

# Rajneesh Vaid (Melly)

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## Objective

*Trip Leader and Guide*

## Experience

### **2012 - 2023**

### ***Freelance tour manager/ tour director***

After having worked as a team member and having gained essential inputs on handling land arrangements, I decided to seek career opportunities in freelancing. I became free lance Tour Manager. It was out of a desire to explore India at the same time provide professional services to the clients and enhance their image of India. The challenge and the responsibilities involved were the detrimental reasons in the career shift. Companies and the clientele that I have successfully handled are :

#### ***Kuoni Dorking, Dorking UK***

This is a Switzerland based company with their UK office in Dorking. Earlier they used TCI to handle their clientele, in year 2001 they opened their own office in India. They have about 15 to 20 thousand tourist every year to India. As a tour manager I have escorted their brochure tours eg. Indian Experience, Taj Tour, Indian Panorama, Land of the Maharaja. My association with Kuoni is over 10 years.

#### ***Creative Travels, New Delhi***

A Delhi based company with Mr. Ram Kohli at the helm of affairs, they have British and American clientele. I have been associated with Creative for over SIX years, and I have handled both US and UK clientele. As a Tour Manager I have escorted UK series called Travel Sphere and for US I have worked for their Grand Tours and Club ABC accounts.

#### ***Sita World Travels***

Ever since Kuoni absorbed Sita, I got an opportunity to escort their VIP groups as well as Brochure tours.

#### ***Cox & Kings Ind. Ltd.***

I have also got the opportunity to work in the capacity of Tour Manger for their brochure tours. Presently the brochure tours I am escorting for them are Indian Experience, Grand Tour of the North and Forts and Palaces of Rajasthan.

#### ***Vantage Brochure tours***

I have the opportunity to work for the Vantage earlier as a trip leader when Vantage operated tours to India under the Indian DMC.

#### ***Odysseys Unlimited***

Odysseys is a Newton, Massachusetts US based company with Mr. Bruce Epstien and Mrs. Lisa Furtado at the helm of the affairs. Odysseys Unlimited specializes in small group tours and promotes brochure tours to India in a classic itinerary called Mystical India. I have had the

opportunity to Trip Lead many of their groups and I continue to do so at present.

Odysseys Unlimited is also the most preferred travel organization for various University Alumni and study trip organizations. I have had the honor to trip lead Alumni Groups from Washington and Lee, Michigan University and many others, and Smithsonian Journeys (a Washington based Study Group).

Odysseys promotes its trips by citing their trip leaders as a unique special addition, which makes them better than most. I am honored to say that they have chosen me amongst their most preferred trip leaders for their special interest groups.

#### ***Far Horizons***

A Delhi based company with Mr. Basu at the helm of affairs, they have Crème de la crème American (US) clientele i.e. **DH (Destination Himalayas), NATIONAL GEOGRAPHICS** etc. I have been associated with Far Horizons for a few years, and I have handled both special interest and brochure tours.

#### ***Worldspree Tours*** (through Indian DMC called Orange)

Wilson Wu, CMD of World Spree principally operates tours to China, they have in 2015 started India Operations.

Their moto is low profit, value of money options, offering specialized tours to India. Their principal office is in Seattle, Washington and they are opening their offices in UK, Australia and Canada.

I have led 12 different groups with distinction on various itineraries they the company offers.

**Gate 1 Tours:** More of the World for Less ( Headquarters - Fort Washington, PA (Suburban Philadelphia)

I have consistently scored high on Trip Leader assessment scale for all the groups that I have had the opportunity to lead, through India and Nepal.

#### ***Audley Travel – UK***

I am currently working for their travellers. Audley Travels are categorized as a premier segment and their travellers are all high end. I have led their sightseeing tour with distinction.

I am honoured to say that in my experience of working in the capacity of tour manager, I have got excellent support from everybody who have trusted and invested in my work. I have been able to garner a good reputation on account of tour reports of the travellers and most importantly I have lived up to the trust imposed in me by my employers and I thank God for that.

### **Education**

1984 : Metriculate from Blue Bells School, G.K., New Delhi

1986 : Passed Higher Secondary from Blue Bells School.

1986-89 : Graduated in Commerce from Delhi University.

### **Particulars**

Date of Birth : 21<sup>st</sup> February' 1968

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