



finmate

ONE-STOP-SHOP FOR

FINTECH INSURTECH REGTECH



PitchDeck

THE NEED

What do they need?



Fintech startup

BACKEND

FRONTEND

REGULATIONS

LAW SOLUTIONS

COMPLIANCE

PAYMENTS

SECURITY

THE NEED

What do they need?



Fintech startup

BACKEND

FRONTEND

REGULATIONS

LAW SOLUTIONS

COMPLIANCE

PAYMENTS

SECURITY

COST

Partner

Hire

SECURITY

Outsource



THE NEED

What do they need?



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**How to reduce
TIME-TO-MARKET?**



THE SOLUTION

What can we offer?



Fintech startup

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THE SOLUTION

What can we offer?



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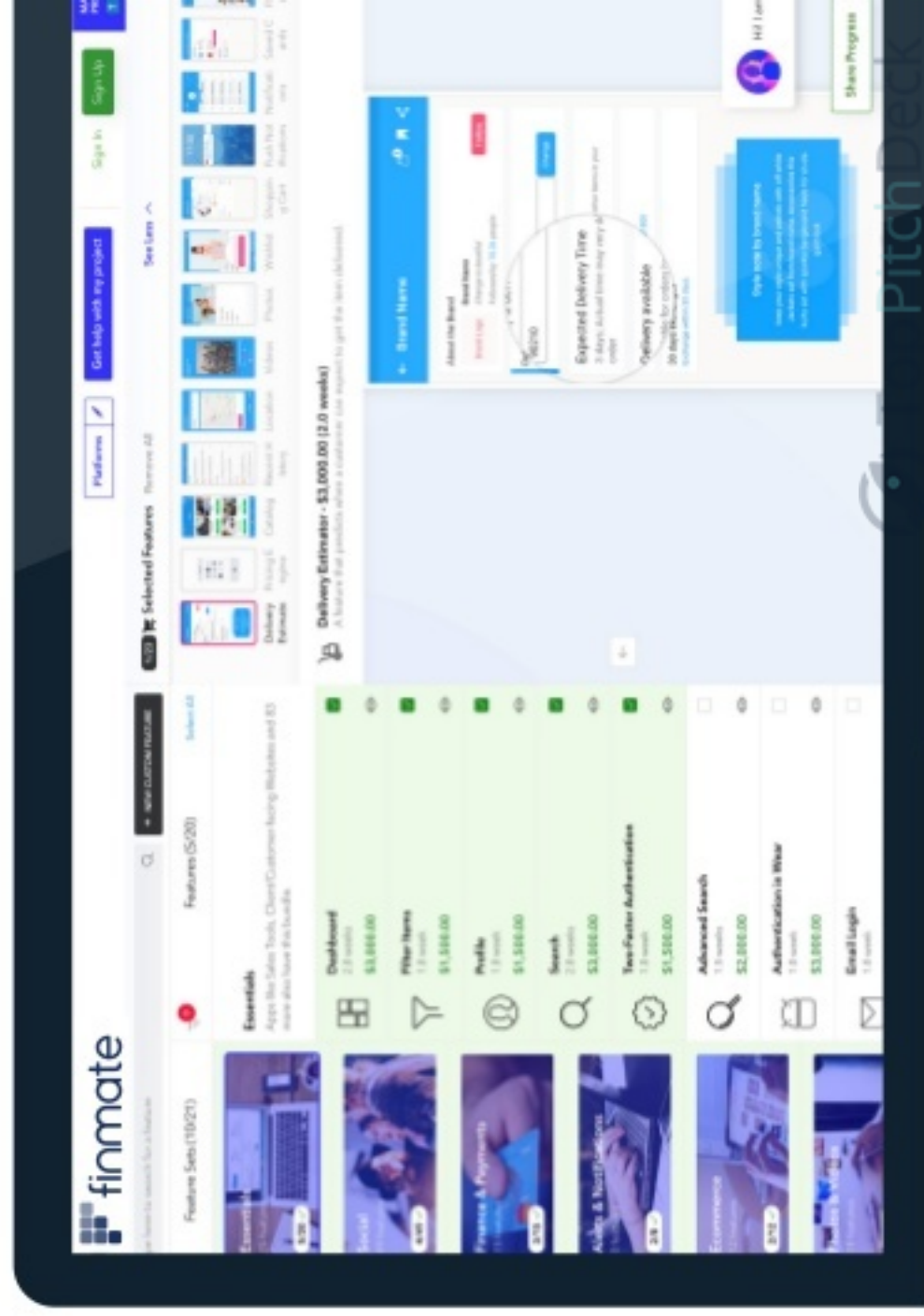
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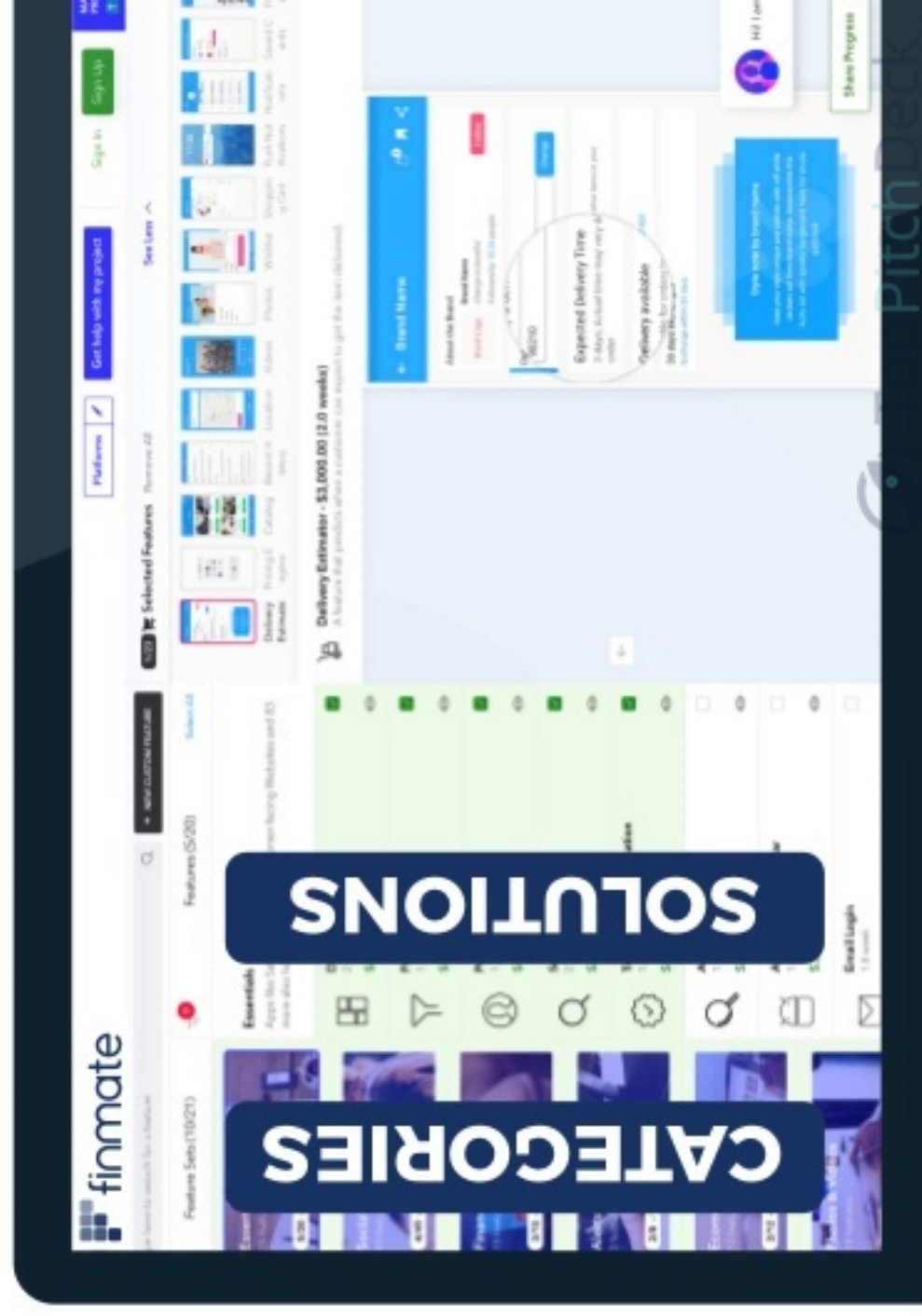
REGULATIONS

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THE SOLUTION

What can we offer?



Fintech startup



finmate

Commission based
business model



SOFTWARE HOUSES

CONSULTANTS

LAW FIRMS

COMPLIANCE

CUST. SUPPORT

PAYMENT SOLUTIONS

PENDING PARTNERS:

GO-TO-MARKET

Where do we fit?

 finmate
SOLUTIONS PROVIDER



 INNOBRIDGE

SOLVING THE PAIN

The Value we give to the customer



**Reducing
time-to-market**



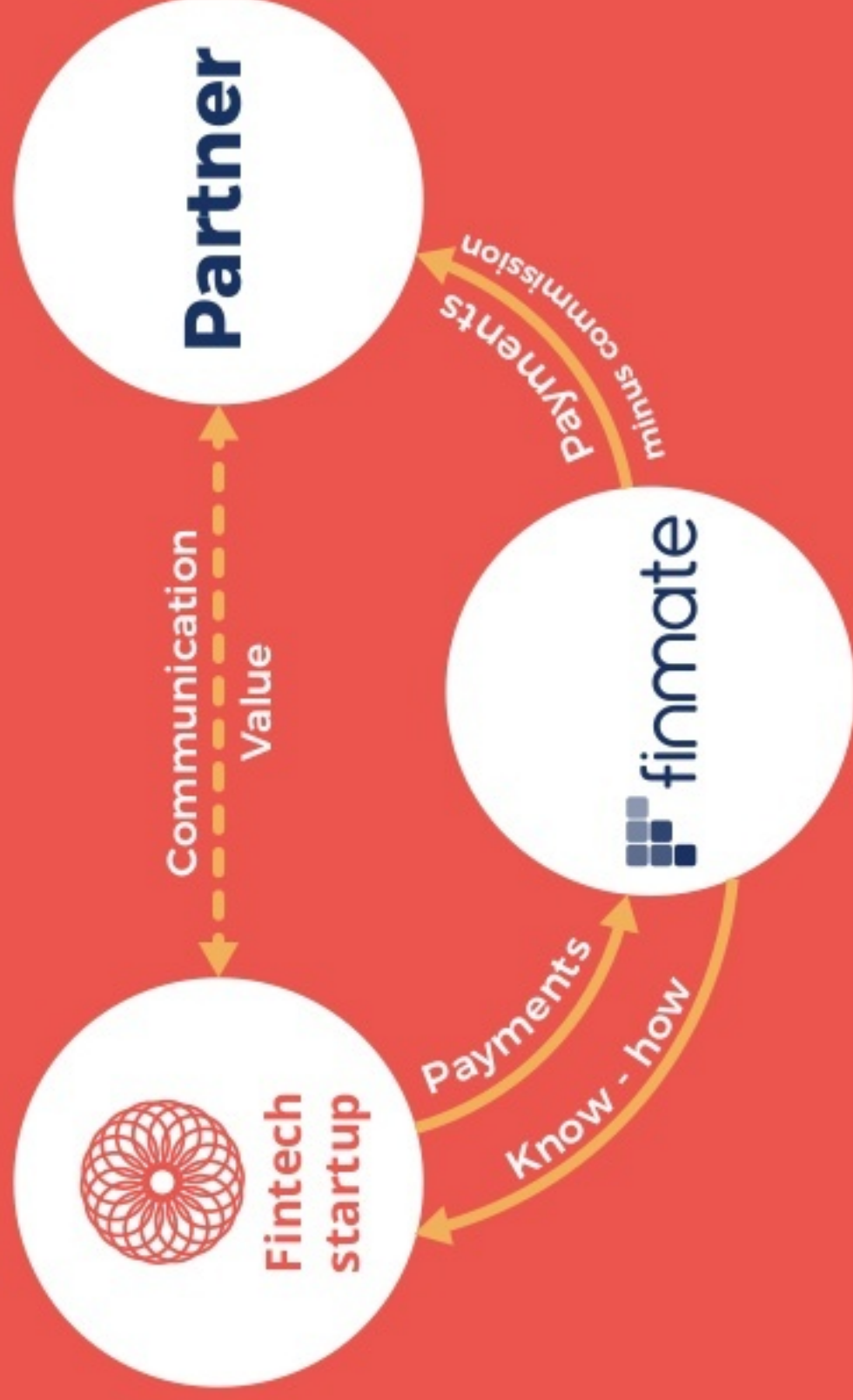
**Most competitive
offering**



**Unique insights
and expertise**

BUSINESS MODEL

How do we make money?



TRACTION & PLANS

We already have initial traction and we are starting to build MVP



CAN WE DELIVER?

Highly experienced team!

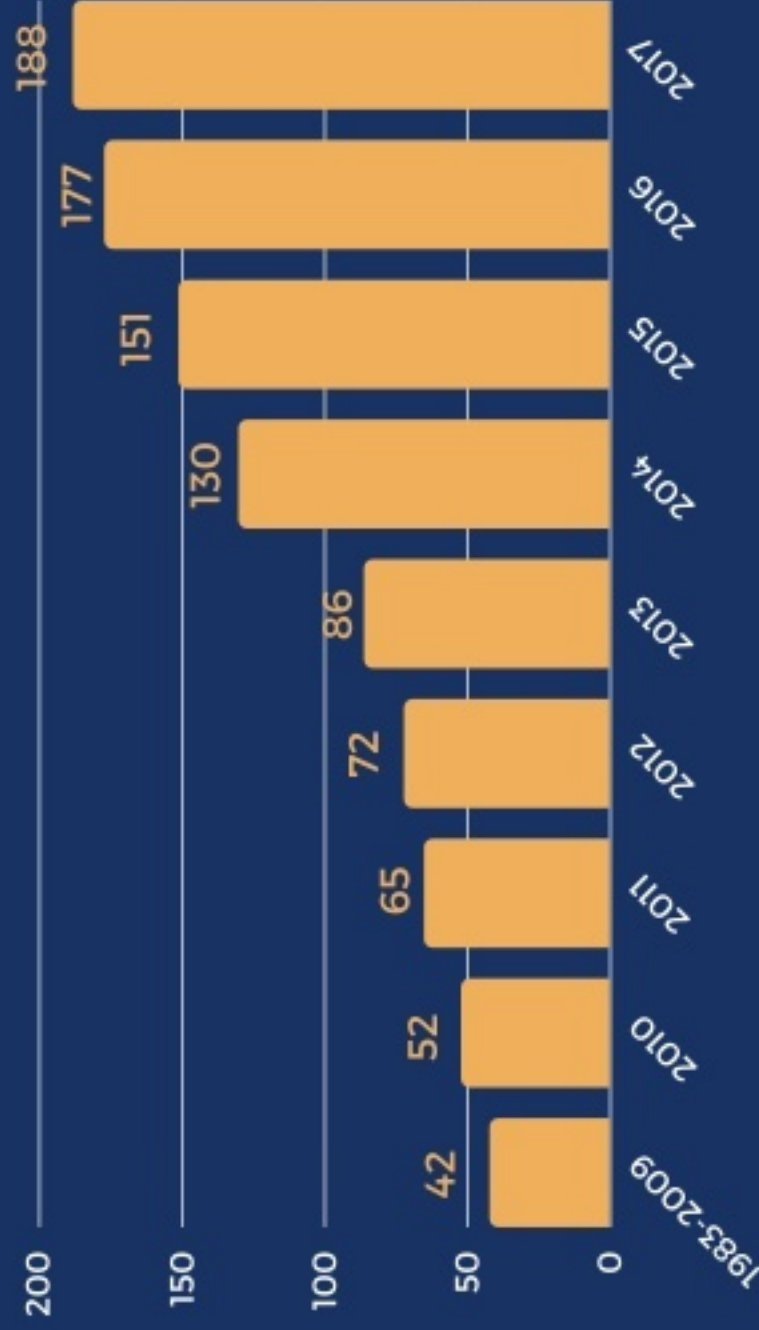
32 accomplished projects

PENDING PROJECT VALUE
1,34 M SEK

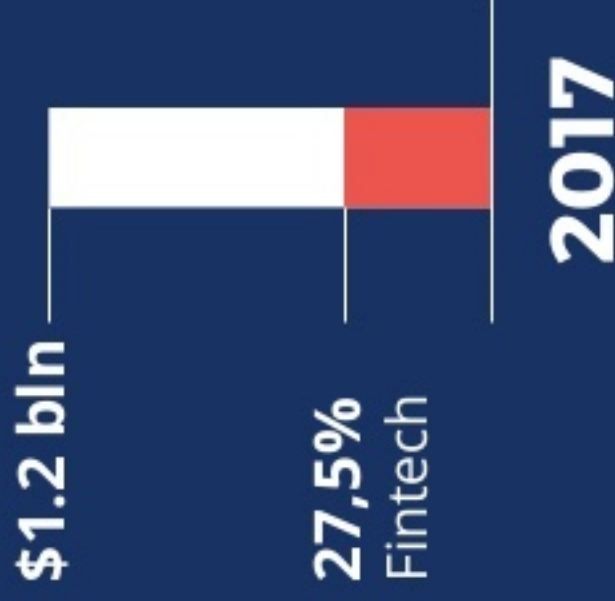


MARKET SIZE

SWEDISH FINTECH ECOSYSTEM HAS GROWN BY NEARLY 450% BETWEEN 2009 AND 2017



PRIMARY AND SECONDARY FINTECH COMPANIES
ESTABLISHED IN STOCKHOLM GREATER AREA BY YEAR



INVESTMENTSitchDeck
IN SWEDEN

CAN WE DELIVER?

Highly experienced team!



CAN WE DELIVER?

Highly experienced team!

Google



ROCKETINTERNET

Forbes



zalando



STHLM
FINTECH
WEEK
11—15 feb 2019



TopPitchDeck

CAN WE DELIVER?

Highly experienced team!

TEAM

Mateusz Broniarek

10 years experience in business
Founder Institute (graduating March 2019)
Co-author of Insurtech Review.
Supporter & developer for STHLM Fintech Week
STHLM Fintech Week - Insurtech panel discussion

Damian Winkowski

12 years in ITO; ex-Google

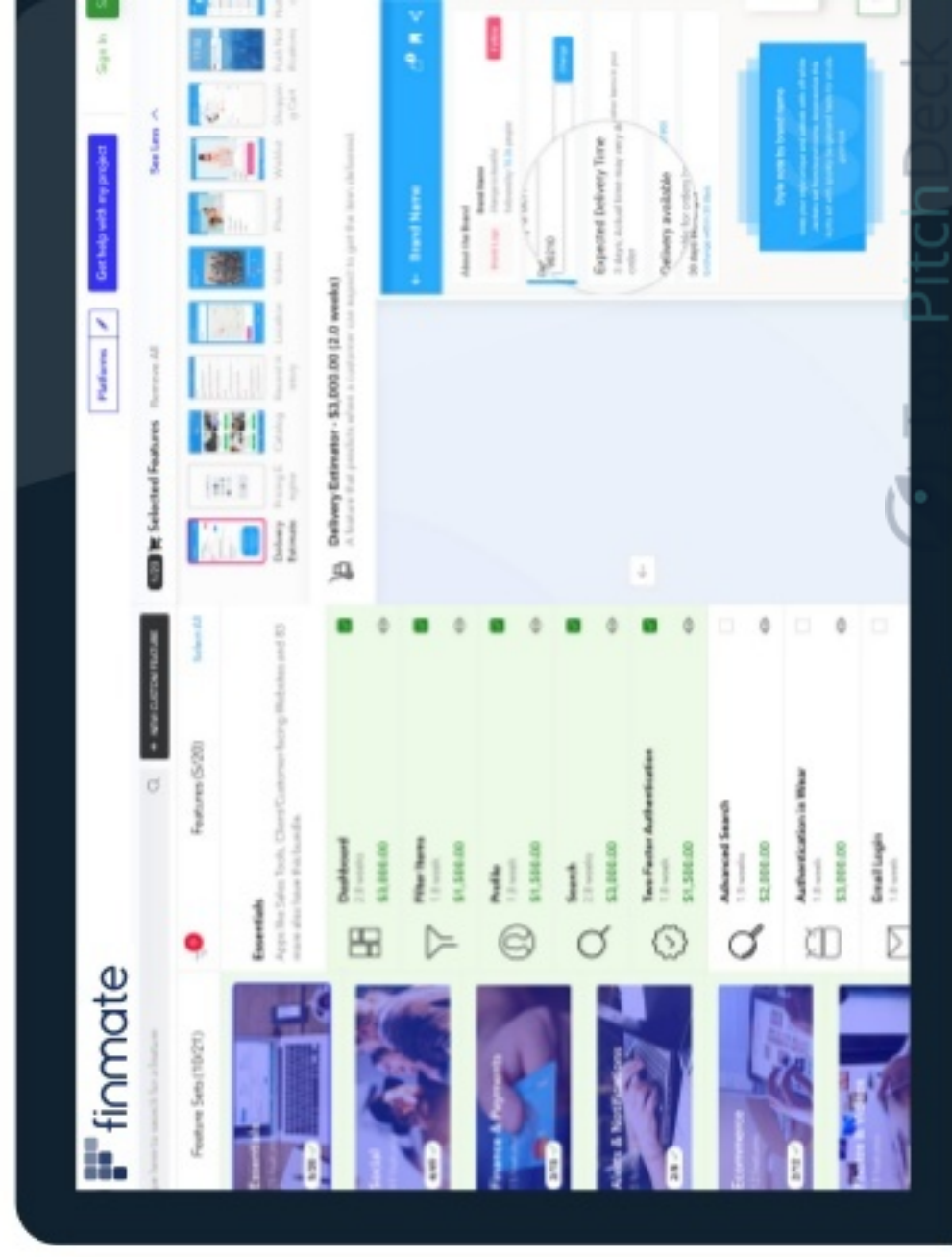
Michał Gromek

Leading expert in Fintech & Insurtech
Forbes, Stockholm School of Economics.
Author of industry reports.
STHLM Fintech Week co-organizer and speaker.

FINANCIAL

What do we need?

We are looking for
500.000 SEK
 To build and launch
 our product.





finmate

ONE-STOP-SHOP FOR

FINTECH INSURTECH REGTECH

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Pitch Deck