# Phase-1

### 1. Define Problem statement?

Sales and demand forecasting datasets are collections of historical and potentially real-time data that provide information about the past and current sales and demand patterns for a specific product, service, or industry. These datasets are used by businesses and analysts to predict future sales and demand trends.

# 2. Create a project plan and product backlog?

# **Project Plan:**

### **Project Initiation**

- Define project objectives and scope.
- Identify stakeholders and their expectations.

### **Data Collection and Preprocessing**

- Obtain the Boston Housing dataset.
- Explore and clean the data.
- Handle missing values.
- Normalize or scale features if needed.

# **Data Analysis**

- Perform exploratory data analysis.
- Visualize data distribution and correlations.
- Identify potential feature selection or engineering.

# **Model Development**

• Split the data into training and testing sets.

- Implement and train various regression models (e.g., Linear Regression, Decision Trees, Random Forest).
- Evaluate model performance using appropriate metrics.
- Fine-tune hyperparameters.

#### **Model Validation**

- Validate the model's performance on unseen data.
- Cross-validation to assess model generalization.
- Address any overfitting or underfitting issues.

#### **Documentation**

- Create documentation for the project, including the dataset, data preprocessing steps, and model details.
- Prepare a report or presentation summarizing the findings and the model's performance.

### **Deployment and Integration**

- Deploy the model to a relevant platform or system.
- Integrate the model with any necessary applications or interfaces.

### **Testing and Quality Assurance (Week 13)**

- Thoroughly test the deployed model to ensure it functions as expected.
- Address any issues or bugs.

# **Maintenance and Monitoring (Ongoing)**

- Establish a system for monitoring model performance in production.
- Plan for model updates and maintenance

# Product backlog:

#### **Task: Data Collection**

- Subtask: Obtain the Boston Housing dataset.
- Subtask: Verify data integrity and sources.

### **Task: Data Preprocessing**

- Subtask: Data cleaning and handling missing values.
- Subtask: Normalize or scale features.

### **Task: Data Analysis**

- Subtask: EDA Visualize data distribution.
- Subtask: EDA Identify correlations between features.
- Subtask: Feature selection and engineering.

### **Task: Model Development**

- Subtask: Implement Linear Regression model.
- Subtask: Implement Decision Trees and Random Forest models.
- Subtask: Train and evaluate models.

#### Task: Model Validation

- Subtask: Cross-validation for model generalization.
- Subtask: Address model overfitting/underfitting if required.

#### **Task: Documentation**

- Subtask: Create project documentation.
- Subtask: Prepare a report or presentation.

### Task: Deployment and Integration

- Subtask: Deploy the model to a platform.
- Subtask: Integration with an application or system.

### **Task: Testing and Quality Assurance**

- Subtask: Thoroughly test the deployed model.
- Subtask: Address any issues or bugs.

#### Task: Maintenance and Monitoring

• Subtask: Set up a monitoring system for the model in production.

• Subtask: Plan for model updates and maintenance.