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### ED Assignment 3

Ans

Selling Objective The 2<sup>nd</sup> step taken by the firm is to set target for the three mos months duration. In selling max. no.s of shares in the market which they set as 2.5L.

Identifying alternate courses of action.

Thinking Alternate plans so can arrive at the best possible plan

Evaluating different courses of action.

To remove doubts so that we can consider which is the most profitable

Selection of best plan.

Implementation of the plan

the ultimately put into action