

Ideation Phase

Empathize & Discover

Date: 20 February 2026

Team ID: LTVIP2026TMIDS70508

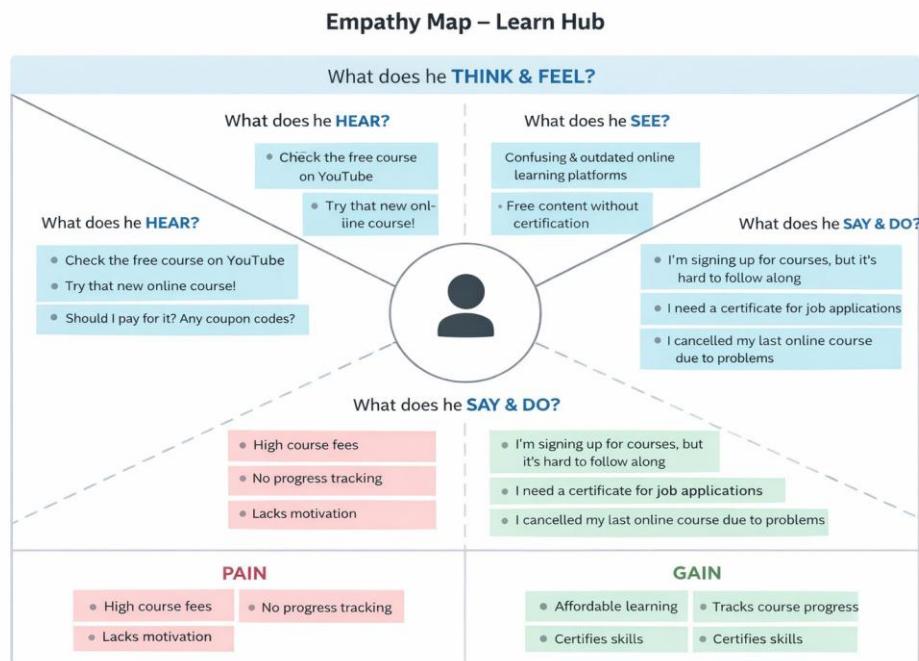
Project Name: Learn Hub – Online Learning Platform

Maximum Marks: 4 Marks

Empathy Map Canvas:

An empathy map is a simple visual tool that captures knowledge about a user's behaviors, thoughts, feelings, and challenges. It helps the team better understand the user perspective before designing the solution.

Reference: <https://www.mural.co/templates/empathy-map-canvas>



Empathy Map – Target User: Student

1. What does the user THINK & FEEL?

- Wants to improve skills and get certified.
- Worried about affordability of courses.
- Concerned about course quality.
- Motivated to build career opportunities.

2. What does the user SEE?

- Many online learning platforms.
- Expensive subscription models.
- Unstructured or outdated courses.
- Advertisements promising quick results.

3. What does the user HEAR?

- Friends recommending certain platforms.
- Influencers promoting paid courses.
- Educators suggesting skill-based learning.
- Employers demanding certifications.

4. What does the user SAY & DO?

- Searches for affordable courses online.
- Compares course ratings and reviews.
- Watches demo videos before enrolling.
- Tracks progress and downloads certificates.

5. PAIN Points

- High course fees.
- Lack of structured learning paths.
- No proper progress tracking.
- Limited access to quality instructors.

6. GAIN Points

- Affordable and accessible learning.
- Structured course modules.
- Progress tracking with completion percentage.
- Downloadable certificate after completion.
- User-friendly dashboard.

Conclusion

Based on the empathy analysis, Learn Hub is designed to provide structured, affordable, and user-friendly online learning with progress tracking and certificate generation to improve student satisfaction and career growth.