blinkit Analysis



50 40 30 Item 2 Item 1 Item 3 Item 4 Item 5

Buisness Requirements

KPI'S REQUIRED

- **TOTAL SALES**: THE OVERALL REVENUE GENERATED FROM ALL ITEMS SOLD.
- AVERAGE SALES: THE AVERAGE REVENUE PER SALE.
- **NUMBER OF ITEMS:** THE TOTAL COUNT OF DIFFERENT ITEMS SOLD.
- **AVERAGE RATING:** THE AVERAGE CUSTOMER RATING FOR ITEMS SOLD.

Charts Requirements

1. TOTAL SALES BY FAT CONTENT:

OBJECTIVE: ANALYZE THE IMPACT OF FAT CONTENT ON TOTAL SALES.

<u>ADDITIONAL KPI METRICS:</u> ASSESS HOW OTHER KPIS (AVERAGE SALES, NUMBER OF ITEMS, AVERAGE RATING) VARY WITH FAT CONTENT.

CHART TYPE: DONUT CHART.

2. TOTAL SALES BY ITEM TYPE:

OBJECTIVE: IDENTIFY THE PERFORMANCE OF DIFFERENT ITEM TYPES IN TERMS OF TOTAL SALES.

<u>ADDITIONAL KPI METRICS:</u> ASSESS HOW OTHER KPIS (AVERAGE SALES, NUMBER OF ITEMS, AVERAGE RATING) VARY WITH FAT CONTENT.

CHART TYPE: BAR CHART.

3. FAT CONTENT BY OUTLET FOR TOTAL SALES:

OBJECTIVE: COMPARE TOTAL SALES ACROSS DIFFERENT OUTLETS SEGMENTED BY FAT CONTENT.

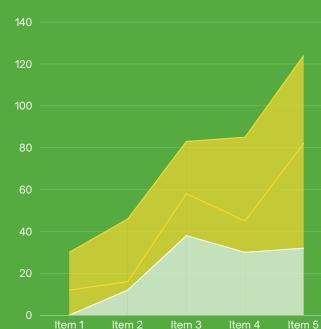
<u>ADDITIONAL KPI METRICS:</u> ASSESS HOW OTHER KPIS (AVERAGE SALES, NUMBER OF ITEMS, AVERAGE RATING) VARY WITH FAT CONTENT.

CHART TYPE: STACKED COLUMN CHART.

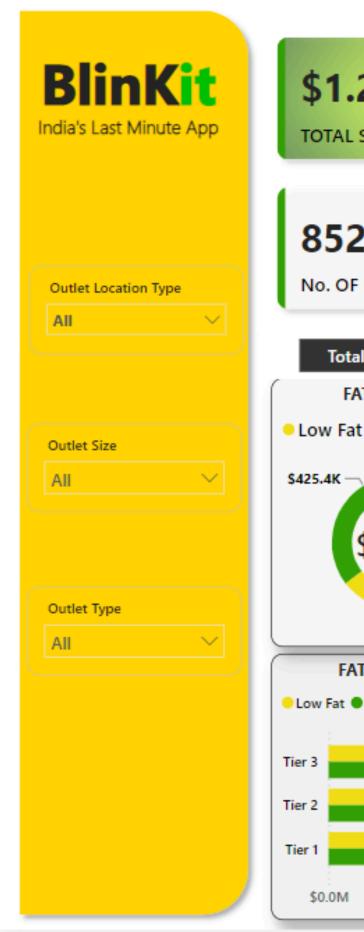
4. TOTAL SALES BY OUTLET ESTABLISHMENT:

OBJECTIVE: EVALUATE HOW THE AGE OR TYPE OF OUTLET ESTABLISHMENT INFLUENCES TOTAL SALES.

CHART TYPE: LINE CHART.

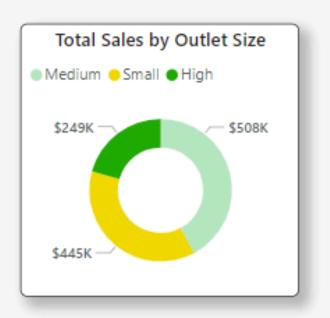


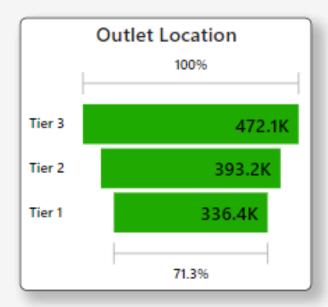
Dashboard











OUTLET TYPE				
Total Sales	Avg Sales	No. of items	Avg Rating	Sum of Item Visibility
\$130.7K	\$140	935	4	54.80
\$131.5K	\$142	928	4	56.62
\$787.5K	\$141	5577	4	338.65
\$151.9K	\$140	1083	4	113.57
\$1,201.7K	\$141	8523	4	563.64
	\$130.7K \$131.5K \$787.5K \$151.9K	\$130.7K \$140 \$131.5K \$142 \$787.5K \$141 \$151.9K \$140	Total Sales Avg Sales No. of items \$130.7K \$140 935 \$131.5K \$142 928 \$787.5K \$141 5577 \$151.9K \$140 1083	Total Sales Avg Sales No. of items Avg Rating \$130.7K \$140 935 4 \$131.5K \$142 928 4 \$787.5K \$141 5577 4 \$151.9K \$140 1083 4