SalesData Dashboard West **Central East** South Sales & Profits by State **Profit Margin % Average Discount %** All Regions CANADA **Orders** Sales **Profit Ship Days** Sum of Sales by Region South 17.05% 286K 5009 2M West 31.58% Sales by Month Shipping mode by sales Central 21.82% 30K 1.4M East 29.55% **Standard Class** 20K Sum of Profit by Region 0.5M **Second Class** 10K Central 13.86% West 0.4M **First Class** South 37.86% 16.32% 2016 2017 2015 Same Day Profit by Month Microsoft Bing © 2025 Microsoft Corporation East 31.96% 10K Sum of Sales by Segment Sales By Category Sales By Sub-Category 5K Home Office 0.33M **Phones** 18.7% Technology 0.84M 0.33M Chairs 0.74M 0.22M **Furniture** Storage -5K Corporate **Tables** 0.21M Consumer 0.72M 30.74% **Office Supplies** -10K 0.20M 50.56% Binders 2015 2016 2017

Customer-Level Drill-through Dashboard

Customer Name	Segment	Sum of Sales	Sum of Profit
Tamara Chand	Corporate	19,052.22	8,981.32
Raymond Buch	Consumer	15,117.34	6,976.10
Sanjit Chand	Consumer	14,142.33	5,757.41
Hunter Lopez	Consumer	12,873.30	5,622.43
Adrian Barton	Consumer	14,473.57	5,444.81
Tom Ashbrook	Home Office	14,595.62	4,703.79
Christopher Martinez	Consumer	8,954.02	3,899.89
Keith Dawkins	Corporate	8,181.26	3,038.63
Andy Reiter	Consumer	6,608.45	2,884.62
Daniel Raglin	Home Office	8,350.87	2,869.08
Tom Boeckenhauer	Consumer	9,133.99	2,798.37
Nathan Mautz	Home Office	6,459.34	2,751.68
Sanjit Engle	Consumer	12,209.44	2,650.68
Bill Shonely	Corporate	10,501.65	2,616.06
Harry Marie	Corporate	8,236.76	2,437.98
Todd Sumrall	Corporate	11,891.75	2,371.71
Brian Moss	Corporate	7,294.19	2,199.28
Christopher Conant	Consumer	12,129.07	2,177.05
Jane Waco	Corporate	7,721.71	2,173.71
Helen Wasserman	Corporate	9,300.25	2,164.16
Greg Tran	Consumer	11,820.12	2,163.43
Laura Armstrong	Corporate	8,673.22	2,059.12
Adam Bellavance	Home Office	7.755.62	2.054.59
Total		22,97,200.86	2,86,397.02

Profit Margin %

0.1

Sales

2M

Average Discount %

0.2

Profit

286K

Total Customers

793



Sales & Profit Trends



YOY Sales Growth %

0.5

Sales

2M

MoM Profit Change %

-1.0

Profit

286K

Total Customers

793

Total Orders

5009

