Lamide Stores Financial Analysis Report

Key Performance Indicators

Sales | Current Vs Prior Year

92,311,095~

Last year: 26,415,256 (+249.46%)

Orders | Current Vs Prior Year

861,132~

Last year: 264,674 (+225.36%)

Profit | Current Vs Prior Year

13,015,238~

Last year: 3,878,465 (+235.58%)

Profit Margin | Current Vs Prior

14.1%!

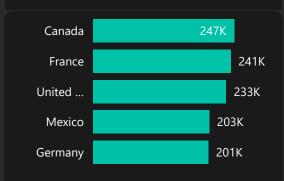
Last year: 14.7% (-3.97%)

Discount | Current Vs Prior Year

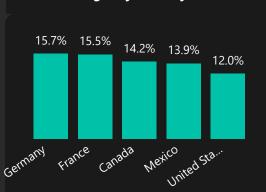
7,059,717~

Last year: 2,145,531 (+229.04%)

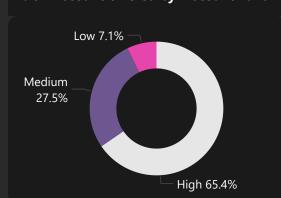




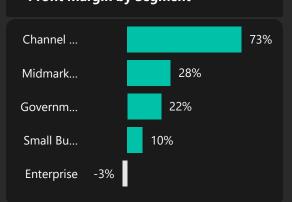




% of Discount Offered by Discount Band



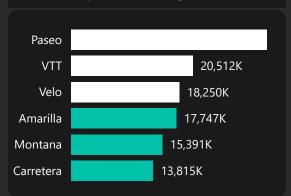
Profit Margin by Segment



Sales Amount by Year and Month



Top 3 Products by Sales



Profit Margin by Segment and Products

Segment -	Profit Margin	
☐ Small Business		9.77%
VTT	P	10.51%
Velo	-	6.73%
Paseo	Po	10.71%
Montana		11.14%
Carretera	Po	8.90%
Amarilla	Pb	8.86%
☐ Midmarket		27.71%
VTT	Pb	27.33%
Velo	Po	25.96%
Paseo	Pb	28.50%
Montana	Po	28.90%
Carretera	Pb	27.90%
Amarilla	Po	25.58%
□ Government		21.69%
VTT	Po	22.35%
Velo	Pb	22.48%
Paseo	P	20.54%
Montana	P	20.30%
Total		14.23%