

Kashish Bansal

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Noida, Uttar Pradesh

Summary

Enthusiastic and dedicated Overseas Education Consultant with a strong track record in guiding students towards achieving their educational goals.

Experience

Overseas Education Consultant (United Kingdom)

Leverage Edu • Noida, Uttar Pradesh

04/2022 - Present

- Assisting students in selecting appropriate study programs and destinations based on their interests and academic backgrounds
- Providing guidance and support to students throughout the admission process, including application reviews, interview preparation, and visa procedures
- Awarded Employee Stock Ownership Plan (ESOPs) in recognition of outstanding performance and dedication to student success.
- Achieved highest student deposits for September 2023 intake, contributing significantly to the company's financial growth.

International Business Development Associate

PlanetSpark

05/2021 - 03/2022

- Worked on pre-trial leads and driving manual demo trial sessions.
- Completing and over achieving daily targets as well as mentoring and training new employees.
- Built the complete Middle East growth team from scratch.
- Middle East growth team contributes to 25% of the overall free trials at the company.

SEO Intern

Editsoft Digital Pvt Ltd

04/2020 - 06/2020

Managed two client's websites through off page SEO techniques by creating 500+ backlinks, 50+ social bookmarks, 30+ classified ads and submission of 60+ articles and web 2.0s on different platforms for better reach on website and increasing its domain authority.

Awarded as the best performer of the internship.

Skills

Consulting, B2C Sales, Microsoft office, SEO, Customer service

Education

Master of Business Administration

Dr. A.P.J. Abdul Kalam Technical University • Ghaziabad, Uttar Pradesh

06/2023

- Majored in Sales and Marketing

BBA in Aviation Operations

University of Petroleum and Energy Studies • Dehradun, Uttarakhand

07/2021

- Completed the degree with an aggregate of 8.19 CGPA.
- Appointed as the Event Management Head of Quizzards Club.
- IATA certified with A+.

CBSE, PCM with CS

Delhi Public School • Bulandshahr, Uttar Pradesh

05/2018

- Achieved 87.20% in class 12th and 10 CGPA in class 10th.
- Appointed as the School House Captain.
- Represented my school dance team at inter and intra school levels.

Extra-Curricular Activities/Achievements

- Recognized twice by the CEO in TGIS Leverage edu for highest deposits.
- Achieved the best performer in Editsoft Private Limited as SEO Intern.
- Certified IATA training with A+.
- Completed 'Introduction to Search Engine Optimization' by University of California, Davis, Online from Coursera in 2020.
- Completed 'Speak English Professionally: In Person, Online & On The Phone' by Georgia Institute Of Technology from Coursera in 2020.
- Completed 'Supply Chain Logistics' by Rutgers the State University of New Jersey from Coursera in 2020
- Completed 'Excel Skills for Business Specialization' course from Coursera in 2020
- Achieved first position in Biztech organized by Quizzard's Club in UPES in 2019.