



## FILTERS

Note: Do not modify Pivot table

region All  
sub\_zone All  
FY 2019

## P &amp; L

## By Market

All values in USD

Market	Net_sales	COGS	Gross Margin	GM%
Australia	3.88M	2.2M	1.7M	42.6%
Bangladesh	0.48M	0.3M	0.1M	28.7%
Canada	4.76M	2.8M	2.0M	41.7%
China	1.43M	0.8M	0.6M	44.9%
France	4.04M	2.3M	1.8M	44.1%
Germany	2.56M	1.6M	0.9M	37.0%
India	30.82M	17.8M	13.1M	42.4%
Indonesia	2.52M	1.5M	1.1M	42.0%
Italy	2.90M	1.6M	1.3M	45.6%
Netherlands	0.23M	0.1M	0.1M	36.4%
Pakistan	0.62M	0.4M	0.2M	39.7%
Philippines	5.69M	3.4M	2.3M	39.9%
Poland	0.41M	0.3M	0.2M	37.4%
Portugal	0.75M	0.5M	0.3M	39.3%
South Korea	12.80M	6.7M	6.1M	47.5%
Sweden	0.05M	0.0M	0.0M	38.3%
United Kingdom	2.00M	1.3M	0.7M	36.2%
USA	11.53M	7.7M	3.8M	32.8%

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region All  
sub\_zone All  
FY 2020

## P &amp; L

## By Market

All values in USD

Market	Net_sales	COGS	Gross Margin	GM%
Australia	10.70M	5.8M	4.9M	45.9%
Austria	0.12M	0.1M	0.0M	26.1%
Bangladesh	2.26M	1.4M	0.9M	39.6%
Canada	12.17M	7.1M	5.1M	41.9%
China	5.42M	3.3M	2.1M	38.7%
France	7.47M	4.3M	3.2M	43.1%
Germany	4.69M	3.0M	1.7M	35.6%
India	49.77M	33.7M	16.0M	32.2%
Indonesia	6.21M	3.5M	2.7M	42.9%
Italy	4.46M	3.1M	1.4M	30.7%
Japan	1.88M	1.2M	0.7M	37.0%
Netherlands	3.36M	1.8M	1.6M	47.8%



Newzealand	1.99M	1.5M	0.5M	26.4%
Norway	2.48M	1.5M	0.9M	37.7%
Pakistan	4.69M	2.7M	2.0M	42.8%
Philippines	13.37M	7.3M	6.0M	45.1%
Poland	2.79M	1.7M	1.1M	40.2%
Portugal	3.59M	2.3M	1.3M	36.1%
South Korea	17.28M	12.1M	5.2M	29.8%
Spain	1.77M	1.1M	0.7M	37.7%
Sweden	0.23M	0.1M	0.1M	44.1%
United Kingdom	8.08M	5.3M	2.8M	34.1%
USA	31.92M	19.5M	12.4M	39.0%

## FILTERS

Note: Do not modify Pivot table

region	All	<b>P &amp; L</b>
sub_zone	All	<b>By Market</b>
FY	2021	All values in USD

Market	Net_sales	COGS	Gross Margin	GM%
Australia	20.99M	14.1M	6.9M	32.9%
Austria	2.84M	2.0M	0.9M	30.1%
Bangladesh	6.95M	4.5M	2.4M	34.5%
Canada	35.06M	21.7M	13.4M	38.2%
China	22.89M	13.5M	9.4M	41.1%
France	25.94M	14.7M	11.2M	43.2%
Germany	12.01M	8.9M	3.1M	26.2%
India	161.26M	109.7M	51.6M	32.0%
Indonesia	18.41M	11.3M	7.1M	38.4%
Italy	11.72M	8.2M	3.5M	30.1%
Japan	7.92M	4.2M	3.7M	46.5%
Netherlands	7.98M	4.6M	3.4M	42.0%
Newzealand	11.40M	5.9M	5.5M	48.2%
Norway	13.68M	9.6M	4.0M	29.5%
Pakistan	5.66M	3.6M	2.0M	36.2%
Philippines	31.86M	19.4M	12.5M	39.1%
Poland	5.19M	3.0M	2.2M	42.6%
Portugal	11.83M	6.8M	5.0M	42.1%
South Korea	48.97M	31.4M	17.6M	35.9%
Spain	12.62M	8.4M	4.2M	33.1%
Sweden	1.77M	1.1M	0.7M	40.2%
United Kingdom	34.15M	18.7M	15.4M	45.1%
USA	87.78M	55.3M	32.5M	37.0%























