

Dummy Bank

Feb 4th 2022

By – Gerard and Pooja



Objectives

Create two customer segmentation

Visualize segmentations using radar charts

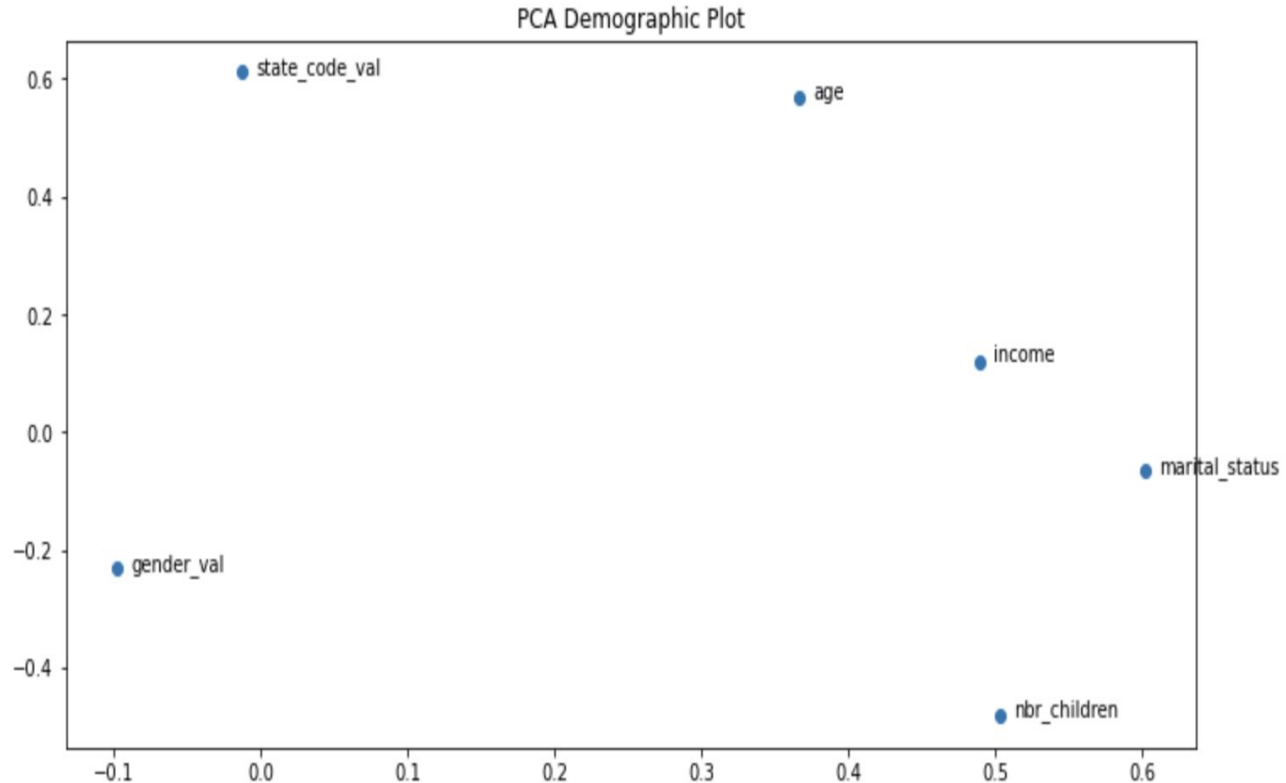
Visualize segmentations using scatter plot



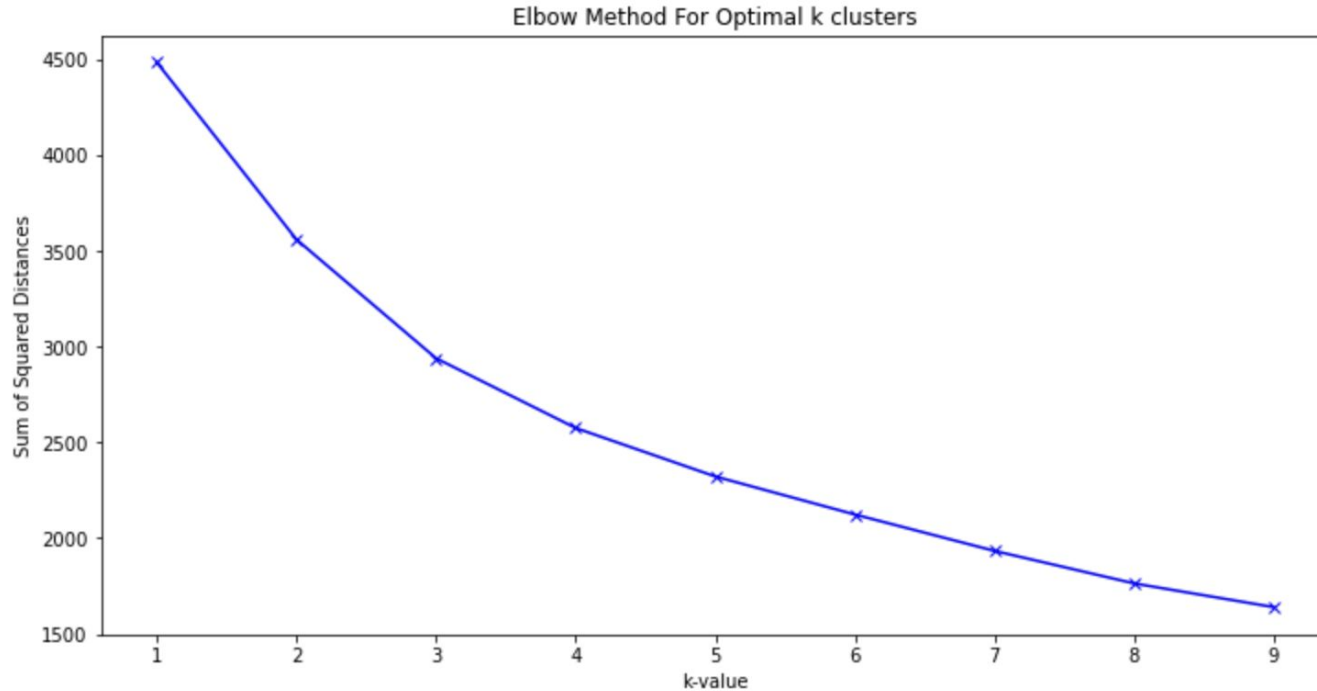
Customer Demographic Features

| Customer features | Feature details | Feature Modification |
|-------------------|-------------------------------|---|
| income | Income | |
| age | Age in years | |
| nbr_children | Customer's number of Children | |
| marital_status | Numeric Id for marital status | |
| gender_val | Gender | Converted from categorical to numerical |
| state_code_val | Address : State Code | Converted from Categorical to numerical |

PCA Components



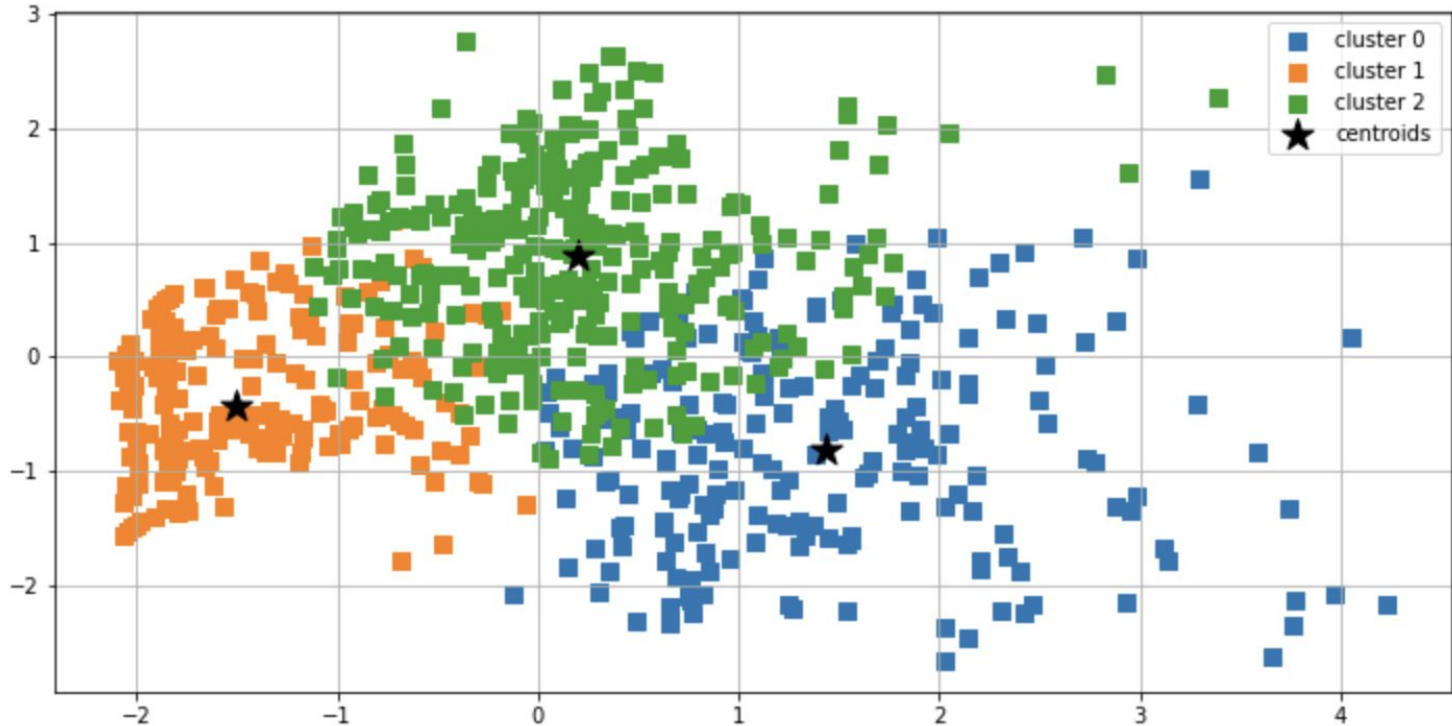
Elbow method for optimal k clusters



(As per above method, optimal number for cluster k is 3)

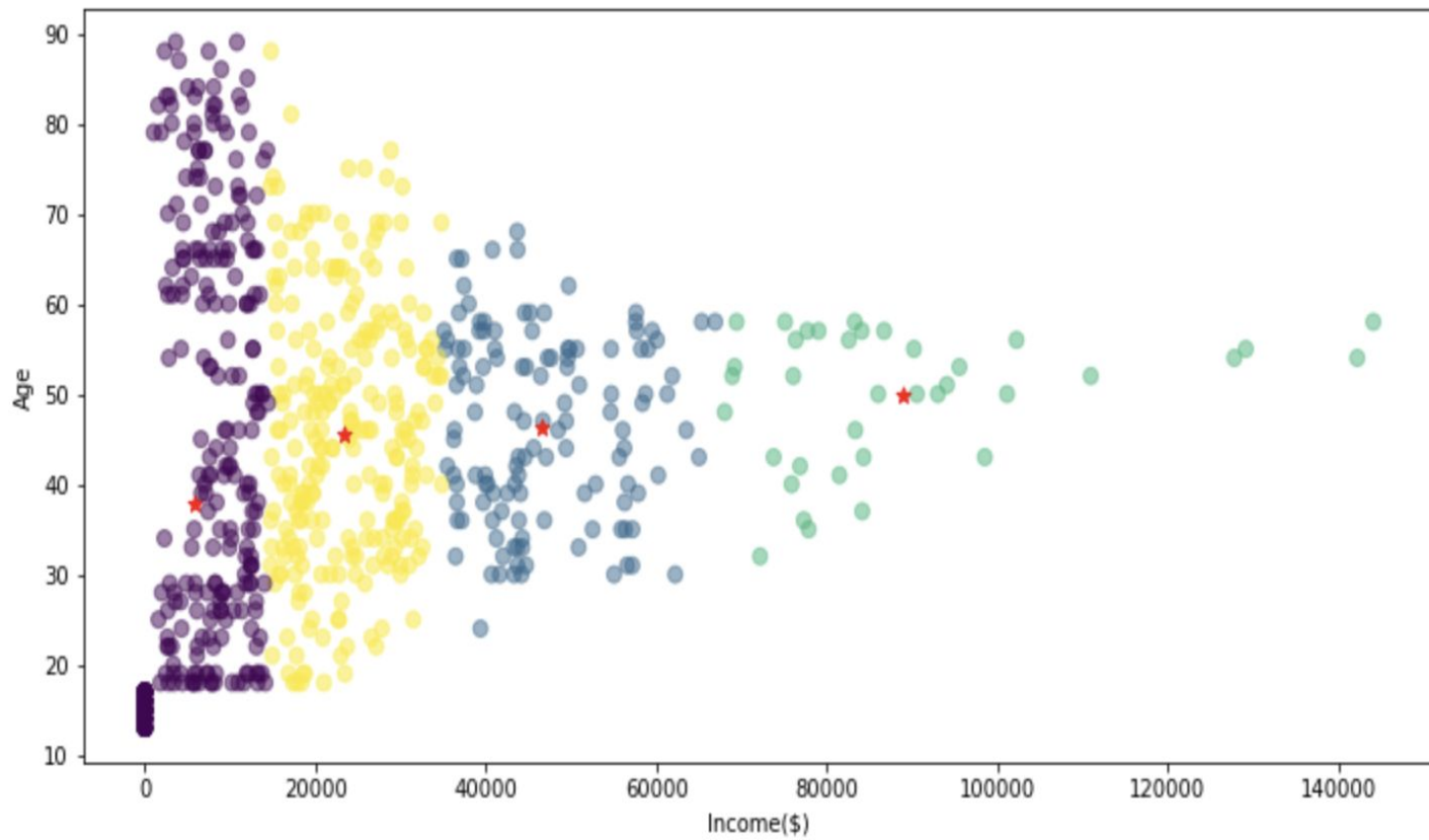
Customer Demographic Visualization

(Optimal scatter plot for $k=3$)

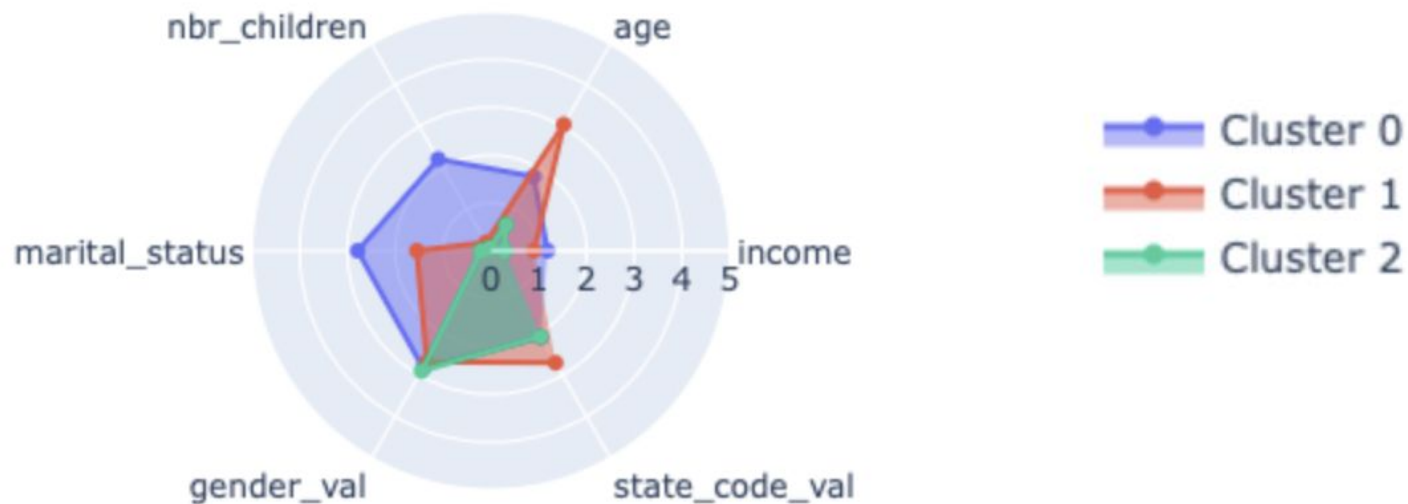


K Means Iterations

(Age & Income)



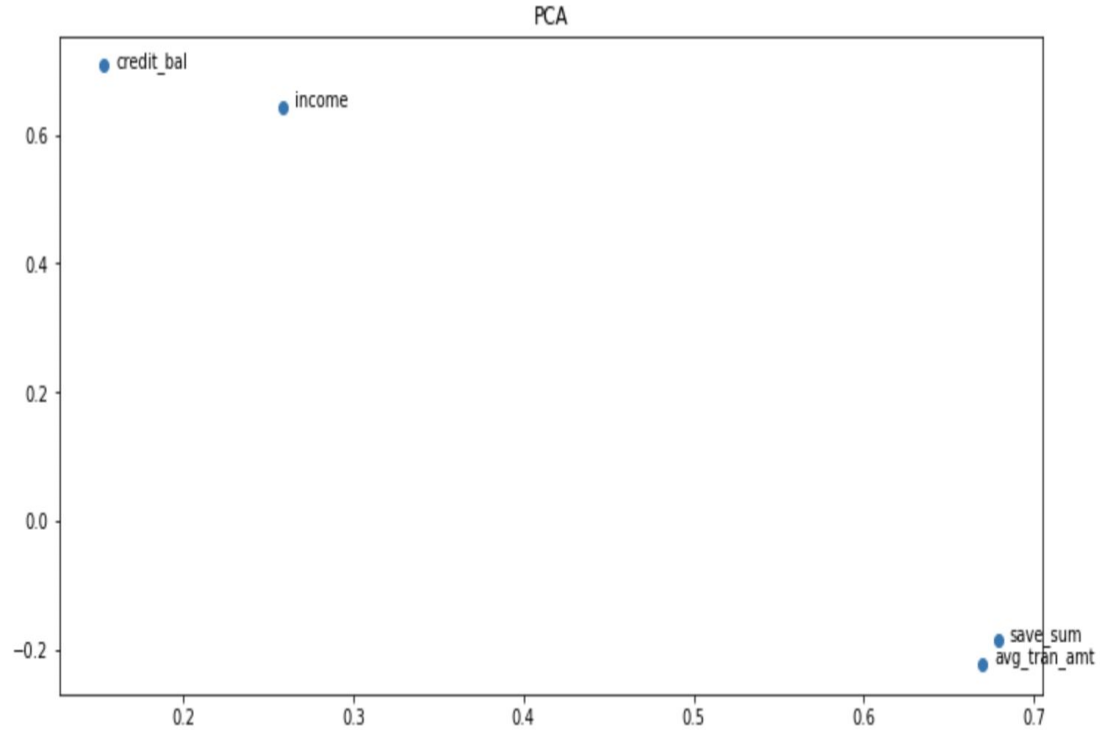
Customer Demographic Radar



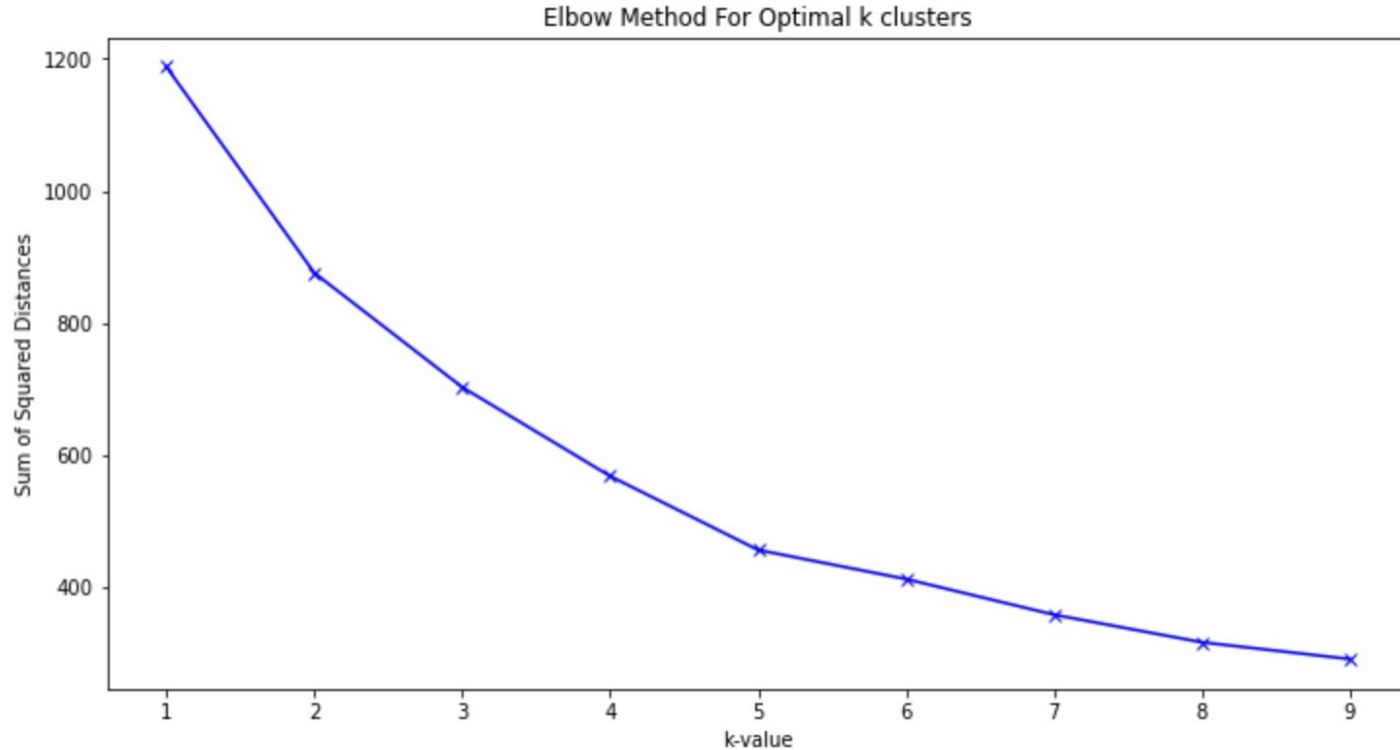
Banking Behavior Features



PCA Components



Elbow method for optimal k clusters



(As per above method, optimal number for cluster k is 4)

Saving Account

min

\$2,406.27

max

\$11,079.85

average

\$364.43

Credit Account

min

\$0.0

max

\$9,500

average

\$1,113.88

Average Transactions

min

\$(91.63)

max

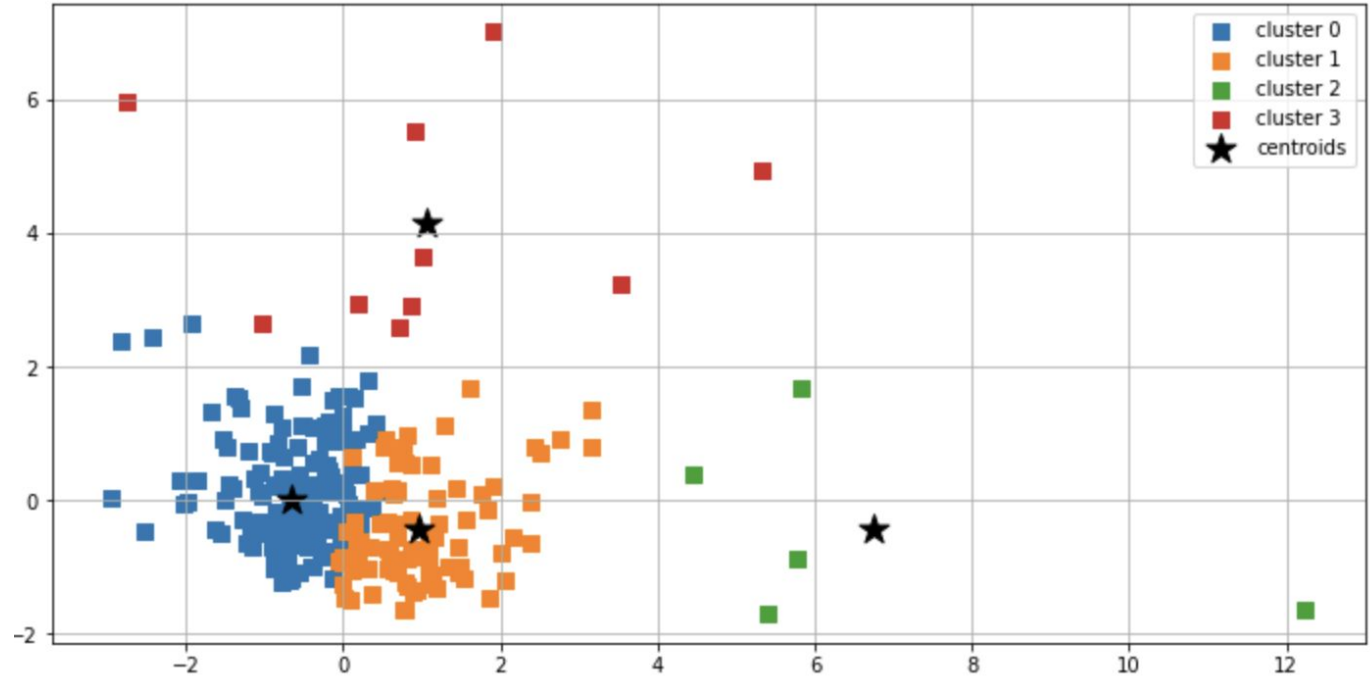
\$201.45

average

\$11.98

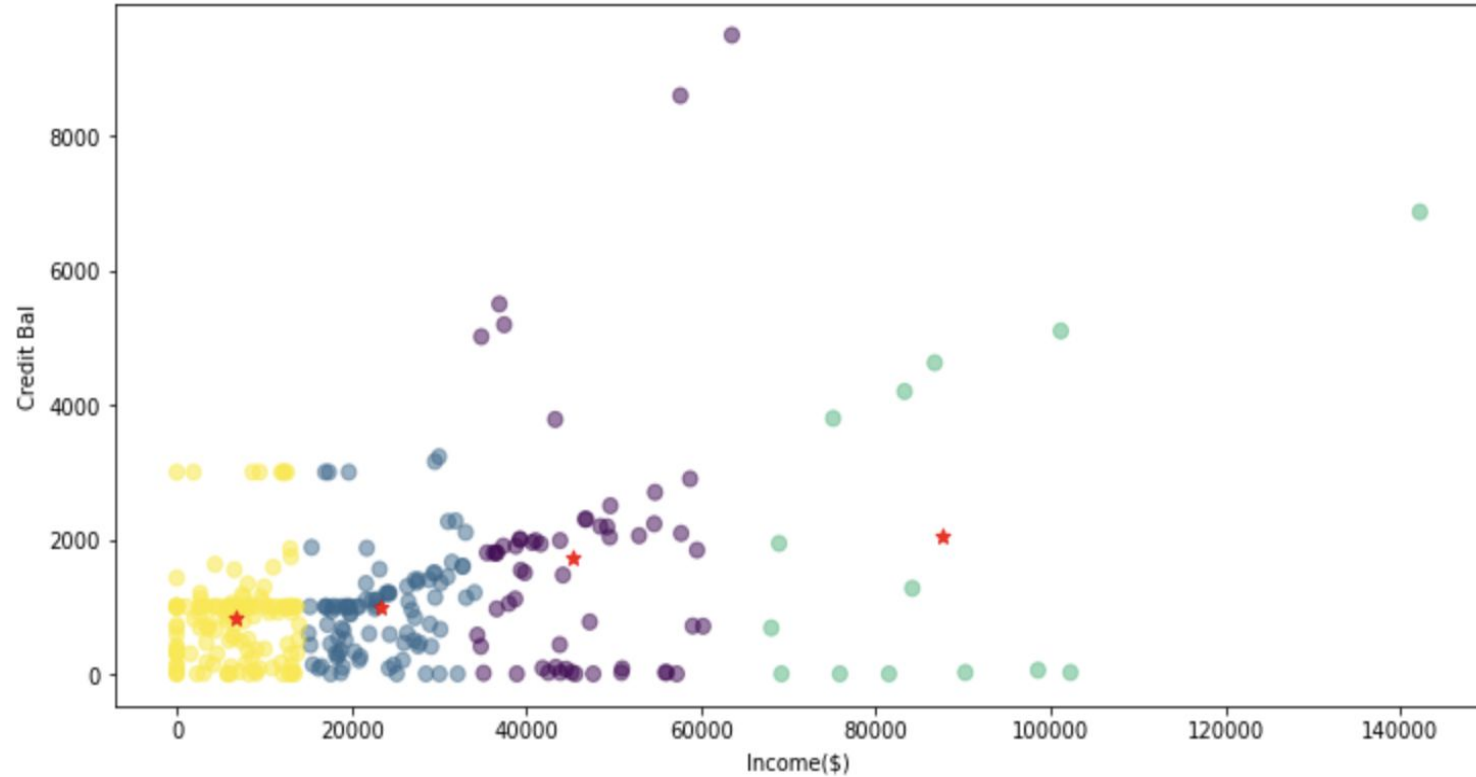
Banking Behavior Visualization

(Optimal Scatter Plot for $k=4$)

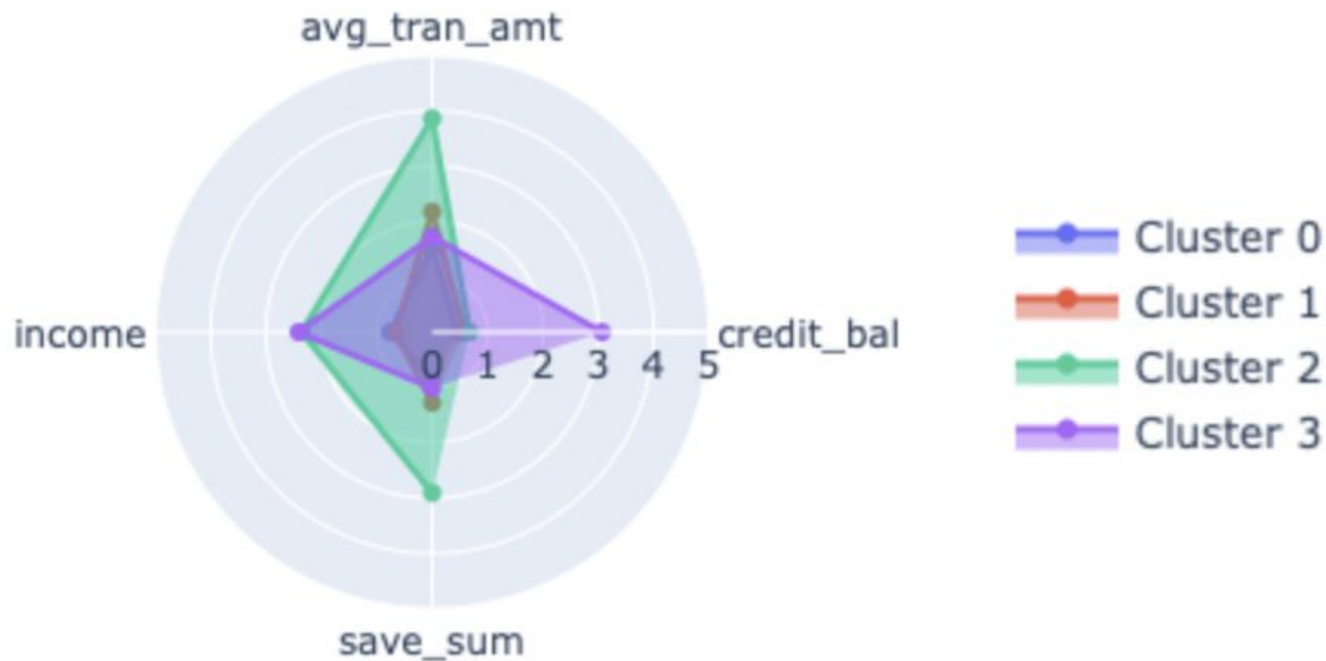


K Means Iterations

(Income and Credit Balance)



Banking Behavior Radar





Thanks!