

# **KAWALEE CHANPRATES**

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#### **EDUCATION & QUALIFICATIONS**

1. MASTER'S DEGREE: THAMMASAT UNIVERSITY (Tha Prachan Campus)

Master of Science Program in Management Information Systems (MSMIS)

Bangkok, Thailand
Present

2. BACHELOR'S DEGREE: THAMMASAT UNIVERSITY (Rangsit Campus)

Faculty of Economics: Industrial economics in major, Marketing program in minor

Pathumthani, Thailand
June 2013 – May 2017

**SKILLS** 

Language: Thai (Native), English-Fluent (TOEIC 715)

**Personal:** Business Analysis, Strategic Planning, Time management, Self-learning, Good attitude, Team player and ability to work

independently and under time pressure

Computer: Microsoft Word, Microsoft PowerPoint, Microsoft Excel (VLOOKUP, PIVOT)

#### **WORK EXPERIENCES**

#### 1. Symphony Communication Public Co., Ltd, Bangkok, Thailand

May. 2018 - Present

- Analyst (Coverage Expansion Section)
- Study and explore the target market for the new expansion areas
- o Gather and analyze data to support business strategy requirements. (Project Category, Tenant, Business Type)
- Synthesize current business intelligence data to produce reports and polished presentations, highlighting findings and recommending changes.
- Participate in requirements meetings and data mapping sessions to understand business needs.
- o Follow up, consolidate, and review all the data from related team and propose the complete plans to potential customers
- o Produce accurate and timely collections reports, facilitating measurement, decision-making and engagement with customers
- o Present the report to high level management to make data driven decisions

### 2. K Consolidate Co., Ltd, Bangkok, Thailand

Sep. 2017 – Dec 2017

- Analyst (Marketing Consultant Section)
- o Worked with clients to gather business requirements
- o Clearly understanded client's requirements, its competitors and industry
- o Got the efficient data by in-depth interviews and focus group discussion
- $\circ \quad \hbox{Coordinated with internal teams to ensure successful completion of projects}$
- Analyzed Market situations, Market trends, SWOT analysis and reports to support business functions
- Assisted Project Manager/ Senior Research Consultant to plan strategies, prepared the presentation to provide consultancy and recommendations to client

## INTERNSHIP

## 1.PTT Global Chemical Public Co., Ltd

June 2016 - Aug 2016

- Analyst (Marketing Consultant Section)
- Studied Market Industry and competitors
- o Supported Project Manager/Senior Research to do the documents

# ACHIEVEMENTS

- Achieved to do the coverage expansion areas provided (ICONS Siam, Samyan Mitrtown, Gaysorn Tower)
- · Achieved to do the exclusivity for new area provided (Sathorn Prime Building)
- Achieved the Strategic Roadmap (Automotive Dealer)

# TRANING AND CERTIFICATIONS

Google Adwords

Got the Adwords certification from google in 2018

Data Tech Academy

Got the certification of Business Data Analytics in 2018

Tesco Career Academy

Attended the academy in 2017 to discover and prepare myself to be ready for working life

Student Training Program Certificate

Attended and got training certification in PTT Global Chemical Public Co., Ltd (Section Solution Creation) in 2016