

# Prabhat Kumar

Links: [Portfolio Website](#) | [LinkedIn Profile](#)

## EXPERIENCE

- Ozibook** (Data Analyst) **March 2024 – May 2024**
- Engineered a Python script to streamline data extraction from LinkedIn, turbocharging lead generation efforts and resulting in an impressive 40% upsurge in qualified leads for the sales team.
  - Built 44 interactive and user-friendly dashboards for data visualization and created an efficient automated invoice generator, resulting in a 40% increase in overall operational efficiency.
  - Conducted interviews for 16 potential candidates applying for data analyst intern roles.
  - Directed data analysis efforts, delivering actionable insights to 40+ clients, and developed Python scripts, resulting in a significant 30% reduction in manual workload.
  - Collaborated with 2 cross-functional teams to deliver data-driven solutions and boosted team productivity by 20% through leadership in training sessions.

- Suvidha Foundation** (Human Resources) **February 2022 – May 2022**
- Led end-to-end recruitment processes, leading to a 25% reduction in time-to-fill vacant positions.
  - Administered an employee engagement survey with a 90% participation rate, improving overall employee satisfaction by 20%.
  - Performed annual performance evaluations for 100+ employees, identifying key metrics and establishing clear objectives.
  - Offered HR support and guidance to employees, consistently achieving a resolution rate of over 95% for HR-related queries.

## PROJECTS

### Handmade Crafts Marketplace

- Constructed a Java-based system enabling users to sign up and log in, projecting a 30% increase in craftworker accounts within the first month of implementation.
- Directed the creation of a user-centric website to meet a 98% satisfaction target; empowered craftworkers to efficiently manage listings, leading to a 50% reduction in listing management time.
- Embedded a shopping cart option that functions well on phones and computers, reducing cart abandonment by 40% and increasing completed purchases by 15%.
- Enhanced mobile compatibility of website through responsive design and performance optimization, anticipating 50% increase in mobile traffic; resulting in 40% faster page load times and 25% decrease in bounce rate.

### Advance ATM Machine using Python and MySQL

- Designed an end-to-end Database focused portal for ATM Machine, maintaining 100% privacy and providing platform for user and admin professionals.
- Incorporated 10+ features for banking needs, ensuring a comprehensive user experience.
- Deployed authentication, reducing unauthorized access by 95%, and received top feedback from professors for the user-friendly ATM solution.
- Employed Python and MySQL for development, combining the power of 2 strong techniques.

## EDUCATION

- 2021-2025**
- Bachelor of Technology (B-Tech)**  
Bharati Vidyapeeth (Deemed to be University) College of Engineering, Pune  
Computer Science and Engineering  
CGPA (9.2)

## CONTACT

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## SKILLS

### Tools and Software

- Python
- Java
- C++
- MySQL
- .NET

### Hard Skills:

- Computer Programming
- Software Testing
- OOPS
- DBMS

### Techniques:

- Web Development
  - HTML
  - CSS
  - Bootstrap
  - JavaScript
  - ReactJS
- IT Automation
  - Selenium
- Software Development Life Cycle (SDLC)

### Data Analytics

- Power BI
- Web Scraping
- Data Visualization
- SQL
- Matplotlib, Selenium, Seaborn, BeautifulSoup, Pandas, Numpy

### Languages

- English (Conversational)
- Hindi (Native)
- Bhojpuri (Native)

### Additional

NCC is one among the best example of an active part of our societies, and the MOTO of NCC is Unity and Discipline and I feel proud to say that I am one among these NCC Cadets.