```
In [11]: import pandas as pd
          import matplotlib.pyplot as plt
In [12]: data = pd.read_csv('sales_data_sample.csv', encoding='ISO-8859-1')
          data.head()
Out[12]:
             ORDERNUMBER QUANTITYORDERED PRICEEACH ORDERLINENUMBER SALES ORDERDATE STATUS QTR_
                                                                                          2/24/2003
           0
                      10107
                                            30
                                                      95.70
                                                                            2 2871.00
                                                                                                    Shipped
                                                                                              0:00
                      10121
                                                                              2765.90 5/7/2003 0:00
           1
                                            34
                                                      81.35
                                                                                                   Shipped
           2
                      10134
                                            41
                                                      94.74
                                                                            2 3884.34 7/1/2003 0:00
                                                                                                   Shipped
                                                                                          8/25/2003
                      10145
                                            45
                                                      83.26
                                                                              3746.70
                                                                                                    Shipped
                                                                                              0:00
                                                                                         10/10/2003
                                                                            14 5205.27
                      10159
                                            49
                                                     100 00
                                                                                                    Shipped
                                                                                              0:00
          5 rows × 25 columns
In [13]: data.info()
          <class 'pandas.core.frame.DataFrame'>
```

RangeIndex: 2823 entries, 0 to 2822 Data columns (total 25 columns):

```
Non-Null Count Dtype
#
    Column
- - -
0
     ORDERNUMBER
                       2823 non-null
                                       int64
 1
     QUANTITYORDERED
                       2823 non-null
                                       int64
     PRICEEACH
                       2823 non-null
                                       float64
 2
     ORDERLINENUMBER
                       2823 non-null
                                       int64
 3
 4
     SALES
                       2823 non-null
                                       float64
 5
     ORDERDATE
                       2823 non-null
                                       object
 6
     STATUS
                       2823 non-null
                                       object
 7
     QTR_ID
                       2823 non-null
                                       int64
     MONTH ID
                       2823 non-null
 8
                                       int64
 9
     YEAR ID
                       2823 non-null
                                       int64
    PRODUCTLINE
                       2823 non-null
 10
                                       object
 11
    MSRP
                       2823 non-null
                                       int64
 12
    PRODUCTCODE
                       2823 non-null
                                       object
 13
    CUSTOMERNAME
                       2823 non-null
                                       object
 14
                       2823 non-null
    PHONE
                                       object
 15
     ADDRESSLINE1
                       2823 non-null
                                       object
 16
     ADDRESSLINE2
                       302 non-null
                                       object
 17
    CITY
                       2823 non-null
                                       object
                       1337 non-null
                                       object
 18
    STATE
    POSTALCODE
                       2747 non-null
 19
                                       object
 20 COUNTRY
                       2823 non-null
                                       object
                       1749 non-null
 21 TERRITORY
                                       object
 22 CONTACTLASTNAME
                       2823 non-null
                                       object
 23 CONTACTFIRSTNAME 2823 non-null
                                       object
 24 DEALSIZE
                       2823 non-null
                                       object
dtypes: float64(2), int64(7), object(16)
```

memory usage: 551.5+ KB

In [14]: data.isnull().sum() Out[14]: ORDERNUMBER 0 0 QUANTITYORDERED PRICEEACH 0 ORDERLINENUMBER 0 0 SALES ORDERDATE 0 **STATUS** 0 0 QTR\_ID MONTH\_ID 0 YEAR\_ID 0 PRODUCTLINE 0 MSRP 0 PRODUCTCODE 0 CUSTOMERNAME 0 PHONE 0

DEALSIZE dtype: int64

CONTACTLASTNAME

CONTACTFIRSTNAME

ADDRESSLINE1

ADDRESSLINE2

CITY

STATE POSTALCODE

COUNTRY

TERRITORY

0

0 1486

76

1074

0

0

0

0

2521

In [15]: data.describe()

## Out[15]:

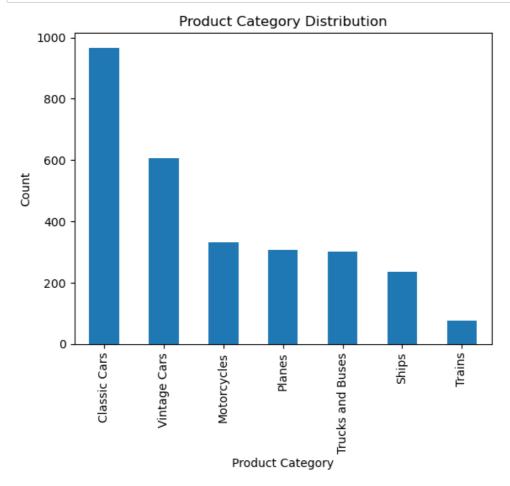
	ORDERNUMBER	QUANTITYORDERED	PRICEEACH	ORDERLINENUMBER	SALES	QTR_ID	MON
count	2823.000000	2823.000000	2823.000000	2823.000000	2823.000000	2823.000000	2823.0
mean	10258.725115	35.092809	83.658544	6.466171	3553.889072	2.717676	7.0
std	92.085478	9.741443	20.174277	4.225841	1841.865106	1.203878	3.€
min	10100.000000	6.000000	26.880000	1.000000	482.130000	1.000000	1.0
25%	10180.000000	27.000000	68.860000	3.000000	2203.430000	2.000000	4.0
50%	10262.000000	35.000000	95.700000	6.000000	3184.800000	3.000000	8.0
75%	10333.500000	43.000000	100.000000	9.000000	4508.000000	4.000000	11.0
max	10425.000000	97.000000	100.000000	18.000000	14082.800000	4.000000	12.0
4							•

```
In [16]: data.fillna('', inplace=True)
    data['LOCATION'] = data['CITY'] + ', ' + data['COUNTRY']

    total_sales = data['SALES'].sum()
    average_order_value = data['SALES'].mean()

    category_distribution = data['PRODUCTLINE'].value_counts()

    category_distribution.plot(kind='bar', title='Product Category Distribution')
    plt.xlabel('Product Category')
    plt.ylabel('Count')
    plt.show()
```



In [ ]: