

## **CURRICULAM VITAE**

### **AKASH SINGH**

MBA (Marketing & Finance)

Bhadohi, UttarPradesh-221406

**Email:** [akashsingh0912@outlook.com](mailto:akashsingh0912@outlook.com)

**Mobile:** +918960685659

### **OBJECTIVE :**

To be an asset for the organization & strive for excellence in the area of work undertaken with honesty, commitment and dedication to achieve a challenging position where my skills, knowledge & experience can be enhanced enriched and exhibited.

### **QUALIFICATION :**

- MBA (Marketing & Finance) - Nehru Gram Bharti College, Prayagraj (2018-20)
- B.Sc. – Chhatrapati Shahuji Maharaja University, Kanpur (2015-18)
- 12<sup>th</sup> (PCM)- MG Inter College, Prayagraj (2013-15)
- 10<sup>th</sup> (Science)- SIBS National Inter College, Bhadohi (2012-13)

### **SKILLS :**

- Ability to work under pressure.
- Endurance & multitasking.
- Decision making & Adaptability.
- Volunteering and strategic time management.
- Clean hand on packaging, MS-Office and other recent computer developments.

**SOFTWARE EXPOSURE :**

- Internet Operation
- Windows XP, 2003, 2007, 2010 & 2011.
- MS Office, Photoshop

**INTERESTS OUTSIDE OF WORK :**

- Music
- Cricket
- Internet Browsing

**TRAINING & INTERNSHIPS :**

- Completed 45 Days Internships (Marketing & Finance) From SIPL Lucknow.
- Completed 45 Days Internships (Marketing) From Shri Dinesh Mills Ltd. Vadodara.

**PROFESSIONAL EXPERIENCE & EFFICIENCIES :**

**Name of the Organization : IndiaMart InterMESH Ltd.**

**Joining Location : Ahmedabad, Gujrat**

**Current Working Location : Prayagraj, Uttarpradesh**

**Duration : Jan 2022 to Still.**

**Position Held : Executive-(Client Servicing)**

**Current CTC : 4.00 LPA**

- Supported identifying potential sales opportunity to new business clients.
- Develop new business with existing clients and/or identify areas of improvement to meet sales quotas.
- Competition mapping and drafting the counter strategies.
- Delegate to maximize organizational strengths.
- Effectively cope with accelerating changes.

**Name of the Organization : HDFC Ltd. (Prayagraj, UP)**

**Duration : October 2020 to December 2021**

**Position Held : Business Development Executive**

- Responsible for Current & Saving Account Opening management.
- Communicate market information effectively to/from the field including competitor data.
- Building and maintaining strong, long-lasting customer relationships.

**PERSONALDETAILS:**

Mr. Akash Singh  
S/O Mr. Subash Singh  
Date of Birth: 07 July 1998  
Language: English, Hindi  
Marital: Singal

**Postal Address :** Vill- Subapur  
Post- Mondh Purani Bazar  
Dist. – Bhadohi-221406  
UttarPradesh

**DECLARATION:**

All the details furnished above are true and correct to the best of my knowledge.

**Date: 10/12/2022**

**Place: Prayagraj, India.**

**(Akash Singh)**