



region, market

customer

segment, categ...

2018 2019 2020 2021 2022 EST Q1 Q2 Q3 Q4 YTD YTG

vs LY

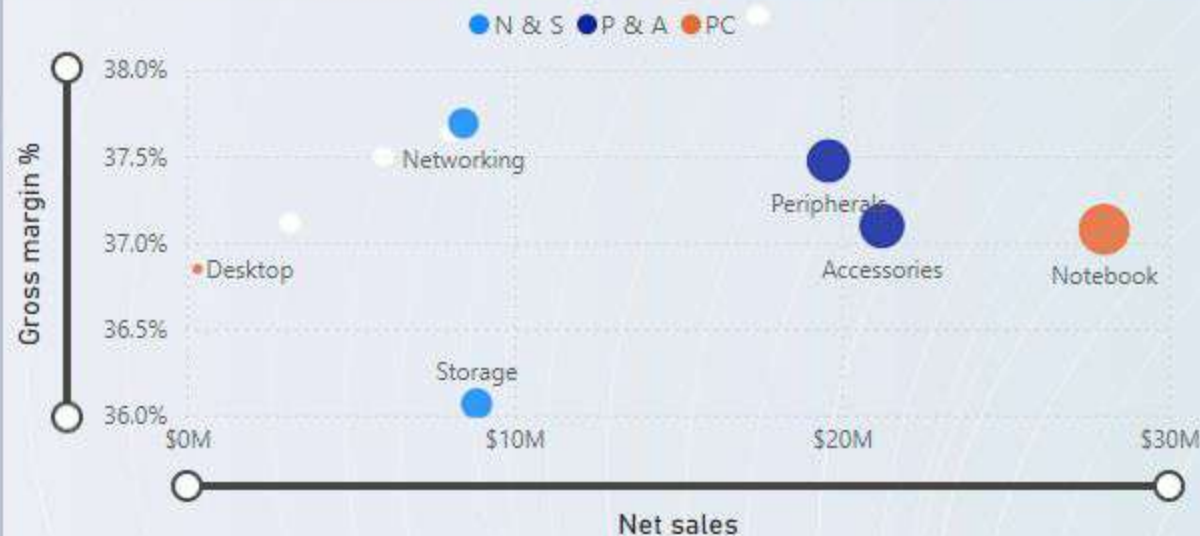
vs Target

Product Performance

segment	NS \$	GM \$	GM %	Net Profit	Net profit %
Storage	\$8.85M	3.19M	36.07%	-0.14M	-1.61%
Peripherals	\$19.60M	7.34M	37.47%	-0.07M	-0.36%
Notebook	\$28.02M	10.39M	37.08%	-0.20M	-0.72%
Networking	\$8.44M	3.18M	37.69%	-0.02M	-0.28%
Desktop	\$0.32M	0.12M	36.85%	-0.01M	-2.10%
Accessories	\$21.23M	7.88M	37.10%	-0.14M	-0.67%
Total	\$86.47M	32.10M	37.13%	-0.59M	-0.68%

Show NP %

Net sales and Gross Margin Performance



Region / market / Customer performance

region	Net sales	GM	GM %	Net Profit	Net profit %
APAC	\$47.86M	17.24M	36.01%	-0.38M	-0.80%
NA	\$19.28M	7.62M	39.55%	-0.27M	-1.41%
EU	\$18.83M	7.09M	37.64%	0.07M	0.35%
LATAM	\$0.50M	0.16M	31.45%	0.00M	0.48%
Total	\$86.47M	32.10M	37.13%	-0.59M	-0.68%

Gross Margin and Net Profit Bifurcation

