Alessandro Plasmati

PERSONAL DATA

PLACE AND DATE OF BIRTH: Someplace, Italy | dd Month 1912

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WORK EXPERIENCE

Current | IAN 2009 Trader at ENOI s.p.a., Milan Physical Natural Gas Trading

Provided analysis of spreads, in particular time and location spreads, with emphasis on trading opportunities on the curve, also taking into account the availability of storage facilities. Became familiar with logistic implications of physical gas trading and developed knowledge of continental virtual hubs for gas exchange.

JUL-OCT 2008

1st year Analyst at Lehman Brothers, London

Commodities Structured Trading

Developed spreadsheets for risk analysis on exotic derivatives on a wide array of commodities (*ags, oils, precious* and *base metals*), managed blotter and secondary trades on structured notes, liaised with Middle Office, Sales and Structuring for bookkeeping.

SUMMER 2007

Summer Intern at Lehman Brothers, Capital Markets

Received pre-placed offer from the Exotics Trading Desk as a result of very positive review. Rated "truly distinctive" for Analytical Skills and Teamwork.

EDUCATION

JULY 2008 Master of Science in Finance, Bocconi University, Milan

110/110 summa cum laude | Major: Quantitative Finance

Thesis: "Sublinear and Locally Sublinear Prices" | Advisor: Prof. Erio Castagnoli GPA: 28.61/30 | Detailed List of Exams

JULY 2006 Undergraduate Degree in LAW and BUSINESS ADMINISTRATION

110/110 summa cum laude, Bocconi University, Milan

Thesis: "Portfolio Strategies with Target Prices" | Advisor: Stefano Bonini
GPA: 29.85/30 | Detailed List of Exams

FALL 2005 Exchange Semester at University of Southern California, Los Angeles

GPA: 3.875/4 Detailed List of Exams

JULY 2003 Liceo Classico "E. Duni", Matera | Final Grade: 100/100

SCHOLARSHIPS AND CERTIFICATES

SEPT. 2006 Scholarship for graduate students with an outstanding curriculum (€30,000) JUNE 2006 GMAT®: 730 (Q:50;V:39) 96th percentile; AWA: 6.0/6.0 (89th percentile)

LANGUAGES

ITALIAN: Mothertongue

ENGLISH: Fluent

FRENCH: Basic Knowledge

COMPUTER SKILLS

Basic Knowledge: PHP, mysQL, HTML, Access, LINUX, ubuntu, LTFX

Intermediate Knowledge: VBA, Excel, Word, PowerPoint

INTERESTS AND ACTIVITIES

Technology, Open-Source, Programming
Paradoxes in Decision Making, Psychoanalysis, Behavioural Finance
Football, Travelling

Master of Science in FINANCE

Grades

| Ехам | GRADE | CREDIT HRS |
|---|-------|------------|
| Corporate Finance (Valuation) | 25 | 6 |
| Financial Statement Analysis | 28 | 6 |
| Statistics | 27 | 6 |
| Theory of Finance | 26 | 6 |
| Quantitative Methods for Finance | 30 | 6 |
| Econometrics | 24 | 6 |
| Derivatives | 31 | 6 |
| Management of Financial and Insurance Companies | 30 | 6 |
| Business Law | 31 | 6 |
| Investment Banking | 28 | 6 |
| Behavioral Models for Economics and Finance | 29 | 6 |
| Numerical Methods for Finance | 29 | 6 |
| Advanced Derivatives | 30 | 6 |
| Fixed Income (Advanced Methods) | 30 | 6 |
| English Language | 30 | 4 |
| French Language | 31 | 4 |
| Internship | | 8 |
| Final Thesis | | 20 |
| | Total | 120 |
| | GPA | 28.61 |

Undergraduate Degree in LAW AND BUSINESS ADMINISTRATION Grades

| ESAME (ITA) | Exam (eng) | GRADE | CREDIT HRS |
|-------------------------------------|---------------------------------------|-------|------------|
| Economia aziendale | Theory and principles of man- | 28 | 8 |
| | agement | | |
| Istituzioni di diritto privato | Principles of private law | 30 | 8 |
| Istituzioni di diritto pubblico | Principles of public law | 30 | 6 |
| Matematica generale | Mathematics | 31 | 8 |
| Contabilità e Bilancio | Accounting and Financial state- | 31 | 8 |
| | ments | | |
| Diritto del lavoro | Labour law | 30 | 4 |
| Informatica | Computer skills | 29 | 4 |
| Economia e gestione delle imprese | Corporate management | 31 | 6 |
| Microeconomia | Microeconomics | 30 | 8 |
| Contabilità e bilancio 2 | Accounting and financial statements 2 | 29 | 8 |
| Diritto commerciale | Company and business law | 30 | 8 |
| Macroeconomia | Macroeconomics | 29 | 8 |
| Statistica | Statistics | 30 | 6 |
| Diritto delle procedure concorsuali | Insolvency law | 31 | 4 |

| ESAME (ITA) | Exam (eng) | GRADE | CREDIT HRS |
|----------------------------------|--------------------------------|-------|------------|
| Finanza aziendale | Corporate finance | 31 | 8 |
| Matematica finanziaria | Financial mathematics | 31 | 4 |
| Programmazione e controllo | Management accounting | 31 | 8 |
| Lingua Inglese c1 | English Language C1 | 25 | 6 |
| Diritto tributario | Tax law | 30 | 6 |
| Organizzazione e sistemi infor- | Management information sys- | 28 | 6 |
| mativi aziendali | tems | | |
| Strategia e politica aziendale* | Business strategy* | 29 | 6 |
| Derivati* | Derivatives* | 30 | 6 |
| Opzionale all'estero* | Corporate Financial Strategy* | 30 | 6 |
| Lingua Francese B1 | French Language B1 | 31 | 6 |
| Economia dei mercati e degli in- | Financial markets and institu- | 30 | 6 |
| termediari finanziari* | tions* | | |
| Revisione aziendale | Financial auditing | 31 | 6 |
| Scienza delle finanze | Public economics | 30 | 6 |
| Lavoro finale | Final report | | 6 |
| | · | Total | 180 |
| | | GPA | 29.85 |

A star (*) indicates that the course was taken at the University of $Southern\ California$, Los Angeles, USA

Exchange Program at USC, Los Angeles Grades

| Ехам | GRADE | GRADE POINTS |
|------------------------------|-------|--------------|
| Corporate Financial Strategy | Α | 4 |
| Derivatives | Α | 4 |
| Money, Credit, and Banking | Α | 4 |
| Business Strategy | A- | 3.5 |
| | GPA | 3.875 |