

# How It Started



20,000

**Unique Users** 

### 18,000

Monthly Alerts

### 12 Min.

**Average Session** 

#### 20

**Embedded Websites** 



Ben Lang Is "Somewhere In The Desert," Mapping The "Startup Nation"

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Get Lost in These 19 Fascinating

Maps







Som larnel Startuge Tech Technolog





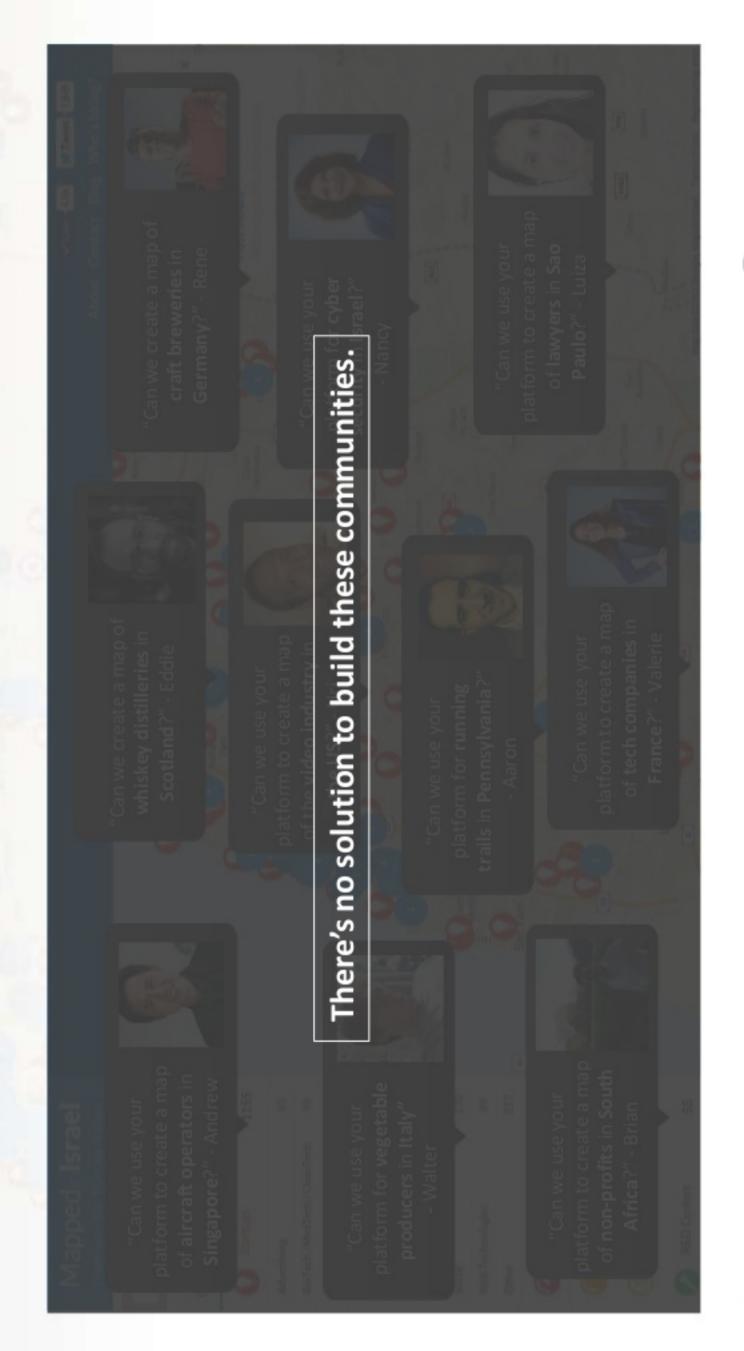








# Everyone Wants It



# Mapme

to build, launch and grow Community Maps. Platform that empowers passionate people



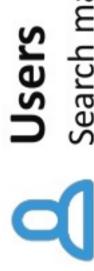
## Organizers

Create & customize map, Validate info



# Contributors

Contribute new data, Update info



Search map data, Receive alerts



Organizer

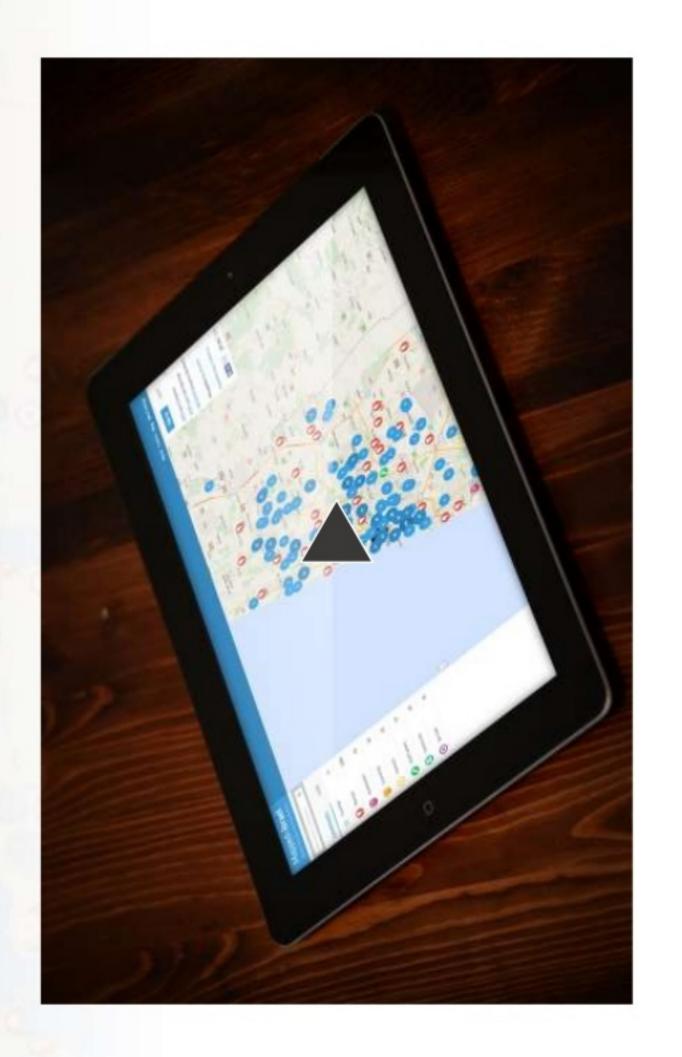
Branding, revenue

Contributors

Exposure, validation



Actionable data



## Go-To Market

#### Pre-launch

- Pilot maps: Yoga, BitCoin, 3DPrinting
- Generate 500 organizer leads

### Post Launch

- Early adopter communities
- Highly viral product
- Social sharing built into product
- Product Hunt, Hacker News
- PR, blogger connections
- **Bring influential organizers**

# **Market Potential**

# Our maps will tap into any passionate community



Vineyard Map of France



Hiking Map of the Rockies



Cheese Map of Belgium



Graffiti Map of NYC

Organic Foods Map of LA



University Map in Taiwan

## And many more...



# **Business Model Opportunities**



#### Data

 Up-to-date and comprehensive data is unique and extremely valuable (Yandex, Yahoo, Facebook...)



### Referral Program

 Add call to action to Places on Community Maps (e.g. apply to job, register for class, get a trial)



#### SAAS

 Freemium model with premium paid features (private map, branding, user data)



# Highly targeted advertising

- Mobile, Email, Web distribution
- Advertising campaigns and premium listings

Mapped In Israel

May 2012

Self Service Platform Web/Mobile Web March 2015

Discovery Engine

Nov 2015

Mobile

June 2015

Pilots

Nov 2014



#### Team



**Ben Lang** 

Co-founder & CEO



BUSINESS







Philippe Lang
Co-founder & COO









Amir Zucker Co-founder & CTO





**Ariel Finkelstein** 

Advisor









#### Seeking

# \$1M to build our self service platform

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