



Punyisa Saenganukul

Contact Details

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Bang Kapi, Huai Khwang, Bangkok, 10310

Personal Information

Date of birth: 10/04/1998

Age: 24

Height: 161 cm

Weight: 43 kg

Nationality: Thai

Gender: Female

Marital Status: Single

Language

- Thai : Native
- English : Fluent
- TOEIC : 935

Skills

- Project Management
- Strategic Planning
- Problem Solving: Six Sigma
- PDPA Competent
- Risk Management
- Data Analytics
- Public Speaking
- Microsoft Office; Words, Power Point, Excel
- Microsoft Power BI
- Data Dashboard
- Quantitative research
- Analytical and critical thinking
- Financial modelling

Academic Profile

CHULALONGKORN UNIVERSITY

Master of Management in International Business

June 2021 - Present

ASSUMPTION UNIVERSITY OF THAILAND

Bachelor of Business Administration • 2015 - 2019

- Major of Business English
- Minor of Business Japanese

Work Experience

December 2021 - Present

Strategy Consultant Analyst of YCP Solidiance

Responsibilities

- Meeting with clients to discuss business goals and objectives.
- Conducting market research and studying market trends.
- Analyzing existing client company processes and workflows.
- Evaluating the practices and market behavior of industry competitors.
- Creating and presenting analysis reports.
- Devising strategies to increase revenue, cut costs, and promote growth.
- Overseeing the implementation of updated business strategies.
- Reviewing and analyzing the efficacy of revised business strategies.
- Monitoring the long-term effects of business changes.
- Help troubleshoot current issues and implement solutions thorough analysis

February 2020 - December 2021

Contract Management Associate of

**High-Speed Rail Linking 3 Airports Infrastructure Project of
The Eastern Economic Corridor Office (EECO)**

Responsibilities

- Works on project-based to support the policies, law, regulations and agreements
- Co-ordinate with all stakeholders (internal and external) to ensure effective implementation
- Monitor and examine overall projects including operating cost to ensure that all projects are delivered effectively on-time, within scope and budget
- Manages all contractual aspects of a procurement project; establishes and maintains work program and schedules for on-going contracts and newly planned ones
- Participates in the development of risk assessments and risk management
- Supports the procurement process including providing input to statement of works
- Supports the development and implementation of operational plans, standard operating procedures, initiatives and projects relating to contract compliance and performance management.
- Preparing reports based on analysis and presenting to management
- Manage financial model of Public Investment on airport rail link project
- In charges of Board of Investment (BOI) Thailand project related deals

April 2016 - September 2019

Business Development of Zense Entertainment Company Limited (Part-time)

Responsibilities

- Builds business by identifying and selling prospects
- Evaluate market size, market approaches, competition, and market analysis
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements
- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options
- Prepares reports by collecting, analyzing, and summarizing information