

# Pramit Ghosh

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## EDUCATION

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**The University of Texas at Dallas**  
Ph.D. in Operations Management

*2021 - Present*

**Indian Statistical Institute, Kolkata**  
M.Tech in Quality, Reliability, and Operations Research

*2015 - 2017*

**Jadavpur University**  
B.E. in Power Engineering

*2011 - 2015*

## RESEARCH INTERESTS

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Behavioral operations, Nonprofit operations, Charitable donations, Sustainable operations

## RESEARCH

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**Working Paper/ Work in Progress:**

- **Designing Effective Fundraising Campaigns: The Role of Incentives and Solicitation Mechanisms**, with I. Rios and A. Qi.
- **Designing Effective Fundraising Campaigns: Behavioral Insights**, with I. Rios and A. Qi.

**Publications:**

- **Competition in Optimal Stopping: Behavioral Insights**, with I. Rios. *Manufacturing & Service Operations Management*  
First Place, Best Working Paper - Behavioral Operations, 2023.

## PRESENTATIONS

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**Designing Effective Fundraising Campaigns: The Role of Incentives and Solicitation Mechanisms**

POMS Annual Conference, Atlanta, GA (invited session)  
INFORMS Annual Meeting, Seattle, WA (invited session)  
INFORMS Annual Meeting, Phoenix, AZ (invited session)

*May 2025*  
*Oct 2024*  
*Oct 2023*

**Competition in Optimal Stopping: Behavioral Insights**

INFORMS Annual Meeting, Phoenix, AZ (invited session)

*Oct 2023*

## TEACHING EXPERIENCE

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### Instructor, University of Texas at Dallas

- Supply Chain and Operations Management

### Teaching Assistant, University of Texas at Dallas

- Spreadsheet Modeling and Analytics
- Decision Making Under Uncertainty
- Purchasing, Sourcing and Contract Management
- Operations Management
- Supply Chain Strategy

## PROFESSIONAL EXPERIENCE

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### Gartner

Senior Business Analyst

*Oct 2018 - Oct 2020*

### AB InBev India

Associate Data Scientist

*July 2017 - Oct 2018*

### GE Aviation

Data Science Intern

*May 2016 - July 2016*

## OTHER INFORMATION

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**Programming:** R, Python, Stata

**Writing Tools:** Latex, Office

**Languages:** English, Hindi and Bengali