Problem Statement

Due to its central geographic location and generally welcoming climate, Dubai is known for its international atmosphere. It is home to close to 2.5 Million expatriates who make up 90% of the total population ¹ and it hosts close to 15 Million visitors per year. ² In addition to its multi-cultural population and capital flows, Dubai is becoming well known as a destination of choice for great food. It is a place where people can rest and try the best of each culture, either while they work here temporarily, or if they are just passing through.

The mission of this project is to use foursquare location data and regional clustering of venue information to determine what might be the 'best' neighbourhood in Dubai to open a restaurant. As a westerner who has a passion for good Mexican food, I have found that there is not a lot of selection in the region. This is supported by the fact that a review of foursquare venues reveals zero Mexican restaurants listed on the site.

My proposal, then, is an analysis of the neighbourhoods in Dubai for the consideration of opening a New Mexican restaurant. The objective is to have a location that is within one of the more reasonable rent zones, but also within a close enough range (5km) to a 'high' rent zone. The assumption that proximity to high rent neighbourhoods would result in takeout opportunities or provide residents an option to travel to our restaurant.

Data Overview

The data that we will use for this analysis is a combination of a CSV file that has been prepared for the purposes of the analysis from multiple sources (Dubai_neighborhoods.csv) and the location/venue information in foursquare.

Source 1: Dubai_neighborhoods.csv

We will first determine the most likely neighbourhoods for a restaurant based on average rental prices and relative distance to a high rent center. In the case of Dubai, the three highest rent averages can be found in Palm Jumeirah, Jumeirah, and Zabeel. We will then consider the total number of venues and additional criteria such as proximity to a shopping center or offices for midday traffic to make a final determination.

The first step is to establish the neighbourhoods in Dubai and a summary of their average rental prices. The average rental index is published annually and can be referenced by a number of different websites³. We then make a calculation of the 'Z-score' to standardize the data and sort from lowest to highest average rent. Using Google, I looked up the latitude and longitude of each neighbourhood and entered it. This information is used to calculate the distance of each neighbourhood from the highest rent regions and will also be entered to the foursquare database for venue query later.

| | | | | Average | Distance from Hig | h Rent Areas | | | Low |
|--------------------|---------------------------|-------------------|---------|--------------------|----------------------|------------------------|----------|-----------|----------|
| | Neighborhood | Avg Rent Per Unit | Z-Score | Distance from Palm | Distance from Zabeel | Distance from Jumeirah | Latitude | Longitude | Rent Avg |
| | Discovery Gardens | 44,672 | -1.53 | 8.18 | 26.15 | 20.73 | 25.039 | 55.1445 | |
| | Dubai Silicon Oasis | 54,417 | -1.30 | 24.96 | 13.31 | 16.39 | 25.1279 | 55.3863 | |
| | Jumeirah Village Circle | 60,068 | -1.17 | 9.16 | 20.56 | 16.13 | 25.0602 | 55.2094 | |
| | Dubai Sports City | 62,753 | -1.10 | 11.36 | 22.32 | 18.28 | 25.0391 | 55.2176 | 1 |
| | Remraam | 67,284 | -0.99 | 16.71 | 25.27 | 22.27 | 25.0014 | 55.2508 | 1 |
| | Al Furjan | 73,648 | -0.84 | 9.70 | 27.28 | 22.02 | 25.0252 | 55.1459 | 1 |
| | Jumeirah Village Triangle | 82,014 | -0.64 | 8.87 | 22.78 | 18.04 | 25.0473 | 55.19 | |
| I Target = I | Motor City | 83,876 | -0.60 | 12.61 | 20.90 | 17.42 | 25.045 | 55.2397 | |
| | Damac Hills | 94,630 | -0.34 | 16.40 | 22.41 | 19.37 | 25.0275 | 55.2524 | |
| Neighborhood I | Al Sufouh | 95,804 | -0.31 | 0.70 | 17.88 | 12.02 | 25.1134 | 55.1762 | j i |
| with reasonable | DIFC | 105,183 | -0.09 | 17.86 | 3.02 | 3.57 | 25.2106 | 55.2794 | 1 i |
| rent and close | Business Bay | 105,682 | -0.08 | 15.61 | 5.55 | 3.45 | 25.1832 | 55.2729 | 1 1 |
| | Jumeirah Lakes Towers | 106,352 | -0.06 | 4.80 | 23.80 | 18.03 | 25.0693 | 55.1417 | 1 1 |
| proximity to high | Barsha Heights | 111,804 | 0.07 | 4.10 | 19.08 | 13.48 | 25.097 | 55.1776 | 1 |
| rent area: Zabeel, | Emirates Living | 114,422 | 0.13 | 7.82 | 23.43 | 18.36 | 25.0496 | 55.174 | i l |
| Jumeirah or Palm | Dubai Marina | 115,236 | 0.15 | 3.55 | 23.02 | 17.12 | 25.0805 | 55.1403 | 1 1 |
| Jumeirah | Dubai Investments Park | 116,379 | 0.18 | 15.30 | 30.13 | 25.71 | 24.979 | 55.1762 | 1 |
| 11 | Jumeirah Beach Residence | 143,520 | 0.83 | 3.97 | 23.75 | 17.82 | 25.0769 | 55.1341 | - 1 |
| | Dubai Festival City | 151,341 | 1.02 | 25.23 | 5.60 | 11.81 | 25.2171 | 55.3614 | |
| | Downtown | 153,546 | 1.07 | 16.77 | 4.19 | 3.41 | 25.195 | 55.2784 | 1 |
| | Zabeel | 176,213 | 1.61 | 20.84 | 0.00 | 6.57 | 25.2231 | 55.3061 | 1 |
| | Jumeirah | 180,180 | 1.71 | 14.59 | 6.57 | 0.00 | 25.2016 | 55.2453 | 4 |
| | Palm Jumeirah | 204,430 | 2.29 | 0.00 | 20.84 | 14.59 | 25.1124 | 55.139 | 111-4 |
| | • | | | | | | | | High |
| | | | | | | | | | Rent Avg |

¹ https://www.dsc.gov.ae/en-us/Themes/Pages/Population-and-Vital-Statistics.aspx

² https://www.statista.com/statistics/284636/visitor-arrivals-in-dubai-from-international-destinations/

Source 2: Venue data via Foursquare:

Using clustering techniques developed in prior exercises in the capstone project, we will examine the most common venues by neighbourhood listed in Foursquare. When we cluster the data together and rank by 'most common', it appears that Mexican venues not registered in any of the neighbourhoods, so it is safe to assume there would be minimum competition.



| | Neighborhood | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue |
|---|----------------------|---------------------------|---------------------------|----------------------------|-----------------------|-----------------------|
| 0 | Business Bay | Restaurant | Middle Eastern Restaurant | Italian Restaurant | Tapas Restaurant | Chinese Restaurant |
| 1 | Deira | Asian Restaurant | Indian Restaurant | Vietnamese Restaurant | Japanese Restaurant | Brazilian Restaurant |
| 2 | Downtown | Middle Eastern Restaurant | American Restaurant | Restaurant | Asian Restaurant | Turkish Restaurant |
| 3 | Dubai Marina | Middle Eastern Restaurant | Italian Restaurant | Asian Restaurant | Restaurant | French Restaurant |
| 4 | Jebel Ali | Italian Restaurant | Seafood Restaurant | Ethiopian Restaurant | Indonesian Restaurant | Indian Restaurant |
| 5 | Jumeirah Beach | Restaurant | Thai Restaurant | Sushi Restaurant | Moroccan Restaurant | English Restaurant |
| 6 | Jumeirah Lake Towers | Italian Restaurant | Vietnamese Restaurant | Modern European Restaurant | Greek Restaurant | Indian Restaurant |
| 7 | Media City | Middle Eastern Restaurant | Italian Restaurant | French Restaurant | Fast Food Restaurant | Indonesian Restaurant |
| 8 | Old Dubai | Middle Eastern Restaurant | Vietnamese Restaurant | Fast Food Restaurant | Indonesian Restaurant | Indian Restaurant |
| 9 | Palm Jumeirah | Restaurant | Seafood Restaurant | Indian Restaurant | Brazilian Restaurant | English Restaurant |

The remaining steps in the capstone project will be to evaluate which neighbourhood is most suited using the criteria shown above: the rent index of the neighbourhood is close to the mean average rent in Dubai, the neighbourhood's is located close to a 'high rent' neighbourhood, the general restaurant frequency in the neighbourhood is reasonable, and proximity to 'other' venues such as business centres or malls is maximized.

³ https://www.propertymonitor.ae/research/uae-communities-index/dubai-rental-index.html