

# **My Contact**

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#### Skills

- English
- HTML 5
- CSS
- Javascript
- Excel

- React Js
- Vue Js
- Node Js
- SQL

## **Education Background**

- 2021 Boothcamp
   Software Park CodeCamp
   Fullstack Javascript
- 2015 2019 University
   Assumption University of Thailand
   Samut Prakan, Thailand
   Bachelor of Business administration
   Major in Marketing
- 2010 2014 High School
   Hatyaiwaittayalai School
   Songkhla, Thailand
   Diploma in English Mathematics
   Program

# About Me

A simple person who want to push through to the limit " i will never do that " with fixed mindset that i was not engineering student.

POOSIT PIMSENSRI

After realize that, my background degree is not fit with my interest at all, and want to try something new that i have never learned before.

Then coding is an answer which can improve this world to not stop orbit. I think It would be good if i can be a small part of this industry. I finally found it and i will dedicate for it.

## **Professional Experience**

**TECH GRID ASIA** | Recruitment consultant (Sales) 2/2024 - present

Key responsibilities:

- Find clients and foster long-term relationships
- Exploring new markets and business opportunities to expanding products market and services
- Maintain good relationship with key decision client
- Handle and solve inquiries from clients with business manner

#### Michelin | Account Manager

2/2023 - 2/2024

Key responsibilities:

- Manage clients and take care of their benefits in my territory
- Respond designated clients to achieve sales targets
- Manage and analyze the local market
- Nagotiate with clients and company in order to find the best solutions

### Sirius Technologies | Frontend Developer

12/2021 - 2/2023

Key responsibilities:

- Implement and deliver website to the clients
- Suggest better solutions to improve client's website
- Fixing apllication bugs before deliver website to clients
- Maintain and refactor website for the better performance

### Longtunman | Content Creator

12/2020 - 6/2021

Key responsibilities:

 Create contents to social medias with knowledge (finance, inventment, history, and lifestyle)

# Nippon Steel Pipe (Thailand) | Sales division

6/2020 - 12/2020

Key responsibilities:

- Assisted in problem solving and brainstorming solutions to existing concerns
- Forecast client's orders in order to reach client's need