

# POOSIT PIMSENSRI



## My Contact

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## Skills

- English
- HTML 5
- CSS
- Javascript
- Excel
- React Js
- Vue Js
- Node Js
- SQL

## Education Background

- 2021 Boothcamp  
**Software Park CodeCamp**  
Fullstack Javascript Certification
- 2015 – 2019 Bachelor Degree  
**Assumption University of Thailand**  
Samut Prakan, Thailand  
Bachelor of Business administration  
Major in Marketing
- 2010 – 2014 High School  
**Hatyaiwattayalai School**  
Songkhla, Thailand  
Diploma in English – Mathematics  
Program

## About Me

After realizing that my background degree does not align with my interests, I decided to explore new areas of learning.

Coding emerged as the perfect fit, offering the potential to contribute to global progress. I am eager to be a part of this dynamic industry and am committed to dedicating myself to this field.

## Professional Experience

**TECH GRID ASIA** | Recruitment consultant ( Sales )  
2/2024 – 7/2024

Key responsibilities:

- Find clients and foster long-term relationships
- Exploring new markets and business opportunities to expanding products market and services
- Maintain good relationship with key decision client
- Handle and solve inquiries from clients with business manner

**Michelin** | Account Manager

2/2023 – 2/2024

Key responsibilities:

- Manage clients and take care of their benefits in my territory
- Respond designated clients to achieve sales targets
- Manage and analyze the local market
- Negotiate with clients and company in order to find the best solutions

**Sirius Technologies** | Frontend Developer

12/2021 – 2/2023

Key responsibilities:

- Implement and deliver website to the clients
- Suggest better solutions to improve client's website
- Fixing application bugs before deliver website to clients
- Maintain and refactor website for the better performance

**Longtunman** | Content Creator

12/2020 – 6/2021

Key responsibilities:

- Create contents to social medias with knowledge ( finance, investment, history, and lifestyle )

**Nippon Steel Pipe (Thailand)** | Sales division

6/2020 – 12/2020

Key responsibilities:

- Assisted in problem solving and brainstorming solutions to existing concerns
- Forecast client's orders in order to reach client's need