                   1
                        0.3459 16796 4191.6
## - vh weight
                        0.4783 16796 4191.7
                   1
## - pol payd
                   1
                        0.4820 16797 4191.7
## - drv drv2
                   1
                        0.6692 16797 4191.8
## - vh age
                   1
                        0.7698 16797 4191.9
## - vh value
                   1
                        0.8145 16797 4191.9
## - vh cyl
                   1
                        1.1817 16797 4192.2
## - pol duration 1
                        1.2181 16797 4192.2
## - vh din
                   1
                        1.4463 16798 4192.4
## <none>
                                16796 4193.3
## - pol bonus
                   1
                        4.9859 16801 4194.9
## - drv age lic1
                   1
                        5.6613 16802 4195.3
                   2
## - vh fuel
                        8.5404 16805 4195.3
##
## Step: AIC=4191.54
## log(montant sinistre annuel) ~ drv_drv2 + vh_din + vh_value +
       pol_payd + vh_fuel + vh_sale_end + vh_weight + pol_duration +
##
       vh_age + drv_age_lic1 + vh_cyl + pol_bonus
##
##
                  Df Sum of Sq
                                  RSS
                                         AIC
## - vh sale end
                   1
                        0.3424 16797 4189.8
## - vh weight
                   1
                        0.4739 16797 4189.9
## - pol payd
                   1
                        0.4837 16797 4189.9
## - drv_drv2
                   1
                        0.6828 16797 4190.0
## - vh_age
                   1
                        0.7717 16797 4190.1
## - vh_value
                   1
                        0.8002 16797 4190.1
## - vh cyl
                   1
                        1.2032 16798 4190.4
## - pol duration 1
                        1.2307 16798 4190.4
## - vh din
                   1
                        1.4448 16798 4190.6
## <none>
                                16796 4191.5
## - pol bonus
                        4.9111 16801 4193.0
                   1
## - drv_age_lic1
                   1
                        5.5951 16802 4193.5
## - vh fuel
                   2
                        8.5822 16805 4193.6
##
## Step: AIC=4189.78
## log(montant sinistre annuel) ~ drv drv2 + vh din + vh value +
##
       pol payd + vh fuel + vh weight + pol duration + vh age +
##
       drv age lic1 + vh cyl + pol bonus
##
                  Df Sum of Sq
##
                                  RSS
                                         AIC
                        0.4315 16797 4188.1
## - vh age
                   1
                        0.4629 16797 4188.1
## - vh weight
                   1
## - pol payd
                   1
                        0.4848 16797 4188.1
## - drv drv2
                   1
                        0.6746 16797 4188.3
```

```
## - vh value
                   1
                        0.7019 16797 4188.3
## - pol duration
                  1
                        1.2170 16798 4188.6
## - vh din
                   1
                        1.8915 16799 4189.1
## - vh cyl
                   1
                        2.1594 16799 4189.3
## <none>
                               16797 4189.8
## - pol bonus
                   1
                        4.8944 16802 4191.2
## - drv_age_lic1
                   1
                        5.6078 16802 4191.7
## - vh fuel
                   2
                        9.7184 16806 4192.6
##
## Step: AIC=4188.09
## log(montant sinistre annuel) ~ drv drv2 + vh din + vh value +
       pol_payd + vh_fuel + vh_weight + pol_duration + drv_age_lic1
+
##
       vh cyl + pol bonus
##
##
                  Df Sum of Sq
                                 RSS
                                        AIC
## - vh weight
                        0.4582 16798 4186.4
## - pol payd
                   1
                        0.4824 16798 4186.4
## - drv_drv2
                   1
                        0.6629 16798 4186.6
## - vh value
                   1
                        0.7266 16798 4186.6
## - pol duration 1
                        1.2384 16798 4187.0
## - vh_din
                   1
                        1.6025 16799 4187.2
## - vh cyl
                   1
                        1.7945 16799 4187.3
## <none>
                               16797 4188.1
## - pol bonus
                   1
                        4.8293 16802 4189.5
## - drv_age_lic1 1
                       5.5967 16803 4190.0
## - vh fuel
                   2
                        9.3624 16806 4190.7
##
## Step: AIC=4186.41
## log(montant_sinistre_annuel) ~ drv_drv2 + vh_din + vh_value +
       pol payd + vh fuel + pol duration + drv age lic1 + vh cyl +
##
##
       pol bonus
##
##
                  Df Sum of Sq
                                 RSS
                                        AIC
## - pol_payd
                        0.4607 16798 4184.7
                   1
## - vh value
                   1
                        0.6340 16798 4184.9
## - drv_drv2
                   1
                        0.6771 16798 4184.9
## - pol duration 1
                        1.2442 16799 4185.3
## - vh cyl
                   1
                        2.1488 16800 4185.9
## - vh din
                   1
                        2.2181 16800 4186.0
## <none>
                               16798 4186.4
## - pol bonus
                   1
                        4.8415 16802 4187.8
## - drv age lic1
                   1
                       5.6033 16803 4188.3
## - vh fuel
                   2
                       10.2290 16808 4189.6
##
## Step: AIC=4184.73
## log(montant sinistre annuel) ~ drv drv2 + vh din + vh value +
##
       vh_fuel + pol_duration + drv_age_lic1 + vh_cyl + pol_bonus
##
```

```
##
                  Df Sum of Sq
                                 RSS AIC
## - vh value
                   1
                        0.6397 16799 4183.2
## - drv drv2
                   1
                        0.6780 16799 4183.2
## - pol duration 1
                        1.1985 16799 4183.6
## - vh cyl
                   1
                        2.1287 16800 4184.2
                   1
## - vh din
                        2.2197 16800 4184.3
## <none>
                               16798 4184.7
## - pol bonus
                   1
                       4.7472 16803 4186.1
                       5.6222 16804 4186.7
## - drv age lic1
                  1
## - vh fuel
                   2
                       10.2889 16808 4188.0
##
## Step: AIC=4183.18
## log(montant sinistre_annuel) ~ drv_drv2 + vh_din + vh_fuel +
       pol duration + drv age lic1 + vh cyl + pol bonus
##
##
                  Df Sum of Sq
                                 RSS
                                        AIC
## - drv drv2
                   1
                        0.6741 16799 4181.7
## - pol duration
                  1
                        1.2008 16800 4182.0
## - vh din
                   1
                        1.9430 16801 4182.5
## - vh_cyl
                   1
                        2.7441 16801 4183.1
## <none>
                               16799 4183.2
## - pol bonus
                   1
                        4.7382 16803 4184.5
## - drv_age_lic1
                        5.6109 16804 4185.1
                   1
## - vh_fuel
                   2
                        9.7106 16808 4186.0
##
## Step: AIC=4181.66
## log(montant sinistre annuel) ~ vh din + vh fuel + pol duration +
       drv age lic1 + vh cyl + pol bonus
##
##
                  Df Sum of Sq
                                 RSS
                                        AIC
## - pol_duration
                        1.2247 16801 4180.5
                   1
## - vh_din
                   1
                        1.9383 16801 4181.0
## - vh_cyl
                   1
                        2.7308 16802 4181.6
## <none>
                               16799 4181.7
## - pol bonus
                   1
                        4.7130 16804 4183.0
## - drv age lic1 1
                        5.6589 16805 4183.6
## - vh_fuel
                   2
                        9.7300 16809 4184.5
##
## Step: AIC=4180.52
## log(montant_sinistre_annuel) ~ vh_din + vh_fuel + drv_age_lic1 +
##
       vh_cyl + pol_bonus
##
##
                  Df Sum of Sq
                                 RSS
                                        AIC
## - vh din
                        1.9200 16802 4179.9
                   1
## - vh cyl
                   1
                        2.7321 16803 4180.4
## <none>
                               16801 4180.5
## - pol bonus
                   1
                        5.4598 16806 4182.4
## - drv age lic1
                   1
                        5.8383 16806 4182.6
                   2
## - vh fuel
                        9.7380 16810 4183.4
```

```
##
## Step: AIC=4179.87
## log(montant sinistre annuel) ~ vh fuel + drv age lic1 + vh cyl +
       pol bonus
##
                 Df Sum of Sq
##
                                RSS
                                       AIC
## - vh cyl
                  1
                       0.8702 16803 4178.5
## <none>
                              16802 4179.9
## - pol bonus
                  1
                       5.4763 16808 4181.7
## - drv age lic1 1
                      5.7141 16808 4181.9
## - vh fuel
                  2
                       8.6322 16811 4181.9
##
## Step: AIC=4178.48
## log(montant sinistre annuel) ~ vh fuel + drv age lic1 + pol bonus
##
##
                 Df Sum of Sq
                                RSS
                                       AIC
## <none>
                              16803 4178.5
## - vh fuel
                  2
                       7.7805 16811 4179.9
## - pol bonus
                  1
                       5.4511 16809 4180.3
## - drv age lic1 1
                       5.6948 16809 4180.5
log normale2 <- lm(log(montant sinistre annuel) ~ vh fuel+ drv age1
, data=base severite)
summary(log normale2)
##
## Call:
## lm(formula = log(montant sinistre annuel) ~ vh fuel + drv age1,
##
      data = base severite)
##
## Residuals:
      Min
                10 Median
                               3Q
                                      Max
## -6.8026 -0.7583 0.0831 0.8526 5.6063
##
## Coefficients:
##
                    Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                   6.6953338 0.0275311 243.191
                                                  <2e-16 ***
## vh fuelGasoline 0.0266606 0.0221229
                                          1.205
                                                  0.2282
## vh fuelHybrid -0.6070819 0.3085480 -1.968
                                                  0.0491 *
## drv age1
                   0.0014664 0.0007659 1.915
                                                  0.0556 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 1.194 on 11800 degrees of freedom
## Multiple R-squared: 0.00077,
                                  Adjusted R-squared:
## F-statistic: 3.031 on 3 and 11800 DF, p-value: 0.02811
```

```
loglikg<-logLik(log_normale2)
akaike<-function(npar,loglik,k){-2*loglik+k*npar}
akaike(9,loglikg[1],2)
## [1] 37690.96</pre>
```

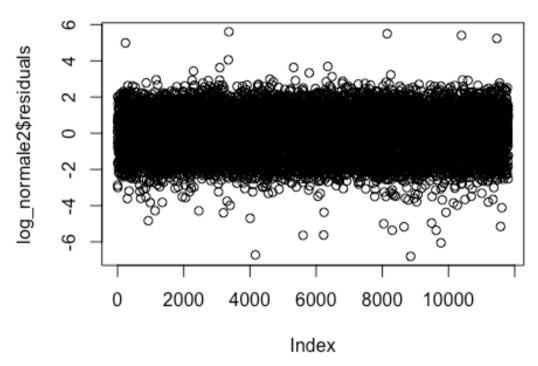
#Critère d'adéquation

```
AIC(log_normale2)
## [1] 37682.96

deviance(log_normale2)
## [1] 16812.18

logLik(log_normale2)
## 'log Lik.' -18836.48 (df=5)

plot(log_normale2$residuals)
```



4.2

Modelisation de la severite par le modele Gamma

```
vh_weight + pol_duration + pol_usage + drv_age1 + drv
_age_lic2 +
               vh age + vh speed + pol sit duration + drv age lic1
+
               drv sex2 + vh cyl + vh type + pol bonus + pol pay fr
eq, family=Gamma(link="log"), data=base severite)
summary(gamma1)
##
## Call:
## glm(formula = montant sinistre annuel ~ drv sex1 + drv drv2 +
       vh din + vh sale begin + vh value + pol coverage + pol payd +
##
##
       drv age2 + vh fuel + vh sale end + vh weight + pol duration +
       pol usage + drv age1 + drv age lic2 + vh age + vh speed +
##
##
       pol sit duration + drv age lic1 + drv sex2 + vh cyl + vh type
+
       pol bonus + pol pay freq, family = Gamma(link = "log"), data
##
= base severite)
##
## Deviance Residuals:
##
       Min
                 1Q
                      Median
                                    3Q
                                            Max
            -1.1499
                      -0.5112
                                0.2226
                                        14.7008
## -3.5616
##
## Coefficients:
##
                            Estimate Std. Error t value Pr(>|t|)
                                                           <2e-16 ***
                                      7.513e-01
## (Intercept)
                           7.220e+00
                                                  9.610
## drv sex1M
                           2.195e-02
                                      4.105e-02
                                                  0.535
                                                           0.5929
## drv drv2Yes
                          -4.038e-02
                                      9.243e-01
                                                 -0.044
                                                           0.9652
## vh din
                          -3.176e-03
                                      2.119e-03
                                                 -1.499
                                                           0.1339
## vh sale begin
                          -7.903e-05
                                      9.088e-03
                                                 -0.009
                                                           0.9931
## vh value
                          1.003e-05
                                      6.159e-06
                                                  1.628
                                                           0.1035
## pol coverageMedian1
                          -2.368e-02
                                      7.215e-02
                                                 -0.328
                                                           0.7428
## pol coverageMedian2
                          -7.988e-03
                                      5.394e-02
                                                 -0.148
                                                           0.8823
## pol coverageMini
                           1.185e-01
                                      7.482e-02
                                                  1.584
                                                           0.1133
## pol paydYes
                           1.896e-01
                                      1.051e-01
                                                  1.804
                                                           0.0713 .
## drv age2
                           3.884e-03
                                      2.497e-02
                                                  0.156
                                                           0.8764
## vh fuelGasoline
                           9.816e-02
                                      5.883e-02
                                                  1.668
                                                           0.0953
## vh fuelHybrid
                          -8.569e-01
                                      5.670e-01
                                                 -1.511
                                                           0.1307
## vh sale end
                           1.146e-02
                                      9.965e-03
                                                  1.150
                                                           0.2500
## vh weight
                          -7.837e-06
                                      7.258e-05
                                                  -0.108
                                                           0.9140
## pol_duration(21, Inf] -5.203e-02
                                      5.524e-02
                                                 -0.942
                                                           0.3462
## pol usageProfessional 1.849e-01
                                      6.954e-01
                                                  0.266
                                                           0.7903
## pol usageRetired
                           7.903e-02
                                      6.927e-01
                                                  0.114
                                                           0.9092
## pol_usageWorkPrivate
                           9.124e-02
                                      6.919e-01
                                                  0.132
                                                           0.8951
## drv age1
                          -2.245e-03
                                      2.163e-03
                                                 -1.038
                                                           0.2993
## drv age lic2
                          -3.701e-03
                                      2.498e-02
                                                 -0.148
                                                           0.8822
## vh_age(17, Inf]
                          -1.866e-01
                                      9.095e-02
                                                 -2.051
                                                           0.0403 *
## vh_speed
                           1.814e-03
                                      1.966e-03
                                                  0.923
                                                           0.3562
## pol sit duration
                          -1.392e-03
                                      9.072e-03
                                                 -0.153
                                                           0.8781
## drv age lic1
                           2.576e-03
                                      1.658e-03
                                                  1.553
                                                           0.1203
```

```
## drv sex2F
                        -8.771e-02 7.751e-01 -0.113
                                                       0.9099
## drv sex2M
                        -1.488e-01 7.734e-01 -0.192
                                                       0.8474
                        -2.555e-05 9.299e-05 -0.275
## vh cvl
                                                       0.7835
## vh typeTourism
                        -5.514e-02
                                   8.825e-02 -0.625
                                                       0.5321
## pol bonus
                        -2.140e-01 2.140e-01 -1.000
                                                       0.3173
## pol pay fregMonthly -3.497e-02 5.284e-02 -0.662
                                                       0.5081
## pol pay freqQuarterly 5.279e-02 1.310e-01
                                               0.403
                                                       0.6870
## pol pay freqYearly 3.224e-02 4.968e-02
                                               0.649
                                                       0.5164
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for Gamma family taken to be 4.766805)
##
##
      Null deviance: 15490 on 11803
                                     degrees of freedom
## Residual deviance: 15296 on 11771
                                     degrees of freedom
## AIC: 198440
##
## Number of Fisher Scoring iterations: 7
stepwise gamma <- step(gamma1)</pre>
## Start: AIC=198439.8
## montant sinistre annuel ~ drv sex1 + drv drv2 + vh din + vh sale
begin +
      vh value + pol coverage + pol payd + drv age2 + vh fuel +
##
##
      vh sale end + vh weight + pol duration + pol usage + drv age1
+
      drv_age_lic2 + vh_age + vh_speed + pol_sit_duration + drv age
##
lic1 +
##
      drv sex2 + vh cyl + vh type + pol bonus + pol pay freq
##
##
                     Df Deviance
                                   AIC
## - pol usage
                      3
                           15304 198435
## - pol pay freq
                      3
                           15305 198436
## - drv sex2
                      2
                           15300 198437
## - pol coverage
                      3
                           15310 198437
## - vh sale begin
                      1
                          15296 198438
                      1
## - drv drv2
                          15296 198438
## - vh weight
                          15296 198438
                      1
## - drv age lic2
                      1
                           15296 198438
## - pol sit duration 1
                          15296 198438
## - drv age2
                      1
                           15296 198438
## - vh cyl
                      1
                           15296 198438
## - drv sex1
                      1
                           15297 198438
## - vh type
                      1
                          15298 198438
## - vh speed
                      1
                           15300 198439
## - pol duration
                      1
                          15300 198439
## - pol bonus
                      1
                          15301 198439
## - drv age1
                      1
                          15301 198439
## - vh sale end
                      1 15302 198439
```

```
## <none>
                            15296 198440
## - vh din
                       1
                            15306 198440
## - vh fuel
                       2
                            15317 198440
## - drv age lic1
                       1
                            15308 198440
## - vh value
                       1
                            15308 198440
## - pol payd
                       1
                            15311 198441
## - vh age
                       1
                            15316 198442
##
## Step: AIC=198441.1
## montant sinistre annuel ~ drv sex1 + drv drv2 + vh din + vh sale
begin +
##
       vh value + pol coverage + pol payd + drv age2 + vh fuel +
##
       vh sale end + vh weight + pol duration + drv age1 + drv age 1
ic2 +
##
       vh age + vh speed + pol sit duration + drv age lic1 + drv sex
2 +
##
       vh cyl + vh type + pol bonus + pol pay freq
summary(stepwise gamma)
##
## Call:
## glm(formula = montant sinistre annuel ~ drv sex1 + drv drv2 +
       vh din + vh sale begin + vh value + pol coverage + pol payd +
       drv age2 + vh fuel + vh sale end + vh weight + pol duration +
##
##
       drv age1 + drv age lic2 + vh age + vh speed + pol sit duratio
n +
##
       drv age lic1 + drv sex2 + vh cyl + vh type + pol bonus +
##
       pol pay freq, family = Gamma(link = "log"), data = base sever
ite)
##
## Deviance Residuals:
##
                 1Q
                      Median
                                   3Q
                                           Max
       Min
## -3.5631 -1.1528 -0.5114
                               0.2222
                                       14.6002
##
## Coefficients:
##
                           Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                          7.321e+00
                                     3.053e-01 23.982
                                                         <2e-16 ***
## drv sex1M
                          2.268e-02 4.141e-02
                                                         0.5839
                                                 0.548
## drv drv2Yes
                         -8.929e-02 9.327e-01 -0.096
                                                         0.9237
## vh din
                                     2.137e-03 -1.499
                         -3.204e-03
                                                         0.1339
                                     9.170e-03
## vh sale begin
                          1.777e-04
                                                 0.019
                                                         0.9845
## vh value
                          1.005e-05
                                     6.213e-06
                                                1.617
                                                         0.1059
## pol coverageMedian1
                         -2.466e-02 7.276e-02 -0.339
                                                         0.7347
## pol coverageMedian2
                         -1.059e-02
                                     5.436e-02
                                                -0.195
                                                         0.8455
## pol coverageMini
                          1.169e-01 7.538e-02
                                                 1.551
                                                         0.1209
## pol paydYes
                                                         0.0883 .
                          1.789e-01
                                     1.049e-01
                                                 1.705
## drv age2
                          4.047e-03
                                     2.520e-02
                                                 0.161
                                                         0.8724
## vh fuelGasoline
                          1.009e-01
                                     5.936e-02
                                                 1.699
                                                         0.0893 .
## vh_fuelHybrid
                         -8.601e-01 5.721e-01 -1.503
                                                         0.1328
```

```
## vh sale end
                         1.113e-02 1.006e-02 1.107
                                                       0.2682
## vh weight
                                    7.323e-05 -0.113
                        -8.281e-06
                                                       0.9100
## pol_duration(21, Inf] -5.763e-02
                                    5.505e-02 -1.047
                                                       0.2952
## drv age1
                        -2.377e-03
                                    2.182e-03 -1.089
                                                       0.2760
## drv age lic2
                        -3.822e-03
                                    2.521e-02 -0.152
                                                       0.8795
## vh age(17, Inf]
                        -1.884e-01 9.177e-02 -2.053
                                                       0.0401 *
## vh speed
                         1.790e-03
                                    1.984e-03
                                               0.902
                                                       0.3669
## pol sit duration
                        -2.060e-03
                                    9.105e-03 -0.226
                                                       0.8210
## drv age lic1
                         2.709e-03
                                   1.673e-03 1.620
                                                       0.1054
## drv sex2F
                        -4.321e-02 7.821e-01 -0.055
                                                       0.9559
## drv sex2M
                        -1.047e-01 7.805e-01 -0.134
                                                       0.8933
## vh cyl
                        -2.392e-05 9.382e-05 -0.255
                                                       0.7987
## vh_typeTourism
                        -5.206e-02 8.905e-02 -0.585
                                                       0.5588
## pol bonus
                        -2.104e-01 2.149e-01 -0.979
                                                       0.3275
## pol_pay_freqMonthly
                        -3.845e-02 5.309e-02 -0.724
                                                       0.4689
## pol_pay_freqQuarterly 4.878e-02 1.322e-01
                                               0.369
                                                       0.7121
## pol pay freqYearly
                         2.708e-02 4.995e-02
                                               0.542
                                                       0.5877
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for Gamma family taken to be 4.853899)
##
      Null deviance: 15490
##
                            on 11803
                                      degrees of freedom
## Residual deviance: 15304 on 11774
                                      degrees of freedom
## AIC: 198441
##
## Number of Fisher Scoring iterations: 7
gamma3 <- glm(montant sinistre annuel ~ vh fuel +drv age1 , family
= Gamma(link = "log"), data=base_severite )
summary(gamma3)
##
## Call:
## glm(formula = montant_sinistre_annuel ~ vh_fuel + drv_age1, famil
y = Gamma(link = "log"),
      data = base severite)
##
##
## Deviance Residuals:
##
      Min
                     Median
                                  3Q
                                          Max
                1Q
                              0.2080 16.0774
## -3.5979 -1.1460 -0.5213
##
## Coefficients:
##
                    Estimate Std. Error t value Pr(>|t|)
                                                 <2e-16 ***
                   7.3490502 0.0588792 124.816
## (Intercept)
## vh fuelGasoline 0.0966887 0.0473129
                                          2.044
                                                  0.041 *
## vh fuelHybrid -0.8276307 0.6598731 -1.254
                                                  0.210
## drv age1
                                          0.290
                                                  0.772
                   0.0004753 0.0016380
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

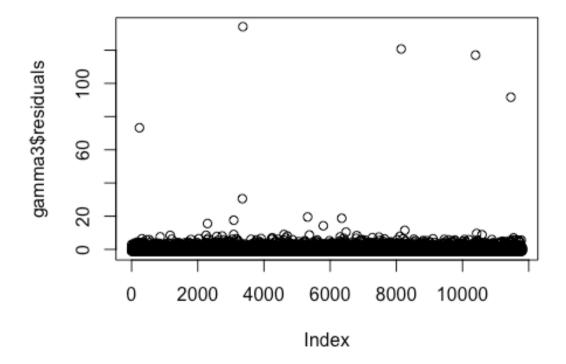
```
##
## (Dispersion parameter for Gamma family taken to be 6.516544)
##
## Null deviance: 15490 on 11803 degrees of freedom
## Residual deviance: 15453 on 11800 degrees of freedom
## AIC: 198526
##
## Number of Fisher Scoring iterations: 6
```

#Critère d'adéquations

```
AIC(gamma3)
## [1] 198526

deviance(gamma3)
## [1] 15453.42

logLik(gamma3)
## 'log Lik.' -99258.01 (df=5)
plot(gamma3$residuals)
```



```
base client1$Prediction severite <- predict.glm(gamma3, base client1
, type="response")
summary(base client1$Prediction severite)
##
      Min. 1st Qu.
                    Median
                               Mean 3rd Qu.
                                                Max.
##
                                    1757.9 1799.3
     689.6 1593.6 1610.4
                             1668.8
Etude des couts et valeurs des vehicules suivant la varialbe vh fuel
aggregate(base client1$Prediction severite ,list(base client1$vh fue
1), mean)
##
      Group.1
## 1
       Diesel 1595.0342
## 2 Gasoline 1760.4344
## 3
       Hybrid 698.5439
aggregate(base client1$vh value ,list(base client1$vh fuel), mean)
##
      Group.1
                      Х
       Diesel 21184.41
## 1
## 2 Gasoline 14232.64
## 3 Hybrid 28581.24
#Prediction Log-Normal
prediction sev <-predict(log normale2, base client1, type="response")</pre>
sigma <- summary(log normale2)$sigma</pre>
Pln <- exp(prediction sev+sigma^2/2)
mean(Pln)
## [1] 1810.551
min(Pln)
## [1] 940.1988
max(Pln)
## [1] 1972.157
Prime pure
base client1$tarif <- Prediction frequence nb2*Pln
summary(base_client1$tarif)
##
      Min. 1st Qu. Median
                               Mean 3rd Qu.
                                                Max.
##
     101.8
             222.4
                      229.9
                              227.9
                                       238.4
                                               279.3
base tarif <- base client1[,c("id policy","tarif")]</pre>
write.csv(base_tarif, file = "base_tarif.csv")
```

ETUDE DES SINISTRES GRAVES

```
M <- base_severite[order(-base_severite$montant_sinistre_annuel),c("</pre>
montant sinistre annuel", "nb sinistres", "vh din", "vh age", "drv age1"
,"vh_type")]
M$SUM <- cumsum(M$montant sinistre annuel)/sum(M$montant sinistre an
nuel)*100
head(M)
##
         montant sinistre annuel nb sinistres vh din vh age drv a
ge1 vh type
## 28598
                           234104
                                             1
                                                   101 (-Inf,17]
24 Tourism
                                                    60 (-Inf,17]
## 68972
                           211112
                                             1
27 Tourism
## 87947
                           185065
                                             1
                                                    75 (-Inf,17]
18 Tourism
## 96976
                                             2
                                                    51 (-Inf,17]
                           160086
18 Tourism
## 1850
                                             1
                                                    45 (-Inf,17]
                           129665
41 Tourism
## 28430
                            50185
                                             1
                                                   101 (-Inf,17]
49 Tourism
              SUM
##
## 28598 1.203979
## 68972 2.289712
## 87947 3.241487
## 96976 4.064797
## 1850 4.731654
## 28430 4.989752
```