

APPLE IPHONE SALES ANALYSIS

Import Libraries: Pandas, Numpy, Plotly

```
In [1]: import pandas as pd
import numpy as np
import plotly.express as px
import plotly.graph_objects as go
```

Import Apple Iphone Dataset 🔗

```
In [2]: data = pd.read_csv("apple_products.csv")
```

```
In [3]: data
```

Out[3]:

	Product Name	Product URL	Brand	Sale Price	Mrp	Discount Percentage	Number Of Ratings	Number Of Reviews	Upc	Star Rating	Ram
0	APPLE iPhone 8 Plus (Gold, 64 GB)	https://www.flipkart.com/apple-iphone-8-plus-g...	Apple	49900	49900	0	3431	356	MOBEXRGV7EHHTGUH	4.6	2 GB
1	APPLE iPhone 8 Plus (Space Grey, 256 GB)	https://www.flipkart.com/apple-iphone-8-plus-s...	Apple	84900	84900	0	3431	356	MOBEXRGVAC6TJT4F	4.6	2 GB
2	APPLE iPhone 8 Plus (Silver, 256 GB)	https://www.flipkart.com/apple-iphone-8-plus-s...	Apple	84900	84900	0	3431	356	MOBEXRGVGETABXWZ	4.6	2 GB
3	APPLE iPhone 8 (Silver, 256 GB)	https://www.flipkart.com/apple-iphone-8-silver...	Apple	77000	77000	0	11202	794	MOBEXRGVMZWUHCBA	4.5	2 GB
4	APPLE iPhone 8 (Gold, 256 GB)	https://www.flipkart.com/apple-iphone-8-gold-2...	Apple	77000	77000	0	11202	794	MOBEXRGVPK7PFEJZ	4.5	2 GB
...
57	APPLE iPhone SE (Black, 64 GB)	https://www.flipkart.com/apple-iphone-se-black...	Apple	29999	39900	24	95909	8161	MOBFWQ6BR3MK7AUG	4.5	4 GB
58	APPLE iPhone 11 (Purple, 64 GB)	https://www.flipkart.com/apple-iphone-11-purpl...	Apple	46999	54900	14	43470	3331	MOBFWQ6BTFFJKGKE	4.6	4 GB

Clean the Data: Find missing values and Descriptive Analysis

In [4]: `print(data.isnull().sum())`

```
Product Name      0
Product URL       0
Brand             0
Sale Price        0
Mrp               0
Discount Percentage 0
Number Of Ratings 0
Number Of Reviews 0
Upc               0
Star Rating       0
Ram               0
dtype: int64
```

In [5]: `print(data.describe())`

```
count      Sale Price      Mrp  Discount Percentage  Number Of Ratings \
mean      80073.887097  88058.064516      9.951613      22420.403226
std       34310.446132  34728.825597      7.608079      33768.589550
min       29999.000000  39900.000000      0.000000      542.000000
25%       49900.000000  54900.000000      6.000000      740.000000
50%       75900.000000  79900.000000     10.000000     2101.000000
75%      117100.000000 120950.000000     14.000000     43470.000000
max      140900.000000 149900.000000     29.000000     95909.000000

count      Number Of Reviews  Star Rating
mean      1861.677419      4.575806
std       2855.883830      0.059190
min        42.000000      4.500000
25%        64.000000      4.500000
50%       180.000000      4.600000
75%      3331.000000      4.600000
max      8161.000000      4.700000
```

Apple Iphone Sales in india - Top 10

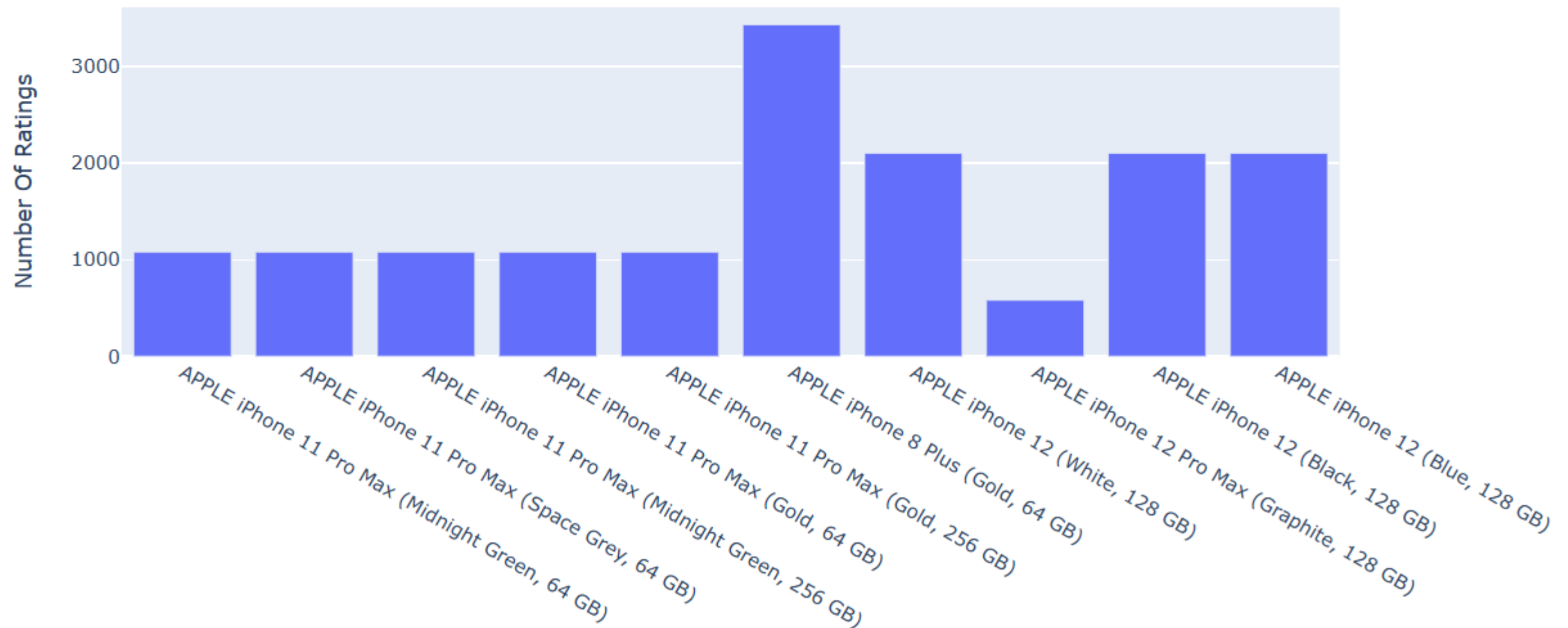
```
In [6]: highest_rated = data.sort_values(by = ["Star Rating"], ascending = False)
highest_rated = highest_rated.head(10)
print(highest_rated["Product Name"])
```

```
20     APPLE iPhone 11 Pro Max (Midnight Green, 64 GB)
17         APPLE iPhone 11 Pro Max (Space Grey, 64 GB)
16     APPLE iPhone 11 Pro Max (Midnight Green, 256 GB)
15         APPLE iPhone 11 Pro Max (Gold, 64 GB)
14         APPLE iPhone 11 Pro Max (Gold, 256 GB)
0         APPLE iPhone 8 Plus (Gold, 64 GB)
29         APPLE iPhone 12 (White, 128 GB)
32         APPLE iPhone 12 Pro Max (Graphite, 128 GB)
35         APPLE iPhone 12 (Black, 128 GB)
36         APPLE iPhone 12 (Blue, 128 GB)
Name: Product Name, dtype: object
```

Number of the ratings of the highest rated i phone on flipcart - Bar graph visualization

```
In [7]: iphones = highest_rated["Product Name"].value_counts()  
labels = iphones.index  
counts = highest_rated["Number Of Ratings"]  
fig = px.bar(highest_rated, x=labels, y=counts, title = "Nmuber of ratings of highest rated i phones")  
fig.show()
```

Nmuber of ratings of highest rated i phones



Sorting the data according to top 10 highest Reviews

```
In [7]: highest_reviews = data.sort_values(by = ["Number Of Reviews"], ascending = False)
highest_reviews = highest_reviews.head(10)
print(highest_reviews["Product Name"])
```

```
23    Apple iPhone SE (White, 256 GB) (Includes EarP...
53                APPLE iPhone SE (Black, 128 GB)
55                APPLE iPhone SE (Red, 128 GB)
57                APPLE iPhone SE (Black, 64 GB)
52                APPLE iPhone SE (White, 64 GB)
54                APPLE iPhone SE (White, 128 GB)
11    Apple iPhone XR (Coral, 128 GB) (Includes EarP...
13    Apple iPhone XR (White, 128 GB) (Includes EarP...
12    Apple iPhone XR (Black, 128 GB) (Includes EarP...
9     Apple iPhone XR ((PRODUCT)RED, 128 GB) (Includ...
Name: Product Name, dtype: object
```

Number of Reviews of highest reviews I Phones - Bar graph visualization

```
In [10]: iphones = highest_reviews["Product Name"].value_counts()  
labels = iphones.index  
counts = highest_reviews["Number Of Reviews"]  
fig = px.bar(highest_reviews, x=labels, y=counts, title = "Nmuber of reviews of highest reviews i phones")  
fig.show()
```

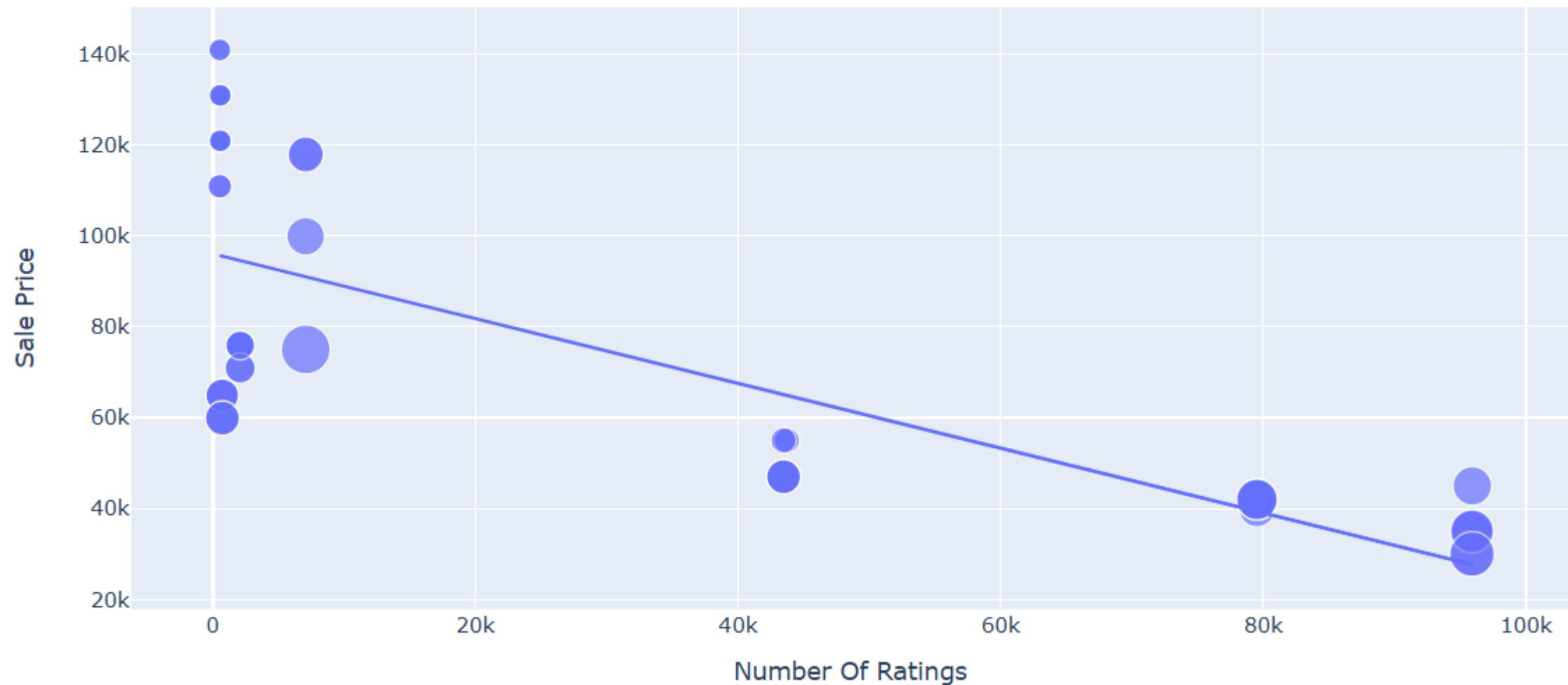
Nmuber of reviews of highest reviews i phones



sales price graph (bubble graph - scatter plots) Relation between sale price and number of ratings

```
In [9]: figure = px.scatter(data_frame = data, x = "Number Of Ratings", y = "Sale Price", size = "Discount Percentage", trendline = "ols")  
figure.show()
```

Relationship between sale price and number of rating



Relation between discount percentage and No of ratings

```
In [11]: figure = px.scatter(data_frame = data, x = "Number Of Ratings", y = "Discount Percentage", size = "Sale Price", trendline = "ols")  
figure.show()
```

Relationship between discount percentage and no of ratings

