



Total Sales

\$34M

Total Boxes

2M

Total Shipment

6K

Total Cost

\$14M

Total Profit

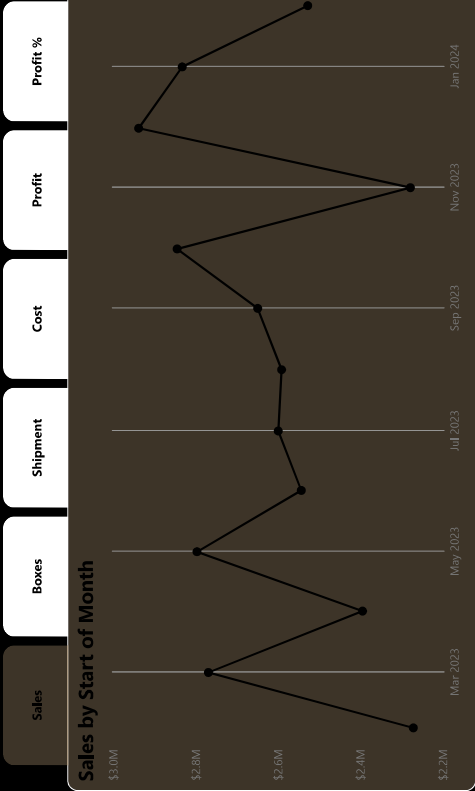
\$21M

Profit %

60.3%

- Bars
- Bites
- Other

- Australia
- Canada
- India
- New Zealand
- UK
- USA



Product	Sales	Profit	Profit %	LBS %	Target Achieved
50% Dark Bites	\$1,335,389	\$363,063	27.2%	12.1%	★
70% Dark Bites	\$1,223,093	\$712,511	58.3%	9.9%	★
85% Dark Bars	\$1,292,051	\$462,129	35.8%	9.2%	★
99% Dark & Pure	\$1,975,833	\$1,461,680	74.0%	12.2%	★
After Nines	\$1,823,679	\$1,013,054	55.6%	10.5%	★
Almond Choco	\$1,788,435	\$1,280,686	71.6%	8.4%	★
Baker's Choco Chips	\$1,470,161	\$255,272	17.4%	10.9%	★
Caramel Stuffed Bars	\$1,611,430	\$623,206	38.7%	9.1%	★
Choco Coated Almonds	\$1,236,267	\$944,329	76.4%	9.4%	★
Drinking Coco	\$1,420,799	\$379,067	26.7%	7.5%	★
Eclairs	\$1,043,856	\$462,705	44.3%	11.9%	★
Fruit & Nut Bars	\$1,826,694	\$1,155,297	63.2%	5.7%	★
Manuka Honey Choco	\$1,839,157	\$1,451,672	78.9%	14.8%	★
Milk Bars	\$1,321,522	\$997,211	75.5%	16.5%	★
Mint Chip Choco	\$880,898	\$457,537	51.9%	11.1%	★
Orange Choco	\$1,787,726	\$1,421,312	79.5%	5.5%	★
Organic Choco Syrup	\$2,107,157	\$1,207,816	57.3%	11.0%	★
Peanut Butter Cubes	\$2,028,632	\$1,767,662	87.1%	13.1%	★

