

Requirement Analysis

Customer Journey Map

Date	26th March 2025
Team ID	SWTID1743953304
Project Name	House- Hunt: Finding Your Perfect Rental Home

Stage	Awareness	Research	Evaluation	Booking	Move-In	Post Move-In
Customer Goal	Realize the need for new accommodation	Explore possible rental options, neighborhoods, and pricing	Narrow down the best listings and confirm details (safety, amenities, discounts, etc.)	Reserve a property, finalize the agreement, and plan the move	Realize the need for new accommodation	Narrow down the best listings and confirm details (safety, amenities, discounts, etc.)
Key Activities	<ul style="list-style-type: none">- Notice upcoming relocation needs- Hear about platform via ads, friends, social media	<ul style="list-style-type: none">- Browse the website/app for listings and features- Check location, budget, and property type filters	<ul style="list-style-type: none">- Compare shortlisted properties in detail- Contact property owners/agents via integrated messaging	<ul style="list-style-type: none">- Sign up/log in securely (e.g., JWT authorization)- Complete the booking form & verify details (e.g., through QR-based phone login)	<ul style="list-style-type: none">- Coordinate with the landlord/owner for key collection- Inspect the space on arrival	<ul style="list-style-type: none">- Report maintenance issues through the platform- Use additional services or promotions (e.g., discount on first month's rent)
Touchpoints	<ul style="list-style-type: none">- Social media ads- Word of mouth- Landing pages	<ul style="list-style-type: none">- Website search page- Advanced filters- Property detail pages	<ul style="list-style-type: none">- Comparison tool- Chat/Contact features- "Discount & Deals" section	<ul style="list-style-type: none">- Booking & payment gateway- Onboarding emails, phone calls, or SMS confirmations	<ul style="list-style-type: none">- Notifications & reminders (move-in tips, utility setup)	<ul style="list-style-type: none">- Customer support channel (chat, email, phone)- Review & rating system

Emotions	<ul style="list-style-type: none"> - Curious about better living options - Hopeful to find something fitting 	<ul style="list-style-type: none"> - Excited but can feel overwhelmed by too many choices - Skeptical about hidden costs 	<ul style="list-style-type: none"> - Cautiously optimistic and evaluating trust - Concerned about authenticity and hidden info 	<ul style="list-style-type: none"> - Relieved to secure a place but nervous about finalizing - Eager to get a good deal and avoid surprises 	<ul style="list-style-type: none"> - Relieved or anxious depending on property condition - Hopeful that everything will go smoothly 	<ul style="list-style-type: none"> - Satisfied if the property meets expectations or frustrated if issues arise - Open to exploring upgrades or renewals
Pain Points	<ul style="list-style-type: none"> - Unsure which website or service to trust - Unclear about how the platform works 	<ul style="list-style-type: none"> - Too much information can be confusing without clear filters - Worried about scams or fake listings 	<ul style="list-style-type: none"> - Struggle to verify property details - Hard to gauge hidden fees or authenticity of listings 	<ul style="list-style-type: none"> - Potential technical glitches or complex booking flows - Anxiety about payment security 	<ul style="list-style-type: none"> - Last-minute surprises (maintenance, cleanliness) - Difficulty contacting owners or scheduling move-in 	<ul style="list-style-type: none"> - Issues with maintenance or resolving disputes - Lack of support post-move-in
Opportunities	<ul style="list-style-type: none"> - Provide educational content or ads that clearly detail benefits of the platform 	<ul style="list-style-type: none"> - Offer user-friendly filters and neighborhood guides - Provide verified and discount-tagged listings for clarity 	<ul style="list-style-type: none"> - Include verified property badges, user reviews/ratings, and discount features to instill trust 	<ul style="list-style-type: none"> - Implement transparent and secure payment solutions - Enable phone-based QR login for quick finalization 	<ul style="list-style-type: none"> - Provide a step-by-step move-in checklist - Offer in-app chat with owners for real-time updates 	<ul style="list-style-type: none"> - Follow up with support and maintenance services - Encourage property reviews and user feedback for continuous improvement