



INTERNATIONAL INSTITUTE OF INFORMATION TECHNOLOGY, BANGALORE

PG Program in Software Development – Student's Manual

This Student's Manual has details of the program assessment policy and student learning experience. You are expected to go through this manual thoroughly and abide by the policies mentioned here. Abiding by these policies will ensure a smooth conduct of the program.

In case you have any questions, please reach out to your student mentor immediately.





Program Structure

The Program is divided into 9 courses (1 pre-requisite, 7 courses and a Capstone Project). Each course has a fixed number of units/credits.

Table 1 - Units/Credits for each course

| Course | Course Title | Units/Credits | | | |
|--------|---|---------------|--|--|--|
| Number | | | | | |
| 0 | Prerequisite – Intro to Programming | - | | | |
| 1 | Object Oriented Programming | 2 | | | |
| 2 | Algorithms | 2 | | | |
| 3 | Data Structures | 4 | | | |
| 4 | Software Engineering Frameworks and Server Side | 5 | | | |
| | Development | | | | |
| 5 | Distributed and Scalable Server Architecture | 5 | | | |
| 6 | Software Design and Frontend Development | 4 | | | |
| 7 | Advanced Front-end Development and DevOps | 6 | | | |
| 8 | Capstone Project | 4 | | | |
| | Total | 32 | | | |

Each course is divided into several modules. Each module is divided into sessions and each session is further divided into pages. A page is usually a combination of videos, text, images and questions which can be consumed individually.

You can access the learning platform on.learn.upgrad.com using your UpGrad ID & Password. You can also access content on the mobile app (iOS App Store & Google Play Store). You are encouraged to download the mobile app so that you can receive instant notifications about latest developments. You are also requested to move all emails from UpGrad to your primary inbox. This will prevent chances of missing out on important communications.

As a part of your onboarding process, you should expect a Welcome Email from your student mentor in the first week of your program launch. You should also expect a Welcome Kit (containing T-Shirt, Pens, and Stickers) within first month of program launch. In case you don't receive the Welcome Kit or the Welcome Email, please reach out to our team at pgpsd@upgrad.com or directly contact your student mentor.





Program Assessment Policy

Graded Components in the Program

As a general policy, assessments are divided into formative and summative, without too much emphasis on a single assessment.

Hence, a variety of assessments are planned.

The PG Program comprises following types of graded components (with their respective weights):

<u>Table 2</u> – Program Graded Components

| Type of | Details | No. of such | Weight | | | | |
|-----------------|--|------------------------|-------------------------|--|--|--|--|
| Assessment | | assessments per course | towards Course Grade | | | | |
| Courses 1 – 7 | | | | | | | |
| Module Graded | Graded Multiple Choice Questions at the end of every module. | Varies by Course | 20% | | | | |
| MCQs | | | | | | | |
| | The student gets only one attempt to answer the question. | | | | | | |
| | After the first and only attempt, a prompt feedback (right | | | | | | |
| | answer and reasoning) is provided to the student. | | | | | | |
| Assignments/ | Individual assignments or project submissions. | 1 or 2 per course | 40% | | | | |
| Case Studies | | | | | | | |
| | Students are required to submit assignments/ projects by a | | | | | | |
| | deadline. Refer the Graded Component Submission & Grading | | | | | | |
| | submissions. | | | | | | |
| Online Exam | Three Online Proctored Exams | 1.5 - 2.5 hours/exam | 30% | | | | |
| | Exam 1 – For Courses 1,2 & 3 combined (to be held | | | | | | |
| | after Course 3) | | | | | | |
| | Exam 2 – For Course 4 & 5 (To be held after Course 5) | | | | | | |
| | Exam 3 – For Course 6 & 7 (To be held after Course 7) | | | | | | |
| | For each exam, the student will have 2 distinct slots over 2 different days to choose from | | | | | | |
| Class | Grades allotted basis participation on Discussion Forum (Refer | NA | 10% | | | | |
| Participation | the Peer to Peer Participation & Discussion Forum Section | | | | | | |
| | posts and peer up-votes. There is a penalty for up-vote | | | | | | |
| | manipulation and inappropriate posts. | | | | | | |
| Course 8 – Caps | | | | | | | |
| Project Grading | Submissions to be graded across multiple phases | 2-3 submissions | 90% | | | | |
| Class | Discussion Forum Participation | NA | 10% | | | | |
| Participation | | | | | | | |





Based on the above graded components, let's take an example to understand calculation of grades. Let's say that in Course 4, your score is given as below. The weightage of each component is mentioned in brackets:

- Module Graded MCQs (20%) 65/120
- Assignment/ Projects (40%) 1000/1500
- Online Exams (30%) 35/50
- Class Participation (10%) 80/100

Your final percentage for Course 4 would be calculated as a sum of the individual products of the scores in individual components i.e.

Final Percentage Score = $[\{0.2*(65/120)\} + \{0.4*(1000/1500)\} + \{0.3*(35/50)\} + \{0.1*(80/100)\}] = 66.5\%$

Final percentage scores of all learners is calculated in a similar manner and then letter grades are assigned to each learner by respective course faculty based on the relative scores of the cohort.

Other Non-Graded Components

Apart from the above-mentioned graded components, students will also experience in-video questions (questions which pop in during the video). These questions are usually not graded. However, research proves that such questions help in understanding and retaining a concept. Hence, students are advised to take these questions seriously. Students will get prompt feedback on such questions.

During the program, students will experience several extra-curricular activities (such as networking sessions and events, guest lectures on specific topics, etc.). While these activities are not graded, students are advised to participate in such activities. Such activities are crucial to build your professional network, learn about latest developments and help make your profile stand out. These are valued by potential employers.





Grading Policy

Calculation of Grade Point (GP)

The marks provided for each assessment, scaled by the weight given to that assessment, add up to the overall score for the course. Grade point average (GPA) is awarded on a 4-point scale based on the normalized course-level scores of the entire batch. The faculty has autonomy to decide on the grading scale based on the relative scores of the batch.

There are 10 letter grades: A, A-, B+, B, B-, C+, C, D, F and I. The correspondence between grades and points (on a 4-point scale) is given below:

| Letter Grade | А | A- | B+ | В | B- | C+ | С | D | F |
|--------------|---|-----|-----|---|-----|-----|---|---|---|
| Grade Points | 4 | 3.7 | 3.4 | 3 | 2.7 | 2.4 | 2 | 1 | 0 |

The grade 'I' does not carry any grade points and is interpreted as 'Incomplete'

If a learner does not complete all the requirements for a course for a genuine reason and is found eligible for a Grade Improvement Opportunity (GIO), the academic committee may award the grade 'I' (Incomplete). An 'I' grade must be converted to a regular letter grade by appearing for Grade Improvement Opportunity, failing which, it is automatically converted to an 'F' grade.

Calculation of Cumulative Grade Point Average (CGPA)

The Grade point score one receives for each course and the capstone project, weighted by its respective units/credits (Refer Table 1), add up to the CGPA for the entire program. Please note, the GP is truncated (and not rounded off) at two decimal places.

For instance, if the GP awarded to a participant are G1, G2 etc. in courses with corresponding credits/units U1, U2, etc., the CGPA = (U1*G1 + U2*G2 +) / (U1 + U2 +...), wherein U1, U2 refer to the credits/units of all courses taken up to the time of computation of CGPA.

Criteria for successfully completing PG Program in Software Development

A learner must pass each course by getting at least a D grade (1 grade point on a 4-point scale) in every course. However, to get the PG Program Certificate, the Cumulative Grade Point Average or the CGPA should be greater than 2.4. Learners are strongly recommended to put in all the effort to make sure that they are meeting these criteria. If you get a grade below D in any course or fail to score at least 20% in any of the assessment elements, then you will fail the course and will not be eligible for the Program Certificate. You will however have access to content just like your peers and will be given feedback on your submissions. You will also be eligible for a letter of participation upon completing the program provided you have scored overall above 40% marks in the graded MCQs throughout the program.

All students will get a transcript of their performance in the program. Learners who are not able to meet the minimum criteria (defined above) to successfully complete the program, will not receive the Post Graduate Program Certificate.





Grade Improvement Opportunity (GIO)

We understand that in a rare scenario, due to unforeseen circumstances one may not be able to meet the above criteria for passing a course. We do not want such instances to make a learner ineligible for receiving the Program Certificate. In such cases a Grade Improvement Opportunity (GIO) is given to the learner to help them get through the program and be eligible for getting the Program certificate.

- A maximum of one GIO can be availed by a learner for exactly one course in the entire program (Course 7 + Capstone project)
 - a. If the marks scored by the students are less than 20% in any of the components MCQs, assignments & case studies, class participation, the usual exam for that particular course is treated as GIO (Note# hence, by scoring below 20% in any component in any one course, the student will end up utilizing the single GIO opportunity automatically by appearing for the exam of that particular course)
 - b. If the student has scored above 20% in all the components but has scored less in the exam, then he can be offered a GIO (only if he hasn't utilized one) which would be a separate exam
- If one fails in GIO or does not appear, then they fail the course.
- Learners will be notified about the GIO one week in advance.
- GIO will be decided by the academic committee and could be in form of a viva, online proctored exam or any other mode of assessment as deemed fit by the Academic committee.
- If one fails in more than one course, then they will not be eligible for the Program Certificate as GIO can be given for only one course.









Code of Conduct

As mentioned in the **Code of Conduct** document, Academic Dishonesty and Plagiarism, in any form, for any graded component/evaluation is not acceptable.

Learners are not allowed to request or share solutions for any graded component of the program on any platform. Any violation of this policy will result in <u>zero</u> score for that particular graded component. If a learner is found to violate this policy for a second-time, IIIT Bangalore Academic Committee will decide on the necessary disciplinary action to be taken.

Further, any form of plagiarism and impersonation, including learners presenting others' work as their own, sharing solutions with each other, copying codes from public repositories, etc. will not be accepted. Submissions by learners will be subject to plagiarism checks to ensure compliance with this policy. Learners may also face random viva's by the concerned faculty to ensure that submissions have been created by the learner.

Please note, IIIT Bangalore Academic Committee has the final authority to decide upon the disciplinary action to be taken in case of plagiarism and impersonation.

Similarly, learner misbehaviour on any online or offline forums will not be accepted. In case such misbehaviour is noted, the learner may have to face appropriate Disciplinary Action.





Graded Component Submissions & Grading Timelines

Assignment/ Project & Case Study/ Graded MCQs Submission Deadlines

The program is structured so that the entire cohort can experience the courses together. Modules in a course will be made available to learners well in advance. The students will have ample time to go through the modules, assignments and case studies/projects.

A calendar with all graded component deadlines i.e. module graded MCQs, assignment, case study deadlines and exam dates will be shared with the candidates via email and will be visible on the platform before the launch of every course. It is advisable to keep following calendars and notifications on the platform/mobile app to keep abreast of the latest developments, upcoming events and deadlines.

Graded MCQs, Assignment and Case Study deadlines are non-negotiable except under dire circumstances. Each of the above-mentioned graded components will have 2 deadlines:

- <u>Deadline 1:</u> Deadline by which the graded component is due. Submission by Deadline 1 ensures that there is no late submission penalty.
- <u>Deadline 2:</u> Usually Deadline 2 is one (1) week after Deadline 1. If a graded component is submitted after Deadline 1 and before Deadline 2, then it will be graded on 70% of the total marks of the graded component.

Please note that all deadlines are in IST (i.e. UTC + 5:30). Hence, if you are in a different time zone, your local deadline may vary according to the time zone. For example, A submission is due at 23:59:00 IST. If you're in London and follow the British Summer Time (BST) i.e. UTC + 1, then the deadline for you in local time would be 19:29:00 BST.

Exams will be conducted in an online proctored format in a designated exam week (refer student calendar for exact dates). Learners will have 2 distinct slots on 2 different days to appear for the exam.

Deadline Extension Policy for Assignments & Case Studies

Deadlines are usually non-negotiable, except under dire circumstances (such as major health or work related issues, etc). In such cases, you may be given an extension of 1 week. This means that Deadline 1 will be extended by 1 week (i.e. you can submit the graded component upto one (1) week after the usual Deadline 1 without attracting the 30% penalty). However, no further extension will be granted beyond this extended Deadline 1 as solutions are released the very next day. Here are some guidelines about deadline extension:

- A learner can avail a maximum of two (2) deadline extensions during the entire program. Deadlines can be extended by a maximum of 1 week. No further extension is granted beyond this extended deadline.
- Extensions are allowed for assignments, projects/case studies only. Deadlines cannot be extended for Graded MCQs and Exams.
- To avail for an extension, you must contact your student mentor, with a formal request addressed to the "Academic Committee, PG Program in Software Development", clearly stating the reason for deadline extension. Learners are advised to raise a request of deadline extension at least a week prior to the deadline.





• The final decision to grant deadline extension lies with the academic committee. You will be notified by the student mentor if your request has been approved.

Grading Timelines

Scores for all graded components (i.e. module graded MCQs, assignments, case studies/projects and exams) for each course will be provided together within four (4) weeks of the last submission or the course exam (whichever is later). Once these scores are available, learners will be notified and they can access their scores on the Individual Performance Profile Section on the platform.

The GPA and CGPA will be released 2-3 weeks after scores for all graded components are made available.

Feedback Timelines

- Module Graded MCQs: Participants will receive a prompt feedback after attempting module Graded MCQs.
- Assignments & Case Studies/Projects:
- An ideal solution will be released a day after the completion of second submission deadline.
- Qualitative feedback will be provided along with the scores.

As mentioned earlier, students will also receive prompt feedback for in-video MCQ questions.

Feedback on Assignments and Case Studies/Projects is provided by graders who have Software Development expertise. Their feedback is extremely valuable. Hence, learners are advised to act upon the feedback and improve.

Re-Evaluation Guidelines

- Learners can request for re-evaluation for the graded components.
- Request for re-evaluation must be submitted within 3 days of declaration of the results. For e.g.: if results are declared on
 - 7th January, 2019, then the request for re-evaluation must be made till 10th January, 2019 (end of day). Learners can apply for re-evaluation from the learning platform itself.
- The learner should clearly point out the specific portion of the submission which has to be re-evaluated. Learners should also mention remarks regarding the discrepancy. Requests that do not have this information are extremely generic and may be flagged as invalid/not considered for re-evaluation. If re-evaluation requests are found to be non-genuine then the student can be penalized 20% of the marks.
- A re-evaluation request claiming discrepancy of marks (as compared to another learner's marks) is highly discouraged and will **NOT** be considered for re-evaluation.
- A re-evaluation request for an assignment/project/case study for the correct submission file which has been uploaded
 after Deadline 2 is highly discouraged and will NOT be considered for grading.
- All re-evaluation requests will be responded to within a period of 3 weeks from the time of raising a re-evaluation request.





Peer to Peer Participation & Discussion Forum – Guidelines

Discussion Forum is an effective way for networking with peers and getting doubts resolved. The discussion forum can be accessed through the platform/mobile app. The forum is organized by topics and is constantly monitored by Teaching Assistants (TAs)

Please note: The Discussion Forum is meant for academic doubts/queries and course related topics only. For any non-academic doubts, learners are encouraged to use the social media/Whatsapp groups.

Guidelines for posting queries on Discussion Forum

Since this program involves coding on multiple platforms, learners are requested to adopt the following guidelines to ensure timely redressal of their queries:

• In case you are facing an issue with a code snippet, you are requested to post the code snippet, coding environment being used and the problem faced on the discussion forum. This will allow your friends and TAs to understand the problem and resolve the same faster.

Since the discussion forum is meant for academic doubts/queries and course related topics only, any inappropriate posts that are of no learning value will be deleted immediately and learners posting such comments/posts may be penalized.

As mentioned in the Code of Conduct Document, learners are not allowed to request or share solutions for any graded component of the program on any platform. Any violation of this policy will result in <u>zero</u> score for that particular graded component. If a learner is found to violate this policy for a second-time, IIIT Bangalore Academic Committee will decide on the necessary disciplinary action to be taken.

It should be noted that students should not share code on the platform. They can use pseudo-code. Any actual codes and answers shared on the platform shall be deleted by Teaching Assistants promptly.

Detailed Discussion Forum guidelines are mentioned in the Community Guidelines Document.

Doubt/Query Redressal Timelines

The discussion forum has been created with the intention of fostering peer to peer learning. Hence, you are encouraged to answer your batch mates' queries.

- First 24 hours (after posting a query) are meant to allow batchmates' to respond to queries. In this period, if needed, TAs may guide the discussion in a right direction/verify response.
- If a post/query doesn't have any verified answers after 24 hours, TAs will respond to the query/post in the next 24 hours.





Peer to Peer Participation Grades

In order to facilitate peer to peer participation, 10% of the grade of each course has been allotted to learner participation on the Discussion Forum.

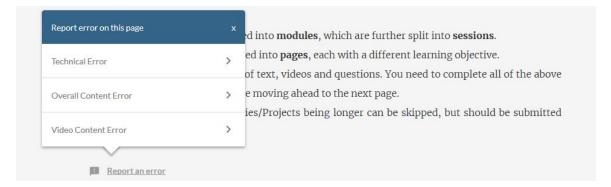
Points are awarded **only** based on the quality of the posts, which is measured by the peer upvotes and TA verifications, and not on the basis of number of posts. No points are awarded for simply posting questions/answers. TAs can verify multiple answers to the same question.

Please note, points on the discussion forum are not equal to the direct marks awarded in peer-to-peer participation. Faculty will assign marks to the participation based on the overall performance of the cohort. Additionally, peer-to-peer participation grades will consider participation only on the discussion forum. Participation on any other social media platform doesn't count towards peer-to-peer participation grades.

Any attempt at upvote manipulation will be penalized. Hence, you are requested to adhere to the community guidelines.

Reporting an Issue

The program endeavours to provide high-quality learning and learning experience. Multiple initiatives are taken to ensure that your learning is seamless and that your learning is of the highest quality. However, In spite of multiple round of reviews, there may be a few inadvertent gaps in the learning experience, which you can report through "Report a Mistake" Button at the bottom of every page.



Once you report an issue, a ticket is raised and the issue is resolved within 24 hours. While reporting an issue, you have the option of describing the problem. To ensure that your problem is resolved at the earliest, you should give a detailed description of your problem.

Using the "Report a Mistake" feature to get academic doubts resolved earlier is highly discouraged. This feature should only be used to report mistakes in the learning experience (for e.g. Platform Error, Text/Video Mistake, Content Mistake, etc.)

For any other issues you may want to take up with IIITB directly -

- Sexual Harassment Issues, Kindly email to icc-iiitb@iiitb.ac.in
- Grievance Redressal Issues, Kindly email to grievances@iiitb.ac.in
- Ombudsman (Grievances which have not been addressed by IIITB administration in a reasonable amount of time),
 Kindly email to iiitbombudsman@iiitb.ac.in





Extra-Curricular Activities & Live Sessions

Faculty & Industry Live Sessions

As a part of the program, live sessions will be organized once every 3-4 weeks. These live sessions will be conducted by a mix of leading industry professionals and professors. However, the mix may vary by course. These live sessions are an integral part of the learning experience and are organized to facilitate:

- Discussions related to careers/ latest industry trends
- Collective Doubt Redressal
- Discussion on Content

Live Sessions will usually be conducted on the weekend and learners are expected to attend and actively participate in these sessions.

The schedule for these live sessions will be sent to you via email.

In case you're not able to attend a session due to prior commitments, recording of the session will be provided to you!

Extra-Curricular Activities

During the course of the program, several Extra-Curricular activities like Industry Guest Lectures, offline networking sessions (or UpGrad Basecamps) will be organized. These sessions are extremely important to keep yourself abreast of latest industry trends and also to build a professional network that will help you tremendously in your career. Participation in such events makes your profile stand out and increases chances of building a successful career in Software Development!

Student Mentors will notify you of such events in advance. Schedule for these events will also be put up on calendars. Learners are expected to attend such events and derive maximum benefit from the same.





Career Services

At regular intervals in the program, you will have access to career modules, where you will get guidance related to different Software Development Career Options and Profile Building. Specifically, you will have access to following key components of Career Services:

- **Consultative Sessions with Software Development Experts:** Basis your past experience, skills and interests, a seasoned Software Development expert will help you identify the most suitable career path for you.
- Resume & LinkedIn Profile Building Sessions: These sessions will be extremely helpful in teaching you how best to build your resume and project yourself on LinkedIn
- Competitive Coding Challenges / Recruitment Exams: These challenges will help you prepare for the technical interviews and coding competitions organised by several companies as a part of their hiring process.
- Interview Preparation: We will arrange for 1:1 mock interviews for you with mentors providing detailed and personalized feedback. This will help you do your best on interview day
- **Job Opportunities**: Through UpGrad's industry network, we will source exciting Software Development job opportunities for you. Students should start building their portfolio from the time the course starts. Only then it shall be polished and presentable to companies by the end of the course.

Please note – Significant effort is put in to organise the above services. Hence, you learners are requested to abide by the following guidelines to avail career services:

- Before Career Services elements begin, you will be required to "Opt-In" for career services i.e. Should you wish to avail the above services, you will have to "Opt-In" for the same. Student Mentors will notify you about the date for "Opting-In" for
 - Career Services.
- You will have additional career related deadlines (e.g.: Finish a Consultative Call with a Software Development expert by <Date> or Prepare a Resume by <Date>). These deadlines will be communicated to you through the calendar on the learning platform/App. Since career services elements involve external stakeholders (i.e. industry professionals), you will be expected to meet these deadlines. In case you don't meet deadlines, the academic committee can put severe penalty by debarring you from availing career services.





Program Deferral Policy

Deferral Policy: (Post Program Commencement)

- If a student is facing severe issues in dedicating time to the course, we provide the opportunity for the student to defer to another batch.
- A student can request for deferral only once and to either of the scheduled cohorts to start in the next 1 year from the batch start date of initial batch the student enrolled for.
- The student will be required to pay a deferral fees of 10% of the total course amount fee + Taxes if any along with the differential program fees between the two cohorts
- The deferral request will be approved once the deferral fee is paid.
- Till this is completed, the student will be assumed to be continuing in the same cohort.
- The student has 7 days (including holidays and weekends) from the date of deferral request to make the payment of the deferral fee post which the deferral request will expire, and the student will continue as part of the current cohort.
- If the student completes the deferral payment, the student's login will be disabled, the student will leave the deferred cohort and the student will start learning on the new cohort post the last course that was graded in the deferred cohort. All grades and progress till that course will be carried forward as it is to the new cohort. For clarification, the grades of the graded courses will be carried forward.
- The deferral can only be requested during the batch for which the student has enrolled is ongoing. Once the batch has completed, deferral requests shall not be entertained. For clarification, the batch completion here shall mean the "last grace deadline" as communicated by upGrad.

Deferral Policy: (Pre- Program Commencement)

- If a student, due to unavoidable circumstances is unable to commence with the cohort and requests for a deferral before the cohort starts, we provide the opportunity for the student to defer to another batch.
- However, the student will be required to pay 50% of the total course fee amount (inclusive of taxes) before the deferral can be approved. Till this is completed, the student will be assumed to be continuing in the same cohort.
- A student can request for deferral only once and to either of the scheduled cohorts to start in the next 1 year from the batch start date of initial batch the student enrolled for.
- The student has time till the current cohort launch date to make the payment of the 50% program fee, post which the deferral
 request will expire. Once the deferral window expires and the student now asks for a refund, the above-mentioned applicable
 refund policy will apply.
- The fee applicable to the deferred student will be as per prevailing fee for the batch student as opted to defer to (No additional deferral fee is required to be paid).





Program Refund Policy

Students can claim a refund from the program under the following policy:

- o Student must pay an amount of Rs. 25,000 as caution money for the enrollment of the course. This will be adjustable against the total course fee payable by the student.
- O You can claim a refund for the course at any time before the cohort start date by sending an email request to your Student Mentor and Admissions Counselor with reasons listed. The prep login will be activated immediately post completion of the 'payment of the 1st block amount (caution money)' or on the 'Specified date' as communicated by upGrad. Processing fee of Rs. 10,000 will be levied in case refund is claimed.
- Student has to pay the full fee within 15 days of payment of block amount or cohort start date, whichever is earlier, otherwise the admission letter will be rescinded and processing fee of Rs. 10,000 will be levied.
- Once the student pays block amount, "any" refund shall be subject to deduction of Rs. 10,000 processing charges.
- Any taxes paid by the student shall not be refundable, and the amount to be withheld will be higher of taxes paid or 10,000 processing fees.
- There shall be no refund applicable once the program has started. This is applicable even for those students who could not complete their payment and could not be enrolled in the batch opted for. However, the student can avail pre-deferral as per the policy defined below for the same.
- Refund shall be processed to an eligible student within 30 working days from the date of receipt of refund form from him/her in this regard.
- o Refund shall be subject to deduction of Rs. 10,000 processing charges or the GST paid, whichever is higher as mentioned above.





Referral Policy and Flow

Referee (Friend)

- 1) Eligible for referral benefit provided a valid referral code is applied at the time of submitting the application
- Referral benefit shall be adjusted against last instalment of the program fees payable
- 3) Where full program fee is paid by the 'Friend' without adjusting the referral amount, the corresponding referral benefit shall be processed after deducting TDS as per applicable laws
- 4) Referral benefit shall be available even if the 'Advocate' later claims a refund of program fees paid; i.e. referral benefit for the 'Friend' is not dependent on the action of the 'Advocate'

Referrer (Advocate)

- 1. Eligible for referral benefit provided his valid referral code is applied by the 'Friend' at the time of submitting the application
- 2. Amount of referral benefit for the 'Advocate' shall be determined basis the program for which 'Friend' has registered and paid for
- 3. Where the 'Advocate' and the 'Friend' are enrolling for the same cohort (and assuming all other conditions specified above are satisfied)
 - a) 'Friend' is required to pay the block amount
 - b) Referral bonus to the 'Advocate' will be processed separately in 3 working days following the day on which block money is paid by the friend via payment gateway refund or bank transfer (in case of direct payments)

Other points to be noted:-

- Existing student / Alumna:- Double referral benefit for both 'Advocate' and 'Friend' is applicable and amount of referral benefit shall be determined basis the new program being enrolled for
- If anyone is getting any other kind of scholarship/discount, he/she will not get the Referral discount in that case.
- Only 'paid students' and not 'leads' shall be entitled for referral benefits under the referral policy
- Where the referral amount has to be processed by way of bank transfer applicable TAT shall be 3 working days from receipt of duly filled refund form in case of Internal/University-partnered programs
- Validity of any referral code No time limit A referral code is never time barred
- Max limit on the no. of applications that can be submitted with a single referral code no limit. However, the limit shall be
 evaluated on case to case basis; Finance & Tech teams shall run the following checks and decide whether to continue or
 invalidate the code. The same shall be supported with due approvals from either of the Founder:
 - o Source of referee: whether through any marketing channel or through referrer (advocate)
 - Number of times referral code is already used
 - Communication by Finance team with the student (advocate) to know the intention.





upGrad Whatsapp Policy

We understand that networking with peers is one of the biggest takeaways from the Program. We truly believe that learning is a lot more fun with peers, and it is the relationships that you build during this program that can help open new doors in your career. To encourage such collaboration, we are creating **an Official WhatsApp group**, through which you can interact with your peers from the Program.

To manage this effort effectively and efficiently, all group members must be aware of the following guidelines:

- 1. The group will be used by the Student Mentor for sharing important notifications related to the program, course content, live sessions, exams, events, etc.
- 2. Learners must use this group- only to share and discuss program, academic or domain-related content on the group, which can foster and create a healthy environment conducive for studying. We recommend that you limit the amount of personal information shared on this group.
- 3. Your Student Mentor and Program Coordinator from the Academic Committee would be part of the group to ensure that everyone maintains discipline, respect and conduct themselves as per BITS' and upGrad's policies.
- 4. You are not permitted to discuss the solutions to any graded component of the Program, including but not limited to, Quizzes, Projects and Case Studies, in the group before the deadline. Sharing of exam questions over the WhatsApp groups after the first exam slot is also not permitted until the exam for the second slot is conducted.
- 5. Mutual respect is expected during discussions. Respect everybody's viewpoints, even if they are not aligned with your own.
- 6. This group is not a portal for grievance redressal and you are not permitted to use this group as a medium to vent. Should you have any concerns with upGrad, University partner or your peers, you will be required to direct such communication to upGrad ONLY via email.
- 7. upGrad & BITS will NOT be collecting any personal information via this group and shall not be responsible for any misuse of personal information by other members of the group. However, we will provide you with all reasonable assistance to take action against any other student who has misused such information.
- 8. Do NOT spam the group with unrelated messages, such as irrelevant forwarded audios, videos, photos, messages, advertisements or promotions for any service. However, verified job postings that are relevant to the program are allowed.
- 9. Once the program ends, the Student Mentor and the Program Coordinator will exit the WhatsApp group. Post our exit, all the activities of the group will fall outside the purview of upGrad and the Academic Committee, and we shall no longer be liable for the activities within that group.
- 10. WhatsApp groups should not be considered as a medium for official query resolution. For any such queries, please reach out to the Student Mentor via email or call or by using the chat function available on the learning platform. The Student Mentor is not liable to answer any/all queries over the WhatsApp group.
- 11. Any kind of breach of our policies, misbehaviour/misleading comments or hate speech on the WhatsApp group will not be accepted. As an immediate step, we will be required to remove such an individual from the WhatsApp group, at our sole discretion. In certain cases, the learner may have to face appropriate disciplinary action, which will be at the Academic Committee's discretion. This can lead to the permanent expulsion of the learner from the WhatsApp group or even from the Program.
- 12. The Academic Committee reserves the right to report any inappropriate comments to law enforcement authorities for investigation if found necessary or required by law.