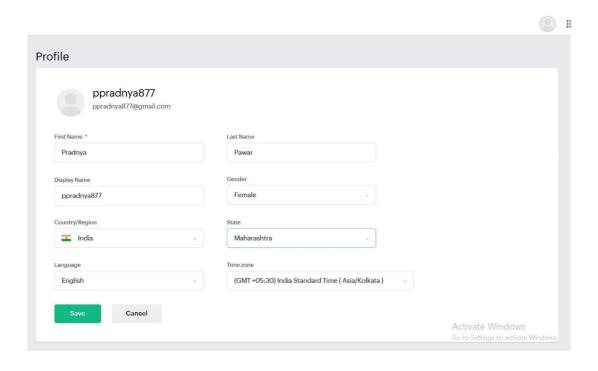
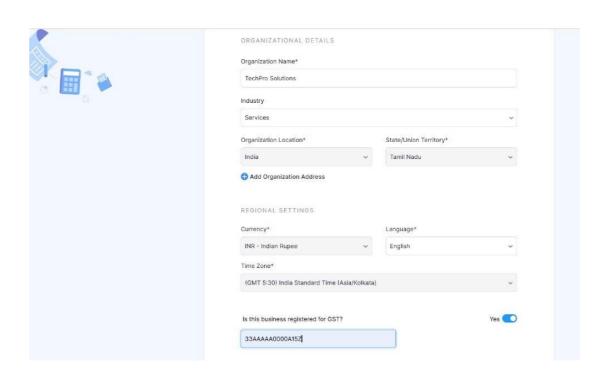
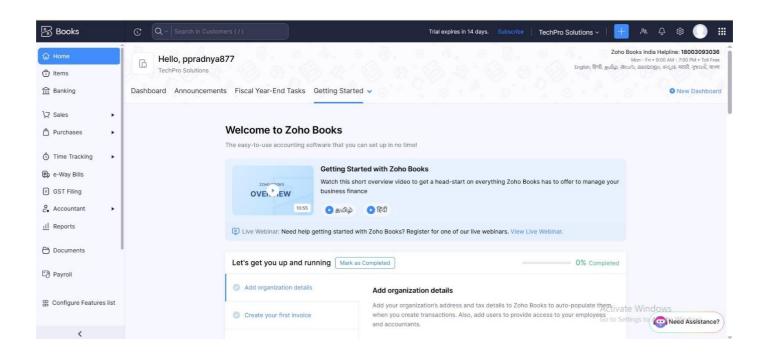
## Milestone 1: Set up your account

## Activity 1: Sign up for a Zoho Books account and Login





### **Activity 2: Introduction**



In this activity, we familiarised ourselves with all the tabs under Zoho books.

#### **Activity 3: Lets get startered**

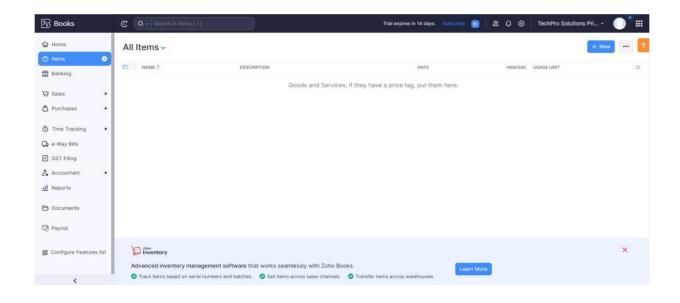
Lets Assume TechPro Solutions is offering below list of various services:

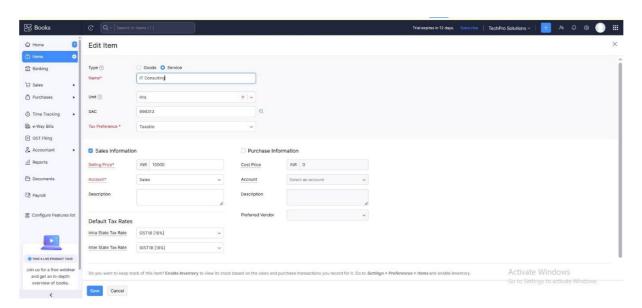
- 1. IT Consulting Selling Price Rs. 10,000/- per Hr.
- 2. Software Development Selling Price Rs. 20,000/- per Hr.
- 3. Web Maintainence Selling Price Rs. 30,000/- per Hr.
- 4. Cloud Services Selling Price Rs. 15,000/- per Hr.
- 5. Cybersecurity Selling Price Rs. 10,000/- perHr.

Output GST @ 18% is applicable for all the above service

# **Milestone 2: Products/Service Creation:**

### **Activity 1: Creation**



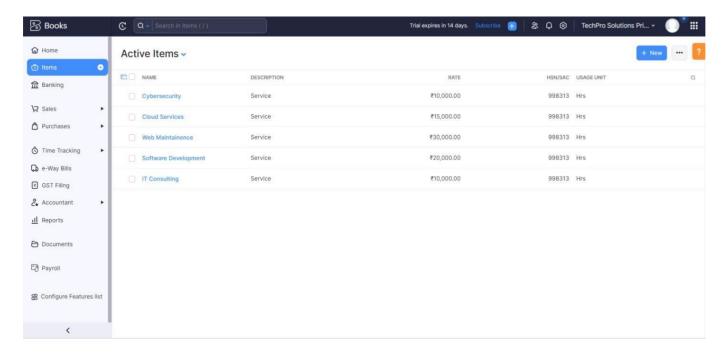


Here we create our first item/service creation which is management consulting. By going to "Items" from the Navigation Panel and clicking on "+ New" Button and give the respective fields such as

- Item Name
- Units (eg. Hrs)
- SAC Code of the Item (Eg: 998311)
- Sale Price
- Tax Rate

After providing all the required details click on save.

# **Activity 2: Review of Items after Addition**



Here we successfully added all the items that are:

- 1. IT Consulting.
- 2. Software Development
- 3. Web Maintainance
- 4. Cloud Services
- 5. Cyber security

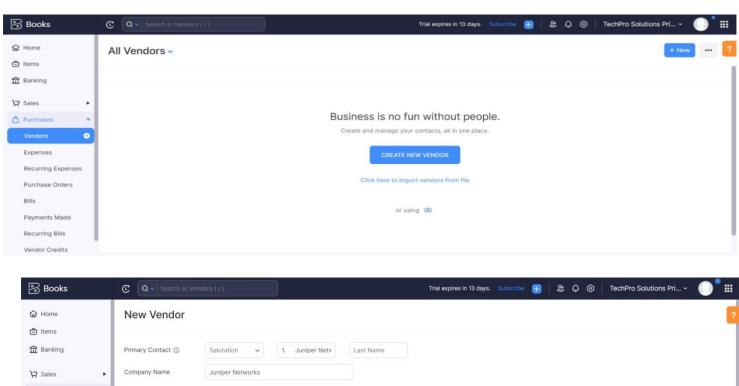
# **Milestone 3: Vendors**

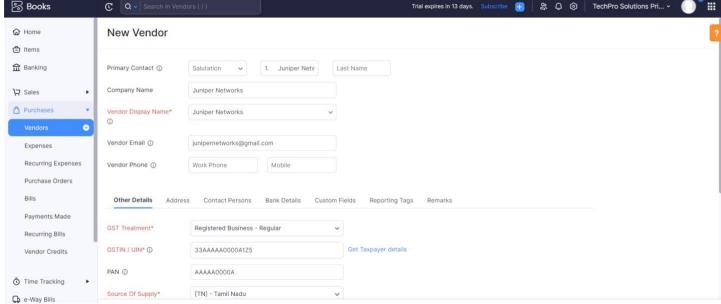
## **Activity 1: Vendors Creation**

The following are the list of vendors form which various Products and Services are purchased:

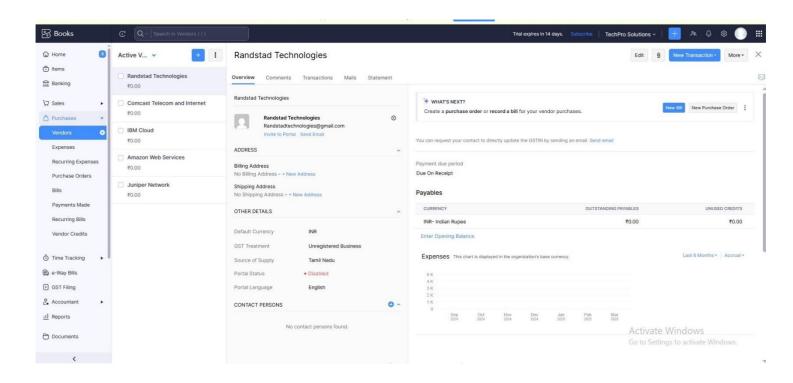
- 1. Juniper Networks
- 2. Amazon Web Services
- 3. IBM Cloud
- 4. Comcast Telecom and Internet
- 5. Randstad Technologies

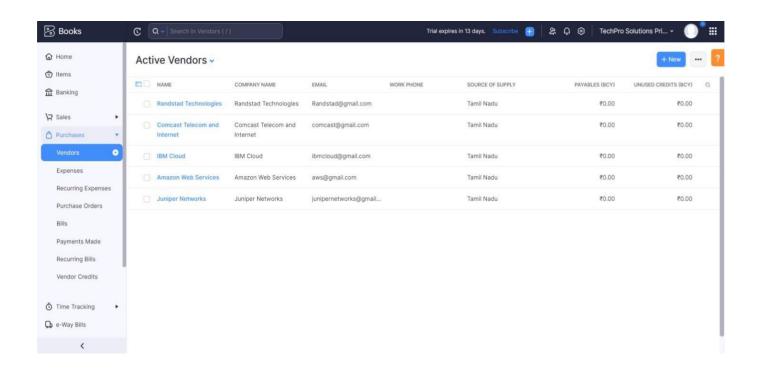
Now to create Vendors in books from Navigation Panel go to Purchases>Vendors>Create New Vendors and add the respective fields:





#### **Activity 2: Review of Vendors List**





Here we successfully created all the vendors that are:

- 1. Juniper Networks
- 2. Amazon Web Services
- 3. IBM Cloud
- 4. Comcast Telecom and Internet
- 5. Randstad Technologies

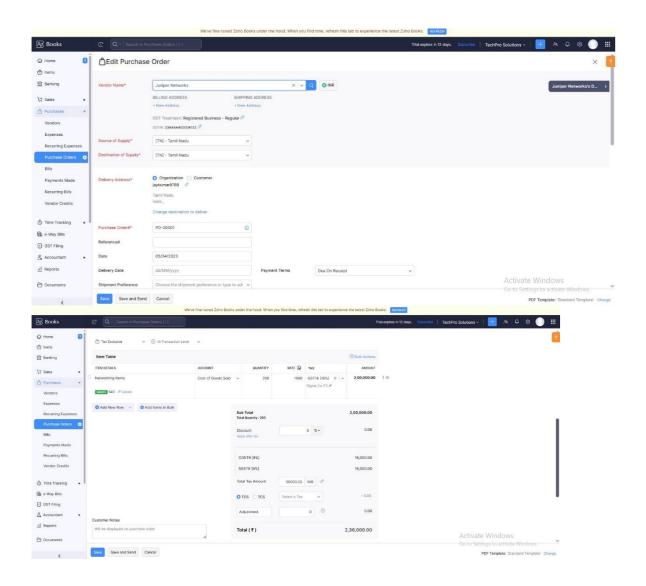
## **Milestone 4: Purchases**

### **Activity 1: Purchase Order Creation**

Techpro solutions has raised below purchase orders from the vendors:

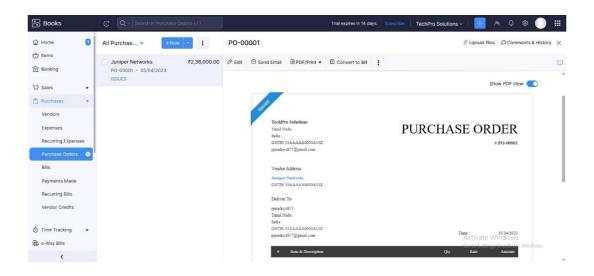
1. 05-04-2023 Juniper Networks- Networkig Equipment- Qty 200 @ Rs.1000/- each GST @ 18%

For Creation of purchase orders from Navigation Panel go to Purchases>Purchase Order> Create New> Provide the respective details as shown below:



### **Activity 2: Purchase Order to Purchase Bills Conversion**

After Creating the Purchase orders, Mark the PO as "Convert to Bill" to convert the same as bill entry:



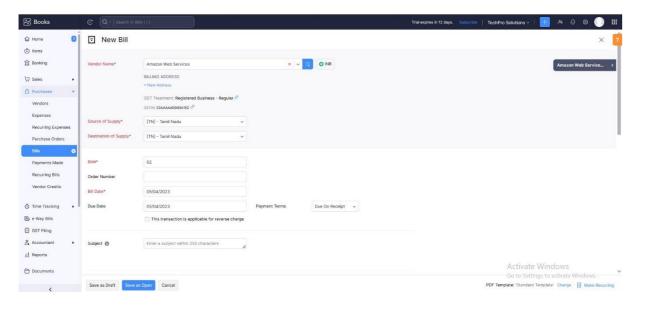
## **Activity 3: Direct Vendor Purchases Bills Creation:**

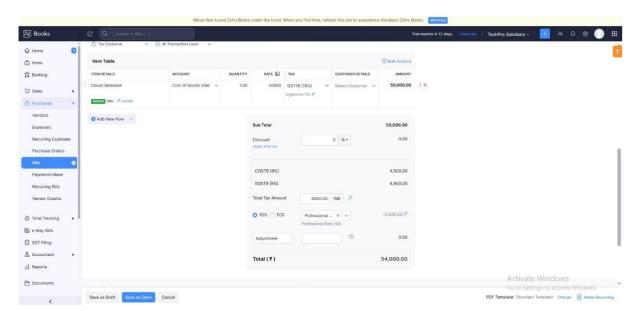
Techpro Solutions availed the services from the below Suppliers:

- 1. 05-04-2023 Cloud Database- Amazon Wed Services- Rs.50,000/- pm GST @ 18%
- 2. 05-04-2023 Cloud Database- IBM Cloud- Rs.1,00,000/-pm GST @ 18%

To create direct purchase invoices for the above transaction from navigation panel go to :

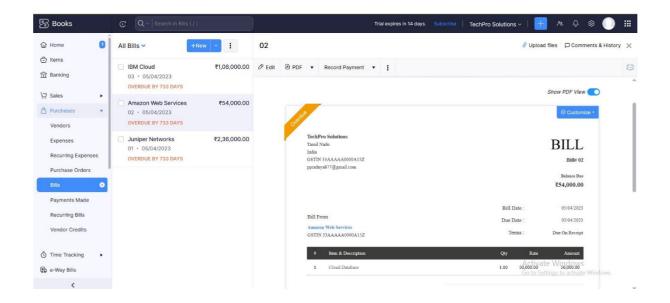
Purchases > Bills > Create New > Enter the details > Click on Save Open





### **Activity 4: Reconciliation of Open & Outstanding Bills**

For Open & Outstending Bills payments need to be marked as and when amounts paid through the bank account.



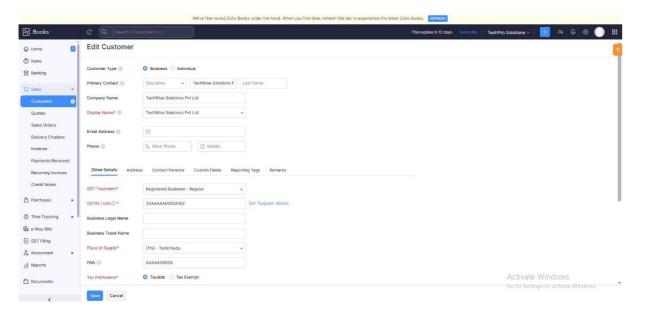
## **Milestone 5: Customers**

### **Activity 1: Customers Creation:**

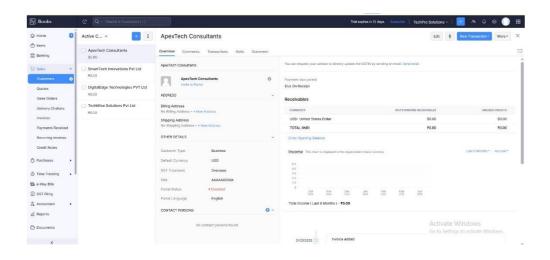
The below are the list of customers:

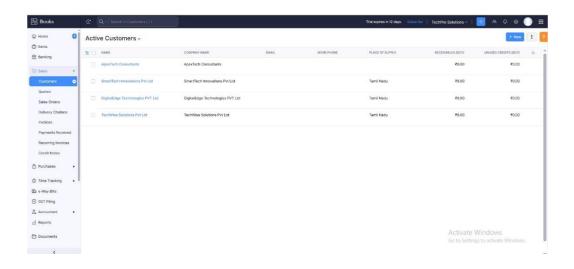
- 1. TechWise Solutions Pvt Ltd.
- 2. DigitalEdge Technologies Pvt Ltd..
- 3. SmartTech Innovations Pvt Ltd.
- 4. ApexTech Consultants

Firstly, we create a customer account: By going to SALES>CUSTOMERS>CREATE NEW CUSTOMERS and follow the same for the next customers.



## **Activity 2: Review the Customers List**





## **Milestone 6: Sales**

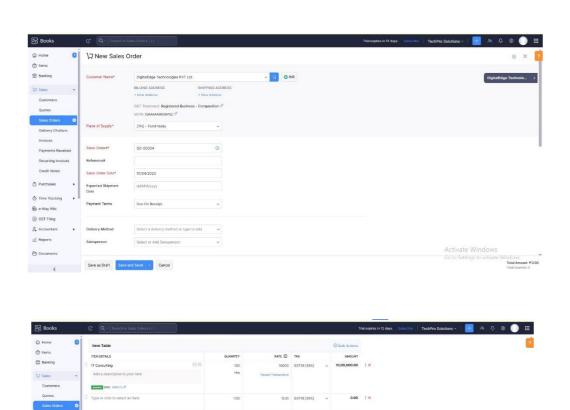
### **Activity 1: Sales Order Creation**

Tech Pro Solutions received below Sales Order from the mentioned Customer:

1. 10/04/2023 Digital Edge Technologies PVT Ltd - 100 Hrs of IT Consultation - paid through bank on 25/04/2023

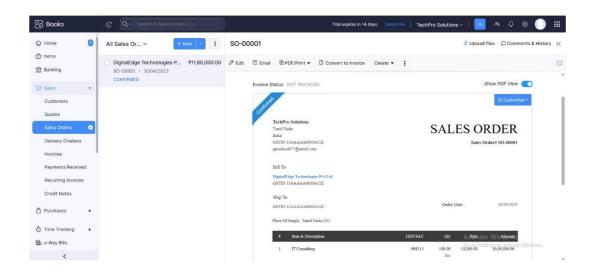
To Create Sales Order from navigation panel go to:

Sales > Sales Order > Create New and fill the necessary fields > Save > Mark as Confirmed



#### **Activity 2: Sales Order to Sale Invoice Convertion**

After creation of the Sales order mark the order as completed and convert to invoice to convert it automatically in to Invoice:



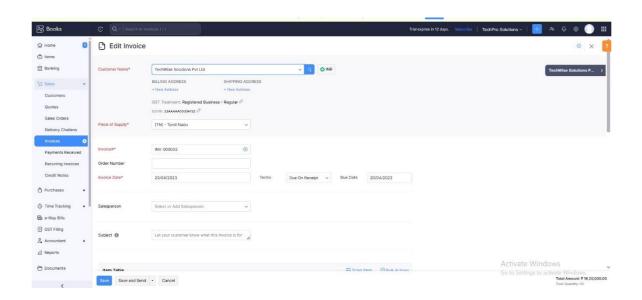
#### **Activity 3: Direct Sale Invoices**

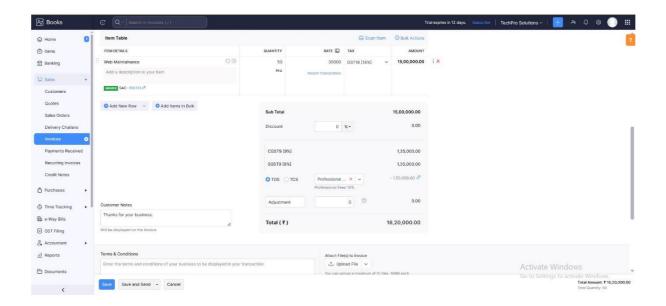
The below are the direct sale transactions occurred and payments were received in cash.

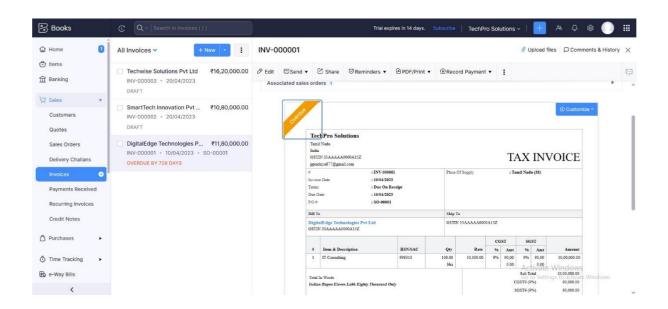
- 1. 20-04-2023 Smart Tech Innovations Pvt Ltd- 50Hrs for Software Development\_TDS@10%
- 2. 20-04-2023 Tech Wise Solutions Pvt Ltd 50Hrs for Web Maintainence\_TDS@10%
- 3. 20-04-2023 Apex Tech Consultants- 50Hrs for Cloud Services

To Create new invoice from navigation panel go to:

Sales > Invoice > Create New and add the customer details and item details in the respective fields > Click on Save as Draft > Mark Sent.

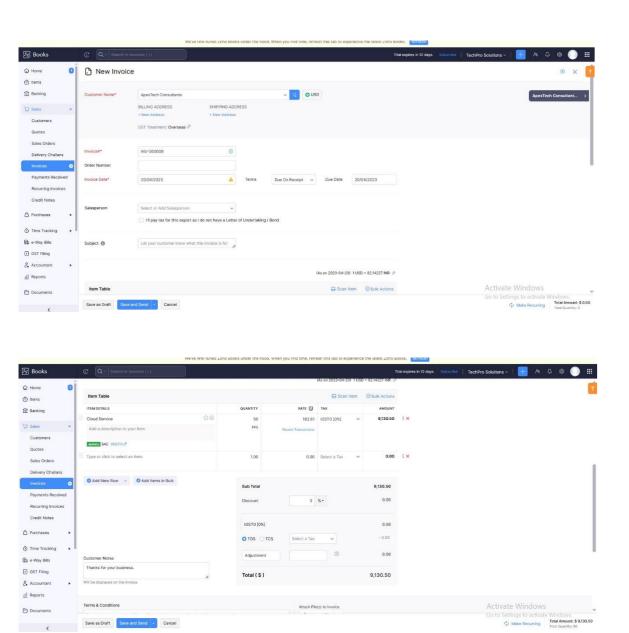






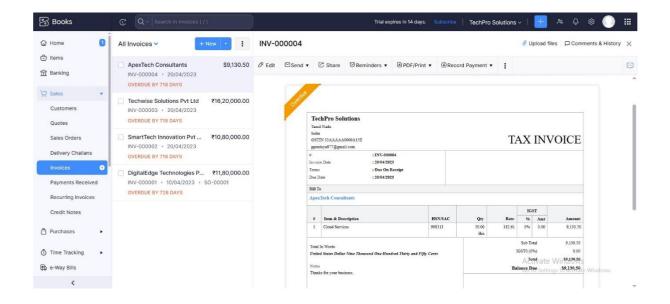
### **Activity 4: Recording of Export Invoice**

Create the Invoice normally and charge the Invoice, it will automatically convert the Rs. to USD.



### **Activity 5: Reconciliation of Open Invoices**

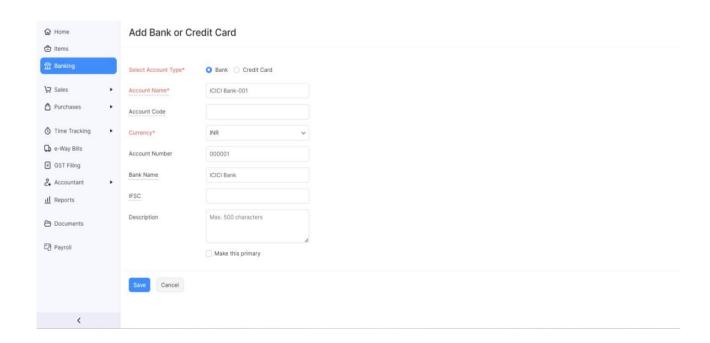
For over due invoices receipts need to be mapped as and when amount received in the bank account.



# **Milestone 7: Bank Account**

# **Activity 1: Adding Bank Account**

Techpro Solutions has opened an account in ICICI Bank with A/c no 000001



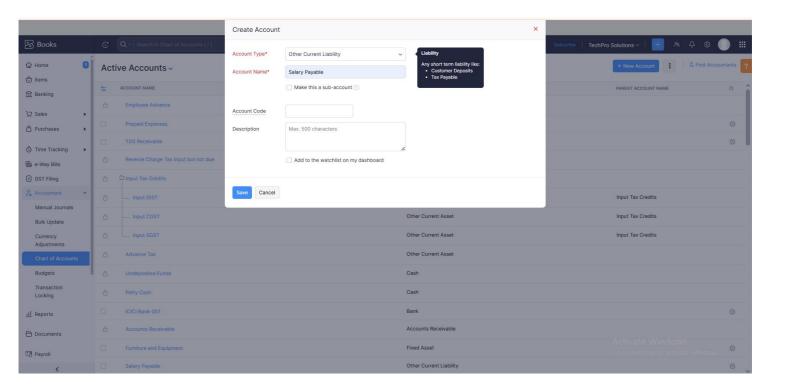
## **Milestone 8: Accounts & Ledgers**

## **Activity 1: Creation of New Accounts/Ledgers:**

There will be pre-created Accounts in the Zoho books we need to create the additional Accounts as per our requirement.

We Create these Ledgers:

- 1. Salary Payable
- 2. Rent Payable under Other Current Liabilities

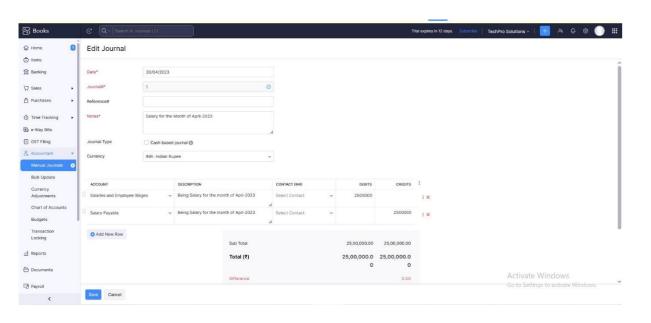


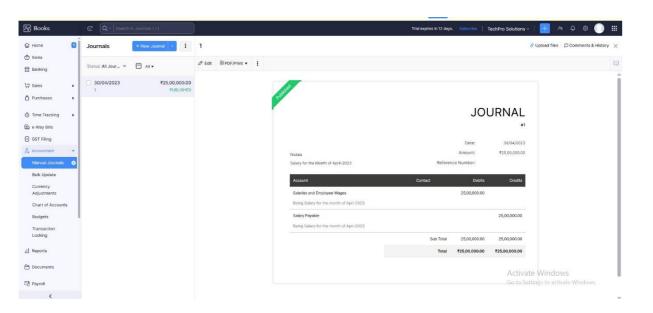
# **Milestone 9: Journal Entries:**

## **Activity 1: Recording of Journal Entries**

The below are the Transactions occurred at the end of month:

1. Employee salaries of total Rs.25,00,000/- paid through bank on 30<sup>th</sup> April 2023.



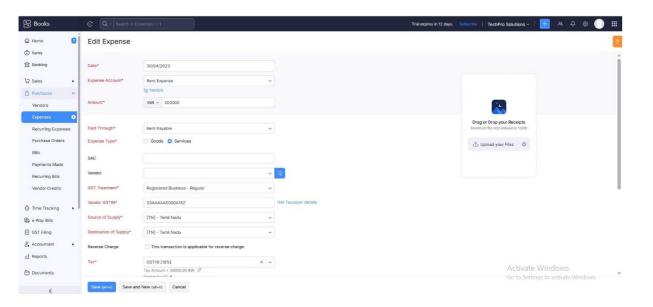


# Milestone 10: Expense & Bills

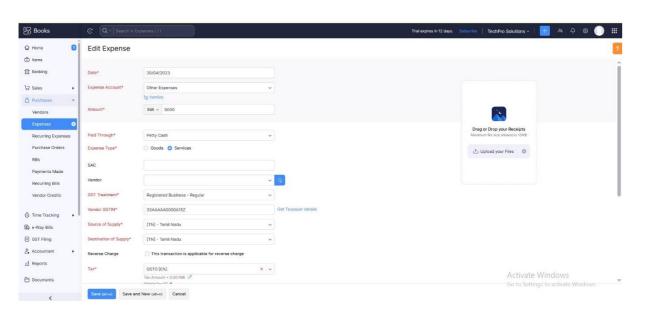
### **Activity 1: Expense & Bills Entry**

Below are the expenses incurred on 30-04-2023:

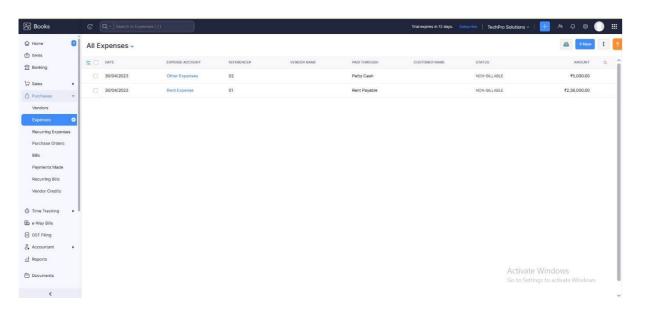
1. Office Rent Rs.2,00,000/- excluding GST @ 18% Total Invoice Value Rs.2,36,000/- TDS @ 10%



2. Other Miscellaneous Expenses Rs.5,000/- paid in cash



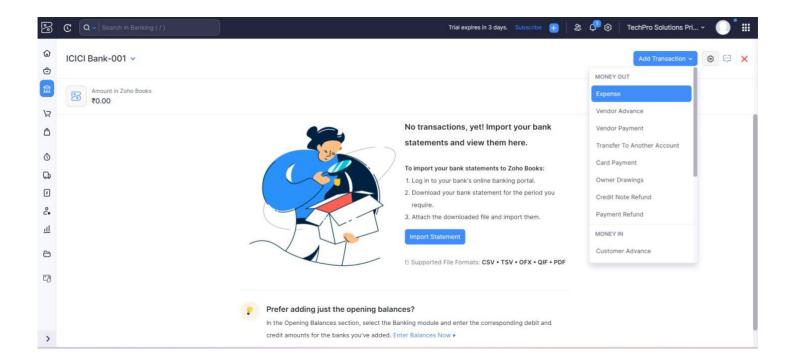
# After recording the Expense Entrie s:



## **Milestone 11: Bank Entries**

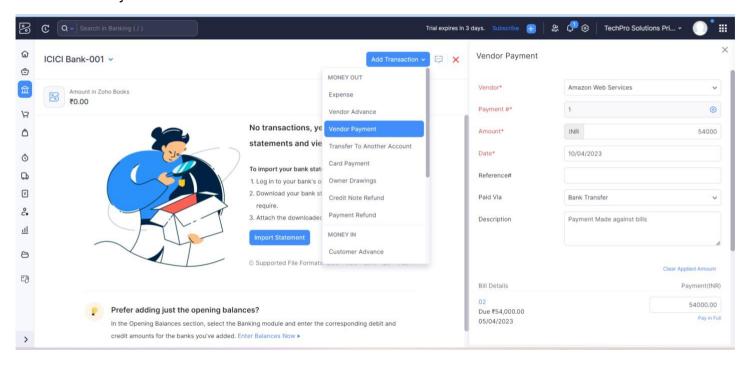
### **Activity 1: Recording of Bank Transactions**

The Below are the Bank Transactions occurred during the month:

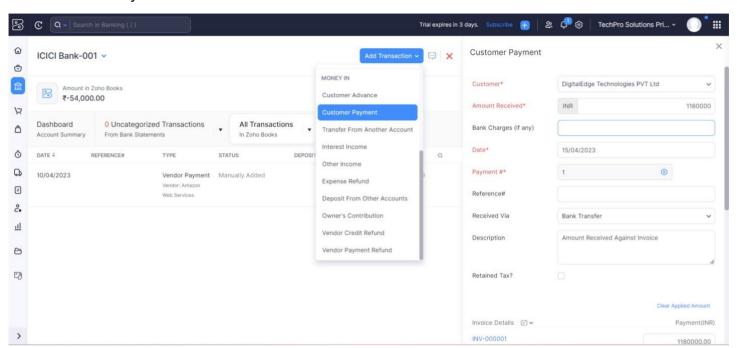


For Vendor payment and Customer payment select the appropriate Vendor or customer and mark the payment against the open Bills and Invoices to close and mark completed.

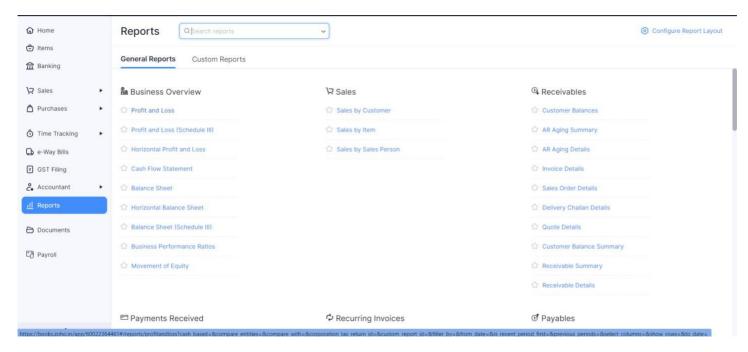
#### For Vendor Payment:



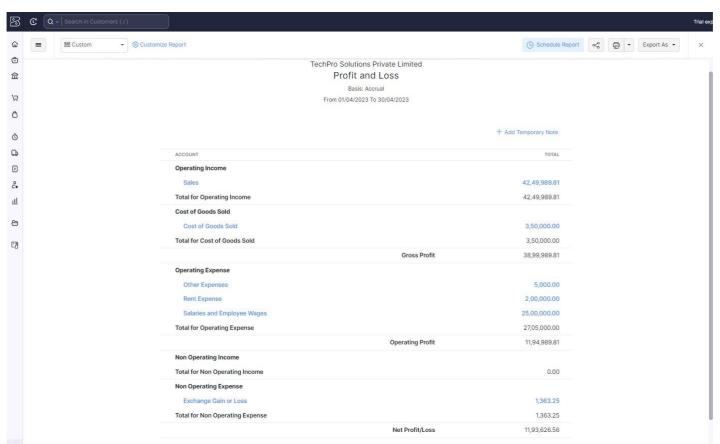
#### For Customer Payment:



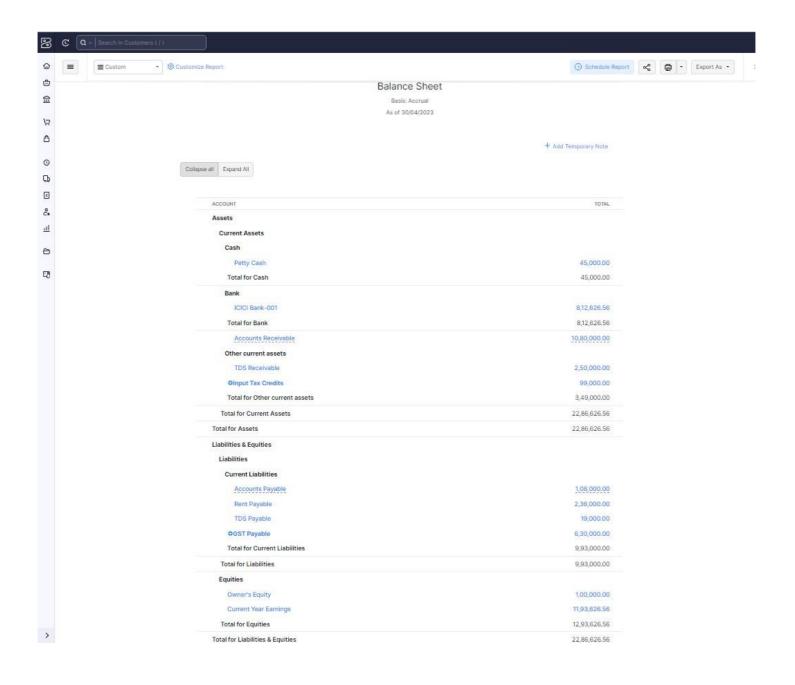
### **Milestone 12: Financial Reports:**



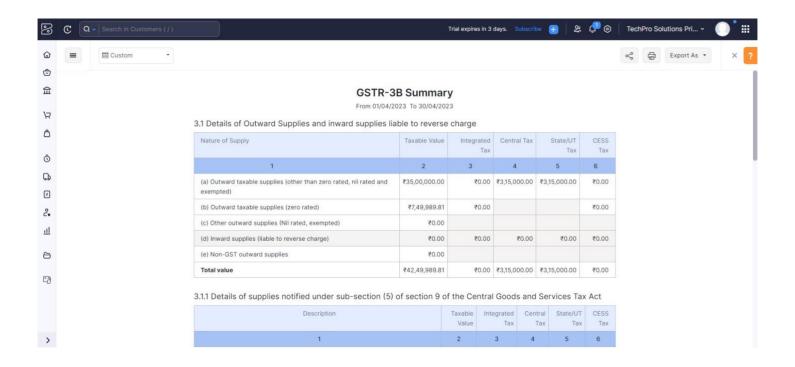
### **Activity 1: Profit and Loss Account**

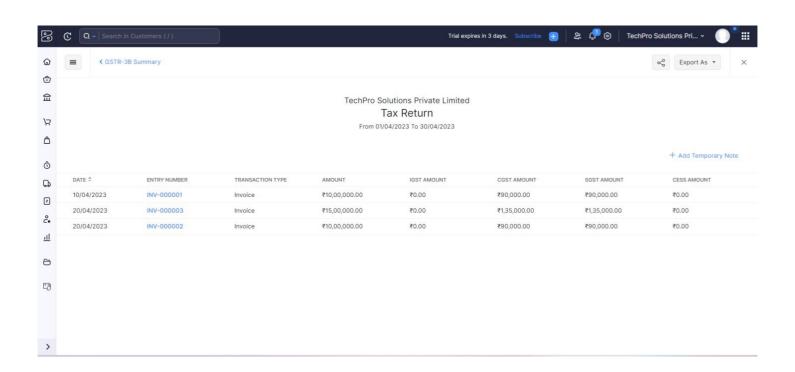


### **Activity 2: Balance Sheet**

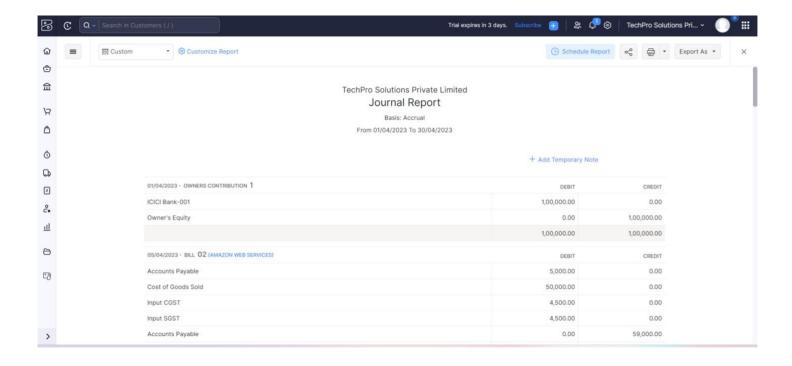


### **Activity 3: GST Reports**

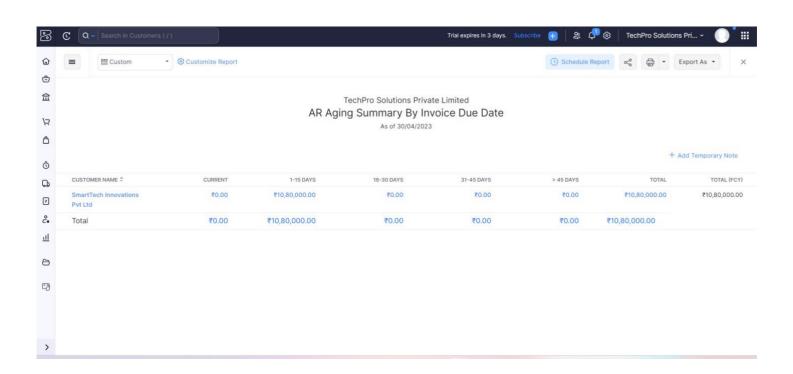




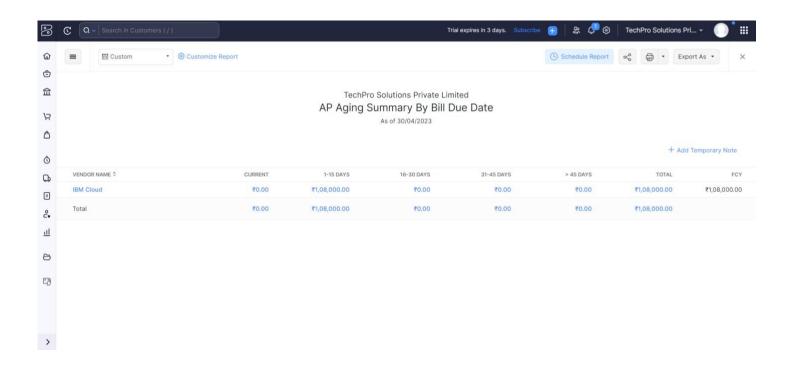
### **Activity 4: Journal Report**

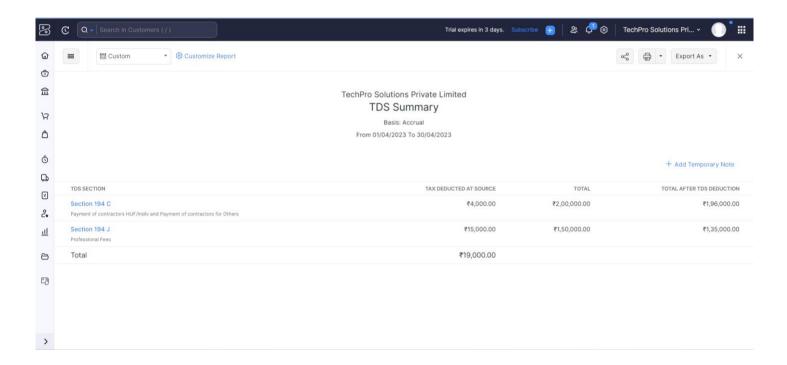


#### **Activity 5: Accounts Receivable Aging Details**



### **Activity 6: Accounts Payable Aging Details**





## **Activity 7: TDS Payable & Receivable Reports**

