

Pranay Shaurya

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SUMMARY

Results-driven Computer Science student with strong analytical and communication skills. Experienced in customer behavior analysis, revenue insights, and cross-team coordination. Interested in business operations, inside sales, and client engagement roles where I can contribute to growth, lead conversion, and process efficiency. Open to on-site opportunities in Bengaluru.

EDUCATION

Vellore Institute of Technology Bachelor of Technology, CSE (Health Informatics) CGPA: 8.16/10	Sep 2022 – 2026
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SKILLS

Business & Sales Skills: Customer Communication, Lead Qualification, Market Research, Revenue Analysis, Process Optimization, Data-Driven Decision Making, Stakeholder Coordination

Tools: Excel, Google Sheets, SQL, Python (Analytics)

Technical Exposure: Generative AI (Basics), Database Design, Cloud Fundamentals (AWS/GCP)

EXPERIENCE

Generative AI Virtual Internship – Google Cloud

- Worked on AI-based business use cases focused on improving workflow efficiency and information retrieval.
- Analyzed user query patterns to improve response accuracy and usability.
- Earned Google Skill Badges in AI Application Development and Prompt Engineering.

Research Project – Alzheimer's Disease Detection

- Led a 4-member team and coordinated research milestones to ensure timely project delivery.
- Managed 60K+ MRI scan dataset and improved model performance to 92% accuracy.
- Structured experimentation cycles and documented results for publication (Springer accepted).
- Strengthened leadership, reporting, and cross-team coordination skills.

PROJECTS

Retail Sales Analysis (SQL-Based)

- Analyzed 10K+ transaction records to identify high-value customer segments and revenue drivers.
- Derived insights on monthly growth trends and peak sales windows.
- Built KPI dashboards to support pricing strategy and customer retention decisions.
- Recommended data-backed strategies to improve revenue and sales performance.

AI-Powered Documentation Assistant

- Identified onboarding inefficiencies due to scattered documentation.
- Built a knowledge assistant to improve user self-service and reduce support dependency.
- Focused on improving response time and user satisfaction.

CERTIFICATIONS

Google Cloud – Generative AI Virtual Internship
AWS Academy Graduate – Cloud Foundations

LANGUAGES

English (Fluent), Hindi (Fluent), Japanese (Learning)