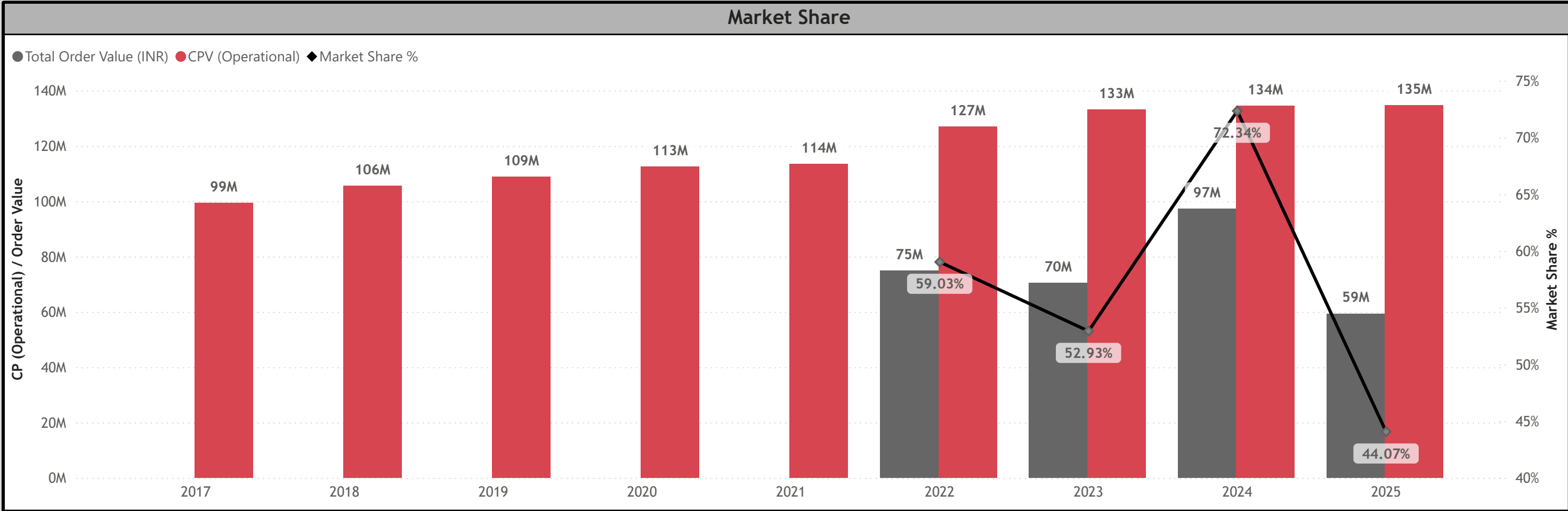
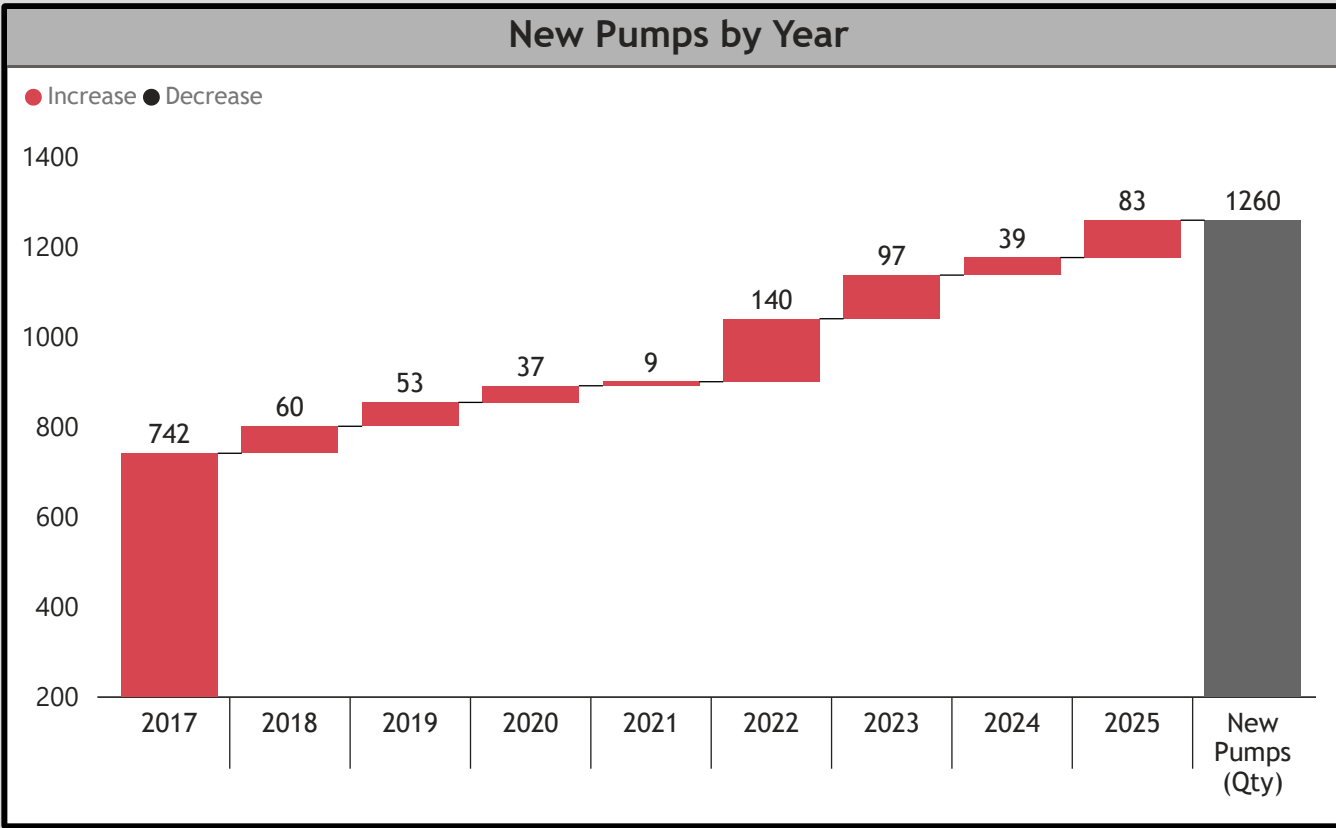
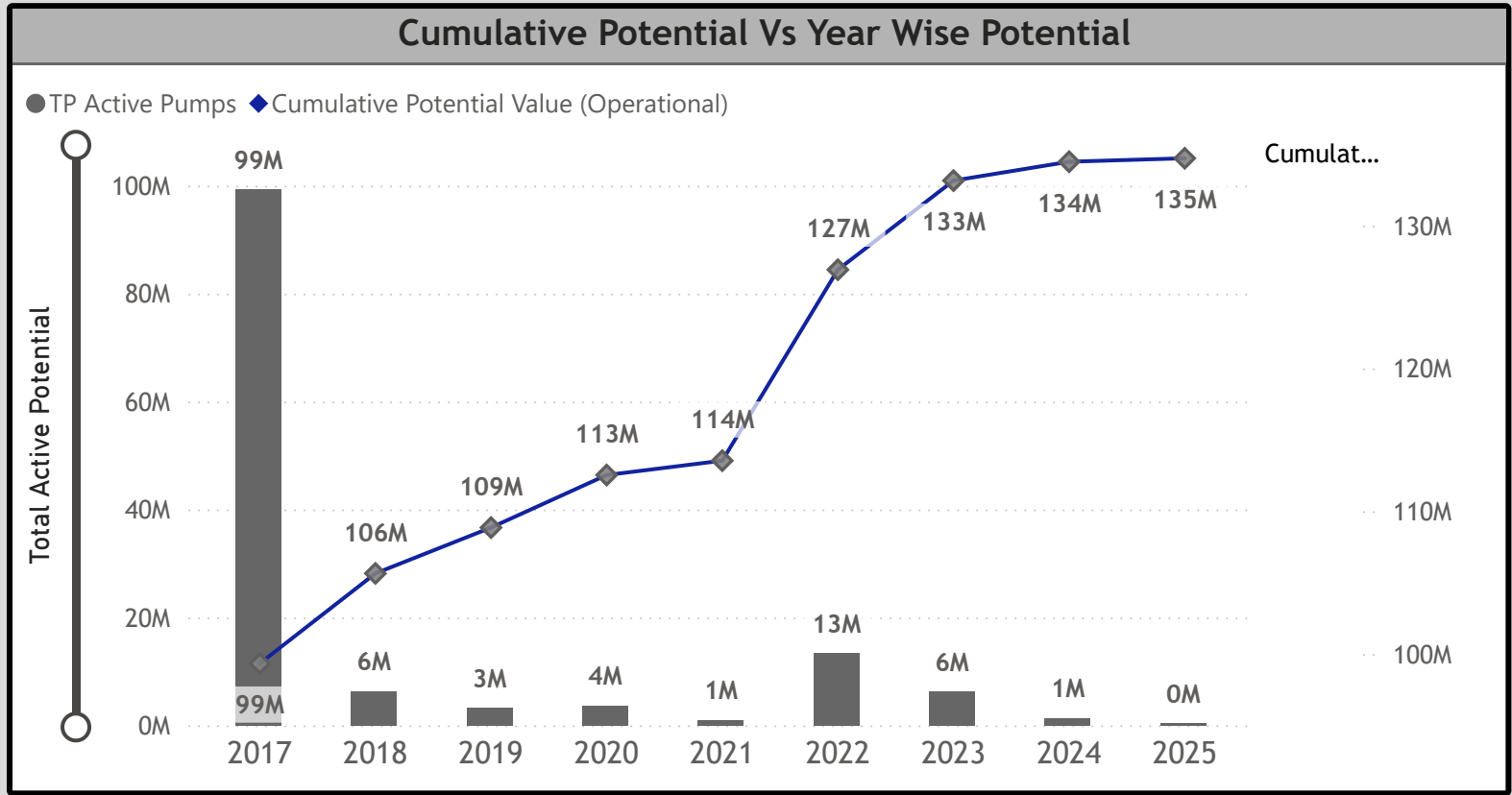
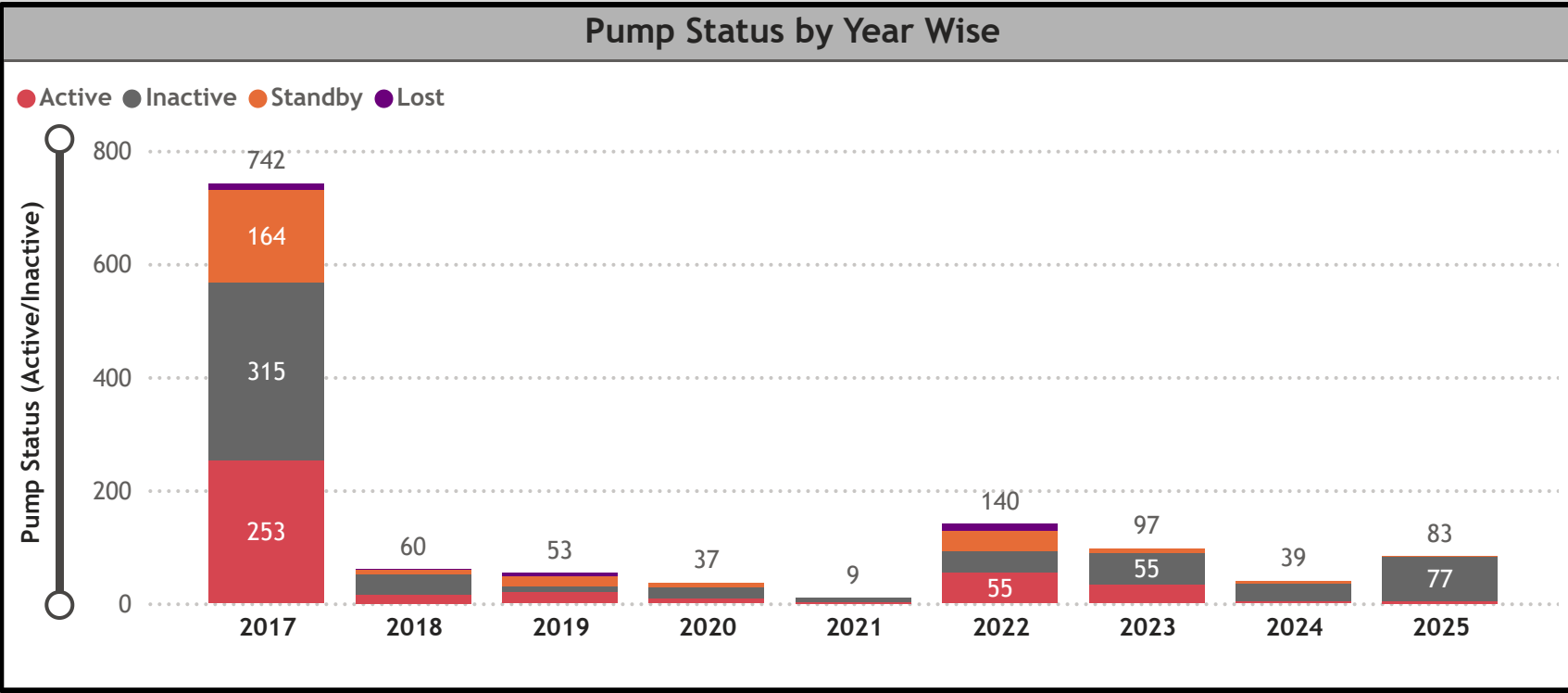




Market Share Analysis - Pumps

Year	Sales Person	Total Potential
All	Nikhil S Hardikar	397M
Active Potential	Inactive Potential	Standby Potential
135M	159M	99M
Lost Potential	Total Pumps	Active Pumps
4M	1260	398
Inactive Pumps	Standby Pumps	Lost Pumps
589	245	28



Pump Lost Summary				
Customer name	2020	2022	2024	Total
Bmm Ispat Limited	2			2
Hutti GOLD Mines		1		1
JSW Energy Limited			3	3
JSW Steel Limited			10	10
JSW Vijayanagar Metallics Limi			12	12
Total	2	1	25	28

Service Person

All

Customer name

All

State

All

Customer name	Year	Order Booking	Operationa Pump Potential	QTY Of Operational Pumps
2K Technologies	2022	202,187		
4Mann Industries Pvt. Ltd	2022	1,204,533	1,006,298	2
ACB India Limited	2022	2,524,118		
Ankit Metal & Power Ltd	2022	3,348,866		
ArcelorMittal Nippon Steel India	2022	25,057,094	729,072	4
ARL Infratech Ltd.	2022	589,564		
Atlas Dredging Private Limited	2022	752,645		
Austin ACC Infratech	2022	328,983		
BAUER EQUIPMENT INDIA PRIVATE	2022	33,577		
Bharat Coking Coal Limited	2022	412,967	347,284	1
Bhushan Power & Steel Limited	2022	8,812,878	523,628	2
Total		2,111,469,134	1,341,602,428	4107

Current User

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