JOB APPLICATION TRACKING SYSTEM USING SALESFORCE

INTRODUCTION:

OVERVIEW:

Salesforce is the world's No 1 customer relationship management CRM platform. It helps in marketing, sales, service, commerce and IT teams works as one from anywhere in the world. This can help field sales teams ensure that order are fulfilled quickly and accurately and that inventory levels are maintained at optimal levels.

PURPOSE:

Job application tracking system is a software that automates administrative tasks in recruitment and hiring. For example this software enables faster interview scheduling, easier job advertising, optimized referrals, automated processes and more. Overall it helps relieve many recruiting pains that recruiters and hiring managers often face. There are some alternative names for this software. They are hiring software, talent acquisition software, hiring platform and recruitment software

PROBLEM DEFINITION AND DESIGN THINKING:

EMPATHY MAP:

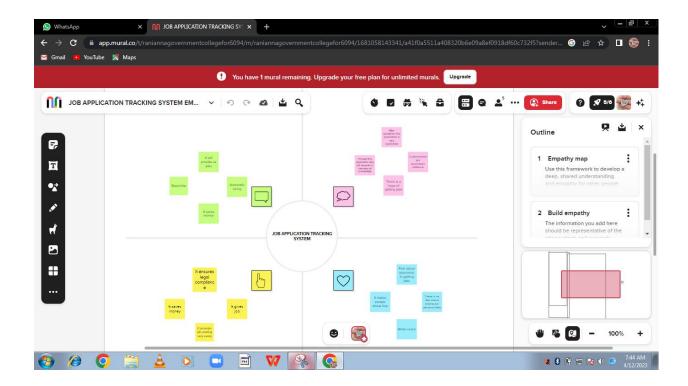
An empathy map is a widely used visualization tool. The primal purpose of an empathy map is to bridge the understanding of the end user. Within context of its application, this tool is used to build a shared understanding of the user's needs and provide context to a user centered solution. The traditional empathy map begins with four categories they are says,thinks,does and feels.

Says category contains what the user says out loud during research.

Thinks category contains what the user is thinking.

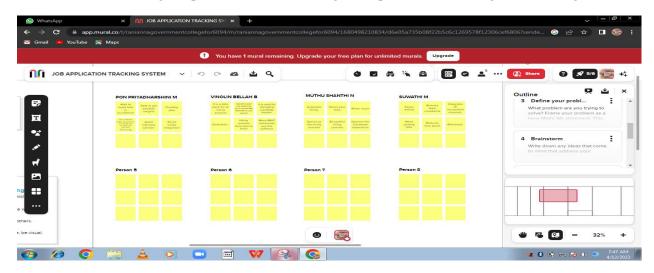
Does category contains the user's action and behavior.

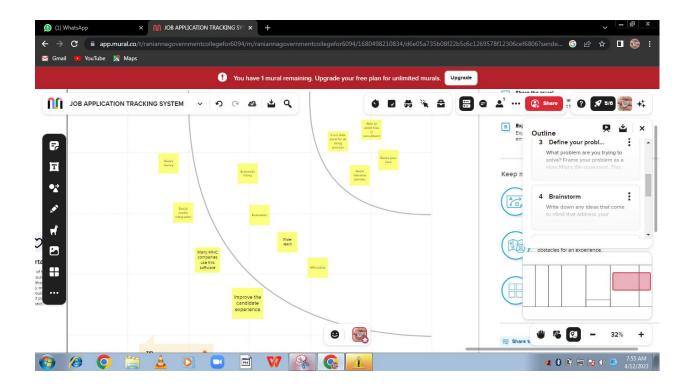
Feels category contains the user's emotional state in context with their experience.



IDEATION AND BRAINSTORMING MAP:

Brainstorming is an activity that will help you generate more innovative ideas. Its one of many methods of ideations. The process of coming up with new ideas and its core to the design thinking process. It is a process of forming ideas from conception to implementation, most often in a business setting. It is expressed via graphical, written or verbal methods and arises from past or present knowledge, influences, opinions, experiences and personal convictions. There are four types of brainstorming. They are reverse brainstorming, Stops-and-Go brainstorming, Phillips 66 brainstorming, brain writing.





RESULT:

DATA MODEL:

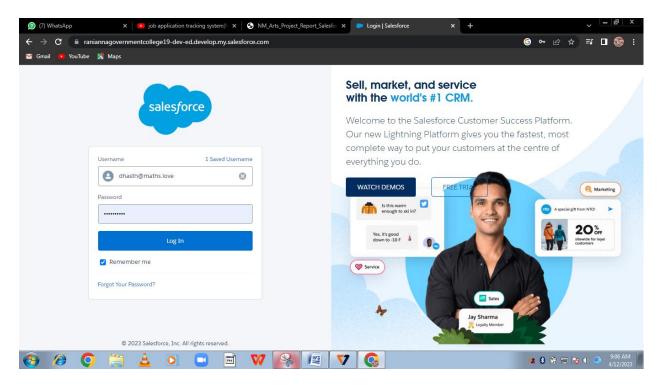
FIELD NAME	FIELDS AND RELATIONSHIP
Job title	Field lable: Job title Data type: Text
Recruiter	Field lable: Recruiter Data type: Master detail
Description	Field lable: Description Data type: Text area

Location

Field lable: Location Data type: Text

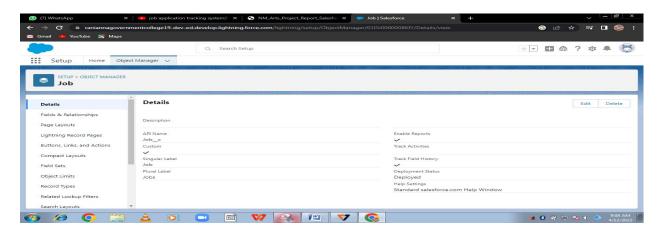
ACTIVITY AND SCREENSHOT:

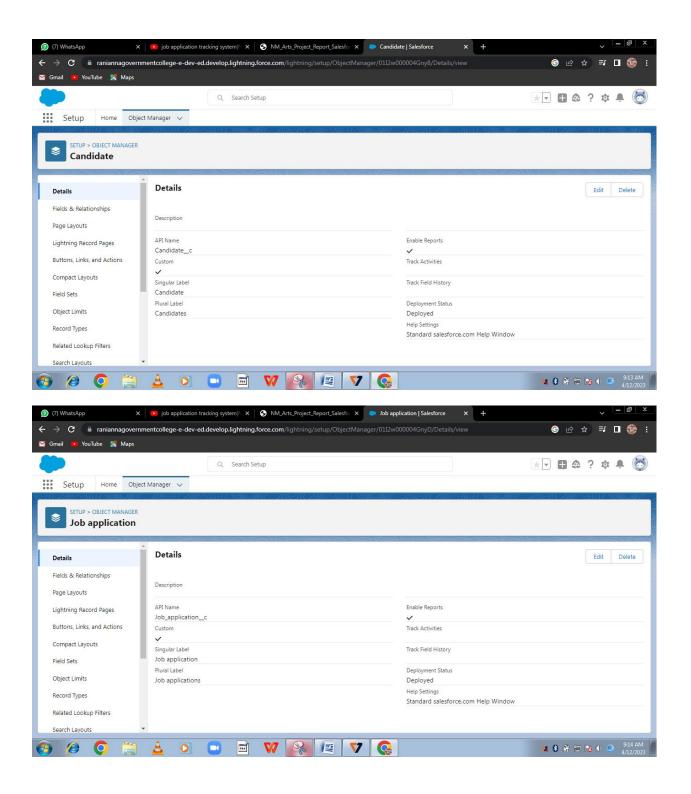
CREATING DEVELOPER SALESFORCE ORG:

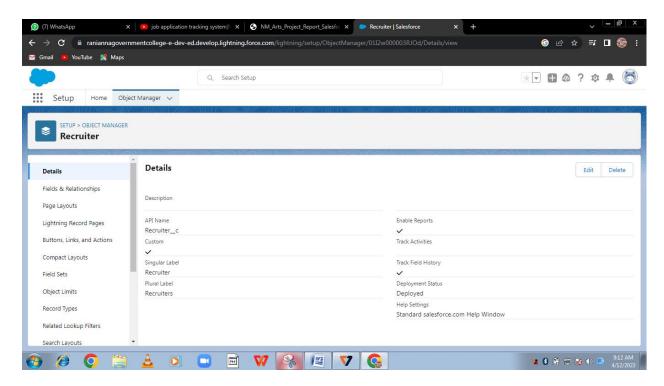


Salesforce is your customer success platform, designed to help you sell, service, market, analyze and connect with your customers.

CREATING CUSTOM OBJECTS:

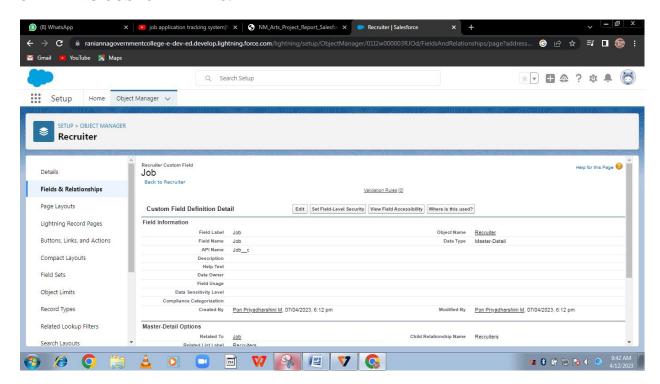






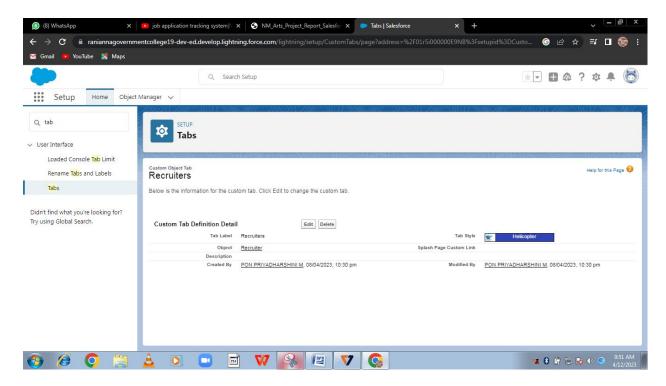
Salesforce objects are database tables that permit you to store data that is specific to an organization. It consists of field (columns) and records (rows).

CREATING CUSTOM FIELDS:



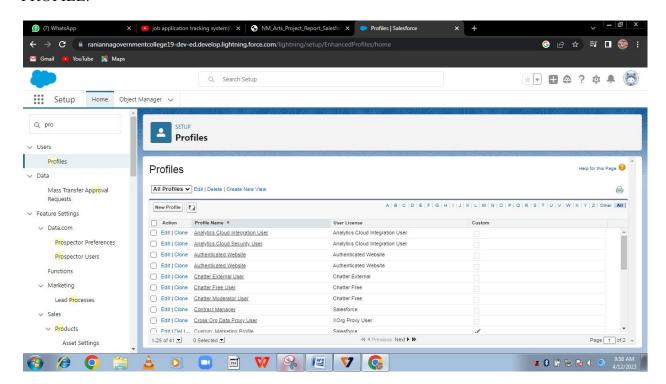
Fields in salesforce represents what the columns represent in relation databases. It can store data values which are required for a particular object in a record.

TAB:



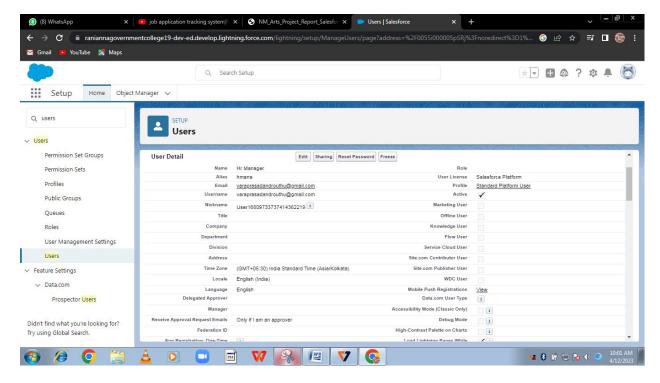
In salesforce, a tab is a user interface element that allows users to navigate to different sections of the platform, such as accounts, contacts, leads, and opportunities.

PROFILE:



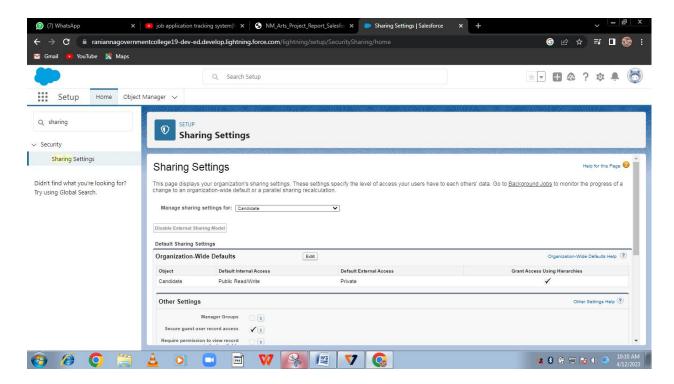
A profile is a group /collection of settings and permissions that define what a user can do in salesforce.

USERS:



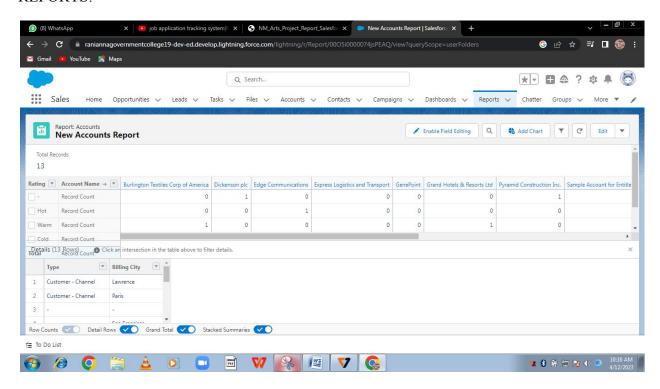
A user is anyone who logs in two salesforce. Users are employees at your company, such as sales reps, managers, and IT specialist, who need access to the companies records.

SHARING RULES:



Sharing rules help users to share records based on conditions.

REPORTS:



A report is a list of records that meet the criteria you define. It's defined in rows and columns and can be filtered, grouped or displayed in a graphical chart.

Trailhead Profile Public URL

Team Lead – https://trailblazer.me/id/ppriyadharshinim

Team member 1- https://trailblazer.me/id/vbellahb

Team member 2- https://trailblazer.me/id/muthn3

Team member 3- https://trailblazer.me/id/suwam

ADVANTAGE AND DISADVANTAGE:

ADVANTAGES:

1. Post jobs on multiple job boards.

- 2. Save time by automating tasks.
- 3. Manage talent data base.
- 4. It is used to identify and hire best candidate.
- 5. Reduces time spent with administrative task.
- 6. Facilitates collaborative hiring.
- 7. Improves the quality of hire.

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DISADVANTAGES:

- 1. Missing qualified applicants due to wrong keyboard selection.
- 2. Automatic elimination of resumes that software cannot recognize and interpret.
- 3. They are open to manipulation.
- 4. Communication can be less personalized.
- 5. Companies can miss out good candidate.
- 6. Creating biases.

APPLICATIONS:

- 1. In house recruitment
- 2. Video tutorials
- 3. Solutions
- 4. Staffing agencies
- 5. Industries
- 6. IT fields
- 7. Unreliable and not perfect

CONCLUSION:

Job application tracking system is a software used for hiring process .Nowadays after pandemic most probably every companies started using this software there are many advantages but there is still some drawbacks which cannot be rectified. We would like to say that we have done in this project. Through this project we first created sales force developer org.

Then we have created custom object, custom field, new custom field, profile, standard user, sharing rules and finally we have finished it with report.

FUTURE SCOPE:

This software creates opportunities to automate manual processes increases visibility into the hiring cycle for the entire recruiting team and increases opportunities for communication through the candidate journey.