



Role - Sales Intern (Inside Sales)

ABOUT THE COMPANY

'Infinity Learn', backed by Sri Chaitanya Education Group, is a hub of DIGITAL TALENT who are well-equipped to define the futuristic approach for the learners. Our result-oriented and passionate team is committed to make the process of learning infinite and fun.

We want to build INNOVATION READY TECHNOLOGY to make the best of online education. We value outcomes to constantly improve our processes and approach towards the ever-growing & evolving

learners' community. We bring course design models that present the components of learning in a flexible course structure that gives students the option of attending sessions face to face, online or both.

About the Internship:

Position: Sales Internship - Inside Sales

Qualification: Any B. tech Graduate (2020 & 2021 passed outs)

- Internship Duration: 3 months
- Stipend: 15k Take home
- Mode of Work: Work from office

Roles and responsibilities:

We're looking for a talented and highly capable Enterprise sales professional who will be responsible in leading Infinity Learn enterprise business in India.

Responsibilities

- Close business to meet or exceed monthly, quarterly.
- Aggressively prospect, identify, qualify and develop sales pipeline.
- Enhance business relationships to leverage additional opportunities.
- Work closely with Sales Team and account management to reach revenue targets.
- Increase sales to existing and new customer base.

Requirements:

- Very strong analytical and good communication skills with a learning mindset.
- Proficiency in Hindi & English
- Quick learner, adaptable to changing business needs
- Energetic, upbeat, tenacious operator with excellent verbal and written communication skills -Outstanding relationship building skills with a high degree of responsiveness and integrity.

BENEFITS

- As the business grows, you grow: We want Infinity Learn to be built from within. We look at you as a business leader with the potential to make Infinity Learn a \$10B company.

Perks:

- Flexible working hours
- Certificate of Internship
- Monthly rewards based on performance
- Incentives
- You will get exposure in sales, operations

Thank you!