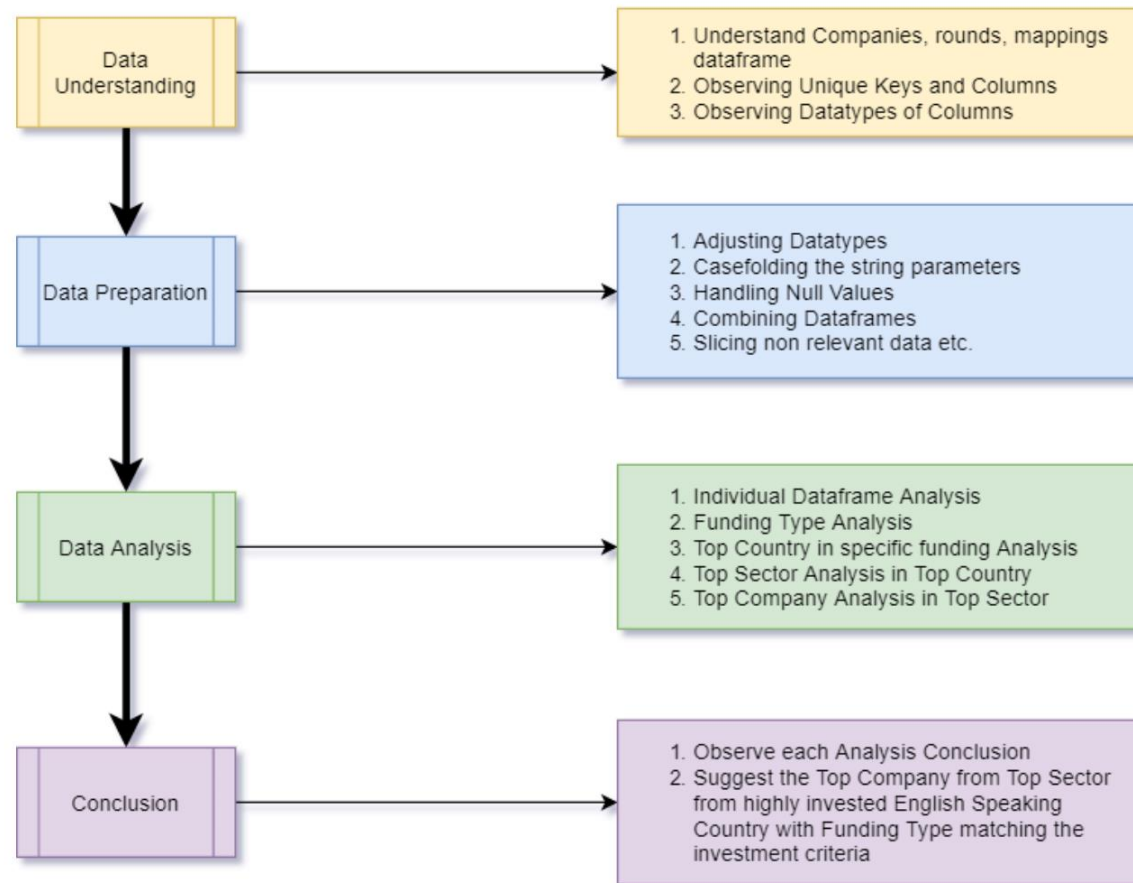

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Objectives

- SPARK FUNDS is an asset management company who want to make investments in other companies.
- Their Investment criteria is:
 1. The investment should be made to a Firm that is in English Speaking Country
 2. Investment range is between 5 Million to 15 Million.
- Objective is to suggest the best viable company suitable for SPARK FUNDS Investment criteria.

Problem Solving Methodology



Analysis - Best Investment Funding Type

- Casefold Companies Unique Key and Round Funding Unique Key
- Combine Both DataFrames to create Master DataFrame
- Select the Data where investment type is "seed", "venture", "angel", private equity"
- Group by Investment Type on the selected dataframe and check the average and median investment value on each of these 4-investment type
- Spark Funds criteria of Investment is 5M-15M.
- Check the Investment type which fits in SPARK FUNDS criteria
- We can find venture investment type fits the criteria of SPARK FUNDS and other types do not.
- From this First Step, we arrived at a Conclusion that "Venture" type investment is suitable for SPARK FUNDS.

Analysis - Best Venture Investment Countries

- As best Investment type is found out, we move on to select the entries belonging to venture type.
- Our next goal is to find out the country where we have highest amount of venture type investments.
- So, we group the data by Country and aggregate the investments by sum and count.
- After observing the results, we can find USA, CHN, GBR, IND, CAN are in Top 5 countries where venture investment is most
- But as SPARK FUNDS only considers investing in English speaking countries, USA, GBR, CAN are
- Top 3 English Speaking Countries in terms of highest venture investment.

Analysis - Best Sector in Top Countries

Britain		Count	Sum
main_sectors			
OTHERS		143	1.249124e+09
CLEANTECH / SEMICONDUCTORS		127	1.136905e+09
SOCIAL, FINANCE, ANALYTICS, ADVERTISING		98	8.218884e+08

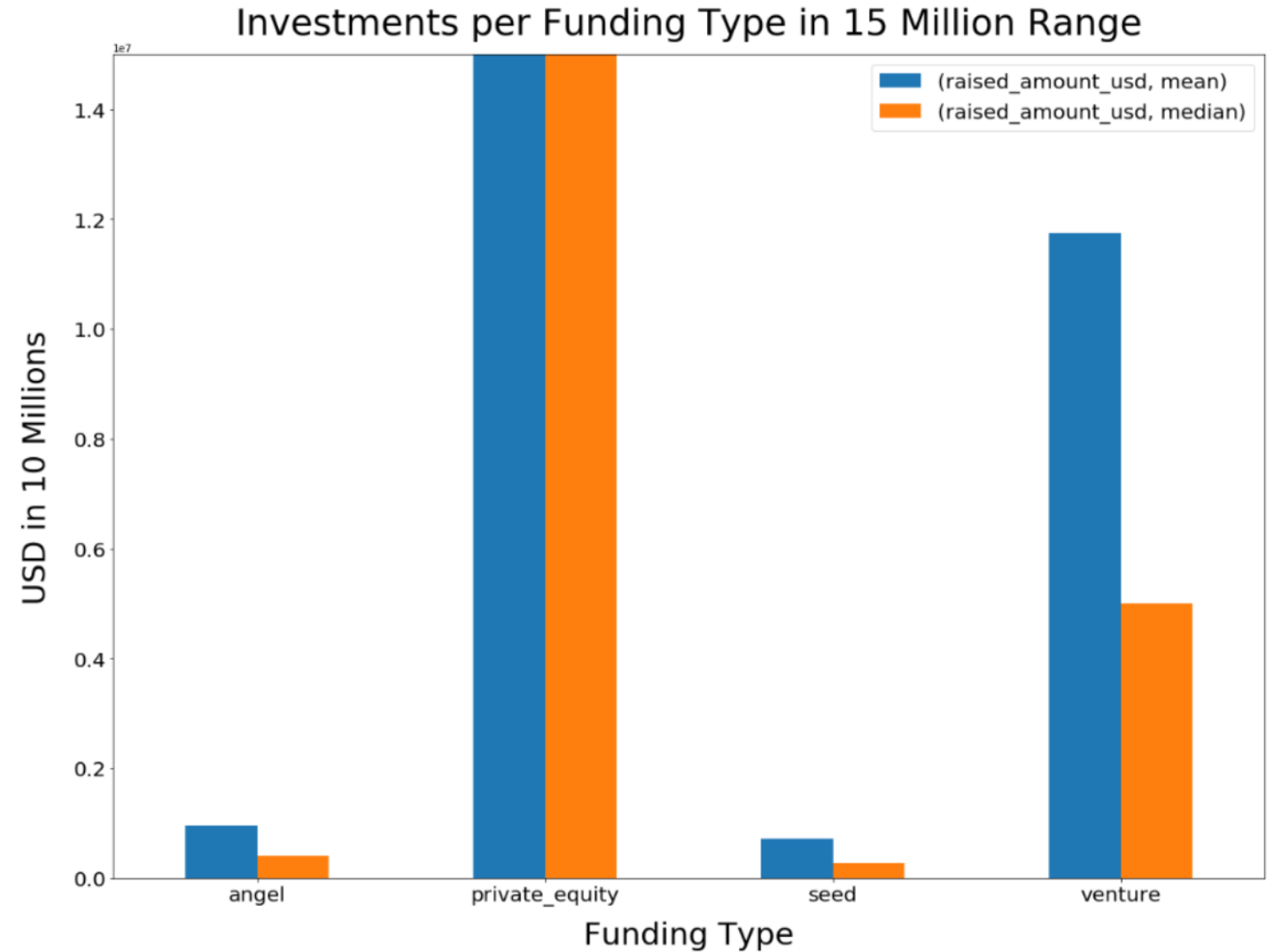
USA		Count	Sum
main_sectors			
OTHERS		2923	2.608928e+10
CLEANTECH / SEMICONDUCTORS		2297	2.118100e+10
SOCIAL, FINANCE, ANALYTICS, ADVERTISING		1912	1.668070e+10

Canada		Count	Sum
main_sectors			
CLEANTECH / SEMICONDUCTORS		112	1.015888e+09
OTHERS		109	9.261380e+08
SOCIAL, FINANCE, ANALYTICS, ADVERTISING		52	4.433431e+08

- After deciding the countries and investment type, let us find out the best sector to invest
- Before moving to analysis, we have to create a derived column of main sectors from primary sectors using the SPARK FUNDS business logic
- As main sectors column is created in master dataframe, we can group the data by main sectors and check the highest number of investments.
- This analysis on all three countries to check the best sectors to invest in each country.

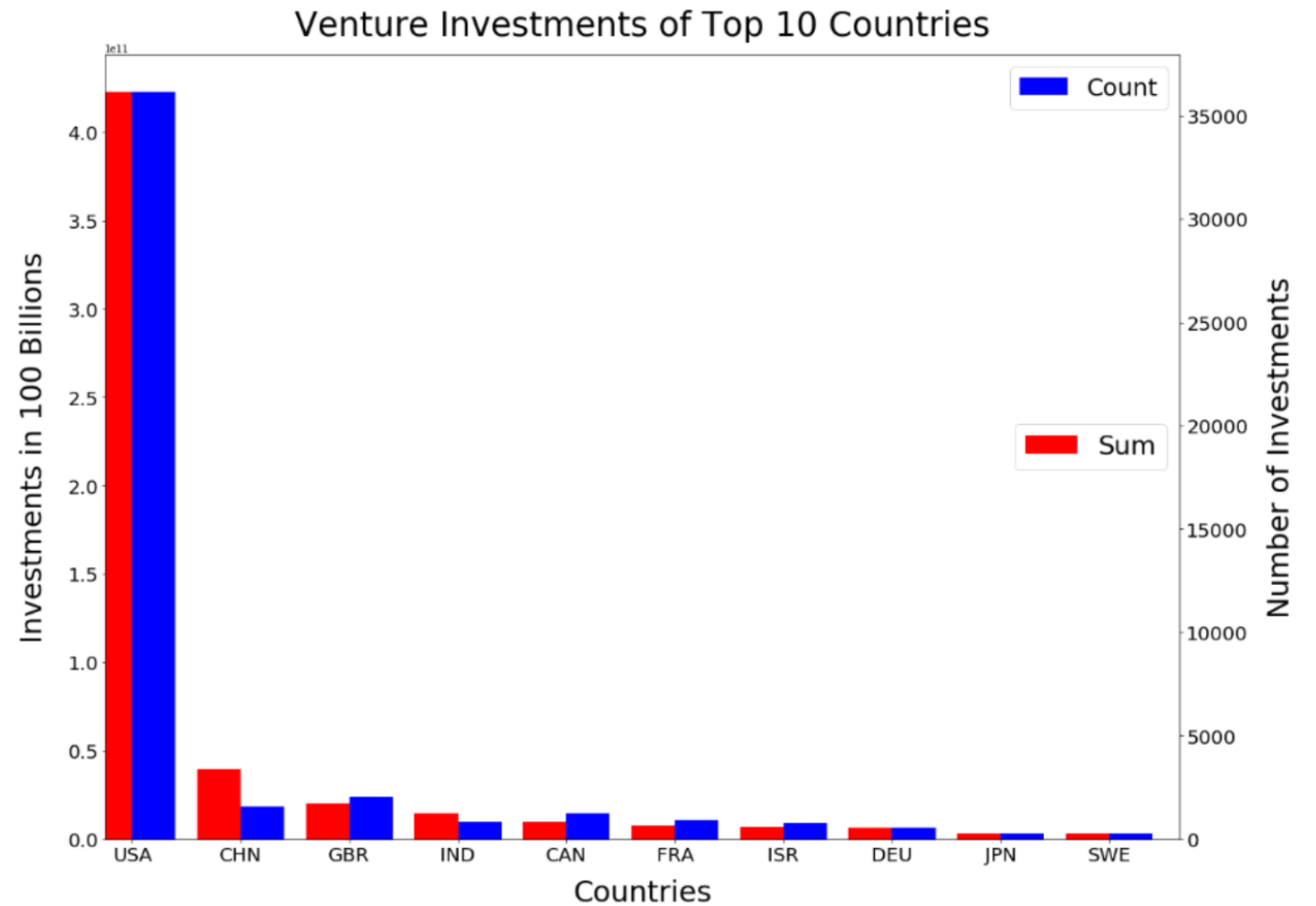
Suitable Funding Type = "Venture"

1. Angel < 5M
2. Seed < 5M
3. Private equity > 15M
4. 5M < Venture < 15M



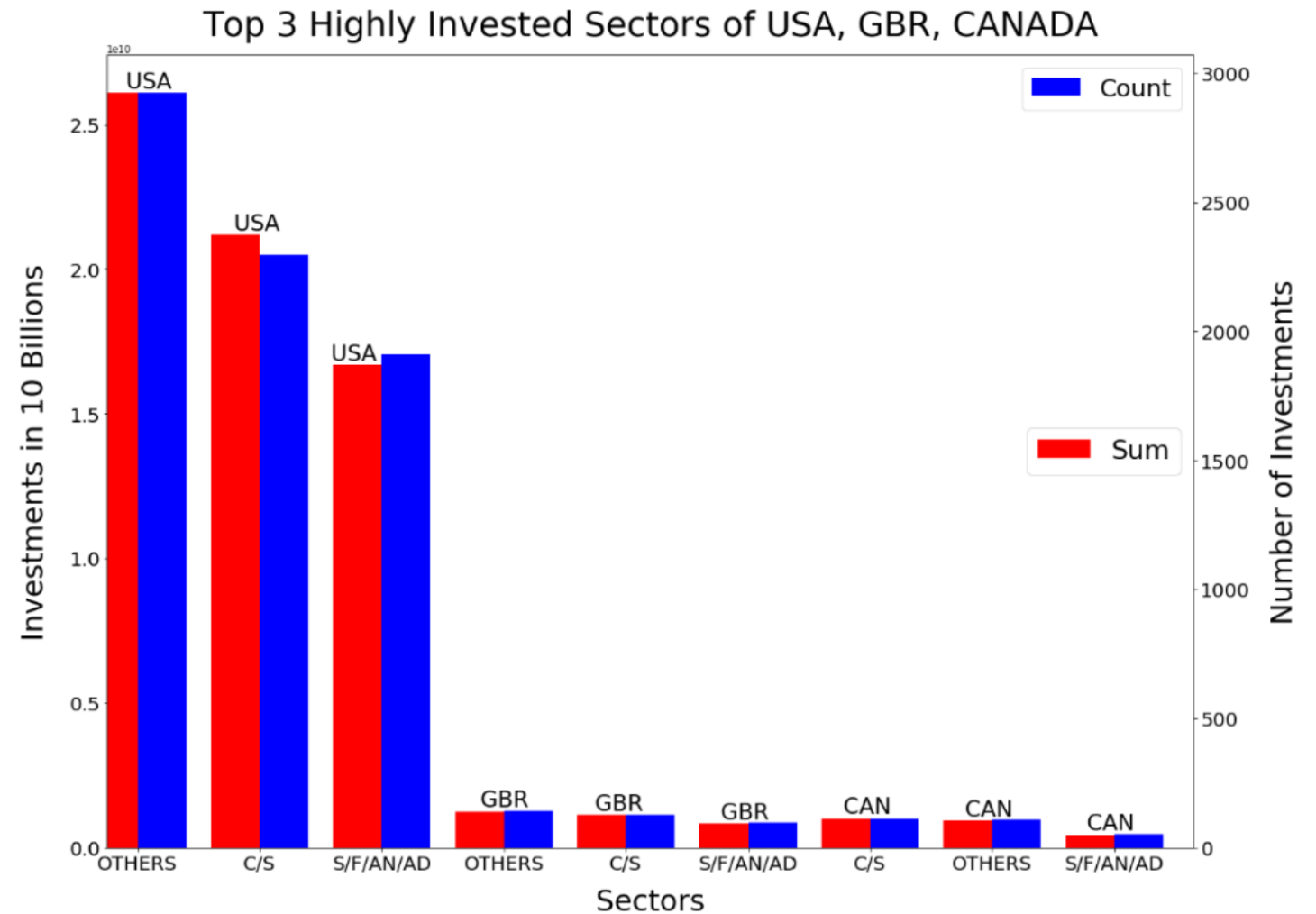
Best English Countries to Invest = USA, GBR, CAN

- USA = United States
- CHN = China
- GBR = Great Britain
- IND = India
- CAN = Canada
- FRA = France
- ISR = Israel
- DEU = Germany
- JPN = Japan
- SWE = Sweden



Best Main Sectors to Invest in USA, GBR, CANADA

- “C/S” -> “CLEANTECH / SEMICONDUCTORS”
- “S/F/AN/AD” -> “SOCIAL, FINANCE, ANALYTICS, ADVERTISING”



Conclusion

- Investment Type:
 - VENTURE
- Countries:
 - USA,
 - GBR,
 - CAN
- Sectors:
 - OTHERS
 - CLEANTECH / SEMICONDUCTORS
 - SOCIAL, FINANCE, ANALYTICS, ADVERTISING
- Companies Recommended:
 - REFER TO THE TABLE

Country	Main Sector	Company	Count	Sum
USA	OTHERS	Virtustream	6	64300000
		Capella Photonics	6	54968051
		Black Duck Software	6	51000000
	CLEANTECH / SEMICONDUCTORS	Biodesix	8	75300000
		Tigo Energy	8	68739496
		ForSight Labs	8	61300001
GBR	OTHERS	Electric Cloud	4	37000000
		SenSage	4	36250000
		Enigmathec	3	32500000
	CLEANTECH / SEMICONDUCTORS	EUSA Pharma	3	35600000
		Horizon Discovery	3	31353719
		F-star Biotechnology Limited	3	29132906
CAN	CLEANTECH / SEMICONDUCTORS	Fresco Microchip	4	48000000
		Ostara	4	43152682
		Diablo Technologies	3	35500000
	OTHERS	QuickPlay Media	3	38700000
		NewStep Networks	3	31477853
		Strangeloop Networks	2	21500000