



Market Share Analysis - Pumps

Year

All

SAM

All

Total Potential

1,795M

Inactive Potential

839M

Active Potential

956M

Total Pumps

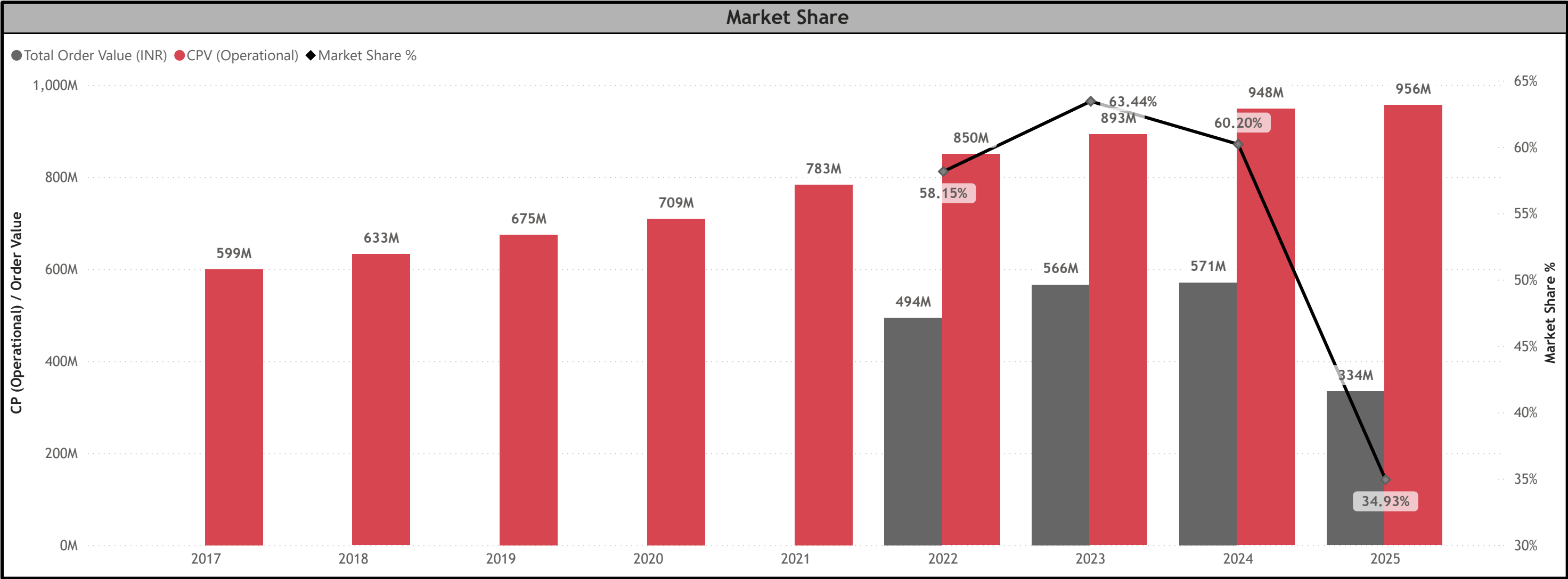
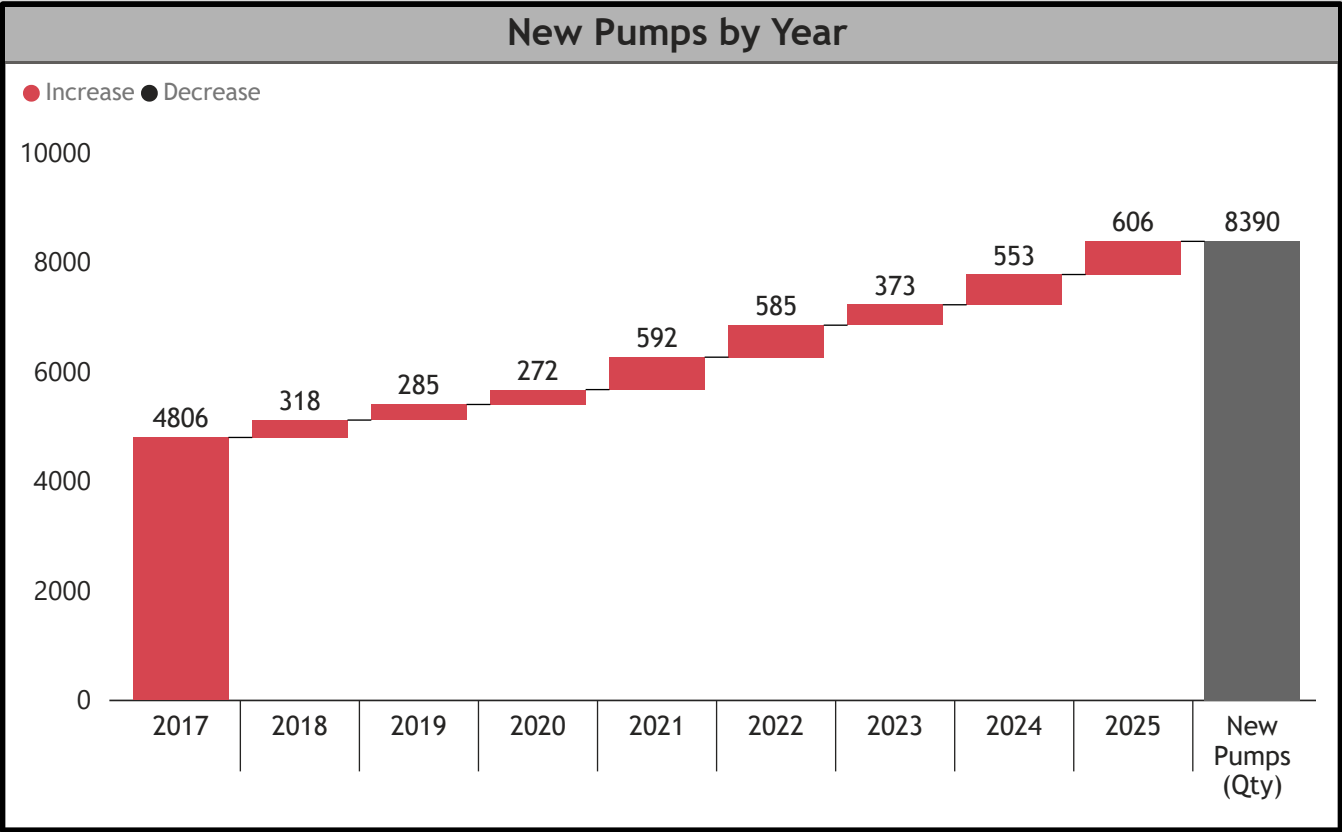
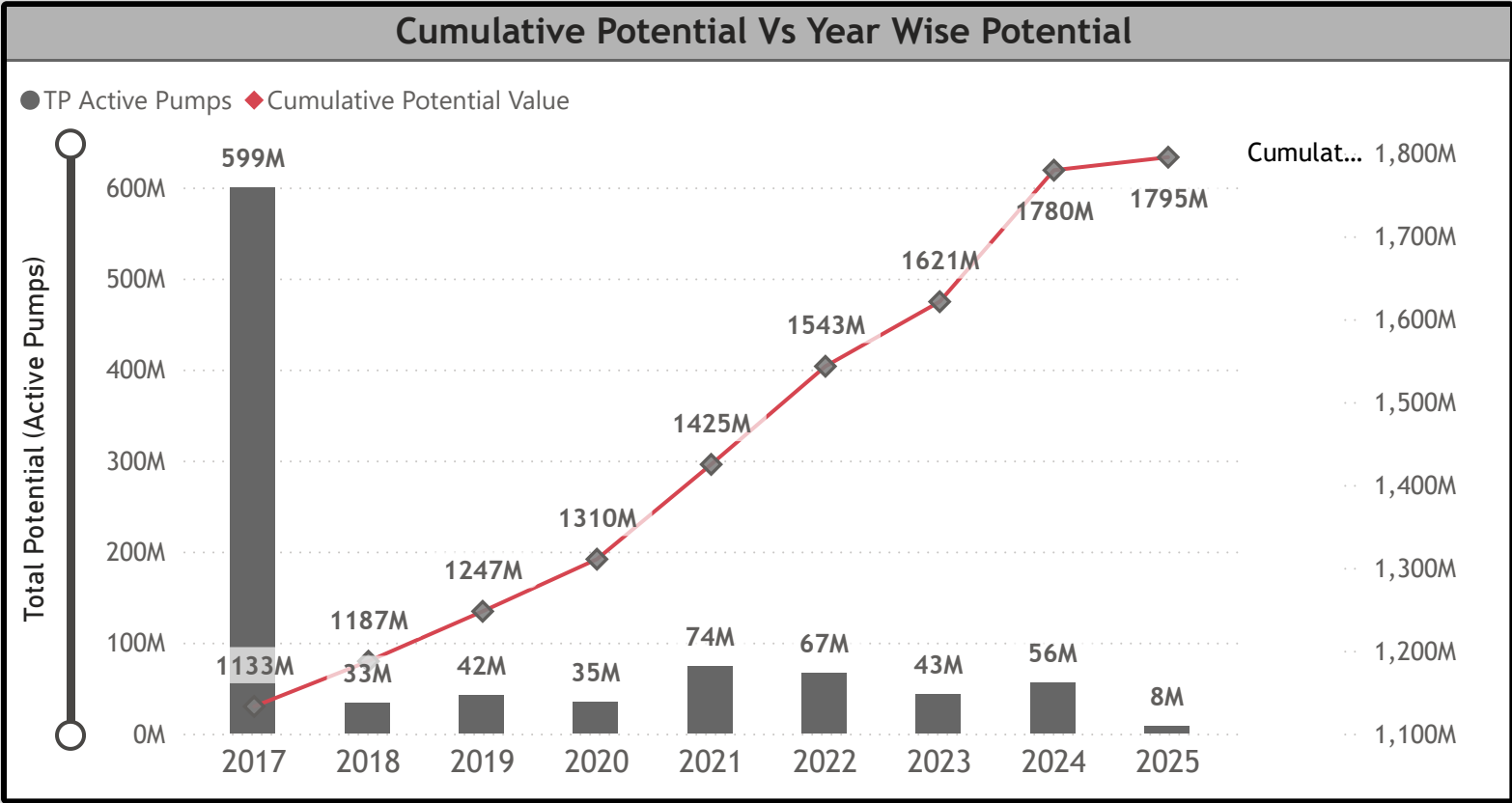
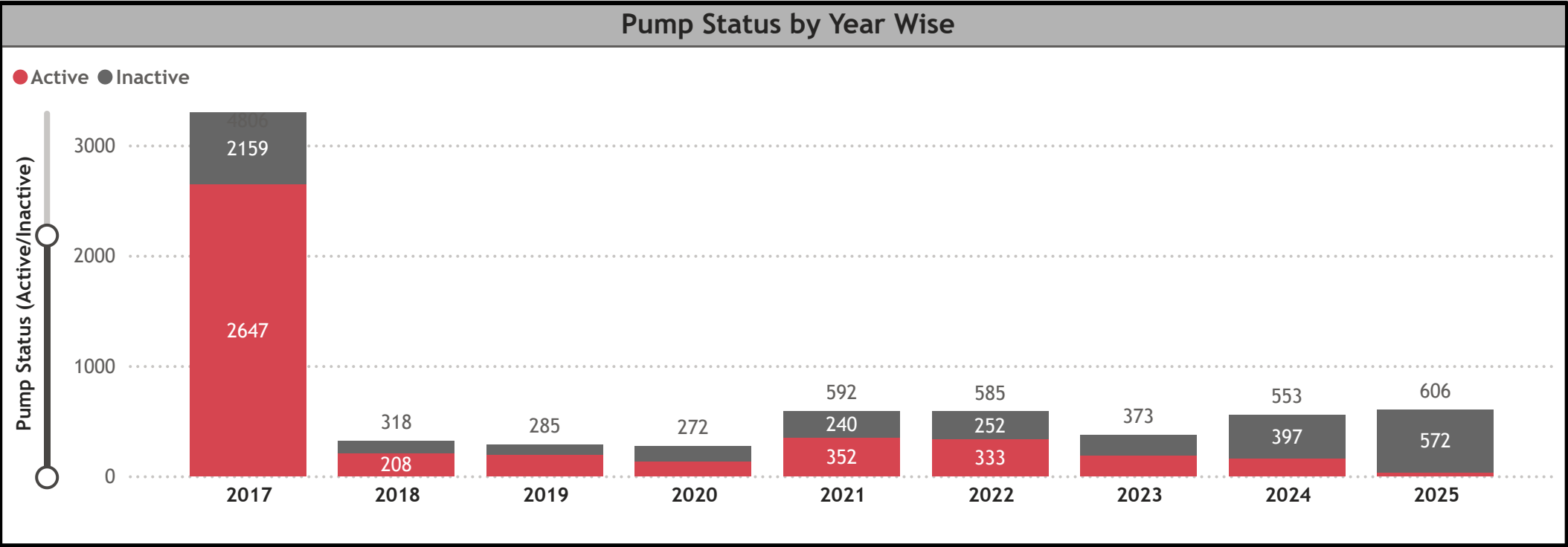
8390

Active Pumps

4242

Inactive Pumps

4148



Service Person

East/TBA East/TBA	Nikhil S Hardikar Nikhil S Hardikar	Pavan Kumar Pavan Kumar
Sandeep Kumar Sandeep Kumar	Sarada Bhuyan Sarada Bhuyan	West/TBA West/TBA

Customer Name

Year

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Customer Summary

	Year	2017		2018		2019		2020		2021		2022	
State	City	Total Potential	Order Booking	Total Potential	Order Booking	Total Potential	Order Booking	Total Potential	Order Booking	Total Potential	Order Booking	Total Potential	Order Booking
+		0M								1M			494M
Andhra Pradesh	+	Adilabad											494M
	+	Anantpur	1M										494M
	+	Chittor											494M
	+	East Godavari	1M										494M
	+	Hareesamudran									1M		494M
	+	Haresamudram											494M
	+	Kadapa	2M		1M		0M						494M
	+	Kakinada											494M
	+	Karnool	1M										494M
	+	Krishna			1M								494M
	+	Kurnool											494M
	+	Nellore	10M										494M
	+	Not Available	0M										494M
	+	Rajahmundry											494M
	+	Rajamudary	0M		0M								494M
	+	Simhadri, Vizag								3M			494M
	+	Srikakulam	1M		0M								494M
	+	Srikalahasthi	2M										494M
	+	Tadapatri	1M										494M
	+	Tanku	0M										494M
+	Triupati	0M										494M	
+	Visakhapatnam	33M										0M	494M
+	Vizag											0M	494M
+		Assam	4M							2M			494M
+		Bihar	0M			0M							494M
Chhattisgarh	+	Ambikapur	2M										494M
	+	Balod											494M
	+	Bhilai	7M										494M
	+	Biaspur	1M										494M
	+	Bilaspur	8M									2M	494M
	+	Durg								3M			494M
	+	Gurugram										0M	494M
	+	Kirandul	10M		0M								494M

Current User

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