

Submitted Date	12 <sup>th</sup> April2023
TeamID	NM2023TMID13157
ProjectName	A CRM Application For Schools/Colleges
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### 1 <u>INTRODUCTION</u>

### 1.1 Overview

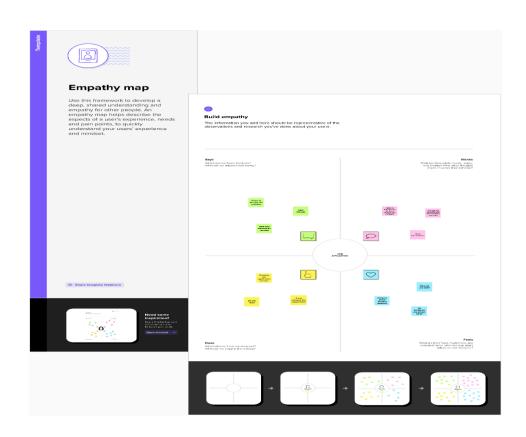
This Project helps you to maintain and manage the school related problems which further can be modified based on the requirements.

### 1.2 Purpose

The project aim is to provide real-time knowledge for all the students who have basic knowledge of Salesforce and Looking for a real-time project. This project will also help those professionals who are in cross-technology and want to switch to Salesforce.

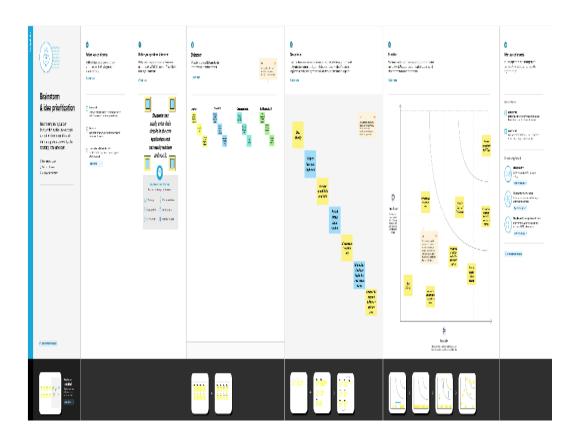
## 2 <u>ProblemDefinition& DesignThinking</u>

### 2.1 EmpathyMap





### 2.2 Ideation&BrainstormingMap



### 3 RESULT

### 3.1 DataModel:

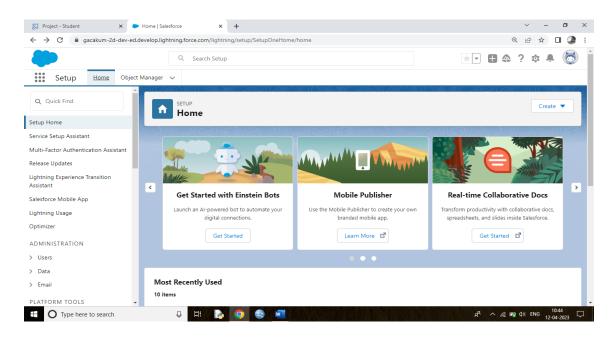
Objectname	FieldsintheObject	
	Field label	Data type
	Address	Text area
	District	Textarea
SCHOOL	State	Textarea
	Schoolwebsite	Textarea
	Phone number	Phone
	Numberofstudents	Lookuprelationship
	Highestmark	Lookuprelationship



	Field label	Data type	
	Results	Picklist	
STUDENT	Class	Number	
	Marks	Number	
	Fieldlabel	Data type	
PARENT	Fieldlabel Parentaddress	Data type Textarea	

### 3.2 Activity&Screenshot

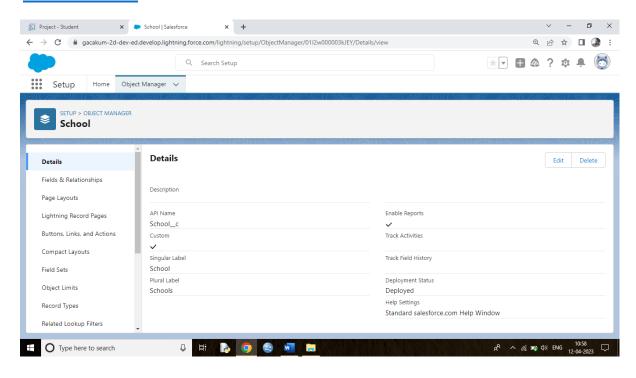
### Milestone-1:

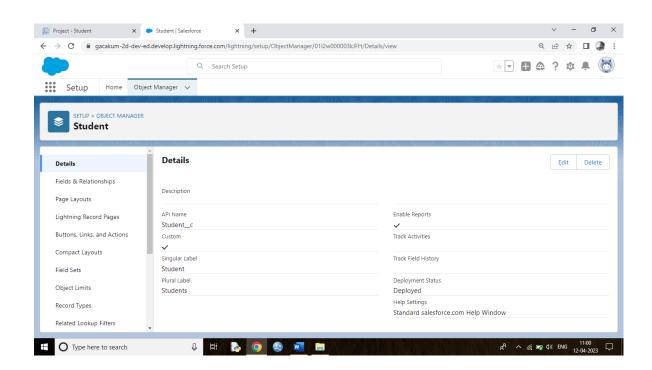


Creation of salesforceaccount

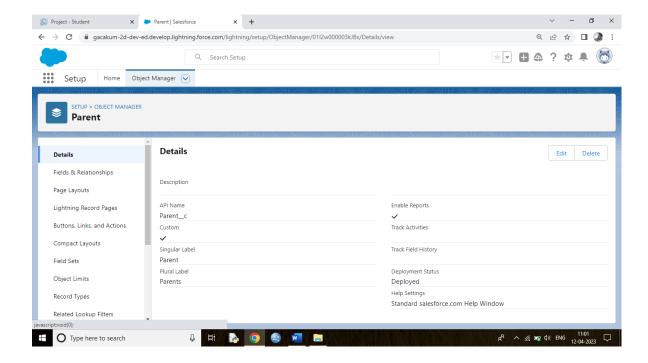


## Milestone 2:



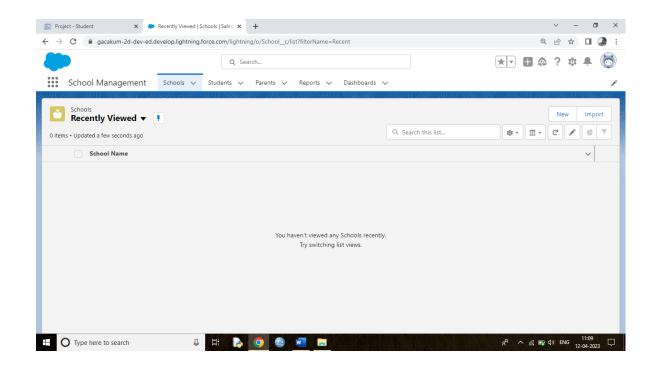






## Creation of objects (school, student, parent)

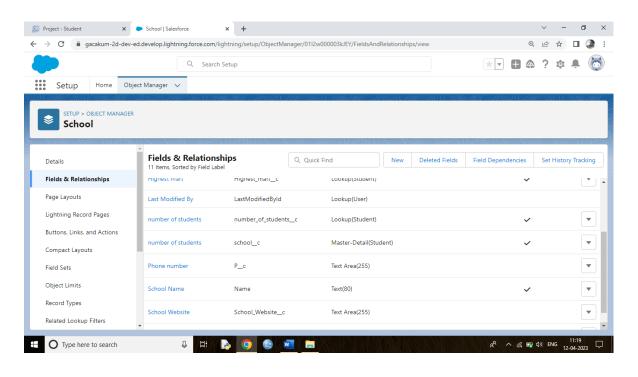
## Milestone3:

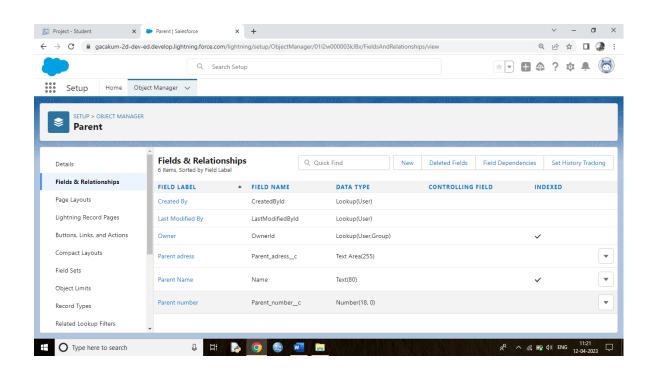


**Creation of lighting app** 

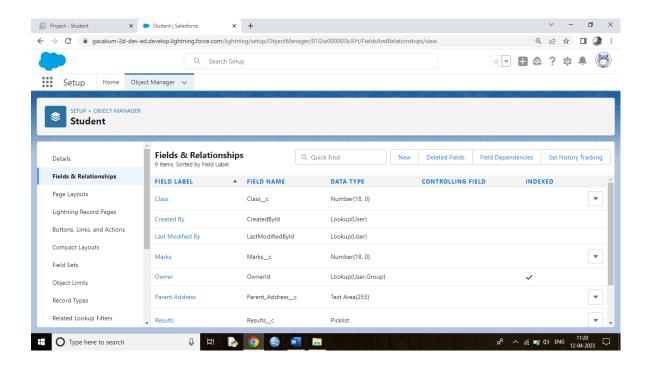


## **Milestone 4:**



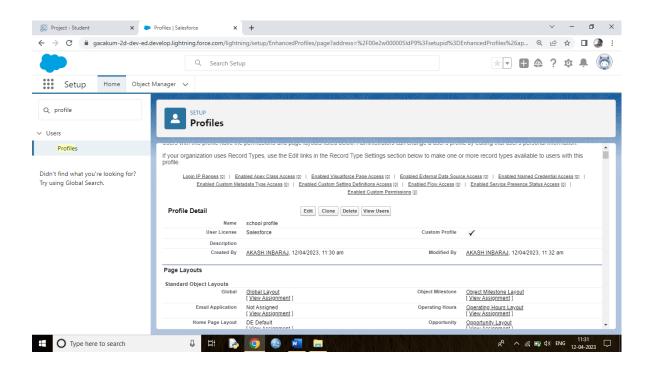






## Creation of fields (school, student, parent)

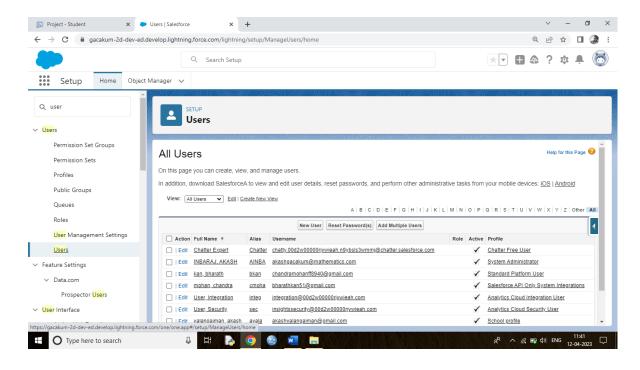
## **Milestone 5:**



Creation of profile(school)

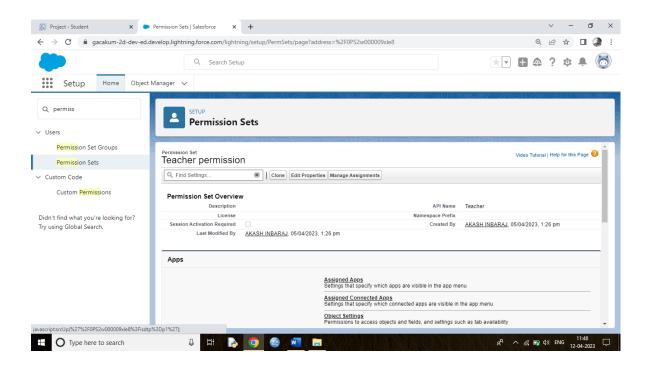


### **Milestone 6:**



### Creation of user

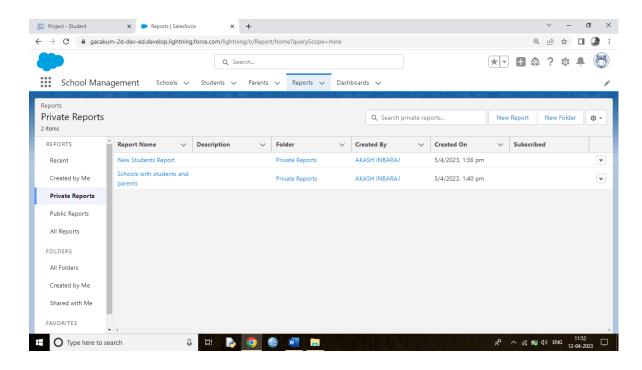
## Milestone 7:



Creation of permission sets(teacher permissions)



## **Milestone 8:**



## Creation of reports(school with student)

#### 4 TrailheadProfilePublicURL

Team Lead - http://trailblazer.me/id/pravi479

#### TeamMember1-

https://trailblazer.me/id/sgovindharajan1

Team Member 2 –

https://trailblazer.me/id/kkeerthika3

TeamMember3-

https://trailblazer.me/id/mmuthusri

#### 5 <u>ADVANTAGES&DISADVANTAGE</u>

- \*Less expense for creating this app.
- \*All records are protected due to robust infrastructure.
- \*All records can be retrieved easily.
- \*Records can be easily entered and used easily when need.
- \*It is not a popular in all countries.

#### **6** APPLICATIONS

- \*Mostly it is used for a school and collages.
- \*This app is used to store details about student.



## 7 <u>CONCLUSION</u>

\*To enhance the efficiency of the app

### 8 **FUTURESCOPE**

In the future everything will be computerized. Then this platform and this application will be needed.