## Pizza Sales Report

## **KPI's REQUIREMENT:**

We need to analyse key indicators for pizza sales data to gain insights into our business performance. Specifically, we want to calculate the following metrics:

- 1. <u>Total revenue</u>: The sum of the total price of all pizza orders.
- 2. <u>Average Order Value</u>: The average amount spent per order, calculated by dividing the total revenue by the total number of orders.
- 3. <u>Total Pizzas sold</u>: The sum of all pizzas sold.
- 4. Total Orders: The total numbers of Orders Placed.
- 5. <u>Average Pizzas Per Order</u>: The average number of pizzas sold per order, calculated by dividing the total number of pizzas sold by the total number of orders.

## **CHARTS REQUIREMENT:**

We would like to visualize various aspects of pizza sales data to gain insights and understand key trends. We have identifies the following requirements for creating charts:

- 1. Daily Trend for Total Orders.
- 2. Hourly Trend for Total Orders.
- 3. Percentage of Sales by Pizza Category.
- 4. Percentage of sales by Pizza Size.
- 5. Total Pizzas Sold by Pizza Category.
- 6. Top 5 best Sellers by Total Pizzas sold.
- 7. Bottom 5 Worst Sellers by Total Pizzas Sold.