

723.71M

CY Sales

947.64M

Budgeted Sales

-23.63%

Budget Variance %

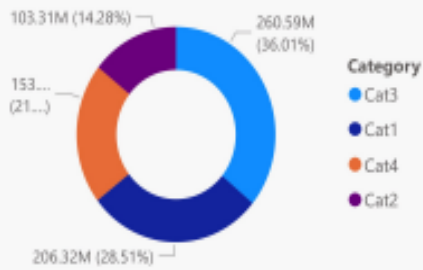
888.11M

PY Sales

-18.51%

YoY Sales Growth %

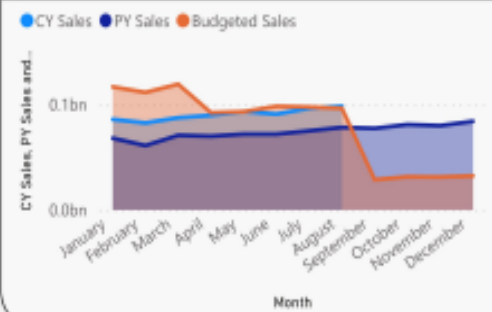
CY Sales by Category



YoY Sales Growth % and CY Sales by Product Name



CY Sales, PY Sales and Budgeted Sales by Month



CY Sales by Date



| Category | CY Sales | PY Sales | YoY Sales Growth % | Budgeted Sales | Budget Variance % |
|----------|----------|----------|--------------------|----------------|-------------------|
| Cat4 | 153.50M | 187.54M | -18.15% | 151.15M | 1.55% |
| Cat3 | 260.59M | 318.07M | -18.07% | 264.34M | -1.42% |
| Cat2 | 103.31M | 127.55M | -19.01% | 149.00M | -30.67% |
| Cat1 | 206.32M | 254.95M | -19.07% | 383.15M | -46.15% |
| Total | 723.71M | 888.11M | -18.51% | 947.64M | -23.63% |