

Challenge 6: Solution Showcase

Scenario

You made it! You've completed the challenge! Now you just need to show the rest of the group how you did it.

Goals

• Wow your audience with your impressive presentation skills and Industries CPQ solution

Tasks

- 1. Tally your solution scores
- 2. Present your Challenge Solution



Task 1: Tally Your Solution Scores

| Final Challenge Solution Scores | |
|---------------------------------|--------|
| Solution | Points |
| EPC Solution | |
| Pricing Solution | |
| Promotion Solution | |
| Rules Solution | |
| Total Solution Score | |

Task 2: Present Your Challenge Solution

Prepare the following to present your solution:

- 1. Product model diagram.
- 2. Screenshot or demo of the Cloud Collaboration Suite in the Cart.
- 3. Screenshot or demo of a highlight of your pricing solution.
- 4. Screenshot or demo of your promotion solution.
- 5. Screenshot or demo of a highlight of your rules solution.

ALL team members are required to participate in the presentation and final Q&A.





Yay! All done!