

	WEEK: 3	STORE: 29500		
	#	Description	WEEK	%
		TOTAL GROSS SALES	22,911	103.0%
		NET FOOD SALES	18,691	84.1%
		SKIP SALES - \$\$	1,940	8.7%
		UBER SALES - \$\$	963	4.3%
		DOORDASH SALES - \$\$	442	2.0%
		WHITE LABEL SALES - \$\$	156	0.7%
		NET NON FOOD SALES	46	0.2%
		TOTAL NET SALES	22,238	100.0%
		TOTAL NET SALES PREVIOUS YEAR	19,403	14.6%
		TOTAL WEEKLY BUDGET SALES	25,985	-14.4%

	50000	FOOD	6,189	27.8%
	50010	BEVERAGE	314	1.4%
	50030	CONDIMENTS	215	1.0%
	FOOD COST		6,718	30.2%
	50100	PAPER COST	576	2.6%
	50110	FUEL SURCHARGE	26	0.1%
	50090	COST OF NON FOOD SALES	145	0.6%
	TOTAL COST OF SALES		7,465	33.6%
	THEORETICAL COST OF SALES		7,222	32.5%
	GAP		243	1.1%
	ALLOWABLE GAP		245	1.1%
	VAR TO ALLOWABLE GAP		(1)	0.0%
	ACTUAL WASTE		174	0.8%
	ALLOWABLE WASTE		178	0.8%
	WASTE VARIANCE		(4)	0.0%
	GROSS PROFIT FOOD SALES		14,871	66.9%
	GROSS PROFIT NON FOOD SALES		(99)	-214.3%

		MANAGEMENT LABOUR COST	1,210	5.4%
		HOURLY TEAM LABOUR COST	4,593	20.7%
		HOURLY TEAM LABOUR SUBSIDY (YMCA)	0	0.0%
		REGULAR TEAM LABOUR ON STAT	0	0.0%
		HALF TIME WAGES ON STAT	0	0.0%
		TOTAL HOURLY STAT PREMIUM WAGES	0	0.0%
		STAT ELIGIBLE LABOUR COST	0	0.0%
		VACATION ACCRUAL	270	1.2%

	<b>WEEK: 3</b>		<b>STORE:</b>	<b>29500</b>
	<b>#</b>	<b>Description</b>	<b>WEEK</b>	<b>%</b>
		SICK DAY	0	0.0%
		BONUS	78	0.4%
		<b>TOTAL SALARIES</b>	6,151	27.7%
		BENEFITS	701	3.2%
		<b>TOTAL BENEFITS</b>	701	3.2%
				11.4%
		<b>TOTAL LABOR COST</b>	6,851	30.8%
		<b>LABOUR MATRIX</b>	6,676	30.0%
		<b>VARIANCE</b>	176	0.8%
	65001	3RD PARTY FEE - SKIP	466	2.1%
	65002	3RD PARTY FEE - UBER	193	0.9%
	65003	3RD PARTY FEE - DOOR DASH	80	0.4%
	65050	WHITE LABEL DELIVERY FEE	14	0.1%
		<b>TOTAL COST OF DELIVERIES</b>	751	3.4%
		<b>TOTAL GROSS PROFIT</b>	7,170	32.2%
	63000	KITCHEN SUPPLIES	0	0.0%
	63010	UNIFORMS	0	0.0%
	63020	RESTAURANT SUPPLIES	81	0.4%
	63030	OFFICE SUPPLIES	0	0.0%
	63040	COMPUTER SUPPLIES	0	0.0%
	63060	CLEANING SUPPLIES	51	0.2%
	63070	CO2 GAS RENTAL	0	0.0%
		<b>TOTAL SUPPLIES</b>	132	0.6%
	66000	CASH +/-	(21)	-0.1%
	68010	BANK CHARGES	43	0.2%
	68000	POS CC TERMINAL RENTAL	129	0.6%
	68020	ARMORED CAR	0	0.0%
	68030	MOBILE ORDER FEE	14	0.1%
		<b>TOTAL BANK AND CC CHARGES</b>	164	0.7%
	67000	ROYALTIES	1,001	4.5%
	670XX	ROYALTIES NEW INCENTIVE	(334)	-1.5%


[BONUS CRITERIA - NEEDS




	<b>WEEK: 3</b>		<b>STORE:</b>	<b>29500</b>
	<b>#</b>	<b>Description</b>	<b>WEEK</b>	<b>%</b>
		<b>ROYALTIES</b>	667	3.0%

	610XX	MARKETING	994	4.5%
	610XX	MARKETING NEW INCENTIVE	(334)	-1.5%
	61XXX	LSM MARKETING	0	0.0%
		<b>TOTAL MARKETING</b>	660	3.0%

	63080	PROMO ITEMS	0	0.0%
		<b>TOTAL PROMO ITEMS</b>	0	0.0%

	640XX	POS MAINTENANCE FEE	209	0.9%
	64050	WASTE DISP.	117	0.5%
	64060	EXTERMINATION	6	0.0%
	64080	LANDSCAPING	35	0.2%
	64070	SNOW REMOVAL	0	0.0%
	64055	CLEANING	49	0.2%
	64065	OTHER CONTRACTS	133	0.6%
	64100	BUILDING MAINTENANCE	0	0.0%
	64140	EQUIPMENT MAINTENANCE	572	2.6%
	64170	TECHNICAL SUPPORT	0	0.0%
		<b>TOTAL REPAIRS AND MAINTENANCE</b>	1,121	5.0%

	69010	TRAVEL	0	0.0%
	71520	EMPLOYEE RECOGNITION	0	0.0%
	66100	TELEPHONE	14	0.1%
	66120	INTERNET	60	0.3%
	70120	SUBSCRIPTIONS & MEMBERSHIPS	0	0.0%
	66400	ALARM AND CAMERAS	0	0.0%
	70000	PROFESSIONAL FEES	0	0.0%
	66200	POSTAGE & COURIER	16	0.1%
	71000	TRAINING	16	0.1%
	71020	RECRUITMENT		0.0%
	71040	Health & Safety	0	0.0%
	66300	EQUIPMENT RENTAL	13	0.1%
	66500	PAYROLL PROCESSING FEES	37	0.2%
	66410	INSURANCE	145	0.7%
		<b>TOTAL CONTROLLABLES</b>	301	1.4%

	WEEK: 3	STORE: 29500		
	#	Description	WEEK	%
	62000	ELECTRICITY	133	0.6%
	62010	WATER	18	0.1%
	62020	GAS	60	0.3%
	TOTAL UTILITIES		210	0.9%
	TOTAL SEMIS		3,256	14.6%
	PROFIT BEFORE OCCUPANCY (PC)		3,914	17.6%
	72000	BASE RENT	1,783	8.0%
	72020	COMMON AREA CHARGES	289	1.3%
	72050	REAL ESTATE TAX	349	1.6%
	70110	TAXES & LICENSES	0	0.0%
	72200	STRAIGHT LINE RENT	62	0.3%
	TOTAL OCCUPANCY		2,483	11.2%
	NET CASH PROFIT		1,431	6.4%
	PROFIT		1,431	6.4%
	TOTAL TRANSACTIONS		1,562	
	GUEST CHECK AVERAGE		14.24 \$	
	PAYROLL HOURS USED		322.80	
	PAYROLL HOURLY HOURS USED		266.80	
	PAYROLL MANAGER HOURS USED		56.00	
	PAYROLL STAT HOURS USED		0.00	
	ENDING INVENTORY / DAYS IN INVENTORY		12,288.24	11.59
	EAT IN SALES		4,493.84	20.2%
	TO GO SALES		4,095.34	18.4%
	DRIVE THRU SALES		10,147.71	45.6%
	SKIP SALES		1,940.13	8.7%
	UBER SALES		963.12	4.3%
	DOOR DASH SALES		441.71	2.0%
	EAT IN TRANSACTIONS		313	20.0%
	TO GO TRANSACTIONS		355	22.7%
	DRIVE THRU TRANSACTIONS		762	48.8%
	SKIP TRANSACTIONS		76	4.9%
	UBER TRANSACTIONS		37	2.4%
	DOOR DASH TRANSACTIONS		17	1.1%



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EXPLANATIONS/COMMENTS

TO BE **NEGATIVE** TO MEET BONUS]






EXPLANATIONS/COMMENTS
