



# FINANCIAL PERFORMANCE DASHBOARD

Yamini Ponnambalam

Team

All

Date

01/01/2023

01/02/2024

Employee Performance Page Button

Overall Sales Performance Page Button

## Monthly Target Reached & Variance % by Employees

Andria Kimpton ▼ -95.96%

Barr Faughny ▼ -95.82%

Beverie Moffet ▼ -96.06%

Brien Boise ▼ -95.90%

Camilla Castle ▼ -95.95%

Total Sales Actual

\$18.95M

YTD: 2.44M

Total Sales Target

\$19.3161M

YTD: \$2.55M

Variance

(\$366.86K)

YTD: (\$112.695K)

Variance Percentage

1.9%

YTD: -4.41%

Target Status by Date

Team: All

Delish

Tempo

Jucies

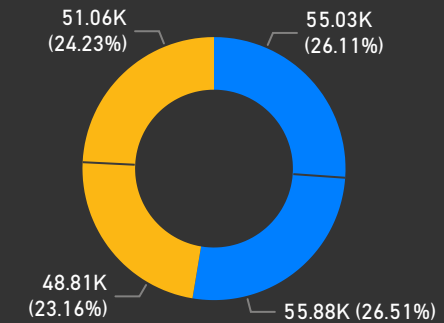
Yummies

## FINANCIAL TREND ANALYSIS OF THE YEAR

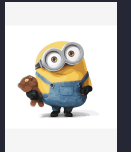
Total Sales Actual (14.54% decrease) and Total Sales Target (13.24% decrease) both trended down between Sunday, January 1, 2023 and Thursday, February 1, 2024.

Across all metrics, Total Sales Actual had the most interesting recent trend and started trending down on Wednesday, November 1, 2023, falling by 34.87% (202420) in 2 months.

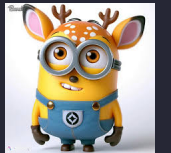
## Actual Vs. Target Sales by Year



## EMPLOYEES



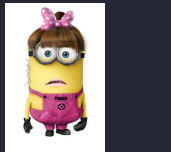
Wilone O'Kielt



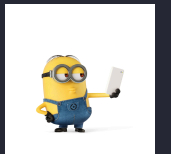
Van Tuxwell



Roddy Speechley



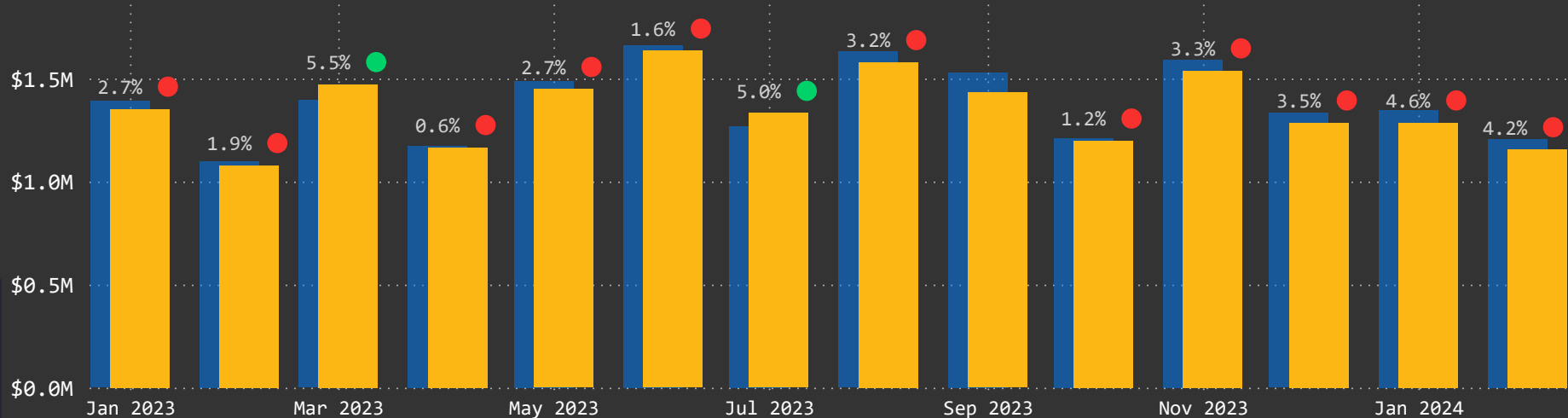
Rafaelita Blaksla...



Ohv Sorrel

## We met Target Sales for 2 out of 14

● Total Sales Target ● Total Sales Actual



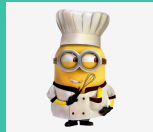

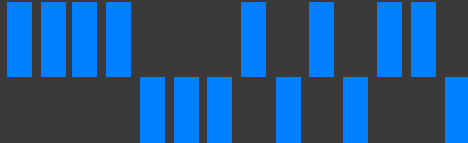

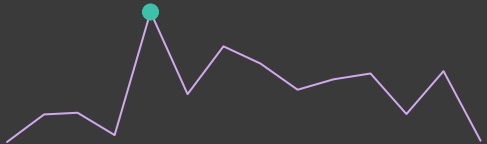
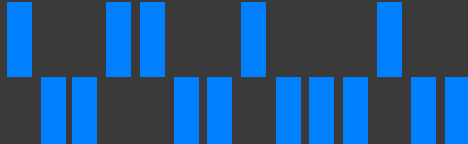


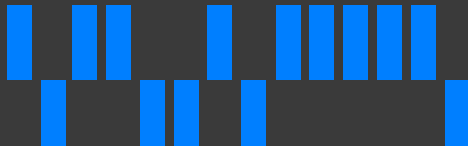
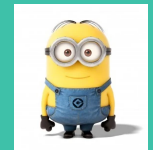

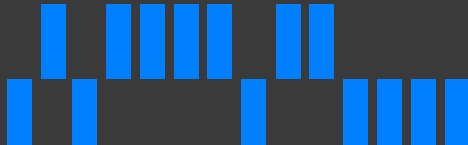
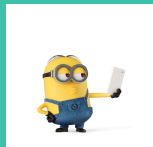
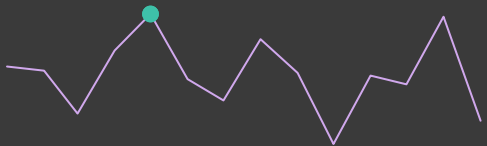
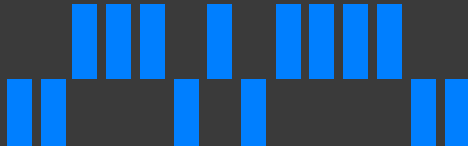

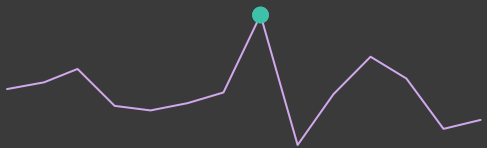
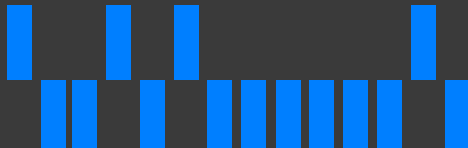



# Employee Performance

PhotoID	Sales person	Actual	Target	Variance %
	Karlen McCaffrey	\$44.84K	\$52,000	-13.77%
	Dennison Crosswaite	\$98.30K	\$98,300	0.00%
	Van Tuxwell	\$80.58K	\$104,800	-23.11%
	Curtice Advani	\$82.30K	\$74,900	9.88%
	Rafaelita Blaksland	\$80.88K	\$67,100	20.53%
	Madelene Upcott	\$50.42K	\$62,500	-19.33%
	Camilla Castle	\$54.17K	\$52,500	3.18%
	Andria Kimpton	\$78.47K	\$69,100	13.55%
	Keine Padly	\$52.73K	\$38,000	38.77%



Overall Individual Sales Performance

PhotoID	Sales person	Actual	Target	Variance %	Trend	Target Status by Date	
	Roddy Speechley	\$732.09K	\$716,200	<div></div>	2.22%		
	Jehu Rudeforth	\$706.63K	\$738,800	<div></div>	-4.35%		
	Barr Faughny	\$808.09K	\$787,200	<div></div>	2.65%		
	Beverie Moffet	\$760.24K	\$740,200	<div></div>	2.71%		
	Oby Sorrel	\$785.68K	\$762,600	<div></div>	3.03%		
	Mallorie Waber	\$783.28K	\$836,100	<div></div>	-6.32%		
	Gunar Cockshoot	\$846.42K	\$872,500	<div></div>	-2.99%	