

### PRICE PREDICTION

Submitted by:

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## **ACKNOWLEDGMENT**

I would like to mention my special thanks to flip robo for constantly providing us the opportunity to work on this projects which helped me to

learn new things, and I also pay my sincere thanks to Keshav Bansal sir for providing the support that is needed in between the projects, with his guidance I learned a lot and will continue to do so.

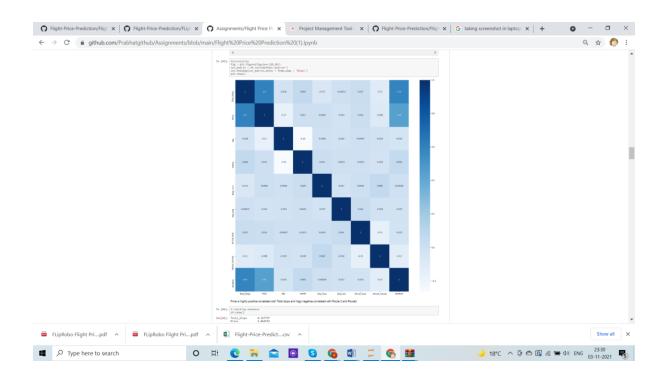
#### **INTRODUCTION**

- Flights are one of the necessary need of each and every person around the globe and therefore flight tickets market is the market which is one of the major contributors in the world's economy. It is a very large market and there are various companies working in the domain.
- Data science comes as a very important tool to solve problems in the domain to help the companies increase their overall revenue, profits, improving their marketing strategies and focusing on changing trends in flight tickets sales and purchases. Predictive modelling, Market mix modelling, recommendation systems are some of the machine learning techniques used for achieving the business goals for flight tickets selling companies. Our problem is related to one such flight-tickets selling client.
- We are required to model the price of tickets with the available independent variables. This model will then be used by the management to understand how exactly the prices vary with the variables. They can accordingly manipulate the strategy of the firm and concentrate on areas that will yield high returns. Further, the model will be a good way for the management to understand the pricing dynamics of a new market.
- With the covid 19 impact in the market, we have seen lot of changes in the flight tickets market. Now some flights are in demand hence making them costly and some are not in demand hence cheaper. One of the clients works with small traders, who sell flight tickets. With the change in market due to covid 19 impact, client is facing problems with their previous flight tickets price valuation machine learning models. So, they are looking for new machine learning models from new data.
- For this client wants to know:
- ➤ Do airfares change frequently? Do they move in small increments or in large jumps? Do they tend to go up or down over time?
- ➤ What is the best time to buy so that the consumer can save the most by taking the least risk?
- ➤ Does price increase as we get near to departure date? Is Indigo cheaper than Jet Airways? Are morning flights expensive?

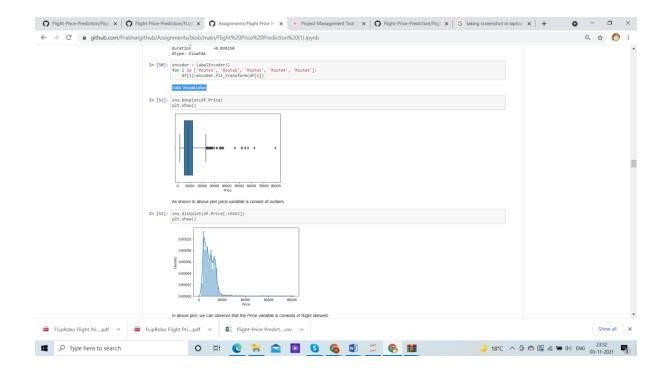
#### **Analytical Problem Framing**

### • Mathematical/ Analytical Modeling of the Problem

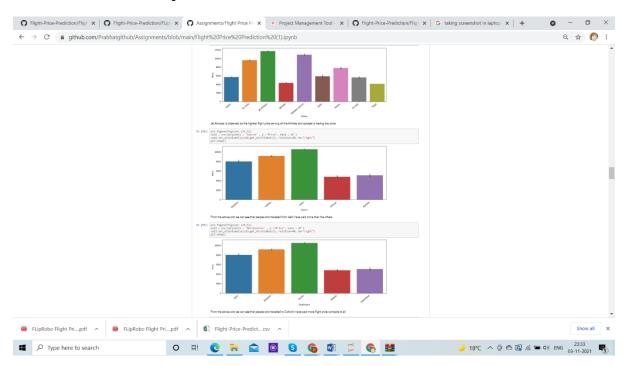
In this project we have performed various mathematical and statistical analysis such as we checked description or statistical summary of the data using describe, checked correlation using corr and also visualized it using heatmap. Then we have used zscore to plot outliers and remove them. Removing the Outliers using Z-score • Data Sources and their formats The sample data is extracted by using web scraping

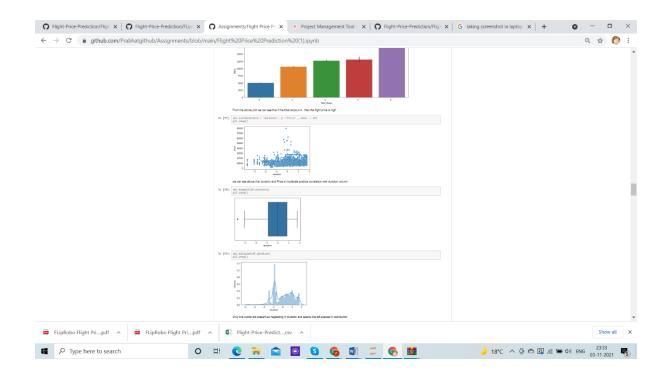


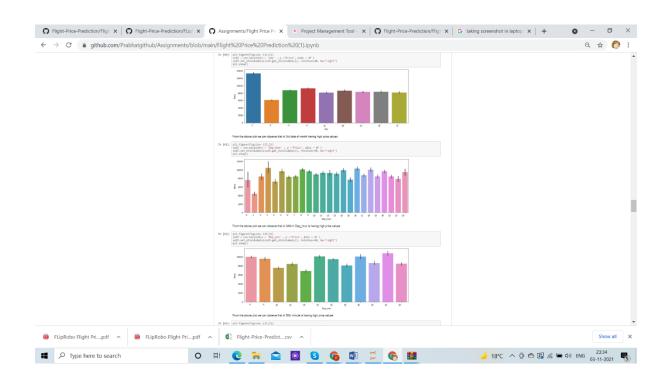
### **Data Visualization**

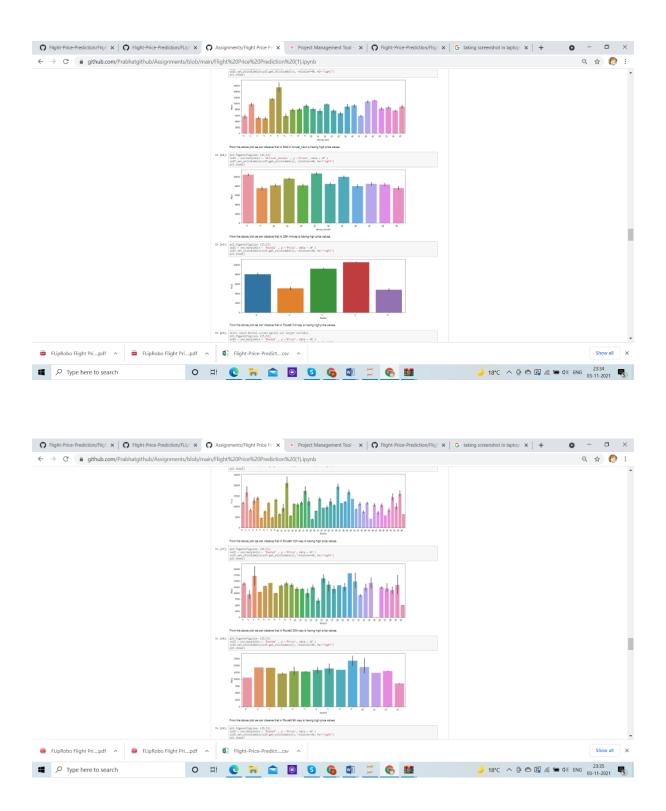


## **Bivariate Analysis**

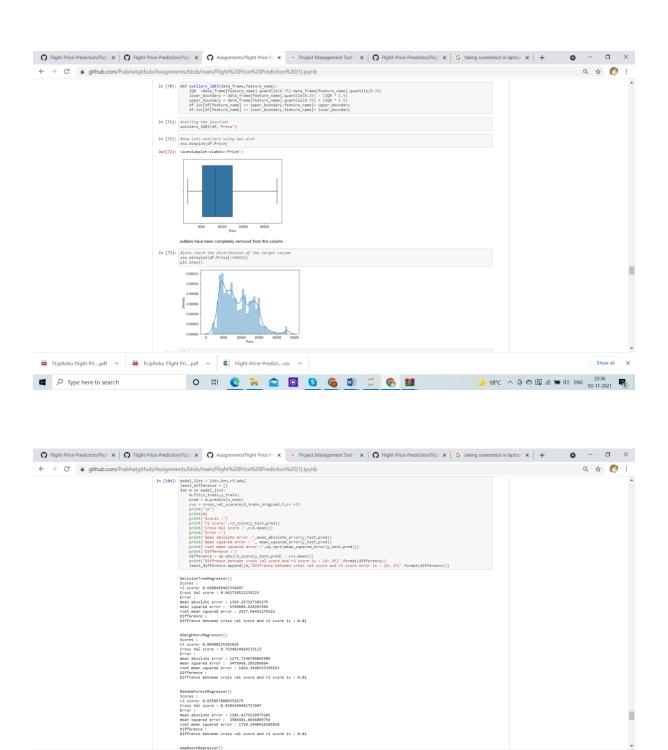








# **Outlier Removal in target column**



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