

# SAI PRADEEP KALLURU

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## PROFESSIONAL SUMMARY

Results-driven professional with over **4+ Years** of diverse experience, including 2years as a Data Analyst specializing in **data analysis, visualization, and business intelligence** using **SQL, Power BI, Tableau, and Excel**. Passionate about **transforming data** into meaningful insights, **leveraging analytics, storytelling and visualization** to drive strategic decision making and organizational growth.

## SKILLS

**Technical Skills:** SQL (SQL Server, SSMS) | Power BI | Tableau | Excel | Python (Pandas, NumPy)| Prompt Engineering

**Data Analytics:** Data Cleaning | Data Transformation | Business Intelligence | Dashboard Development | KPI Reporting

**ETL & Database Management:** SQL Queries | Data Extraction | Data Validation | Data Modeling

**Stakeholder & Communication Skills:** Data Storytelling | Presentations | Cross-Functional Collaboration

**Certifications :** Certified Associate in Project Management (Project Management Institute-PMI)

## WORK EXPERIENCE

### Data Analyst | Institute for Academic Excellence | Hyderabad, India | Oct 2023 – Present

- Led **data-driven consulting projects** for universities and colleges, analyzing SQL-based institutional data to improve rankings, accreditations (NAAC, NIRF), and strategic decision-making, enhancing institutional reputation.
- Performed **ETL** processes in **SQL**, validating and cleaning data by identifying discrepancies, missing values, and anomalies, and worked with institutions to update and refine datasets for accurate reporting in **Power BI & Tableau** dashboards.
- Developed **10+ dashboards** tracking ranking metrics, accreditation scores, faculty performance, and financial data, enabling leadership to **benchmark performance** against competitors and previous years' data.
- Conducted institutional ranking and accreditation **analysis**, identifying **key performance indicators (KPIs)** and providing data-driven recommendations to improve university competitiveness, compliance and strategic planning.
- Partnered with **cross-functional stakeholders**, translating complex data into executive reports and presentations to drive impactful **strategic institutional initiatives**.

### Production Operative (Part-time) | Precision Proco Group (via Indeed Flex) | London, UK | Sep 2021 - Sep 2023

- Ensured **operational efficiency** by maintaining 100% Dispatch on Time (DOT) for customer orders, upholding high service quality and reliability.
- Consistently **achieved** and exceeded production **targets**, contributing to overall **operational success** and efficiency.
- Fostered strong **team collaboration**, coordinating efforts to meet tight deadlines while maintaining **workflow efficiency**.

### Transportation Specialist | Amazon | Hyderabad, India | Jul 2018 – Jan 2020

- Demonstrated **performance excellence**, earning multiple 'Star Performer' awards for efficiently resolving 100+ daily payment and logistics queries.
- Optimized processes** and **identified operational gaps**, leading to 2% effort-hour savings by enhancing Standard Operating Procedures (SOPs).
- Led **team development** initiatives, mentoring 30+ team members in logistics and last-mile technology, resulting in improved **team efficiency** and performance.
- Developed** strong **technical skills** in **Excel and SQL**, enhancing **data analysis** capabilities through advanced training sessions.

## EDUCATION

### M.Sc. Business with Financial Management | Northumbria University | London, UK | 2021 – 2022

- Case Study: Effects of Leverage and Cash Flow in Supply Chain Finance:

- Conducted **financial analysis**, researching cash flow and leverage metrics for a supermarket using **quantitative and qualitative methods**.
- Applied advanced **data analytics** techniques, leveraging theoretical and practical approaches to assess findings and derive actionable insights.
- Developed **predictive insights**, evaluating supply chain performance through financial research to provide **data-driven** future predictions.
- Implemented a structured **methodological approach**, integrating multiple data sources and analytical methodologies to ensure accuracy and depth in financial analysis.