

```

import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns

df = pd.read_csv("retail_sales_dataset.csv")
df.shape
df.columns = df.columns.str.strip()

df.head(30)

```

Category \ Transaction ID		Date	Customer ID	Gender	Age	Product
0	1	2023-11-24	CUST001	Male	34	
Beauty						
1	2	2023-02-27	CUST002	Female	26	
Clothing						
2	3	2023-01-13	CUST003	Male	50	
Electronics						
3	4	2023-05-21	CUST004	Male	37	
Clothing						
4	5	2023-05-06	CUST005	Male	30	
Beauty						
5	6	2023-04-25	CUST006	Female	45	
Beauty						
6	7	2023-03-13	CUST007	Male	46	
Clothing						
7	8	2023-02-22	CUST008	Male	30	
Electronics						
8	9	2023-12-13	CUST009	Male	63	
Electronics						
9	10	2023-10-07	CUST010	Female	52	
Clothing						
10	11	2023-02-14	CUST011	Male	23	
Clothing						
11	12	2023-10-30	CUST012	Male	35	
Beauty						
12	13	2023-08-05	CUST013	Male	22	
Electronics						
13	14	2023-01-17	CUST014	Male	64	
Clothing						
14	15	2023-01-16	CUST015	Female	42	
Electronics						
15	16	2023-02-17	CUST016	Male	19	
Clothing						
16	17	2023-04-22	CUST017	Female	27	
Clothing						
17	18	2023-04-30	CUST018	Female	47	
Electronics						
18	19	2023-09-16	CUST019	Female	62	

Clothing						
19	20	2023-11-05	CUST020	Male	22	
Clothing						
20	21	2023-01-14	CUST021	Female	50	
Beauty						
21	22	2023-10-15	CUST022	Male	18	
Clothing						
22	23	2023-04-12	CUST023	Female	35	
Clothing						
23	24	2023-11-29	CUST024	Female	49	
Clothing						
24	25	2023-12-26	CUST025	Female	64	
Beauty						
25	26	2023-10-07	CUST026	Female	28	
Electronics						
26	27	2023-08-03	CUST027	Female	38	
Beauty						
27	28	2023-04-23	CUST028	Female	43	
Beauty						
28	29	2023-08-18	CUST029	Female	42	
Electronics						
29	30	2023-10-29	CUST030	Female	39	
Beauty						
	Quantity	Price per Unit	Total	Amount		
0	3	50	150			
1	2	500	1000			
2	1	30	30			
3	1	500	500			
4	2	50	100			
5	1	30	30			
6	2	25	50			
7	4	25	100			
8	2	300	600			
9	4	50	200			
10	2	50	100			
11	3	25	75			
12	3	500	1500			
13	4	30	120			
14	4	500	2000			
15	3	500	1500			
16	4	25	100			
17	2	25	50			
18	2	25	50			
19	3	300	900			
20	1	500	500			
21	2	50	100			
22	4	30	120			
23	1	300	300			

```

24      1      50      50
25      2     500    1000
26      2      25      50
27      1     500      500
28      1      30      30
29      3     300     900

df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1000 entries, 0 to 999
Data columns (total 9 columns):
 #   Column           Non-Null Count  Dtype  
--- 
 0   Transaction ID  1000 non-null    int64  
 1   Date             1000 non-null    object  
 2   Customer ID     1000 non-null    object  
 3   Gender           1000 non-null    object  
 4   Age              1000 non-null    int64  
 5   Product Category 1000 non-null    object  
 6   Quantity         1000 non-null    int64  
 7   Price per Unit  1000 non-null    int64  
 8   Total Amount     1000 non-null    int64  
dtypes: int64(5), object(4)
memory usage: 70.4+ KB

```

To know details about my csv file.

```

pd.isnull(df)

      Transaction ID  Date  Customer ID  Gender  Age  Product
Category \
0          False  False        False  False  False
False
1          False  False        False  False  False
False
2          False  False        False  False  False
False
3          False  False        False  False  False
False
4          False  False        False  False  False
False
..
..
995         ...   ...
996         False  False        False  False  False
False

```

```

997      False  False      False  False  False
False
998      False  False      False  False  False
False
999      False  False      False  False  False
False

   Quantity  Price per Unit  Total Amount
0      False          False      False
1      False          False      False
2      False          False      False
3      False          False      False
4      False          False      False
...
995     ...          ...      ...
996     False          False      False
997     False          False      False
998     False          False      False
999     False          False      False

[1000 rows x 9 columns]

```

To check null value.

```
#To check for null value clearly.
pd.isnull(df).sum()
```

```

Transaction ID      0
Date                0
Customer ID        0
Gender              0
Age                 0
Product Category   0
Quantity            0
Price per Unit     0
Total Amount        0
dtype: int64
```

#I don't have any null value but if i have null value then i do df.dropna(inplace=True)

```
df.describe()

   Transaction ID       Age    Quantity  Price per Unit  Total
Amount
count      1000.000000  1000.00000  1000.000000      1000.000000
1000.000000
mean       500.500000    41.39200    2.514000      179.890000
456.000000
```

std	288.819436	13.68143	1.132734	189.681356
559.997632				
min	1.000000	18.00000	1.000000	25.000000
25.000000				
25%	250.750000	29.00000	1.000000	30.000000
60.000000				
50%	500.500000	42.00000	3.000000	50.000000
135.000000				
75%	750.250000	53.00000	4.000000	300.000000
900.000000				
max	1000.000000	64.00000	4.000000	500.000000
2000.000000				

Exploratory data Analysis

Gender

df['date'] = pd.to_datetime(df['date'])
<i># Create Year and Month columns</i>
df['year'] = df['date'].dt.year
df['month'] = df['date'].dt.month
df['month_name'] = df['date'].dt.month_name()
df.columns = df.columns.str.strip().str.lower().str.replace(' ', '_')
df['date'] = pd.to_datetime(df['date'])
df.head()
transaction_id date customer_id gender age product_category
\
0 1 2023-11-24 CUST001 Male 34 Beauty
1 2 2023-02-27 CUST002 Female 26 Clothing
2 3 2023-01-13 CUST003 Male 50 Electronics
3 4 2023-05-21 CUST004 Male 37 Clothing
4 5 2023-05-06 CUST005 Male 30 Beauty
quantity price_per_unit total_amount year month month_name
0 3 50 150 2023 11 November
1 2 500 1000 2023 2 February
2 1 30 30 2023 1 January

```

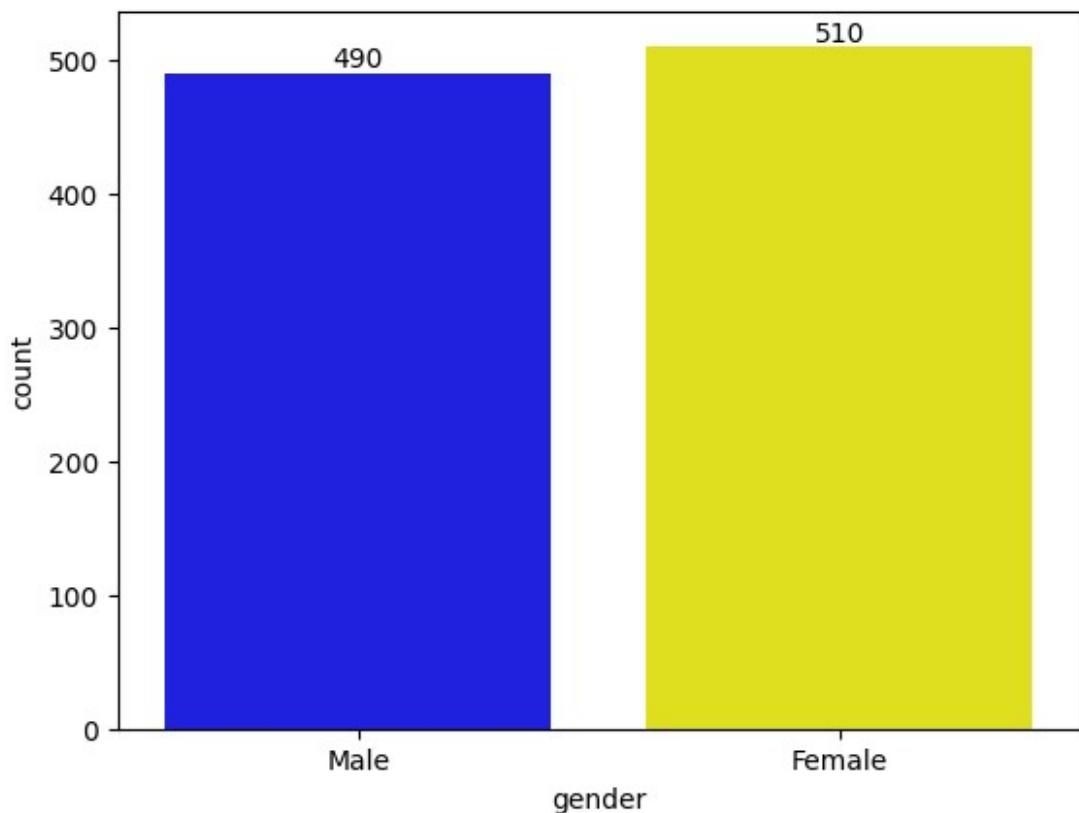
3      1      500      500  2023      5      May
4      2      50       100  2023      5      May

df.columns
Index(['transaction id', 'date', 'customer id', 'gender', 'age',
       'product category', 'quantity', 'price per unit', 'total
amount'],
      dtype='object')

ax = sns.countplot(x = 'gender',data = df,hue=
'gender',palette={'Male':'blue','Female':'yellow'},legend= False)

for bars in ax.containers:
    ax.bar_label(bars)

```



From above graph we can see that female are slightly higher than Male means purchasing power of Female are higher than male.

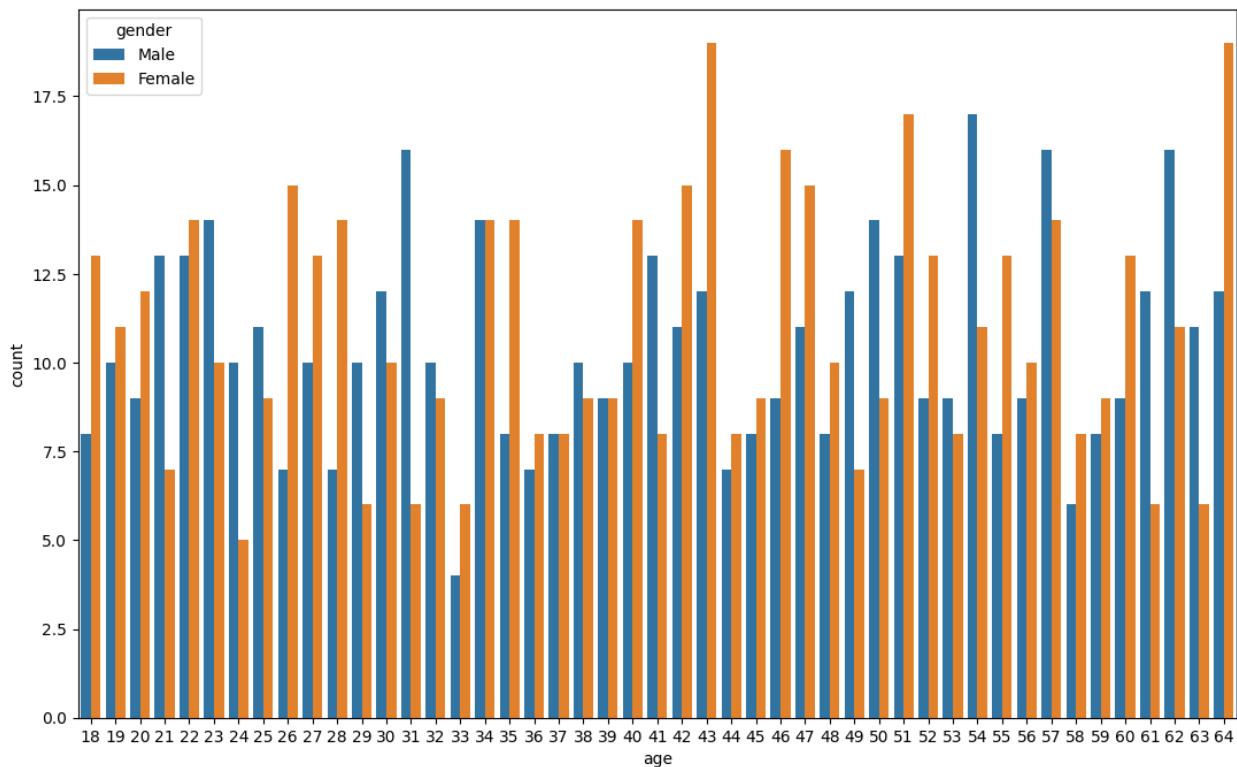
Age

```
df.columns
```

```
Index(['Transaction ID', 'Date', 'Customer ID', 'Gender', 'Age',
       'Product Category', 'Quantity', 'Price per Unit', 'Total
Amount'],
      dtype='object')
```

```
plt.figure(figsize=(13,8))
sns.countplot(x = 'age', data = df, hue= 'gender')
```

```
<Axes: xlabel='age', ylabel='count'>
```



```
#Total amount vs Age group
```

```
df.columns = (df.columns
```

```
.str.strip()
```

```
.str.lower()
```

```
.str.replace(' ', '_'))
```

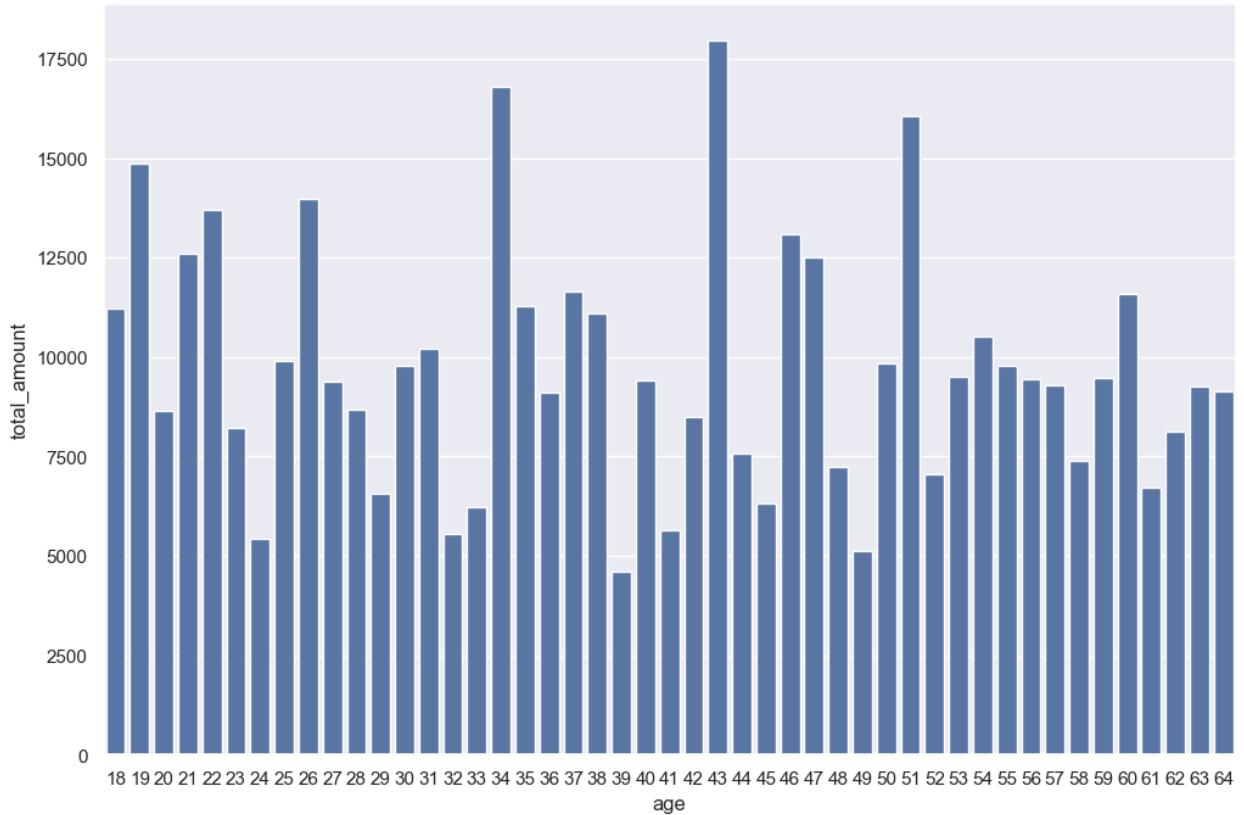
```
sales_age = (df.groupby('age', as_index=False)[ 'total_amount']
              .sum()
              .sort_values(by='total_amount', ascending=False))
```

```

plt.figure(figsize=(12,8))
sns.barplot(x='age', y='total_amount', data=sales_age)

<Axes: xlabel='age', ylabel='total_amount'>

```



From above graphs we can see that most of the buyers age are 43,34,51

```

df.columns

Index(['transaction_id', 'date', 'customer_id', 'gender', 'age',
       'product_category', 'quantity', 'price_per_unit',
       'total_amount'],
      dtype='object')

ax = sns.barplot( data=total_product_category,
                  x='product_category',
                  y='quantity',
                  hue='product_category',
                  palette='viridis',
                  legend=False )

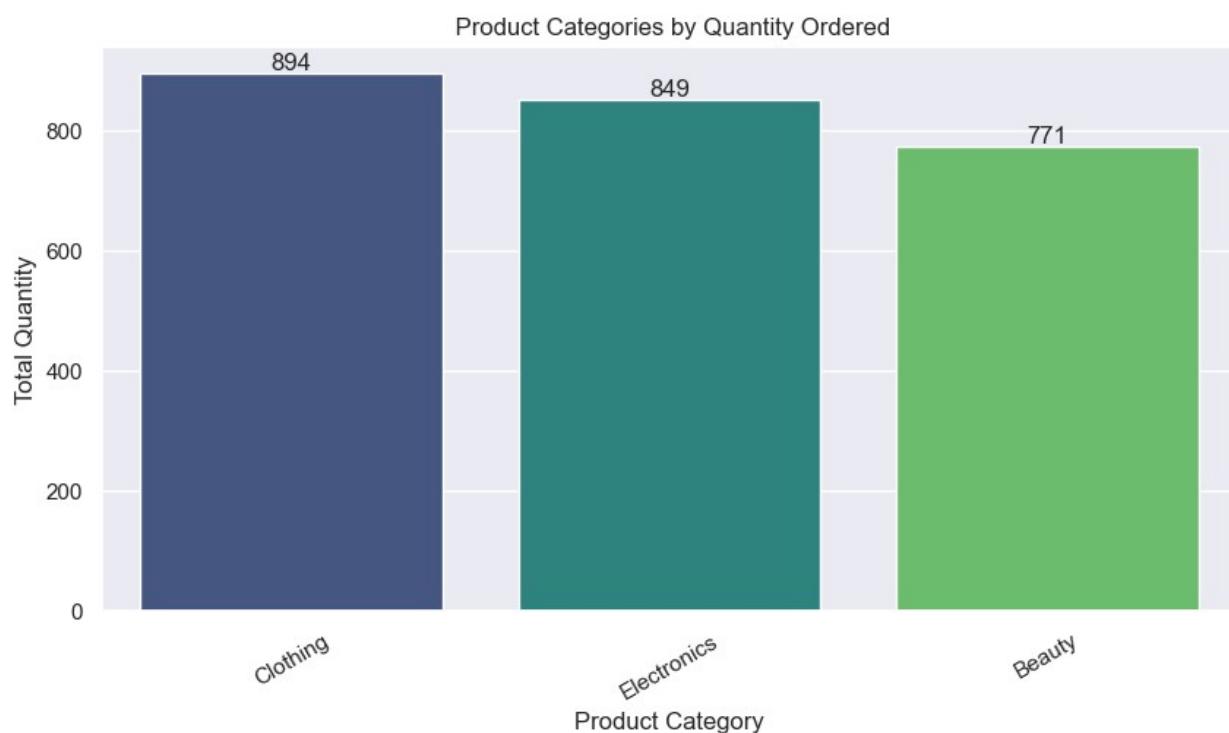
```

```

for container in ax.containers:
    ax.bar_label(container)

plt.title(" Product Categories by Quantity Ordered")
plt.xlabel("Product Category")
plt.ylabel("Total Quantity")
plt.xticks(rotation=30)
plt.show()

```



```

stacked_data = ( df.groupby(['product_category', 'gender'])
['quantity']
.sum()
.unstack())

stacked_data.plot( kind='bar',
                  stacked=True,
                  figsize=(12,5))

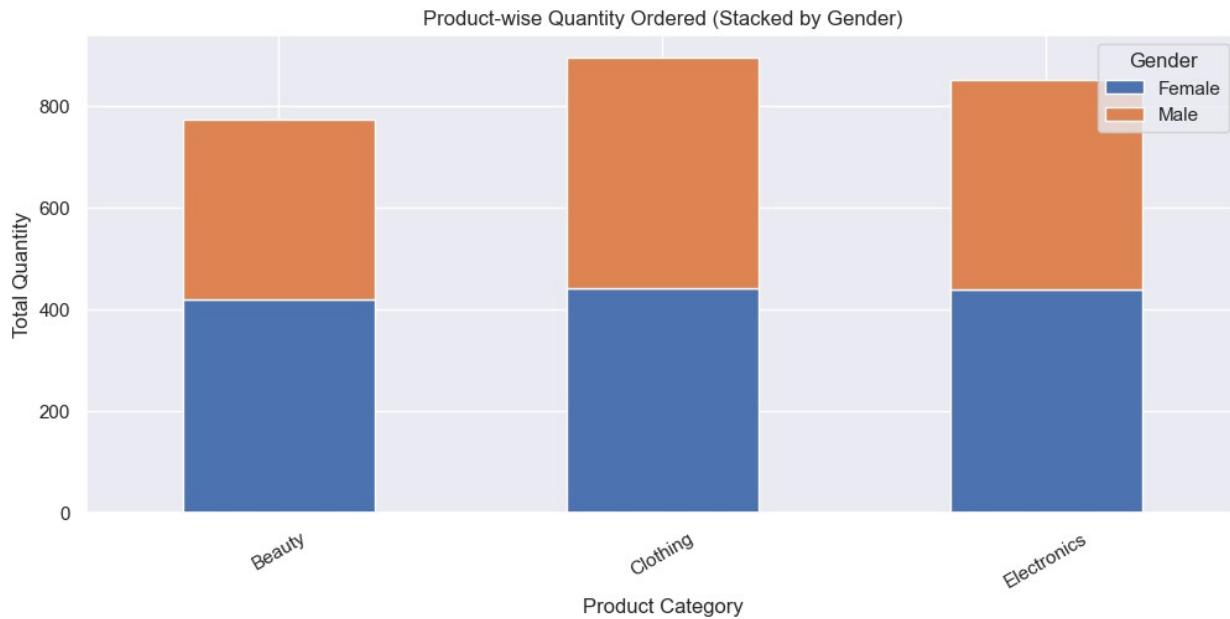
plt.title("Product-wise Quantity Ordered (Stacked by Gender)")
plt.xlabel("Product Category")
plt.ylabel("Total Quantity")

```

```

plt.xticks(rotation=30)
plt.legend(title="Gender")
plt.show()

```



from above graphs we can see that most of the orders are from clothing,then electronics and also show gender wise bar plot.

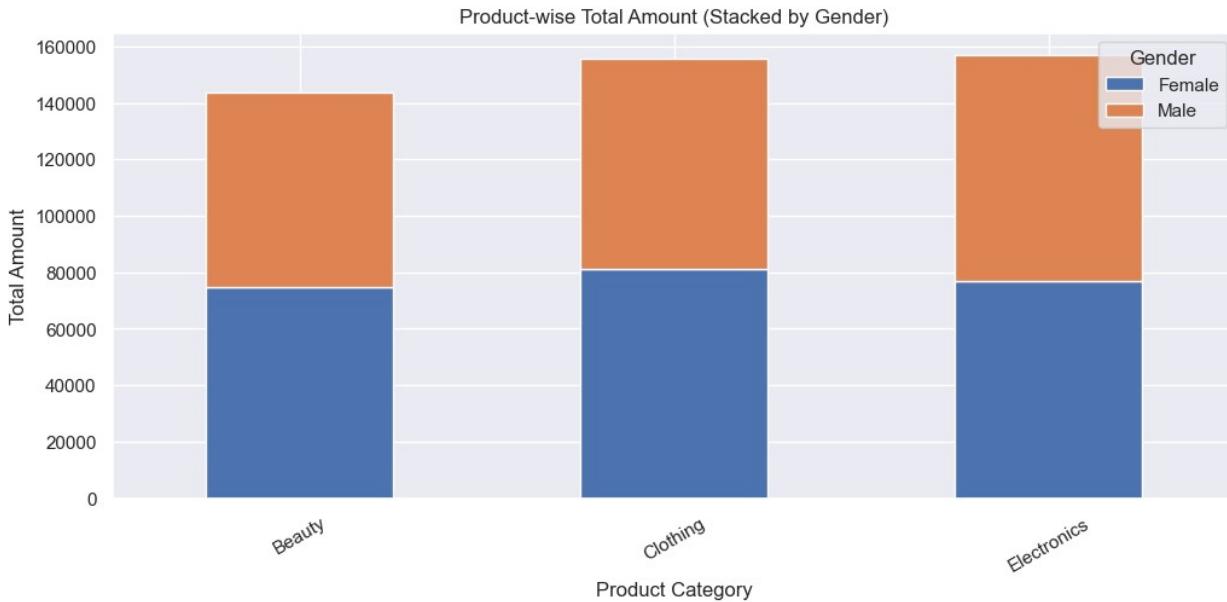
```

stacked_amount =(df.groupby(['product_category', 'gender'])
['total_amount']
.sum()
.unstack())

stacked_amount.plot(kind='bar',
                     stacked=True,
                     figsize=(12,5))

plt.title("Product-wise Total Amount (Stacked by Gender)")
plt.xlabel("Product Category")
plt.ylabel("Total Amount")
plt.xticks(rotation=30)
plt.legend(title="Gender")
plt.show()

```



#From above graphs we see gender wise total amount of product buy. we see male spent their money on clothing than beauty.

```

df['date'] = pd.to_datetime(df['date'])
df['year'] = df['date'].dt.year
df['month'] = df['date'].dt.month
df['month_name'] = df['date'].dt.month_name()

monthly_sales = ( df.groupby('month_name', as_index=False)
['total_amount']
.sum())

month_order = ['January', 'February', 'March', 'April', 'May', 'June',
'July', 'August', 'September', 'October', 'November', 'December']

monthly_sales['month_name'] = pd.Categorical(
    monthly_sales['month_name'],
    categories=month_order,
    ordered=True)

monthly_sales = monthly_sales.sort_values('month_name')

plt.figure(figsize=(12,5))

ax = sns.barplot(
    data=monthly_sales,
    x='month_name',
    y='total_amount',
    hue='month_name',
    palette='viridis',
    legend=False)

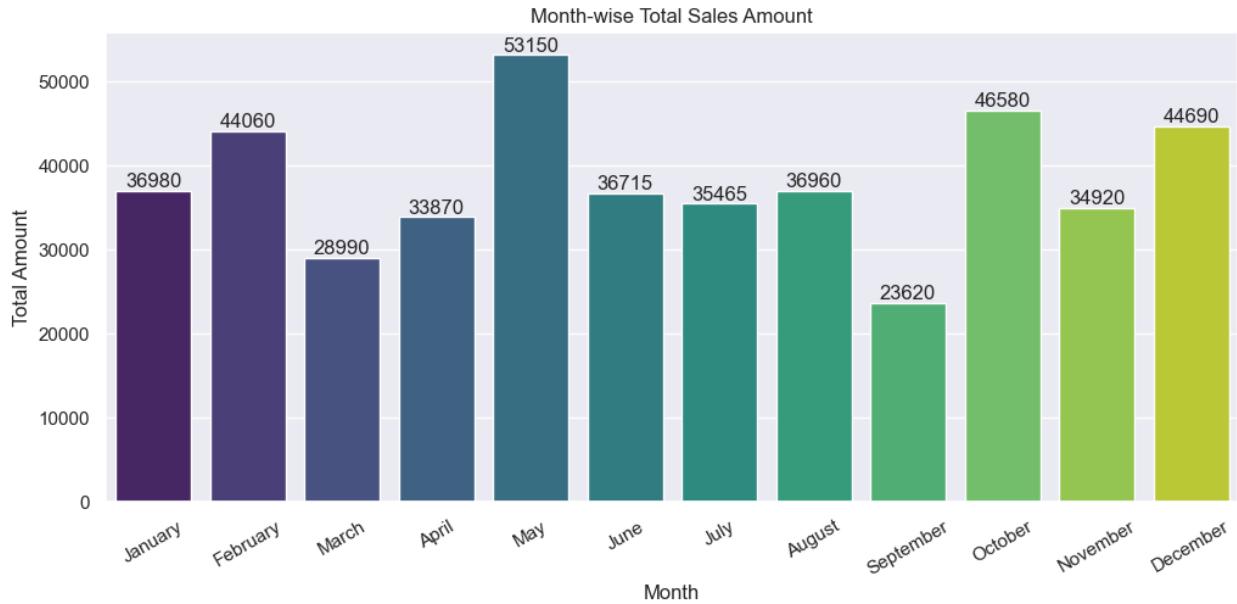
```

```

for container in ax.containers:
    ax.bar_label(container, fmt='%.0f')

plt.title("Month-wise Total Sales Amount")
plt.xlabel("Month")
plt.ylabel("Total Amount")
plt.xticks(rotation=30)
plt.show()

```



```

df['date'] = pd.to_datetime(df['date'])
df['month_name'] = df['date'].dt.month_name()

month_order = [ 'January', 'February', 'March', 'April', 'May', 'June',
                'July', 'August', 'September', 'October', 'November', 'December']

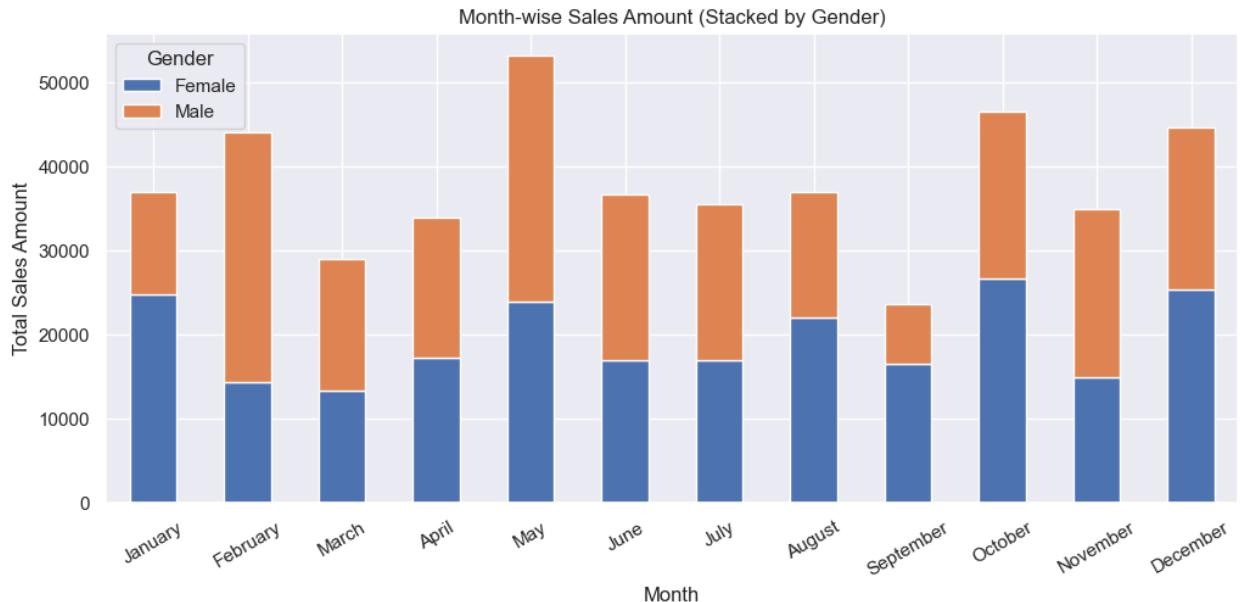
df['month_name'] = pd.Categorical(
    df['month_name'],
    categories=month_order,
    ordered=True)

stacked_month_gender = (df.groupby(['month_name', 'gender'], observed=False)[['total_amount']]
                           .sum()
                           .unstack())

stacked_month_gender.plot( kind='bar',
                           stacked=True,
                           figsize=(12,5))

```

```
plt.title("Month-wise Sales Amount (Stacked by Gender)")  
plt.xlabel("Month")  
plt.ylabel("Total Sales Amount")  
plt.xticks(rotation=30)  
plt.legend(title="Gender")  
plt.show()
```



we see above graph we see high amount buy of quantity , male purchasing may and february and female are purchasing january and december