

PRAKASH SINGH

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Seeking forward to be a Front-End Engineer/Front-End Developer in a progressive and reputed organisation to enhance my knowledge and utilize my skills and experience towards the growth of the organisation.

CERTIFICATION IN

FRONT END TECHNOLOGIES

HTML JavaScript Tailwind Css

CSS React js BootStrap

Redux js GitHub

RELEVANT PROJECTS

- **MINI YOUTUBE**

- Features-Live Youtube Api for videos, Search Bar with Debouncing, Routing, Live chat (user can add chat), user can make comments Side bar using Redux, user can search videos, Responsive.

<https://mini-youtube-668.netlify.app/>

- **Swiggy-App**

- Features- Lazy Loading, Redux store for cart storage, user can search for restaurant, can add, remove and clear item from cart, user offline online feature, shimmer effect, Error Handling, Fully Responsive.

<https://github.com/Prak8755/Swiggy>

- **Bankist App-**

- Features- Lazy Loading, login credentials, Money Transfer, Money Adding, Login time monitored, Sorting Money,

- **RECIPE BOOK**

- Features- Fetching Restaurant Data and Displaying on the UI

EDUCATION:

- Xth from SGRR Public School with 8.2 CGPA.
- XIIth from SGRR Public School with 7.0 CGPA.
- B.tech from Graphic Era Hill Univeersity with 7.0 CGPA.

SKILLS

- Time Management
- Problem Solving Skills
- Good Communication Skills
- Well versed with Hindi and English language
- Team work Ability

WORK EXPERIENCE:

- **UNACADEMY |Business Development and Operations | JAN 2022-APRIL 2023**

- Building out lead generation engine through calling and email, resulting in 65 % increase of revenue.
- Developing procedures for on-boarding new customers which resulted in 55 % improvement in product adoption rate.
- Assisted in Hiring Process as well as staff performance evaluations conducting reviews and administering disciplinary actions as required.

BYJUS - Business Development Associate | DEC 2020-JAN 2022

- Managed prospective leads and existing account using CRM platform to accurately forecast revenue and nurture long term business.
- Dealing with customers queries, analysing precise ongoing EdTech trends, monitoring competitor activities and responding to customer needs.
- Guided customers through the purchase or addition of lines of service and appropriately resolved conflict.

