



Siripun Kiowjuntip

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PROFILE

- 3+ Years of experience in B2B and B2C sales.
- Able to deal with pressure, expectation, target and complaints.
- Friendly, easy-going, flexible, result-oriented salesperson.

EXPERIENCES

► Sales Consultant

Beyond Training, Thonburi, Bangkok

November 2021 - Present

- Manage client account to find new sales opportunities.
- Find and discuss client's need via meeting or conference call.
- Brief customer's requirement with internal team to generate proposal.
- Deliver monthly sales target.

► Sales Consultant

SEAC, Klong Toey, Bangkok

May 2020 – November 2021

- Consulted and gave best company's service to both B2B and B2C clients.
- Approached and made appointment with customers to present product.
- Delivered revenue to company.

► Educational Consultant (Sales Executive)

Wall Street English, Chiang Mai

June 2018 – October 2019

- Presented the product to personalize customers' expectations.
- Serviced, encouraged and motivated existing clients to renew.
- Delivered monthly sales target.

► Customer Service Officer

8Adventures, Chiang Mai

October 2017 – May 2018

- Answered customers' questions via phone, e-mail and social media.
- Maintained and created good image of company and good relationship among company and agency.

EDUCATION

2013 – 2017

Bachelor of Arts – English Major,
minor in Mass Communication, Chiang Mai
University, Thailand

SKILLS

- | | |
|--------------------|---------------------|
| ● Communication | ● Sales, Tele-sales |
| ● Google Workspace | ● Adaptability |
| ● Microsoft Office | ● Problem-Solving |
| ● English | ● Team-Work |
| ● Thai | ● Critical Thinking |

EXTRACURRICULAR

ACTIVITIES

► Liaison Staff - Asian School Games 2016

July 2016

- Assisted and provided the facilities to Singapore athletics team.
- Be friend with Singapore athletes to make them feel comfortable living in Thailand.

► Liaison Staff - Tourism Authority of Thailand's Thailand Travel Mart 2016

May 2016

- Helped TAT officers such as setting up the booth and preparing brochure to participants.
- Helped participants to find the right booth, answered participants' question.