# Assignment 1

## Exploratory data analysis

(Dataset: Car sales, Data Source: Kaggle.com)

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#### **Assumptions:**

- ➤ The dataset explains the factors of a car sale.
- ➤ Horsepower is the most important thing on a car, it is the thing that defines the value of the car. If the car have more horsepower then the car have more value.
- ➤ We assume that horsepower plays a vital role in the sales and the price of the vehicle.
- ➤ Fuel efficiency is the key feature of a vehicle, it may also affect the sales of the vehicle
- ➤ We will be performing EDA to verify these assumptions.

```
library(MASS)
library(dplyr)
library(plyr)
library(lattice)
library(ggplot2)
library(tidyverse)
df1 <- read.csv('Car_sales.csv')</pre>
head(df1)
                    Model Sales_in_thousands X__year_resale_value
##
     Manufacturer
Vehicle_type
## 1
            Acura Integra
                                       16.919
                                                             16.360
Passenger
## 2
            Acura
                        TL
                                       39.384
                                                             19.875
Passenger
                        CL
                                       14.114
                                                             18,225
## 3
            Acura
Passenger
                                        8.588
## 4
            Acura
                        RL
                                                             29.725
Passenger
             Audi
                        Α4
                                       20.397
## 5
                                                             22.255
Passenger
             Audi
                        A6
                                       18.780
## 6
                                                             23.555
Passenger
     Price in thousands Engine size Horsepower Wheelbase Width Length
Curb weight
## 1
                   21.50
                                 1.8
                                             140
                                                     101.2 67.3 172.4
2.639
                   28.40
                                 3.2
                                             225
                                                     108.1 70.3 192.9
## 2
3.517
                                 3.2
                                             225
                                                     106.9 70.6 192.0
## 3
                      NA
3.470
## 4
                  42.00
                                 3.5
                                             210
                                                     114.6 71.4
                                                                  196.6
3.850
## 5
                  23.99
                                 1.8
                                             150
                                                     102.6 68.2
                                                                  178.0
2.998
                                 2.8
                                             200
## 6
                  33.95
                                                     108.7 76.1 192.0
3.561
##
     Fuel_capacity Fuel_efficiency Latest_Launch Power_perf_factor
## 1
              13.2
                                                            58.28015
                                 28
                                          2/2/2012
## 2
              17.2
                                 25
                                                            91.37078
                                         6/3/2011
## 3
              17.2
                                 26
                                         1/4/2012
                                                                   NA
## 4
              18.0
                                 22
                                                            91.38978
                                         3/10/2011
## 5
              16.4
                                 27
                                         10/8/2011
                                                            62.77764
## 6
              18.5
                                 22
                                         8/9/2011
                                                            84.56511
```

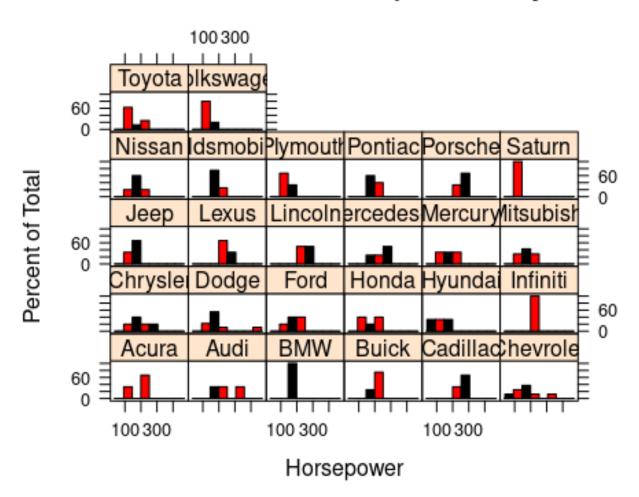
```
#Descriptive statistics
summary(df1)
## Manufacturer
                          Model
                                           Sales_in_thousands
X year resale value
## Length:157
                       Length:157
                                           Min. : 0.11
                                                               Min.
                                                                      : 5.16
##
   Class :character
                       Class :character
                                           1st Qu.: 14.11
                                                               1st Qu.:11.26
##
   Mode :character
                       Mode :character
                                           Median : 29.45
                                                               Median :14.18
##
                                           Mean
                                                  : 53.00
                                                               Mean
                                                                      :18.07
##
                                           3rd Qu.: 67.96
                                                               3rd Qu.:19.88
##
                                           Max.
                                                  :540.56
                                                              Max.
                                                                      :67.55
##
                                                               NA's
                                                                      :36
                       Price_in_thousands Engine_size
##
   Vehicle_type
                                                             Horsepower
                             : 9.235
##
    Length:157
                       Min.
                                           Min.
                                                 :1.000
                                                           Min.
                                                                  : 55.0
##
    Class :character
                       1st Qu.:18.017
                                           1st Qu.:2.300
                                                            1st Qu.:149.5
##
   Mode :character
                       Median :22.799
                                           Median :3.000
                                                           Median :177.5
##
                       Mean
                              :27.391
                                           Mean
                                                  :3.061
                                                           Mean
                                                                   :185.9
##
                       3rd Qu.:31.948
                                           3rd Qu.:3.575
                                                            3rd Qu.:215.0
##
                              :85.500
                                                  :8.000
                                                                   :450.0
                       Max.
                                           Max.
                                                           Max.
##
                       NA's
                               :2
                                           NA's
                                                  :1
                                                           NA's
                                                                   :1
##
      Wheelbase
                        Width
                                         Length
                                                      Curb weight
                           :62.60
                                     Min.
##
   Min.
          : 92.6
                    Min.
                                            :149.4
                                                     Min.
                                                           :1.895
##
    1st Qu.:103.0
                    1st Qu.:68.40
                                     1st Qu.:177.6
                                                     1st Qu.:2.971
   Median :107.0
##
                    Median :70.55
                                     Median :187.9
                                                     Median :3.342
##
   Mean
           :107.5
                           :71.15
                    Mean
                                     Mean
                                            :187.3
                                                     Mean
                                                            :3.378
##
    3rd Qu.:112.2
                    3rd Qu.:73.42
                                     3rd Qu.:196.1
                                                     3rd Qu.:3.800
##
   Max.
           :138.7
                    Max.
                           :79.90
                                     Max.
                                            :224.5
                                                     Max.
                                                            :5.572
##
   NA's
                    NA's
                                     NA's
                                                     NA's
                                                             :2
           :1
                            :1
                                            :1
                    Fuel efficiency Latest Launch
## Fuel capacity
                                                        Power perf factor
##
   Min.
           :10.30
                    Min.
                           :15.00
                                     Length:157
                                                        Min. : 23.28
##
   1st Qu.:15.80
                    1st Qu.:21.00
                                     Class :character
                                                        1st Qu.: 60.41
## Median :17.20
                    Median :24.00
                                     Mode :character
                                                        Median : 72.03
##
   Mean
           :17.95
                    Mean
                           :23.84
                                                        Mean
                                                                : 77.04
                                                        3rd Qu.: 89.41
    3rd Qu.:19.57
                    3rd Qu.:26.00
##
##
           :32.00
   Max.
                    Max.
                           :45.00
                                                        Max.
                                                                :188.14
   NA's
##
           :1
                    NA's
                            :3
                                                        NA's
                                                                : 2
str(df1)
                    157 obs. of
## 'data.frame':
                                  16 variables:
##
   $ Manufacturer
                                  "Acura" "Acura" "Acura" "Acura" ...
                           : chr
                                  "Integra" "TL" "CL" "RL" ...
##
  $ Model
                           : chr
## $ Sales_in_thousands : num
                                  16.92 39.38 14.11 8.59 20.4 ...
## $ X year resale value: num
                                  16.4 19.9 18.2 29.7 22.3 ...
## $ Vehicle_type
                           : chr
                                  "Passenger" "Passenger" "Passenger"
"Passenger" ...
                                  21.5 28.4 NA 42 24 ...
## $ Price_in_thousands : num
                                  1.8 3.2 3.2 3.5 1.8 2.8 4.2 2.5 2.8 2.8 ...
  $ Engine size
                           : num
                                  140 225 225 210 150 200 310 170 193 193 ...
## $ Horsepower
                          : int
## $ Wheelbase
                                 101 108 107 115 103 ...
                          : num
```

```
## $ Width
                                   67.3 70.3 70.6 71.4 68.2 76.1 74 68.4 68.5
                            : num
70.9 ...
    $ Length
                                   172 193 192 197 178 ...
##
                            : num
    $ Curb_weight
                                   2.64 3.52 3.47 3.85 3 ...
                            : num
                                   13.2 17.2 17.2 18 16.4 18.5 23.7 16.6 16.6
##
   $ Fuel_capacity
                            : num
18.5 ...
    $ Fuel_efficiency
                           : int
                                   28 25 26 22 27 22 21 26 24 25 ...
                                   "2/2/2012" "6/3/2011" "1/4/2012" "3/10/2011"
##
   $ Latest_Launch
                           : chr
##
    $ Power_perf_factor
                           : num 58.3 91.4 NA 91.4 62.8 ...
#Checking null values
colSums(is.na(df1))
##
           Manufacturer
                                         Model
                                                  Sales_in_thousands
##
## X__year_resale_value
                                  Vehicle_type
                                                  Price_in_thousands
##
##
            Engine_size
                                                           Wheelbase
                                    Horsepower
##
                       1
                                              1
                                                                    1
                   Width
##
                                        Length
                                                         Curb_weight
##
##
          Fuel_capacity
                               Fuel_efficiency
                                                       Latest_Launch
##
##
      Power_perf_factor
##
#removing null values
df1 <- na.omit(df1)</pre>
colSums(is.na(df1))
##
           Manufacturer
                                         Model
                                                  Sales_in_thousands
##
## X__year_resale_value
                                  Vehicle_type
                                                  Price_in_thousands
##
            Engine_size
                                                           Wheelbase
##
                                    Horsepower
##
                                                                    0
##
                   Width
                                        Length
                                                         Curb_weight
##
##
                               Fuel_efficiency
                                                       Latest_Launch
          Fuel_capacity
##
##
      Power_perf_factor
##
```

```
summary(df1)
## Manufacturer
                          Model
                                           Sales_in_thousands
X__year_resale_value
## Length:117
                       Length:117
                                          Min.
                                                  : 0.11
                                                              Min.
                                                                     : 5.16
   Class :character
                       Class :character
                                          1st Ou.: 16.77
                                                              1st Ou.:11.24
   Mode :character
                       Mode :character
##
                                          Median : 32.30
                                                              Median :14.01
##
                                          Mean
                                                 : 59.11
                                                              Mean
                                                                     :18.03
##
                                           3rd Qu.: 76.03
                                                              3rd Qu.:19.88
##
                                                  :540.56
                                                              Max.
                                           Max.
                                                                     :67.55
                       Price in thousands
##
   Vehicle type
                                          Engine size
                                                             Horsepower
##
    Length:117
                       Min. : 9.235
                                          Min.
                                                           Min.
                                                                  : 55.0
                                                 :1.000
##
   Class :character
                       1st Qu.:16.980
                                           1st Qu.:2.200
                                                           1st Qu.:140.0
##
   Mode :character
                       Median :21.665
                                          Median :3.000
                                                           Median :175.0
##
                              :25.969
                                          Mean
                                                  :3.049
                                                           Mean
                                                                  :181.3
                       3rd Ou.: 29.465
##
                                           3rd Ou.:3.800
                                                           3rd Ou.:210.0
##
                                                 :8.000
                       Max.
                              :82.600
                                          Max.
                                                           Max.
                                                                  :450.0
##
      Wheelbase
                        Width
                                        Length
                                                      Curb weight
##
   Min.
          : 92.6
                           :62.60
                    Min.
                                    Min.
                                           :149.4
                                                     Min.
                                                           :1.895
##
   1st Qu.:102.4
                    1st Qu.:68.50
                                    1st Qu.:177.5
                                                     1st Qu.:2.911
##
   Median :107.0
                    Median :70.40
                                    Median :187.8
                                                     Median :3.340
##
   Mean
          :107.3
                    Mean
                           :71.19
                                    Mean
                                           :187.7
                                                     Mean
                                                          :3.324
##
    3rd Ou.:111.6
                    3rd Qu.:73.60
                                    3rd Qu.:196.5
                                                     3rd Ou.:3.823
##
   Max.
          :138.7
                    Max.
                           :79.30
                                    Max.
                                            :224.5
                                                     Max.
                                                            :5.115
                    Fuel efficiency Latest Launch
##
    Fuel_capacity
                                                        Power_perf_factor
## Min. :10.30
                    Min. :15.00
                                    Length:117
                                                        Min.
                                                              : 23.28
##
   1st Qu.:15.30
                    1st Qu.:22.00
                                    Class :character
                                                        1st Qu.: 55.30
##
   Median :17.20
                    Median :24.00
                                    Mode :character
                                                        Median : 70.66
##
   Mean
           :17.81
                           :24.12
                                                        Mean
                                                               : 74.93
                    Mean
##
    3rd Qu.:19.80
                    3rd Qu.:26.00
                                                        3rd Qu.: 85.83
                           :45.00
           :32.00
##
   Max.
                    Max.
                                                        Max.
                                                               :188.14
#Changing the specific variables to categorical
df1$Manufacturer=as.factor(df1$Manufacturer)
df1$Vehicle_type=as.factor(df1$Vehicle_type)
str(df1)
## 'data.frame':
                    117 obs. of 16 variables:
                          : Factor w/ 26 levels "Acura", "Audi",...: 1 1 1 2 2
  $ Manufacturer
2 3 3 4 4 ...
## $ Model
                                  "Integra" "TL" "RL" "A4" ...
                          : chr
## $ Sales_in_thousands : num
                                 16.92 39.38 8.59 20.4 18.78 ...
## $ X__year_resale_value: num
                                 16.4 19.9 29.7 22.3 23.6 ...
                          : Factor w/ 2 levels "Car", "Passenger": 2 2 2 2 2 2
## $ Vehicle type
2 2 2 2 ...
## $ Price in thousands : num 21.5 28.4 42 24 34 ...
                          : num 1.8 3.2 3.5 1.8 2.8 4.2 2.8 2.8 3.1 3.8 ...
## $ Engine size
                                 140 225 210 150 200 310 193 193 175 240 ...
## $ Horsepower
                          : int
## $ Wheelbase
                                 101 108 115 103 109 ...
                          : num
                          : num 67.3 70.3 71.4 68.2 76.1 74 68.5 70.9 72.7
##
  $ Width
```

```
72.7 ...
## $ Length
                         : num 172 193 197 178 192 ...
  $ Curb_weight
                         : num 2.64 3.52 3.85 3 3.56 ...
                         : num 13.2 17.2 18 16.4 18.5 23.7 16.6 18.5 17.5
## $ Fuel capacity
17.5 ...
## $ Fuel_efficiency
                         : int 28 25 22 27 22 21 24 25 25 23 ...
                         : chr "2/2/2012" "6/3/2011" "3/10/2011"
## $ Latest Launch
"10/8/2011" ...
## $ Power_perf_factor : num 58.3 91.4 91.4 62.8 84.6 ...
## - attr(*, "na.action")= 'omit' Named int [1:40] 3 8 16 19 28 34 35 39 45
51 ...
    ... attr(*, "names")= chr [1:40] "3" "8" "16" "19" ...
##
#Histogram analysis
histogram(~Horsepower|Manufacturer,data=df1,col=c("black","red"),main="Manufa
cturer wise horsepower analysis")
```

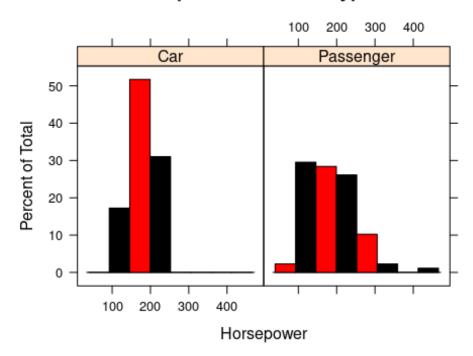
## Manufacturer wise horsepower analysis



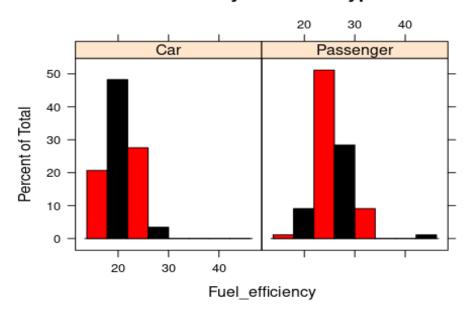
histogram(~Fuel\_efficiency|Vehicle\_type,data=df1,col=c("red","black"),main="F
uel efficiency of vehicle type")

histogram(~Horsepower|Vehicle\_type,data=df1,col=c("red","black"),main="Horsepower of vehicle type")

## Horsepower of vehicle type

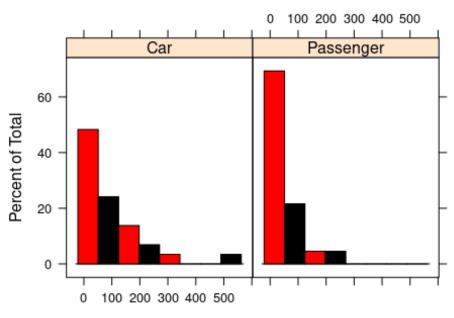


#### Fuel efficiency of vehicle type



histogram(~Sales\_in\_thousands|Vehicle\_type,data=df1,col=c("red","black"),main ="Sales in thousands of vehicle type")

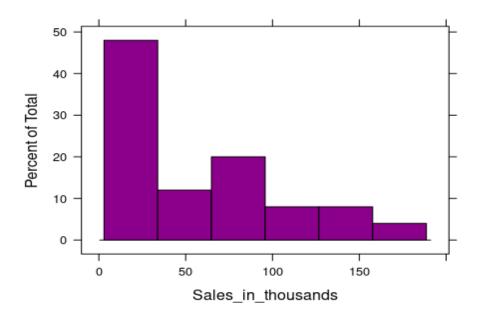
#### Sales\_in\_thousands of vehicle type



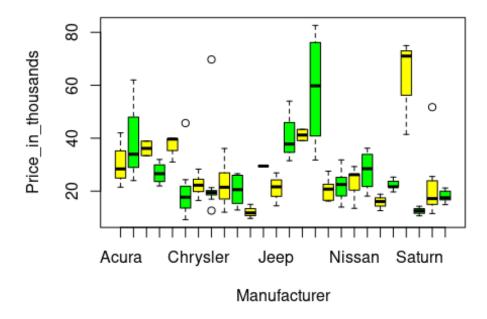
Sales\_in\_thousands

```
#Subsetting the vehicle type attribute to Car
df2<-subset(df1,Vehicle_type== 'Car' & Sales_in_thousands >
480, select=c(Vehicle_type, Sales_in_thousands))
head(df2)
##
      Vehicle_type Sales_in_thousands
## 57
               Car
                               540.561
df3<-subset(df1,Vehicle_type== 'Car' & Sales_in_thousands <</pre>
200, select=c(Vehicle_type, Sales_in_thousands))
head(df3)
      Vehicle_type Sales_in_thousands
##
## 42
               Car
                                16.767
## 43
               Car
                                31.038
                               111.313
## 44
               Car
                               181.749
## 46
               Car
                               155.787
## 54
               Car
## 55
               Car
                               125.338
```

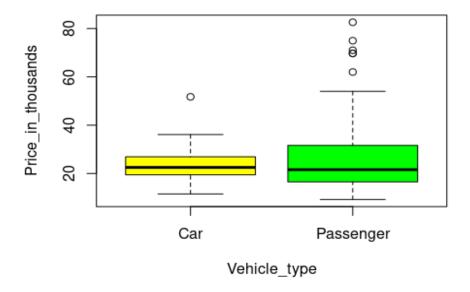
#### histogram(~Sales\_in\_thousands,data=df3,col="darkmagenta")



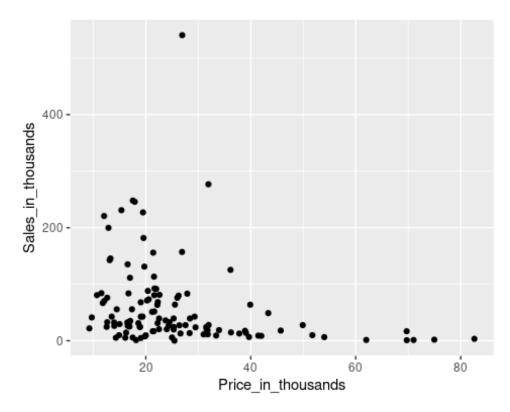
#Boxplot analysis
boxplot(Price\_in\_thousands~Manufacturer, data=df1, col=c("yellow", "green"))



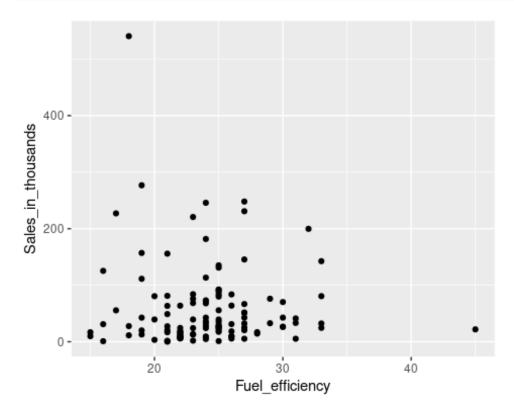
#### boxplot(Price\_in\_thousands~Vehicle\_type, data=df1, col=c("yellow", "green"))



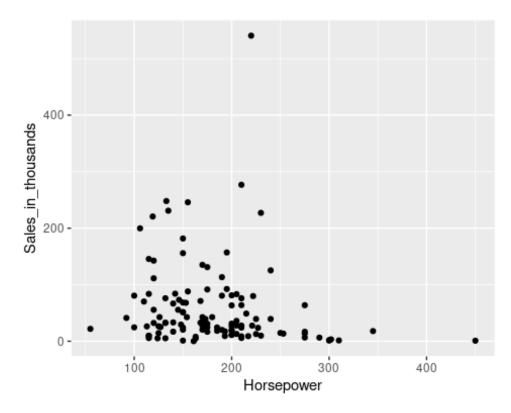
#Scatterplot analysis
ggplot(df1, aes(x=Price\_in\_thousands, y=Sales\_in\_thousands)) + geom\_point()



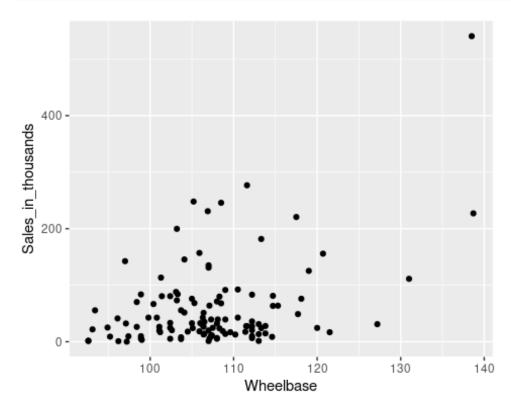
ggplot(df1, aes(x=Fuel\_efficiency, y=Sales\_in\_thousands)) + geom\_point()



ggplot(df1, aes(x=Horsepower, y=Sales\_in\_thousands)) + geom\_point()



ggplot(df1, aes(x=Wheelbase, y=Sales\_in\_thousands)) + geom\_point()



#### **Attribute description:**

- ➤ The "Car\_sales" dataset have 16 features and 117 observations.
- ➤ There is no categorical variable in the dataset ,it is filled with numerical, integer and character data types.
- ➤ There are 26 manufacturers, Sales of the cars is scaled in thousands, there two vehicle types: Cars, passengers.
- ➤ And there are attributes like Horsepower , Fuel efficiency, Fuel capacity etc..,
- There are attributes based on resale value and latest launch.

### Inference

#### <u>Histogram:</u>

- ➤ We can start the analysis with the 'Horsepower' attribute. Dodge is the only company producing car/cars with horsepower more than 350.Chevrolet mostly produce the cars with horsepower less 150, they also produce some cars having horsepower more than 300.All the BMW cars have the horsepower between 100-150.
- The fuel efficiency of passenger vehicle type is higher than of car vehicle type. There is an observation with fuel efficiency more than 40.Car vehicle type has the maximum fuel efficiency of 30.
- ➤ Passenger cars are available with horsepower over 100-350 while car vehicle type's maximum horse power is 250.
- Car vehicle type have higher sales than passenger vehicle type.

#### **Boxplot:**

- Most of the boxes in price-manufacturer boxplot are positively skewed. Outliers are detected in Chevrolet, Dodge and Toyota.
- In the price-vehicle boxplot 'cars' have no skewness, while the 'passenger' box was positively skewed. Outliers were detected in both of their upper bound.

#### **Scatterplot:**

- ➤ We compared sales with the horsepower, there is no correlation in it.
- ➤ Then we created boxplot for sales with price, horsepower and wheelbase. All of those boxplots exhibited no correlation.

#### **Insights**

- The cars produced by dodge and Chevrolet have high horsepower.
- ➤ All the other manufacturers producing cars with moderate horsepower.
- Cars vehicle type have high sales than passenger vehicle type.
- > Passenger vehicle type high fuel efficiency than cars vehicle type.
- Most of the Passenger type vehicle price higher than median price value.
- Price of the car is independent of all the other features.
- Porsche produces more cars with lower than their median price value.
- ➤ Surprisingly passenger car manufacturers are producing vehicles with horsepower more than 400.
- Some of the passenger cars have high fuel efficiency.
- > But none of these affect that mush of the price and sales of the car.
- ➤ Dodge car has the highest horsepower in the whole dataset.
- ➤ BMW and infiniti have a standard range of cars with horsepower 100-200 and 200-300HP respectively.