



Year

20192020

Month

All

Status

All

On Time Or Early By (Days)

All

Late By (Days)

All

Salesperson

All

Team

All

City

All

Customer

All

OrderID

All

Reset

Overview

Analysis

Early

On Time

Late

Early

58.64%

On Time

19.84%

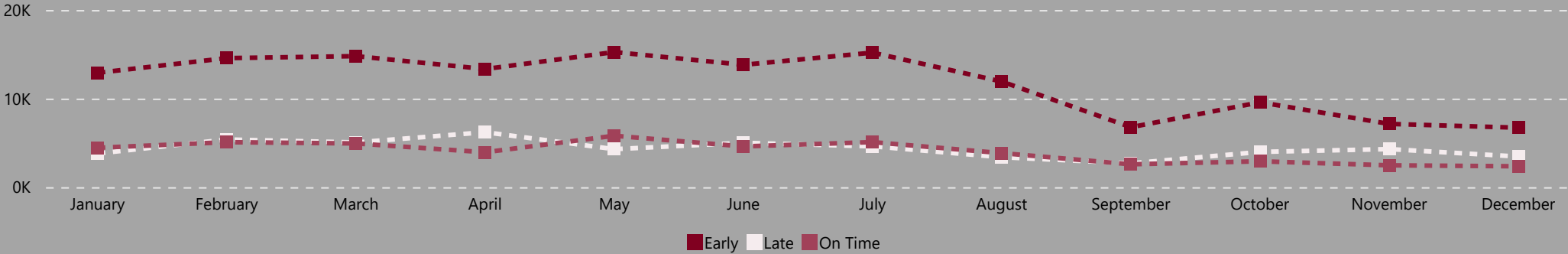
Late

21.53%

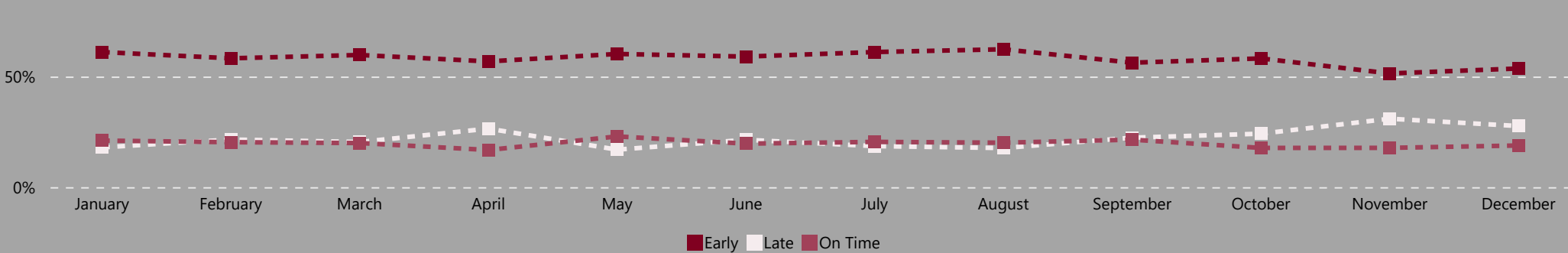
3

Average Delivery Days

Month by Total Successful Deliveries (Count)



Month by Total Successful Deliveries (%)



Status		Early		Late		On Time		Total	
Year		Count of Status	% Status	Count of Status	% Status	Count of Status	% Status	Count of Status	% Status
2019		84697	57.92%	32642	22.32%	28889	19.76%	146228	100.00%
Qtr 1		18218	59.69%	6046	19.81%	6257	20.50%	30521	100.00%
January		4648	60.60%	1412	18.41%	1610	20.99%	7670	100.00%
February		6861	60.01%	2388	20.89%	2184	19.10%	11433	100.00%
March		6709	58.76%	2246	19.67%	2463	21.57%	11418	100.00%
Qtr 2		21475	60.11%	7186	20.11%	7066	19.78%	35727	100.00%
Qtr 3		21572	58.16%	7684	20.72%	7832	21.12%	37088	100.00%
Qtr 4		23432	54.63%	11726	27.34%	7734	18.03%	42892	100.00%
2020		57267	59.73%	19474	20.31%	19137	19.96%	95878	100.00%
Total		141964	58.64%	52116	21.53%	48026	19.84%	242106	100.00%



# Overview

## Analysis

### Early

### On Time

### Late

### Early

58.64%

### On Time

19.84%

### Late

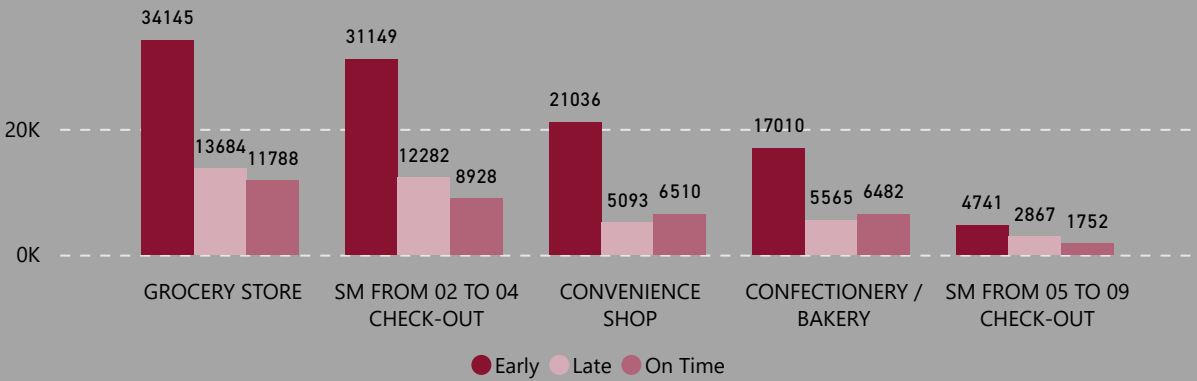
21.53%

3

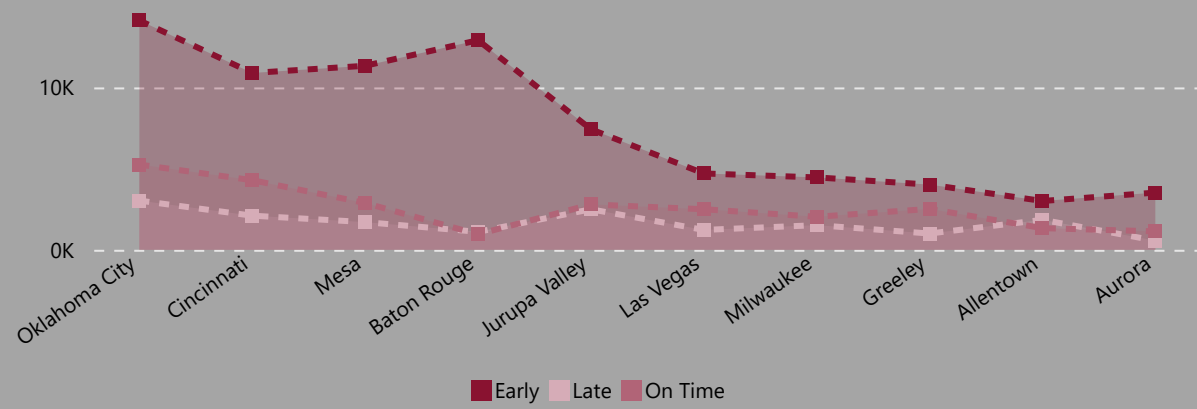
Average Delivery Days

Reset

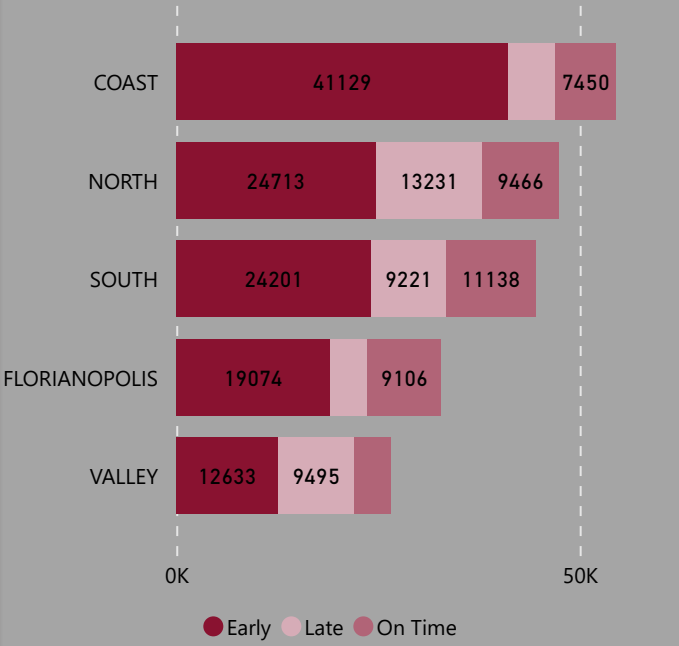
Top Service Channels Acc. To Total Successful Deliveries



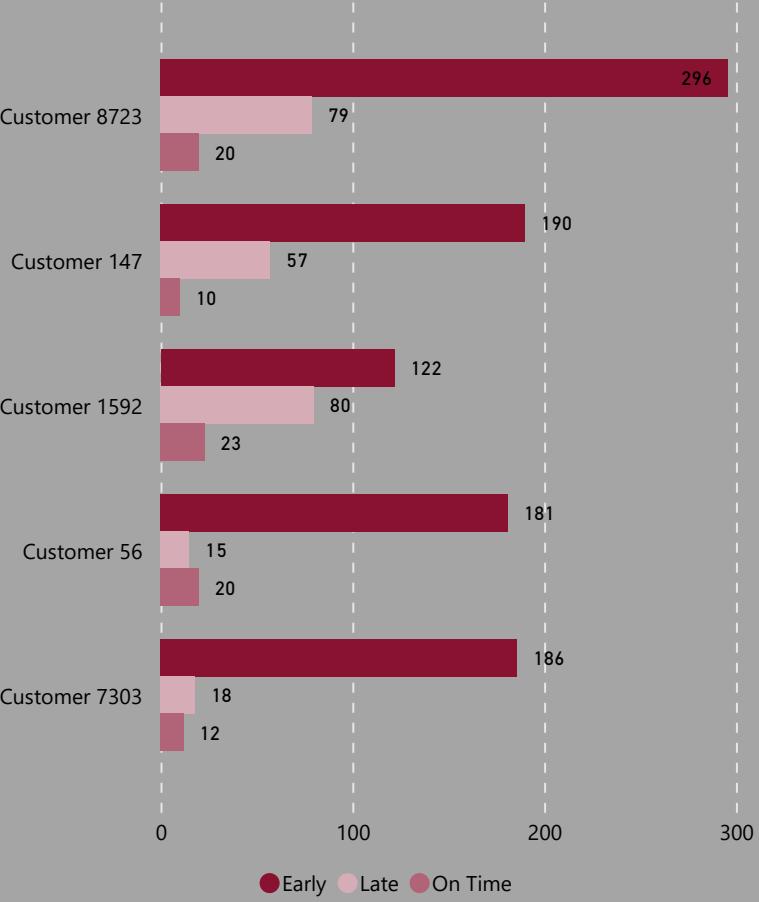
Top Cities Acc. To Total Successful Deliveries



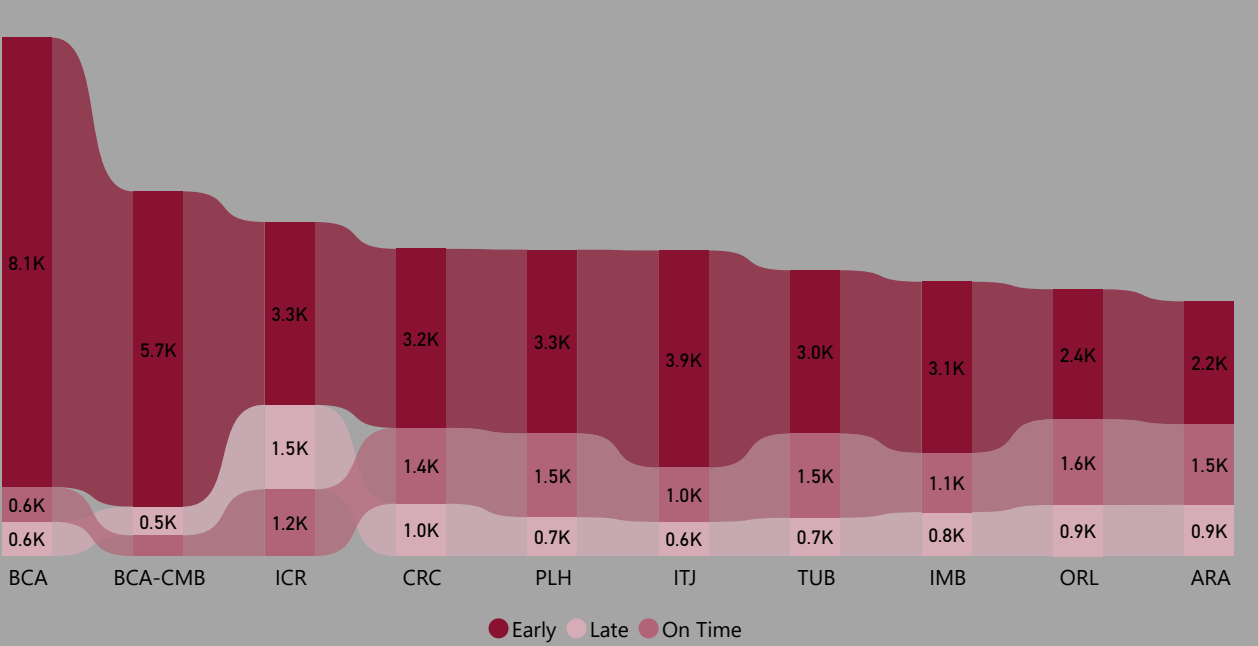
Top Teams Acc. To Total Successful Deliveries



Top Customers Acc. To Total Successful Deliveries



Top Salespersons Acc. To Total Successful Deliveries





Year

20192020

Month

All

Early By (Days)

All

Salesperson

All

Team

All

City

All

Customer

All

OrderID

All

2

Average Delivery Days

Reset

Overview

Analysis

Early

On Time

Late

Early

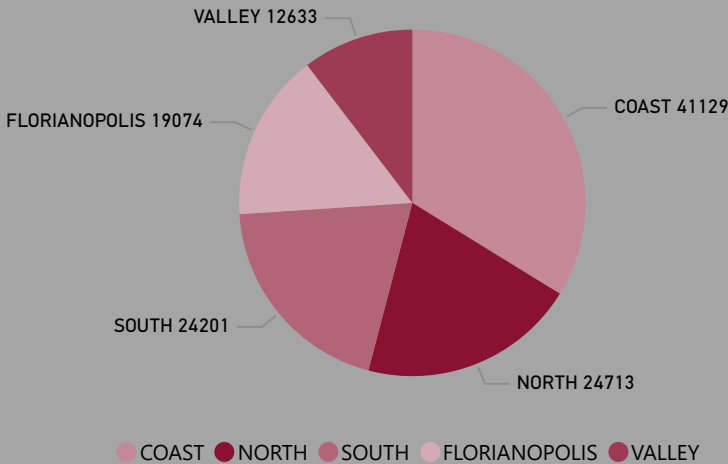
58.64%

17951

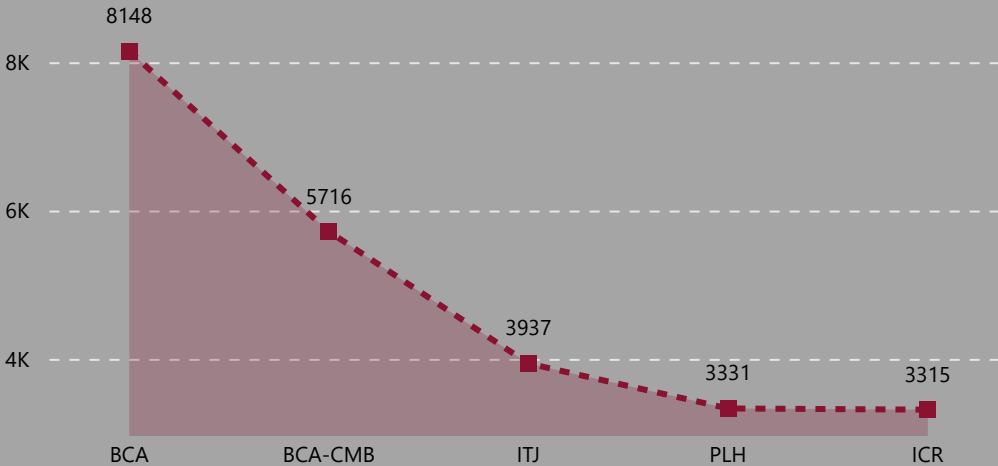
Returns

Status	Early	
Year	Count of Status	% Status
2019	84697	57.92%
Qtr 1	18218	59.69%
January	4648	60.60%
February	6861	60.01%
March	6709	58.76%
Qtr 2	21475	60.11%
Qtr 3	21572	59.16%
Total	141964	58.64%

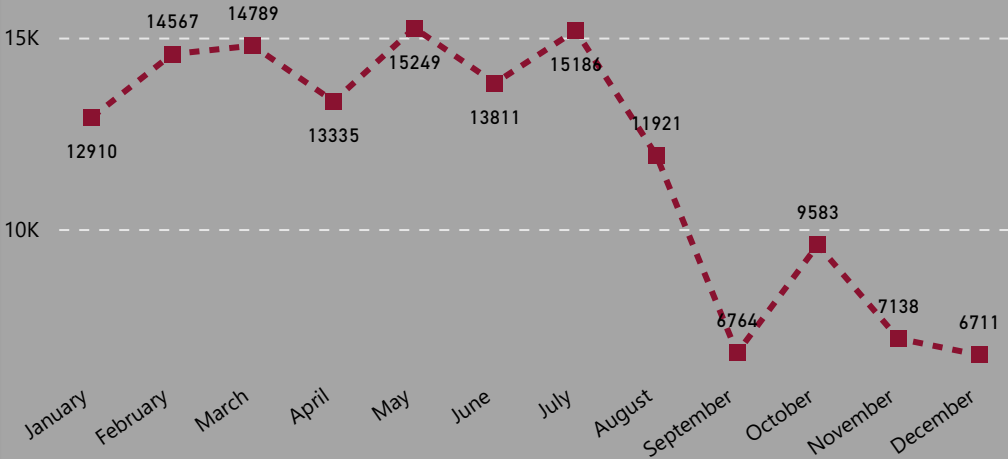
Top Teams Acc. To Total Early Deliveries



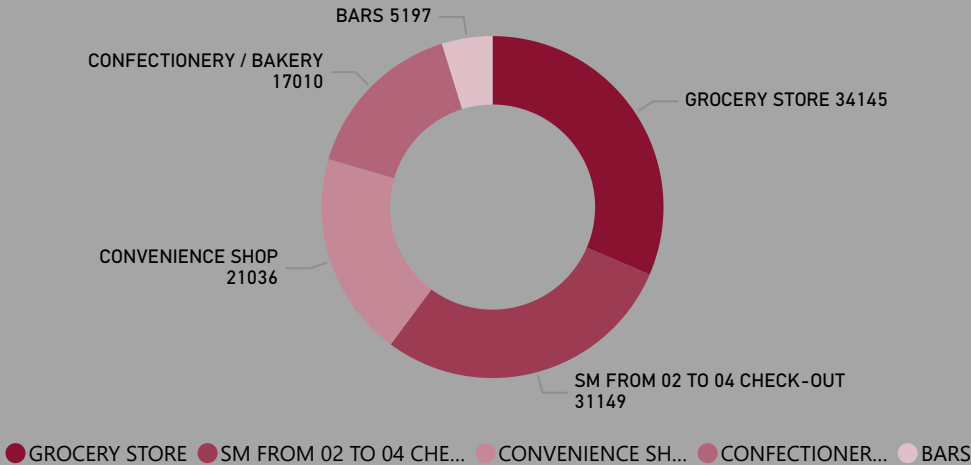
Top Salespersons Acc. To Total Early Deliveries



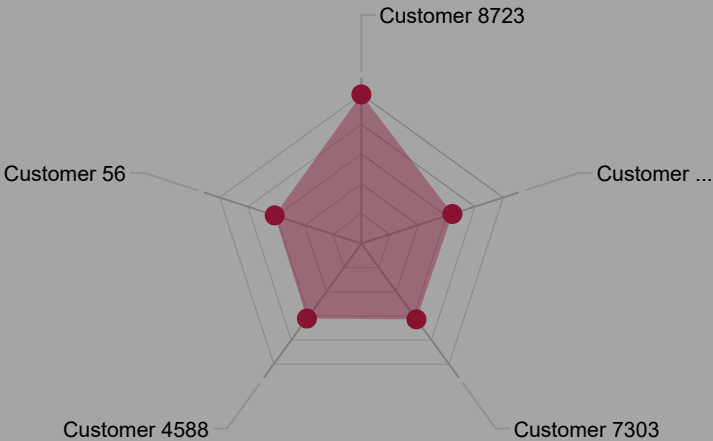
Month By Total Early Deliveries



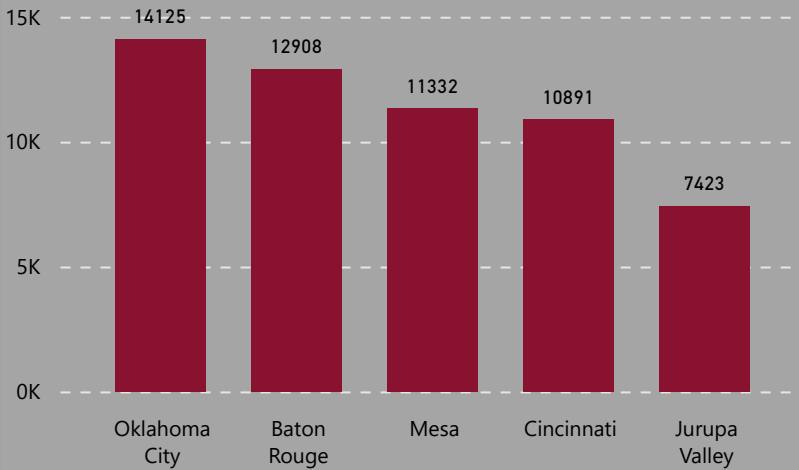
Top Service Channels Acc. To Total Early Deliveries



Top Customers Acc. To Total Early Deliveries



Top Cities Acc. To Total Early Deliveries





# Overview

## Analysis

### Early

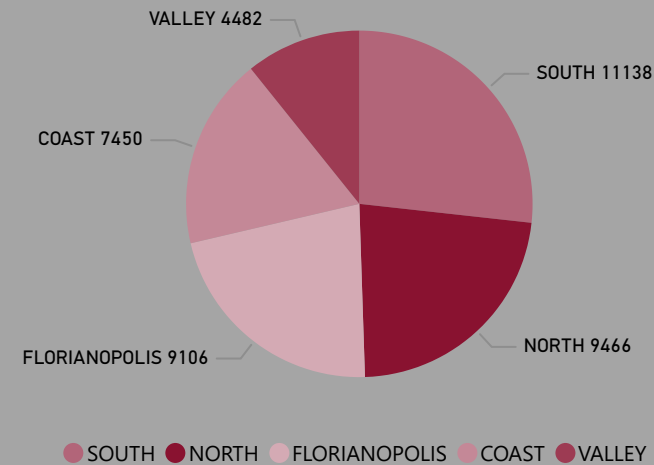
### On Time

### Late

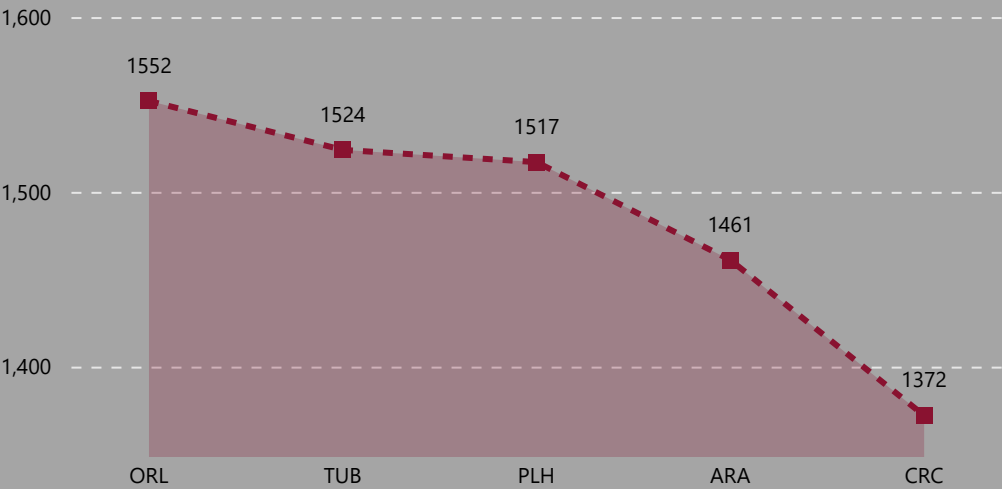
### On Time

19.84%

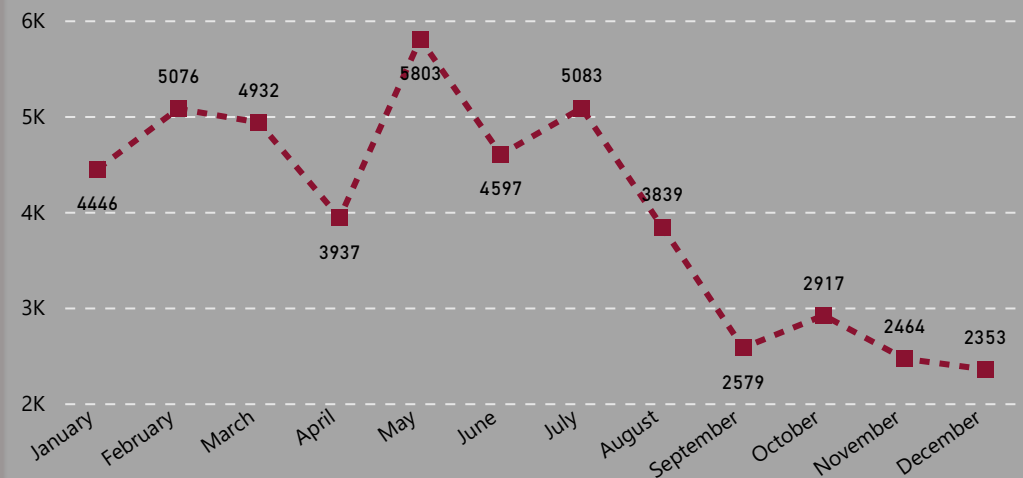
Top Teams Acc. To Total On Time Deliveries



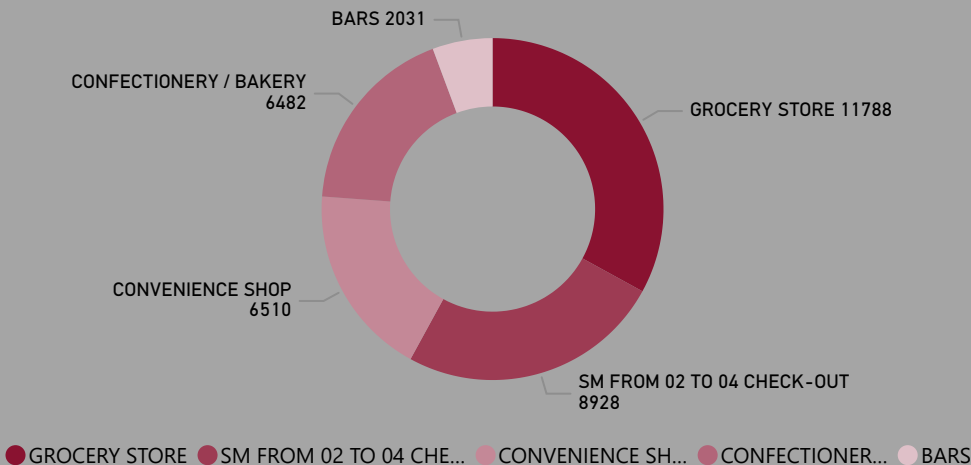
Top Salespersons Acc. To Total On Time Deliveries



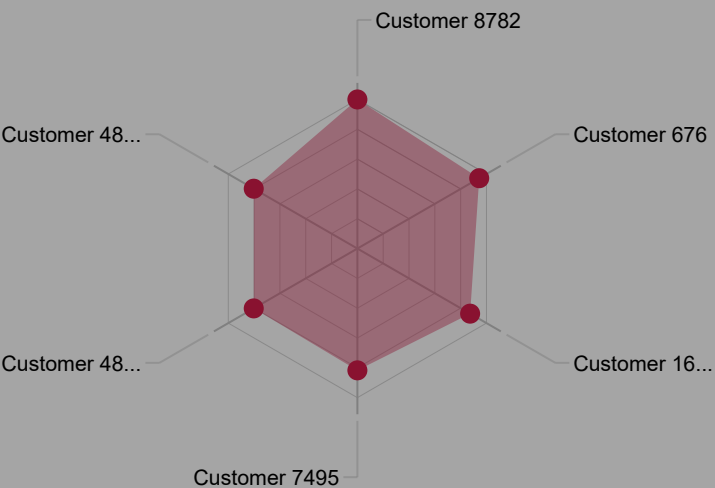
Month By Total On Time Deliveries



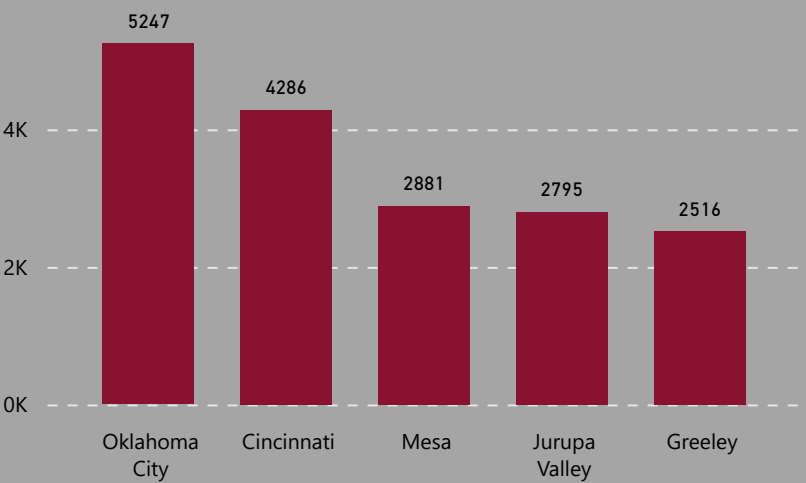
Top Service Channels Acc. To Total On Time Deliveries



Top Customers Acc. To Total On Time Deliveries



Top Cities Acc. To Total On Time Deliveries



Year

20192020

Month

All

Salesperson

All

Team

All

City

All

Customer

All

OrderID

All

4

Average Delivery Days

6879

Returns

Reset

Status	On Time	
Year	Count of Status	% Status
2019	28889	19.76%
Qtr 1	6257	20.50%
Qtr 2	7066	19.78%
Qtr 3	7832	21.12%
Qtr 4	7734	18.03%
2020	19137	19.96%
Qtr 1	5107	20.50%
Total	48026	19.84%



Year

20192020

Month

All

Late By (Days)

All

Salesperson

All

Team

All

City

All

Customer

All

OrderID

All

6

Average Delivery Days

Reset

Overview

Analysis

Early

On Time

Late

Late

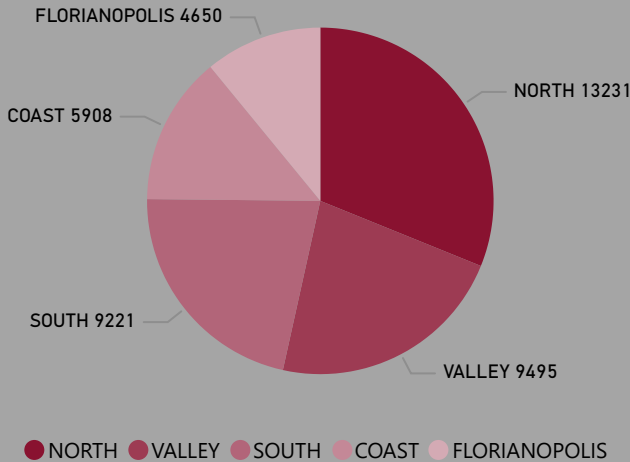
21.53%

11784

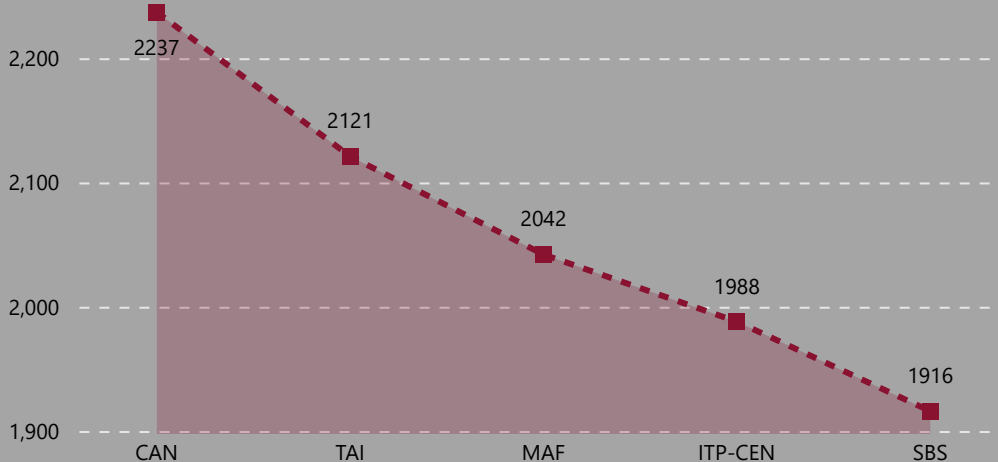
Returns

Status	Late	
Year	Count of Status	% Status
2019	32642	22.32%
Qtr 1	6046	19.81%
January	1412	18.41%
February	2388	20.89%
March	2246	19.67%
Qtr 2	7186	20.11%
Qtr 3	7604	20.72%
Total	52116	21.53%

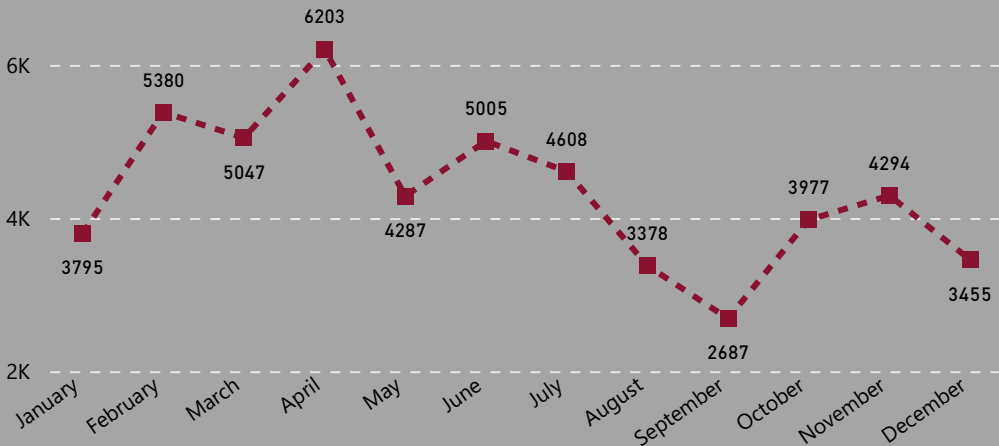
Top Teams Acc. To Total Late Deliveries



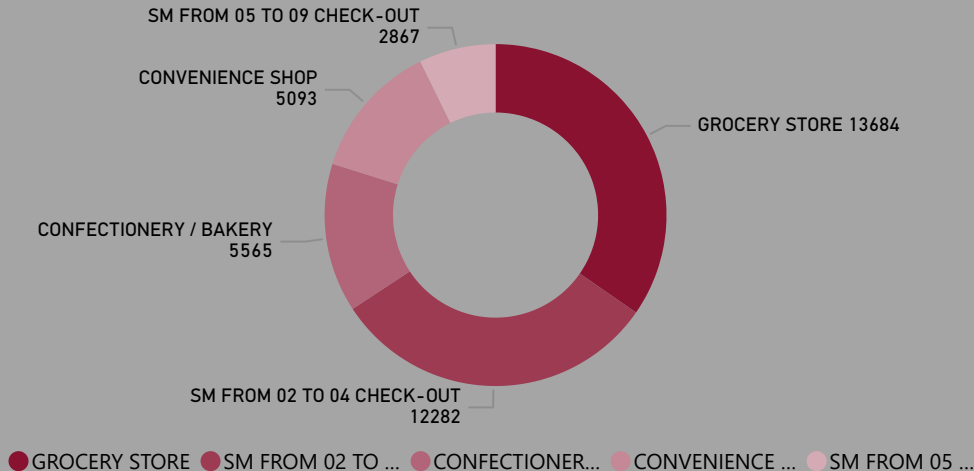
Top Salespersons Acc. To Total Late Deliveries



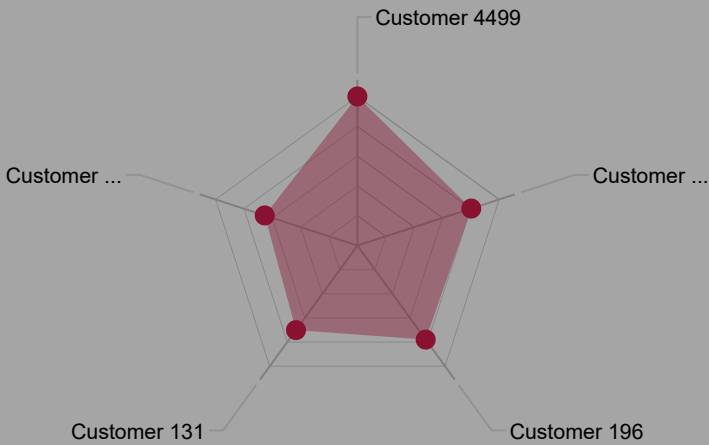
Month By Total Late Deliveries



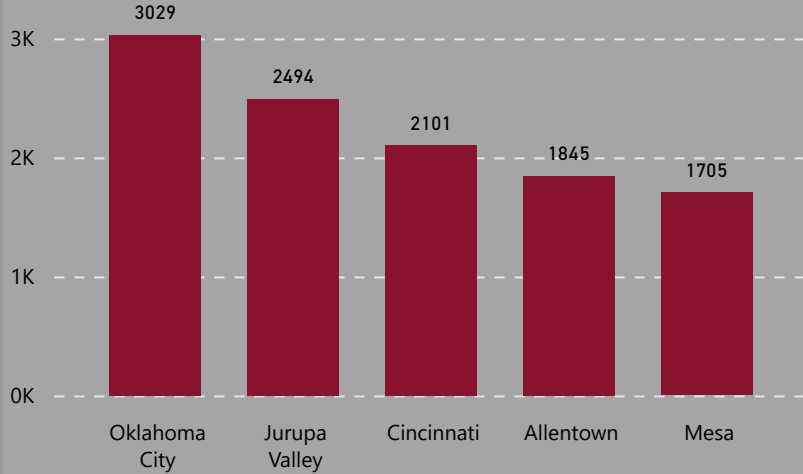
Top Service Channels Acc. To Total Late Deliveries



Top Customers Acc. To Total Late Deliveries



Top Cities Acc. To Total Late Deliveries



# Final Thoughts

Characters related to	Max. Early deliveries	Max. On time Deliveries	Max. Late Deliveries
Months	May, July, March	May, July, February	April, February, March
Salespersons	BCA, BCA-CMD, ITJ	ORL, TUB, PLH	CAN, TAI, MAF
Customers	Customer 8723	Customers-8782, 676, 1624	Customers-4499, 8852, 196
Cities	Oklahoma city, Baton Rouge	Oklahoma city, Cincinnati	Oklahoma city, Jurupa valley
Teams	Coast, North, South	South, North, Florianopolis	North, Valley, South
Service channels	Grocery store, SM from 02 to 04 check out	Grocery store, SM from 02 to 04 check out	Grocery store, SM from 02 to 04 check out