PRANALI RAMESH SAWANT

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SUMMARY

Data Analyst with 2+ years of experience in statistical analysis, building interactive dashboards, and managing relational databases. Expertise in data modeling, data storytelling and automating workflows to help business make decisions in marketing domain.

SKILLS

Programming Languages: SQL, Python, R, Java

Cloud & Databases: Snowflake, Apache Airflow, MS SQL Server, Oracle, AWS (Glue, Redshift, S3), GCP (BigQuery)

Data Visualization: Power BI, Tableau, Google Analytics

Tools: Microsoft (Excel, Word, PowerPoint), SSPS, ER/Studio, Google Campaign Manager, HubSpot

Certifications: Google Data Analytics Professional Certificate (2025)

WORK EXPERIENCE

MASSDOT Boston, MA

Data Analyst Co-op

Jun 2023 – Dec 2023

- Built end-to-end ETL processes, automating data extraction from APIs, Excel files, and relational/non-relational databases using Python scripts in Apache Airflow, processing 10M+ transit records monthly.
- Transformed and loaded datasets into Snowflake, designing scalable models and optimizing query performance with advanced SQL techniques, reducing data retrieval time by 30%.
- Added validation checks, error handling, and logging to the ETL pipeline, ensuring reliable data processing and anomaly detection.
- Developed **Power BI dashboards** to present **real-time data** to stakeholders, and analysts, supporting decisions and strategic reporting.

INFOSYS LIMITED Pune, India

Data Analyst

Jan 2021 – Aug 2022

- Analyzed e-commerce funnel performance using Google Analytics across product views, add-to-cart, and checkout, identifying
 drop-off points and implementing strategies that drove a 22% increase in conversion rates.
- Led a team of two members to create **Tableau dashboards** visualizing **customer behavior**, enabling **marketing teams** to prioritize fixes for high-impact pages and **presenting insights to leadership**.
- Built time-series forecasting models in Python to predict web traffic during promotional campaigns, optimizing resource allocation.
- Implemented automated data pipelines using Apache Airflow to integrate data from Google Analytics and CRM systems, ensuring accurate and consistent datasets for analysis and reporting.
- Collaborated with design teams to assist in A/B testing on landing pages, optimizing content to increase click-through rates by 17%.

IT SOLUTION Mumbai, India

Marketing Analyst Intern

May 2019 - Aug 2019

- Analyzed pricing and promotions from competitor data, scraped using Python (Selenium), aiding campaign strategy development.
- Used Excel for campaign analysis, leveraging pivot tables and advanced formulas to summarize campaign reach and engagement.

PROJECTS

MOOD SYNC: AI-driven emotion-based playlists | OpenCV, TensorFlow, NumPy, Pandas, Sklearn | Link

Jul 2022

 Developed a Python-based web platform using a Convolutional Neural Network to classify facial expressions into seven emotions and a Long Short-Term Memory model to generate personalized MIDI playlists based on the detected emotions.

COVID STREAM: ETL Data Pipeline | AWS (Redshift, Glue, S3), Python | Link

Sep 2024

- Built an end-to-end ETL pipeline using Glue that cleaned and transformed 12M+ records of raw data using Python and integrated
 it into a centralized Redshift data warehouse for unified and real-time analytics.
- Constructed a dimensional model in ER studio with fact and dimension tables to enhance the scalability of pandemic analysis.

CHURN SHEILD: Customer Churn Analysis | NumPy, Pandas, Sklearn, Matplotlib, Power BI | Link

Mar 2024

• Implemented a **churn prediction model** using Gradient Boost with SMOTEENN for class balancing and optimized accuracy, paired with a **Power BI dashboard** to visualize churn metrics and identify at risk customers.

SMART QUIZ: AI-powered Adaptive Assessment Platform | NumPy, Pandas, Sklearn, Flask, Bootstrap | Link Aug 202

• Engineered a real-time AI-powered assessment platform using Python, Flask, and Bootstrap, automating scoring and dynamically adjusting question difficulty with **decision tree logic**, supported by a **data pipeline** for scraping and categorizing quiz questions.

EDUCATION

NORTHEASTERN UNIVERSITY

Boston, MA

Master of Science, Information Systems; Cumulative GPA: 3.75/4

Sep 2022 - Dec 2024

MUMBAI UNIVERSITY

Mumbai, India

Bachelor of Engineering, Information Technology; Cumulative GPA: 7.75/10

Aug 2016 - Oct 2020